



## Commissioned Officers Association of the U.S. Public Health Service

February 7, 2017

Mr. Tomomi Nakamura, Chairman and CEO  
Subaru of America, Inc.  
Subaru Plaza  
2235 Route 70 West  
Cherry Hill, NJ 08002

Dear Mr. Nakamura:

I am writing to you because Subaru does not include the USPHS (or the much smaller commissioned corps of officers in the National Oceanic and Atmospheric Administration—NOAA) in its military discount offer. Members of the other five uniformed services are included, but not those in the USPHS or NOAA, despite the fact that they are veterans under federal law and comprise two of the seven federal uniformed services. We believe that you should include these few thousand officers in your offer.

Both the USPHS and NOAA are all-officer cadres, so you would be attracting a group of men and women with high, steady incomes. Their demographic is one that any auto manufacturer would be pleased to reach, as these are folks who can afford to purchase top-of-the-line vehicles and who have absolutely the highest credit ratings. It only makes good business sense for you to include them in the discounts you give to members of the other uniformed services in such a way as to gain their business and loyalty.

Subaru is not the first private sector corporation to whom we have reached out on behalf of these officers. We did the same with the Disney Corporation, which had long excluded both USPHS and NOAA officers from its "Military Salute" program. Disney now includes both PHS and NOAA officers in its military discount programs, and we believe that Subaru should do the same.

Please do not hesitate to contact me if you have questions relating to this request.

Sincerely,

Col. James T. Currie, USA (ret.)  
Executive Director