

APOLAN members are on the forefront of changing the way local area network (LAN) architectures are designed and built moving forward. Join this movement to drive down costs, improve security and provide a near future-proof LAN infrastructure option for modern high-performance buildings and campuses.

As an APOLAN member, your membership will:



Help establish you and your company as industry leaders at the forefront of an evolutionary LAN technology.



Allow you to help shape advocacy, education, market adoption, industry acceptance and best practices for Optical LAN.



Expand your network of individuals and corporations that share an interest in Optical LAN success.



Access technical, educational, business case analysis and valuable industry reports sponsored by the association.



Participate in marketing activity that directly influences decision-makers and customers.



Provide a channel for communication of related product, service offerings, case studies and press information.

About APOLAN

APOLAN is a nonprofit organization of manufacturers, distributors, integrators and consulting companies who are actively involved in the Optical LAN marketplace. Our members support the growth and education of the Optical LAN industry and are focused on formulating solutions to best market, install, educate and support this burgeoning field. APOLAN advocates the education and global adoption of optical networks for the LAN marketplace.

To learn more, visit www.apolanglobal.org/join or email director@apolanglobal.org.

There are four sponsor levels of membership and an additional Associate Membership level as detailed below:

Membership Benefits <i>Compare APOLAN membership tiers.</i>	ASSOCIATE (non-profit)	BRONZE (Small Business <15 employees)	SILVER (Participants)	GOLD (Contributors)	PLATINUM (Leaders)
	Free* Apply	\$900/year Apply	\$2,500/year Apply	\$4,500/year Apply	\$9,500/year Apply
Company Logo and Link on Association Website	■	■	■	■	■
Use of Association logo with membership level badge	■	■	■	■	■
Ability to post Company White Papers and Articles	■	■	■	■	■
Committee Participation, including access to workflows	■	■	■	■	■
Eligible to win Annual Member Awards	■	■	■	■	■
Eligible to attend the Annual Meeting	■	■	■	■	■
Staff APOLAN booth at events			■	■	■
Speak at training, events and webinars				■	■
Ability to host multi-member event and/or webinar				■	■
Author APOLAN blogs				■	■
Eligible for Committee Vote and Chair				■	■
Eligible for Director, Officer and Board Chair Position					■
Vote on Board of Directors Membership and Annual Meeting					■
Host regional APOLAN events at their facilities					■
Representing APOLAN to media and analyst					■

* The Associate Membership level is restricted to media, institutions of higher learning, industry analysts, and market research firms.

** The offices of Vice-President and Secretary must also be a representative of or employed by a Founding or Platinum Member and have a functioning knowledge design, development, manufacturing, distribution, sale and installation of passive optical networks. Otherwise, officers need not be members of the Board of Directors.

Optical LAN architectures provide tremendous improvements in the design and deployment of local area networks. Composed almost entirely of single-mode fiber optic cable, an Optical LAN can span for 20 km (12.5 miles) or more. It is particularly advantageous for multi-story buildings and campus networks where mid-span switching equipment is eliminated entirely. Even single-building networks can take advantage of these flexible distances by no longer requiring a telecommunications closet or switch every 90 meters or 300 feet, as is the case with legacy network architectures. **Optical LANs benefit design engineers, architects, building owners, CIOs, IT departments and end users.**

Technical Advantages

Optical LAN is a new application of a proven access network solution. It is a better way to structure a LAN because:

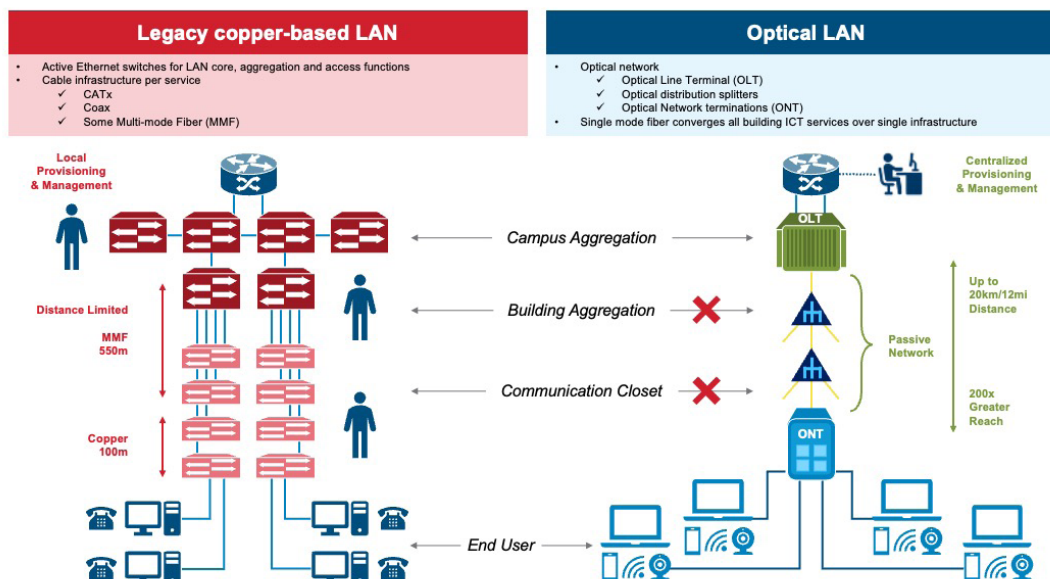
- It flattens the Local Area Network.
- It simplifies network moves, adds and changes.
- It is not limited by the distance and bandwidth constraints of twisted pair networks.
- It is secure by design, based on optical fiber and built-in encryption.

Economic Advantages

Optical LAN provides substantial savings in CapEx and OpEx compared to legacy LAN designs because:

- It can eliminate wiring closets.
- It eliminates the need for midspan electronics, power, and cooling infrastructure.
- It uses smaller, lighter, less expensive cables to reduce pathway and space requirements.
- It virtually eliminates the need to refresh cabling infrastructures.

Optical LAN Technical Overview



To learn more about Optical LANs and APOLAN, visit www.apolanglobal.org.