



7th Annual Heavy Duty Remanufacturing Group Summit

January 21, 2013

Mirage Hotel, Las Vegas, Nevada

*Held prior to HEAVY DUTY AFTERMARKET WEEK in Las Vegas



Final Program

- 9:00 am - 9:15 am **Welcome & Introductory Remarks - *Montego BC***
Sandra Standley, Chairman of the HDRG
- 9:15 am - 9:45 am **What's Changed, What Hasn't & What is Likely To**
Bruce Plaxton of BGP Marketing, will focus his comments on the commercial vehicle market including, truck, agriculture and construction.
- 9:45 am - 10:10 am **Design for Remanufacturing**
Richard Gordon, New Business Development Director, Cummins Inc.
- 10:10 am - 10:20 am **A Discussion of Private Equity**
Mandy Patterson, Vice President, Owner Resource Group
- 10:20 am - 10:30 am **Refreshment Break - Sponsored by ORG**
- 10:30 am - 11:15 am **Remanufacturing the Complete Vehicle**
Macy Neshati, Vice President, Complete Coach Works will cover their remanufacturing process for 12 year old transit buses, rail cars and trucks. CCW has been repowering vehicles for over 27 years.
- 11:15 am - 12:00 pm **Heavy Duty Electronic/Mechatronic Reman Opportunities & Challenges**
Russ Schinzing, President, ERC, LLC
- 12:00 pm - 1:30 pm **“Heavy Duty Remanufacturer of the Year” Awards Luncheon - *Montego A***
- 1:30 pm - 2:00 pm **This Economy Is Not a Reman Dress Rehearsal: Continuous Innovation Is Not a Luxury Anymore**
Bill Wade, Wade & Partners - Grade school teachers and high school counselors constantly remind our kids that life is no more than a series of choices. As a manager in the heavy duty remanufacturing business, you also have some pretty big decisions as to what you see as the future of your business.
- 2:00 pm - 2:30 pm **Data and Trends in the Heavy Duty Remanufacturing Industry with Emphasis on Employment, Investment, Trade and Production**
Alan Treat, International Trade Analyst, U.S. International Trade Commission
- 2:30 pm - 3:00 pm **HD Electronic/Mechatronic Global Market Perspective**
Joe Kripli, WABCO Reman Solutions
- 3:00 pm - 3:15 pm **Refreshment Break - Sponsored by ORG**
- 3:15 pm - 3:30 pm **Heavy Duty Has the Right to Repair...For Now**
Sheila K. Andrews, Manager, Government Affairs, Automotive Aftermarket Industry Association
 This presentation will focus on updates to the recent victories in Massachusetts on the Right to Repair issue and what the heavy duty aftermarket industry grassroots need to do to next.
- 3:30 pm - 4:15 pm **Recycling to Remanufacturing: Managing Inventory and Workflow for Profit and Productivity**
Matthew Wegener and Brendan Evans, ISoft Data Systems



AUTOMOTIVE PARTS REMANUFACTURERS ASSOCIATION

4460 Brookfield Corporate Drive, Suite H, Chantilly, VA 20151-1671

703-968-2772 / Fax 703-968-2878 / www.apra.org / www.hdr.org