Wearable SC-CR Infusion
Doug Nutter - RxActuator, Inc
★ 2022 AzVMA Premier Sponsor

Wearable SC-CR Infusion Lunch & Learn presented by Doug Nutter, with RxActuator, a Veterinary device company in Tucson, AZ. Learn how the low cost, wearable infusion pump provides easy to use and reliable 2 day therapy for pain management and antibiotic delivery. Lunch & Learns are available either in person or via Zoom.

Contact Doug at dnutter@rxactuator.net or 810-964-3248 www.rxactuator.net

Three Pitfalls of Calling On Properties Without Representation “What It Can Really Cost You”
Monica Aguayo and Mathew Torres - CARR

Finding a new location for your medical or healthcare practice can be exciting. The prospect of a newly designed office in a better part of town with the anticipation of growing your practice is an enticing adventure for many doctors. It’s fun to imagine and dream of what’s possible. This process can even start early as you drive past vacant properties with a ‘For Lease’ sign in front of the building. Your natural instinct is to ask the owner or listing agent “How much?” So, you make a call to inquire about the property. It seems harmless, right? Believe it or not, doing just that without representation can cost you up to six figures.

As a reader, you might be saying, “Really? That seems like an exaggerated claim. After all, I’m a great negotiator. How hard can it be to work out a good lease deal?” You’re right. Great negotiation skills are not exclusive to real estate agents—many people are great negotiators instinctively, and the skillset can be acquired with knowledge and experience.
Greetings Everyone!

I am so honored to take on the role of the AZVMA committee chairperson. I want to thank Sylina Slider for her dedication and service to the AzVMA. I certainly have big shoes to fill, and I hope to do half as good a job as Selena in supporting the hardworking members of the AzVMA.

In my career I have been fortunate to serve veterinarians as associates all the way though exiting owners; helping them and their families navigate their personal finances, plan for retirement, and realize their most cherished personal financial goals.

After working with veterinarians for over 9 years, I have gained so much respect for the determined, empathetic, talented, and hard-working group of professionals that I serve. I am honored to be in this position and am so excited to contribute to this organization as chairperson for the next two years.

Ok, enough about me! Let’s get into what’s happening with the AzVMA this summer! The first month of summer has been a hot one and things are certainly heating up with AzVMA!

The Dental Extravaganza is coming up in August. Join us Saturday August 6th for a full-day meeting with up to 6 CE hours approved! We have several great speakers lined up, including a luncheon presentation from the AVDS introducing Allied Members and offering information for referrals!

Also stay tuned for the 2022 Membership Directory that will be sent out to DVM members within the next couple of weeks.

Once again, I am so grateful to be a part of such an amazing community and am so excited for the next two years with all of you!

-Luke Strode, CFP ®
Wealth Advisor – Associate Partner
Filling Your Pet’s Emotional Bank Account (What Is It and How to Use It)
True Force Free Animal Training

The Emotional Bank Account in Human Terms. Essentially, when you turn toward your partner’s bids for connection, you are making a deposit in your Emotional Bank Account (EBA). And when you turn away from your partner, you make a withdrawal. Just like a real bank account, a zero balance is trouble, and a negative balance is the real danger zone.

An EBA grows when partners make more deposits than withdrawals. In a six-year follow-up study of newlywed couples, couples who remained married turned toward their partner’s bids for emotional connection 86% of the time in the lab, while those who divorced averaged 33%. The difference between happy and unhappy couples is how they manage their Emotional Bank Account.

When the EBA is in the red, partners tend to question each other’s intentions and feel disconnected, or even lonely.

But when the EBA is in the green, partners tend to give each other the benefit of the doubt during conflict. They keep their relationship in the positive perspective.

Discover the Value of Covetrus Compounding
Sylina Slider - Covetrus

Covetrus Compounding is proud to provide you and your pet owners an array of innovative dose forms, fulfill patient-specific prescriptions and office-use medications. Our family of pharmacies adheres to the highest quality standards, and our staff of 70+ veterinary-trained pharmacists are ready to help you find the solutions you need.

Want to learn more about our Office-Use and Patient-Specific options?

Scan above QR Code to receive a discount on your first order*. 

*offer applies to new Covetrus Compounding customers only

QUOTE OF THE MONTH - JULY
What good is the warmth of summer, without the cold of winter to give it sweetness.
— John Steinbeck

QUOTE OF THE MONTH - JULY
Filling Your Pet’s Emotional Bank Account (What Is It and How to Use It)
True Force Free Animal Training
Student Loans? Here Are a Few Things to Know About Repayment Plans Available
Luke Strode - North Star Resource Group

Having a large sum of student loan debt can be daunting. The good news is, you have a number of different options out there that can help you effectively manage your student loan debt. The bad news is, it can be complicated deciding what to do. But perhaps here is some information that can help you wrap your head around some of your options.

First thing to consider is what type of student loan debt do you have? Federal or Private? Was it issued by the federal government or issued by a private lender or bank?

If your student loans were issued by a private lender, there can be a number of different ways that it was structured, as the terms of the loan(s) are determined by the bank that issued them.

However, if the loans are Federal, there are a number of different repayment options that are often available to consider, and the one you choose to pursue can have a big impact on the overall cost of your loans and financial situation as a whole.

Welcome Our New Allied Members!

- A Greener Place Pet Cremation
  - Brandy Couper
- A Greener Place Pet Cremation
  - Patrick Goodsell
- Analgesic Services Inc
  - Stephanie Sosa
- Antech Imaging Services
  - Lexie Frantz, MBA, RD
- Elanco Animal Health
  - Mike DeLaney
- Iliad Wealth Solutions
  - Ian Kirker
- Iliad Wealth Solutions
  - Josh Miller
- Iliad Wealth Solutions
  - Christian Pearson
- Medmetrics Compounding Pharmacy
  - Nathan Parker
- Mission Veterinary Partners
  - Alicia Reynhout
- Roo
  - Kimmy Woodworth
The University of Arizona College of Veterinary Medicine Has Accepted its Third Cohort of Students for Fall 2022
University of Arizona College of Veterinary Medicine

For the 2022 admissions cycle, the College of Veterinary Medicine offered admission to 215 individuals to fill 110 seats in its Doctor of Veterinary Medicine program. The diverse group of accepted students includes 44 in-state and 66 non-resident students, ranging from 19 to 48. Of the 110, 40% identify as an underrepresented minority and 31% are considered first-generation college students. 36% of the accepted students are reapplicants.

Students in the program will experience real-world learning in Arizona clinics that care for companion animals and large animal species. With a focus on active learning and a team-based curriculum, the College of Veterinary Medicine prepares students to be day-one-ready practitioners.

The 110 students will join 220 fellow classmates for their three-year educational journey this August, with an expected graduation date of 2025.

ALLIED MEMBERS - INTERESTED IN SUBMITTING YOUR OWN CONTENT?

The next deadline to submit your Allied Industry news and content for the October 2022 edition is September 15, 2021.

Click HERE to submit online!
Questions? E-mail, newsletter@azvma.org

Content Review Policy

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