

Suggested Interview Questions

- What has attracted you to the "insert industry"?
- How do you view our customers?
- What accomplishments are you most proud of?
- What particular interest you about this job?
- What particularly interest you about our organization?
- What do you expect from this organization?
- Tell me about a typical day on your previous job?
- What skills did you obtain at your last job?
- What would your previous supervisor say are your greatest strengths and weaknesses?
- How do you fit the requirements of this job you have applied for?
- Which supervisor from your past have you liked best and why?
- Why should we hire you?
- What were some of the aspects of your last job that you found difficult?
- What honors did you receive in school?
- What were your average grades in school?
- In what classes did you earn the best grades?
- In what classes did you earn your lowest grades?
- What are the important keys to being a successful salesperson?
- What do you do when a customer tells you that he or she is not satisfied with the product?
- Tell me about the trends in this market sector over the past year?
- Tell me what you think the trends will be in this market sector in the coming year?

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