

## ANDE IN INDIA

The ANDE chapter in India works to create a thriving entrepreneurial ecosystem in the region and deepen ANDE's role as the leading convener for organisations committed to supporting entrepreneurship in emerging markets. The chapter does this by strengthening the local network, encouraging collaboration, and co-developing programs and services for and with our members and the sector at large. Of the 130 member organisations working in the region, 11 are headquartered in India.



### CHAPTER STEERING COMMITTEE

P.R. Ganapathy, Villgro Innovations Foundation (Chair)  
Stefanie Bauer, Intellectap  
Maneesha Chadha, JP Morgan  
Kartik Desai, Asha Impact  
Jenny Everett, ANDE  
Preeth Gowdar, Enclude  
Gunjan Patel, SAP  
Audrey Selian, Artha Initiative  
Starlene Sharma, Sangam Ventures

### ANDE INDIA

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India chapter used the Global Accelerator Survey to understand the [landscape of Indian accelerators and incubators](#) and to increase regional representation in the global initiative.

**Ecosystem Mapping:** The India chapter is currently exploring an initiative to produce a collection of city-specific mapping projects that identify who is working to support entrepreneurship in the region, where the gaps are for supporting entrepreneurs, and what opportunities may exist to close those gaps. We see our research efforts going hand in hand with our ability to build our **advocacy** profile in the region and globally.

### METRICS AND EVALUATION

The India chapter convenes member-only chapter meeting and webinars around the theme of metrics and evaluation. In these discussions, ANDE members like Acumen, Vera Solutions, and Samhita Social ventures have spoken about **challenges and best practices in metrics and data measurement** for the entrepreneurial ecosystem in India covering **IRIS, Lean Data, and a gamut of data collection and measurement tools**.

ANDE has developed a **core set of metrics to track the development of the small and growing businesses (SGB)** sector based on IRIS and support members in adopting a common language to measure their impact and performance.

### TRAINING AND TALENT DEVELOPMENT

The India chapter hosted the **Investment Manager Training** in September 2016 in Bangalore with Bob Webster (Managing Director at Small Enterprise Assistance Funds - SEAF) as the instructor. ANDE's Investment Manager Training course is the only course of its kind that provides a **comprehensive deep dive into investing in SGBs**. ANDE hosts the course in two different locations every year in an effort to bring the training program closer to its members all around the world.

ANDE also hosts an **Orientation Training** geared towards new hires, summer associates, and those new to the sector.

### FUNDING OPPORTUNITIES AND RESOURCES

To drive greater resources to organizations supporting SGBs in the developing world, and to ensure ANDE member expertise is leveraged efficiently, ANDE provides several **funding resources and opportunities** to its members and non-members. These opportunities are designed to **foster collaborative projects that further the cause of the SGB ecosystem**. The funding opportunities include the **ANDE Catalyst Fund, the Argidus-ANDE Finance Challenge, and the Argidius-ANDE Talent Challenge**.

ANDE also sends out a **monthly fundraising bulletin** to members to keep them abreast of funding opportunities and best practices globally.

### KNOWLEDGE SHARING AND NETWORKING

The ANDE India Chapter hosts **chapter meetings, dinners, and happy hours** to provide time for members and non-members to network, learn, discuss experiences, and share best practices and insights to build an overall sense of community and collaboration.

The India chapter has worked with Ennovent and the British Council to produce [research](#) on the state of social businesses in India. ANDE and The Lemelson Foundation have previously held a series of round-tables on green inventing in Brazil, India, Kenya, Mexico, and South Africa. As a result, ANDE produced a report that compiles the findings from these discussions to understand ecosystem gaps that stymie the growth of invention-based enterprises in emerging markets.

### RESEARCH

**Accelerator Research:** To address the gap in data about the effectiveness of accelerators, Emory University and ANDE launched the Global Accelerator Learning Initiative (GALI) in 2015. GALI works with accelerator programs globally to collect and analyze data describing the entrepreneurs that they attract and support. The



# ANDE MEMBERS WORKING IN INDIA

Denotes ANDE member headquartered in India.

Visit [ande.force.com](http://ande.force.com) for the full member map.

Accion  
Acumen  
Amani Institute  
American Society of Mechanical Engineers  
Asha Impact\*  
Asian Venture Philanthropy Network  
Aspen Institute  
Autodesk Foundation  
B Lab Global  
Bank of America Merrill Lynch  
Bankable Frontier Associates  
Beyond Capital Fund  
Bill & Melinda Gates Foundation  
British Council  
Business Call to Action at UNDP  
CapitalPlus Exchange  
Capria Ventures  
CARE  
Catalyst for Growth  
Catholic Relief Services  
Ceniarth  
Center for Social Impact Learning at the Middlebury Institute of International Studies  
Cherie Blair Foundation for Women  
Christian Aid  
Citi Foundation  
Consilium Capital  
Creative Metier  
Dalberg Global Development Advisors  
Department for International Development  
Department of Foreign Affairs and Trade, Australia  
Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH  
Deutsche Investitions und Entwicklungsgesellschaft (DEG)  
Ebay Foundation  
Echoing Green  
Enclude  
Ennovent\*  
Enviu  
European Investment Bank  
EY  
Fair Trade USA  
FHI 360  
Finance Alliance for Sustainable Trade  
Ford Foundation  
FSG  
General Electric  
Global Alliance for Clean Cookstoves  
Global Communities  
Global Development Incubator  
Global Social Entrepreneurship Network (GSEN)  
Globalislocal  
GOAL  
Goldman Sachs - 10,000 Women Initiative  
GriffinWorx, Inc.  
Habitat for Humanity  
Heifer International  
Hivos  
Humentum  
I-DEV International  
IKEA Foundation  
Insitor Impact Asia Fund Pte. Ltd.  
InspiraFarms  
Intellectap\*  
International Finance Corporation  
Jagriti\*  
Kiva  
LGT Impact  
Lords Education & Health Society (WISH-Wadhvani Initiative for Sustainable Healthcare)\*  
Lutheran World Relief  
Massachusetts Institute of Technology (MIT)  
MasterCard Worldwide  
Mennonite Economic Development Associates  
MetLife Foundation  
Miller Center for Social Entrepreneurship at Santa Clara University  
Monitor Deloitte  
New Markets Lab  
Office:FMA  
Omidyar Network  
Opportunity Collaboration  
Overseas Private Investment Corporation  
PayPal  
Pfizer  
Qualcomm Wireless Reach  
responsAbility Investments AG  
Rianta Capital, Artha Initiative  
RippleWorks  
Roots & Wings  
Royal Academy of Engineering  
S&P Global  
Samhita Social Ventures\*  
Sangam Ventures\*  
SAP SE  
SCOPEinsight  
Shell Foundation  
Shortlist Professionals, Inc\*  
Skoll Foundation  
Small Enterprise Assistance Funds (SEAF)  
Small Scale Sustainable Infrastructure Development Fund  
Social Entrepreneurship Accelerator at Duke (SEAD)  
Social Value International  
Sorenson Impact Center  
Spring Impact  
Stichting DOEN  
Syngenta Foundation for Sustainable Agriculture  
TechnoServe Inc.  
The Center for the Advancement of Social Entrepreneurship (CASE) at Duke  
The Lemelson Foundation  
Thunderbird Emerging Markets Laboratories at the Thunderbird, School of Global Management  
Toilet Board Coalition  
Toniic  
Trillium Asset Management  
U.S. Agency for International Development  
United Nations Capital Development Fund  
University of California, Berkeley  
University of Rochester  
UnLtd India\*  
Unreasonable Group  
Upaya Social Ventures  
Value for Women  
Vera Solutions\*  
Village Capital  
Villgro Innovations Foundation\*  
Water and Sanitation for the Urban Poor  
Water For People  
Wildlife Conservation Society  
William Davidson Institute at the University of Michigan (WDI)  
Winrock International  
World Vision  
Youth Business International  
Yunus Social Business