Gary Flocco
Partner
Corvus Capital Partners

Gary Flocco is a Partner in Corvus Capital Partners, LLC., the developer of Cherry Street Lofts in Bridgeport, a multi-phased mixed-use project. That development site consists of eight building on a city block that boasts a school and 350 residential units. Flocco is interested in diversified community development that creates workforce housing. The Lofts is only the first phase of a more expansive vision in the city’s West Side. Flocco has been actively engaged in various tri-state real estate developments for the past four decades. Through his vision and consulting, Flocco has been involved in all aspects of project development and has won awards such as the New Jersey Smart Growth Award and The United States Affordable Green Building Award. His mission is to be a community builder in all senses of the term. “We see our role as a Catalyst Developer. We hope to create the interest of other developers to make similar investments in areas that have been overlooked.”

Clayton Fowler
Chairman, CEO & Principal
Spinnaker Real Estate Partners

Clayton Fowler is a founding partner of Spinnaker Real Estate Partners. Fowler has 40 years of experience in acquisition, development, construction, and management of commercial and residential projects. He is also a Managing Partner of Hoyt Street Properties, a 3,000-unit urban development with 2,300 units completed to date, and Spinnaker St. Louis, a large scale, historic preservation and adaptive reuse project in downtown St. Louis. Fowler graduated from Princeton University and is a leading advocate of affordable housing in Fairfield County. He currently serves on the Boards of the Housing Development Fund of Lower Fairfield County, the Norwalk Chamber of Commerce, and the Maritime Aquarium. Fowler is a Founding Board Member of the Fairfield/Westchester Real Estate Finance Association and has been the Chairman of the Planning Board for the Town of Pound Ridge, NY for almost 20 years.

R. David Genovese
Founder
Baywater Properties

David Genovese founded Baywater Properties in 2001, following a 12-year career in real estate investment banking in New York and London. Prior to founding Baywater, Genovese served as Co-Head of Real Estate Investment Banking for Credit Suisse First Boston. Previously, Genovese served as a Managing Director in Bankers Trust Company’s Real Estate Investment Banking Group. Through the course of his career in investment banking, Genovese was responsible for a
variety of transactions valued in excess of $15.0 billion, including mergers and acquisitions, equity offerings, bond offerings, securitized financings, bank loans, and principal investments. He is an honors graduate of Colby College and The London School of Economics and Political Science. He also received an MBA from The Wharton School of The University of Pennsylvania. Genovese is currently a member of the Board of Directors of The Human Services Council of Norwalk, the Darien Athletic Foundation and The Real Estate Finance Association of Connecticut. He has served as a member of the Board of Overseers of Colby College, and as a board member of the Darien Technology and Community Foundation, the Darien YMCA, the Darien Historical Society, and Darien Revitalization, Inc. In 2007, Genovese was named as one of the "40 under 40" business leaders in Fairfield County, Connecticut.

Courtney Hendricson
Vice President of Municipal Services
AdvanceCT

Courtney Hendricson has over 15 years of experience as a local economic developer with expertise in commercial real estate and business retention and attraction. Passionate about local government and its direct impact on residents and business, she oversees AdvanceCT’s services to municipalities, including economic and land-use support such as regulatory process improvement, commercial real estate analysis, and targeted business retention and recruitment strategies. Prior to joining CERC, Hendricson served as Assistant Town Manager in Enfield, CT, revitalizing the town’s Thompsonville section and developing a business incubator, and as Economic Development Director in Farmington, CT, targeting bioscience industry growth through strategic partnerships. She also was the director of community development for Connecticut Main Street Center. She began her career in Austin, Texas, working on large scale economic development projects for the city manager’s office. She received a bachelor’s in government and sociology from Connecticut College and a master’s in public affairs from The University of Texas at Austin. Hendricson is past board president of the Connecticut Economic Development Association (CEDAS) and the Commercial Real Estate Women. She regularly conducts municipal trainings across the state, presents at conferences, and is committed to the advancement of women in economic development, local government and commercial real estate.