PROTON THERAPY PARTNERS

AROPC
ASSOCIATION OF RADIATION ONCOLOGY PROGRAM COORDINATORS

ONCOSPARK

The AROPC, in conjunction with Proton Therapy Partners and Oncospark, will be offering an education series that will meet the ACGME requirement by providing education on financial principles of medical practice. This five-part educational course is free for all.

This course is split into five parts:

1. **Denials**: 30 to 45-minute session. Denials are preventable but, unfortunately common. Understanding the root causes and having a reconciliation plan in place is critical. This session will discuss how to create an effective denial prevention plan. The session will also identify the complications and implications that denials cause. The cause of denials ranges from health policy conflict to incorrect system settings. All of these will be reviewed.
   July 20, 2022, 12 pm EST REGISTER HERE

2. **Bundling:** 45 to 60-minute session. Radiation Oncology is one of the most complex service lines to code and bill for. Understanding the rules and who makes them is critical to ensuring correct coding. Place of service is essential when considering the billing. Freestanding and hospitals are different and require different forms, modifiers, and codes. Then there are professional and technical, and global. Finally, throw in geographic adjustments, and you have organized chaos. This presentation will define the codes and what you need to know to ensure accuracy and validation. This session will make sense of this chaos to understand how it applies to finances and contracts in radiation oncology.
   August 17, 2022, 12 pm EST REGISTER HERE

3. **Hospital Based/Academic Practices:** 30-minute session. Practicing in radiation oncology varies considerably based on the type of practice. There are systems, networks, freestanding, academic, and regional centers. All provide radiation services, but what and how they provide them are very different. This presentation will discuss many of the influencing and distinguishing factors of each. These should all be considered when looking at what fits you. All things look different, from staffing to compensation. This session will also review the historical difference and how these influenced current health policy and payment models.
   September 21, 2022, 12 pm EST REGISTER HERE

4. **Medical Physician Fee Schedule:** 30 to 45-minute session. Fee for service has long dominated healthcare and oncology. It has served as the sole driver for increasing service line revenue and provider bonus structures. Now we are moving to alternative payment models and value-based care. Data is the key, and working with payers to lock in approved pathways. This presentation will discuss the impact of this landscape on providers, vendors, payers, and other stakeholders. It will examine the direct correlation between costing, clinical pathway decisions, workflow, and outcomes and how this is rapidly changing.
   October 19, 2022, 12 pm EST REGISTER HERE

5. **Clean Claim:** 45 to 60-minute session. Oncology is still a business. Understanding how the money moves is critical for strategic planning and staffing. This presentation will discuss the current and antiquated system and what different approaches are being used. Understanding the payer mix and influencing factors in chronic care management is also critical. Radiation Oncology will see changes over the next several years that are directly influenced by the business.
   November 16, 2022, 12 pm EST REGISTER HERE