



**SCOTT R. LUMPKIN**  
Fundraising Consultant  
Nonprofit Strategist  
Philanthropic Advisor

Scott Lumpkin consults with nonprofit organizations and individuals on transformational philanthropic strategies, with a focus on planned, major and principal gifts. Prior to launching his consulting firm in 2015, Scott had a 32-year development career at the University of Denver working primarily with high-net-worth donors to maximize their philanthropic impact. Scott led DU's gift planning program for more than 25 years before serving five years as Vice Chancellor of University Advancement.

Under Scott's leadership the University of Denver successfully completed its \$488 million ASCEND Campaign in 2014, coinciding with DU's 150th anniversary. He was also instrumental in DU's previous \$273 million campaign that transformed the campus in the 1990s. During his career at DU, Scott facilitated many of the University's largest gifts, reflecting his recognized expertise in charitable gift planning and demonstrated ability to build strong relationships with donors, helping them achieve their philanthropic dreams.

Scott holds a Bachelor of Science in Mathematics and a Master of Business Administration from the University of Denver.

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