



GREGORY SAUTER
FOUNDER – SMART CITY WORKS

Gregory Sauter is a Founder of Smart City Works, the world's first infrastructure actuator accelerating infrastructure innovation and commercialization that brings to life the most promising business ideas and companies to catalyze and rethink civil infrastructure innovation and help meet the needs of 21st century communities and their growing populations. President and Chief Executive of Crossroads Advisory, servicing infrastructure and technology companies, where he and his team are committed to business success by advancing leadership and outcomes through executive and organizational transformation, a focus on culture, innovation, ethics, integrity, and authentic leadership.

Greg has 30 years in the engineering and construction industry. Prior to founding Smart City Works, he enjoyed a 15 year career with engineering and construction giant AECOM as their Executive Vice President and Chief Corporate Officer and was instrumental in AECOM's growth to be the 100,000 person \$19.5-billion company it is today. Greg's commitment to excellence have garnered national and international awards including Ethisphere's 100 most ethical companies list, the Gold American Business Awards, multiple International Business Awards, and Newsweek's Top 500 Greenest Companies.

Greg is an Adjunct Professor at Columbia University in the Global Leaders in Construction Management, Department of Civil Engineering and Engineering Mechanics; teaching graduate students on innovation and entrepreneurship in civil engineering. Greg is a Past President and Board Chairman of Engineers Without Borders-USA, a global humanitarian non-profit of 17,000 members currently delivering over 600 global development projects in 40 countries while providing transformational life experiences to students and professionals. Greg is a Board Director of OmniEarth Inc. which uses advanced geo-analytics to quantify the changing world and provide business actionable information to industries globally.

Greg currently shares his executive insights and leadership with several non-profits with a focus on the next generation of leaders and professionals including: Network for Teaching Entrepreneurship, New York Board Member / Derek Jeter Turn-2 Foundation, Resource Board Member / New Jersey Institute of Technology, Board of Overseers / Rutgers University Institute for Ethical Leadership.

Greg has played leadership roles in some of the world's most challenging and exciting infrastructure projects on six of the seven continents. With a career that includes transportation, energy, environment, infrastructure, technology, and legacy defense challenges he has helped achieve excellence in some of the most complex infrastructure challenges of our times.

You will find Greg exchanging and discussing ideas with others. He has recently presented on the topics of innovation, ethics, integrity, human capital, and global development across North and Central America. Greg is a true adventurer who has a passion for the outdoors which has taken him biking across Europe, backpacking and cycling across the Yukon and Alaska, and most recently he climbed to the top of the Grand Teton in Wyoming. He currently lives in NJ with his wife and 3 children.

Greg is a Professional Engineer with a Bachelors in Mechanical Engineering from the University of Massachusetts, a Masters in Civil/Environmental Engineering from the University of Alabama, and an MBA from Rutgers University.