

Arizona Airports Association
2015-2016 Budget

	<u>Budget '15-'16</u>	<u>Jul '14' - Jun '15'</u>	<u>Jul '13 - Jun '14</u>	<u>Jul '12 - Jun '13</u>
Ordinary Income/Expense				
Income				
Membership Dues	26,600.00	24,457.50	26,597.50	9,327.00
Fall Conference				
Registration	17,300.00	15,462.50	17,265.00	7,430.00
Exhibitors	2,750.00	2,500.00	2,750.00	850.00
Total Fall Conference	<u>20,050.00</u>	<u>17,962.50</u>	<u>20,015.00</u>	<u>8,280.00</u>
Aviation Day				
Registration	1,600.00	1,740.00	960.00	1,630.00
Sponsors	11,000.00	13,350.00	10,600.00	13,350.00
Total Aviation Day	<u>12,600.00</u>	<u>15,090.00</u>	<u>11,560.00</u>	<u>14,980.00</u>
Spring Conference				
Registration	35,500.00	42,342.50	36,744.32	35,415.00
Sponsors	29,850.00	17,750.00	29,850.00	18,150.00
Exhibitor	11,500.00	9,600.00	10,725.00	12,400.00
Total Spring Conference	<u>76,850.00</u>	<u>69,692.50</u>	<u>77,319.32</u>	<u>65,965.00</u>
Chapter Store	100.00	0.00	301.05	813.00
Interest Income	300.00	142.40	242.05	501.38
Misc Income	0.00	0.00	0.00	0.00
Total Income	<u>136,500.00</u>	<u>127,344.90</u>	<u>136,034.92</u>	<u>99,866.38</u>
Expense				
PROGRAM EXPENSES				
Fall Conference				
Venue Rental	2,750.00	2,420.64	0.00	0.00
A/V	250.00	250.00	0.00	0.00
F&B	15,000.00	13,553.64	20,808.06	15,834.91
Supplies	500.00	300.86	203.25	350.50
Printed Program	700.00	472.25	979.25	508.78
Total Fall Conference	<u>19,200.00</u>	<u>16,997.39</u>	<u>21,990.56</u>	<u>16,694.19</u>
Aviation Day				
Equipment	4,500.00	4,439.98	4,417.56	5,576.49
F&B	6,000.00	6,907.68	6,781.98	9,569.58
Gifts	1,000.00	879.40	1,986.50	503.19
Supplies	500.00	784.80	92.86	5,202.47
Total Aviation Day	<u>12,000.00</u>	<u>13,011.86</u>	<u>13,278.90</u>	<u>20,851.73</u>
Spring Conference				
Venue Rental	0.00	0.00	0.00	0.00
F&B	27,500.00	26,502.48	29,627.60	32,823.82
A/V	500.00	428.55	0.00	0.00
Supplies	500.00	500.00	133.16	337.78
Printed Program	1,500.00	778.05	1,424.58	1,584.24
Gifts	2,500.00	1,888.42	1,631.64	3,723.97
Special Events				
Golf Tournament	2,500.00	2,567.11	3,470.19	1,714.99
Welcome Reception	3,500.00	3,103.00	5,003.30	1,975.58
Monday Evening Event	3,000.00	0.00	759.43	0.00
Post Banquet Reception	1,000.00	1,477.34	1,000.00	378.67
Total Special Events	<u>10,000.00</u>	<u>7,147.45</u>	<u>10,232.92</u>	<u>4,069.24</u>
Total Spring Conference	<u>42,500.00</u>	<u>37,244.95</u>	<u>43,049.90</u>	<u>42,539.05</u>
Scholarships	7,000.00	2,633.60	2,620.35	4,446.64
Awards	1,000.00	1,000.00	1,164.74	983.68
Total PROGRAM EXPENSES	<u>81,700.00</u>	<u>70,887.80</u>	<u>82,104.45</u>	<u>85,515.29</u>
OPERATING EXPENSES				
Association Mgmt	21,650.00	18,000.04	8,316.67	7,189.23
Direct Expenses	1,500.00	1,031.38	494.77	1,074.99
Total Association Mgmt	<u>23,150.00</u>	<u>19,031.42</u>	<u>8,811.44</u>	<u>8,264.22</u>
Accounting	600.00	600.00	1,524.58	267.70
Lobbying Expenses	5,050.00	2,525.00	0.00	0.00
Legal Fees	0.00	0.00	0.00	0.00
Website	6,500.00	7,090.00	7,140.97	9,009.95
Insurance	2,000.00	500.00	974.00	1,082.00
Board Meetings	10,000.00	8,201.50	9,502.11	10,101.47
Board Member Expenses	2,000.00	1,058.00	1,398.80	2,008.57
Postage/Shipping	200.00	91.62	256.40	8.65
Copies	400.00	227.88	50.52	0.00
Marketing	0.00	0.00	234.77	1,916.86
Supplies	300.00	521.20	107.41	1,831.85
Telephone & Long Distance	100.00	54.39	1,494.93	1,101.15
Credit Card Fees	3,500.00	4,391.78	3,206.04	3,098.41
Miscellaneous Expense	10.00	10.00	10.00	35.00
Total OPERATING EXPENSES	<u>53,810.00</u>	<u>44,302.79</u>	<u>34,711.97</u>	<u>38,725.83</u>
Total Expense	<u>135,510.00</u>	<u>115,190.59</u>	<u>116,816.42</u>	<u>124,241.12</u>
Change in Net Assets	<u>990.00</u>	<u>12,154.31</u>	<u>19,218.50</u>	<u>-24,374.74</u>