We see a tomorrow where the tools and processes used to build our world are more intelligent, more connected and safer than ever before. Where economic prosperity and environmental responsibility are mutually reinforcing goals. And where gains in the power, efficiency and uptime of our equipment drive our customers’ work to new heights.

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President's Message

Advocate for the industry for over 50 years

I am pleased to provide you this copy of the DCA 2020 Membership Directory. I hope you will find the directory a handy reference and a reliable list of professional utility, directional drilling and gas distribution contractors. I also hope you will use it as a reference of the major manufacturers and service providers in our industry.

Our mission, as quality contractors and associates, is to work together to deliver superior value to the natural gas and underground utility industry – today and in the future – as we have done since our founding in 1961. DCA encourages the healthy exchange of industry information between member contractors and suppliers.

In addition, we seek to provide the public a reasonable assurance of the skill, integrity, safety and responsibility of member contractors. DCA remains focused on superior craftsmanship and unparalleled professionalism. DCA members will continue their commitment to progress and I am confident our members will lead the way in the use of the latest techniques, equipment and technology. Our goal is to remain on the cutting edge of utility construction and directional drilling in this vibrant and changing industry.

We hope the DCA 2020 Membership Directory is your "go to" listing when you select contractors, equipment and services.

We owe a debt of gratitude to Gulf Energy Information for their time and efforts in producing the 2020 DCA Membership Directory.

Michael Hickey
2019 DCA President
The Hallen Construction Co. Inc.
Island Park, New York
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Success Starts with DCA

Membership in the Distribution Contractors Association is your link to success in the gas distribution and underground utility industry. DCA maintains the reputation of a tight-knit family. DCA is a network of the best in the business, union and non-union contractors, suppliers and providers, gas distribution and other utilities. It is a gathering of quality contractors and associates working together to deliver superior value to the natural gas and underground utility industry. As such, DCA helps its members to efficiently transform their business, educate their employees on business and safety and leave a lasting and memorable impact on the industry. Through its programs, committees and organized events, DCA offers its members professional recognition and the opportunity to serve the underground construction industry.

DCA is committed to the highest standards of excellence and leadership. It is the vital link that keeps members informed, efficient, safe and productive. Success starts with DCA.

When DCA was founded in 1961, a list of purposes was defined in its bylaws that holds true today as it did when first written.

These bylaws direct the Association to:

(a) enhance the proficiency and professionalism of members through the exchange of information.
(b) make membership in the Association a reasonable assurance to the public, of the skill, integrity and responsibility of its members.
(c) maintain the standards of the distribution construction business at the level necessitated by its professional character, and to establish members of the Association in the public mind as contractors who fulfill obligations in good faith.
(d) promote cordial and cooperative relations among individuals and firms engaged in the construction of distribution pipeline, cable and duct systems.
(e) encourage efficiency among distribution contractors and their employees, and to promote good employee and labor relationships.
(f) establish and promote Association standards to benefit the industry and, whenever possible, strive to influence regulations and events affecting the industry.
(g) seek correction of injurious, discriminatory and unfair business methods practiced on or against distribution contractors.
(h) eliminate as far as possible the occurrence of injury and death to employees of distribution construction firms.
Distribution Contractors Association

The Distribution Contractors Association was formed in 1961 to facilitate the exchange of information related to the construction and maintenance of distribution pipeline, cable and duct systems throughout the United States. The highly technical and sometimes hazardous nature of the industry precipitated the formation of DCA and fosters its ongoing role today to promote the safety, efficiency and credibility of DCA member companies.

The domain of DCA’s Contractor Members is within city gates, where the final link for pipeline, cable and duct systems is made to individual residences and industrial complexes. Associate membership in DCA is available to those organizations that provide equipment and services to the industry.

Through its annual convention, mid year meeting, multiple publications and website, DCA members are kept up-to-date on environmental issues, labor relations and technological advancements. In addition, DCA members provide expert testimony to regulatory agencies, government organizations and consumer groups on the nature of the distribution construction industry.

59th Annual Convention

**February 24-29, 2020**
Boca Raton Resort & Club, Boca Raton, Florida

DCA Members and guests will be able to relax, renew acquaintances and learn about the latest trends and developments affecting the distribution construction industry at the 59th Annual DCA Convention, February 24-29, 2020. Boca Raton Resort & Club, a Waldorf Astoria Resort redefines luxury and fun in south Florida. Nestled in a Mediterranean-inspired historic village and just a few steps from the warm south Florida coastline, discover the timeless setting and glamorous heritage of this architecturally stunning resort. The legendary 356-acre property offers classic elegance and sophistication throughout an extensive range of distinctive and exclusive venues including their award winning Waldorf Astoria Spa. Convention event schedules, lodging and travel information will be mailed to DCA members and guests in the Fall of 2019. Make your plans now to attend!
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## Annual Conventions

<table>
<thead>
<tr>
<th>Year</th>
<th>Location</th>
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</thead>
<tbody>
<tr>
<td>58th</td>
<td>2019 Nassau, Bahamas</td>
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<tr>
<td>57th</td>
<td>2018 Dana Point, California</td>
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<tr>
<td>56th</td>
<td>2017 Maui, Hawaii</td>
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<tr>
<td>55th</td>
<td>2016 Naples, Florida</td>
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<td>54th</td>
<td>2015 New Orleans, Louisiana</td>
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<tr>
<td>53rd</td>
<td>2014 Cancun, Mexico</td>
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<td>52nd</td>
<td>2013 Miami Beach, Florida</td>
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<td>51st</td>
<td>2012 Kohala Coast, Hawaii</td>
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<td>50th</td>
<td>2011 Fajardo, Puerto Rico</td>
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<td>49th</td>
<td>2010 Los Cabos, Mexico</td>
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<td>48th</td>
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<td>47th</td>
<td>2008 Indian Wells, Florida</td>
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<tr>
<td>46th</td>
<td>2007 Paradise Island, The Bahamas</td>
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<td>45th</td>
<td>2006 Maui, Hawaii</td>
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<td>44th</td>
<td>2005 Lake Buena Vista, Florida</td>
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<td>43rd</td>
<td>2004 Scottsdale, Arizona</td>
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<td>42nd</td>
<td>2003 Ft. Myers, Florida</td>
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<td>41st</td>
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<td>40th</td>
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<td>2000 St. Thomas, U.S. Virgin Islands</td>
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<td>38th</td>
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<td>14th</td>
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<td>8th</td>
<td>1969 Freeport, Grand Bahama</td>
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<td>7th</td>
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<td>1967 Coronado, California</td>
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<td>5th</td>
<td>1966 Phoenix, Arizona</td>
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<td>1965 New Orleans, Louisiana</td>
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<td>3rd</td>
<td>1964 Denver, Colorado</td>
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<td>1963 St. Louis, Missouri</td>
</tr>
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<td>1st</td>
<td>1962 Kansas City, Missouri</td>
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</table>

## Honorary Members

**2020**
- Christian J. Brahler, TT Technologies Inc.

**2015**
- Jack L. Gabrielse, Gabrielse Services LLC
- Kenneth M. Gabrielse, Assurance Underground Energy Consulting
- David A. Nelson, Pilchuck Contractors, Inc.

**2010**
- Dennis J. Kennedy, Distribution Contractors Association

**2009**
- Ruth Michels, Michels Corporation
- Harold Mueller (D), Mueller Pipeliners, MRM
- David D. Watters, Miller Pipeline Corp.
- Oliver Klinger, III, Oldorn Publishing
- Thomas B. Poole, The Hallen Construction Co., Inc.

**1996**
- Dale R. Miller, Miller Pipeline Corporation
- Dale R. Michels (D), Michels Pipeline Construction, Inc.
- Rolland B. “Bob” Lyons (D), Michigan Trenching Service, Inc.
- Emerson H. Clark (D), Engineering Construction Co.
- Armon H. Bost (D), Midwestern Equipment Co.
- James R. Upton (D), Distribution Contractors Association
- Lee R. Darby (D), Darby Enterprises, Inc.

*(D) indicates deceased*
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Island Park, NY

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Ben Nelson
Michels Pacific Energy Inc.
San Jose, CA

Treasurer
Raymond Swerdfeger
K.R. Swerdfeger Construction Inc.
Pueblo, CO

Executive Vice President
Robert Darden
Distribution Contractors Association
Richardson, TX

Immediate Past President
Jay Osborn
Primoris Services Corp.
Little Canada, MN
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Dimitrios (Jim) Lagios  
Atlas Trenchless LLC  
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Kevin Parker  
Mears Group Inc.  
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Past President  
Director  
David Nelson  
Michels Corporation  
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Associate Member Director  
Vince King  
McElroy Manufacturing Inc.  
Tulsa, OK

Associate Member Director  
Marvin (Woody) Ferrell  
Cross Country Infrastructure Services  
Spruce Grove, AB
3P Utility is a Diverse Gas Distribution Contractor with the ability to serve our customers from the well head to the meterset.
## DCA Presidents

<table>
<thead>
<tr>
<th>Year</th>
<th>Name</th>
<th>Company</th>
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<tbody>
<tr>
<td>2019</td>
<td>Michael J. Hickey</td>
<td>The Hallen Construction Co. Inc.</td>
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<td>2018</td>
<td>Jay P. Osborn</td>
<td>Primoris Services Corp.</td>
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<td>2017</td>
<td>Dale A. Mykyte</td>
<td>Pe Ben USA Inc.</td>
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<td>2016</td>
<td>Dale A. Anderson</td>
<td>Miller Pipeline</td>
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<td>2015</td>
<td>Frank L. Patterson</td>
<td>Patterson &amp; Wilder Construction Co.</td>
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<td>2014</td>
<td>H. Grady Bell</td>
<td>Laney Directional Drilling Co.</td>
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<td>Timothy A. Bell</td>
<td>Midwestern Contractors</td>
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<td>2012</td>
<td>Kevin P. Michels</td>
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<td>Gregory S. Dahl</td>
<td>ARB Inc.</td>
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<td>Kevin G. Miller</td>
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<td>Shepard T. Poole</td>
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<td>2007</td>
<td>Christopher T. Leines</td>
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<td>Edwin J. Shannon</td>
<td>Snelson Companies Inc.</td>
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<td>Kenneth M. Gabrielse</td>
<td>Gabe’s Construction Co. Inc.</td>
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<td>Keith R. Swerdleger</td>
<td>K.R. Swerdleger Construction</td>
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<td>Michael D. Murphy</td>
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<td>Linda K. Loftis</td>
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<td>Dennis G. Klumb Sr.</td>
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<td>Royce R. Heebner</td>
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<td>Larry D. Smith</td>
<td>Carl E. Smith Inc.</td>
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<td>Darold W. Falldorf</td>
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<td>Rolland B. Lyons</td>
<td>Michigan Trenching Service</td>
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<td>Robert E. Bricker</td>
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<tr>
<td>1976</td>
<td>Dale R. Michels</td>
<td>Michels Pipeline Construction</td>
</tr>
</tbody>
</table>
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### DCA Presidents

<table>
<thead>
<tr>
<th>Year</th>
<th>President</th>
<th>Company Name</th>
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<tbody>
<tr>
<td>1975</td>
<td>Richard L. Comstock</td>
<td>Tarnow Pipeline Construction Co.</td>
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<td>A.T. Everham (D)</td>
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<td>W.C. Donaldson (D)</td>
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(D) – Deceased (H) – Honorary (R) – Resigned

### Associate Member Directors

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<thead>
<tr>
<th>Year</th>
<th>Director</th>
<th>Company Name</th>
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<tr>
<td>2019-21</td>
<td>Woody Ferrell</td>
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<td>2018-20</td>
<td>Vince King</td>
<td>McElroy Mfg.</td>
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<td>Randy Hayes</td>
<td>Vacuworx LLC</td>
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<td>2016-18</td>
<td>Jon D. Heinen</td>
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<td>Bob J. Darby</td>
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<td>John B. Weaver</td>
<td>John Deere Construction &amp; Forestry Division</td>
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<td>2010-12</td>
<td>Gary W. Lawson</td>
<td>Ditch Witch</td>
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<td>William R. Seidel</td>
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<td>2002-03</td>
<td>Craig A. McArtan</td>
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<td>Marvin C. Zoromski</td>
<td>J.I. Case Co.</td>
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- Integrated GPS Location (iGPS)
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- 24/7 Local Expert Support
- Sub-k™ Rebar Support
- Export Electronic Bore Logs

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## Associate Member Directors

<table>
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<tr>
<th>Year</th>
<th>Director</th>
<th>Company</th>
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<td>CRC Pipeline Equipment</td>
</tr>
<tr>
<td>1980</td>
<td>Frank Cummins</td>
<td>Pipeline Inspection Co. Inc.</td>
</tr>
<tr>
<td>1979</td>
<td>J.H. Royston</td>
<td>Royston Laboratories Inc.</td>
</tr>
<tr>
<td>1978</td>
<td>Richard H. Horton (D)</td>
<td>Sullair Corp.</td>
</tr>
<tr>
<td>1977</td>
<td>Ben C. Montgomery</td>
<td>CRC-Crose International Inc.</td>
</tr>
<tr>
<td>1976</td>
<td>Carl W. Marsee</td>
<td>Speicher Brothers Inc.</td>
</tr>
<tr>
<td>1975</td>
<td>Robert J. Arbs</td>
<td>The Cleveland Trencher Co.</td>
</tr>
<tr>
<td>1974</td>
<td>Jim Romeis</td>
<td>Evans Pipeline Equipment Co.</td>
</tr>
<tr>
<td>1973</td>
<td>Kenneth E. Crawford</td>
<td>Caterpillar Tractor Co.</td>
</tr>
<tr>
<td>1972</td>
<td>Dick Miller</td>
<td>John Fabick Tractor Co.</td>
</tr>
<tr>
<td>1971</td>
<td>Lee Darby (D, H)</td>
<td>Albert Equipment Co.</td>
</tr>
<tr>
<td>1970</td>
<td>Bobby Siegfried</td>
<td>R.H. Siegfried Co.</td>
</tr>
<tr>
<td>1968</td>
<td>Dick Cline (D)</td>
<td>Midwestern Engine &amp; Equipment Co. Inc.</td>
</tr>
<tr>
<td>1967</td>
<td>Phil Davidson</td>
<td>Leland Equipment Co.</td>
</tr>
<tr>
<td>1966</td>
<td>John Brand</td>
<td>Crose-Perrault Equipment Co.</td>
</tr>
<tr>
<td>1965</td>
<td>Jack Martin</td>
<td>Tulsa Equipment Co.</td>
</tr>
<tr>
<td>1962-64</td>
<td>Armon Bost (D,H)</td>
<td>Midwestern Engine &amp; Equipment Co. Inc.</td>
</tr>
</tbody>
</table>

(D) – Deceased (H) – Honorary

* The associate member director began serving on the Board of Directors in 1973.
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YOUR EQUIPMENT BETTER BE ON TOP OF IT.

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Working Committees

**Government Relations Committee**

**Charge:** Target specific regulatory and legislative items and report their findings through the "Legislative Watch" section of the DCA News and DCA website. Present to the board those issues we believe our members would benefit from through advocacy for or against.

**Composition:** The Co-chairs of each committee are appointed by the President at the Mid Year Meeting. The position of co-chairmen alternate every two years between contract members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.

**Chairs:**
Mark Albert  AGI Construction Inc.
John Lamerton  Wyo-Ben Inc.

**Horizontal Directional Drilling (HDD) Committee**

**Charge:** To promote the use and education of horizontal directional drilling as a viable, safe and environmentally friendly construction method. This will be accomplished by supporting safety and environmental training, technical development, and good practices guidelines that sustain professional productive contractors.

**Composition:** The Co-chairs of each committee are appointed by the President at the Mid Year Meeting. The position of co-chairmen alternate every two years between contract members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.

**Chairs:**
Jeff Green  InfraSource LLC
Dustin Kraft  Vermeer Corp.

**Membership Committee**

**Charge:** Actively solicits and evaluates potential DCA members and make recommendations on member programs and awards to help recruit and retain members. The committee works to welcome new members through orientation at the meetings, and through a Peer Guide process by which new members are paired with an existing member to help guide them through the first year of membership.

**Composition:** The Co-chairs of each committee are appointed by the President at the Mid Year Meeting. The position of co-chairmen alternate every two years between contract members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.

**Chairs:**
Dustin Mykyte  Pe Ben USA Inc.
Scott Cooper  Caterpillar Inc.
“At Selge Construction, we’re a family business. My son-in-law and even grandson are involved and interested in this great occupation. I’ve built a good name in our marketplace with a reputation for quality work and integrity in the way we do business. And I choose Komatsu because they match my values. Their excavators help my crews and family carry on our goals: to provide the best job for an honest price. It’s these and many other reasons why Komatsu works for us!”

Marv Selge (with Noah & Justin) / Selge Construction, Inc. / Niles, MI
Working Committees

**Safety / Risk Management Committee**

Charge: Review all information concerning safety in the industry and safe job-site practices. Has oversight for the Arthur T. Everham Safety Award and the Annual Safety Congress.

Composition: The Co-chairs of each committee are appointed by the President at the Mid Year Meeting. Members of the committee are self-selecting, though the President can appoint members to the committee.

Chairs: Bill Colson, Pretec Directional Drilling LLC
       Dana Heieie, Southeast Directional Drilling

**Workforce Development Committee**

Charge: To develop, coordinate and implement a strategy that supports the growth of the resources needed through promotion of our industry as a career, using the vast knowledge and leadership the DCA members should offer, and coordination with other industry professionals.

Composition: The Co-chairs of each committee are appointed by the President at the Mid Year Meeting. The position of co-chairmen alternate every two years between contract members and associate members. Members of the committee are self-selecting, though the President can appoint members to the committee.

Chairs: Vivek Arora, Mears Group Inc.
       Randy Rupp, Subsite Electronics
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Standing Committees

**Associate Member Nominating Committee**

**Charge:** Provides candidates for election to the Board of Directors.

**Composition:** The Senior Associate Member Director serves as the Chairman for a two-year term along with company representatives from the past four Committee Chairmen, the Junior Associate Member Director and the Executive Vice President.

**Members:**

- Vince King, McElroy Manufacturing Inc. (Chairman)
- Woody Ferrell, Cross Country Infrastructure Services
- Randy Hayes, Vacuworx
- Jon Heinen, Right Turn Supply
- Dave Holcomb, TT Technologies
- Bob Darby, Darby Equipment Co.
- Rob Darden, Distribution Contractors Association

**Contractor Member Nominating Committee**

**Charge:** Determine and provide a slate of officer and director nominees for election at the DCA Annual Convention.

**Composition:** President, Immediate Past President, four Past Presidents and Executive Vice President, elected by the Contractor Members at the previous Annual Convention.

**Members:**

- Mike Hickey, The Hallen Construction Co. Inc. (Chairman)
- Jay Osborn, Primoris Services Corp.
- Dale Mykyte, Pe Ben USA Inc.
- Dale Anderson, Miller Pipeline
- Greg Dahl, ARB Inc.
- Shepard Poole, The Hallen Construction Co. Inc.
- Rob Darden, Distribution Contractors Association

**Convention Planning Committee**

**Charge:** Responsible for the planning of the Annual Convention.

**Composition:** President, Executive Vice President, and Convention Chairman.

**Members:**

- Mike Hickey, The Hallen Construction Co. Inc. (Chairman)
- Rob Darden, Distribution Contractors Association
- Dale Mykyte, Pe Ben USA Inc.
Standing Committees

**Recognition Committee**

Charge: Authorized by the Board to make recommendations for individual and corporate recognition.

Composition: President, Past President Director, Senior Associate Member Director and Executive Vice President.

Members: Mike Hickey The Hallen Construction Co. Inc. (Chairman)
Dave Nelson Michels Corporation
Vince King McElroy Manufacturing Inc.
Rob Darden Distribution Contractors Association

**Executive and Executive Finance Committee**

Charge: Reviews committee recommendations and sets agendas for Board of Directors meetings. Committee acts on behalf of the Board of Directors as directed. Executive Finance Committee provides advice to the Executive Vice President on financial matters concerning the association’s investments and financial strategies. The committee also evaluates the Executive Vice Presidents performance and sets the Executive Vice President’s compensation package. The committee makes regular informational reports to the Board of Directors on financial matters.

Composition: President, Vice President, Treasurer, Immediate Past President and Executive Vice President compose the Executive Committee. The addition of the Chairmen of the NDPIC & PF Trust, LIUNA/DCA Trust and DCA Advancement Trust make up the Executive Finance Committee.

Members: Mike Hickey The Hallen Construction Co. Inc. (President)
Ben Nelson Michels Pacific Energy Inc. (Vice President)
Ray Swerdfeger K.R. Swerdfeger Construction Inc. (Treasurer)
Jay Osborn Primoris Services Corp. (Immediate Past President)
Kevin Michels Michels Corporation (LIUNA/DCA Trust)
Dale Anderson Miller Pipeline (NDPIC & PF Trust)
Dave Nelson Michels Corporation (IUOE Training Fund)
Rob Darden Distribution Contractors Association (Executive Vice President)
Special Committees

**DCA - Dale R. Michels Scholarship Committee**

Charge: Reviews scholarship applications and selects candidates for the DCA - Dale R. Michels Endowed Scholarship.

Composition: Comprised of the President, Past President Director, Treasurer, Senior Associate Member Director, two President’s appointees from the membership and at large appointees. Mrs. Ruth Michels, Michels Corporation, serves as a permanent member of the committee.

Members: Mike Hickey The Hallen Construction Co. Inc. (Chairman)  
Dave Nelson Michels Corporation  
Kevin Michels Michels Corporation  
Ray Swerdfelger K.R. Swerdfelger Construction Inc.  
Vince King McElroy Manufacturing  
Ruth Michels Michels Corporation  
TBA

**DCA - Curtis Allen Scholarship Committee**

Charge: Reviews scholarship applications and selects candidates for the DCA - Curtis H. Allen Endowed Scholarship.

Composition: Comprised of the Vice President, Director At-Large, Junior Associate Member Director and one President’s appointee from the membership. Two members from Bentonite Performance Minerals LLC serve as permanent members of the committee.

Members: Ben Nelson Michels Pacific Energy Inc. (Chairman)  
Mark Albert AGI Construction  
Woody Ferrell Cross Country Infrastructure Services  
Chris Bower Bentonite Performance Minerals LLC  
Don Dell Bentonite Performance Minerals LLC  
TBA

**DCA - Lyons’ Family Grant Committee**

Charge: Reviews grant applications and selects candidates for the DCA-Lyons’ Family Grant.

Composition: President, Treasurer, Junior Associate Member Director, Past President Representative and a Lyons’ Family Representative.

Members: Mike Hickey The Hallen Construction Co. Inc. (Chairman)  
Ray Swerdfelger K.R. Swerdfelger Construction Inc.  
Woody Ferrell Cross Country Infrastructure Services  
Dave Nelson Michels Corporation  
Jan Lyons  
Rob Lyons
Special Committees

**Labor Management Cooperative Trust (LMCT/DCA) – LiUNA (Laborers’ International Union of North America)**

*Charge:* Trustee members serve at the recommendation of the Labor Committee on labor-management cooperation trusts. Trustees oversee activities, expenditures and other business of the trusts.

*Composition:* DCA trustees are appointed by the Labor Committee and must be signatory contractors to the appropriate national distribution agreements. LiUNA appoints an equal number of labor trustees. The Executive Vice President serves as the Executive Director.

*Members:* Doug Banning  Miller Pipeline  
Kevin Michels  Michels Corporation  
Anna Hillebrandt-Neve  InterCon Construction Inc.  
Terry O’Sullivan  Laborers’ International Union of N.A.  
Rocco Davis  Laborers’ International Union of N.A.  
Terry Healy  Laborers’ International Union of N.A.

**National Distribution Pipeline Industry Communications and Productivity Fund (NDPIC&PF) – UA (United Association)**

*Charge:* DCA Trust members serve at the recommendation of the Labor Committee on labor-management cooperation trusts. Trustees oversee activities, expenditures and other business of the trusts.

*Composition:* Three DCA trustees are appointed by the Labor Committee and must be signatory contractors to the DCA/United Association National Distribution Agreement. The UA appoints an equal number of labor trustees. The Executive Vice President serves as the Executive Director.

*Members:* Dale Anderson  Miller Pipeline Corp.  
Rick Klumb  KS Energy Services LLC  
Jay Osborn  Primoris Services Corp.  
Mike Mikich  United Association  
Kevin Groeb  UA Local 190  
David Barnett  United Association

**DCA Advancement Fund – IUOE (International Union of Operating Engineers)**

*Charge:* DCA Trust members serve at the recommendation of the Labor Committee on labor-management cooperation trusts. Trustees oversee activities, expenditures and other business of the fund.

*Composition:* Two DCA trustees are appointed by the Labor Committee and must be signatory contractors to the DCA/IUOE National Distribution Agreement. The Executive Vice President serves as the Executive Director.

*Members:* Pat Michels  Michels Corporation  
TBD  

www.dca.web.org | 27
Special Committees

**Laborers - Employers Benefit Plan Collection Trust (LEBPCT)**

**Charge:** DCA Trust member makes reports regularly to the Labor Committee on the activities, expenditures and other business matters of the trust.

**Composition:** One trustee is appointed by the Labor Committee and must be a signatory contractor to the DCA/LIUNA National Distribution Agreement. The Executive Vice President serves as the Executive Director.

**Members:**
- Dave Nelson, Michels Corporation

**IUOE National Training Fund**

**Charge:** DCA Trust member makes reports regularly to the Board of Directors on the activities, expenditures and other business matters of the trust.

**Composition:** Trustee is appointed by the Labor Committee and must be a signatory contractor to the DCA/IUOE National Distribution Agreement. The Executive Vice President serves as an advisor.

**Members:**
- Dave Nelson, Michels Corporation
- Thomas Dapp, Gradex Inc.
- Paul Bensi, Able Engineering Services
- Arthur Innamorator, Maxim Crane
- John Hamilton, IUOE General Vice President & Local 324 Business Manager
- Patrick Sink, IUOE General Vice President & Local 18 Business Manager
- Edwin Christian, Local 14 Business Manager
- Brian Hickey, IUOE General Vice President & Local 399 Business Manager

**Labor Committee**

**Charge:** Signatory contractors chosen to enter into discussions with the Laborers’ International Union of N.A. (LIUNA), the International Union of Operating Engineers (IUOE) and the United Association (UA) for the purpose of reaching national distribution agreements. The Labor Committee operates independently of the DCA Board of Directors.

**Composition:** Chairman appointed by the President. The chairman and the Executive Vice President select members. (Membership reflects geographic areas and work distribution. Members must have the authority to represent their companies in labor discussions.)

**Members:**
- Dave Nelson, Michels Corporation (Chairman)
- Dale Anderson, Miller Pipeline (Vice Chairman)
- Anna Hillebrandt-Neve, InterCon Construction Inc.
- Dennis Klumb, Jr., KS Energy Services LLC
- Butch McAreavy, InfraSource LLC
- Keith Miller, Minnesota Limited LLC
- Doug Reeves, Q3 Contracting Inc.
- Ray Swerdfeger, K.R. Swerdfeger Construction Inc.
The DCA and the International Union of Operating Engineers reached an agreement in June of 1999 to establish an industry advancement fund. The fund is designed to advance the interests of the distribution construction industry by:

- Establishing good public relations and market development
- Engaging in public relations and public education programs
- Negotiating fair and equitable collective bargaining agreements with representatives of employees engaged in the industry
- Encouraging and developing industry safety standards
- Providing educational opportunities for those engaged in, or connected with, the industry
- Encouraging the use of union contractors for the construction of all distribution pipelines
- Improving communications between labor and management

**Trustees are:**
Patrick Michels
Michels Corporation
Brownsville, WI

2nd Trustee TBD
LIUNA-DCA Trust

A joint labor-management cooperative trust was established in December of 1990, under the provisions of the Taft-Hartley Act, between DCA and the Laborers' International Union of North America to:

- Improve communications
- Expand work opportunities
- Promote safe, efficient work conditions
- Sponsor seminars, conferences and meetings concerning the industry
- Facilitate a network for the exchange of information
- Resolve problems
- Advance mutual interests relating to the industry

Governing the trust is a Board of Trustees, which was appointed from labor management. The executive vice president of DCA serves as executive director of the trust. Trustee meetings are conducted on a regular basis.

The LIUNA Cooperation Trust of DCA provides financial support to the Association for use in publications, the annual convention and industry relations. Gary A. Pasternak, principal, Pasternak & Associates, P.C., Dallas, Texas, is the administrator of trust collections.

Trusted are:

<table>
<thead>
<tr>
<th>Name</th>
<th>Organization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Doug Banning</td>
<td>Miller Pipeline, Indianapolis, IN</td>
</tr>
<tr>
<td>Kevin Michels</td>
<td>Michels Corporation, Brownsville, WI</td>
</tr>
<tr>
<td>Anna Hillebrandt-Neve</td>
<td>InterCon Construction Inc., Waunakee, WI</td>
</tr>
<tr>
<td>Terry O’Sullivan</td>
<td>Laborers’ International Union of N.A., Washington, DC</td>
</tr>
<tr>
<td>Rocco Davis</td>
<td>Laborers’ International Union of N.A., Washington, DC</td>
</tr>
<tr>
<td>Terry Healy</td>
<td>Laborers’ International Union of N.A., Chicago, IL</td>
</tr>
</tbody>
</table>
UA-DCA Trust

National Distribution Pipeline Industry Communications & Productivity Fund

DCA and the United Association reached an agreement in November of 1990 to establish a joint labor-management cooperative trust to:

- Improve communications and the collective bargaining relationship between labor and management
- Study ways of eliminating potential problems that reduce competitiveness and inhibit the economic development of the distribution pipeline industry
- Engage in public relations and public education programs
- Research and develop programs to improve the distribution pipeline industry

The executive vice president of DCA serves as executive director of the trust to govern the fund.

The NDPIC & PF provides funding for DCA publications, the annual convention and industry relations. Gary A. Pasternak, principal, Pasternak & Associates, P.C., Dallas, Texas, is the administrator of trust collections.

**Trustees are:**

<table>
<thead>
<tr>
<th>Name</th>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td>Dale Anderson</td>
<td>Miller Pipeline, Indianapolis, IN</td>
</tr>
<tr>
<td>Rick Klumb</td>
<td>KS Energy Services LLC, New Berlin, WI</td>
</tr>
<tr>
<td>Jay Osborn</td>
<td>Primoris Services Corp., Little Canada, MN</td>
</tr>
<tr>
<td>Mike Mikich</td>
<td>United Association, Vacaville, CA</td>
</tr>
<tr>
<td>Kevin Groeb</td>
<td>UA Local 190, Ann Arbor, MI</td>
</tr>
<tr>
<td>David Barnett</td>
<td>United Association, Broken Arrow, OK</td>
</tr>
</tbody>
</table>
DCA Overview

From its inception in 1961, the Distribution Contractors Association has been committed to progress. This year, as in years past, DCA members will lead the way in the use of the latest technologies, equipment and safety standards. DCA members remain at the cutting edge of a constantly changing and vibrant industry and uphold our mission as quality contractors and associates working together to deliver superior value to the natural gas and underground utility industry.

DCA Meetings

Annual Convention (February/March)

The Annual Convention is held in a warm weather location in the US or internationally and is designed for members and their spouses/guests. At this annual meeting of the membership, DCA holds elections for the Board of Directors. A key feature of the convention is the annual auction, which has grown over the years and is the primary fundraiser for the operations of the DCA. The week-long event is supported through the generous sponsorship of our associate members and features first-rate speakers at business sessions, networking events, and local activities. Recipients of the scholarships and the Arthur T. Everham Safety Award are announced at the convention.

The final board meeting of the outgoing president and the first board meeting of the new president are held at the convention. A Leadership Council meeting is held, as are meetings of the committees. The general meeting of the membership is the DCA Town Hall, where leadership provides an update on association proceedings and where the members can dialog with leadership.

Safety Congress (March/April)

DCA’s Annual Safety Congress is becoming a “must-attend” event for safety professionals each year. The two-day event attracts safety professionals from across the country and industry to discuss different challenges and problems utility contractors face, from creative training ideas to managing a safety culture within your company. The Safety Director of the Year and the Safety Person of the Year are awarded at the Congress.

DCA & AGA Utility Contractor Workshop (April)

The DCA and American Gas Association (AGA) partner to produce a workshop aimed at increasing communication and cooperation between gas distribution utilities and the contractors who work for them. The 2 ½ day event attracts over 100 attendees representing gas utilities, contractors, manufacturers, labor unions, industry experts, and federal government officials.

Mid Year Meeting (July)

The Mid Year Meeting has grown over the years from a summer board meeting to a family networking event with business session speakers, committee meetings, a board meeting, and a leadership council meeting as well as the DCA Town Hall. Each year many activities are planned with DCA member families in mind.

Fall Meeting (October/November)

The Fall Meeting is a members-only event with a board meeting, leadership council meeting, committee meetings, and a networking social event. The Executive/Finance Committee meets at this event to review the operations of the staff.

DCA Online: www.dcaweb.org

The DCA website is a state-of-the-art tool that gives access to DCA publications, members, and facts with the click of a mouse. It provides members with password protected access to news, toolbox talks, committee updates, and association newsletters, as well as wage rates for the Laborers’ International Union of N.A. (LIUNA), the International Union of Operating Engineers (IUOE), and the United Association (UA). The website offers nonmembers information about the association and its members, and helpful links to a host of websites of relevance to the distribution construction industry.
DCA-Dale R. Michels Endowed Scholarship
DCA founded the DCA-Dale R. Michels Endowed Scholarship in 1998, in memory of Honorary Member and Past President Dale R. Michels, to encourage students considering careers in construction. Michels Corporation and others contributed significant amounts to the fund. The program is administered by the DCA-Dale R. Michels Scholarship Committee, which oversees the annual application and award process. The amount distributed to deserving candidates is based on a portion of the association’s auction and investment income proceeds. To be eligible, scholarship applicants must be dependents of DCA members or member-company employees.

Applications are available in October and due back to the DCA office no later than early January. Scholarship recipients are announced at DCA’s Annual Convention in February/March.

Curtis H. Allen Scholarship
The Curtis H. Allen Scholarship was formed by Bentonite Performance Minerals (BPM) in honor of the late Curtis H. Allen. BPM makes an annual contribution of $2,500 into the fund and is matched by Distribution Contractors Association. The amount distributed to deserving candidates is based on a portion of the association’s auction and investment income proceeds. This scholarship is dedicated to students going to a trade or vocational school with a focus on this industry. Two members of the selection committee come from Bentonite Performance Minerals LLC as permanent members of the committee.

Applications are available in October and due back to the DCA office no later than early January. Scholarship recipients are announced at DCA’s Annual Convention in February/March.

James R. Upton Scholarship
Board of Directors annually distributes $3,000 to provide scholarship opportunities for students of the Cherokee Nation in Tahlequah, Oklahoma in memory of former DCA Managing Director James R. Upton.

One to two scholarship recipients are selected by the Cherokee Nation, based on criteria set by them, from graduates of the Sequoyah High School in Talequah, and awarded annually.

DCA-Lyons’ Grant Program
Past President and Honorary Member Bob Lyons was widely known for his commitment to community service, education, charitable causes and the DCA. Bob was instrumental in establishing the DCA Annual Auction in 1991, which to date has raised almost three million dollars for the scholarship program, the DCA Safety Congress and the association’s office and staff. To give back to the association, Bob’s widow, Jan Lyons, a strong DCA supporter in her own right, committed a donation from the Lyons Family Foundation of $25,000 over a five-year period. The grants are intended to recognize leaders in service, those who positively contribute to their communities and help provide support for the missions they serve.

While there are no specific requirements for this grant, it is expected that the candidates are strong emerging and/or established community leaders and are recognized for their personal service, activism and desire to make positive change in the communities. It was Bob’s vision to provide resources to those who embrace a sense of community and understand what it means to “give back.” These grants, although modest, are intended to be directed to individuals or organizations that do not receive significant financial assistance from governmental or large charitable groups. In Bob’s words; “It’s all about those that have been blessed with the understanding of what it is to give back.”

Safety Director of the Year
The Safety Director of the Year Award recognizes the achievements of a safety director whose initiatives and programs have enhanced the overall safety program of a member’s company. Award recipients also participate in DCA’s Safety Congress. The annual award includes a $1,000 cash prize.

Safety Person of the Year
The Safety Person of the Year Award is given to an individual who has gone beyond the call of duty in any area of their company. It can be a lifesaving event, monetary savings to the company, etc. The recipient can be at any level in the company and will receive a plaque and a $1,000 cash prize.
Arthur T. Everham Safety Award
The Arthur T. Everham Safety Award, named in honor of an industry safety pioneer and DCA past president, is presented every year at the annual convention to companies with exemplary safety records and practices. Judging criteria includes:

- the number of OSHA lost workday cases
- the number of OSHA restricted duty days
- number of first-aid cases
- number of fatalities
- the presence of a documented safety program
- the use of a drug-testing program
- the company’s Experience Modification Rate

Industry Partners

Contractor Associations:
- Associated General Contractors of America ......................................................www.agc.org
- Australian Pipelines & Gas Association ..................................................................www.apga.org.au
- International Pipe Line & Offshore Contractors Association .............................................www.iploca.com
- Pipeline Industries Guild ..................................................................................................www.pipeguild.com
- Pipe Line Contractors Association .............................................................................www.plca.org
- Pipe Line Contractors Association of Canada ...................................................www.pipeline.ca
- Power Communication Contractors Association ..................................................www.pccaweb.org

Gas Associations:
- American Gas Association ..............................................................................................www.aga.org
- American Public Gas Association ...............................................................................www.apga.org
- Interstate Natural Gas Association of America ..................................................www.ingaa.org
- MEA Energy Association .............................................................................................www.meaenergy.org
- Northeast Gas Association ............................................................................................www.northeastgas.org
- Southern Gas Association ............................................................................................www.southerngas.org
- Western Energy Institute ..............................................................................................www.westernenergy.org

Equipment Associations:
- Association of Equipment Manufacturers ...........................................................www.aem.org
- Associated Equipment Distributors .........................................................................www.aednet.org
- North American Society for Trenchless Technology ...........................................www.nastt.org
- Plastic Pipe Institute .........................................................................................................www.plasticpipe.org

Industry Alliances:
- Common Ground Alliance .............................................................................................www.commongroundalliance.com
- Construction Industry Safety Coalition ........................................................................www.buildingsafely.org
- Energy Equipment & Infrastructure Alliance .............................................................www.eeia.org
- SkillsUSA ......................................................................................................................................www.skillsusa.org
- Center for Energy Workforce Development ........................................................................www.cewd.org

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(480) 965-7399 Fax: (480) 965-1769
E-mail: ariaratnam@asu.edu
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Australia: +61-746-912-120
www.plmcat.com

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IT’S ALL ABOUT CONNECTIONS.

<table>
<thead>
<tr>
<th></th>
<th>PL87</th>
<th>PL83</th>
<th>PL72</th>
<th>71H</th>
<th>PL61</th>
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<td>Lift Capacity</td>
<td>216,000 lb.</td>
<td>170,000 lb.</td>
<td>90,000 lb.</td>
<td>60,000 lb.</td>
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<td>Net Power Max</td>
<td>345 hp</td>
<td>345 hp</td>
<td>246 hp</td>
<td>150 hp</td>
<td>125 hp</td>
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</tbody>
</table>

Your Global Partner for Pipeline Solutions
Where Distribution Contractors Go for TRENCHLESS SOLUTIONS

For trenchless gas & utility pipe installation and replacement, TT Technologies offers the equipment, service and support that gets the job done.

Choose the most productive, dependable and trusted trenchless tools and equipment.

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TT Technologies

www.tttechnologies.com

1-800-533-2078
3P UTILITY SERVICES
300 S Westgate Dr.
Carol Stream, IL 60188
Phone: (630) 589-0540
Fax: (630) 868-3132
Website: www.mastec.com
Contact: Ken Travis
Email: Kenneth.Travis@mastec.com

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Sean Furlong, Project Manager
Melisa Bauer, Project Manager
Pracilla Suarez, Office Manager

Safety Director
Cory Lind, Safety Director
Robert Sexton, Safety NE
Dan Crook, Manager of OQ

Operating Division
127 Parrott Ave.
Portsmouth, NH 03801
Phone: (603) 755-9610

Year Business Established: 2015

Contractor Profile
3PUtility Services is a Union, Minority Controlled Contracting Company that was created to perform gas
distribution construction, underground electric and underground communications work throughout the US.
Our main focus is on union states through out the US.

Spreads/Crews/Locations
180 crew members in the Midwest
50 crew members on the East Coast

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Investor owned utilities across the US

Operating Locations
Midwest, Great Lakes, Northeast, Mid-Atlantic states

Specialized Services
Gas mains & services; metering stations; joint trench; directional drilling; meter relocations; replacement
projects; underground electric; underground communications

Business Makeup
Gas – 50%
Fiber Optics – 20%
Electric – 30%

Other Industry Affiliations
MEA Energy Association, American Gas Association, North East Gas Association, Pipe Line Contractors
Association, ISNetworld, Avetta/Browz, National Safety Council, Gold Shovel Certified, Greater Chicago Damage
Prevention Council
AARON ENTERPRISES INC.
300 Cloverleaf Rd.
York, PA 17406
Phone: (717) 854-2641
Fax: (717) 854-2310
Website: www.aaronenterprises.com
Contact: Layla Sharnetzka
Email: lsharnetzka@aaronenterprises.com

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Layla Sharnetzka, Marketing/Public Relations; lsharnetzka@aaronenterprises.com

Safety Director
Darrin Smith; des@aaronenterprises.com

Year Business Established: 1976

Contractor Profile
Aaron Enterprises, Inc. is a trenchless solutions provider focusing on trenchless utility work and underground construction. This type of work includes horizontal auger boring, directional drilling, pipe replacement, chemical grouting, soil stabilization, mechanized tunneling, hand tunneling and other types of utility installations/upgrades from sizes 1” to 100” in diameter. With over 40 years’ experience, Aaron Enterprises, Inc. has been an innovator in building trenchless projects, facing unique obstacles and challenges along the way. This is all a part of our “Whatever It Takes” credo.

Spreads/Crews/Locations
10+ crews operating in the states listed below

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Heavy highway contractors; cross country pipeline contractors; distribution contractors – gas/electric; state, county and local municipalities

Operating Locations
Connecticut, Washington DC, Delaware, Maryland, Michigan, New Jersey, New York, Ohio, Pennsylvania, Virginia, West Virginia

Specialized Services
Trenchless utility installation as listed in the contractor profile.

Business Makeup
- Gas – 35%
- Water – 15%
- Sewer – 15%
- Electric – 35%

Other Industry Affiliations
AECON INDUSTRIAL MANAGEMENT LTD.
4100 – 194th St. SW, Ste. 110
Lynwood, WA 98036
Phone: (416) 297-2600
Website: www.aecon.com
Contact: Scott Ryan
Email: sryan@aecon.com

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Eric MacDonald, Senior Vice President – Utilities; emacdonald@aecon.com
Russell MacDonald, Vice President of Development
Scott Ryan, Vice President – Oil and Gas – Utilities; sryan@aecon.com

AGI CONSTRUCTION INC.
7 Thurber Blvd.
Smithfield, RI 02917
Phone: (402) 233-0021
Fax: (401) 349-3528
Website: www.agiconstruction.com
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Michael Smith, Chief Operating Officer
Don Gaunt, Chief Financial Officer

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Bill Sanchez, Director of Gas Operations; wsanchez@aldridgegroup.com

Supervisory Staff
Kris Neal, Superintendent; kneal@aldridge-electric.com
Rickey DeVine, Pipeline Compliance Training Specialist; rdevine@aldridgegroup.com

Safety Director
O’Brien Mills

Year Business Established: 1952

Contractor Profile
Aldridge is a full-service utility contractor having the capabilities to service the gas pipeline industry. With nearly $500 million in annual revenue and over 65 years of experience completing complex infrastructure projects, Aldridge is widely recognized as one of the leading contractors in the country. Engineering News Record (ENR) ranks Aldridge as the 13th top electrical contractor in the country and 30th across the spectrum of all specialty contractors. This national distinction is built on a resume of work from coast to coast. Known for innovative pre-planning, proprietary equipment development, and value engineering, Aldridge is a sought-after team member on projects with a high level of complexity. Our 1,200 employees working across the country and over 1,800 pieces of specialty equipment set us apart from our competitors. Innovation, quality and prefabrication provide us the strong background to take on complex infrastructure projects anywhere in the US.

Spreads/Crews/Locations
Aldridge works across the continental United States

Typical Working Environment
Metropolitan areas, cities and rural areas
### CONTRACTOR MEMBERS

**Cross Section of Customers**
- Power and utility clients

**Operating Locations**
- Arizona, California, Colorado, Georgia, Iowa, Illinois, Indiana, Kansas, Michigan, New Jersey, Pennsylvania, Texas, Utah, Virginia, Wisconsin

**Specialized Services**
- Full-service untidy contractor

**Business Makeup**
- Gas – 2%
- Water – 2%
- Fiber optics – 2%
- Electric – 44%

### ALVAH CONTRACTORS INC.

- 236 S Maple
- South San Francisco, CA 94080
- Phone: (650) 741-6785
- Fax: (916) 351-9357
- Contact: Cameron Hale
- Email: Cameron@alvah.com

**Executive & Management Staff**
- Cameron Hale, President

**Year Business Established:** 2007

**Contractor Profile**
- Minority business enterprise providing civil, utility traffic and restoration services for distribution utilities and their contractors.

**Operating Locations**
- California, Iowa, Illinois, Indiana, Michigan, Minnesota, Wisconsin

**Business Makeup**
- Electric – 80%
- Other – 20%

### APPALACHIAN PIPELINE CONTRACTORS LLP

- 170D E Main St., PMB 280
- Henderson, TN 37075
- Phone: (615) 264-8775
- Fax: (615) 264-8776
- Website: www.appalachianpipeline.com
- Contact: Fred Lysak
- Email: flysak@apclp.com

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- Sam King, Construction Manager Distribution Division; S.King@apclp.com; (615) 499-0605
- Jana Metcalfe, Vice President Finance
- Deidre Allen, Office Manager
EXPERIENCED DYNAMIC RESOURCEFUL

We construct pipeline infrastructure for the energy transportation industry.

We have an industry-leading safety record, and utilize both time-tested and innovative construction techniques.

Our clients value our willingness and ability to propose solutions that meet their needs, but which also keep our workers safe while protecting the environment.

ARB INC.

26000 Commercentre Dr.
Lake Forest, CA 92630
Phone: (949) 598-9242
Fax: (949) 595-5526
Website: www.prim.com
Contact: Greg Dahl
Email: gdahl@prim.com

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Tim Burks, Vice President; tburks@prim.com

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Ed Ayala, Superintendent; eayala@prim.com

Safety Director
Chris Moulden; cmoulden@prim.com

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Fax: (949) 595-5526

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Spring Valley, CA 91977
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Fax: (619) 295-2758

4620 Westamerica Dr.
Fairfield, CA 94534
Phone: (415) 206-1015
Fax: (415) 206-1054

3500 S Pegasus Dr.
Bakersfield, CA 93308
Phone: (661) 833-4400
Fax: (661) 833-4409
Year Business Established: 1960

Contractor Profile
The Underground Group of ARB provides all aspects of construction services for installation, replacement, repair and rehabilitation of underground pipelines and utilities with an emphasis on natural gas transmission and distribution systems. This includes: in-house horizontal directional drilling capabilities. The Industrial Group of ARB provides all aspects of plant construction services including: compressor stations, measurement stations, gas storage, power generation, refining, water and wastewater.

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Major utility, public agencies, energy, petrochemical, developers, refining and mining companies

Operating Locations
ARB operates primarily in California and the Western United States. The Primoris Services Corporation, of which ARB is a subsidiary, operates throughout the United States, and is headquartered in Dallas, Texas.

Specialized Services
Large diameter horizontal directional drilling, fabrication shop

Business Makeup
Gas – 62%
Water – 13%
Sewer – 2%
Fiber Optics – 3%
Electric – 20%

Other Industry Affiliations

THE LARGEST PIPELINE CONTRACTOR IN THE WESTERN U.S.

Services Include
Pipeline Installation
Gas Distribution
Horizontal Directional Drill
Cable & Conduit
Compressor & Pump Stations

A subsidiary of
Primoris Services Corporation
800.622.2699
949.598.9242
www.arbinc.com
ATLAS TRENCHLESS LLC
P. O. Box 488, 1351 Bdwy. St. W
Rockville, MN 56369
Phone: (320) 685-7578
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Website: www.atlas-trenchless.com
Contact: Jim Lagios
Email: jiml@atlas-trenchless.com

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Jordan Resop, General Superintendent; jordanr@atlas-trenchless.com

BLACKEAGLE ENERGY SERVICES
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Berthoud, CO 80513
Phone: (970) 532-0600
Fax: (970) 532-4846
Website: www.blackeagleenergyservices.com
Contact: Brad Wilson
Email: Brad.Wilson@blackegl.com

Executive & Management Staff
Joe Colletti, Chairman & CEO
Brad Wilson, VP Sales and Marketing

Safety Director
Earl Worth

Year Business Established: 1986

Contractor Profile
Exceeding client expectations since 1986, Blackeagle Energy Services is a premier provider of services to energy companies who want their projects done safely, on time, and in budget. We specialize in building and maintaining our nation’s energy infrastructure. Pipeline and facility construction, integrity management, field maintenance, and fabrication is what we do. From the Rocky Mountains, to the Gulf States, across the Great Plains and into the Northeast is where we do it. We follow a proven, systematic approach to building and maintaining your assets that reduces project risk and consistently produces desired outcomes for utility owners. It is the proven consistency, through the use of standard operating procedures, quality employees, and performance management systems, which makes Blackeagle Energy Services unique and the best choice for your next infrastructure project.

Spreads/Crews/Locations
400-800 field employees spread throughout our operating locations.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
Colorado, Nebraska, New Mexico, North Dakota, Texas, Wyoming

Business Makeup
Gas – 95%
Water – 5%
CONTRACTOR MEMBERS

BOND BROTHERS INC.
10 Cabot Rd., Ste. 300
Medford, MA 02155
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Website: www.bondbrothers.com
Contact: Daniel Foppiano
Email: dfoppiano@bondbrothers.com

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Robert Murray, President
Frank Hayes, Chief Operating Officer
Thomas Baillie, Senior Vice President Civil & Utility Division
David Shrestinian, Senior Vice President Building Division
Dan Flannery, Chief Financial Officer
Jackie Easton, Corporate Controller
Paul James, Senior Vice President – Risk Management
Anthony Bond, Vice President Gas Transmission & Distribution Services
Daniel Foppiano, Regional Manager

BROTHERTON PIPELINE INC.
P. O. Box 738, 11 S Frontage Rd.
Gold Hill, OR 97525
Phone: (541) 855-7062
Fax: (541) 855-7284
Website: www.bplinc.com
Contact: Jim Brotherton
Email: jimbrotherton@bplinc.com

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Jim Brotherton, President & Owner
Peter Anhorn, Vice President/General Manager
Mike Cantrell, Superintendent

Supervisory Staff
Matt Brotherton, Directional Drill Superintendent
Israel Brotherton, Directional Drill Superintendent
John Kelly, Superintendent

Safety Director
Travis Flowers, Environmental Health & Safety Director

Year Business Established: 1984

Contractor Profile
More than 40 years of experience in all areas of underground utility installation, including: directional and horizontal bores, fiber optics, natural gas, telephone, water and distribution/transmission lines.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
California, Colorado, Idaho, Montana, Nevada, Oregon, Minnesota, Washington

Specialized Services
Horizontal directional drilling, guided auger boring

Business Makeup
Gas – 70%
Water – 5%
Fiber Optics – 10%
Electric – 10%
Telephone – 5%

Other Industry Affiliations
National Utility Contractors Association
CARSON CORPORATION
171 Rte. 94
Lafayette, NJ 07848
Phone: (973) 579-4100
Fax: (973) 579-4105
Website: www.carsoncorporation.net
Contact: Daniel Carson
Email: dcarson@carsoncorporation.net

Executive & Management Staff
Daniel Carson, President

H.L. CHAPMAN PIPELINE CONSTRUCTION INC.
9250 FM 2243
Leander, TX 78641
Phone: (512) 259-7662
Fax: (512) 259-7870
Website: www.hlchapman.com
Contact: Max Thomas
Email: mthomas@hlchapman.com

Executive & Management Staff
Max Thomas, President
Mike Wilson, Senior Vice President
Michael Wilson, Vice President

Safety Director
Freddie Cantu

R.L. COOLSAET CONSTRUCTION CO.
P. O. Box 279, 28800 Goddard Rd.
Taylor, MI 48180
Phone: (734) 946-9300
Fax: (734) 946-9303
Website: www.rlcoolsaet.com
Contact: Chris Coolsaet
Email: chrisc@coolsaet.com

Executive & Management Staff
Jeffrey Coolsaet, Chairman
Remi Coolsaet, President
Christopher Coolsaet, Vice President of Purchasing
Robert Coolsaet, Treasurer
Remi L. Coolsaet, Secretary / Vice President

Spreads/Crews/Locations
2 mainline spreads; 15 distribution crews
Discovery Hydrovac is a specialized hydro and air vacuum service provider. We use state of the art technology to safely and positively perform subsurface utility locating, (pot holing/day lighting) hydro excavation, air excavation and GPR scanning (Ground Penetrating Radar). Our premier services combine the latest equipment, superior project knowledge, and industry leading operators that will save you time and money while reducing risk. Our experienced team can assist you through all phases of your project and ensure that your projects will get done in the safest and most cost-effective way possible.

Operating Locations
Western United States, Eastern United States

Specialized Services
- Potholing for engineering & design (complete construction management from USA/811 mark and call, traffic control, GPR, asphalt cutting, coring excavation, data collection, backfill, compaction, A/C restoration, final reporting); potholing/bell hole/bore pits/slot trenching; exposing pipeline and utilities; plant and facilities excavation; line locating; debris removal; remote excavation; hydro-probing; congested area excavation; potholing for engineering and design/complete construction management for USA 811 mark and call; traffic control; GPR; excavation; data collection; backfill; compaction; A/C restoration; final reporting

Business Makeup
- Gas – 70%
- Water – 5%
- Sewer – 5%
- Cable TV – 2.5%
- Fiber Optics – 2.5%
- Electric – 5%
- Telephone – 2.5%
- Other – 2.5%
**Other Industry Affiliations**
Pipe Line Contractors Association, INGAA Foundation, Associated General Contractors, Southern California Contractors Association, National Utility Contractors Association

**D.R.S ENTERPRISES INC.**
5339 Canal Rd.
Garfield Heights, OH 44125
Phone: (216) 581-7771
Fax: (216) 581-7730
Website: www.drsent.com
Contact: Dan Schmoldt
Email: drs120@yahoo.com

**Executive & Management Staff**
Daniel Schmoldt, President
Ray Schmoldt, Vice President

**ELECNOR HAWKEYE LLC**
100 Marcus Blvd., Ste. 1
Hauppauge, NY 11788
Phone: (631) 447-3100
Fax: (631) 447-3830
Website: www.elecnorhawkeye.com
Contact: Leo Sancho
Email: lsancho@elecnorhawkeye.com

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Jeroni Gervilla, Chief Financial Officer
Matthew Braunwart, Chief Operating Officer

**Supervisory Staff**
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Rich Neugebauer, VP of NY Operations; rneugebauer@elecnorhawkeye.com
Dave Ranta, VP Northeast T&D; dranta@elecnorhawkeye.com
Hal Meeler, Director - Underground Transmission; hmeeler@elecnorhawkeye.com

**Safety Director**
Mark Robertson

**Operating Divisions**

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  Flushing Queens, NY 11354
  Phone: (718) 939-3247
- 3199 Albany Post Rd.
  Buchanan NY
- 1395A Tolland Turnpike
  Manchester, CT 06042
- 95 N Main St., Bldg. 19A-D
  Windsor, NJ 0861
- 195 West Rd., Ste. 2A
  Portsmouth, NH 03801
- 205 Peconic Rd.
  Medford, NY 11763

**Year Business Established: 2013**

**Contractor Profile**
Elecnor Hawkeye, an Elecnor Group company, is part of a world-wide conglomerate of companies providing engineering, development and construction of projects relating to infrastructures, renewable energies and new technologies. The company is capable of offering engineering, construction and maintenance solutions in the electricity, gas and telecommunications sectors in the North-East and Mid-Atlantic states of the US.

**Typical Working Environment**
Metropolitan, cities and rural areas

**Operating Locations**
Connecticut, Maine, Massachusetts, New York, New Jersey, Rhode Island, Vermont, Pennsylvania

**Specialized Services**
Storm response
Business Makeup
Gas – 35%
Fiber Optics – 2.5%
Electric – 55%
Telephone – 2.5%
Other – 5%

Other Industry Affiliations
American Gas Association, Northeast Gas Association, National Electric Contractors Association

ELLINGSON TRENCHLESS dba ECI CONTRACTING
P. O. Box 68, 56035 SH 56
West Concord, MN 55985
Phone: (507) 969-9054
Fax: (507) 969-9055
Website: www.ellingsoncompanies.com
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Email: rtumbleson@ellingsontrenchless.com

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Safety Director
Ed MacLeod, VP Environmental Health & Safety; emacleod@ellingsoncompanies.com

We Deliver Efficient, Safe and Reliable Results

Directional Drilling  |  Distribution  |  Union - Labor
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www.ECIContracting.us
Operating Divisions
500 Ellingson Rd.
Harwood, ND 58042
Phone: (701) 893-9030
Fax: (701) 893-9040

6077 Lake Elmo Ave. N
Lake Elmo, MN 55082
Phone: (507) 969-9054
Fax: (507) 969-9055

Year Business Established: 1970

Contractor Profile
ECI Contracting is a third-generation construction company specializing in oil and gas line installation and utility installation. We offer a wide variety of trenchless technologies including: horizontal directional drilling (HDD), cured-in-place pipe repair, pipe ramming, pipe bursting, slip lining, vacuum excavation and static plowing. We also provide distribution services in the upper Midwest.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
Nationwide

Specialized Services
Horizontal directional drilling (HDD), marine HDD, rock drilling, utility plowing, cured-in-place pipe repair, pipe ramming, slip lining, pipe bursting, vacuum excavation, static plowing

Business Makeup
Gas – 20%
Sewer – 20%
Telephone – 10%
Other – 50%

Other Industry Affiliations
National Association of Trenchless Technology, Minnesota Utility Contractors Association, Associated General Contractors of America, MEA Energy Association, Pipe Line Contractors Association, Minnesota Telecom Alliance, Ohio Oil & Gas Association, National Association of Sanitary Sewer Companies

FEENEY BROTHERS UTILITY SERVICES
103 Clayton St.
Dorchester, MA 02122
Phone: (617) 287-1004
Website: www.feeneybrothers.com
Contact: Daniel McNamara
Email: dmcnamara@feeneybrothers.com

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Greg Feeney, Vice President and COO
Dan McNamara, Vice President of Pipeline Safety; dmcnamara@feeneybrothers.com; (617) 287-1004 ext.525

FLATIRONS DRILLING INC.
2009 – 2nd Ave.
Greeley, CO 80631
Phone: (970) 356-1444
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Website: www.flatironsdrilling.com
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CONTRACTOR MEMBERS

Safety Director
Kevin Mans, Environmental Health & Safety Manager; kmans@flatironsdrilling.com

Operating Divisions
Main Office
26493 CR 76
Eaton, CO 80615

Year Business Established: 2005

Contractor Profile
Flatirons Drilling has completed projects throughout the United States in all types of ground conditions. Our capabilities and equipment range from small utilities to 48” steel crossing rivers, highways and any environmentally sensitive areas. Our approach to protecting the environment as well as following all Federal, State and Local laws is essential in the successful completion of any HDD. We hold our customers reputation in the same regard as our own and being environmentally conscious benefits us all.

Spreads/Crews/Locations
Spread 4, Mariner East II, 2 crews working on the 16”. We have been working with Precision Pipeline since 2017, completing the 20”. Currently waiting on permits from the state of Pennsylvania.

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Oil and gas transmission, oil and gas midstream, local utilities and local municipalities (water and sewer)

Operating Locations
Throughout the United States…International operations will be taken into consideration!

Specialized Services
Horizontal Directional Drilling (HDD)

Business Makeup
Gas – 80%
Water – 10%
Electric – 5%
Other – 5%

Other Industry Affiliations
Pipe Line Contractors Association, Rocky Mountain Pipeliners Association, Pipeliners Association of Houston, Appalachian Pipeliners Association, Golden Shovel Standard

NIELS FUGAL SONS COMPANY
P. O. Box 650
Pleasant Grove, UT 84062
Phone: (801) 785-3152
Fax: (801) 785-5844
Website: www.fugal.com
Contact: Gary McQueen
Email: garym@fugal.com

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Denny Smith, Controller

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Brad Mills, Division Manager
Derek Blake, Division Manager
Paul Yousee, HP Steel Manager

Safety Director
Ray Fugal, Vice President of Safety; RayFugal@fugal.com

Operating Divisions
16 W Washington Industrial Dr.
Washington, UT 84780
Phone: (435) 634-1817
Fax: (465) 634-9766
7804 W Detroit St.
Chandler, AZ 85226
Year Business Established: 1929

Contractor Profile
The Fugal Company has been in the gas distribution construction area for over 50 years. The Fugal Company also is heavily involved in the telecommunications industry with several crews in long haul in premise wiring.

Spreads/Crews/Locations
Up to 2 spreads/20 crews/Western states

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Dominion (Questar Gas), South West Gas, Avista

Operating Locations
Western and Southwestern states

Specialized Services
Gas distribution systems, HP gas construction

Business Makeup
Gas – 30%
Fiber Optics – 20%
Telephone – 50%

Other Industry Affiliations
Power & Communication Contractors Association, Associated General Contractors

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GABE’S CONSTRUCTION CO. INC.

4804 N 40th St.
Sheboygan, WI 53083
Phone: (920) 459-2600
Fax: (920) 459-2608
Website: www.gabes.com
Contact: Nate Eastway
Email: neastway@gabes.com

Executive & Management Staff
Matthew Gabrielse, President; mgabes@gabes.com
Tim Gabrielse, Senior Vice President; tgabes@gabes.com
Nathan Eastway PE, Vice President of HDD & Specialty Projects; neastway@gabes.com
Brad Baumann, Vice President of Wireless Services; bbaumann@gabes.com

Supervisory Staff
Steve Huibregtse, Director of HDD Operations
Keith Jackson, Director of Gabe's Technical Services
Lili Giertz, Engineering Manager
Dan Conroy, Project Superintendent
Rusty Ott, Project Superintendent
Kandis Reith, Office Manager

Safety Director
Adam Stanek

Operating Divisions
Gabe's Michigan Office/Yard
910 Huber Dr.
Monroe, MI 48162

Gabe's Florida Office
571 Haverty Ct., Ste. A
Rockledge, FL 32955

Year Business Established: 1942

Contractor Profile
Since 1942, Gabe's Construction has provided gas and electric utilities, the telecommunication industry and their customers quality, safe and cost efficient flow of energy and information. Today Gabe's installs gas, electric and telecommunications distribution services and systems, underground high voltage projects, large HDD projects, locating engineering, maintenance and complete turnkey projects for our clients.
CONTRACTOR MEMBERS

Spreads/Crews/Locations
Gabe's Construction provides utility, telecommunication, locating, engineering and large horizontal directional drilling services throughout the US and Canada.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
United States and Canada

Specialized Services
Large horizontal directional drilling, turnkey wireless/telecommunications systems, custom locating and emergency restoration for wireless and fiber optics, underground electric high voltage conduit and pipe type cable systems.

Business Makeup
Gas – 30%
Water – 10%
Sewer – 10%
Fiber Optics – 30%
Electric – 15%
Telephone – 5%

Other Industry Affiliations
Pipe Line Contractors Association, Wisconsin Underground Contractors Association, Power & Communication Contractors Association

GLOBAL ENERGY SOLUTIONS INC.
1420 King St., Ste. 401
Alexandria, VA 22303
Phone: (207) 541-9421
Fax: (603) 294-4400
Contact: Kevin Pomerleau
Email: Kevin@ges.us

Executive & Management Staff
Kevin Pomerleau, Chief Executive Officer; Kevin@ges.us
Jim Murphy, President of Pipeline; jmurphy@ges.us
Steven Cowan, Executive VP – Finance and Strategy; scowan@ges.us

Safety Director
Shawn Mitchell

Operating Divisions
707 Sable Oaks Dr.
South Portland, ME 04106

Year Business Established: 2008

Contractor Profile
Extensive past history report, pristine safety records, and unique relationships throughout the industry.

Typical Working Environment
Metropolitan areas, cities and rural areas

Operating Locations
Currently operating in the gulf coast, Maine, Virginia, New Jersey, and many other large east coast cities. We have the capabilities and resources to work nationwide.

Specialized Services
Transmission and distribution, pipeline (gas)

GLOBAL UNDERGROUND CORP.
641 Winters Dr.
Colorado Springs, CO 80907
Phone: (719) 471-7414
Fax: (719) 471-7494
Website: www.globalug.com
Contact: Robert Meadows
Email: rmeadows@globalug.com
Executive & Management Staff
Robert Meadows, President & CEO; rmeadows@globalug.com
Eric Ensign, Chief Financial Officer; eensign@globalug.com
Rob Powilleit, Vice President; rpowilleit@globalug.com

Safety Director
Ken Scharff, Safety Manager; kscharff@globalug.com

Year Business Established: 1999

Contractor Profile
Global Underground Corp is an industry leader in underground utility construction/installations utilizing horizontal directional drilling, pipe bursting, slip lining, pipe ramming, tunnel boring, HDPE and FPVC fusion services, open excavation, and hydro-excavation methods. Considering our experience in this field, we are qualified to not only meet, but exceed the expectations and needs of our clients. Global Underground Corp has hundreds of years of combined experience installing utilities including: water, sewer, natural gas, petroleum, electric and communications. Directional bore lengths up to 6,000 linear feet and up to 60" diameter and pipe bursting up to 36" diameter.

GRiffin DewaTerinG
5306 Clinton Dr.
Houston, TX 77020
Phone: (713) 676-8000
Fax: (713) 676-8080
Website: www.griffindewatering.com
Contact: Bill Abromitis
Email: Bill.Abromitis@griffindewatering.com

Executive & Management Staff
David Singleton, President and CEO
Chris Peshang, Vice President Business Development
Jerry Soto, Vice President
Alon Najer, Vice President
Josh Nabb, Vice President Operations
Michael Lippard, Vice President
Bill Abromitis, Senior Project Manager; (219) 746-0516

Safety Director
Jason Lemos

Operating Divisions
3450 Calumet Ave.
Hammond, IN 46320
Phone: (219) 931-1662
Fax: (219) 931-7877

111 N Michigan Ave.
Kenilworth, NJ 07033
Phone: (908) 241-5560
Fax: (908) 241-5563

6414 S 84th
Omaha, NE 68127
Phone: (402) 331-5000
Fax: (402) 331-3038

10237 Southard Dr.
Beltsville, MD 20705
Phone: (240) 235-2660

7040 Jurupa Ave.
Riverside, CA 92504
Phone: (951) 340-3346
Fax: (951) 340-3351

145 – 14th St.
Ft. Lupton, CO 80621
Phone: (720) 296-4169

Contractor Profile
Integrity digs, cross country spreads, environmentally sensitive

Operating Locations
All 50 states

H & H ENTERPRISES
P. O. Box 1539, 6104 Fenkell Rd.
Andover, OH 44003
Phone: (440) 293-8911
Fax: (440) 293-5498
Website: www.handhent.com
Contact: Jason Hockran
Email: Jason.Hockran@handhent.com
Executive & Management Staff
Tom Hockran, President; Tom.Hockran@handhent.com
Jason Hockran, Vice President; Jason.Hockran@handhent.com
Scott Kilgore, Senior Project Manager; Scott.Kilgore@handhent.com
Bunky Jordan, Sales; Bunky.Jordan@handhent.com

THE HALLEN CONSTRUCTION CO. INC.
11 Commercial St.
Plainview, NY 11803
Phone: (516) 432-8300
Fax: (516) 432-8406
Website: www.hallenconstruction.com
Contact: Shepard Poole
Email: spoole@hallenconstruction.com

Executive & Management Staff
Thomas Poole, Chairman
Shepard Poole, President & CEO
Michael Hickey, Executive Vice President of Construction Operations
Pascale Ambrosio, Executive Vice President of Estimating & Engineering
Dennis Springer, Senior Vice President Finance and Corporate Secretary
Eugene Hickey, Senior Vice President of Construction Operations West
Stuart Buhrendorf, Vice President of Environmental Health & Safety
Linda Birkeland, Vice President Finance and Treasurer

Year Business Established: 1927

Contractor Profile
Hallen is the major distribution contractor in metropolitan New York City and Long Island, performing natural gas pipeline installation, repair and maintenance for the area’s major utilities as well as pipeline and conduit construction for customers who provide electricity, telecommunications, petroleum, water and steam. We have an extensive fleet of utility vehicles manned by certified welders and maintenance people on call 24/7.

Typical Working Environment
Metropolitan, city, suburban and rural areas

Specialized Services
Directional drilling, vacuum excavation, cathodic protection, pipe jacking and pipe splitting

Business Makeup
Gas – 70%
Electric – 20%
Other – 10%

Other Industry Affiliations
American Gas Association, Northeast Gas Association, INGAA Foundation
HANGING H COMPANIES LLC
1912 S Burlington Blvd., Ste. 100
Burlington, WA 98233
Phone: (360) 726-2334
Fax: (360) 755-6989
Website: www.hanginghco.com
Contact: Jeff Knapp
Email: jknapp@hanginghco.com

Executive & Management Staff
Jeff Knapp, President; jknapp@hanginghco.com
Todd Knapp, Vice President; tknapp@hanginghco.com
Ken Stewart, Distribution Operations Manager; kstewart@hanginghco.com

Supervisory Staff
Greg Burress, Sr. Project Manager; gburress@hanginghco.com
Jason Alvord, Sr. Project Manager/Estimator; jalvord@hanginghco.com
Dennis Huff, Superintendent; dhuff@hanginghco.com
Carl Chase, Superintendent; cchase@hanginghco.com
Jason Fladebo, Superintendent; jfladebo@hanginghco.com

Safety Director
Gary Koski; gkoski@hanginghco.com

Operating Divisions
Mid-West Pipeline & Maintenance
4626 WCR 65
Keenesburg, CO 80643
Phone: (360) 726-2334
Fax: (360) 755-6989

East Coast Pipeline & Maintenance
600 W Germantown Pike, Ste. 400
Plymouth Meeting, PA 19462
Phone: (610) 940-1636

Year Business Established: 2009

Contractor Profile
In this industry, doing things right is imperative. That’s why you need an experienced, highly respected resource that knows their way around the ever-changing energy infrastructure construction world. Hanging H is a family owned pipeline construction company with over 300 years of combined experience facilitating safe and successful practices while completing projects of all sizes on time and on budget. We have the knowledge and the resources to exceed your project goals with smart, innovative ideas combined with tried-and-true techniques. The end result is a project centered around safety, integrity, and quality. We are strategically equipped and outfitted to provide any pipeline, station, integrity and distribution services required. Constructing pipeline isn’t just our job, it’s our passion. We come to work each day knowing we’re building the energy infrastructure of tomorrow. That passion is reflected in everything we do. We’ve built our culture around the health and welfare of our employees and communities. That means establishing and maintaining a safe and productive working environment. Quality pre-task planning, by highly trained supervisors and craftsmen, help us meet our goal of sending everyone home safely at the end of every day. We’re actively committed to the protection of the environment through our strict environmental policies and our compliance with regulatory requirements. It is our commitment to assure that our final product exceeds the stakeholders’ expectations. Our good neighbor philosophy is that “we never leave town”. By supporting local subcontractors, vendors, charities and employees, we do our utmost to become a part of the communities in which we construct our projects.

Spreads/Crews/Locations
2 Distribution crews – Burlington, WA; 1 distribution crew – Billings, MT; 1 distribution crew – Glendive, MT; 1 pipeline maintenance crew – Western PA; 3 pipeline maintenance crews – Washington, Oregon, Idaho; 1 station crew – Texas; 1 pipeline spread large – Colorado; 1 pipeline spread large – standby; 1 pipeline spread small – Wyoming

Typical Working Environment
Metropolitan areas, cities and rural areas

Cross Section of Customers
MDU, Cascade Natural Gas, Williams Northwest, Williams Transco, Questar/Dominion, Tallgrass, BP Pipeline, Kinder Morgan, Puget Sound Energy

Operating Locations
Alaska, California, Colorado, Connecticut, Idaho, Illinois, Indiana, Iowa, Kansas, Louisiana, Massachusetts, Maryland, Michigan, Minnesota, Missouri, Montana, Nebraska, New Jersey, New Mexico, New York, North Carolina, North Dakota, Ohio, Oklahoma, Oregon, Pennsylvania, South Carolina, South Dakota, Texas, Utah, Washington, West Virginia, Wisconsin, Wyoming
CONTRACTOR MEMBERS

Specialized Services
Our pipeline, station, integrity, and distribution construction services include but not limited to: installation of cross-country natural gas, crude oil, refined products, distribution main & service installation, conventional road boring, urban pipeline installation and replacement, horizontal directional drilling, right-of-way and slip repair, compressor stations, meter stations, pump stations, rerouting and lowering, pipeline hydrostatic testing, valve installation, anomaly digs and corrosion mitigation, constructing of launchers, receivers and other fabrications, emergency call-out service.

Business Makeup
Gas – 95%
Water – 5%

Other Industry Affiliations
Pipe Line Contractors Association, American Gas Association, Interstate Natural Gas Association of America, Colorado Oil & Gas Association

THE HDD COMPANY INC.
4525 Serrano Pkwy., Ste. 210
El Dorado Hills, CA 95762
Phone: (530) 676-5705
Fax: (530) 676-3605
Website: www.crossinggroup.com
Contact: Neil Swope
Email: nswope@hddcompany.com

Executive & Management Staff
Neil Swope, President; nswope@crossinggroup.com
Jeremy King, Vice President; jking@crossinggroup.com
Steve Donavan, Vice President of Engineering and Estimating; sdonovan@crossinggroup.com
Larry Bertolucci; lbertolucci@crossinggroup.com

Supervisory Staff
Chris Crow

Year Business Established: 1998

Contractor Profile
Horizontal directional drilling contractor

Spreads/Crews/Locations
9 rigs

Cross Section of Customers
Northwest Natural, Kinder Morgan, PG&E and municipalities
Operating Locations
North America

Business Makeup
Gas – 40%
Water – 25%
Sewer – 25%
Electric – 10%

HENKELS & McCoy INC.
985 Jolly Rd.
Blue Bell, PA 19422
Toll Free: 888-HENKELS
Phone: (215) 283-7469
Fax: (215) 283-7659
Website: www.henkels.com
Contact: Jim Duffy
Email: jduffy@henkels.com

Executive & Management Staff
James Dillahunty, President & CEO
Jim Duffy, Senior Vice President of Gas Distribution and Regional Vice President – East
Pierre Adam, Regional Vice President – Central
Michael Giarratano, Regional Vice President – West
Robert Riess, Vice President and Division Manager – Pipeline

Supervisory Staff
Available through listed division offices

Operating Divisions

| East Regional Headquarters/ Administrative & Operations Center |
| 450 Davis Dr. | 2840 Ficus St. |
| Plymouth Meeting, PA 19462 | Pomona, CA 91766 |
| Phone: (215) 283-7850 | Phone: (909) 517-3011 |
| Fax: (484) 370-3137 | Fax: (909) 548-6450 |

| Central Regional Headquarters/ Administrative & Operations Center |
| 975 Corporate Blvd. | Pipeline Regional Headquarters/ Administrative & Operations Center |
| Aurora, IL 60502 | Center |
| Phone: (630) 239-2000 | 110 Cypress Station Dr., Ste. 200 |
| Fax: (630) 406-9530 | Houston, TX 77090 |
| Phone: (281) 537-0101 |

Year Business Established: 1923
Contractor Profile
Henkels & McCoy, Inc., (H&M) is a leading utility construction firm providing critical infrastructure for the power, oil & gas pipeline, gas distribution, and communications markets throughout North America. Founded in 1923, H&M adapts 90+ years of experience to the dynamic and evolving infrastructure needs of today. H&M consistently ranks in the top 10 of Engineering News-Record’s Specialty Contractors and has been recognized with an E. I. DuPont Safety Excellence Award. For more information, please visit www.henkels.com.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
All states

Specialized Services
Henkels & McCoy’s decades of experience as a diversified engineering and utility infrastructure contractor has positioned us to provide a wide variety of innovative solutions to customers’ needs.

Other Industry Affiliations
CONTRACTOR MEMBERS


THE HILLIS GROUP LLC
2100 Wood Ave.
Easton, PA 18042
Phone: (610) 438-3921
Fax: (610) 438-3830
Website: www.thehillisgroupllc.com
Contact: Michael W. Hillis
Email: mhillis@thehillisgroup.com

Executive & Management Staff
Michael W. Hillis, President & CEO; mhillis@thehillisgroup.com
Jennifer A. Hillis, Executive Vice President; jhillis@thehillisgroup.com
James Ciminelli, CFO; jciminelli@thehillisgroup.com
Brett Ehasz, Vice President Operations; behasz@thehillisgroup.com
Carolann Phalen, Vice President Process Management; cphalen@thehillisgroup.com

Supervisory Staff
Jason Costantino, Director of Operations; jcostantino@thehillisgroup.com
Mark VanSciver, Fleet Supervisor; mvansciver@thehillisgroup.com
Kyle Gillow, Business Development; kgillow@thehillisgroup.com

Safety Director
Timothy Charous

Year Business Established: 2004

Contractor Profile
Founded in 2004, The Hillis Group, LLC is a full-service pipeline company. Our corporate headquarters is located in Easton, Pennsylvania. The Hillis Group is a results-oriented company that seeks to build value for our clients over the long term through the creation of an atmosphere of teamwork, solution-oriented creativity and resourcefulness. We strive to be an acknowledged industry leader and preferred partner in helping our clients to succeed in the energy transportation business. Our desire is to be recognized as one of the safest, most reliable and innovative energy infrastructure construction companies in the United States. We believe in our core values and we endeavor to create a culture of project performance around our core values of safety, quality and execution. This means that we never take shortcuts, nor do we compromise safety or workmanship when meeting our client’s specifications or deadlines. We properly staff each project to the site-specific scope of those clients who choose to partner with us.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
Connecticut, Delaware, Maryland, Massachusetts, New Jersey, New York, Ohio, Pennsylvania, Virginia, West Virginia

Specialized Services
Installation & maintenance of natural gas pipelines; restoration services; concrete foundations; civil site work; sandblasting & re-coating; above & below grade coating

Business Makeup
Gas – 75%
Water – 5%
Sewer – 5%
Electric – 5%
Other – 10%

Other Industry Affiliations
Pipe Line Contractors Association, Interstate Natural Gas Association of America, National Compliance Management Service, National Safety Council, ISNetWorld, Veriforce
HYPOWER INC.
5913 NW 31st Ave.
Fort Lauderdale, FL 33309
Phone: (888) 978-9300
Fax: (954) 978-8666
Website: www.hypowerinc.com
Contact: Eric Paul-Hus
Email: epaul-hus@hypowerinc.com

Executive & Management Staff
Bernard Paul-Hus, President; bpaul-hus@hypowerinc.com; (954) 917-1422
Eric Paul-Hus, Senior Vice President; epaul-hus@hypowerinc.com; (954) 868-7854
Peter Stoykov, Marketing Manager; pstoykov@hypowerinc.com; (954) 917-1446

Supervisory Staff
Jim Zerby, Vice President – Airfield Lighting and Renewable Energy; jzerby@hypowerinc.com
Ray McCorkel, Vice President – OSP Communications; rmccorkel@hypowerinc.com
Jeff Emerson, Vice President – Electrical Construction; je@hypowerinc.com
Tom White, Vice President – Electrical Services; twhite@hypowerinc.com
Barry Olson, Vice President – Purchasing; bolson@hypowerinc.com

Safety Director
David Weingarten

Year Business Established: 1991

Contractor Profile
Ranked by ENR magazine as a top electrical and utility contracting company in the Southeast, Hypower works with some of the leading general contractors, utilities, developers, and institutions in the United States. Founded in 1991 and headquartered in Fort Lauderdale, Florida, Hypower is a family-owned company that currently employs more than 400 people and has successfully completed over 1,000 projects valued at over $1 billion. Hypower consistently ranks at the top of its class nationally for its exemplary record of safety and innovation within the construction market. For more information, visit https://www.hypowerinc.com.

Hypower has long been widely recognized for its culture of innovation and industry excellence. It was named a 2017 Business of the Year and a 2018 Healthiest Employer by the South Florida Business Journal, received five 2018 Excellence in Construction Awards including Specialty Contractor Project of the Year, presented by the Associated Builders and Contractors, Florida East Coast Chapter, and was honored with an ABC STEP Platinum Award for Safety Training by Associated Builders and Contractors, Inc. consecutively in 2016, 2017, and 2018.

Spreads/Crews/Locations
| Hypower Inc. – Power and Communications | Hypower Inc. – Northeast Branch Office |
| 1645 NW 33rd St. Pompano Beach, FL 33064 | 417 Phoenix Dr., Suite B Chambersburg, PA 17201 |

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Hypower works with some of the leading general contractors, utilities, developers, and institutions in the United States.

Operating Locations
Alabama, Arizona, Arkansas, California, Colorado, Connecticut, Delaware, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan, Minnesota, Mississippi, Montana, Nebraska, Nevada, New Jersey, New Mexico, New York, North Carolina, Ohio, Pennsylvania, Puerto Rico, Rhode Island, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia, West Virginia, Wisconsin

Specialized Services
The company operates through several divisions that specialize in electrical building construction, outside plant power and communications projects, prime electrical infrastructure, airfield lighting, and ground-mount solar nationwide. Hypower also specializes in 24/7 commercial and industrial electrical service and repair in South Florida.

Business Makeup
| Fiber optics – 20% |
| Electric – 60% |
| Other – 20% |
Other Industry Affiliations
Associated Builders & Contractors, Construction Association of South Florida, Associated General Contractors, BASF, Building Owners & Managers Association, Solar Energy Industries Association, SFMA

INFRASOURCE LLC
16000 College Blvd.
Lenexa, KS 66219
Phone: (816) 949-2157
Website: www.infrasourceus.com
Contact: Jeff Green
Email: Jeff.Green@infrasourceinc.com

Executive & Management Staff
Jeff Green, President
Jeff Winterstein, Executive Vice President
Mike Mullins, Vice President

Contractor Profile
InfraSource is a nationally recognized utility contractor, experienced in all phases of distribution and transmission construction. InfraSource provides infrastructure construction and support services to owners and builders of energy, gas distribution, pipelines and integrity projects throughout North America. The company offers individual project construction and project management services. These end-to-end network services include: planning, design, engineering, construction, operations and maintenance and integrity projects.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
All 50 states

Leading Underground Solutions Provider
Utilities and Pipeline Operators throughout North America choose InfraSource for its extensive knowledge, expansive resources, and unmatched scope of services. With legacy companies dating back to 1954, InfraSource has built its reputation as an industry leader for solutions and a premier provider of infrastructure services with a solid track record of performance, integrity, and - above all - a commitment to safety and quality.

Gas Distribution
Pipeline & Facilities
Underground Electric
Engineering & Design

infrasourceus.com
Business Makeup
Gas – 80%
Electric – 10%
Other – 10%

Other Industry Affiliations

INFRASOURCE SERVICES LLC
14103 Stewart Rd.
Sumner, WA 98390
Phone: (253) 863-0484
Fax: (844) 767-6549
Website: www.ifs-services.net
Contact: Robert Veitch
Email: rveitch@infrasourceinc.com

Executive & Management Staff
Gary Tucci, Chief Executive Officer
Robert Veitch, Senior Vice President; rveitch@infrasourceinc.com; (253) 606-4299
Robert Stafford, Director of Operations; Robert.Stafford@infrasourceinc.com; (425) 766-1338
Devin Boblitt, Director of Project Management & Compliance; Devin.Boblitt@infrasourceinc.com; (206) 550-2393
Stuart Bennett, General Manager; Stuart.Bennett@infrasourceinc.com; (503) 419-8755

Supervisory Staff
Kirk Stanley, Manager of Gas Operations; Kirk.Stanley@infrasourceinc.com; (616) 550-4012
Steve Barney, Senior Estimator; Steve.Barney@infrasourceinc.com; (253) 327-4435

Contractor Profile
InfraSource Services, LLC is an industry leader in the construction, engineering and inspection of natural gas distribution and transmission facilities for multiple utilities throughout the Northwest. InfraSource Services is committed to safety, quality assurance and compliance. We offer project management services and design services for all types of natural gas construction projects.

Spreads/Crews/Locations
100 crews in the Pacific Northwest

Operating Locations
Washington, Oregon and Idaho

Other Industry Affiliations
Western Energy Institute, MEA Energy Association, Energy World Net, ISNetworld, Golden Shovel

INTERCON CONSTRUCTION INC.
5512 SR 19
Waunakee, WI 53597
Phone: (608) 850-4820
Fax: (608) 850-2716
Website: www.intercon-const.com
Contact: Anna Hillebrandt
Email: ahillebrandt@intercon-const.com

Executive & Management Staff
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Jeff Hillebrandt, Vice President; jhillebrandt@intercon-const.com
Chris Wozniak, Vice President; cwozniak@intercon-const.com
Steve Allen, Manager; sallen@intercon-const.com
Tim Knaup, Safety Director; tknaup@intercon-const.com

Safety Director
Gary Wilson, Safety Director
Tim Knaup; tknaup@intercon-const.com
Contractor Profile
InterCon Construction Inc., formed in 1984, is a nationally recognized distribution/transmission (WBE Certified) utility contractor. Dedicated to exceptional customer service with an emphasis on safety and quality. We provide full turn-key services which include: design, engineering, sewer line camera inspections, gas, electric, telecommunications construction and large diameter horizontal directional drilling throughout North America. An executive or manager is directly involved with each project. Teamwork is key.

Spreads/Crews/Locations
125 distribution crews, 2 mainline spreads up to 36 inches, 20 directional drill crews

Typical Working Environment
Metropolitan, city and city rural areas

INTREN LLC
18202 W Union Rd.
Union, IL 60180
Phone: (815) 923-2300
Fax: (815) 923-2356
Website: www.intren.com
Contact: Doug Anderson
Email: dganderson@intren.com

Executive & Management Staff
Loretta Rosenmayer, Chairwoman of the Board; loretta@intren.com
Kelly Tomblin, Chief Executive Officer; ktomblin@intren.com
Lance Rosenmayer, President; lrosenmayer@intren.com
Matthew Turk, Executive Vice President of Operations & Business Development; mturk@intren.com
Jeff Nauman, Vice President of Gas Operations; jnauman@intren.com
Tyler Herdendorf, Director of Occupational Health & Safety; therdendorf@intren.com
Doug Anderson, Director of Operations – Gas Division; dganderson@intren.com
Contractor Profile
INTREN is a nationwide premier WBE specialty utility construction company providing utilities, municipalities, cooperatives and private contractors with turnkey products for natural gas and electrical needs. With over 30 years of experience, INTREN is the contractor for the development and implementation of today and tomorrow’s energy industry’s design, construction and management solutions. From system maintenance to large scale design/build ventures, INTREN’s cross-disciplinary experience produces unrivaled results. For more information, visit INTREN.com.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
Illinois, California, Missouri, Maryland, Ohio, Oklahoma, Pennsylvania, Wisconsin, Michigan, Ohio, Indiana
Safety Director
Daniel Fracisci, Director of Health and Safety

Operating Divisions
700 McClellan St. 20 Adams Rd. 520 Ellis St.
Long Branch, NJ 07740 Egg Harbor, NJ 08234 Glassboro, NJ 08028
5300 Asbury Rd. 716 S White Horse Pike
Farmingdale, NJ 07727 Hammonton, NJ 08037

Year Business Established: 1952

Contractor Profile
J.F. Kiely Construction Co. is a trusted leader of natural gas distribution, transmission and underground utility contracts. Our capabilities include: new and replacement transmission and distribution mains and services, annual blanket contract work, pipeline and fabrication welding, plastic pipe fusion, high pressure tapping and stopping, and meter/regulator station design-build.

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers

Operating Locations
New Jersey & Pennsylvania

Specialized Services
Horizontal Directional Drilling

KS ENERGY SERVICES LLC
19705 W Lincoln Ave.
New Berlin, WI 53146
Phone: (262) 574-5100
Fax: (262) 574-5151
Website: www.ksenergyservices.com
Contact: Rick Klumb
Email: Rick@ksenergyservices.com

Executive & Management Staff
Dennis Klumb Jr., President & CEO; Dennis@ksenergyservices.com
Lyle Hildebrand, Chief Operating Officer; lhildebrand@ksenergyservices.com
Rick Klumb, Senior Vice President; Rick@ksenergyservices.com
Luis Cartagenova, Vice President of Estimating; lcartagenova@ksenergyservices.com
Heather Hipke, Vice President of Finance; hhipke@ksenergyservices.com
Tony Lange, Business Development; tlange@ksenergyservices.com

Safety Director
Josh Retzleff; Josh@ksenergyservices.com

Operating Divisions
Appleton, WI; Chicago, IL; Cincinnati, OH; Dayton, OH; Dubuque, IA; Green Bay, WI; Houston, TX, Madison, WI; St. Paul, MN

Year Business Established: 2005

Contractor Profile
KS Energy Services and its more than 1,300 skilled crafts personnel offers natural gas utilities & transmission companies a wide array of underground construction and maintenance services and solutions including – natural gas transmission and distribution pipeline installation, maintenance and repair, new service installation, joint trench installation, meter rebuilds & change outs, regulator stations, integrity digs, hydrostatic testing, take-up & relay, horizontal directional drilling, and utility cross bore programs.

Spreads/Crews/Locations
1,300+ employees

Typical Working Environment
Metropolitan, city and rural areas
Operating Locations
Illinois, Iowa, Indiana, Kentucky, Minnesota, Michigan, Ohio & Wisconsin

Specialized Services
Horizontal directional drilling & sewer camera cross-bore inspections & repairs

Business Makeup
Gas – 78%
Fiber Optics – 2%
Electric – 20%

Other Industry Affiliations
American Gas Association, Houston Pipeliners Association, INGAA Foundation, MEA Energy Association, Ohio Gas Association, Southern Gas Association, Western Energy Institute

"A Family Managed Company Building Tomorrow’s Utility Infrastructure Today"

Services include:
- Gas Distribution
- Gas Pipeline
- Station Construction
- Directional Drilling & Vacuum Excavating
- Cable & Conduit
- Electric Distribution

LANDMARK COMPANIES
302 Hwy. 75 N, Ste. 200
Moorhead, MN 56560
Phone: (218) 284-2936
Fax: (218) 233-2797
Website: www.landmarkteams.com
Contact: Blake Sunde
Email: blakes@landmarkteams.com

Executive & Management Staff
Bryan Oberg, President; bryan@obergfarms.com
Blake Sunde, Governor; blakes@landmarkteams.com

Supervisory Staff
Scot Peck, Plowing Superintendent; scotp@landmarkteams.com
Kyle Kusler, HDD Superintendent; kylek@landmarkteams.com
Blake Sunde, HydroVac Dispatch; blakes@landmarkteams.com
Cole Nirschl, Roll-Off Dispatch; colen@landmarkteams.com
**CONTRACTOR MEMBERS**

**Safety Director**
Brent Pescion, Estimator/Project Manager; brentp@landmarkteams.com

**Year Business Established:** 2012

**Contractor Profile**
We are a full service underground construction company with capabilities including but not limited to plowing, directional drilling, excavation, hydrovac services, roll-off services, etc.

**Spreads/Crews/Locations**
(2) plow crews; (2) HDD crews; (1) excavation crew; (1) hydrovac crew; (1) roll-off crew

**Typical Working Environment**
Metropolitan, city and rural areas

**Cross Section of Customers**
Q3 Contracting, Inc.; Wanzek Construction; MP Nexlevel

**Operating Locations**
Colorado, Iowa, Minnesota, Montana, North Dakota, Nebraska, New Mexico, Oklahoma, South Dakota, Texas, Wisconsin, Wyoming

**Business Makeup**
- Gas – 10%
- Water – 40%
- Sewer – 25%
- Electric – 25%

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**LANEY GROUP INC.**
831 Crossbridge Dr.
Spring, TX 77373
Phone: (281) 540-6615
Fax: (281) 540-6727
Website: www.laneydrilling.com
Contact: Maureen Carlin
Email: mcarlin@laneydrilling.com

**Executive & Management Staff**
- Joe Chirstaldi, Senior Vice President / CFO; JChristaldi@laneygroupinc.com
- Jim Nelson, Vice President of Operations; JNelson@laneydrilling.com
- Jimmy Maingot, President – JM Drilling Services – International; Jimmy.Maingot@jmdsi.com
- Rahul Mangire, Chief Administrative Officer; RMangire@laneygroupinc.com
- Luis Molano, Vice President of Operational Excellence; LMolano@laneygroupinc.com
- Maureen Carlin PhD, Strategic Marketing Manager; MCarlin@laneydrilling.com
- Andrew Sparks PE, Principal Geotechnical Engineer; ASparks@laneydrilling.com
- Paul Greenwell, Vice President of Sales & Estimating; PGreenwell@laneygroupinc.com
- Collin Harris, Director of Project Management; CHarris@jmdsi.com
- Rusty Baker, Business Development Manager; RBaker@laneygroupinc.com

**Safety Director**
Randy Poulder, Director of Health Safety & Environmental; RPoulter@laneygroupinc.com

**Operating Divisions**
- Yard Operations
  7615 E Mount Houston Rd.
  Houston, TX 77050

**Year Business Established: 1989**

**Contractor Profile**
Laney Group, Inc. (Laney) is a leading international EPCM trenchless contractor that provides innovative solutions to clients within the oil and gas, alternative energy, water, power, desalination and military industries. Additionally, Laney is North America’s premier contractor specializing in Direct Pipe™ and horizontal directional drilling (HDD) pipeline construction. With over 30 years of trenchless experience, Laney has executed over 2,900 crossings in 22 countries on six continents. Laney specializes in long, complex and challenging projects that require extensive design preparation and precise construction execution.

**Spreads/Crews/Locations**
14 directional drilling rigs, ranging from 100,000 pounds to the world’s largest 1,700,000 pounds, based in Houston, TX
Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Engineers, operators, pipeline contractors, general contractors, municipalities, government agencies

Operating Locations
Worldwide

Specialized Services
Horizontal directional drilling, direct pipe® method, microtunneling, complete epcm / design/build services

Business Makeup
Gas – 65%
Water – 10%
Sewer – 10%
Fiber Optics – 5%
Electric – 5%
Other – 5%

Other Industry Affiliations

LOY CLARK CONSTRUCTION
P. O. Box 1369
Tualatin, OR 97062
Phone: (503) 644-2137
Fax: (503) 641-1599
Website: www.loyclark.com
Contact: Nick Olsen
Email: Nick.Olsen@loyclark.com

Executive & Management Staff
Michael Bass, President
Nicholas Olsen, Vice President Operations

Supervisory Staff
Paul VonRuden, Division Manager of Civil Excavation/Electrical Construction
Scott Suratt, Division Manager of Ancillary Services to include Paving Dispatch/Concrete/Asphalt/Vac-trucking/Equipment
Jade Leedy, Division Manager of Natural Gas Distribution
Ron Thompson, Division Manager of Horizontal Directional Drill

Safety Director
David Holt, Safety Director
Kyle Sutton, Safety Manager

Year Business Established: 1957

Contractor Profile
Utility distribution crews with over 50 years of experience in natural gas and power. Natural gas distribution, underground power and communication infrastructure installation, saw cutting paving, directional drilling, vacuum exploration, equipment rentals, concrete restoration, power vault and conduit installation

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
PG&E, Kinder Morgan, Portland General Electric, Northwest Natural Gas, Cascade Natural Gas, Avista Gas, Clark County PUD, Northwest Gas, private and commercial clients utility related

Operating Locations
California, Idaho, Montana, Oregon, Washington

Specialized Services
Hot work including natural gas and power

Business Makeup
Gas – 45% – Oregon, Washington, Idaho, Montana
Electric – 35% – Oregon, Washington
Other – 20% – Oregon
MACKI PIPELINE LOGISTICS LLC
8100 Washington Ave., Ste. 260
Houston, TX 77007
Phone: (832) 214-6100
Fax: (832) 801-1662
Website: www.macki.com
Contact: Matt Muirhead
Email: Matt.Muirhead@macki.com

Executive & Management Staff
Matt Muirhead, President
Fred Cox, Corporate Controller

Supervisory Staff
Donnie Krug, General Superintendent

Safety Director
Timothy Watson

Year Business Established: 2018

Contractor Profile
Pipe yard procurement and construction, Asset traceability, offloading, stockpiling, stringing, rail car load out, pipe hauling, heavy equipment hauling

Spreads/Crews/Locations
Multiple availability of spreads

Typical Working Environment
Metropolitan, city and rural areas

MASTEC NORTH AMERICA INC.
700 Commerce Dr., Ste. 235
Woodbury, MN 55125
Toll Free: (559) 250-9564
Phone: (651) 605-4067
Website: www.mastec.com
Contact: Thomas Jones
Email: Thomas.Jones@mastec.com

Executive & Management Staff
John Higgins, Executive Group President; John.Higgins@mastec.com
Rick Gray, Executive Vice President Central; Rick.Gray@mastec.com
John Audi, Executive Vice President Southeast; John.Audi@mastec.com
Lee Robbins, Executive Vice President; Lee.Robbins@mastec.com
Timothy Bowes, Senior Vice President – Carolinas; Timothy.Bowes@mastec.com
Steve Hagerman, Senior Vice President – Mid-Atlantic; Steve.Hagerman@mastec.com
Thomas Jones, Vice President Utility Services; thomas.jones@mastec.com
Troy Dow, Division Vice President – Mid-Atlantic; Troy.Dow@mastec.com
Glenn Travis, Division Vice President – Dallas; Glenn.Travis@mastec.com
Mike Kubala, Division Vice President – Austin; Mike.Kubala@mastec.com
Ronnie Martin, Division Vice President – Southern; Ronnie.Martin@mastec.com
Manuel Arismendy, Division Vice President – South Florida; Manuel.Arismendy@mastec.com

Safety Director
Jarrett Quoyle, Senior Director Safety & Health; Jarrett.Quoyle@mastec.com

Operating Division
MasTec, Inc. (Corporate Headquarters)
800 S Douglas Rd., 12th Fl.
Coral Gables, FL 33134
Phone: (305) 599-1800
Fax: (305) 406-1960
Email: services@mastec.com

Year Business Established: 1994
Contractor Profile
We are contractors that engineer, procure, construct and maintain the infrastructures that enable electric transmission and distribution, oil and natural gas pipeline, and communications companies to successfully facilitate the production and delivery of their products – from the source to their customers. From extra high voltage transmission lines and cross continental oil and natural gas pipelines, to renewable energy, wireless towers, wireline networks, and microwave backhaul systems, our deep industry expertise, extensive resources, and continual focus on innovation allows us to provide end-to-end services on time and on budget, every time.

Operating Locations
North America

MAXX HDD LLC
333 N Sam Houston Pkwy. E, Ste. 100
Houston, TX 77060
Toll Free: (844) 629-9433
Website: www.maxxhdd.com
Contact: travisv@maxxhdd.com
Email: travisv@maxxhdd.com

Executive & Management Staff
Travis Vander Wert, President; travisv@maxxhdd.com
Kevin Hutcherson, Chief Executive Officer; khutcherson@maxxhdd.com
TJ Strickland, Chief Operating Officer; tj@maxxhdd.com

Operating Locations
North America

Specialized Services
Horizontal directional drilling & boring

MEADE
625 Willowbrook Center Pkwy.
Willowbrook, IL 60527
Phone: (708) 588-2500
Fax: (708) 588-2501
Website: www.meade100.com
Contact: Frank Lizzadro
Email: fal@meade100.com

Executive & Management Staff
Frank J. Lizzadro, Chief Executive Officer
Frank A. Lizzadro, President
Joe VanGundy III, Vice President
Bob Schacht, Vice President
Tim Swanson, Vice President HSE
Bob Walsh, Manager of Operator Qualifications

Supervisory Staff
Jim Rosenberger, Superintendent
John Karlsson, Superintendent
Jason Patzke, Superintendent
Paul Naber, Superintendent
Frank Huckin, Chief Estimator

Safety Director
Tim Swanson
CONTRACTOR MEMBERS

Operating Divisions
6850 W 62nd St.
Chicago, IL 60638
907 Rowell Ave.
Joliet, IL 60433
30 W 751 N Aurora Rd.
Naperville, IL 60563
1741 Summer St.
Hammond, IN 46320
3150 W Morris
Indianapolis, IN 46241

Year Business Established: 1908

Contractor Profile
Meade is a large specialty natural gas, liquids and electrical and telecommunications infrastructure builder and maintenance contractor based in Chicago and operating throughout the United States. We provide services to pipeline companies, utilities, industrial and commercial customers and state and local governments.

Typical Working Environment
Metropolitan, city and rural areas

MEARS GROUP INC.
5051 Westheimer Rd., Ste. 1650
Houston, TX 77056
Phone: (832) 634-2900
Website: www.mears.net
Contact: Andrew Byrd
Email: Andrew.Byrd@mears.net

Industry leading energy infrastructure solutions provider
specializing in the engineering, maintenance, and construction of oil & gas transmission pipelines, gas distribution systems, electric transmission & distribution networks, telecommunications, and water transportation systems in North America and beyond. Mears delivers infrastructure projects on time, at superior value, and to the highest standards of quality and safety.

mears.net
Executive & Management Staff
Steve Hicks, President
Vivek Aurora, Executive Vice President
Jason Steph, Executive Vice President – HDD & Direct Pipe®

Safety Director
Kevin Parker, Vice President – Safety, Training & Environment

Operating Divisions
Utility Construction – (704) 971-0019
Pipeline Integrity – (925) 820-7630 / (614) 504-5722
Midstream Services – (832) 634-2900
Horizontal Directional Drilling / Direct Pipe® – (832) 634-2900
Engineering – (832) 634-2900

Year Business Established: 1970

Contractor Profile
Mears Group, Inc. is an industry leading energy infrastructure solutions provider that offers engineering and construction services to the in the oil/gas, water/wastewater, electrical, fiber and telecommunications markets we serve. With operations throughout North America and internationally, Mears is focused on meeting the growing demands of our customers through five distinct, yet complementary, operating divisions: Utility Construction, Pipeline Integrity, Midstream Services, HDD and Direct Pipe® and Engineering. Mears is a wholly owned subsidiary of Quanta Services, Inc. We can leverage the network of companies to provide our customers with the nation's largest pool of skilled workers, equipment, and specialized services to deliver infrastructure solutions to energy industries all across North America. Being a part of the Quanta family of companies has enabled Mears to perform larger, more complex projects by offering the specialized resources of our sister companies.

Typical Working Environment
Metropolitan, city and rural areas

MERSINO DEWATERING INC.
10162 E Coldwater Rd.
Davison, MI 48423
Toll Free: 866-MERSINO
Phone: (386) 566-3356
Fax: (810) 658-0632
Website: www.mersino.com
Contact: Marco Mersino
Email: Marco@mersino.com

Executive & Management Staff
Gino Mersino, President; Gino@mersino.com
Marco Mersino, Vice President; Marco@mersino.com

Operating Divisions
600 Lumber Center Rd.
Michigan City, IN 46360
Phone: (386) 566-3356
Fax: (219) 210-3385
411 Timaquan Tr.
Edgewater, FL 32132
Phone: (386) 566-3356
Fax: (386) 426-2111

1960 Starpoint Dr.
Houston, TX 77032
Phone: (386) 566-3356
Fax: (281) 860-0828
6950 Q St.
Omaha, NE 68117
Phone: (386) 566-3356
Fax: (402) 932-1151

5817 Allender Rd.
White Marsh, MD 21162
Phone: (386) 566-3356

Contractor Profile
Dewatering equipment and services; trenching (sock pipe) services; pump and pipe rentals and sales; slurry walls. We offer 24-hour emergency service.
MICHELS CORPORATION
P. O. Box 128, 817 Main St.
Brownsville, WI 53006
Phone: (920) 583-3132
Fax: (920) 583-3429
Website: www.michels.us
Contact: Kevin Michels
Email: kmichels@michels.us

Executive & Management Staff
Ruth Michels, Chairman of the Board
Patrick Michels, President and Chief Executive Officer
Kevin Michels, Vice President
Tim Michels, Vice President
Robert Osborn, Senior Group Vice President – Energy
John Schroeder, Executive Vice President
Jason Kozelek, Chief Financial Officer
Robert Westphal, Senior Advisor
Matt Westphal, Senior Vice President – Michels Pipeline Construction, Transmission
Pete Fojtik, Vice President – Gas Distribution

Supervisory Staff
Dean Cowling, President – Michels Canada
Gary Ziehr, Vice President – Michels Canada
Tim McGuire, Vice President – Directional Crossings
Eric Justman, Vice President – Facilities Construction
Mark Wertzberger, General Manager – Dewatering
Wyatt Davenport, General Manager – CFS (Continental Fabrication Services)
Andrew Bermack, Vice President – Business Development
David Stegeman, Sr. Vice President – Chief Legal Officer
Julie Hamm-Tellock, Vice President – Information Systems and Technology
Karen Wuest, SPHR, Vice President – Human Resources

Safety Director
Sean Nicholson, Vice President of HSE

Operating Divisions
Pipeline construction; horizontal directional drilling; direct pipe; deep foundations; dewatering; pipe fabrication; facility construction; tunneling; power; communication

Year Business Established: 1959

Contractor Profile
Michels Corporation is a large diversified utility and transportation contractor in North America. Michels provides construction of mainline cross country pipelines, gas distribution systems, as well as facility construction, pipe fabrication and maintenance, and repair.

Spreads/Crews/Locations
Michels Canada Company, a subsidiary of Michels Corporation, offers horizontal directional drilling, pipeline construction, cured-in-place pipe, tunneling, and gas distribution.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
Licensed to operate in all states

Business Makeup
Gas – 60%
Water – 2%
Sewer – 6%
Cable – 2%
Electric – 17%
Other – 13%
**MICHELS PACIFIC ENERGY INC.**
2200 Laurelwood Rd., Ste. 100  
Santa Clara, CA 95054  
Phone: (408) 538-8111  
Website: www.michelspacificenergy.us  
Contact: Ben Nelson  
Email: bnelson@michelspacificenergy.us

**Executive & Management Staff**
- Ben Nelson, President; bnelson@michelspacificenergy.us; (206) 510-6164  
- Don Bailey, General Manager Pipeline Operations  
- Cody Seilstad, General Manager Power Operations  
- Scott Hunsberger, General Manager Business Operations

**Year Business Established:** 2019

**Spreads/Crews/Locations**
- 30 integrity management crews

**Typical Working Environment**
- Metropolitan, city and rural areas

**Operating Locations**
- California

**Specialized Services**
- City work, hydrotesting, valve automation

**Business Makeup**
- Oil & Gas Pipeline – 20%  
- Gas Distribution – 10%  
- T&D Power – 70%

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**MID AMERICA ENERGY SERVICES INC.**
901 Ridgeway Ave.  
Aurora, IL 60506  
Phone: (630) 897-9999  
Fax: (630) 897-5965  
Website: www.mauhdd.com  
Contact: Adam Bosch  
Email: Adam.Bosch@maenergy.net

**Executive & Management Staff**
- Adam M. Bosch, President; Adam.Bosch@maenergy.net  
- James A. Sparks, Operations Manager; James.Sparks@maenergy.net  
- Casey Omori, Safety & DOT Compliance (USA); Casey.Omori@maenergy.net

**Safety Director**
- Brian Tatu; Brian.Tatu@maenergy.net

**Contractor Profile**
Mid America Energy Services specializes in (A/C) mitigation services and cathodic protection systems – design and installation – along with horizontal directional drilling, pipe ramming, pipe bursting and trenching installations for petroleum, petrochemical, natural gas, electric, telecommunications, sewer, water, environmental, shore approach, wind energy and geothermal.

**Spreads/Crews/Locations**
- Operating 8 rigs – 2 in the 100,000 pound to 500,000 pound range; Capabilities of 1 inch to 48 inch, up to 6,500 feet in length.

**Typical Working Environment**
- Metropolitan, city and rural areas

**Operating Locations**
- Nationwide
Business Makeup
Gas – 30%
Water – 30%
Sewer – 30%
Fiber Optics – 10%
Electric – 20%
Telephone – 10%

MIDWESTERN CONTRACTORS
816 Hicks Dr.
Elburn, IL 60119
Phone: (630) 668-3420
Fax: (630) 668-3524
Website: www.midwesterncontractors.com
Contact: Jon Pfleeger
Email: jpfleeger@electricconduitconstruction.com

Executive & Management Staff
Jon Pfleeger, President
Kevin Breen, Treasurer
Samantha Koehler, Vice President
Mike Purpura, Business Development
Graham Johnson, Project Manager
Andy Schwartz, Project Manager
Storm Clark, Project Manager
Chris Daluga, Construction Manager
Roland Morgan, Construction Manager

Safety Director
Wes Countryman, Safety Director
Paige Gabriel, Safety Coordinator

Operating Locations
Mideastern, Central and Midwestern USA

Specialized Services
A Division of Electric Conduit Construction Co. gas distribution work, all sizes; station construction including: metering, regulation and compression facilities; storage field work; pipeline maintenance; pipeline construction in congested metropolitan areas

Business Makeup
Gas – 25%
Fiber Optics – 60%
Electric – 15%
MILLER PIPELINE
8850 Crawfordsville Rd.
Indianapolis, IN 46234
Phone: (317) 653-5270
Fax: (317) 293-8502
Website: www.millerpipeline.com
Contact: Dale Anderson
Email: Dale.Anderson@millerpipeline.com

Executive & Management Staff
Douglas Banning, MVerge Chief Executive Officer
Kevin Miller, President
Dale Anderson, Executive Vice President
Scott Miller, MVerge Vice President of Corporate Performance
Dan Short, MVerge Chief Financial Officer
Steve Cronkhite, MVerge Vice President of Environmental, Health, and Safety
Geoff Gailey, MVerge Vice President of Human Resources
Ralph Miller, Vice President of Damage Prevention
Laura Morrow, Director of Marketing Communications
Brad Heck, Director of Compliance

Supervisory Staff
Frank Bracht, Regional Vice President of East Operations
Chad Davis, Regional Vice President of South Operations
Dave Tucker, Regional Vice President of Midwest Operations
Jim Wilson, Regional Vice President of Ohio Operations
Josh Sargent, General Manager of Great Lakes Operations
Chris Schuler, General Manager of Municipal Services Division

Safety Director
Andrew Cleeter

Operating Divisions
5000 Scioto – Darby Rd. 2332 Old Combee Rd. 6911 Metroplex Dr.
Hilliard, OH 43026 Lakeland, FL 38805 Romulus, MI 48174
Phone: (614) 777-8377 Phone: (863) 225-9093 Phone: (586) 255-0661
378 Whitehead Ave. 3611 Industrial Pkwy. 2900 Main St.
South River, NJ 08882 Birmingham, AL 35217 Alameda, CA 94501
Phone: (732) 238-2151 Phone: (205) 849-5331 Phone: (510) 473-8246

Year Business Established: 1953

Contractor Profile
Miller Pipeline has been a leader in building and maintaining America’s infrastructure for over sixty-five years. We carry our business model through our four-core values safety, quality, commitment, and reputation. By living out these values, we are able to build solid infrastructure while building long term relationships.

Operating Locations
United States and Canada

Specialized Services
Miller Pipeline, an MVerge Company, provides a comprehensive range of pipeline contracting and rehabilitation services for gas, water, and sewer pipelines as well as specialty products and services. Miller Pipeline’s broad knowledge of pipeline repair, replacement and installation services for natural gas, liquids, water, and wastewater, enables us to evaluate projects and make recommendations which often result in alternative cost-saving solutions. In addition to pipeline construction, Miller’s comprehensive range of services over the past 65 years include: cured-in-place pipe (CIPP), vacuum excavation, cathodic protection, pinpoint leak repair, utility exposure and verification, ENCAPSEAL external sealing systems, WEKO-Seal internal sealing system, pipe bursting, EX Method PVC pipe lining storm and wastewater and directional boring.

Business Makeup
Gas – 95%
Other – 5%
Other Industry Affiliations

MINNESOTA LIMITED LLC
P.O. Box 410
Big Lake, MN 55309
Phone: (763) 262-7000
Fax: (763) 262-7500
Website: www.mnlimited.com
Contact: Keith Miller
Email: Keith.Miller@mnlimited.com

Executive & Management Staff
Ted Crowe, President
Keith Miller, Vice President – East Operations
Dan Britz, Vice President – West Operations
Tim Bell, Vice President – Central Operations
Christopher Haux, Vice President – Major Projects
Mark Klimbal, Vice President of Safety & Compliance
Vic Krauze, Director of Fleet & Equipment

SAFETY IS WHAT WE LIVE FOR.

With safety as our top priority, you can expect us to deliver a quality product, a commitment to our team, and a reputation built on integrity. As a best-in-class pipeline contractor, that’s our promise.

mnlimited.com
Operating Divisions

1300 – 30th St. SE
Bemidji, MN 56601
Phone: (218) 755-9595
Fax: (218) 755-9596

3221 E Mill Rd.
Altamont, IL 62411
Phone: (618) 483-9031
Fax: (618) 483-9032

1300 E US Hwy. 136, Ste. A
Pittsboro, IN 46167
Phone: (317) 892-5700
Fax: (317) 892-5711

2198 Donald St.
Dover, OH 44622
Phone: (330) 343-4612
Fax: (330) 364-9394

2717 Kotter Ave.
Evansville, IN 47715
Phone: (812) 474-0189
Fax: (812) 474-0685

8704 – 282nd St.
Berthold, ND 58718
Phone: (701) 453-3700
Fax: (701) 45-3749

1257 Leah Rd.
Morris, IL 60450
Phone: (763) 262-7000
Fax: (763) 262-7500

Year Business Established: 1966

Contractor Profile
Established in 1966, Minnesota Limited is a leading specialty contractor doing business across 32+ different states across the US. We service the pipeline transmission market, midstream/gathering sector, perform pipeline integrity/rehabilitation, construct pipeline facilities and terminals, and operate multiple pipe fabrication shops. Minnesota Limited has successfully completed projects on natural gas, crude oil, refined products and hydrocarbon pipelines and facilities. These projects include construction of major cross-country pipelines, pumping and compressor stations, gas distribution systems, tank farms, terminal and refinery projects, in addition to completing in excess of 10,000 miles of hydro-static testing and repair work throughout the United States.

Operating Locations
United States

Specialized Services
Mainline pipeline construction, pipeline maintenance and integrity work, pump and compressor station construction and maintenance, emergency response, hydrostatic testing

Business Makeup
Pipeline Construction – 50%
Pipeline Maintenance & Integrity – 25%
Station Construction & Maintenance – 25%

Other Industry Affiliations
MEA Energy Association, Pipe Line Contractors Association, Associated General Contractors, INGAA Foundation, Southern Gas Association

MP TECHNOLOGIES LLC
9938 State Hwy. 5 NW
Annandale, MN 55302
Phone: (320) 963-2499
Fax: (320) 963-2829
Website: www.mptech.biz
Contact: Rob Pribyl
Email: rpribyl@mptech.biz

Executive & Management Staff
Larry Pribyl, President; lpribyl@mptech.biz
Rob Pribyl, Vice President of Operations; rpribyl@mptech.biz
Ward Westphal, OQ/QA Coordinator; wwestphal@mptech.biz

Safety Director
Tracy Lipinski
CONTRACTOR MEMBERS

Operating Divisions
- 500 CR 37 E
  Maple Lake, MN 55358
- 14140 Cypress N Houston
  Houston, TX 77429
- 8435 N 83rd Ave.
  Peoria, AZ 85345
- 4805 S 133rd
  Bolivar, MO 65613
- 175 N Elk Run Rd.
  Waterloo, IA 50703
- 9000 Emmot Rd., Ste. A&B
  Houston, TX 77040
- 7870 Schillinger Park W
  Mobile, AL 36608
- 1655 Locust St.
  Omaha, NE 68110

Year Business Established: 1973

Contractor Profile
MP Technologies is a world-class provider of new construction and maintenance services for a wide variety of infrastructure systems. The unique importance of these systems places a large responsibility on the construction process. The systems are relied upon by industry and consumers and must be completed on time and without incident. MP Technologies has completed systems across the United States, providing services and staff that meet and exceed the responsibilities for the highest quality of safety and craftsmanship. With our state-of-the-art equipment and highly trained staff, MP Technologies has completed projects for leading public and private utility and power companies, communications providers, joint trenching utilities and new construction contractors. MP Technologies has the equipment and highly skilled craftsmen available to meet your construction project requirements. We complete projects on-time and within budget.

Business Makeup
- Gas – 25%
- Fiber Optics – 5%
- Electric – 70%

NASH BROTHERS CONSTRUCTION CO. INC.
1840 S Kilbourn Ave.
Chicago, IL 60623
Phone: (773) 762-1800
Fax: (773) 762-2416
Website: www.nashbrothers.com
Contact: Christopher Nash
Email: cnash@nashbrothers.com

Executive & Management Staff
Christopher Nash, President; cnash@nashbrothers.com
James Gardner, Controller; jgardner@nashbrothers.com
Adam Saunders, Estimator; asaunders@nashbrothers.com

Supervisory Staff
Jim Gregory, Project Manager; jgregory@nashbrother.com

Safety Director
Michele Kryszak; mkryszak@nashbrothers.com

Year Business Established: 1894

Contractor Profile
Underground utility and conduit piping for gas, electric and communications utilities. We are a certified Minority Business Enterprise (MBE) company.

Typical Working Environment
Metropolitan areas and cities

Cross Section of Customers
Exelon, Integrys

Operating Locations
Illinois
NETWORK INFRASTRUCTURE INC.
94 Taft Ave.
Hempstead, NY 11550
Phone: (516) 385-3030
Fax: (516) 486-2100
Website: www.networkinfrastructure.biz
Contact: Kenneth Walsh
Email: kwalsh@networkinfrastructure.biz

Executive & Management Staff
Patrick Clarke, President; pclarke@networkinfrastructure.biz
Kenneth Walsh, Executive Vice President; kwalsh@networkinfrastructure.biz; (516) 385-3030 ext.102

Year Business Established: 2000

Operating Locations
New York Metro, Long Island, Westchester, Connecticut, Rhode Island, Massachusetts

Business Makeup
Gas Transmission – 30%
Gas Distribution – 40%
Telecommunication – 20%
Engineering – 10%

NORTHERN CLEARING INC.
28190 State Hwy. 137
Ashland, WI 54806
Phone: (715) 682-6646
Fax: (715) 682-9405
Website: www.northernclearing.com
Contact: Daniel Vernon
Email: dvernon@northernclearing.com

Executive & Management Staff
Daniel Vernon, Vice President of Operations; dvernon@northernclearing.com
Mitch Putnam, Vice President of Pipeline Operations; mputnam@northernclearing.com
Cassandra Van Vlack, Director of Marketing; cvanvlack@northernclearing.com

Year Business Established: 1966

Contractor Profile
Right of Way clearing, vegetation management and worksite access/matting

Operating Locations
Midwest, Southeast, Southwest and Northeast

NPL CONSTRUCTION CO.
19820 N 7th Ave., Ste. 120
Phoenix, AZ 85027
Phone: (623) 582-1235
Fax: (623) 582-6853
Website: www.gonpl.com
Contact: Steve Dockendorf
Email: sdockendorf@gonpl.com

Executive & Management Staff
Mark Wambach, President – NPL; mwambach@gonpl.com
Dylan Hradek, Senior Vice President – Great Lakes Region – NPL; dhradek@gonpl.com
Marc Potterfield, Senior Vice President – New England, Mid-Atlantic, Kansas, Oklahoma Regions – NPL; mporterfield@gonpl.com
Matt Godfrey, Senior Vice President – Western Region – NPL; mgodfrey@gonpl.com
Paul M. Daily, President & CEO – Centuri Group Inc.; pauldaily@nextcenturi.com
Rick Delaney, EVP and Chief Operating Officer – Centuri Group Inc.; rdelaney@nextcenturi.com
Jim Connell, EVP and Chief Customer Officer – Centuri Grou, Inc.; jconnell@nextcenturi.com

Safety Director
Doreen Hartley, Senior Vice President – Safety & Quality – Centuri Oil & Gas Group
CONTRACTOR MEMBERS

Operating Divisions
NPL Construction Co.  
Centuri Group, Inc.  
19820 N 7th Ave.  
Phoenix, AZ 85027  
Phone: (623) 582-1235

National Powerline – Electric Operations  
7326 N Glen Harbor Blvd.  
Phoenix, AZ 85307  
Phone: (623) 773-0147

NBC – Traffic Control  
7326 N Glen Harbor Blvd.  
Phoenix, AZ 85307  
Phone: (623) 879-4695

Year Business Established: 1967

Contractor Profile
NPL provides a full-service menu of safe, high quality construction solutions with the expertise and resources to meet the changing needs of energy distribution companies. Our experienced management team, highly qualified work force, and modern equipment fleet is uniquely positioned across the US for the safe installation, rehab, repair, replacement, and maintenance of natural gas distribution systems, as well as other energy distribution and value-added services.

Spreads/Crews/Locations
Over 980 crews throughout Arizona, California, Connecticut, Illinois, Kansas, Maryland, Minnesota, Nevada, Ohio, Oklahoma, Oregon, Pennsylvania, Texas, Virginia, Washington

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Safety and quality conscious local distribution companies throughout the USA.

Operating Locations
Throughout the USA

Specialized Services
NPL provides turnkey construction solutions for natural gas, electric, renewables, milling/paving, concrete, traffic control, and job site restoration. From pre-construction to post-construction, we offer a comprehensive menu of services.

Other Industry Affiliations
American Gas Association, American Public Power Association, Common Ground Alliance, Developing Unconventional in Gas, Edison Electric Institute, Gas Processors Association, MEA Energy Association, Western Energy Institute

NULINE UTILITY SERVICES LLC
208 Gunther Ln.  
Belle Chasse, LA 70037  
Phone: (504) 900-1250  
Fax: (504) 394-0031  
Contact: Rusty Burroughs  
Email: Rusty@nulineus.com

Executive & Management Staff
William “Rusty” Burroughs, President & CEO  
Scott Condon, Vice President – Operations; Scott@nulineus.com  
Keith McInerney, Vice President – Asset Management; Keith@nulineus.com  
Justin Browning, Vice President – Operations Support; Justin@nulineus.com

OTIS EASTERN SERVICE LLC
P.O. Box 330, 2971 State Rd. 417 East  
Wellsville, NY 14895  
Phone: (585) 593-4760  
Fax: (585) 593-4805  
Website: www.otiseastern.com  
Contact: Casey Joyce  
Email: cmj@otiseastern.com

Executive & Management Staff
Charles P. Joyce, Chairman of the Board  
Charles M. Joyce, President & CEO  
Alan Snider, Chief Operating Officer  
Richard W. Joyce, Vice President  
Steve Cummings, Chief Financial Officer
Safety Director
Skip Parry

Year Business Established: 1936

Contractor Profile
Full service pipeline contractor – transmission, distribution, meter and regulator facilities, construction, replacement and rehabilitation, turnkey and contract.

Operating Locations
Connecticut, Delaware, Maine, Maryland, Massachusetts Michigan, New Hampshire, New Jersey, New York, Ohio, Pennsylvania, Rhode Island, Vermont, Virginia, West Virginia

Specialized Services
Proven record on high-profile projects in which environmental timing and community relationships are sensitive.

Other Industry Affiliations
Pipe Line Contractors Association, INGAA Foundation
CONTRACTOR MEMBERS

Supervisory Staff
Ryan Littlefield, VP of Operations; Ryan@ozdirectionaldrilling.com; (480) 703-2757

Safety Director
Tony Hartman

Business Makeup
Gas – 75%
Electric – 25%

ALEX E. PARIS CONTRACTING CO. INC.
1595 Smith Twp. State Rd. 18
Atlasburg, PA 15004
Phone: (724) 947-2235
Fax: (724) 947-3820
Website: www.alexparis.com
Contact: Andy Miller
Email: amiller@alexparis.com

Executive & Management Staff
Alex E. Paris III, President; aparis@alexparis.com
Timothy A. Paris, Vice President; tparis@alexparis.com
Timothy E. Knotts, Secretary; tknotts@alexparis.com
Andy Miller, Equipment Sales Manager; amiller@alexparis.com

PE BEN USA INC.
13738 FM 529 Rd.
Houston, TX 77041
Phone: (281) 452-4204
Fax: (281) 452-5915
Website: www.pebenusa.com
Contact: Dale Mykyte
Email: Dale@pebenusa.com

OUR SERVICES INCLUDE:
• Logistics coordination
• Offloading
• Railcar logistics
• Stockpiling
• Stringing
• Transportation

Redefining pipeline transportation with safety in mind, Pe Ben USA is always first in line. Call 281.452.4204 or visit pebenusa.com for more information.
Executive & Management Staff
Dustin Mykyte, President; Dustin@pebenusa.com
Dale Mykyte, Chief Executive Officer; Dale@pebenusa.com
Matt Marino, Director of Business Development; Matt.Marino@pebenusa.com
Matt Moore, General Manager; Matt@pebenusa.com
Bernie Bermack, Vice President; Bernie@pebenusa.com
Jimmy Gregory, VP of Operations; Jimmy@pebenusa.com

Contractor Profile
Pe Ben has the capability and expertise to handle all aspects of pipeline transportation. We strive to ensure a smooth logistical flow from the railway or roadway. Our services include: rail logistics, transportation, offloading/stockpiling, stringing, inventory control and traceability.

PEAK UTILITY SERVICES GROUP
7375 W 52nd Ave.
Arvada, CO 80002
Phone: (720) 975-9894
Website: www.peakusg.com
Contact: Jason Pickett
Email: jpickett@peakusg.com

Executive & Management Staff
Jason Pickett, Chief Executive Officer; jpickett@peakusg.com
Jeff Cagle, Chief Financial Officer; jcagle@peakusg.com
Amy Reininger, Chief Human Resource Officer; areininger@peakusg.com
James Carithers, Chief Procurement Officer; jcarithers@peakusg.com

Supervisory Staff
Ben Moe, President – SiteWise; bmoe@sitewisecorp.com
Rob Griffith, President – Track Utilities; robertgriffith@trackutilitiesllc.com
Mike Ford, President – Kelly Cable of New Mexico; mford@kellycorpnm.com

Operating Divisions
SiteWise
Utility Sales & Service
4725 Independence St.
Wheat Ridge, CO 80033
Phone: (303) 430-1414

Kelly Cable of New Mexico
6901 Reading Dr. SE
Albuquerque, NM 87105
Phone: (505) 343-1144

Track Utilities
941 S Industry Way
Meridian, ID 83642
Phone: (208) 362-1780

Year Business Established: 2016

Contractor Profile
Peak, through its subsidiary SiteWise, employs 450 employees, providing compliance-driven operations, maintenance and replacement services, new installation of natural gas infrastructure including distribution mains, service lateral upgrades, and metering services. Additional services offered are joint electric and telecom service installation, horizontal directional drilling, hydro excavation, engineering design, and locating services. Peak has built its business model on industry leading quality and safety programs, innovative training techniques, state-of-the-art equipment, and leveraging advanced technologies. With an expanding design and field engineering service focus, Peak offers its partners reliable, efficient, quality infrastructure services. Peak is proud to solve our customer's problems and provide them with innovative construction solutions. We strive to construct reliable delivery systems, safely, to exacting standards, on time and under budget. Smart Solutions, Full Service Commitment.

Spreads/Crews/Locations
Project management, distribution design & estimating, new construction, re-construction, service lateral installation, metering services, 300+ crews throughout our areas of operations.

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Xcel Energy, New Mexico Gas Company, Black Hills Energy, Colorado Natural Gas, Intermountain Gas Company

Operating Locations
Colorado, Idaho, New Mexico, Wyoming

Specialized Services
Horizontal directional drilling, leak survey, gas metering services, cathodic protection, damage prevention services.
CONTRACTOR MEMBERS

Business Makeup
Gas – 46%
Fiber Optics – 18%
Electric – 16%
Telephone – 20%

Other Industry Affiliations
Rocky Mountain Electrical League, American Gas Association, Power & Communications Contractors Association

PEDERO PIPE SUPPORT SYSTEMS USA LLP
622 Superior Rd.
Magnolia, TX 77354
Phone: (713) 882-9441
Fax: (713) 489-1364
Website: www.pedero.com
Contact: Peter Ellis
Email: Peter@pedero.com

Executive & Management Staff
Peter Ellis, President; Peter@pedero.com; (713) 828-6505
Bradley Sliva, Office Manager; bsliva@pedero.com; (713) 882-9441 ext.2
Adam Tollison, General Superintendent; Adam@pedero.com; (918) 316-1188

Safety Director
Bradley Sliva

Operating Divisions
Canada and the United States

Year Business Established: 1978

Contractor Profile
Polyurethane foam trench breakers and pipe supports

Spreads/Crews/Locations
We will work almost anywhere.

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
All major oil & gas companies, distribution companies, and major pipeline contractors

Operating Locations
All states

Specialized Services
Breakers, pillows, rock shield, insulated joints

Other Industry Affiliations
Pipe Line Contractors Association, American Pipeline Contractors Association

PHOENIX ENERGY SERVICES INC.
29887 Thornton Dr.
Kingston, IL 60145
Phone: (815) 784-4656
Fax: (844) 947-4656
Contact: Brian Bankson
Email: Brian@phoenixenergyservicesinc.com

Executive & Management Staff
Brian Bankson, Vice President
Cyndi Jensen, Chief Financial Officer

Safety Director
Cyndi Jensen

Operating Divisions
13751 Ash Rd.
Genoa, IL 60135
Year Business Established: 2017

Contractor Profile
Phoenix Energy Services support large to medium size gas, communication & electrical contractors. We support short term ramp ups as well as long term multi year projects.

Spreads/Crews/Locations
4 crews – Genova, IL

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Gas, electric, water

Operating Locations
All 50 states

Specialized Services
- DD main installation & service installations; plowing & trenching installations;
- soft service restorations; hard service restorations; drop installations; OQ training & performance evaluations;
- HDD bore planning software capabilities; project management services

Business Makeup
- Gas – 50%
- Water – 15%
- Fiber Optics – 25%

PIPE STRONG LLC
1901 N Roselle Rd., Ste. 826
Schaumburg, IL 60196
Phone: (224) 330-5856
Contact: Doug Chidley
Email: dchidley@pipestrong.com

Executive & Management Staff
- Douglas Chidley, President; dchidley@pipestrong.com
- Joe Peterson, Operations Manager; jpeterson@pipestrong.com; (847) 445-7283
- Matt Welty, Business Manager; mwelty@pipestrong.com; (630) 853-1856

Safety Director
- Jeffery Walling, Safety Director; jwalling@pipestrong.com; (224) 230-3878

Year Business Established: 2018

Contractor Profile
Diverse, gas utility construction services contractor providing distribution, transmission and station construction and support services to gas utilities and pipeline operators.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
Midwest (Illinois, Wisconsin, Indiana, Michigan, Minnesota, Missouri and Ohio)

Specialized Services
- Line and HDD work

Business Makeup
- Gas – 100%

Other Industry Affiliations
- MEA Energy Association, Underground Contractors Association, Distribution Contractors Association, National Minority Supplier Development Council
PRECISION PIPELINE LLC
3314 – 56th St.
Eau Claire, WI 54703
Phone: (715) 874-4510
Fax: (715) 874-4511
Website: www.precisionpipelinellc.com
Contact: Bobby Poteete
Email: bpoteete@precisionpipelinellc.com

Executive & Management Staff
Steve Rooney, Chief Executive Officer; srooney@precisionpipelinellc.com
Bobby Poteete, President; bpoteete@precisionpipelinellc.com

Safety Director
Mike Lillie, Vice President of Health, Safety & Environment

Operating Divisions
Precision West LLC
10400 Trademark St.
Rancho Cucamonga, CA 91730
Phone: (909) 457-0557
Jim Zumwalt, Director;
jzumwalt@precisionpipelinellc.com

Precision Dewatering LLC
3314 – 56th St.
Eau Claire, WI 54703
Phone: (715) 874-4510
Steven Grice, Director;
sgrice@precisionpipelinellc.com

Precision Infrastructure LLC
3314 – 56th St.
Eau Claire, WI 54703
Phone: (715) 874-4510
Cody Kaplanek, Director;
ckaplanek@precisionpipelinellc.com

Precision Engineering LLC
1409 Hammond Ave., Ste. 114
Superior, WI 54880
Phone: (715) 874-4510
Josh Schultz, Director;
schultz@precisionpipelinellc.com

Year Business Established: 2004

Contractor Profile
As the first pipeline contractor designed to work within today’s stringent pipeline-construction parameters, Precision Pipeline is the next generation pipeline contractor. Our focus on safety, environmental sensitivity, and cost effectiveness, allows us to provide a greater sense of confidence and care to our customers’ most unique demands. Precision Pipeline is a subsidiary of MasTec (MTZ).

PRETEC DIRECTIONAL DRILLING LLC
3314 – 56th St.
Eau Claire, WI 54703
Phone: (715) 874-4510
Fax: (715) 874-4511
Website: www.pretecdd.com
Contact: Bill Colson
Email: bcolson@pretecdd.com

Executive & Management Staff
Bill Colson, General Manager; bcolson@pretecdd.com; (715) 579-0619
Erik Ziarnik, Project Manager; eziarnik@pretecdd.com

Supervisory Staff
Travis Diehl, General Superintendent; tdiehl@pretecdd.com
Justin Eads, Superintendent; jeads@pretecdd.com
Kevin Reffitt, Superintendent; kreffitt@pretecdd.com
Safety Director
Chris Lillie; clillie@pretecdd.com

Year Business Established: 2016

Contractor Profile
Horizontal directional drilling

Spreads/Crews/Locations
Across the United States

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
North America

Specialized Services
We are a directional drilling company.

Business Makeup
Gas – 100%

PRICE GREGORY INTERNATIONAL INC.
24275 Katy Fwy., Ste. 500
Katy, TX 77494
Phone: (713) 780-7500
Fax: (713) 780-9388
Website: www.pricegregory.com
Contact: Robert Bell
Email: rbell@pricegregory.com

Pipeline Construction
Gas Compressor Stations
Pump Stations
Gas / Oil Separation Facilities
Metering or Mainline Valve Stations
Petrochemical Plant Facilities
Electrical Power Generation Plants

“Over 98 Years of Safe and Reliable Pipeline and Facilities Construction”
CONTRACTOR MEMBERS

Executive & Management Staff
Robert Bell Jr., President
David Hopkins, Senior VP – Field Operations
Mike Thibodeaux, Senior VP – Project Management
Tommy Jones, Senior Vice President
Jimmy Burns, Senior Vice President – Western Division
Irene Schaffer, Executive Vice President and Chief Financial Officer
Bob Stinson, Vice President/Alaska Area Manager

Supervisory Staff
Nina Durr, Manager of Estimating
Kerry Karvas, Senior PM and QA Manager
Vicki Hessemer, Operations Coordinator
Michael Swanson, Project Manager
Drew Crandall, Project Manager
Kyle Hines, Project Manager
Coralie Crawford, DOT Compliance

Safety Director
Caleb Scheve, Director of Safety & Compliance

Operating Divisions
Alaska Division:
301 W Northern Lights Blvd., Ste. 300
Anchorage, AK 99503
Phone: (907) 278-4400
Fax: (907) 278-3255

Year Business Established: 1980

Contractor Profile
Pipeline and facilities contractor

Spreads/Crews/Locations
6 large and 3 small pipeline spreads/2 facilities spreads

Typical Working Environment
Onshore

Operating Locations
Lower 48 & Alaska

Business Makeup
Gas – 100%

Other Industry Affiliations
Pipe Line Contractors Association, International Pipeline Contractors Association, Interstate Natural Gas Association of America

PRIMORIS DISTRIBUTION SERVICES INC.
10518 US Hwy. 301
Dade City, FL 33526
Phone: (813) 996-0019
Fax: (813) 996-2919
Contact: Jaeson Osborn
Email: Jaeson.Osborn@prim.com

Executive & Management Staff
Jim Bartholomew, President; jbartholomew@prim.com
Lisa Judge, Director of Administrative Services; ljudge@prim.com

Safety Director
Doug Fleming

Operating Divisions
807 S Frontage Rd. W
Valley View, TX 76272
1410 Ingram Ave.
Richmond, VA 23224
Phone: (804) 231-1561

Year Business Established: 1989
Contractor Profile
Primoris Distribution Services (PDS) is an industry leader in the installation of gas lines (plastic and steel). PDS’s skilled management team has experience in open trenching, joint trenching, and directional boring (1”-32”). PDS takes a professional approach to safety and quality. Our compliance discipline towards quality assurance and safety programs ensure all employees are trained and certified. PDS prides itself on having skilled and fully-trained crews and maintains state-of-the-art equipment on all our job sites.

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Gas & electric utility distribution / transmission

Operating Locations
Mid-Atlantic, Southeast and Southwest regions of the United States

Business Makeup
Gas – 100%

Other Industry Affiliations
Southern Gas Association, Florida Natural Gas Association, Suncoast Utility Contractors Association

PRIMORIS SERVICES CORPORATION
55 S Owasso Blvd.
Little Canada, MN 55117
Phone: (303) 944-7851
Website: www.prim.com
Contact: Jaeson Osborn
Email: Jaeson.Osborn@prim.com

Executive & Management Staff
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Jaeson Osborn, Group Vice President; Jaeson.Osborn@prim.com
Trevor Zimmerman, Vice President – Segment Controller; tzimmerman@prim.com
Tony Sandwick, Group HSE Director; tsandwick@prim.com
Bill Cunningham, Director of Compliance; bcunningham@prim.com
Kate Tholking, Director of Public Relations; ktholking@prim.com
Jay Osborn, Sr. Advisor; josborn@prim.com
Jennifer Libby, Compliance and Workforce Development; jlibby@prim.com

Safety Director
Tony Sandwick

Operating Divisions
Primoris Distribution Services
10518 US Hwy. 301
Dade City, FL 33525
Phone: (813) 996-0019

Q3 Contracting
3066 Spruce St.
Little Canada, MN 55117
Phone: (651) 224-2424

ARB Underground
26000 Commercentre Dr.
Lake Forest, CA 92630
Phone: (949) 598-9242

Year Business Established: 2004
CONTRACTOR MEMBERS

Contractor Profile
Primoris Services Corporation was established in 2004 as the umbrella entity for a group of exceptional companies that share a strong common culture and values.

Cross Section of Customers
Gas & electric utility distribution / transmission

Operating Locations
United States

Business Makeup
Gas – 80%
Water – 5%
Electric – 15%

Q3 CONTRACTING INC.
3066 Spruce St., Ste. 103
Little Canada, MN 55117
Toll Free: (888) 904-2500
Phone: (651) 224-2424
Fax: (651) 224-2220
Website: www.q3contracting.com
Contact: Doug Reeves
Email: Doug.Reeves@q3contracting.com

Executive & Management Staff
Doug Reeves, President
John Kelly, Sr. Vice President of Operations
Paul Baker, Vice President of West Operations
Jon Moulton, Vice President of Great Lakes Operations
Steve Sarmento, Vice President of East Operations

Operating Divisions
5300 Colorado Blvd.
Commerce City, CO 80022
Phone: (303) 996-3544
Fax: (303) 426-4985

3990 Delaware Ave.
Des Moines, IA 50313
Phone: (515) 285-9049
Fax: (515) 285-9045

Year Business Established: 1992

Contractor Profile
Q3 Contracting specializes in safe, reliable, cost effective solutions that meet our client’s needs from start to finish. We offer a wide array of services including: gas electric distribution construction, joint trench, station construction, system maintenance, directional drilling, street lighting, all types of restoration, storm water management and traffic control.

Typical Working Environment
Metropolitan, city and rural areas
Cross Section of Customers
Gas & electric utility distribution / transmission

Operating Locations
Northeast Mid-Atlantic, Mid-West and West regions of the United States

Business Makeup
Gas – 90%
Electric – 10%

Other Industry Affiliations
Minnesota Utility Contractors Association, Associated General Contractors, MEA Energy Association, Wisconsin Utilities Association

RBS INTERNATIONAL INC.
13176 Dufferin St.
King City, ON L7B 1K5 Canada
Phone: (905) 833-3100
Fax: (905) 833-3111
Website: www.rbsomerville.com
Contact: Gord Butson
Email: gbutson@rbsomerville.com

Executive & Management Staff
Nick de Koning, Executive Chairman; ndekoning@rbsomerville.com
Paul Mease, President; pmease@rbsomerville.com
Gord Butson, Corporate Vice President; gbutson@rbsomerville.com

Contractor Profile
RBS International Inc. is the U.S. operating division of Robert B. Somerville Co. Limited, a Canadian infrastructure company specializing in pipeline, utility and directional drilling installations.

Cross Section of Customers
- Oil and natural gas companies – TransCanada, Enbridge, Williams; and electrical/telephone companies.

Operating Locations
- Canada, Dominican Republic, Grand Cayman, United States

Specialized Services
- Pipeline, utility, directional drilling, solar and wind

Business Makeup
Gas – 65%
Water – 5%
Telephone – 10%
Cable TV – 5%
Electric – 15%

Other Industry Affiliations
Pipe Line Contractors Association of Canada, Utility Contractors Association of Ontario

RLA UTILITIES
389 S Wayne Ave.
Cincinnati, OH 45215
Phone: (513) 554-1453
Fax: (513) 554-1455
Website: www.rlautilities.com
Contact: Scott Moody
Email: smoody@rlautilities.com

Executive & Management Staff
Scott Moody, Operations Manager; smoody@rlautilities.com; (513) 554-1453 ext.32
Rob Adleta, President; radleta@rlautilities.com; (513) 554-1453 ext.31
Bob Adleta, Vice President; bbadleta@rlautilities.com; (513) 554-1453 ext.14
Carol Smith, Controller; csmith@rlautilities.com; (513) 554-1453 ext.25
Amy Adleta, Assistant Controller; aadleta@rlautilities.com; (513) 554-1453 ext.26
CONTRACTOR MEMBERS

Year Business Established: 2004

Contractor Profile
Gas transmission and distribution contractor

Cross Section of Customers
Duke Energy, Columbia Gas, City of Hamilton

ROBERTS PIPELINE INC.
P.O. Box 169
Sulphur Springs, IN 47388
Phone: (765) 533-4728
Fax: (765) 533-3517
Contact: Jason Roberts
Email: Jason@robertspipeline.com

Executive & Management Staff
Jason Roberts, Executive Vice President & COO
Greg Fisher, Vice President of Operations
Jeff Viars, Vice President of Business Development
Randy Roof, Director of Environmental, Health & Safety

Operating Divisions
2051 W US Hwy. 36
Middletown, IN 47356
Phone: (765) 533-4728
Fax: (765) 533-3517

Operating Locations
Illinois, Indiana, Iowa, Kentucky, Michigan, Ohio, West Virginia, Wisconsin

SITEWISE LLC
4725 Independence St., Ste. 100
Wheat Ridge, CO 80033
Phone: (303) 430-1414
Fax: (303) 430-0150
Website: www.sitewisellc.com
Contact: Benjamin Moe
Email: bmoe@sitewisellc.com

Executive & Management Staff
Ben Moe, President; bmoe@sitewisellc.com
Matt Smith, Director – Safety; Quality and Training; msmith@sitewisellc.com
Hubert Murias, Director – Human Resources; hmurias@sitewisellc.com
Luke Keenan, General Manager; lkeenan@sitewisellc.com
Adam Moe, General Manager; amoe@sitewisellc.com
Ernie Sanchez, General Manager; esanchez@sitewisellc.com

Operating Divisions
Offices and Training Facilities
8119 Indian Peaks Ave.
Fredrick, CO 80516
Fleet and Warehouse Operations
9065 Quince St.
Henderson, CO 80640

Year Business Established: 1987

Contractor Profile
Based in Wheat Ridge, Colorado (a Denver suburb), with 450 employees, SiteWise is predominantly a natural gas utility construction company, providing compliance-driven operations, maintenance and replacement services, new installation of natural gas infrastructure including distribution mains, service lateral upgrades, and metering services. Additionally, SiteWise offers joint electric and telecom service installation, horizontal directional drilling, hydro excavation, engineering design, and locating services.

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
We work with residential and commercial developers to provide site utilities for buildings, multi- and single-family dwellings. Our client base is diverse in scope and size, ranging from municipalities and rural electric associations (REAs), to large, investor-owned utilities. We also work with general contractors, performing specialty locating and utility-related services.
Operating Locations
  Colorado, Nebraska, Wyoming

Specialized Services
  Gas metering, horizontal directional drilling, compliance-based work, plan and profile

Business Makeup
  Gas – 85%
  Cable TV – 2%
  Fiber Optics – 1%
  Electric – 10%
  Telephone – 2%

Other Industry Affiliations
  American Gas Association, National Excavator Initiative, Common Ground Alliance, Gold Shovel Standard,
  National Utility Contractors Association, MEA Energy Association

SNELSON COMPANIES INC.
  601 W State St.
  Sedro Woolley, WA 98284
  Phone: (360) 856-6511
  Fax: (360) 856-5816
  Website: www.snelsonco.com
  Contact: Mike Tanner
  Email: mtanner@snelsonco.com

Executive & Management Staff
  Alex Epstein, President; aepstein@snelsonco.com
  Mike Tanner, VP of Facilities & Fabrication; mtanner@snelsonco.com
  Todd Wright, Vice President of Health, Safety & Environment; twright@snelsonco.com
  Jack Bolton, Director of Business Development; jbolton@snelsonco.com

Supervisory Staff
  Donnie Adkerson, Superintendent

Safety Director
  Troy Allen

Operating Divisions
  California, Colorado, Oregon, Pennsylvania, Washington

Year Business Established: 1946

Contractor Profile
  Full service pipeline and distribution contractor for over 71 years; equipped to respond to multiple projects;
   services are diversified. Responds readily to client emergencies, new construction, integrity management,
   replacement, repair, rehabilitation, testing and relocation projects. Installs products and natural gas transmission
   pipelines, gas distribution systems, metering, compressor and pump stations and miscellaneous facilities in
   rural, city and metropolitan areas. Operates full service pipe and vessel fabrication facility, and sandblast and
   coatings facility. Provides construction management and partnering services for large or difficult projects.

Typical Working Environment
  Metropolitan, city and rural areas

Cross Section of Customers
  Pipe line construction, pipe line maintenance, station construction, gas distribution, fabrication

Operating Locations
  United States

Specialized Services
  Construction management services, partnering, facilities construction, ASME certified vessel and pressure pipe
   fabrication, civil and mechanical construction, directional drilling, sandblasting. Experienced and very successful
   working on projects that are politically sensitive, environmentally challenging or have a high degree of difficulty
   due to congestion, terrain, rock, wetlands or adverse weather conditions. Proven record for implementing
   effective Environment, Safety & Health programs on projects. Received annual awards from the Distribution
   Contractors Association, Pipe Line Contractors Association, State Utility Coordinating Councils and owners of
   pipeline facilities for excellence in environmental, safety & health.
Business Makeup
Gas – 98%
Water – 2%

Other Industry Affiliations
Pipe Line Contractors Association, National Safety Council, Western Energy Association, INGAA, American Gas Association, Southern Gas Association, Colorado Oil & Gas Association, Rocky Mountain Pipeliners Association

SOUTHEAST CONNECTIONS LLC
2720 Dogwood Dr., SE
Conyers, GA 30013
Phone: (770) 856-8760
Fax: (404) 659-1425
Website: www.seconnections.com
Contact: DeAnna Musgrove
Email: dgilliam@seconnections.com

Executive & Management Staff
Billy Campbell, President – Hydro-X
Kyle Ormsby, President; kormsby@seconnections.com; (770) 527-1299
Stan Pitts, VP of Transmission Division; stanp@seconnections.com; (404) 379-3916
Kyle Ormsby, President; kormsby@seconnections.com; (770) 527-1299
Chip Prosser, VP of Transmission Operations; cprosser@seconnections.com; (770) 856-7785
DeAnna Musgrove, Business Development Manager – Transmission; dgilliam@seconnections.com; (770) 856-8760

Supervisory Staff
Mike Smith, Estimator; Mike@seconnections.com; (678) 301-9500
Jamie Everhart, Director of Human Resources; jeverhart@seconnections.com; (770) 272-0775
Ron Ridout, Chief Financial Officer; rridout@seconnections.com; (404) 659-1422
Doug Simmons, HDD Manager; Doug@seconnections.com; (404) 659-1422
Wesley Johnson, Director of Fleet Operations (CEM); Wesley@seconnections.com; (678) 537-1228

Safety Director
Keith Plemons, Safety Director; Keith@seconnections.com; (678) 249-4586
Chris Swann, Safety Manager Transmission; cswann@seconnections.com; (770) 841-3253
Noel Travis, Safety Manager Distribution; noelt@seconnections.com; (757) 999-4083

Operating Divisions
Florida: Clearwater, Loxahatchee, Tampa, West Palm Beach
Georgia: Augusta, Austell, Conyers (Corporate), Newnan, Savannah, Villa Rica
North Carolina: Candler, Charlotte/Indian Trail, Fayetteville, Greensboro, Kernersville, Raleigh/Durham, Stanley, Wilmington
Virginia: Chesapeake, Irongate, Troy

Year Business Established: 1996

Contractor Profile
For the past 23 years, Southeast Connections, LLC has performed construction on natural gas transmission pipelines, metering/regulator facilities as well as distribution construction for various gas transmission companies, distribution companies and municipalities. We also self-perform all HDD’s.

Spreads/Crews/Locations
6-7 transmission total count 305 constructioncrews all over the Southeast Virginia to Florida

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
Alabama, Georgia, North Carolina, Virginia

Specialized Services
HDD, distribution/Transmission pipeline construction 2-48” plastic and steel, sewer cameras- pre and post

Other Industry Affiliations
SOUTHEAST DIRECTIONAL DRILLING
3117 N Cessna Ave.
Casa Grande, AZ 85122
Phone: (520) 423-2131
Fax: (520) 423-2143
Website: www.southeastdrilling.com
Contact: Todd Barton
Email: Todd@southeastdrilling.com

Executive & Management Staff
Todd Barton, President
Charley Patterson, Chief Financial Officer
Josh Ugrich, Vice President
Kyle Pellinen, General Superintendent
Eddie Ramos, Director of Operations
Dan Smith, Director of Project Management

Safety Director
Dana Heieie, Senior Director of Safety and Transportation

Year Business Established: 2002

Contractor Profile
Providing horizontal directional drilling services of all sizes and lengths throughout the United States.

Typical Working Environment
Metropolitan, city and rural areas

Other Industry Affiliations
Pipe Line Contractors Association

A PLH GROUP COMPANY

DRILLING WITH PRIDE & EXPERIENCE

SOUTHEAST DIRECTIONAL DRILLING is a Leader in the Horizontal Directional Drilling Industry, providing specialized directional drilling services to the oil and gas, municipal water / sewer and telecom industries. We have drilled crossings all across the United States, Canada and Trinidad in all soil conditions – Dirt, Clay, Gravel and Rock. Southeast has successfully installed several hundred crossings totaling over 200 miles of HDD’s, including over 40 miles of 42” pipeline crossings.

Southeast’s fleet of drilling rigs range from 80,000 lbs to 1.4 million lbs of pullback capacity providing us with the ability to work on any size project from 6” to 56”.

We look forward to working with you on your next project!
K.R. SWERDFEGER CONSTRUCTION INC.
421 E Industrial Blvd.
Pueblo West, CO 81007
Phone: (719) 547-0242
Fax: (719) 547-9297
Website: www.krswerd.com
Contact: Ray Swerdfeger
Email: Raymond@krswerd.com

Executive & Management Staff
Keith Swerdfeger, Chairman of the Board
Ray Swerdfeger, President
Rayann Orr, Vice President
Randy Hiett, Vice President of Gas Distribution
Randy Swerdfeger, Vice President
Bob Neumeister, Vice President
Jimmy Stephens, Vice President
Sharon Swerdfeger, Secretary & Treasurer

Safety Director
Dianna Walker, Safety Manager

Operating Divisions
1274 Calle De Commercio, Ste. 6
Santa Fe, NM 87507

Year Business Established: 1968

Spreads/Crews/Locations
Colorado, 50 crews

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Various utilities, cities and government agencies

Operating Locations
Arizona, California, Colorado, Kansas, New Mexico, Nevada, Utah, Wyoming

Specialized Services
Horizontal boring, directional boring, pipe bursting, pipe ramming, manhole rehabilitation, trenchless rehabilitation

Business Makeup
Gas – 50%
Water – 25%
Sewer – 25%
TEAM FISHEL (THE FISHEL COMPANY)
1366 Dublin Rd.
Columbus, OH 43215
Phone: (614) 274-8100
Fax: (614) 274-6794
Website: www.teamfishel.com
Contact: John Phillips
Email: jephillips@teamfishel.com

Executive & Management Staff
Diane Fishel Keeler, Chairman
John Phillips, President & CEO
Randy Blair, Executive Vice President & COO
Scott Homberger, Vice President – Midwest Region
Scott Keeler, Vice President – Central Region
Vance Mauldin, Vice President – Southeast Region
Bill Pauley, Vice President – West Region
Ken Katz, Vice President of Technologies – Columbus FiberNet & Kentucky
Mike Barger, Vice President – Ohio
Tim Griffith, Vice President – Arkansas

Supervisory Staff
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Charles Bass, Regional Area Manager – Florida & JL Malone; cnbass@teamfishel.com
Rich Mauldin, Area Manager – Louisville, KY; rmauldin@teamfishel.com
Rob Haworth, Area Manager – Las Vegas, NV; rshaworth@teamfishel.com
Dean Pence, Area Manager – Dallas, TX; dtpence@teamfishel.com
Charlie Hutchinson, Regional Area Manager – Northern VA; cw Hutchinson@teamfishel.com
David Strittmatter, Regional Area Manager – Professional Services Group; dkstrittmatter@teamfishel.com
Joe Mayhew, Regional Area Manager – Low Voltage Technologies; jpmayhew@teamfishel.com
Erick Piscopo, Director of Marketing & Business Development; ejpiscopo@teamfishel.com

Safety Director
J.D. Cutlip

Operating Divisions
1819 S 27th Ave.
Phoenix, AZ 85009
Phone: (602) 233-0658

403 Commerce Park Dr.
Cabo, AR 72023
Phone: (501) 605-0515

5878 Autoport Mall
San Diego, CA 92121
Phone: (858) 658-0830

647 Young St.
Santa Ana, CA 92705
Phone: (714) 668-9268

2020 US Hwy. 92 E, Ste. 100
Plant City, FL 33566
Phone: (813) 764-0256

6523 Marbut Rd.
Lithonia, GA 30058
Phone: (770) 482-7550

4508 Bishop Ln.
Louisville, KY 40218
Phone: (502) 456-2900

4345 Production Ct.
Las Vegas, NV 89115
Phone: (702) 644-4565

4740R Interstate Dr.
West Chester, OH 45246
Phone: (513) 956-5210

1600 Walcutt Rd.
Columbus, OH 43228
Phone: (614) 850-4400

7651 Center Point 70 Blvd.
Huber Heights, OH 45424
Phone: (973) 233-2268

350 Kentucky Ave.
Rochester, PA 15074
Phone: (724) 774-5985

1661 N Hwy. 377
Roanoke, TX 76262
Phone: (817) 430-8700

10130 Residency Rd.
Manassas, VA 20110
Phone: (703) 355-5301

3301 Lanvale Ave.
Richmond, VA 23230
Phone: (804) 355-8830

JL Malone LLC
1806 Oakridge Dr.
Albany, GA 31706
Phone: (229) 439-2351

Year Business Established: 1936

Contractor Profile
Team Fishel specializes in utility engineering, construction and network installation services for gas, electric and broadband communications service providers. Our Professional Services Group provides design and
CONTRACTOR MEMBERS

engineering services including right-of-way, permitting, GPS surveying and as-built documentation. JL Malone specializes in electric substation construction.

Typical Working Environment
Metropolitan and rural areas

Operating Locations
Construction – Arizona, Arkansas, California, Florida, Georgia, Indiana, Kentucky, Louisiana, Maryland, Mississippi, Nevada, New Mexico, North Carolina, Ohio, Pennsylvania, South Carolina, Tennessee, Texas, Virginia
Technologies – Arizona, California, Florida

Specialized Services
Project management, directional drilling, electric and gas distribution, electric substation construction, construction and engineering, right-of-way services, permitting, GPS surveying, vacuum excavation services, copper/fiber optic design, construction and maintenance, fiber splicing, emergency restoration.

Business Makeup
Gas – 10%
Electric – 40%
Telephone – 40%
Other – 10%

Other Industry Affiliations

TEICHERT ENERGY & UTILITIES GROUP
13737 Redwood St.
Chino, CA 91710
Phone: (916) 717-5348
Fax: (916) 484-6506
Website: www.teichert.com
Contact: Curt Brown
Email: cbrown@teichert.com

Executive & Management Staff
Jud Riggs, President and CEO; jriggs@teichert.com; (916) 484-3277
Mary Teichert, EVP and COO; mteichert@teichert.com; (916) 484-3339
Dana Davis, President – Materials; ddavis@teichert.com; (916) 484-3342
Tom Griffith, President – Teichert Energy & Utilities Group; tgriffith@teichert.com; (916) 825-7520
Dave Swartz, EVP Development; dswartz@teichert.com; (916) 484-3305
Curtis Brown, Director of Business Development – Teichert Energy & Utilities Group; cbrown@teichert.com; (916) 717-5348
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John Solis, Regional Manager Southern CA – Teichert Energy & Utilities Group; jsolis@teichert.com; (909) 536-3150
Jake Creger, Regional manager Northern CA – Teichert Energy & Utilities Group; jcreger@teichert.com; (530) 406-4236

Supervisory Staff
Available through listed divisional offices

Safety Director
Robert Lucchesi, Safety Director; rlucchesi@teichert.com; (916) 484-3211
Chad Fisher, Safety Manager; cfisher@teichert.com

A trusted partner for all of your natural gas transmission and distribution pipeline construction needs

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Building Trust Since 1887
www.teichert.com
Curt Brown, General Manager
cbrown@teichert.com
Operating Divisions

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Fax: (916) 484-6506

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Fresno, CA 93725
Phone: (559) 813-3100
Fax: (559) 813-3099

4401 Duluth Ave.
Rocklin, CA 95665
Phone: (916) 645-4800

8811 Kiefer Blvd.
Sacramento, CA 95826
Phone: (916) 438-8500
Fax: (916) 383-1095

5200 Franklin Dr., Ste. 115
Pleasanton, CA 94588
Phone: (925) 621-5700
Fax: (925) 621-5799

400 Sunrise Ave., Ste. 300
Roseville, CA 95661
Phone: (916) 757-6400
Fax: (916) 757-6499

265 Val Dervin Pkwy.
Stockton, CA 95206
Phone: (209) 983-2300
Fax: (209) 983-2375

24207 CR 100A
Davis, CA 95616
Phone: (530) 406-4200
Fax: (530) 406-4299

3780 Kilroy Airport Way, Ste. 700
Long Beach, CA 90806
Phone: (562) 283-2945

Year Business Established: 1887

Contractor Profile

Teichert Energy & Utilities Group is a full-service utility pipeline and energy construction company that provides construction services for all transmission and distribution gas facilities. Our gas transmission construction services include new steel pipeline installation, boring/HDD, integrity management inspection/assessment for suspected anomalies, in-line inspection services/upgrades, tie-ins, valve automation, hydrotesting, potholing, pipeline repairs, coating removal, coating repair, abandonments, cathodic protection and high-pressure regulator upgrade. Our gas distribution utility construction services include new main installations, existing main replacement, plastic and copper service repair/replacement, large or small customer meter set repair/replacement, high pressure regulator upgrade, subdivisions/new applicant and joint trench installations and leak repairs, emergency repair/replacement support and rule 20 installations. For more than 132 years, Teichert has been exceeding customer expectations with many successful heavy-civil business divisions including grading, paving, underground utilities, concrete and aggregate plants supported by fully qualified small and disadvantaged business enterprise subcontractors and suppliers. We have long accomplished this by focusing on safe performance, schedule, quality workmanship and budget. Teichert’s history dates back to before the 1870’s when founder Adolf Teichert first laid sidewalks in and around San Francisco’s Nob Hill. Since then, the company has maintained recognition as one of the most responsive and trustworthy providers of construction services and building materials in California and Nevada. To this day, Teichert remains a family-owned business dedicated to high customer satisfaction by delivering on the commitments we make.

Spreads/Crews/Locations
Throughout California

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Major utility, public agencies, energy, developers, private clients

Operating Locations
California

Specialized Services
Gas, water, sewer, storm, heavy civil – earthwork, heavy highway, materials, solar, communication, electric

Business Makeup
Gas – 10%
Water – 5%
Sewer – 5%
Electric – 5%
Solar – 5%
Highway – 20%
Heavy Civil – 20%
Materials – 30%

Other Industry Affiliations
INGAA Foundation, American Gas Association, Western Energy Institute, American General Contractors Association, Southern California Contractors Association, United Contractors Association
TRINITY ENERGY SERVICES
200 Highland Cir.
Argyle, TX 76226
Phone: (940) 240-5800
Fax: (940) 240-5805
Website: www.ustrinity.com
Contact: Jim Haltom
Email: Jim@ustrinity.com

Executive & Management Staff
Jim Haltom, President; Jim@ustrinity.com
Randy Mathis; Randy@ustrinity.com

Year Business Established: 2005

TURNER UNDERGROUND INSTALLATION INC.
1233 Lehigh Station Rd.
Henrietta, NY 14467
Phone: (585) 359-2531
Fax: (585) 359-3394
Website: www.turnerunderground.com
Contact: Robert Turner
Email: turnerunderground@gmail.com

Executive & Management Staff
Robert Turner, President
Rhett Turner, Vice President

Operating Divisions
1233 Lehigh Station Rd.
Henrietta, NY 14467

Year Business Established: 1995

Contractor Profile
A horizontal directional drilling company specializing in long lines; bores to 2,000 LF and up to 24 inches;
submarine cable; auger bores up to 48 inches, 10 crews; vacuum trucks, recyclers; mud trucks.

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Gas, oil, utilities, communications, water and sewer, fiber, distribution for gas.

Operating Locations
New Jersey, New York, Ohio, Pennsylvania

Business Makeup
Gas – 45%
Water – 25%
Sewer – 5%
Fiber Optics – 10%
Electric – 15%

Other Industry Affiliations
North American Society of Trenchless Technology, Utility & Excavation Contractors

UNDERGROUND CONSTRUCTION CO. INC.
5145 Industrial Way
Benicia, CA 94510
Phone: (707) 746-8800
Fax: (707) 746-1314
Website: www.undergroundconstruction.com
Contact: Chris Ronco
Email: cronco@undergrnd.com

Executive & Management Staff
Chris Ronco, President
Giff Ludwigsen, Senior Vice President
Safety Director
Brian Donecker

Operating Divisions
Gas/electrical/airport fueling/industrial

Year Business Established: 1936

Contractor Profile
We have over 80 years of experience successfully completing gas transmission/distribution and fueling projects. We are part of team Quanta which enhances our ability to provide our clients with an unmatched portfolio of industry related services.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
We are headquartered in Benicia, CA with offices in Southern California, Arizona and Nevada.

UNITED PIPING INC.
4510 Airport Rd.
Duluth, MN 55811
Phone: (218) 727-7676
Fax: (218) 727-1536
Website: www.unitedpiping.us
Contact: Mel Olson
Email: Mel.Olson@unitedpiping.us

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Joel Baier, Vice President – Construction; Joel.Baier@unitedpiping.us
Brandon Lunde, Vice President – Engineering; Brandon.Lunde@unitedpiping.us
Brent Straub, Director of Business Development; Brent.Straub@unitedpiping.us

Safety Director
Mike Villa, Safety Manager; Mike.Villa@unitedpiping.us

Operating Divisions
952 SR 40 W
Claysville, PA 15376
Phone: (218) 727-7676

2631 E Tower Fire Ln.
Foxboro, WI 54836
Phone: (715) 399-0532

480 Briscoe Dr.
Morris, IL 60450
Phone: (815) 661-7072

1450 S Isabella Rd.
Mount Pleasant, MI 48858
Phone: (989) 621-1675

Year Business Established: 1997

Contractor Profile
United Piping Inc. (UPI) is a general contractor specializing in the construction of new and modifications of existing facilities for the oil and gas industry. Our partner clients choose UPI because we are committed to providing safe, reliable and cost-effective solutions. At UPI, we have built a solid reputation for our focus on safety, protecting the environment, quality craftsmanship and meeting project schedules. We consistently complete a wide range of pipeline projects, large and small, all while minimizing our environmental impact and maximizing employee safety. We continuously strive to expand our business in markets that continue our legacy while maintaining our strong company culture. As a leading oil and gas construction contractor, our focus on safety and quality ensure the integrity of every project we undertake. We offer a variety of construction and maintenance services including: Pipeline facility construction; pipeline and facility maintenance; shop fabrication; horizontal directional drilling; hydrostatic testing; access services; and blasting / coating / painting. No matter the size or complexity of the project, UPI has the staff, experience and equipment necessary for the job. UPI has excelled for more than two decades and has outstanding core values and an uncompromising drive to be an industry leader.

Spreads/Crews/Locations
Midwest

Typical Working Environment
Metropolitan, city and rural areas
Cross Section of Customers
Enbridge, TransCanada, ONEOK, MarkWest Energy Partners, Sunoco and others

Operating Locations
Northern half of the US

Specialized Services
Pipeline facility construction, pipeline and facility maintenance, shop fabrication, horizontal directional drilling, hydrostatic testing, access services, and blasting, coating, painting

Business Makeup
Gas – 100%

Other Industry Affiliations
INGAA, Pipe Line Contractors Association, Pennsylvania Independent Oil & Gas Association, Minnesota office of Pipeline Safety, Young Professionals Program, American Society of Mechanical Engineers, Ohio Oil & Gas Association, North Dakota Petroleum Council, Houston Pipeliners, MEA Energy Association, Consumers Energy Alliance

UTILITRA
P. O. Box 158, 200 Lakefront Pkwy.
Edwardsville, IL 62025
Phone: (618) 797-5622
Contact: Marty Bond
Email: martyb@donco.co

Executive & Management Staff
Marty Bond, Vice President; martyb@donco.co; (618) 797-5260

Supervisory Staff
Ed Scott, Gas Superintendent Gas Operations; edscott@donco.co
Doug Henline, Safety Manager; dough@donco.co; (618) 797-6345

Safety Director
Doug Henline; dough@donco.co; (618) 797-6345

Operating Divisions
200 Lakefront Pkwy.
Edwardsville, IL 62025
Gas Division – (618) 797-9006
UDS – (618) 797-5616
Meter – (618) 797-5634

Year Business Established: 1979

Contractor Profile
We are able to support both utilities and contractors with full line of distribution and transmission task. We have the unique ability to provide resources available from engineering to mapping of the product we have installed, a one stop shop.

Spreads/Crews/Locations
Illinois and surrounding states

Typical Working Environment
Metropolitan, cities and rural areas

Cross Section of Customers
We provide services for LDC, pipeline companies as well as contractors.

Operating Locations
Illinois, Indiana, Missouri, Wisconsin

Specialized Services
Hydrovac

Business Makeup
Gas – 75%
Other – 25%

Other Industry Affiliations
UTILITY LINE SERVICES INC.
1302 Conshohocken Rd., Ste. 100
Conshohocken, PA 19428
Phone: (610) 239-0900
Fax: (610) 239-8586
Website: www.ulscorp.com
Contact: Austin Meehan
Email: ameehan@ulscorp.com

Executive & Management Staff
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Charles Dippo, Vice President of Operations; cdippo@ulscorp.com
Robert Nye, Chief Estimator; bnye@ulscorp.com

Safety Director
Dan Sebesta; dsebesta@ulscorp.com

Year Business Established: 1996

Contractor Profile
Utility Line Services (ULS) provides turnkey projects for both the distribution and transmission industry. ULS is available for emergency response 24/7.

Spreads/Crews/Locations
New Jersey, Southeastern Pennsylvania

Operating Locations
New Jersey, Pennsylvania

Business Makeup
Gas – 60%
Water – 30%
Electric – 10%

Other Industry Affiliations
MEA Energy Association, National Gas Association, Pennsylvania Energy Association, Pipe Line Contractors Association

VETERAN PIPELINE CONSTRUCTION
P. O. Box 639; 511 E Channel Rd.
Benicia, CA 94510
Phone: (877) 636-0430
Fax: (707) 750-5476
Website: www.vpccharge.com
Contact: Michael Robirds
Email: mrobirds@chargeepc.com

Executive & Management Staff
Michael Robirds, Chief Executive Officer; mrobirds@chargeepc.com; (916) 521-3161
Billy Kilmer Jr., Chief Operation Officer; bkilmer@chargeepc.com; (805) 704-1328
CONTRACTOR MEMBERS

Safety Director
Erich Metzger, Sr. Director – Safety & Quality; emetzger@chargeepc.com; (925) 980-7212

Operating Divisions
2367 N Batavia St.
Orange, CA 92865

Year Business Established: 2006

Contractor Profile
Veteran Pipeline Construction (VPC), is part of the Charge family of certified Disabled Veteran Business (DVBE) companies serving the West Coast utility infrastructure market. We provide EPC and design-build natural gas distribution through stand-alone or joint trench installations, specializing in directional drilling solutions.

Spreads/Crews/Locations
Northern and Southern California

Typical Working Environment
Metropolitan, city and rural areas

Cross Section of Customers
Public and privately-owned utilities, state and local municipalities, public utility commissions, federal programs, general contractors

Operating Locations
California/Nevada

Specialized Services
Directional drilling, engineering & EPC programs, gas distribution/transmission, houseline plumbing, joint trench installations, mud disposal, pipe/sewer camera inspections

Business Makeup
Gas – 60%
Water – 5%
Sewer – 5%
Cable TV – 5%
Fiber Optics – 5%
Electric – 15%
Telephone – 5%

Other Industry Affiliations
Disabled Veteran’s Business Enterprise (DVBE), Gold Shovel Certified, Western Energy Institute Platinum Member, ISNET “A”, Southern California Contractor Association, United Contractors

WESTERN UTILITY LLC
2565 Palmer Ave.
University Park, IL 60484
Phone: (708) 235-1408
Fax: (708) 235-1410
Website: www.westernutility.com
Contact: Tim Hayes
Email: timh@westernutility.com

Executive & Management Staff
Tim Hayes, President
Jonathan Jones, Director of Safety

WOLVERINE PIPELINE TRANSPORT LTD.
701, 52304 Range Rd. 233
Sherwood Park, AB T8B 1C9 Canada
Phone: (780) 982-8971
Website: www.wolverinepipelinetransport.com
Contact: Ted Shipka
Email: Ted@wolverinepipelinetransport.com

Executive & Management Staff
E.L. (Ted) Shipka, President
Glenda Shipka, Financial Manager
Operating Locations
Canada

Business Makeup
Heavy haul transportation – 100%

WSB
701 Xenia Ave. S
Minneapolis, MN 55416
Phone: (763) 541-4800
Fax: (763) 541-1700
Website: www.wsbeng.com
Contact: John Gerlach
Email: jgerlach@wsbeng.com

Executive & Management Staff
Jeff Michniewicz, Director of Pipeline Operations; jmichniewicz@wsbeng.com
John Gerlach, Director of Pipeline Field Operations; jgerlach@wsbeng.com
Tim Johnston, Director of Pipeline Engineering; tjohnston@wsbeng.com

Safety Director
Jason Daugherty

Year Business Established: 1995

Contractor Profile
We offer a comprehensive group of natural gas transmission and distribution system engineering services, from system modeling to design of pipelines and piping networks, regulator stations and custody transfer, industrial and commercial measurement stations. Once the design is complete, we will manage the permitting, including any required FERC or state filing requirements, assist in procurement of rights-of-way and materials, help you secure a qualified contractor and oversee construction, generate the required records and commission the new system. WSB’s Pipeline Group provides a full suite of inspection services to our clients in the oil and gas industry.

Typical Working Environment
Metropolitan, city and rural areas

Operating Locations
Colorado, Minnesota, North Dakota, Texas
The Advantage is Experience

For 20 years, Vacuworx has set the standard for vacuum lifting in the field. But we offer more than just the best vacuum lifting systems on the market, available to buy or rent and ready to ship when you need them. We also deliver unparalleled service and technical support, backed by experience no one can copy.

Find out how much faster, safer and smarter your crew can be using Vacuworx lifting systems and put the Vacuworx Advantage to work for you.
Field Adjustable Fly-Cutter

* Available in 12", 18", 24"
30", 36", and 42" Sizes
* Reduce Clay Balling Up
* Same Day Availability

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CAN 780.955.0233
www.horizontaltech.com
ABI INC. (AMERICAN BENTONITE INTERNATIONAL INC.)
375 Roma Jean Pkwy.
Streamwood, IL 60107
Phone: (630) 372-7300
Fax: (630) 372-2600
Website: www.abiinc.us
Contact: Michael Bashir
Email: mbashir@abiinc.us

Personnel
Michael Bashir, President; mbashir@abiinc.us
Kevin Shields, Vice President; shields@abiinc.us
Jonathan Bashir, Vice President

Products/Services
Bentonite clay (sales, marketing, packaging and distribution)

AIS CONSTRUCTION EQUIPMENT CORPORATION
600 AIS Dr. SW
Grand Rapids, MI 49548
Phone: (616) 538-2400
Fax: (586) 727-7311
Website: www.aisequip.com / www.contractorsrental.com
Contact: Adam Harding
Email: aharding@aisequip.com

Personnel
Adam Harding, Rental Manager; (586) 634-9091
Matt Rinckey, Sales Manager; (616) 889-5552
Byron Miller, Vice President; (616) 301-4242

Products/Services
Full Service John Deere Construction equipment dealer

Branch Offices
3600 N Grand River Ave.
Lansing, MI 48906
Phone: (517) 321-8000

4600 AIS Dr.
Bridgeport, MI 48722
Phone: (989) 777-0090

65809 Gratiot Ave.
Lenox, MI 48050
Phone: (586) 727-7502

56555 Pontiac Trl.
New Hudson, MI 48165
Phone: (248) 437-8121

8300 M-72 E
Williamsburg, MI 49690
Phone: (231) 267-5060

ALLU GROUP INC.
25 A Kimberly Rd.
East Brunswick, NJ 08816
Phone: (732) 698-7205
Fax: (732) 307-7893
Website: www.allu.net
Contact: Edgar Chavez
Email: edgarc@allu.net

Personnel
Edgar Chavez, President – North America; edgarc@allu.net; (201) 694-9816

Products/Services
ALLU attachments are designed to operate in demanding environments on a variety of materials. This enables our customers to transform the way they work. For more than 30 years, our attachments have been known for their quality and reliability, transforming business solutions throughout the world. We now operate from seven regional offices and an extensive dealership group, providing truly global distribution and customer support. ALLU Transformer material processor attachments have proven themselves to be effective tools for pipeline padding and backfilling applications for the utility & pipeline contractors worldwide.
AMERICAN AUGERS INC.
P. O. Box 814
West Salem, OH 44287
Phone: (419) 869-7107
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Website: www.americanaugers.com
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Products/Services
Horizontal directional drills, auger boring machines, mud pumps and cleaning systems, oil and gas drilling rigs, tooling and accessories.

BENTONITE PERFORMANCE MINERALS LLC
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Fax: (281) 871-7940
Website: www.bentonite.com
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Chris Bower, Business Development; Christopher.Bower@halliburton.com; (281) 871-4961; Cell: (281) 627-1671
Ronnie Coufal, Global Director – Business Development; Ronnie.Coufal@halliburton.com; (281) 871-7904

Products/Services
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Fax: (306) 337-0205
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Michael Loux, Sales Manager – Northwest US; mloux@brandt.ca; (303) 968-4019

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Email: rsolomon@brandt.ca

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Contact: Vince Walters
Email: Vince@bridgewellmats.com

Personnel
John Haggerty, Chief Executive Officer
Vince Walters, Vice President

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Email: Todd@centuryproducts.net

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Products/Services
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Branch Office
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Travis McBride, Corporate Service Manager
Gerland Hay, Corporate Parts Manager
Sam Swartz, VP of Business Development

Products/Services
Ditch Witch Mid-States is an underground equipment company dedicated to serving those that locate, install & remediate pipe & cable underground. Providing sales, rentals, parts & service for Ditch Witch®, Subsite® and HammerHead® equipment including: horizontal directional drills and accessories, trenchers, plows, vacuum excavators, mini skid steers, locating equipment and HammerHead® Moles.

Branch Offices
9052 Marshall Rd.
Cranberry Township, PA 16066
Phone: (724) 742-2844
Fax: (724) 742-2877

400 Sparrow Dr.
Shepherdsville, KY 40165
Phone: (502) 543-3309
Fax: (502) 543-9613

697 Blue Sky Pkwy.
Lexington, KY 40509
Phone: (859) 263-5050
Fax: (859) 263-5051

DITCH WITCH MIDWEST
1555 Atlantic Dr.
West Chicago, IL 60185
Phone: (630) 665-5600
Fax: (630) 665-6484
Website: www.ditchwitchmidwest.com
Contact: Mark Harbaugh
Email: mharbaugh@ditchwitchmidwest.com

Personnel
Earl Harbaugh, Chief Executive Officer
Mark Harbaugh, President
Daniel McDermott, Manager of Rental Services
Tim Conover, Sales Manager
Dave Ban, Sales Manager of Utility Accounts
Kevin Ridens, 1st Choice Equipment – Kubota
### ASSOCIATE MEMBERS

#### Products/Services
Ditch Witch underground equipment, trenchers, vacuum excavation, horizontal directional drills and accessories, locating equipment, Radius® HDD Tools, HammerHead® Moles – rentals, parts and service

#### Branch Offices
<table>
<thead>
<tr>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
</tr>
</thead>
<tbody>
<tr>
<td>1305 Sentry Dr.</td>
<td>(262) 547-7737</td>
<td>(262) 547-6429</td>
</tr>
<tr>
<td>Waukesha, WI 53186</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2400 Tower Dr.</td>
<td>(920) 766-2300</td>
<td>(920) 766-2400</td>
</tr>
<tr>
<td>Kaukauna, WI 54130</td>
<td></td>
<td></td>
</tr>
<tr>
<td>4418 Merchant Rd.</td>
<td>(260) 484-6067</td>
<td>(260) 484-7257</td>
</tr>
<tr>
<td>Fort Wayne, IN 46818</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### DITCH WITCH WEST
7909 N Upland Dr.
Portland, OR 97203
Phone: (503) 286-6400
Fax: (503) 286-6111
Website: www.ditchwitchwest.com
Contact: Steve Jergentz
Email: sjergentz@ditchwitchwest.com

#### Personnel
<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Steve Jergentz, Manager</td>
<td><a href="mailto:sjergentz@ditchwitchwest.com">sjergentz@ditchwitchwest.com</a></td>
<td>(503) 286-6400</td>
</tr>
<tr>
<td>Jamey Butler, Area Sales &amp; Training</td>
<td><a href="mailto:jbutler@ditchwitchwest.com">jbutler@ditchwitchwest.com</a></td>
<td>(509) 378-9487</td>
</tr>
</tbody>
</table>

#### Products/Services
Sales, service and training in Washington, Oregon, Northern Idaho, Wyoming, Montana and California for Ditch Witch, Subsite and HammerHead equipment including: trenchers, plows, horizontal directional drilling equipment, pneumatic ground piercing tools, pipe bursting and utility locators

#### Branch Offices
<table>
<thead>
<tr>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
</tr>
</thead>
<tbody>
<tr>
<td>12900 – 48th Ave. S</td>
<td>(206) 995-8420</td>
<td></td>
</tr>
<tr>
<td>Tukwila (Seattle), WA 98168</td>
<td></td>
<td></td>
</tr>
<tr>
<td>2220 Old Hardin Rd.</td>
<td>(406) 252-7667</td>
<td></td>
</tr>
<tr>
<td>Billings, MT 59101</td>
<td></td>
<td></td>
</tr>
<tr>
<td>5518 E Bdwy,</td>
<td>(509) 536-7300</td>
<td></td>
</tr>
<tr>
<td>Spokane, WA 99212</td>
<td></td>
<td></td>
</tr>
<tr>
<td>929 Stillwater Rd.</td>
<td>(916) 371-6000</td>
<td></td>
</tr>
<tr>
<td>West Sacramento, CA 95605</td>
<td></td>
<td></td>
</tr>
<tr>
<td>8240 Enterprise Dr.</td>
<td>(510) 657-5722</td>
<td></td>
</tr>
<tr>
<td>Newark, CA 94560</td>
<td></td>
<td></td>
</tr>
<tr>
<td>7323 E Manning Ave.</td>
<td>(559) 834-3998</td>
<td></td>
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<tr>
<td>Fowler, CA 93625</td>
<td></td>
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<tr>
<td>1201 E 6th St.</td>
<td>(951) 735-7510</td>
<td></td>
</tr>
<tr>
<td>Corona, CA 92879</td>
<td></td>
<td></td>
</tr>
<tr>
<td>349 S Marshall Ave.</td>
<td>(619) 448-0770</td>
<td></td>
</tr>
<tr>
<td>El Cajon, CA 92020</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

#### DOOSAN BOBCAT NORTH AMERICA
250 E Beaton Dr.
West Fargo, ND 58078
Phone: (701) 241-8700
Website: www.doosan.com
Contact: John Swanberg
Email: John.Swanberg@doosan.com

#### Personnel
<table>
<thead>
<tr>
<th>Name</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Rita Lindsay, Director of Key Accounts</td>
<td><a href="mailto:Rita.Lindsay@doosan.com">Rita.Lindsay@doosan.com</a></td>
<td>(704) 239-5037</td>
</tr>
<tr>
<td>John Swanberg, Key Accounts Manager</td>
<td><a href="mailto:John.Swanberg@doosan.com">John.Swanberg@doosan.com</a></td>
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</tr>
<tr>
<td>James Connor, Key Accounts Manager</td>
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<tr>
<td>Marc James, Regional Sales Manager – West</td>
<td><a href="mailto:Marc.James@doosan.com">Marc.James@doosan.com</a></td>
<td>(704) 883-3616</td>
</tr>
</tbody>
</table>

#### Products/Services
Doosan Company, a strong, stable, and global company with a 115-year legacy, has a heritage in equipment manufacturing that began in 1937. Since 2005, we've grown to become the fifth largest construction equipment manufacturer in the world. Doosan can be found in every area of the infrastructure support business, which encompasses many facets of the heavy construction equipment industry. Many contractors might be surprised
to learn that, while Doosan is a relatively young brand in the North American construction equipment market, the organization has a global manufacturing history going back more than 75 years. Today, Doosan Bobcat is an industry leader in the engineering, manufacturing, and marketing of construction equipment including skid-steer loaders, excavators, wheel loaders, articulated dump trucks, attachments, air compressors, lighting systems and generators, as well as compact construction equipment and engine power systems.

**Branch Offices**

<table>
<thead>
<tr>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Doosan Portable Power</td>
<td>1293 Glenway Dr. Statesville, NC</td>
<td>(704) 883-3500</td>
<td><a href="mailto:Zeke.Hendrix@doosan.com">Zeke.Hendrix@doosan.com</a></td>
</tr>
<tr>
<td>Doosan Bobcat North America</td>
<td>201 W Beaton Dr. West Fargo, ND</td>
<td>(701) 241-8700</td>
<td><a href="mailto:John.Swanberg@doosan.com">John.Swanberg@doosan.com</a></td>
</tr>
<tr>
<td>Doosan Infracore North America</td>
<td>2905 Shawnee Industrial Way</td>
<td>(770) 831-2200</td>
<td><a href="mailto:Matt.Gansser@doosan.com">Matt.Gansser@doosan.com</a></td>
</tr>
</tbody>
</table>

**Drilling Mud Direct LLC**

6 Inverness Ct. E, Ste. 130
Englewood, CO 80112
Phone: (720) 489-0300
Fax: (720) 489-0440
Website: www.muddirect.net
Contact: Clint Pitman
Email: cpitman@muddirect.net

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- Clint Pitman, President; cpitman@muddirect.net
- Mike Sadler, Sales Manager; msadler@muddirect.net
- Paul Bonato, Operations Manager; pbonato@muddirect.net
- Michael Dymond, Controller; mdymond@muddirect.net
- Jeff Garrison, Logistics & Dispatch; jgarrison@muddirect.net

**Products/Services**

Premium Wyoming Bentonite: designed specifically for HDD, and a full line of polymers, lubricants and other drilling fluid additives. Ten (10) stock points strategically located around the US to ensure mud is always readily available. Shaker Screens: we stock screens for all mud mixing/recycling systems. Mud testing supplies: we carry the FANN line of mud testing equipment, the best in the industry.

**Branch Offices**

<table>
<thead>
<tr>
<th>Company</th>
<th>Address</th>
<th>Phone</th>
<th>Email</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bentonite Performance Minerals/Baroid IDP</td>
<td>3000 N Sam Houston Pkwy. E Houston, TX 77032</td>
<td>(281) 871-7900</td>
<td><a href="mailto:Harrison.Smitelli@duraline.com">Harrison.Smitelli@duraline.com</a></td>
</tr>
</tbody>
</table>

**Dura-Line**

11400 Parkside Dr.
Knoxville, TN 37934
Phone: (865) 320-2021
Website: www.duraline.com
Contact: Harrison Smitelli
Email: Harrison.Smitelli@duraline.com

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- Harrison Smitelli, District Sales Manager – Natural Gas Distribution, USA; Harrison.Smitelli@duraline.com; (865) 320-2021
- Mary Lou Devine, Key Accounts & Contracts Manager – Natural Gas Distribution, US; Marylou.Devine@duraline.com; (888) 433-5586; Cell: (940) 902-1810

**Products/Services**

Manufacturer of HDPE and MDPE natural gas distribution pipe

**Branch Office**

2406 N I-35
Gainsville, TX 76240
Phone: (940) 665-1721
DYKON BLASTING CORP.
8120 W 81st St.
Tulsa, OK 74131
Phone: (918) 592-5278
Fax: (918) 592-5277
Website: www.dykonblasting.com
Contact: Jared Redyke
Email: Jared@dykonblasting.com

Personnel
Jared Redyke, President; Jared@dykonblasting.com
Matthew Randazzo, Estimator; Matt@dykonblasting.com

Products/Services
Dykon Blasting Corp. specializes in difficult and unique drilling and blasting projects across the USA. With our focus being within the pipeline industry, we have a firm grasp on the safety mindset, efficiency and communication that is required to meet the ever-changing needs out on the spread. We have a large fleet of John Henry drills that are regularly maintained, along with a work force that understands how to deal with all of the owner requirements to make the contractor successful on their project. We can also blast next to parallel lines, and have close relationships with many of the oil and gas companies, so if you've heard “no blasting allowed”, we ask that you give us a call!

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Missoula, MT 59808
Phone: (888) 728-9343
Fax: (406) 327-2941
Website: www.elmllc.com
Contact: Josh Hinrichs
Email: jhinrichs@elmllc.com

Personnel
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Harley Harman, Sr. VP of Operations; Harly.Harman@elmutility.com; (801) 918-9633
Bryan Rich, VP of Operations; Bryan.Rich@elmutility.com; (208) 830-2804
Denise Watkins, Office Manager; Denise.Watkins@elmllc.com; (406) 327-2914

Products/Services
ELM is a technology-based team providing compliance products and services to various sectors including utilities, manufacturing, construction, hospitality and health safety. Starting with our 28-year commitment to excellence in the utility damage prevention industry, ELM has created technology offerings in the form of our LaunchPoint™ software products and FieldSight™ Monitoring & Control Systems. Together, these IoT platforms provide real time decision-making capabilities by leveraging ever-advancing Artificial Intelligence (AI) protocols as well as powerful connected control through robust computing capabilities at the Edge of the Cloud where the work is being done and compliance must be demonstrated. In the world of damage prevention this means real-time asset and personnel location, dynamic prioritization, solid documentation capabilities and robust communication tools to keep the facility owner and the excavating community informed and involved in the process of protecting underground facilities and ensuring the public safety.

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Phone: (623) 780-3350
Email: Megan.Crosswhite@elmutility.com

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1870 W Prince Rd., Ste. 68
Tucson, AZ 85705
Phone: (520) 349-5369
Email: Mike.Stockholme@elmutility.com

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13819 Amargosa Rd., Ste. 7
Victorville, CA 92392
Phone: (760) 217-4210
Email: Angelina.Aguilar@elmutility.com

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1112 W Finch Dr.
Nampa, ID 83651
Phone: (208) 866-0801
Email: Shannon.Black@elmutility.com

Peoria, IL:
60 State St., Ste. 201
Peoria, IL 61602
Phone: (309) 671-4300
Email: info@elmutility.com

Louisville, KY:
4743 Poplar Level Rd.
Louisville, KY 40213
Phone: (502) 780-3153
Email: Amber.Matthews@elmutility.com

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4460 W Hacienda Ave., Ste. 101
Las Vegas, NV 89118
Phone: (702) 597-2250
Email: Renee.Royer@elmutility.com

Salt Lake City, UT:
577 W 1350 S, Ste. C
Woods Cross, UT 84010
Phone: (801) 400-8979
Email: Ambirley.Lawrence@elmutility.com

Seattle and Tacoma, WA:
25402 – 74th Ave. S
Kent, WA 98031
Phone: (206) 305-5197
Email: Damien.Scott@elmutility.com

ENERGY WORLDNET INC.
P. O. Box 2106, 1210 S Bus. Hwy. 81/287
Decatur, TX 76234
Toll Free: (855) 396-5267
Phone: (940) 626-1941
Fax: (866) 402-8322
Website: www.energyworldnet.com
Contact: Geoff Isbell
Email: Geoff.Isbell@energyworldnet.com

Personnel
Geoff Isbell, President; info@energyworldnet.com; (855) 396-5267

Products/Services
ENERGY worldnet, Inc. (EWN) has over 25 years of experience providing technology, compliance, and workforce development solutions to the energy industry. EWN offers a comprehensive Learning and Content Management System, along with fully-integrated solutions for records management, compliance management, custom training content, mobile technology, and virtual reality. EWN specializes in Operator Qualification training and evaluations, OSHA training, pipeline inspector training, leadership & soft skills training, pipeline safety management systems, and consulting services.

EPIC INSURANCE BROKERS & CONSULTANTS
2901 – 2nd Ave. S, Ste. 200
Birmingham, AL 35233
Phone: (205) 581-3330
Website: www.epicbrokers.com
Contact: Wilson Long
Email: Wilson.Long@epicbrokers.com

Personnel
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Wilson Long, Principal; Wilson.Long@epicbrokers.com; (205) 581-3335
Crawford McInnis, Managing Principal; Crawford.McInnis@epicbrokers.com; (205) 581-3333

Products/Services
EPIC Insurance Brokers and Consultants has nationwide presence with a depth of industry expertise across key lines of insurance, including commercial property and casualty, employee benefits, unique specialty program insurance and private client services. EPIC has run rate revenues of roughly $700 million with 2,000 associates. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence. EPIC currently ranks among the top 15 retail insurance brokers in the United States, as well as being a fixture on the insurance industry’s “Best Places to Work” lists.
ASSOCIATE MEMBERS

EXPRESS 4x4 TRUCK RENTAL
3235 Sunset Ln.
Hatboro, PA 19040
Toll Free: (800) 826-RENT
Phone: (215) 443-3360
Fax: (215) 443-3378
Website: www.express4x4truckrental.com
Contact: Tom Krug
Email: tomk@express4x4rental.com

Personnel
Tom Krug, Director of Operations; tomk@express4x4rental.com; (215) 443-3360 ext.218; Cell: (267) 566-0666
Chuck Hooker, Director of Sales; chuckh@express4x4rental.com; (215) 443-3360 ext.247; Cell: (267) 566-0612

Products/Services
Express specializes in mid- to long-term rentals of 4x4 pick-up trucks. Express has product offerings from Chevrolet, Ford and RAM. All trucks are crew cab, 4-wheel drive and comfortably equipped. Products include 1/2-ton, 3/4-ton and 1-ton single and dual wheel pick-up trucks. Express carries flat-bed trucks in 3/4 and 1 ton models. Express also specializes in special order products such as utility and canopy bodies. With our national footprint, we deliver your 4x4 work truck in 3-5 days, sometimes next day. Our flexible month to month fleet supplement rentals plan gives you all the flexibility you need. For a list of our complete offerings, visit our website at Express4x4truckrental.com or call Express at 1-800-826-RENT.

FABICK CAT
One Fabick Dr.
Fenton, MO 63026
Phone: (636) 343-5900
Website: www.fabickcat.com
Contact: Tim Fritz
Email: William.Fritz@fabickcat.com

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Jeré C. Fabick, President
John Fabick IV, Senior Vice President
Craig McArton, Executive Vice President & Chief Operating Officer
Dave Kramer, Vice President & Chief Financial Officer
Mark Hanson, Vice President of Machine Sales
Todd Stanley, Vice President
Charles Wilken, Vice President of Marketing
Rich Baer, Vice President of Power Systems
Products/Services
Fabick Cat has employed and served the hard-working, let’s get it done people that improve the quality of life in our community. As the Caterpillar dealer for major portions of Missouri, southern Illinois, the entire state of Wisconsin and upper Michigan, Fabick Cat supplies the essential products to help make progress possible – from a full line of Caterpillar machines that help maintain infrastructure and support our farmers, to aerial lifts and emergency power generation. Also offering Load King and Eager Beaver trailers, Towmaster trailers, Trimble Grade Control, Genie, JLG Industries, Weiler, Gomaco*, Morbark*, Sullair* (*available at select locations). For more information, contact@fabickcat.com today!

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Milwaukee WI – (414) 461-9100
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Weston, WI – (715) 359-6220
Negaunee, MI – (906) 475-4191
Green Bay, WI – (920) 498-8000
Eau Claire, WI – (715) 874-5100
Waukesha, WI – (262) 513-6666
Milwaukee, WI – (414) 355-0101
Milwaukee, WI – (414) 321-0100
Sturtevant, WI – (262) 321-0000
La Crosse, WI – (608) 783-1664
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Contact: Dan Shumate
Email: dshumate@fminet.com

Personnel
W. Chris Daum, President & CEO; cdaum@fminet.com; (919) 785-9264
Dan Shumate, Managing Director; dshumate@fminet.com; (919) 785-9266

Products/Services
FMI is the leading management consulting and investment banking firm exclusively serving the built environment including companies providing energy services and equipment and utility transmission and distribution services.

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Phone: (303) 377-4740

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Scottsdale, AZ 85255
Phone: (602) 381-8108

308 S Blvd.
Tampa, FL 33606
Phone: (813) 636-1364

1301 McKinney St., Ste. 2000
Houston, TX 77010
Phone: (713) 936-5400

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Vaughan, ON L4K 3N4 Canada
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Fax: (905) 695-8874
Website: www.footagetools.com
Contact: Ben Ferguson
Email: bf@footage.ca

Personnel
Ben Ferguson, Sales Manager; bf@footage.ca; (647) 308-0766
Nigel Burbidge, President; nb@footage.ca; (416) 427-0077

Products/Services
Squeeze off tools; underground piercing tools; tapping tools; custom utility products

GF CENTRAL PLASTICS
39605 Independence
Shawnee, OK 74804
Phone: (800) 654-3872
Fax: (800) 733-5993
Website: www.centralplastics.com
Contact: Bryan Lucas
Email: Bryan.Lucas@georgfischer.com

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Dan Rosinski, National Sales Manager; Dan.Rosinski@georgfischer.com; (405) 788-0973
Thomas Holder, Inside Sales Manager; Thomas.Holder@georgfischer.com; (469) 801-2248

Products/Services
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– Daniel Shumate, Managing Director

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UTILITY TRANSMISSION AND DISTRIBUTION RECENT TRANSACTIONS

The undersigned acted as the exclusive financial advisor to Titan Electric and 307 Electric in this transaction.

The undersigned acted as the exclusive financial advisor to Down Under Construction in this transaction.

The undersigned acted as the exclusive financial advisor to New England Utility Constructors in this transaction.

The undersigned acted as the exclusive financial advisor to Hooper Corporation in this transaction.

The undersigned acted as the exclusive financial advisor to MP Technologies and MP Nexlevel in this transaction.

www.fminet.com

FMI Capital Advisors is the investment banking subsidiary of FMI Corporation, which has been exclusively serving the engineering and construction, infrastructure and the built environment for over 65 years.
GROEBNER
21801 Industrial Blvd.
Rogers, MN 55374
Toll Free: (800) 638-8322
Phone: (612) 930-0900
Fax: (612) 930-0930
Website: www.groebner.com
Contact: Joe Groebner
Email: jgroebner@groebner.com

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Steve D’Amato, Executive Vice President
Steven Karolewski, Vice President of Operations
Matthew Dvorak, Vice President of Sales
Ryan Ellis, Sales Director – Southern Region
Joe Woelkle, Sales Director – Northern Region
Luke Wenneker, Sales Director – Central Region
J Ramirez, Director – Measurement Resources
Jim Perkins, Director Contractor Solutions

Products/Services
GROEBNER is a strategic sourcing partner and distributor serving utilities and you, their contractors. We specialize in selling, stocking, and advising on natural gas products from the pipeline to the meter and offer after-market maintenance and training.

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West Chicago, IL 60185
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Phone: (630) 876-5330
Fax: (630) 876-5334

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Olathe, KS 66062
Toll Free: (800) 638-8322
Phone: (913) 384-1510
Fax: (913) 384-1032

GROFF TRACTOR & EQUIPMENT LLC
6779 Carlisle Pike
Mechanicsburg, PA 17050
Phone: (717) 766-7671
Fax: (717) 766-1580
Website: www.grofftractor.com
Contact: Mike Lester
Email: mikelester@grofftractor.com

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James Price, Executive Vice President & Chief Financial Officer
Michael Lester, Senior Executive Vice President; mikelester@grofftractor.com; (717) 766-7671
Chad Brocious, Vice President Western PA; chadbrocious@grofftractor.com
Corey Berkheimer, Vice President Mechanicsburg Sales; coreyberkheimer@grofftractor.com
Steve Weikert, Vice President Ephrata Sales; steweikert@grofftractor.com
Products/Services
Groff Tractor is a full line construction equipment dealer carrying CASE Construction, Wirtgen America, Liebherr, Takeuchi, Atlas Copco, Terramac, Terex and more.

Branch Offices

<table>
<thead>
<tr>
<th>Address</th>
<th>Phone</th>
<th>Fax</th>
<th>Toll-Free</th>
<th>Website</th>
</tr>
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<tbody>
<tr>
<td>100 Smith Dr.</td>
<td>(724) 898-1535</td>
<td></td>
<td>(800) 33-GROFF</td>
<td></td>
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<tr>
<td>Cranberry Township, PA 16066</td>
<td></td>
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<td>hhtrenchless.com</td>
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<tr>
<td>20 Stauffer Ln.</td>
<td>(717) 738-0220</td>
<td></td>
<td>(800) 66-GROFF</td>
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<tr>
<td>Ephrata, PA 17522</td>
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<tr>
<td>4355 Admiral Peary Hwy.</td>
<td>(814) 472-7300</td>
<td></td>
<td>(800) 97-GROFF</td>
<td></td>
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<tr>
<td>Ebensburg, PA 15931</td>
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<tr>
<td>P. O. Box 510, 962 S Center Ave.</td>
<td>(724) 755-0124</td>
<td></td>
<td>(800) 82-GROFF</td>
<td></td>
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<tr>
<td>New Stanton, PA 15672</td>
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<tr>
<td>210 Rolling Ridge Rd.</td>
<td>(814) 353-8400</td>
<td></td>
<td>(800) 47-GROFF</td>
<td></td>
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<tr>
<td>Bellefonte, PA 16823</td>
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<td>(717) 738-0220</td>
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<tr>
<td>Bellefonte, PA 16823</td>
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</tbody>
</table>

HAMMERHEAD TRENCHLESS

500 South CP Ave.  
Lake Mills, WI 53551  
Toll Free: (800) 331-6653  
Phone: (920) 648-4848  
Fax: (920) 648-1781  
Website: www.hammerheadtrenchless.com  
Contact: Alan Goodman  
Email: agoodman@hhtrenchless.com

Personnel
Brian Kenkel, General Manager; bkenkel@hhtrenchless.com  
Mike Moore, Business Development Manager; mmoore@hhtrenchless.com  
Jason Klaus, National Sales Manager; jklaus@hhtrenchless.com  
Alan Goodman, Strategic Accounts Manager; agoodman@hhtrenchless.com  
Josh Hood, Support Services Manager; jhood@hhtrenchless.com

Products/Services
HammerHead Trenchless, a Charles Machine Works Company, of Lake Mills, Wisconsin, USA manufactures and delivers a unique combination of equipment and consumables for the rehabilitation, replacement and installation of underground utility infrastructure. HammerHead products are used for trenchless applications including pipe bursting, CIPP lining, pipe slitting, pipe ramming and more. HammerHead also offers unmatched field support, comprehensive training services and project consultation to its customers worldwide.

HERRENKNECHT TUNNELLING SYSTEMS USA INC.

1613 – 132nd Ave. E, Ste. 200  
Sumner, WA 98390  
Phone: (253) 447-2300  
Fax: (253) 863-9376  
Website: www.herrenknecht.com  
Contact: James Pfeifer  
Email: Pfeifer.James@herrenknecht.com

Personnel
Jack Brockway, President & CEO  
Gerhard Goisser, Chief Operating Officer  
Simon Herrenknecht, Head of Business Division Pipeline  
James Pfeifer, Sales Manager – Pipeline  
Julian O’Connell, Area Manager – Utility  
Dr. Gerhard Lang, Manager Business Development

Products/Services
HDD, direct pipe, pipe thruster, micro tbm’s, pipe express
HI-VAC CORPORATION
117 Industry Rd.
Marietta, OH 45750
Phone: (740) 374-2306
Fax: (740) 374-5447
Website: www.hi-vac.com
Contact: Daniel Coley
Email: dcoley@hi-vac.com

Personnel
Daniel Coley, President; dcoley@hi-vac.com
Matt Greenwold, Vice President – Business Development; mgreenwold@hi-vac.com
Austin Coley, Marketing Assistant; acoley@hi-vac.com

Products/Services
Aquatech combination sewer cleaners; hi-vac industrial vacuum systems; o'brien trailer jetters; x-vac hydro excavators

HOBART BROTHERS CO.
101 Trade Square E
Troy, OH 45373
Toll Free: (800) 424-1542
Phone: (937) 332-4000
Website: www.hobartbrothers.com
Contact: Bill England
Email: Bill.England@hobartbrothers.com

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Derick Railling, Product Manager – Welds Critical Segment; Derick.Railling@hobartbrothers.com; (937) 332-5133

Products/Services
Hobart Brothers manufactures filler metals, including tubular wires (flux-cored and metal-cored), solid wires and stick electrodes under the brand name Hobart®. In addition to developing innovative filler metals, we are committed to collaborating with end users and sharing our industry expertise in ways that help improve their welding processes. Offering solutions to improve weld quality, increase productivity and lower costs are among the foremost priorities of the Hobart brand. It’s also what has helped the Hobart brand earn its reputation as a trusted leader in the industry.

HOLLY PIPE CORP.
406 Mecca Dr.
Lafayette, LA 70508
Phone: (337) 232-4816
Fax: (337) 289-5353
Website: www.hollypipe.com
Contact: Jerry Nugent, Jr.
Email: jerry2@hollypipe.com

Personnel
Jerry Nugent Jr., President

Products/Services
Holly Pipe supplies drillers worldwide with quality horizontal and directional drilling tools, drilling tubulars, drill pipe inspection services, drill stem subs and cutting numerous drilling connections for the HDD and oilfield industries. Holly Pipe also offers welding and precision CNC machine shop services through our sister company, Nugent Special Thread Corporation (NST™).

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1978 Atchafalaya River Hwy.
Breaux Bridge, LA 70517
HORIZONTAL TECHNOLOGY INC.
16863 Warren Ranch Rd.
Hockley, TX 77447
Toll Free: (888) 566-5511
Phone: (713) 774-5594
Fax: (713) 466-7552
Website: www.horizontaltech.com
Contact: John English
Email: jenglish@horizontaltech.com

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Tim Smith; tsmith@horizontaltech.com; (346) 818-4849
Aaron Potter; apotter@horizontaltech.com; (936) 661-6174
Rob Folkins; rfolkins@horizontaltech.com; (713) 774-5594

Products/Services
Steering tools and services; rock drilling tools; Viper and Jumbo Viper rock reamers; HDD drill motors; split bit reamers; bits; fly cutters and barrels; drill pipe; non-mag collars and tools; HDD rig tools and supplies; and crossover subs, float subs and saver subs

Branch Office
Horizontal Technology of Canada
31 Manitoba Way
Spruce Grove, AB T7X 0V5
HUNTING TRENCHLESS
3817 Melancon Rd.
Broussard, LA 70518
Toll Free: (833) 367-9296
Phone: (337) 367-9296
Fax: (337) 364-6431
Website: www.hunting-intl.com/trenchless
Contact: Klane Kirby
Email: Klane.Kirby@hunting-intl.com

Personnel
Klane Kirby, General Manager; Klane.Kirby@hunting-intl.com
Bill King, National Sales Manager; Bill.King@hunting-intl.com

Products/Services
Manufacturer and sales of HDD drill pipe, tooling & accessories. Manufacturer of HDD mud motors with an exclusive front mounted drill sonde housing just located inches from the bit. Hunting Trenchless provides both sales and rentals of HDD mud motors to HDD contractors, with a worldwide dealer organization able to supply quality Hunting products. Call toll free (833) 367-9296 for the dealer nearest you.

HUTCHENS BIT SERVICE INC.
11898 Commerce Ln.
Benton, IL 62812
Phone: (618) 439-9485
Website: www.hutchensbit.com
Contact: Grant Nolen
Email: grantdouglas87@gmail.com

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Doug Nolen: (618) 218-1628
Sales:
Gavin Nolen: (618) 927-6002
Danny Robey: (618) 927-2019
Grant Nolen: (618) 927-3365

Products/Services
Rock drilling tools; drill bits; custom built reamers

ILLINOIS TRUCK & EQUIPMENT
320 Briscoe Dr.
Morris, IL 60450
Phone: (815) 941-1900
Fax: (815) 941-1486
Website: www.iltruck.com
Contact: Adam Salinas
Email: Adam@iltruck.com

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Adam Salinas, General Manager; Adam@iltruck.com; (815) 791-6299
Dan Long, Operations Manager; Dan@iltruck.com; (815) 483-7262
Mark Mitchell, Sales Manager; Mark@iltruck.com; (815) 791-6310
Kevin Prince, Rental Manager; Kevin@iltruck.com; (815) 735-7770
Neil Holladay, Field Rental & Sales Rep.; Neil@iltruck.com; (815) 474-5447
Chris Cheatham, Field Rental & Sales Rep.; Chris@iltruck.com; (815) 735-2011

Products/Services
Illinois Truck & Equipment has been providing quality machines and equipment, for sale or rent for over 30 years. With over 2,000 units available; from excavators to dozers, off-road track trucks to light plants, forklifts to compactors, we have one of the largest independent rental fleets of heavy equipment and attachments in the midwest. Offering full sales, rental, service, trucking, parts and finance departments to better serve your needs. We offer competitive rental rates on our complete line of construction equipment and immediate job site delivery or customer pick-up. Your premier rental source, one call rents it all!
INDUSTRIAL FABRICS – ROCKGUARD
510 O’Neal Ln.
Baton Rouge, LA 70819
Phone: (225) 273-9600
Fax: (225) 273-0440
Website: www.rockguard.biz
Contact: Mark Sutherland
Email: msutherland@ind-fab.com

Personnel
Cary Goss, CEO/Founder; cgoss@ind-fab.com
Mark Sutherland PE; msutherland@ind-fab.com; (225) 916-6850

Products/Services
Industrial Fabrics is a manufacturer and distributor of geosynthetic products, including rock shields, geotextile, pipeline buoyancy control bags, geogrids, geotextile fabrics and erosion control products. Products: RockGuard HD, pipeweights, rocknet, rockguard tape, green solutions and industrial grid

Branch Office
5102 Gaveston Rd.
Houston, TX 77017
Phone: (800) 848-4500

INDUSTRIAL TRAINING SERVICES INC.
120 Max Hurt Dr.
Murray, KY 42071
Phone: (270) 753-2150
Fax: (270) 753-9807
Website: www.its-training.com
Contact: Stephanie Balmer
Email: sbalmer@its-training.com

Personnel
Susan Sammons, Chief Executive Officer
Stephanie Balmer, President/Chief Operating Officer; sbalmer@its-training.com

Products/Services
OQ compliance learning management system and training
ASSOCIATE MEMBERS

INROCK DRILLING SYSTEMS INC.
6000 Brittmoore
Houston, TX 77041
Toll Free: (877) 2-INROCK
Phone: (713) 690-5600
Fax: (713) 690-8300
Website: www.inrock.com
Contact: David Case
Email: David.Case@inrock.com

Personnel
David Case, Chief Executive Officer
Jon Wagner, Regional Director US
Chad Agnew, USA Sales Manager
Brad Reinsel, Sales

Products/Services
HDD drilling tools, equipment and services (soft soils to the hardest rock): A) XTM® directional mud motors, drill bits, Paratrack® guidance equipment and engineering services including intersect, ABIA, BTS and pressure B) XTR®, XTR®-S, and HDX® Reamers C) crossview electronic rig monitoring systems D) drilling assembly accessories, safety tongs, swivels, adapters/subs (all sizes)

Branch Offices
INROCK Ltd. (Canada)
7501 – 42nd St.
Leduc, AB T9E 0R8 Canada
Phone: (780) 986-8813
Fax: (780) 986-3536
Art Reinsch, Director

INROCK Mexico
Hildalgo 765 Sur.
Colonia Pedro Centro
San Pedro Garza Garcia, NL 66230
Mexico
Phone: 011-52-818-3366904
Fax: 011-52-818-3356932
Victor Navarro, Sales

INROCK Ltd. (UK)
St. Joseph’s Business Park, Unit 3
Hove, East Sussex BN3 7HG
Great Britain
Phone: 011-44-1273-735500
Fax: 011-44-1273-735511
David Lewis, Director
Craig Rowney, Director

ION PRO-SERVICES LLC
21233 W FM 529 Rd.
Cypress, TX 77433
Phone: (832) 674-4096
Fax: (281) 656-8084
Website: www.ionproservices.com
Contact: Deon Botes
Email: ap@ionproservices.com

Personnel:
Deon Botes, President; dbotes@ionproservices.com; (832) 674-4091
Ken Breaux, Chief Executive Officer
Randall Murray, Senior Business Development Manager; rmurray@ionproservices.com; (832) 477-8292

Products/Services:
Hot tap and line stop services.

ISCO INDUSTRIES
100 Witherspoon 2 W
Louisville, KY 40202
Phone: (800) 345-4726
Fax: (502) 568-4052
Website: www.isco-pipe.com
Contact: Mike James
Email: Mike.James@isco-pipe.com
Personnel
Jimmy Kirchdorfer, Chief Executive Officer
Mark Kirchdorfer, President
Mike James, Vice President Business Development/Sales
Mike Montgomery, Director of Fusion Equipment Sales

Products/Services
ISCO Industries, the leading pipe and fusion provider, is experienced in both HDPE and MDPE polyethylene piping solutions. We provide great service using a wide variety of materials that provide solutions for gas, energy, environmental and industrial projects throughout the world. ISCO has more than 30 facilities around North America and our team will quickly serve our customer’s needs with large inventories of polyethylene pipe and all types of fusion welding equipment. Please call ISCO next time you need help with your pipe or fusion needs!

Branch Offices
Over 30 locations serving both the United States and Canada along with international projects.

J.T. MILLER LLC
P. O. Box 2098
Conroe, TX 77035
Phone: (936) 447-2929
Fax: (936) 588-2030
Website: www.jtmillerllc.com
Contact: Neal Hamil
Email: Neal.Hamil@jtmillerllc.com

Personnel
Jay Miller, President; Jay.Miller@jtmillerllc.com
Neal Hamil, Sales; Neal.Hamil@jtmillerllc.com
Ken Deason, Operations; Ken.Deason@jtmillerllc.com
Grady Bell, Marketing; Grady.Bell@jtmillerllc.com
Lori Grimmett, Accountant; Lori.Grimmett@jtmillerllc.com

Products/Services
Drill bits, drill pipe, hole openers, mud motors, Gearench® Tongs and HDD accessories

JAN X-RAY SERVICES INC.
17 Kennedy Blvd.
East Brunswick, NJ 08816
Phone: (732) 579-1220
Fax: (517) 531-3911
Website: www.janxndt.com
Contact: Jim Barrett
Email: Jim.Barrett@janxndt.com

Personnel
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John Zaffer, Western Regional Director – Jan X-Ray Services, Inc. (JANX); John.Zaffer@janxndt.com; (708) 478-1607 ext.201
Travis Rogers, Regional Director; Travis.Rogers@janxndt.com; (517) 531-8210 ext.1071
Mark Werner, Technical Services Director – Jan X-Ray Services, Inc. (JANX); Mark.Werner@janxndt.com; (713) 823-3909
Joshua Locklear, Business Development Manager; Joshua.Locklear@janxndt.com; (843) 615-5524

Products/Services
A leader of nondestructive testing and inspection services. Currently with operations throughout the U.S., we apply the latest NDT technologies for the reliable inspection of new construction, maintenance and integrity projects. Radiographic testing, real-time digital radiographic testing, ultrasonic testing, phased array ultrasonic testing, automated ultrasonic testing, magnetic particle testing, dye penetrant testing, code compliance inspection, certified welding inspections, among others. Visit our website to learn more about our capabilities and contact to learn how we can help you safeguard your operations. www.janxndt.com.
ASSOCIATE MEMBERS

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Phone: (708) 478-6510
John Zaffer, Regional Director;
John.Zaffer@janxndt.com; (708) 478-6510 ext.201

8850 E Michigan Ave.
Parma, MI 49269
Phone: (517) 531-8210
Travis Rogers, Regional Director;
Travis.Rogers@janxndt.com; (517) 531-8210 ext.1071

22 Sanders Dr.
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Phone: (307) 315-0605
Email: info.usa@janxndt.com

1520 Cobb Industrial Dr.
Marietta, GA 30066
Phone: (517) 945-1855
Email: info.usa@janxndt.com

1022 Stearman Dr.
Whitehouse, TN 37118
Phone: (615) 707-0248
Email: info.usa@janxndt.com

3315 N 124th St.
Brookfield, WI 53005
Phone: (312) 438-0649
Email: info.usa@janxndt.com

859 Stillwater Rd., Unit 9
West Sacramento, CA 95605
Phone: (517) 937-4970
Email: info.usa@janxndt.com

JESCO INC.
118 St. Nicholas Ave.
South Plainfield, NJ 07080
Phone: (908) 753-8080
Fax: (908) 753-7853
Website: www.jesco.us
Contact: Jon Robustelli
Email: Jon.Robustelli@jesco.us

Personnel
Jonathan Robustelli, President
Anthony Falzarano, Vice President of Sales & Marketing

Products/Services
We have one of the broadest equipment offerings and largest rental fleets in the Northeast region. Our massive parts inventory and full-service fleet vehicles ensure that we are available to meet our customers’ changing needs. Visit us at www.jesco.us today!

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Lumberton, NJ 08048

1799 Rte. 38
Lumberton, NJ 08048

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Beacon, NY 12508

110 E Jefryn Blvd.
Deer Park, NY 11729

8411 Pulaski Hwy.
Baltimore, MD 21237

1525 Tilco Dr.
Frederick, MD 21704

8200 Cryden Way
Forestville, MD 20747

1001 Industrial Dr.
Middleton, DE 19709

167 Memorial Dr.
Shrewsbury, MA 01545

JET-LUBE INC.
930 Whitmore Dr.
Rockwall, TX 75087
Phone: (800) 538-5823
Fax: (713) 678-4604
Website: www.jetlube.com
Contact: Jose Avitia
Email: Jose.Avitia@jetlube.com
Personnel
Craig Walding, Director of Sales; Craig.Walding@jetlube.com
Jose Avitia, Waterwell & HDD Sales Manager; Jose.Aвитia@jetlube.com

Products/Services
Founded in 1949, Jet-Lube is recognized as a world leader in manufacturing lubricants for oilfield, water well, and industrial maintenance, repair, and operations (MRO) customers worldwide. Jet-Lube products are available around the globe through a strategic distribution network; with a combination of factory representatives and warehouses in key locations. Primary manufacturing takes place in Rockwall, Texas with service offices in Canada and the UK.

Branch Offices
Jet-Lube of Canada Ltd.
3820 – 97th St.
Edmonton, AB T6E 5S8 Canada
Phone: (780) 463-7441
Fax: (780) 463-7454
Email: sales@jetlubecanada.com
Jet-Lube (UK) Ltd.
Jet-Lube House, Reform Rd.
Maidenhead, Berkshire SL6 8BY England
Phone: 44-1628-631913
Fax: 44-1628-773138
Email: uksales@jetlube.com

JOHN DEERE CONSTRUCTION & FORESTRY DIVISION
1515 – 5th Ave.
Moline, IL 61265
Phone: (309) 765-1817
Fax: (309) 765-1863
Website: www.deere.com
Contact: John Weaver
Email: weaverjohn@johndeere.com

Personnel
John Weaver, Corporate Business Manager; weaverjohn@johndeere.com; (309) 765-3278
Steve Shrigley, Corporate Business Manager; shrigleystevenw@johndeere.com; (309) 798-4706

Products/Services
Backhoe loaders, tracked excavators, wheeled excavators, mini excavators, motor graders, scraper tractors and pull-type scrapers, skid steer loaders, compact track loaders, integrated tool carriers and attachments, 4-wheel drive loaders, bulldozers, bucket teeth, lubes, oil and coolant sampling

KAYDEN INDUSTRIES (USA) INC.
9400 Grogans Mill Rd., Ste. 305
The Woodlands, TX 77380
Phone: (281) 419-4544
Website: www.kaydenindustries.com
Contact: Brad Keating
Email: bkeating@kaydenindustries.com

Personnel
Bradley Keating, Vice President of Energy Services; bkeating@kaydenindustries.com; (713) 208-0524
Shawn Melland, Account Manager HDD; smelland@kaydenindustries.com; (701) 570-2781
Josh Perry, Account Manager; joshperry@kaydenindustries.com; (304) 673-4643

Products/Services
Kayden Industries specializes in solid control equipment in specialized applications. Kayden is involved in several projects revolving around pipeline crossings and horizontal drilling applications. Being a solids control expert, Kayden supplies not only centrifuges but also the required surface equipment to ensure your job is a success. Kayden has numerous sizes of centrifuges, shaker systems, polymer mixing tanks, and supplemental equipment.
ASSOCIATE MEMBERS

Branch Offices
500 N Platte St.
Casper, WY 82601
Phone: (855) 571-6688
Sales Contact: Shawn Melland – (701) 570-2781

500 N Platte St.
Casper, WY 82601
Phone: (855) 571-6688
Sales Contact: Shawn Melland – (701) 570-2781

Denver, CO
Contact Sales Representative
Phone: (855) 571-6688
HDD Sales Contact: Shawn Melland – (701) 570-2781

2333 St. Rte. 821 Complex 3,
Building 16A
Marietta, OH 45750
Phone: (855) 571-6688
Sales Contact: Josh Perry – (304) 673-4643

4107 S Hwy. 715
Midland, TX 79706
Phone: (855) 571-6688

5 Railway Ave.
Beaverlodge, AB T0H 0C0, Canada
Phone: (855) 571-6688

801 – 6th Ave. SW, Ste. 1630
Calgary, AB T2P 3W2, Canada
Phone: (403) 571-6688
HDD Sales Contact: Moe Halat – (403) 809-7743

2333 St. Rte. 821 Complex 3,
Building 16A
Marietta, OH 45750
Phone: (855) 571-6688
Sales Contact: Josh Perry – (304) 673-4643

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Beaverlodge, AB T0H 0C0, Canada
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801 – 6th Ave. SW, Ste. 1630
Calgary, AB T2P 3W2, Canada
Phone: (403) 571-6688
HDD Sales Contact: Moe Halat – (403) 809-7743

KOMATSU AMERICA CORP.
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Phone: (847) 437-4417
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Hank Takatsuki, President & COO
Rich Smith, Vice President – Product & Services, Product Marketing
Tom Suess, Director National Accounts
Kurt Moncini, Product Manager – Tracked Equipment
Raleigh Floyd Jr., Manager – Marketing Communications & Branding
Chad McPherson, Account Manager

Products/Services
Komatsu America Corp. is a U.S. subsidiary of Komatsu Ltd., the world’s second largest manufacturer and supplier of earth-moving equipment, consisting of construction, pipeline, mining and compact construction equipment. Komatsu America also serves the forklift and forestry markets. Through its distributor network, Komatsu offers a state-of-the-art parts and service programs to support its equipment. Komatsu has proudly provided high-quality reliable products for nearly a century. Visit the website at www.komatsuamerica.com for more information.

LAVALLEY INDUSTRIES
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Bemidji, MN 56619
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Fax: (218) 444-9900
Website: www.lavalleyindustries.com
Contact: Jason LaValley
Email: jasonl@lavalleyindustries.com

Personnel
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Craig Larson, HDD Product Specialist; craigl@lavalleyindustries.com; (218) 556-1125
Rich Prosser, HDD Sales Representative; richp@lavalleyindustries.com; (218) 407-3708
Products/Services
At LaValley Industries, we manufacture the safest, most effective pipe handling products available anywhere in the world! The DECKHAND® pipe handling system’s positive grip and precise control guarantees that you will move pipe faster and more safely than ever before. No more straps, no more chains, and no more dropped pipe! And that’s just the beginning. The TONGHAND® exit side wrench brings a new level of safety and efficiency to HDD exit side operations. TONGHAND® allows a single operator to torque and un-torque tool joints with precision all from the safety of the excavator cap. No more back breaking wrenches and placing workers in danger zones.

Branch Office
1876 – 23rd St. SE
Bemidji, MN 56601

THE LINCOLN ELECTRIC COMPANY
22801 St. Clair Ave.
Cleveland, OH 44117
Phone: (216) 481-8100
Fax: (216) 481-5473
Website: www.lincolnelectric.com
Contact: Matt Fleming
Email: Matt_Fleming@lincolnelectric.com

Products/Services
Welding machines for tack rigs, sleds, mechanized welding heads and pipeliner welder rigs, welding consumables, cutting equipment (gas/plasma) and welding accessories. Weld application support, weld consulting, and welding educational/training programs for pipe welding with SMAW, GMAW bead welding, FCAW-SS and FCAW-GS.

Branch Offices
Sales offices located throughout North America. Check the website for details

LONE STAR INVESTMENTS CORP.
9144 Escondido Dr.
Willis, TX 77318
Phone: (281) 923-2733
Website: www.lonestarinvestmentscorp.com
Contact: Greg Charney
Email: gcharney@lonestarinvestmentscorp.com

Products/Services
Merger acquisition, value consulting, appraisals, business valuation.

McELROY MANUFACTURING INC.
P. O. Box 580550
Tulsa, OK 74158
Phone: (918) 836-8611
Fax: (918) 831-9285
Website: www.mcelroy.com
Contact: Sharon McElroy
Email: smcelroy@mcelroy.com

Personnel
A.H. “Chip” McElroy II, President & Chief Executive Officer; ahmcelroy@mcelroy.com; (918) 836-8611 ext.200
Vince King, Vice President North America Sales; vking@mcelroy.com; (918) 831-9324
Sharon McElroy, Vice President Marketing; smcelroy@mcelroy.com; (918) 831-9267
Dave G. Dutton, Senior Advisor; digdutton@mcelroy.com; (918) 831-9204
**McElroy**

For nearly 60 years, McElroy has been the worldwide leader in pipe fusion machines. For the best fusion machines, productivity tools, training, maintenance and service, contact McElroy at [www.mcelroy.com/fusion](http://www.mcelroy.com/fusion).

**Give us a call: 918-836-8611**

**Products/Services**
- McElroy manufactures butt, saddle and socket fusion machinery for ½ inch CTS through 72-inch OD thermoplastic pipe based on patented design features. As the industry leader, McElroy offers machines in a variety of configurations to meet your needs from manual to semi-automatic to automatic operation and supplies them as rolling, tracked or in-ditch machines. In addition to fusion machines, McElroy also supplies productivity and testing equipment and accessories to the industry.

**MELFRED BORZALL INC.**

2712 Airpark Dr.
Santa Maria, CA 93455
Phone: (805) 739-0118
Fax: (805) 739-0698
Website: [www.melfredborzall.com](http://www.melfredborzall.com)
Contact: Peter Melsheimer
Email: pmelsheimer@melfredborzall.com

**Personnel**
- Eric Melsheimer, President
- Richard Melsheimer, Vice President of Research & Development
- Peter Melsheimer, Marketing Director

**Products/Services**
- Melfred Borzall is a leading manufacturer of tools to increase the production of horizontal directional equipment. Melfred Borzall’s tool line includes directional heads, bits, mud motors, reamers, hole openers, drill rod, swivels, duct pullers, tracking systems and safety accessories.

**MIDWESTERN MANUFACTURING COMPANY**

2119 S Union Ave.
Tulsa, OK 74107
Phone: (918) 858-4200
Fax: (918) 446-6384
Website: [www.sidebooms.com](http://www.sidebooms.com)
Contact: Joe Beffer
Email: jbeffer@sidebooms.com

**Personnel**
- Joe Beffer, President; jbeffer@sidebooms.com; (918) 858-4240
- Doug Garner, Vice President Engineering; dg garner@sidebooms.com; (918) 858-4207
- J.C. Guetttsche, Manager – Business Development; jcg@sidebooms.com; (918) 858-4234

**Products/Services**
- Midwestern designs and manufactures hydraulic sidebooms ranging from 10,000 to 230,000 lb (4 to 104t) lift capacity on an array of platforms, hydraulic conversion kits for mechanical pipelayers, and hydrostatic fill and test units from 350 to 1000 ft (106 to 304 m) of head pressure. Midwestern also has one of the largest and most complete inventories of pipeline supplies. Our extensive line of coating, rock shields, anodes, insulators and other pipeline protection products includes everything you need prior to backfill.
Branch Offices
2305 S Holloway
El Reno, OK 73036
Phone: (405) 295-1610
Fax: (405) 295-2278
Todd Newton,
Regional Business Manager
tnewton@sidebooms.com

685 W Gunnison, Ste. 103
Grand Junction, CO 81501
Phone: (970) 242-9327
Fax: (970) 242-0961
Tony Garcia,
Distribution Center Manager
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11845 E 124th Ave., Unit C
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Phone: (720) 263-3388
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Ray Jaramillo, Field Sales/
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rjaramillo@midwesternpipeline.com

2794 W Pike Rd.
Indiana, PA 15701
Phone: (724) 471-2035
Fax: (724) 471-2347
Steve Stergiopoulos,
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3401 Kermit Hwy.
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Phone: (432) 337-8482
Fax: (432) 333-3325
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Fax: (432) 333-3325
Leo Vega, Regional Business Mgr;
lvega@sidebooms.com

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Units in the pipeline industry,
Midwestern’s HTU-350/500
automatically fill and test
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based on horsepower input
with automatic switchover for
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MILLER ELECTRIC MFG. CO.
1635 W Spencer St.
Appleton, WI 54912
Phone: (920) 735-4593
Website: www.millerwelds.com
Contact: Joe Ryan
Email: Joe.Ryan@millerwelds.com

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Bill England, Corporate Account Manager-ConFab; Bill.England@hobartbrothers.com
George Learmonth, Corporate Account Manager-ConFab; George.Learmonth@millerwelds.com
ASSOCIATE MEMBERS

Products/Services
Miller and Hobart Brothers have developed proven innovative solutions for pipeline integrity. From welding equipment and filler metals tailored to high-strength steels, to induction heating designed to control pre-heating, interpass temperatures and post-weld stress relief, our technologies work together to reduce the risk of hydrogen-induced cracking and ensure you achieve the highest quality welds.

Branch Office
Hobart Brothers
400 Trade Square E
Troy, OH 45373
Phone: (937) 332-4000

MORAIN SALES & SERVICES INC.
1217 Salt Springs Rd.
Mineral Ridge, OH 44440
Phone: (330) 652-8448
Fax: (330) 652-2899
Website: www.morainsales.com
Contact: Jeffrey Hattendorf
Email: Jeff@morainsales.com

Personnel
Jeffrey J. Hattendorf, President

Products/Services
Specialize in machinery and accessories for PE pipe, examples: McElroy Mfg., Georg Fischer Central Plastics, Mustang Mfg.

MURPHY TRACTOR & EQUIPMENT CO. INC.
5375 N Deere Rd.
Park City, KS 67219
Phone: (316) 945-1015
Fax: (316) 942-3087
Website: www.murphytractor.com
Contact: Jake Schmidtlein
Email: info@murphytractor.com

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Rodney Young, Chief Financial Officer
Cole Iverson, Vice President of Sales
Max Miller, Vice President of Used Equipment
Richard Fawson, General Manager of Product Support
Jake Schmidtlein, Marketing Manager; info@murphytractor.com

Products/Services
John Deere Construction & Forestry equipment

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Brunswick, OH – (330) 220-4999
Cambridge, OH – (740) 439-2747
Canton, OH – (330) 477-9304
Cincinnati, OH – (513) 772-3232
Columbus, OH – (614) 876-1141
Des Moines, IA – (515) 263-0055
Dodge City, KS – (620) 227-3139
Fort Dodge, IA – (515) 576-3184
Gering, NE – (308) 436-2177
Grand Island, NE – (308) 381-0741
Great Bend, KS – (620) 792-2748
Greensburg, PA – (724) 837-450
Harmony, PA – (724) 776-3636
Kansas City, MO – (816) 483-5000
Jackson, OH – (740) 688-4100
Lima, OH – (419) 221-3666
Lincoln, NE – (402) 467-1300
North Platte, NE – (308) 534-0200
Omaha, NE – (402) 894-1899
Painesville, OH – (440) 639-0700
Park City, KS – (316) 945-1015
Park City, KS – (316) 942-1457
Poland, OH – (330) 629-6299
Sioux City, IA – (712) 252-2753
Springfield, MO – (417) 863-1000
Topeka, KS – (785) 233-0556
Ulysses, KS – (620) 356-1071
Vandalia, OH – (937) 898-4198
Waterloo, IA – (319) 235-7085
NATIONAL TRENCH SAFETY
1602 E 6th St.
Irving, TX 75060
Phone: (214) 441-0554
Fax: (832) 200-0989
Website: www.ntsafety.com
Contact: Fred Burlbaw
Email: fredburlbaw@ntsafety.com

Personnel
Ronald Chilton, President & CEO
Shelly Bangerter, Chief Accounting Officer & Corporate Operations Officer
David Beaver, VP US Operations

Products/Services
National Trench Safety (NTS) rents and sells trench safety, traffic safety and related equipment. In addition, NTS also provides site specific trench and traffic safety engineering as well as OSHA compliant training services.

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Phone: (978) 475-0420
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Brant Frederick; brantfrederick@ntsafety.com

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Phone: (630) 832-8068
Dan Williamson; danwilliamson@ntsafety.com

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Phone: (214) 441-0454
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Phone: (813) 662-3723
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Phone: (832) 200-0988
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Phone: (703) 330-6534
Connie Hewitt; conniehewitt@ntsafety.com

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Phone: (954) 583-7172
Ernie Perez; ernieperez@ntsafety.com

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Phone: (510) 490-2140
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Phone: (206) 653-7229
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NEWMAN TRACTOR LLC
2841 Verona Rd.
Verona, KY 41092
Phone: (859) 485-8500
Fax: (859) 485-8573
Website: www.newmantractor.com
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Email: Dan@newmantractor.com

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Meredith Newman, New Equipment Manager; Meredith@newmantractor.com; (859) 801-1774
Brad Burris, Sales Representative; Brad@newmantractor.com; (513) 608-5681
Marty Malloy, Sales Representative; Marty@newmantractor.com; (513) 659-1612

Products/Services
With over 40 years in the construction equipment sales, rental and service industry, Newman Tractor continues to treat every customer like family. With locations in Northern Kentucky and Central Florida, we're able to ship heavy equipment anywhere across the US and the world. Our commitment to our customer's success in the construction industry is paramount, and because of this commitment, we have been blessed to cultivate many close, long term customer relationships, both business and personal.
ASSOCIATE MEMBERS

Branch Offices

Richwood
460 Shorland Dr.
Walton, KY 41094
Phone: (859) 485-8555
Email: ky@newmantractor.com

Bartow
2600 W State Rd. 60 W
Bartow, FL 33830
Phone: (863) 533-8900
Email: fl@newmantractor.com

Sanford
1000 N Elder Rd.
Sanford, FL 32771
Phone: (407) 688-4545
Email: fl@newmantractor.com

OHIO CAT

3993 E Royalton Rd.
Broadview Heights, OH 44147
Phone: (440) 526-6200
Fax: (440) 526-9513
Website: www.ohiocat.com
Contact: Rob Cox
Email: rcox@ohiocat.com

Personnel

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Rob Cox, General Manager of CAT Rental Stores; rcox@ohiocat.com; (513) 518-3004
Karl Johnson, Petroleum Business Development Manager; kjohnson@ohiocat.com; (614) 851-3576

Products/Services

Caterpillar dealer in Ohio

OZZIE’S PIPELINE PADDER a division of ESI PIPELINE SERVICES INC.

7102 W Sherman St.
Phoenix, AZ 85043
Phone: (480) 585-9400
Fax: (480) 585-7977
Website: www.ozzies.com
Contact: James Grenfell
Email: James.Grenfell@ozzies.com

Personnel

James Grenfell, Sales; James.Grenfell@ozzies.com; (720) 369-1875
Robert Dunstan, President and CEO
Chris Agrue, VP Operations Manager

Products/Services

Pipeline and construction backfill and padding machines. ALLU bucket dealer, our products: opp300 opp200 mini and micro padders

PIPE VIEW AMERICA

900 National Pkwy., Ste. 260
Schaumburg, IL 60173
Toll Free: (888) 722-4633
Phone: (630) 360-7903
Website: www.pipeviewamerica.com
Contact: Nick Mathey
Email: Nick@PipeViewAmerica.com

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Gary Rabine, Chief Executive Officer – Rabine Group; garyrabine@rabinegroup.com; (888) 722-4633
Carl Oko, National Director Business Development – Utilities – Rabine Group; carloko@rabinegroup.com; (630) 360-7903
Jimmy Miller, Superintendent; jimiller@pipeviewamerica.com; (224) 330-9919
Dave Deplaris, Safety Director; davedeplaris@rabinegroup.com; (224) 230-9726
Ron Alberg, Chief Administration Officer; Ron@pipeviewamerica.com; (224) 254-5608
Tony Banger, Superintendent; tonyb@pipeviewamerica.com; (970) 404-5182

Products/Services

Pipe View America performs preconstruction sewer locates, post construction sewer verification, sewer cleaning and hydro excavation with major utility contractors and owners across the country. Our team locates all private and public, residential and commercial sewer lines to insure a safe and cost-effective utility
installation. Our advanced technology and team includes real-time GIS data collection with a separate full time quality control support staff for accurate deliverables and cost tracking. Pipe View America creates the safest construction sites for your team and end users.

Branch Offices
Pipe View America
504 N 71st Ave.
Greeley, CO 80634
Phone: (630) 956-2408 – Ben Bonnell

Pipe View America
4552 W Waveland Ave.
Chicago, IL 60641
Phone: (630) 360-7903 – Carl Oko

Pipe View America
1408 Bodie Dr.
Columbia, MO 65202
Phone: (224) 330-9919 – Jimmy Miller

Pipe View America
6633 Blvd. 26 N
Richland Hills, TX 76108
Phone: (224) 330-9919 – Jimmy Miller

PIPELINE EQUIPMENT SOLUTIONS
12223 N 170th N Ave.
Collinsville, OK 74021
Phone: (918) 200-7288
Fax: (918) 514-6592
Website: www.pes.global
Contact: Shawn Lowman
Email: Shawn@pes.global

Personnel
Shawn Lowman, Chief Executive Officer; Shawn@pes.global; (918) 200-7288
Cassidy Lowman, Chief Financial Officer; Cassidy@pes.global; (918) 284-7221

Products/Services
Timber product sales; pipeline supply sales; certified grading and sorting services; equipment design and engineering; specialty equipment rentals; consulting
PIPELINE INSPECTION COMPANY
P. O. Box 55648
Houston, TX 77255
Phone: (713) 681-5837
Fax: (713) 681-4838
Website: www.picltd.com
Contact: Jim Campbell
Email: Jim.Campbell@picltd.com

Personnel
Jim Campbell, General Manager
Ashlee Roger, Domestic/International Sales
Ron Brooks, Senior Engineer

Products/Services
Manufacturer and sales of SPY® Holiday Detectors, Jeepmeters & Pig Tracking equipment supporting the pipeline industry for over 65 years! Holiday Detectors available as portable or in-plant units, DC or Pulse, 3 different voltage ranges. Pig tracking equipment available for pipe sizes 2 inches and up. Non-intrusive pig signalers. Specialized and custom manufactured equipment and electrodes.

PIPELINE MACHINERY INTERNATIONAL LP
15434 Cypress N Houston
Cypress, TX 77429
Phone: (713) 939-0007
Fax: (713) 939-0009
Website: www.plmcat.com
Contact: Adam Helleberg
Email: ahelleberg@plmcat.com

Personnel
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Ted Hill, Chief Financial Officer
Mike Dearing, Vice President of North America Sales
Adam Helleberg, Account Manager – USA

Products/Services
PipeLine Machinery International (PLM) is a global Cat® dealer for the mainline pipeline industry. We supply purpose-built pipelayers, traditional equipment configured for specific pipeline tasks, and custom equipment such as the PANTHER carrier crawler line-up on a sale, rental and/or lease basis. In addition, we offer custom pipeline solutions such as the Pipelayer System and WinchSmart System (wireless load monitoring), and the Powerline Proximity System – all by Cranesmart, the Cat Connect program designed to keep you informed about specific machines or an entire fleet, and safety solutions such as the Pipeline Safety Leadership Training program. To support this vast amount of pipeline equipment and solutions, PLM sells purpose-built parts to support the equipment and growing list of custom equipment and pipeline solutions. Together with the PLM global product support team, your equipment and ancillary products are supported and kept working no matter where the job takes you.
Branch Office
Canada Office
PipeLine Machinery International, ULC & PLM Rental Services ULC
706 – 11 Ave.
Nisku, AB T9E 7R4 Canada
Phone: (780) 377-0336
Fax: (780) 377-0337
Blake Shultis, Account Manager – Canada

PIPPINE PIGGING PRODUCTS INC.
P. O. Box 692005
Houston, TX 77269
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Phone: (281) 351-6688
Fax: (281) 255-2385
Website: www.pipepigs.com
Contact: Shannon Kerr
Email: shannonkerr@pipepigs.com

Personnel
Spencer Cubage, President & General Manager
Shannon Kerr, Vice President of Sales

Products/Services
Manufactures a full line of internal pipeline cleaners (Polly-Pigs). Pipeline Cleaning Division – Flowmore Services

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Fax: (281) 255-2385
www.pipepigs.com

PIPELINE PLASTICS LLC
1301 Solana Blvd., Bldg. 1, Ste. 1440
Westlake, TX 76262
Phone: (817) 693-4100
Fax: (817) 693-4101
Website: www.pipe.us
Contact: Mary Houston
Email: mhouston@pipe.us

Personnel
Mary Houston, Exec. VP Customer Relations; mhouston@pipe.us; (940) 668-8300

Products/Services
Manufacturer of HDPE Pipe thru 65” for industrial, energy, water, gas distribution and other industries.

Branch Offices
P. O. Box 1988, 1453 FM 2264
Decatur, TX 76234
2309 Commerce Dr.
Levelland, TX 79336
P. O. Box 578, 10805 US Hwy. 212
Belle Fourche, SD 57717

PIPELINE SUPPLY COMPANY
203 Egel Ave.
Middlesex, NJ 08846
Toll Free: (800) 354-4244
Phone: (732) 560-1509
Fax: (732) 560-0064
Website: www.pipelinesupplynj.com
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ASSOCIATE MEMBERS

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James Koval Sr., President
James Koval Jr., Vice President of Finance
Noreen Koval, Secretary
Peter Walter, Vice President – Sales

Products/Services
Gas pipeline construction supplies and equipment; sales and rental; pipe cutting and beveling; coatings and tapes; welding supplies; testing equipment, safety equipment tools and consumables.

PLANET UNDERGROUND
411 S Evergreen
Manteno, IL 60950
Phone: (815) 468-7814
Fax: (815) 468-7644
Website: www.planetunderground.tv
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Personnel
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Matt Streets, Editor; Matt.Streets@planetunderground.tv

Products/Services
We specialize in filming, editing and delivering finished videos on all aspects of the damage prevention and underground utility world, and also do private training, new-hire and safety videos for companies. Professional excavating and locating is an important, difficult and sometimes dangerous job. At Planet Underground, we aim to bring the best and most up-to-date information directly from the source to our readers and viewers to help improve job site safety and work satisfaction. We also hold two popular annual events, The Roundtable and The Roundtable Live! Check website for dates and ticket info.

PRIME DRILLING
10831 SE 70th St.
Oklahoma City, OK 73150
Phone: (405) 420-5423
Website: www.prime-drilling.de/en/
Contact: Paul Schuman
Email: Paul.Schuman@prime-drilling.de

Personnel
Paul Schuman, Territory Manager

PSS INDUSTRIAL GROUP
2656 S Loop W, Ste. 600
Houston, TX 77054
Phone: (713) 741-8127
Fax: (713) 979-2145
Website: www.pipelinesupply.com
Contact: Rob Fishbein
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Jim Horton, National Sales Manager; Jim.Horton@psscompanies.com; (713) 818-8662
Sara Martinez, Marketing Manager; Sara.Martinez@pssigroup.com; (713) 741-8141

Products/Services
PSS Industrial Group supplies pipeline specialty products, consumables and safety supplies from over 25 locations nationwide. We pride ourselves on exceptional service, product knowledge and premium brands.
RABINE PAVING
900 National Pkwy., Ste. 260
Schaumburg, IL 60173
Toll Free: (888) 722-4633
Phone: (630) 360-7903
Website: www.rabine.com
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Carl Oko, National Director Business Development – Utilities – Rabine Group; carloko@rabinegroup.com
Brad Wagner, Vice President Operations – Rabine Paving; bradwagner@rabinepaving.com
Dave Deplaris, Safety Director – Rabine Group; davedeplaris@rabinegroup.com
Mike Ward, Operations Manager – Rabine Paving; mikeward@rabinegroup.com

Products/Services
Rabine Paving is a major paving (concrete & asphalt) contractor across the country that performs hard surface restoration for distribution and transmission utility contractors. Our services include base to grade for lay down yards, streets, sidewalks, curb & gutter, ADA ramps, park lots, stripping, etc.

Branch Offices
183 CR. 4676
Pittsburg, TX 75686
Phone: (224) 343-5952 – Bobby Blevins

2750 Marble Ct.
District Heights, MD 20747
Phone: (240) 585-0736 – Angela Minturn

3100 W Ray Rd.
Chandler, AZ 85226
Phone: (480) 489-5566 – Paul Ingram

RAMVAC VACUUM EXCAVATORS BY SEWER EQUIPMENT
1590 Dutch Rd.
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Phone: (815) 835-5566
Fax: (815) 248-0453
Website: www.sewerequipment.com
Contact: John Wichmann
Email: johnwichmann@sewerequipment.com

Personnel
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Dave Madole, National Sales Manager; davemadole@sewerequipment.com; (815) 668-3036

Products/Services
Manufacturer of hydro excavation trucks and trailers, air excavation trucks, industrial air movers, as well as a supplier of parts and accessories.

Branch Offices
Jet Vac Environmental
4035 Doheny Dr.
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Jet Vac Equipment
195 Green Pond Rd.
Rockaway, NJ 07866
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Rock Equipment
2000 Manufacturing Dr.
Clinton, IA 52732
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Email: sales@rock-equipment.com

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4035 Roberts Rd.
Island Lake, IL 60042
Phone: (847) 526-5671
Email: sales@jetvacenvironmental.com
ASSOCIATE MEMBERS

RCE EQUIPMENT SOLUTIONS
1901 Harrison Ave.
Rockford, IL 61104
Phone: (866) 472-4570
Fax: (815) 387-1022
Website: www.rcequip.com
Contact: Brian Riordan
Email: briordan@rcequip.com

Personnel
Rocky Bare, Business Development Manager; rbare@rcequip.com; (815) 708-4702
Lauren Coffaro, Marketing Manager; lcoffaro@westsidetractorsales.com; (630) 640-3160
Brian Riordan, Sales Representative; briordan@rcequip.com

Products/Services
John Deere Construction & Forestry, track booms, NPK Hydraulic attachments, Talbert/Etnyre lowboys, various attachments, custom equipment and attachment engineering.

RDO EQUIPMENT CO.
18 Edendale
Ladera Ranch, CA 92694
Phone: (701) 238-3376
Website: www.rdoequipment.com
Contact: Marshall Anderson
Email: mjanderson@rdoequipment.com

Personnel
Chris Cooper, Chief Operating Officer
Steve Dewald, Chief Financial Officer
Marshall Anderson, Executive Vice President
John Deere Construction – AZ, CA – Vermeer; mjanderson@rdoequipment.com
Daryl Shelton, Executive Vice President – John Deere Construction; dshelton@rdoequipment.com
Kelly Gress, Vice President – MW Construction – East; kgress@rdoequipment.com
Adam Gilbertson, Vice President – MW Construction – West; agilbertson@rdoequipt.com
Cory Kosse, Vice President – TX Construction; ckosse@rdoequipment.com

Products/Services
Sell, service, rent and lease John Deere construction, Vermeer and Topcon equipment.

Branch Offices
John Deere Construction
Arizona
Flagstaff: (928) 526-0639
Phoenix: (602) 415-4700
Chandler: (602) 845-1800
Tucson: (520) 294-5262
Yuma: (928) 341-7100

California
Imperial: (760) 355-4331
Indio: (760) 342-8900
Lakeside: (619) 270-4300
Riverside: (951) 778-3700

Minnesota
Burnsville: (952) 890-8880
Mankato: (507) 387-1836
Marshall: (507) 532-0994
Moorhead: (701) 526-2200
Rochester: (507) 282-8888
Sauk Rapids: (320) 259-6222

Montana
Billings: (406) 259-5536
Bozeman: (406) 388-8353
Great Falls: (406) 452-8521
Missoula: (406) 549-4171
Kalispell: (406) 752-2828

North Dakota
Bismarck: (701) 223-5798
Dickinson: (701) 483-0115
Grand Forks: (701) 772-4842
Minot: (701) 852-3962
Williston: (701) 577-0736
(Adam Gilbertson)

South Dakota
Aberdeen: (605) 225-6772
Sioux Falls: (605) 336-2730
Rapid City: (605) 348-1566
(Adam Gilbertson)
REED MANUFACTURING

P. O. Box 1321
Erie, PA 16512
Toll Free: (800) 666-3691
Phone: (814) 452-3691
Fax: (814) 455-1697
Website: www.reedmfgco.com
Contact: Scott K. Wright
Email: swright@reedmfgco.com

Personnel

Scott Wright, President; swright@reedmfgco.com; (814) 452-3691
Tim Donohue, National Accounts Director; tdonohue@reedmfgco.com; (253) 988-5454
Marnie Caldwell, Marketing Director; mcaldwell@reedmfgco.com; (814) 452-3691
Steve Angermeier, Regional Manager; sangermeier@reedmfgco.com; (972) 492-0578
Todd Gilpatrick, Regional Manager; tgilpatrick@reedmfgco.com; (201) 707-7031
Jeff Esmont, Regional Manager; jesmont@reedmfgco.com; (301) 704-7463
Tom Fess, Regional Manager; tfess@reedmfgco.com; (610) 836-2097
Brian Gunderson, Regional Manager; bgunderson@reedmfgco.com; (925) 785-1735
Dan Reinecke, Regional Manager; dreinecke@reedmfgco.com; (814) 452-3691

Products/Services

Reed Manufacturing specializes in professional-grade pipe tools and vises. Since its founding in 1896, Reed Associates have invented tools that continually become industry standards, including the Quick Release™ Tubing Cutter, various tools for plastic pipe, vises, plus Hinged and Rotary™ cutters for large diameter pipe. Along with new tools such as the Pump Stick, Clean Ream and True Peel, each year Reed makes end-user driven improvements and refinements to existing tools. Reed’s main tool categories are: cutters & cutter wheels; groovers, power drives, threaders & dies; vises; water services tools & machines; plastic pipe tools; large diameter pipe tools; wrenches; and general pipe working tools. the construction/utilities market utilizes reed's hinged cutters, roll groovers, power drives, specialty tools for plastic pipe, Saw It® pneumatic saws, along with the numerous other pipe tools. Reed tools are professional grade for the professional trades.

RIGHT TURN SUPPLY

P. O. Box 132016
Spring, TX 77393
Phone: (281) 413-1939
Website: www.rightturnsupply.com
Contact: Jon Heinen
Email: jheinen@rightturnsupply.com

Personnel

John Heinen, Owner/Partner; jheinen@rightturnsupply.com; (614) 230-0787
Tim Hutton, Owner/Partner; thutton@rightturnsupply.com; (832) 798-5497
Patrick Robinson, Owner/Partner; probinson@rightturnsupply.com; (614) 629-1528

Products/Services

Drilling fluids, hole openers, shaker screens, pipe vac, HDD parts and accessories, steering services, mud engineering service, authorized Sharewell distributor

Branch Office

P. O. Box 840
Pella, IA 50219
Phone: (281) 413-1939
RING-O-MATIC
1714 Fifield Rd.
Pella, IA 50219
Phone: (800) 544-2518
Website: www.ring-o-matic.com
Contact: Brian Metcalf
Email: bmetcalf@ring-o-matic.com

Personnel
Brian Metcalf, Chief Executive Officer; bmetcalf@ring-o-matic.com
Tony Bokhoven, Sales & Marketing Manager; tbokhoven@ring-o-matic.com

Products/Services
Ring-O-Matic is a leading provider of trailer and truck mounted vacuum excavation equipment and car wash pit cleaning machines. Founded in 1960, Ring-O-Matic products are known for their proven performance, innovation, reliability and built to last the rigors of job sites in the underground utility, municipal and water and gas markets. Headquartered in Pella IA, Ring-O-Matic employs a sales, engineering and production team dedicated to building the industry’s most productive vacuum excavation machines. Ring-O-Matic products are sold worldwide through independent equipment dealers.

RITCHIE BROS. AUCTIONEERS
R.R.5, Site 1, Box 2
Ponoka, AB T4J 0B3 Canada
Toll Free: (800) 211-3983
Phone: (403) 318-0000
Fax: (778) 331-5501
Website: www.rbauction.com
Contact: Dave Douglas
Email: ddouglas@ritchiebros.com

Personnel
Ravi Saligram, Chief Executive Officer

Products/Services
Ritchie Bros. (NYSE and TSX: RBA) is a global asset management and disposition company, offering customers end-to-end solutions for buying and selling used heavy equipment, trucks and other assets at live onsite auctions with online bidding; at weekly online auctions on IronPlanet.com; on Marketplace-E, an online marketplace; and other channels.

Branch Offices
USA Division:
172 Old Magee Rd.
Magee, MS 39111
Phone: (601) 842-3874
Fax: (601) 510-9270
Blair Finstad; bfinstad@ritchiebros.com

Canada Division:
1500 Sparrow Dr.
Nisku, AB T9E 8H6 Canada
Phone: (780) 955-2486
Fax: (780) 955-2662
Dave Douglas, Pipeline Representative; ddouglas@rbauction.com
(403) 318-0000

RMS WELDING SYSTEMS
979 Drennan Rd.
Conroe, TX 77303
Phone: (936) 494-2753
Fax: (936) 494-2754
Website: www.rmsweldingsystems.com
Contact: David Kavanaugh
Email: dkavanaugh@rmsweldingsystems.com

Personnel
David Kavanaugh, President; dkavanaugh@rmsweldingsystems.com; (713) 898-4120
Matt Steel, Director of US Operations; Matt@rmsweld.com; (832) 506-7306
Cody Carroll, Director of US Sales; ccarroll@rmsweldingsystems.com; (903) 721-3695
Richard Morin, Operations Manager; rmorin@rmsweldingsystems.com; (281) 832-1630

Products/Services
Automatic welding equipment
ROCKFORD RIGGING INC.
5401 Main Sail Dr.
Roscoe, IL 61073
Phone: (815) 877-0007
Fax: (815) 877-0064
Website: www.rockfordrigging.com
Contact: Phil Herra
Email: rigging@inwave.com

Personnel
Phil Herra, Vice President

Products/Services
Manufacturing, round slings, wire rope slings, chain slings, Crosby, yellow strand wire rope

Branch Offices
2305 E Logan St.
Decatur, IL 62526
Email: decatur@rfdrigging.com

919 E 59th St.
Davenport, IA 52807
Email: davenport@rfdrigging.com

ROCKLAND MANUFACTURING
P. O. Box 5
Bedford, PA 15522
Phone: (800) 458-3773
Fax: (814) 623-7214
Website: www.rocklandmfg.com
Contact: Bill Pratt
Email: wpratt@rocklandmfg.com

Personnel
Randi Smith, Product Marketing Specialist; rlsmith@rocklandmfg.com; (814) 623-0127

Products/Services
Rockland is a manufacturer of attachments for excavators, loaders, dozers, graders, haul trucks, and telehandlers. We've been helping construction dealerships sell more machines for over 70 years. Dealerships turn to Rockland when their application requires high quality attachments or when they need a reliable vendor. Rockland produces over 185 quality attachments with exclusive programs, guaranteed on-time shipping, and unmatched customer support to help your dealership DO MORE.

Branch Offices
152 Weber Ln.
Bedford, PA 15522
Toll Free: (800) 458-3773
Fax: (814) 623-7214
Email: sales@rocklandmfg.com

6350 E US Hwy. 90
Seguin, TX 78155
Direct: (830) 379-1989
Fax: (830) 379-6090
Email: sales@rocklandmfg.com

ROLAND MACHINERY CO.
3540 Ten Point Ln.
Franksville, WI 53126
Phone: (262) 835-2710
Fax: (262) 835-2844
Website: www.rolandmachinery.com
Contact: Larry Gindville
Email: lgindville@rolandmachinery.com

Personnel
Matt Roland, President
Ray Roland, Chief Executive Officer
Scott Eggleston, Chief Financial Officer
Larry Gindville, Vice President/General Manager – WI Division
ASSOCIATE MEMBERS

Products/Services
Supplier of Komatsu construction and mining equipment, Timberpro forwarders, Gorman Rupp pumps, Doosan air compressors/light towers/generators, Wirtgen, HAMM, Vogele, Kleeman, Gradall, Sennebogen and many other products to supply the pipeline industry. We are also an ‘ALL BRANDS’ service center for parts and service on your entire fleet with 15 locations to service your needs. We travel where you travel within the North American market.

Rudd Equipment Company
11807 Enterprise Dr.
Cincinnati, OH 45241
Phone: (513) 321-7833
Website: www.ruddequipment.com
Contact: Martin McCutcheon
Email: mmccutcheon@ruddequipment.com

Personnel
Mike Rudd, Chief Executive Officer
Vic Green, Vice President of Sales
Martin McCutcheon, Branch Vice President – Cincinnati & Columbus, OH; (614) 636-4050

Products/Services
Volvo Construction Equipment, Hitachi Equipment, Link-Belt Cranes, Sandvik drills

Branch Offices
Corporate
4344 Poplar Level Rd.
Louisville, KY 40213
Phone: (502) 456-4050

500 River Rd., Hub Industrial Park
Nitro, WV 25143
Phone: (304) 755-7788

6345 Clearfield Woodland Hwy.
Clearfield, PA 16830
Phone: (814) 765-8500

2512 Jackson Pike
Columbus, OH 43223
Phone: (614) 636-4050

728 W Cumberland Gap Pkwy.
Corbin, KY 40701
Phone: (606) 528-9440

6901 Hwy. 41 N
Evansville, IN 47725
Phone: (812) 867-6661

5820 Industrial Rd.
Ft. Wayne, IN 46825
Phone: (260) 482-3681

2655 Kentucky Ave.
Indianapolis, IN 46221
Phone: (317) 247-9125

2114 Hwy. 1428 E
Prestonsburg, KY 41653
Phone: (606) 874-2104

4679 Baumgartner Rd.
St. Louis, MO 63129
Phone: (314) 487-8925

Sander Resources LLC
1011 San Jacinto, Ste. 411
Austin, TX 78701
Phone: (713) 208-0273
Website: www.sanderresources.com
Contact: Lindsay Sander
Email: lns@sanderresources.com

Personnel
Lindsay Sander, Principal; lns@sanderresources.com
Chris Harshbarger, General Counsel; ckh@sanderresources.com; (512) 888-3318

Products/Services
Our team innovates and uses information to influence policy, drive business, manage risk, and ensure compliance. We are a consulting firm that assists operators with issue management from advocacy and policy development to PHMSA regulatory compliance program implementation, as well as communications strategies, message development and engagement.
SHAREWELL HDD LLC
21315 W Hardy Rd.
Houston, TX 77073
Phone: (281) 288-2560
Fax: (281) 288-6157
Website: www.sharewellhdd.com
Contact: Richard Bond
Email: rbond@sharewellhdd.com

Personnel
   Todd Caspary, Chief Executive Officer
   Richard Bond, Vice President of Operations
   Frank McKenney, Vice President of Business Development

Products/Services
Sharewell HDD is proud to be the original service provider to the HDD Industry. In business for over 30 years, the company has successfully provided guidance services and downhole drilling tools for over 4 million feet of hole around the world. Our engineers are highly trained and capable of performing everything from the simplest of road bores to the most complicated compound curves and intersects. We use the most modern tooling and software available to stay in front of the competition. Sharewell HDD has recently expanded its product offering by becoming the worldwide distributor of Smith’s Gemini HDD product line of ultra-premium pilot hole bits and hole-opener cutters. Available in both milled tooth and tungsten carbide, these new products are the result of Sharewell HDD’s significant underground experience combined with the advanced technology and bit design expertise of Smith Bits. Sharewell Drilling Products is a newly formed division responsible for products like the Thunderstorm line and the soon to be released PipeVac Lifting System. Look for more groundbreaking new products to come over the next year.

SHAWCOR INSPECTION SERVICES
5875 N Sam Houston Pkwy. W, Ste. 200
Houston, TX 77086
Phone: (713) 568-3513
Website: www.shawcor.com
Contact: Steve Mims
Email: Steve.Mims@shawcor.com

Personnel
   Steve Mims, General Manager – Major Projects; Steve.Mims@shawcor.com; (281) 627-6700
   Eric Worley, General Manager NDT Operations; Eric.Worley@shawcor.com; (713) 893-0917
   Patrick Comly, Senior Manager – Commercial & Emerging Markets; Patrick.Comly@shawcor.com; (303) 250-6141
   Addison Brown, Project Manager – Major Projects; Addison.Brown@shawcor.com; (281) 940-0728
   Jason Rodriguez, Project Manager – Major Projects; Jason.Rodriguez@shawcor.com; (713) 409-2913

Products/Services
Shawcor Inspection Services conducts nondestructive testing (NDT) and inspection of gathering pipelines, highly regulated interstate large-diameter pipelines, wellheads, well pad assets, gas plants, stations and many other energy infrastructures so they can be maintained as safe, efficient and dependable as the day they were installed. Conventional NDT inspection services: Gamma radiography (rt); magnetic particle inspection (mt); liquid penetrant inspection (pt); conventional x-ray crawlers (rt). Advanced Inspection Services: 3D laser scanning & pit gauge inspection; ultrasonic thickness examinations (ut) point & automated corrosion mapping; weld quality examinations – ultrasonic shear wave and phased array; remote continuous condition monitoring; positive material identification – optical emission spectroscopy (carbon content) & x-ray fluoroscopy (alloy); computed radiography (ct); high definition real time radiography – (hdrt); automated ultrasonic testing (aut); advanced data management; weld advisor™; remote evaluation of acquired data during inspection (READOI).
ASSOCIATE MEMBERS

Branch Offices

<table>
<thead>
<tr>
<th>Branch Office</th>
<th>Address</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>633 Rankin Cri. N</td>
<td>Houston, TX 77073</td>
<td>(325) 437-1093</td>
</tr>
<tr>
<td>118 Caddo Dr.</td>
<td>Abilene, TX 79602</td>
<td>(918) 650-0018</td>
</tr>
<tr>
<td>1760 Weld CR 27, Unit B</td>
<td>Brighton, CO 80603</td>
<td>(432) 363-0669</td>
</tr>
<tr>
<td>2115 Iris St.</td>
<td>Carlsbad, NM 88220</td>
<td>(505) 225-2108</td>
</tr>
<tr>
<td>3509 S Hwy. 6</td>
<td>Elk City, OK 73644</td>
<td>(580) 225-2108</td>
</tr>
<tr>
<td>1201 Lakeside Pkwy., Ste. 150</td>
<td>Flower Mound, TX 75028</td>
<td>(972) 684-5736</td>
</tr>
<tr>
<td>3509 S Hwy. 6</td>
<td>Orlando, FL 32824</td>
<td>(972) 684-5736</td>
</tr>
<tr>
<td>209 Overlook Dr.</td>
<td>Sewickley, PA 15143</td>
<td>(972) 684-5736</td>
</tr>
<tr>
<td>11473 N Shi 16</td>
<td>Poteet, TX 78065</td>
<td>(972) 684-5736</td>
</tr>
<tr>
<td>251 Brantley Rd.</td>
<td>Searcy, AR 72143</td>
<td>(972) 684-5736</td>
</tr>
<tr>
<td>906 E Owassa Rd.</td>
<td>Pharr, TX 78577</td>
<td>(972) 684-5736</td>
</tr>
</tbody>
</table>

SIGNATURE SYSTEMS GROUP
1201 Lakeside Pkwy., Ste. 150
Flower Mound, TX 75028
Phone: (972) 684-5736
Website: www.signaturecorp.com/construction
Contact: Jason Frew
Email: jfrew@signaturecorp.com

Personnel
Jason Frew, Vice President of Sales; jfrew@signaturecorp.com; (972) 684-5740

Products/Services
Signature Systems Group engineers, manufactures and distributes heavy duty composite matting for a wide range of construction applications, including transmission & distribution, oil & gas, pipeline installation, temporary roadways, crane platforms, rig mats, and general construction. The company offers several matting solutions to meet the needs of any construction project.

Branch Office
350 Central Florida Pkwy.
Orlando, FL 32824

SPECIALTY POLYMER COATINGS INC.
5350 – 272 Street Ave., #100
Langley, BC V1W 1S3 Canada
Phone: (604) 514-9711
Fax: (604) 514-9722
Website: www.spc-net.com
Contact: Greg Leffert
Email: Greg@spc-net.com

Personnel
Matt Alliston, Vice President & International Sales; Matt@spc-net.com; (604) 381-5599
Brett Planzer, Technical Sales Director; Brett@spc-net.com; (604) 787-6969
Greg Leffert, Director of Sales – USA; Greg@spc-net.com; (832) 570-9099

Products/Services
Specialty Polymer Coatings (SPC), Inc. is a leading formulator, manufacturer and distributor of “state of the art” 100% solids (no VOC’s) liquid epoxy and polyurethane coatings. The company has a broad line of coating systems which are utilized extensively in the pipeline industry, on railway cars, lining for tanks and sewage digesters, on steel structures, as well as marine docks and ship applications. Expanding throughout North America and Internationally, SPC is committed to serving these industrial markets with its blend of research, superior products and technical support.
Branch Offices
Production Plant – Specialty Polymer Coatings Inc.
48 Bury Ct.
Brantford, ON N3S 0B1 Canada
Phone: (619) 757-0311
Email: info@spc-net.com

USA Office – Specialty Polymer Coatings, USA
22503 FM 521 Rd.
Angleton, TX 77515
Phone: (281) 595-3530
Fax: (281) 595-3717
Email info@spc-net.com

STRAD INC.
440 – 2nd Ave. SW, Ste. 1200
Calgary, AB T2P 5E9 Canada
Phone: (403) 775-9228
Fax: (720) 292-2215
Website: www.stradinc.com
Contact: Shane Hopkie
Email: shopkie@stradinc.com

Personnel
Andy Pernal, President & CEO
Shane Hopkie, Chief Operating Officer; shopkie@stradinc.com; (403) 875-6905

Products/Services
Strad is a North American company that provides matting solutions and rental equipment to a variety of industrial sectors, including: oil & gas, pipeline, power transmission, and construction. Strad focuses on providing complete customer solutions in Canada and the United States.
# Subsite Electronics

**1950 W. Fir**  
Perry, OK 73077  
Toll Free: (800) 846-2713  
Website: www.subsite.com  
Contact: Randy Rupp  
Email: Randy.Rupp@subsite.com

**Personnel**  
Kevin Smith, President; ksmith@hhtrenchless.com; (920) 648-4820  
Randy Rupp, General Manager; Randy.Rupp@subsite.com; (580) 572-2300  
Levi Valdois, Product Manager – HDD Guidance; Levi.Valdois@subsite.com; (580) 572-3036

**Products/Services**  
Subsite® Electronics, a Charles Machine Works Company, is committed to providing underground construction professionals the most comprehensive suite of electronic products in the industry, including utility locators, horizontal directional drilling (HDD) guidance equipment, utility inspection systems, and equipment machine controls. By utilizing innovative technologies, extensive market feedback and outstanding customer support, Subsite Electronics has established itself as the premier source of electronic technology to support the installation and maintenance of underground pipe and cable. For more information on Subsite Electronics, visit www.subsite.com. You can contact us at info@subsite.com or (800) 846-2713.

**Branch Offices**  
1327 Clegg St.  
Petaluma, CA 94954  
Phone: (800) 767-1974  
Email: support-ca@subsite.com

<table>
<thead>
<tr>
<th>Address</th>
<th>Telephone</th>
<th>Email</th>
</tr>
</thead>
</table>
| 285 Midland Trl.  
Mt. Sterling, KY 40353 | (866) 769-8264 | support-ky@subsite.com |
| 2555 – 49th St., Unit 4  
Boulder, CO 80301 | (888) 505-0214 |

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# Sunbelt Rentals Inc.

**2341 Deerfield Dr.**  
Fort Mill, SC 29715  
Phone: (800) 667-9328  
Website: www.sunbeltrentals.com  
Contact: Tim Kirk  
Email: Timothy.Kirk@sunbeltrentals.com

**Personnel**  
Brendan Horgan, Chief Executive Officer  
John Schoenberger, Senior Vice President – Finance  
Tim Kirk, Outside Sales Representative; Timothy.Kirk@sunbeltrentals.com; (667) 701-5050  
Travis Grabb, General Manager; Travis.Grabb@sunbeltrentals.com; (803) 448-3756  
Jeff Niesz, General Manager; Jeff.Niesz@sunbeltrentals.com; (410) 567-1958  
Nicholas Yancich, Director – Ground Protection; Nicholas.Yancich@sunbeltrentals.com; (401) 567-1930

**Products/Services**  
Sunbelt Rentals, a wholly owned subsidiary of Ashtead Group plc, is one of the largest equipment rental companies in North America. Based in Fort Mill, SC, Sunbelt Rentals provides equipment rental solutions for the industrial, construction and municipal markets, plus the DIY market from its network of locations throughout North America. Sunbelt Rentals' extensive equipment fleet includes a wide range of general construction and industrial equipment which is broadened further by the product offering of its specialty divisions including: ground protection solutions, climate control services, flooring solutions, industrial heat, industrial services, oil & gas services, pile driving, power & hvac services, pump solutions, and scaffold services. For more information, visit sunbeltrentals.com. Sunbelt Rentals Ground Protection Solutions division designs and executes turnkey systems for applications ranging from right of way access solutions to rig mats for oil pads. Backed by the largest inventory of ground protection mats and accessories for rent in the industry, our team of experts is equipped to supply a solution for your job site or project, regardless of size or location. In particular, our extensive inventory of industrial matting, including MegaDeck® and DuraBase® and DuraDeck®, is well suited for many applications, including site access, temporary roadways, crane platforms, storage and staging yards, and underground utility and pipeline protection.
Branch Offices

To search all of Sunbelt Rentals’ locations, please visit: www.sunbeltrentals.com/locations/

Ground Protection Branch Offices:

23940 IH 10
Vidor, TX 77662
Phone: (409) 782-9170

6 Nealy Blvd.
Trainer, PA 19061
Phone: (610) 494-7475

7354 Montevideo Rd.
Jessup, MD 20794
Phone: (301) 741-8941

2771 Fairforest Clevedale Rd.
Spartanburg, SC 29301
Phone: (803) 634-1673

5207 – 1 Doolittle Rd.
Jacksonville, FL 32254
Phone: (904) 384-3022

4000 Saco Rd.
Bakersfield, CA 93308
Phone: (661) 392-8802

2771 Fairforest Clevedale Rd.
Spartanburg, SC 29301
Phone: (803) 634-1673

5207 – 1 Doolittle Rd.
Jacksonville, FL 32254
Phone: (904) 384-3022

4000 Saco Rd.
Bakersfield, CA 93308
Phone: (661) 392-8802

724 Hicks Dr.
Elburn, IL 60119
Phone: (630) 365-9715
Fax: (630) 365-4801
Website: www.terramac.com
Contact: Monica Coenen
Email: Monica@terramac.com

Personnel

Mike Crimaldi, Chief Executive Officer; Mike@terramac.com
Monica Coenen, Marketing Manager; Monica@terramac.com; (630) 934-6136
Matt Slater, VP of Sales & Marketing; Matt@terramac.com
Jon Mix, Great Plains and Canadian Regional Sales Manager; jmix@terramac.com
Matt Nelson, Director of Dealer Support; mnelson@terramac.com
Jesse Whittaker, Director of Business Development; Jesse@terramac.com
David Soliday, Director of Sales; dsoliday@terramac.com

Products/Services

Terramac, LLC is a leading manufacturer of innovative rubber tracked crawler carriers. We offer a full line of carriers in a variety of sizes including the compact RT6, mid-sized RT9, larger RT14 and 360° rotating RT14R to meet the needs of contractors around the globe. By design, Terramac carriers exert low ground pressure giving them more traction to conquer rugged terrain while minimizing environmental damage. Our exclusive designs provide a simplistic approach to customization allowing for industry specific attachments such as Personnel carriers, hydroseeding units, tac welders, aerial lifts and digger derricks which mount to the chassis. The versatility of Terramac crawler carriers is endless and the units have proven to be an essential equipment choice for the gas distribution and utility industries. Terramac crawler carriers are available through our expansive dealer network delivering localized sales, rental parts and service support to ensure complete customer satisfaction.

THE TORO COMPANY

8111 Lyndale Ave. S
Bloomington, MN 55420
Toll Free: (855) 493-0088
Phone: (952) 888-8801
Fax: (952) 887-7223
Website: www.toro.com
Contact: Kevin Conry
Email: Kevin.Conry@toro.com

Personnel

Richard M. Olson, CEO & Chairman of the Board
Peter Moeller, General Manager – Sitework Systems; Peter.Moeller@toro.com; (952) 887-6752
Neil Borenstein, Marketing Director – Sitework Systems; Neil.Borenstein@toro.com; (952) 887-8385
Kevin Conry Sr. Marketing Manager; Kevin.Conry@toro.com; (952) 887-8203

Products/Services

Line of compact utility loaders, pedestrian trenchers, light construction products, and tree care products
TRANSWEST
20770 E. I-76 Frontage Rd.
Brighton, CO 80603
Phone: (855) 243-5444
Fax: (303) 655-7381
Website: www.transwest.com
Contact: Mike Grieco
Email: Mike.Grieco@transwest.com
Personnel
Mike Grieco, Hydrovac Division Sales Manager; info@digvac.com
Products/Services
Hydrovac sales/financing, rental program, service and parts

TT TECHNOLOGIES INC.
2020 E New York St.
Aurora, IL 60502
Toll Free: (800) 533-2078
Phone: (630) 851-8200
Fax: (630) 851-8299
Website: www.tttechnologies.com
Contact: Chris Brahler
Email: cbrahler@tttechnologies.com
Personnel
Chris J. Brahler Jr., President & CEO
David Holcomb, Vice President
Kevin Nagle, Operations Manager
Sarah Mahlik, National Accounts Manager
Mark Dorn, Upper Midwest Sales Manager
Products/Services
Underground piercing tools, directional boring machines, pipe ramming machines, specialty winching systems, pipe bursting machines and systems, conductor barrel launch tunnel system for use on difficult directional bores, directional boring machines with percussion.

TULSA RIG IRON INC.
P. O. Box 880, 4457 W 151st St. S
Kiefer, OK 74041
Phone: (918) 321-3330
Fax: (918) 321-3099
Website: www.tulsarigiron.com
Contact: Terry Flynn
Email: Terry@tulsarigiron.com

Mud Mixing & Recycling Systems
Triplex Pumps & Packages
Hydrostatic Test Units

TULSA RIG IRON
Engineered Solutions for Energy Contractors
918.321.3330 • info@tulsarigiron.com • tulsarigiron.com
**Personnel**
Trevor Young, President
Troy Young, Vice President
Terry Flynn, Vice President of Sales & Marketing
Steve Bartlett, Business Development

**Products/Services**
Manufacturer of mud mixing and recycling systems rated from 50 to 1,500 GPM, mud pumps rated from 5 to 880 GPM, and hydrostatic test systems.

**UNDERGROUND MAGNETICS INC.**
5501 NW Beaver Dr.
Johnston, IA 50131
Phone: (515) 505-0960
Website: www.undergroundmagnetics.com
Contact: Mike Young
Email: Mike.Young@undergroundmagnetics.com

**Personnel**
Michael Young, President; Mike.Young@undergroundmagnetics.com; (913) 626-7654

**Products/Services**
World leading manufacturer of HDD locating equipment. World headquarters in Johnston, Iowa with sales offices in China, India and Europe.

**Branch Offices**
Underground Magnetics Pvt. Ltd.
India
501, The Pinnacle Business Tower
Range Road, Suraj Kund
Faridabad, Haryana
India
Phone: +91 95 099 44 747
Email: Rajeev.Gupta@undergroundmagnetics.com
Support: cs@undergroundmagnetics.com

Underground Magnetics China
Golden Land Inc.
North Industrial Park,
HuiZhou District
Huangshan, Anhui Province PR.
China
Phone: +86 559-3515622
Email: michaelwong@hddtracker.com
www.goldenland-inc.com

Underground Magnetics Europe
Olieweg 10
Welsen-Noord 1951 NH
The Netherlands
Phone: +1 913-626-7654
Email: Mike.Young@undergroundmagnetics.com

**UNITED RENTALS TRENCH SAFETY**
8816 S 135th St.
Omaha, NE 68138
Phone: (402) 895-8853
Contact: Chad Lindsley
Email: clindsley@ur.com

**Personnel**
Blake Smith, Region Sales & Marketing Director; wsmith@ur.com; (816) 668-2622
Jeremy Neill, National Account Manager; jneill@ur.com; (402) 290-3800
Scott Thomas, Region Product Development Manager – Central; sthomas1@ur.com; (480) 737-3787
Troy Junkin, Region Product Development Manager – West; wjunkin@ur.com; (562) 544-8021
Chad Lindsley, Region Product Development Manager – Oil and Gas; clindsley@ur.com; (317) 914-3309
Jeff Surette, Regional Product Development Manager – Northeast; jsurette@ur.com; (508) 901-0691
Richard Overman, Region Product Development Manager – Southeast; roverman@ur.com; (980) 721-5080
Lisa Bare, Region Product Development Manager – Industrial; lbare@ur.com; (916) 247-2121
Glen McCord, Region Product Development Manager – North Central; gmccord@ur.com; (503) 739-1388

**Products/Services**
United Rentals will help you find a customized, cost-effective rental solution for your specific excavation needs. With over 92 trench safety stores and the largest fleet of shoring and underground excavation rental equipment in North America, we make sure you get what you need, when you need it, on time and on budget.

As the nation’s largest provider of trench safety training programs, our certified trainers have real trench experience and know the local, state, provincial and federal regulatory issues that affect your job site. When you need help planning and organizing your jobs, you can count on our experienced, registered Professional Engineers to help you design and implement the right trench safety solution.
ASSOCIATE MEMBERS

Branch Offices
825 Purser Dr.
Raleigh, NC 27603
Phone: (909) 532-1500;
Cell: (252) 723-7088
Brett Sondergard – Mid-Atlantic
District Manager;
bsonderg@ur.com

808 NW 12th Ave.
Pompano Beach, FL 33069
Phone: (954) 545-9770;
Cell: (954) 218-2087
Ray Maldonado –
SE District Manager;
rmaldona@ur.com

2617 N Dartmouth Ln.
Spokane Valley, WA 99206
Phone: (509) 562-5161;
Cell: (202) 384-7394
Chris Mauntone – NW & Western
Canada District Manager;
cmautone@ur.com

8601 Gulf Fwy.
Houston, TX 77017
Phone: (713) 944-9661;
Cell: (512) 423-9083
Steve Tschepl –
Gulf District Manager;
tschepls@ur.com

1139 N 27th Ave.
Phoenix, AZ 85009
Phone: (602) 267-8800;
Cell: (612) 655-3422
James Zerr – SW District Manager;
jzerr@ur.com

3505 Manchester Trafficway
Kansas City, MO 64129
Phone: (816) 921-1471;
Cell: (314) 608-0093
James Dickey –
MW District Manager;
jdickey@ur.com

580 Phillips Rd.
Columbus, OH 43228
Phone: (614) 276-5444;
Cell: (614) 314-1697
TJ Bryson – Mid-Central
District Manager;
sbryson@ur.com

169 B Memorial Dr.
Shrewsbury, MA 01545
Phone: (508) 842-3790;
Cell: (401) 300-1062
Jim Couturier – NE & Eastern
Canada District Manager;
jcouturi@ur.com

3478 Buskirk Ave., Ste. 220
Pleasant Hill, CA 94523
Phone: (925) 983-5788;
Cell: (317) 518-6423
Scott Chapman – Northern
California District Manager;
schapman@ur.com

UPSCO INC.
P.O. Box 431
Moravia, NY 13118
Phone: (315) 497-1070
Fax: (315) 497-0223
Website: www.upscoinc.com
Contact: Dan Pajak
Email: dpajak@upscoinc.com

Personnel
Dan Pajak, President
Andy Boos, EVP & General Manager
Norm Haebel, National Sales Manager
Amy Coon, Customer Support Manager – Utilities
Scott Newman, Customer Support Specialist
Lisa Howland, Customer Support Specialist
Shawn Raymond, Customer Support Specialist – Equipment
Julie Burbans, Customer Support Specialist – Equipment
Marianne Stebbins, Customer Support Specialist – Equipment
Dan Dravecky, Equipment Specialist
Steve Sharpsteen, Equipment Specialist

Products/Services
Established in 1965, UPSCO’s manufacturing, distribution and service capabilities uniquely position us as your one-stop source for utility and underground infrastructure needs through three comprehensive approaches: manufacturer of engineered piping systems, distributor of premium products and sales representative for key industry manufacturers. Experience, integrity, trust and respect allows us to bring cutting-edge technologies to the following areas: cathodic protection systems, custom fabrications, damage prevention systems, environmental solutions, equipment and tooling, horizontal directional drilling, instrumentation, keyhole technology, meter and regulation, PE piping systems, specialty products, steel and cast-iron piping systems and valves.

Branch Offices
Chad Cuvo, Regional Sales Manager – Energy Division; Appalachia – Columbus, OH; ccuvo@upscoinc.com
Gene Cote, Regional Sales Manager – Energy Division; New England – Metro, NY – Stratham, NH; gcote@upscoinc.com
Christian Kane, Contractor Sales Specialist – UCS Division; New England, NY – New Paltz, NY; ckane@upscoinc.com
Ted Peek, Regional Sales Manager – Energy Division – Upstate NY – Elmira, NY; tpeet@upscoinc.com
Steve Provenza, Contractor Sales Specialist – UCS Division; Mid Atlantic – Pylesville, MD; sprovenza@upscoinc.com
Bill Murray, Regional Sales Manager – Energy Division; Mid-West – Macomb, MI; bmurray@upscoinc.com
Adam Clary, Regional Sales Manager – Energy Division; Mid-Atlantic; aclary@upscoinc.com
<table>
<thead>
<tr>
<th><strong>UTILIMARC</strong></th>
<th>1660 Hwy. 100 S, Ste. 319</th>
<th>St. Louis Park, MN 55416</th>
<th>Phone: (952) 417-0189</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact: Chris Shaffer</td>
<td>Email: <a href="mailto:cshaffer@utilimarc.com">cshaffer@utilimarc.com</a></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Personnel</strong></td>
<td>Chris Shaffer, Chief Executive Officer; <a href="mailto:cshaffer@utilimarc.com">cshaffer@utilimarc.com</a>; (952) 417-0186</td>
<td>Tom Nimmo, Chief Financial Officer; <a href="mailto:tnimmo@utilimarc.com">tnimmo@utilimarc.com</a></td>
<td></td>
</tr>
<tr>
<td><strong>Products/Services</strong></td>
<td>Utilimarc specializes in the development of fleet analytics and, in addition, provides its customers with benchmarking software and telematics. Each product helps fleets understand their vehicles’ data and make stronger, more informed decisions. With Utilimarc, fleets can compare their performance to their peers; predict costs, and assign resources to the right areas. Utilimarc can adapt its system to various fleet needs for an all-encompassing software platform.</td>
<td></td>
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</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>VACMasters</strong></th>
<th>5879 W 58th Ave.</th>
<th>Arvada, CO 80002</th>
<th>Phone: (303) 467-3801</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact: Charles Bell</td>
<td>Email: <a href="mailto:cbell@vacmasters.com">cbell@vacmasters.com</a></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Personnel</strong></td>
<td>Lonnie Watkins, Chief Executive Officer; <a href="mailto:lwatkins@vacmasters.com">lwatkins@vacmasters.com</a></td>
<td>Charles Bell, National Sales Account Executive; <a href="mailto:cbell@vacmasters.com">cbell@vacmasters.com</a>; (619) 246-7357</td>
<td></td>
</tr>
<tr>
<td><strong>Products/Services</strong></td>
<td>Vacmasters is the industry’s leading manufacture of air-vacuum excavation equipment. With over a thousand systems sold worldwide, Vacmasters is chosen by top utility and engineering professionals for our reliability and power to safely excavate around buried utilities. With 6 different models to choose from, Vacmasters has the most diverse fleet of vacuum excavators on the market fitting every customers budget and job type. Vacmasters customers can choose from a wide range of options and chassis to truly make their new Vacmasters unit their own. For more information on our equipment or to schedule a demo please visit us on the web <a href="http://www.vacmasters.com">www.vacmasters.com</a> or call (800) 466-7825.</td>
<td></td>
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<thead>
<tr>
<th><strong>Vacuworx LLC</strong></th>
<th>10105 E 55th Pl.</th>
<th>Tulsa, OK 74146</th>
<th>Phone: (918) 259-3050</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contact: Bill Solomon</td>
<td>Email: <a href="mailto:bsolomon@vacuworx.com">bsolomon@vacuworx.com</a></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Personnel</strong></td>
<td>Bill Solomon, President/Owner</td>
<td>Alan Odgers, Senior Vice President of Strategy; <a href="mailto:aodgers@vacuworx.com">aodgers@vacuworx.com</a></td>
<td>Randy Hayes, Vice President of Business Development and Strategic Accounts; <a href="mailto:randyh@vacuworx.com">randyh@vacuworx.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>Steve Smith, Director of International Sales; <a href="mailto:smith@vacuworx.com">smith@vacuworx.com</a></td>
<td>Paula Bell, Director of Marketing; <a href="mailto:paulab@vacuworx.com">paulab@vacuworx.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>William Bomprezzi, Director of Business Analytics and Sales Operations; <a href="mailto:williamb@vacuworx.com">williamb@vacuworx.com</a></td>
<td></td>
</tr>
<tr>
<td><strong>Products/Services</strong></td>
<td>Vacuworx is the global leader in innovative vacuum and hydraulic lifting systems for the oil and gas, water and sewer, highway and heavy construction, concrete construction, landscaping and manufacturing industries. With standard lifting capacities of 1,700 to 55,000 lb (0.8 to 25 tonne), Vacuworx systems handle virtually all sizes of pipe, plate, slab and precast with speed and precision, while keeping personnel out of harm’s way. Vacuworx maintains a full inventory of lifters and pads for rental and purchase with customer service and technical support available 24/7/365. Lift faster, safer and smarter with Vacuworx.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
ASSOCIATE MEMBERS

Branch Offices
Vacuworx Australia
22 Huntington St.
Clontarf, QLD 4019, Australia
Phone: 0498 101 888
Email: Australia@vacuworx.com

Vacuworx Europe
Breukersweg 2d
7471 ST Gooi, The Netherlands
Phone: 31 622 238 060
Email: Europe@vacuworx.com

VERMEER ALL ROADS
925 Merritt Blvd.
Baltimore, MD 21222
Toll Free: (800) 492-1274
Phone: (301) 498-8720
Fax: (410) 498-8720
Website: www.vermeerallroads.com
Contact: Tim Everett
Email: Tim.Everett@vermeerallroads.com

Personnel
Tim Everett, Vice President/General Manager; Tim.Everett@vermeerallroads.com; (301) 674-2510

Products/Services
Regional Dealership for Vermeer Corporation, 12 locations with complete parts, service, sales and rentals covering the states of South Carolina, North Carolina, Virginia, Maryland, Delaware, West Virginia, Western Pennsylvania and Northern Ohio. Supplying and supporting equipment focused in directional drills, mud pumps, fluid reclaimers, trenchers, vacuums, hydraulic excavators, wood waste grinders, tree chippers, stump grinders, mini skid loaders, specialty excavation, auger boring and more.

Branch Offices
8830 Corridor Rd.
Annapolis Junction, MD 20701
Phone: (800) 492-1274
(Baltimore/Washington DC area)

10501 Vermeer Pl.
Ashland, VA 23005
Phone: (800) 552-2074
(Richmond Virginia area)

2401 Johnson Ave. NW
Roanoke, VA 24017
Phone: (844) 837-6337
(South Western Virginia area)

10900 Carpet St.
Charlotte, NC 28273
Phone: (800) 768-3444
(Central North Carolina area)

3501 Jones Sausage Rd.
Garner, NC 27529
Phone: (888) 883-7633
(Raleigh North Carolina area)

8424 Norcross Rd.
Colfax, NC 27235
Phone: (888) 933-9344
(Winston/Salem North Carolina area)

1064 Drop Off Dr.
Summerville, SC 29483
Phone: (800) 246-4307
(Southeast/South Carolina area)

131 Wisconsin Ave.
Cranberry Township, PA 16066
Phone: (888) 213-8340
(Pittsburgh/Western Pennsylvania, Eastern Ohio area)

2389 Medina Rd.
Medina, OH 44256
Phone: (888) 213-3544
(Central Ohio/Cleveland area)

110 Stanford Plwy.
Findlay, OH 45840
Phone: (888) 213-8338
(Western Ohio area)

224 South St.
Hopkinton, MA 01748
Phone: (800) 333-4183
(Massachusetts, Rhode Island, New Hampshire, Vermont and Maine)

1235 Rte. 9
Castleton, NY 12033
Phone: (800) 333-4183
(New York state)

770 Derby Ave.
Seymour, CT 06483
Phone: (800) 333-4183
(Connecticut)

VERMEER CORPORATION
1210 Vermeer Rd. E
Pella, IA 50219
Phone: (641) 628-3141
Fax: (641) 621-7773
Website: www.vermeer.com
Contact: Dave Wisniewski
Email: dwisniewski@vermeer.com
Personnel
Mary Vermeer Andringa, Chair of the Board
Jason Andringa, President & CEO
Doug Hunt, President of Industrial Solutions
Dave Wisniewski, Vice President – Commercialization

Products/Services
As an industrial and agricultural equipment company, Vermeer Corporation designs, manufactures and supports machines that make a real impact in a progressing world. Vermeer offers customers a full line of high-quality utility, pipeline, surface mining, tree care, landscape, rental, recycling, forestry and agricultural equipment, which carries a reputation for being built tough, built to perform and built for value. Headquartered in Pella, Iowa, with affiliated companies and independent dealer locations around the world, Vermeer is committed to meeting customers’ needs in more than 60 countries. Those customers are at the core of the business and backed by reliable, localized customer service and support provided by independent dealers. That support has been part of the culture at Vermeer for more than seven decades. Find more information about Vermeer Corporation, product lines, the dealer network and financing options by visiting vermeer.com.

Branch Offices
Vermeer Corporate Headquarters are in Pella, IA, and regional offices and manufacturing facilities are located in Goes, Netherlands; Valinhos, SP Brazil; Singapore; Tianjin, China; Freeman, SD; Greenville, SC, and Okahumpka, FL.

VERMEER HEARTLAND
2574 US Rte. 22 NW
Washington Court House, OH 43160
Phone: (740) 335-8571
Fax: (740) 335-1926
Website: www.vermeerhl.com
Contact: Craig Butts
Email: cbutts@vermeerhl.com

Personnel
Stephen Farrens, President
Rich Farrens, Chief Executive Officer; rfarrens@vermeerhl.com
Craig Butts, Vice President of Sales; cbutts@vermeerhl.com

Products/Services
Directional boring, trenchers, rock wheels, plows, pneumatic piercing tools, brush clippers, stump grinders, tub and horizontal grinders, trommel screens, compost turners, compact track loaders, mini excavators

Branch Offices
424 S Mulberry St.
Elizabethtown, KY 42701
Phone: (270) 737-1721
Fax: (270) 737-3190
Website: www.vermeermidwest.com
Contact: Kyle Hohmann
Email: Kyle.Hohmann@vermeermidwest.com

VERMEER MIDWEST INC.
2801 Beverly Dr.
Aurora, IL 60502
Phone: (630) 820-3030
Fax: (630) 820-3490
Website: www.vermeermidwest.com
Contact: Kyle Hohmann
Email: Kyle.Hohmann@vermeermidwest.com

Personnel
Junior Kool, Chair of the Board
Steve Kool, Chief Executive Officer
Patrick Roessler, Chief Financial Officer
Jeff Burzynski, IT Director
Mitch Smith, General Manager
Kyle Hohmann, Sales Manager; Kyle.Hohmann@vermeermidwest.com
ASSOCIATE MEMBERS

Products/Services
Directional boring units, tub grinders, horizontal grinders, compost turners, trammel screens, brush chippers, stump cutters, trenchers, plows, pneumatic piercing tools, pneumatic pipe bursting, concrete cutters, tree spades, mini excavators, track loaders and trailers

Branch Offices
120 E Martin Dr.
Goodfield, IL 61742
Phone: (309) 965-3300
Fax: (309) 965-2358
Darin Martin, General Manager
Gary Harms, Sales Manager;
Gary.Harms@vermeermidwest.com

1801 – 79th St. N
East Moline, IL 61244
Phone: (309) 751-9540
Fax: (309) 496-2159
Darin Martin, General Manager

11220 Allisonville Rd.
Fishers, IN 46038
Phone: (317) 842-1040
Fax: (317) 577-1179
Craig Crowe, General Manager
Troy Gipson, Sales Manager;
Troy.Gipson@vermeermidwest.com
Gary Nirich, Strategic Accounts
Sales Manager

VERMEER MV SOLUTIONS
2006 Perimeter Rd.
Greenville, SC 29605
Phone: (864) 277-5870
Website: www.vermeermvs.com
Contact: Cori Walsh
Email: cvwalsh@vermeer.com

Personnel
Brian Showley, Director of Sales; bshowley@vermeer.com; (352) 638-0107
Cory Lee, Regional Sales Manager; clee@vermeer.com; (864) 386-9465

Products/Services
Vacuum excavators; piercing tools; utility locators; core saws; auger boring

Branch Office
27137 S Hwy. 33
Okahumpka, FL 34762
Phone: (352) 728-2222

VERMEER NORTH ATLANTIC
7 Maple Ave.
Lumberton, NJ 08048
Phone: (609) 267-6600
Fax: (609) 267-3012
Website: www.vermeernorthatlantic.com
Contact: Jeremy Burrows
Email: jburrows@vermeerna.com

Personnel
Ken Davis, Sales & Marketing Manager; kdavis@vermeerna.com
Chris Root, Underground Specialist; croot@vermeerna.com

Products/Services
Directional drills and rock trenchers

940 Garden Ln.
Fowlerville, MI 48836
Phone: (517) 915-0555
Fax: (517) 223-4843
Stewart Roberts, General Manager
Steve DeBruin, Sales Manager;
Steve.DeBruin@vermeermidwest.com

1098 Franklin St.
Marne, MI 49435
Phone: (616) 677-5900
Fax: (616) 677-1988
Stewart Roberts, General Manager
VERMEER NORTHWEST SALES & SERVICE INC.
P. O. Box 45213
Tacoma, WA 98445
Phone: (253) 536-7112
Fax: (253) 535-6628
Website: www.vermeernw.com
Contact: Tim Weaver
Email: Tim.Weaver@vermeernw.com

Personnel
Tim Weaver, President; (253) 677-9817
Jerry Werkhoven, Sales Manager; (253) 677-9818

Branch Offices
Locations in Tacoma, WA and Anchorage, AK

VERMEER OF INDIANA INC.
13402 Britton Park Rd.
Fishers, IN 46038
Phone: (317) 842-1040
Fax: (317) 577-1179
Website: www.vermeermidwest.com
Contact: Craig Crowe
Email: Craig.Crowe@vermeermidwest.com

Personnel
Craig Crowe, General Manager
Gary Nirich, Strategic Account Manager
Troy Gipson, Sales Manager
Alex Baker, Territory Manager
Cory Shortridge, Territory Manager
Jake Gay, Territory Manager
Dave Brumbaugh, Territory Manager

Products/Services
Heavily involved in underground, utility construction, tree/forestry equipment. sales service rentals and customer support.

Branch Offices
Vermeer of Indiana, Inc.
3310 W Coliseum Blvd.
Ft. Wayne, IN 46808
Vermeer of Indiana, Inc.
3566 Citadel Cir.
Newburgh, IN 47630

VERMEER OF MICHIGAN INC.
940 Garden Ln.
Fowlerville, MI 48836
Toll Free: (800) 336-3889
Phone: (517) 915-0555
Website: www.vermeermidwest.com
Contact: Stewart Roberts
Email: Stewart.Roberts@vermeermidwest.com

Personnel
Steve Kool, President
Stewart Roberts, General Manager

Products/Services
Vermeer of Michigan supplies Vermeer Underground engaging equipment to the gas and telecommunications industries — navigator directional drills / trenchers / plows / vacuum excavators / cable locators / yanmar mini excavators / cable trailers. We rent, RPO, and sell these products which are supported by (3) fully equipped parts and service facilities with 48 trained employees ready to serve our customers. We also use (8) fully equipped service trucks to support our customers.
## ASSOCIATE MEMBERS

### Branch Offices

<table>
<thead>
<tr>
<th>Location</th>
<th>Address</th>
<th>Phone Number</th>
<th>Fax Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Marne Service Center</td>
<td>1098 Franklin St.</td>
<td>(616) 677-5900</td>
<td></td>
</tr>
<tr>
<td>Kalkaska Service Center</td>
<td>1328 Wood Rd. NE</td>
<td>(231) 258-1290</td>
<td></td>
</tr>
<tr>
<td>W3090 CR B</td>
<td>West Salem, WI 54669</td>
<td>(608) 786-1910</td>
<td>(608) 786-2021</td>
</tr>
<tr>
<td>2304 Kelbe Dr.</td>
<td>Little Chute, WI 54140</td>
<td>(920) 687-9988</td>
<td>(920) 687-9984</td>
</tr>
<tr>
<td>4082 Hoepker Rd.</td>
<td>Madison, WI 53704</td>
<td>(608) 244-0500</td>
<td>(262) 781-0088</td>
</tr>
<tr>
<td>Vermeer Wisconsin Inc.</td>
<td>5445 N 131st St.</td>
<td>(262) 781-2288</td>
<td></td>
</tr>
<tr>
<td>Volvo Construction Equipment</td>
<td>312 Volvo Way</td>
<td>(717) 530-6160</td>
<td></td>
</tr>
</tbody>
</table>

### Personnel

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Whit Perryman</td>
<td>Chief Executive Officer</td>
</tr>
<tr>
<td>Darren Tallman</td>
<td>Chief Financial Officer</td>
</tr>
<tr>
<td>Jason Rush</td>
<td>Chief Operating Officer – Northern Region</td>
</tr>
<tr>
<td>Brian Harris</td>
<td>Chief Operating Officer – Southern Region</td>
</tr>
<tr>
<td>Ray Miller</td>
<td>Regional Sales Manager</td>
</tr>
<tr>
<td>John M. Willinger</td>
<td>President</td>
</tr>
<tr>
<td>Steven Willinger</td>
<td>Vice President</td>
</tr>
<tr>
<td>Brad Gabrielse</td>
<td>Sales Manager</td>
</tr>
<tr>
<td>Kathryn K. Anderson</td>
<td>Secretary/Treasurer</td>
</tr>
<tr>
<td>Tina Willinger</td>
<td>Corporate Secretary</td>
</tr>
<tr>
<td>Santiago Vargas</td>
<td>Director of National Accounts Oil &amp; Gas</td>
</tr>
<tr>
<td>John Duff</td>
<td>Oil &amp; Gas Product Manager</td>
</tr>
</tbody>
</table>

### Products/Services

Vermeer Wisconsin has four branch locations including the Butler WI location, specializing in selling, leasing, renting, training and servicing Vermeer industrial equipment and complementary lines of equipment.

### VOLVO CONSTRUCTION EQUIPMENT

<table>
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<tr>
<th>Address</th>
<th>Phone Number</th>
<th>Fax Number</th>
</tr>
</thead>
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<tr>
<td>312 Volvo Way</td>
<td>(717) 530-6160</td>
<td></td>
</tr>
<tr>
<td>3025 State Hwy. 161 N</td>
<td>(972) 255-3500</td>
<td>(972) 255-9525</td>
</tr>
</tbody>
</table>

### Website

- www.vermeertexas.com
- www.vermeerwisconsin.com
- www.volvoce.com
Products/Services
Volvo Construction Equipment (Volvo CE) is a major international company developing, manufacturing and marketing equipment for construction and related industries. Its products, leaders in many world markets, include: a comprehensive range of pipe layers, wheel loaders, hydraulic excavators, articulated haulers, soil and asphalt compactors, pavers and compact equipment.

WEILER ABRASIVES GROUP
1 Weiler Dr.
Cresco, PA 18356
Phone: (570) 595-7495
Fax: (570) 595-2002
Website: www.weilercorp.com
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Bill Dwyre, Managing Director – Americas
David Jescovitch, Abrasive Specialist Manager; djescovitch@weilercorp.com; (570) 994-3062

Products/Services
As an industry leader and global manufacturer of surface conditioning solutions, Weiler Abrasives Group is dedicated to forging collaborative relationships with our customers in diverse markets – metal fabrication; industrial production; and maintenance, repair & operations – to tackle their toughest cleaning, grinding, cutting, de-burring and finishing challenges.

WESTERN SUPPLIES INC.
P. O. Box 551
Wichita Falls, TX 76307
Phone: (940) 855-3401
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Website: www.westernsupplies.com
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Products/Services
Pipeline contractors’ supplies and rentals

Branch Offices
2476 Interstate 20 W
Monahans, TX 79756
Phone: (432) 943-2078

7299 A Hwy. 4
Battleboro, NC 27809
Phone: (252) 442-3277

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Houston, TX 77056
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Fax: (281) 452-5455
Website: www.worldwidemachinery.com
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Adam Greenburg, President of Sales
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Products/Services
Worldwide Machinery, Ltd. has provided the sale, rental and leasing services for earthmoving and pipeline equipment in both the domestic and international markets presumably longer than any other company in existence today. Since its founding in 1949, Worldwide Machinery offers customers a quick, cost-effective way to locate and acquire new and pre-owned equipment to meet a variety of needs. The Worldwide team specializes in coupling equipment with project requirements and facilitates assistance to arrange financing terms. WM offers equipment for sale and rent, equipment such as pipelayers, padding machines, bending machines, welder tractors, crawler carriers, vacuum lifts and a variety of pipeline accessories as well as full spectrum of earthmoving and support equipment comprising of air compressors, articulated trucks, cranes, dozers, excavators, generators, motor graders, scrapers, service trucks, soil compactors, track loaders, trenchers, vibratory soil compactors, water wagons, water trucks as well as other equipment.

Branch Offices
8606 Bldwy. SE 1505 US 6 & 50 Fruita 106 S 1st St.
Albuquerque, NM 87105 Grand Junction, CO 81521 Martins Ferry, OH 43935
2030 Weatherford Hwy. 3001 N Lovington Hwy. 1125 Legacy View St.
Cleburne, TX 76033 Hobbs, NM 88240 Salt Lake City, UT 84104
2951 Chambers Rd. 5260 Beesley Dr. 7011 Zenith Ave.
Aurora, CO 80011 Las Vegas, NV 89115 Lubbock, TX 79404
860 – 35th Ave. E
Dickinson, ND 58601

WTS INC.
435 N 2nd St. 1505 US 6 & 50 Fruita
Lewiston, NY 14092 Grand Junction, CO 81521
Phone: (716) 754-5400 106 S 1st St.
Fax: (716) 754-8001 Martins Ferry, OH 43935
Website: www.wtsonline.com 1125 Legacy View St.
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Michael C. Oliver, Vice Chairman; moliver@wtsonline.com
Michael J. Wurst, President and CEO; mwurst@wtsonline.com
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Nathan J. Dean, Operations Manager – Pipeline & Energy Services; ndean@wtsonline.com; (540) 908-0262

Products/Services
Environmental consulting, compliance and sustainable engineered solutions services including: logistics management for waste, by-products and reusable materials with a focus in the pipeline and distribution contractor sector on HDD spoils management.
Branch Offices
Arizona, Connecticut, Oklahoma, South, Texas, Virginia

WYO-BEN INC.
P. O. Box 80687
Billings, MT 59108
Phone: (406) 652-6351
Fax: (406) 656-0748
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Jeremy Hunt, Export/Sales Engineer; jhunt@wyoben.com
Tyson Smith, Technical Sales Engineer; tsmith@wyoben.com; (406) 672-9708
Norm Pelak, Technical Sales Engineer; npelak@wyoben.com; (406) 670-0331
Steve McGrew, Sales Engineer; smcgrew@wyoben.com; (918) 630-6267
Brooks Felder, Sales Engineer; bfelder@wyoben.com; (406) 876-1768
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Dave Crone, Sales Engineer; dcrone@wyoben.com; (406) 690-0105
Cass Caspary, Territory Manager; ccaspary@wyoben.com; (214) 460-2372

Products/Services
Wyo-Ben, Inc. is a privately held, family-owned business. We have been in business since 1951 and are leading producers of Wyoming bentonite clay-based products. Our materials are used globally in applications such as oil, gas, and water well drilling, environmental construction and remediation, hazardous waste water treatment, cat litter, as well as many other industrial and consumer related products. We continue to provide high quality drilling fluid products throughout the world. Wyo-Ben's products are the innovative results of field-driven solutions. Our knowledgeable customer service, research and sales people bring industry leading products to the market place by being dedicated to the customer's goals. For more information about Wyo-Ben, Inc. products call (406) 652-6351 or visit www.wyoben.com.

YAK ACCESS
2438 Hwy. 98 E
Columbia, MS 39429
Phone: (601) 395-6355
Website: www.yakaccess.com
Contact: Kathy Hopper
Email: Kathy.Hopper@yakaccess.com

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Kathy Hopper, Director of Marketing; Kathy.Hopper@yakaccess.com; (936) 203-7980
Jared Shuler, Senior Vice President Midstream Services; Jared.Shuler@yakaccess.com; (281) 733-5600

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YOUNG’S ENVIRONMENTAL CLEANUP INC.
G-5305 N Dort Hwy.
Flint, MI 48505
Toll Free: (800) 496-8647
Phone: (810) 789-7155
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Tim Mitchell, Corporate Controller; tmitchell@yeci.us
Ken Sholes, Account Manager; kens@yeci.us

Products/Services
Young’s Environmental (Young’s) is full-service environmental company specializing in 24-hour emergency
response, natural gas and pipeline energy services, environmental remediation, waste hauling, vacuum tanker
services, underground infrastructure repair and maintenance, and industrial cleaning. Young’s provides the highest
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the capability to provide turn-key operations on a very short, and sometimes emergency basis.

Branch Office
3376 3 Mile Rd. NW
Grand Rapids, MI 49534
Phone: (616) 785-3374
Fax: (616) 785-3401
Email: youngs@yeci.us

ZIEGLER CAT
901 W 94th St.
Minneapolis, MN 55420
Phone: (952) 888-4121
Website: www.zieglercat.com
Contact: Matt DuClette
Email: Matt.DuClette@zieglercat.com

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Corbin Buchholz, Territory Manager; Corbin.Buchholz@zieglercat.com; (612) 500-3735
Chris Rice, Director of Sales; Chris.Rice@zieglercat.com; (612) 799-2618
Chad Weidemann, Regional Manager; Chad.Weidemann@zieglercat.com; (612) 418-9988

Products/Services
Our company has 2,000 employees in 22 locations in Minnesota and Iowa, making it one of the largest Cat dealers
in North America. Ziegler sells and services Cat construction, paving, forestry, mining equipment, trucks, generators,
and industrial engines. Ziegler has the construction equipment rental fleet you need to get the job done – all in one
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and attachments, along with daily, weekly and monthly rates. You’ll find boom lifts, compact and heavy construction
equipment, compressors and air tools, trailers, skid steer loaders, earthmoving machines, and much more. Ziegler
Rental carries the full line of Cat® parts, construction and farm equipment rentals, heavy equipment rentals, and
attachments from leading brands like JLG, Sullair, Toro, Wacker Neuson, and AGCO.

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Altoona, IA 50009
Phone: (800) 342-7002
210 Garfield Ave.
Duluth, MN 55802
Phone: (800) 421-3831
2225 – 255th St.
St. Cloud, MN 56301
Phone: (800) 522-9469
6340 W US Hwy. 63 Frontage Rd.
Rochester, MN 55904
Phone: (800) 247-1068
3376 3 Mile Rd. NW
Grand Rapids, MI 49534
Phone: (616) 785-3374
308 N Lawler St.
Postville, IA 52162
Phone: (800) 526-0889
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**Associate Member Application**
Associate Membership is available to businesses that supply the industry with equipment, materials and services. As a member, you will be exposed to a wealth of information involving every aspect of the utility distribution industry.

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Industry Membership is for any individual who is regularly employed as a consultant, employee, officer, director or elected official of any corporation or governmental unit engaged in the distribution industry (as generally defined in such labor agreements which are to be negotiated).

For membership applications visit: www.dcaweb.org/page/ApplicationJoin

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Donna Reed  
Director of Member Services  
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