

# CLC ROUNDTABLES

- 26 roundtable groups
- 94 meetings
- 46 volunteer chairs
- 902 attendees

Roundtables are an informal and unique opportunity for librarians of all types and regions to gather for networking, sharing ideas, problem-solving, and building community. This year, CLC conducted a roundtable reevaluation, provided chairs with training and greater support, and added Maker and Gaming roundtables.



# CLC A YEAR IN REVIEW: 2015-2016

One year ago, we said that change would come to CLC - and boy, has it ever.

There has been some pain. In response to a 47% state budget cut, we reorganized staffing, reevaluated programs, raised public library dues, and pared back to the essentials.

There has also been great progress. 100% of CLC's public library members renewed their membership for 2016, as did 98% of members overall. New members are joining regularly, attracted by our growing discount opportunities. We have evaluated and strengthened roundtables and partnerships, completed our books and supplies bid process with some exciting new suppliers and products, and saved our members **7.4 million dollars** - almost \$200,000 more than last year. We've also done a lot of listening. Thank you for telling us what works and what doesn't - we will rely on that even more this year as we continue with strategic planning.

To build a stronger, more sustainable, and more creative CLC and Connecticut library community, we continue to question long-held beliefs and old ways of doing things. We appreciate your courage and support as we continue this process, always with the goal of bringing you the tools you need to do what you do so well.



# CLC PARTNER EVENTS

CLC's 2015-16 partnerships with other libraries and library organizations took myriad forms: co-sponsoring events, providing administrative and marketing support, securing vendor sponsorships, planning programs, and more. By partnering with like-minded groups, we built relationships, extended the reach of our staff and budget, and provided unique learning and outreach opportunities to members.



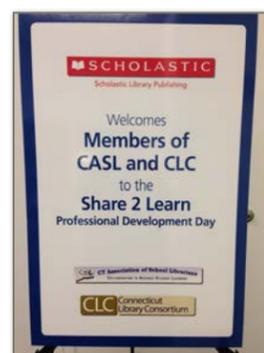
Westport Library's "MakerSpace 3.0: Retinking Libraries"



Take Your Child to the Library Day



CCALD Academic Book Vendor Day



CASL Unconference



CLA Conference - Roundtable with Jamie LaRue



### SAVINGS ON BOOKS & NON-PRINT

Of the 7.4 MILLION DOLLARS CLC saved libraries this year, over 5.8 million was on books and non-print materials. CLC's book bid resulted in contracts with 9 outstanding suppliers for 2016 and beyond, including 2 just for academic libraries.

### SAVINGS ON E-RESOURCES & SUPPLIES

Over 300 members saved on supplies with CLC's Demco discount. Members saved over \$390,000 on JobNow, Britannica Digital, Tumblebooks, Turnitin, and Scholastic Digital products, and 43 members saved on acrylic sign holders.

### EXTENDING OUR REACH

In addition to coordinating 26 different roundtables, CLC worked with partners to present Academic Book Vendor Day, expand the Take Your Child to the Library Day product line, assist with conferences and symposia, and advocate for libraries.

The Connecticut Library Consortium is a statewide membership collaborative serving all types of Connecticut libraries by helping them strengthen their ability to serve their users. We achieve our mission by initiating and facilitating cost-effective services, creating and supporting educational and professional development, and fostering innovation.

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# CLC SAVINGS

CLC saved Connecticut libraries \$7.4 million in 2015-2016. Here's how we did it.

## SERVICES



CLC posted 256 **job listings** for members on its Connecticut Library Jobs page, helping to attract the best candidates to member libraries. Non-members pay \$100 per listing for this service, which is free for members. **SAVINGS: \$25,600**



Savings doesn't just come from buying stuff. Member pricing for CLC's professional development opportunities is well below comparable **events** - or even free! 107 smart libraries sent staff to CLC training and learning events - and saved big. **SAVINGS: \$14,830**



90 public libraries received a 50% discount on **public performance site licenses** thanks to CLC's Movie Licensing USA group purchase. Participation increased from 79 libraries to 90, and savings increased by 36%! **SAVINGS: \$24,522**



54 academic, school, and public libraries saved over \$19,000 on **periodical and serials services** thanks to CLC's ongoing partnership with WT Cox. **SAVINGS: \$19,467**



In response to member requests, CLC worked with Library Display Design Systems to custom manufacture top-quality **11"x17" acrylic sign holders**. By ordering in bulk, CLC saved 43 members thousands over what they would have paid individually. **SAVINGS: \$6,474**

## ESSENTIALS



If there was ever a question about whether libraries are still buying **books**, the answer is a resounding YES - and **DVDs, CDs**, and other physical materials as well. 290 members saved MILLIONS by shopping with thirteen contracted book and non-print media suppliers - including over \$5.5 million from Baker & Taylor, Ingram, and Midwest Tape alone. **SAVINGS: \$5,820,354**



We all know that materials can't just go from the publisher onto the shelf. This explains why CLC's library **supplies** contract with Demco was used by more libraries than any other discounted product or service we offer. 23 academic libraries, 164 public libraries, 113 schools & school districts, and 9 special libraries saved with Demco. - that's 309 in all. **SAVINGS: \$213,059**



Why buy when you can swap? That's the philosophy of the 52 libraries that participated in CLC's **media circuits** this year. Swapping curated packets of DVDs, CDs, and foreign & independent films ensures an always-fresh collection at a fraction of the cost of buying each item individually, and it's a huge space saver too. Why not try a circuit next year? **SAVINGS: \$829,656**

## E-RESOURCES

CLC continued to bring public and academic members (93!) this outstanding job readiness resource from Brainfuse for the lowest price in the nation, while offering webinars and other tools to help libraries get the most from their subscriptions. **SAVINGS: \$221,603**



67 public and school libraries took advantage of CLC's Britannica Digital Learning offer. Whether they opted for Britannica School, Britannica Library, or other **digital learning resources**, they saved big! **SAVINGS: \$51,031**



53 school and public libraries saved on **digital book content** from Tumbleweed Press, featuring collections of animated picture books, read-alongs, audiobooks and more. **SAVINGS: \$15,279**



TumbleBooks

CLC's price on Turnitin for K-12 schools is so low, the savings will often cover the cost of membership. Word is spreading - 47 schools benefited from CLC's "best price in secondary education" on the leader in **plagiarism prevention**. **SAVINGS: \$54,425**



These innovative, engaging **learning resources** from Scholastic Digital are so popular, we offered them four times this year. 33 public & school libraries saved on BookFlix, ScienceFlix, FreedomFlix, TrueFlix, and GO! suite. **SAVINGS: \$48,048**

