



**Agenda** (As of 1/26/20, subject to change)  
**2020 International Convention & Trade Show**  
January 26-30, 2020 | Grapevine, Texas

**SATURDAY, JANUARY 25**

All Day

Arrivals

**SUNDAY, JANUARY 26**

8:00 AM - 10:50 AM

**Board Meeting** (Escondido 1-2, Vineyard Tower Level 1)

10:00 AM - 1:00 PM

**ADS Welcome Desk** (Vineyard Tower Pre-Function Area)

*Check in and ADS name badge pick up*

11:00 AM - 12:00 PM

**Committee Meetings** - Registered ADS Members are welcome to attend.

**Business Management** (Davis 1, Vineyard Tower Level 1)

*Chair: Warren Stewart*

*Oversees business-related programs, seminars, presentations and services to enhance the business skills of members.*

**Replacement Parts**(Texoma 1, Vineyard Tower Level 1)

*Chair: Saul Goldfarb*

*To represent the interests of the replacement parts manufacturer members and to work towards common goals of the Association.*

**Communications** (Davis 2, Vineyard Tower Level 1)

*Chair: Mike Perkins*

*Guides the communication activities of the Association including ADS's newsletter, Directory and website. Acts as a liaisons to related industry groups, government relations and communications with the general public.*

**Technical Education** (Texoma 2, Vineyard Tower Level 1)

*Chair: Steve Cates*

*Develop and maintain programs, services and information on current technical information.*

**Manufacturers** (High Plains 2, Vineyard Tower Level 1—meeting jointly with TurboCharger)

*Represents the interests of Manufacturer members.*

**TurboCharger** (High Plains 2, Vineyard Tower Level 1)

*Co-Chair: John Griffin*

*Co-Chair: Dennis Gagnon*

*Enhances the Turbocharger aftermarket business through seminars, member contact, and higher awareness of the Nationwide Warranty Program.*

**Membership** (Davis 4, Vineyard Tower Level 1)

*Chair: Bryan Menke*

*Supervises activities to recruit and retain members, as well as the membership application process.*

**Trade Show** (Texoma 3, Vineyard Tower Level 1)

*Chair: Al Roberts*

*Regulate operations and solicit companies to join the annual Trade Show.*

12:00 PM - 12:45 PM

**Board and Committee Chairs Lunch**

12:45 PM - 1:45 PM

**Committee Chairs Report to Board** (Escondido 1-2, Vineyard Tower Level 1)

1:00 PM - 4:00 PM

**Technical Training - Diesel Diagnostics: The Future for Drive-In Service** with Tony Salas (Escondido 3, Vineyard Tower Level 1)

*Pre-Registration Required, Separate fee applies*

2:45 PM - 4:15 PM

**Holset Distributor Meeting** - by invitation only

4:30 PM - 6:00 PM

**Garrett Distributor Meeting** - by invitation only

6:15 PM - 9:00 PM

**ADS Welcome Desk** (Yellow Rose Ballroom Pre-Function Area)

*Check- in and ADS name badge pick up*

7:00 PM - 9:00 PM

**ADS Get-Acquainted Reception** (Yellow Rose Ballroom and Pavillion, Lone Star Tower Level 1)

*Open to all registered for ADS Convention including registered companions - ADS name badge required*

**MONDAY, JANUARY 27**

7:30 AM - 3:45 PM

**ADS Welcome Desk** (Tate Pre-Function Lobby)

*Check- in and ADS name badge pick up*

7:30 AM - 8:00 AM

**Morning Coffee** (Tate Pre-Function Lobby, Vineyard Tower Level 2)

8:00 AM - 9:30 AM

**Morning Sessions** (Tate Ballroom 1-3, Vineyard Tower Level 2)

**Welcome/ADS Business Meeting/ADS Member Benefit Update/Awards**

**Technical Seminar: Alliant Power**

*Nate Breunig, Senior Manager-National Accounts*

9:30 AM - 9:45 AM

**Break**

9:45 AM - 12:15 PM

**Morning Technical Seminars** (*Tate Ballroom 1-3, Vineyard Tower Level 2*)

**Technical Seminar**

*Tony Salas*

**Technical Seminar: Cummins Inc.**

*Patrick Wolf*

**Technical Seminar: DENSO**

*Andrew Shlatz, National Sales Manager*

**PurePower Technologies**

*Chris Dye, Sales Manager*

**Technical Seminar: Lucas Diesel Systems**

*Mike Rayne, Lucas Diesel Systems Board Member*

12:15 PM - 1:15 PM

**Lunch** (*Tate Ballroom 6-8, Vineyard Tower Level 2*)

2:00 PM - 3:15 PM

**Companion Afternoon Tea**

*Tea will be hosted by Melanie Moore, sister of ADS President Laura Rountree. Companions of registered ADS members are invited to attend - please see ADS Welcome Desk for more information, including location.*

1:30 PM - 3:30 PM

**Afternoon Sessions** (*Tate Ballroom 1-3, Vineyard Tower Level 2*)

**Technical Seminar: Delphi Technologies**

*Harshad Joshi*

**Trade Shows 101 - Back to Basics**

*Moderated by Warren Stewart*

**Growing and Keeping Your Best Assets: People**

*Homer Hogg, Director of Technical Service*

3:45 PM - 4:15 PM

**Ortner Foundation Meeting** (*Escondido 1*)

3:40 PM - 4:15 PM

**Committee Meetings: Canadian General Meeting** (*Mesilla 1, Vineyard Tower Level 1*)

*Represent Canadian members, host Regional Meetings and recruit new members.*

4:00 PM - 4:30 PM

**Forerunners** (*Davis 1, Vineyard Tower Level 1*)

*Open to all registered ADS members under the age of 39*

4:15 PM - 4:50 PM

**Committee Meetings: Latin American Meeting** (*Mesilla 2, Vineyard Tower Level 1*)

*Represents the Latin American members, host Regional Meetings and recruit new members.*

**TUESDAY, JANUARY 28**

6:00 PM - 7:30 PM

**Owners Collaboration Meeting** (*Tate 1-2, Vineyard Tower Level 2*)

*All Principles (Owner, President, CEO, COO, Chairman of the Board, Branch Manager) of ADS Service Member companies invited to attend. The meeting is about issues faced by upper level management and owners, and ways to get through industry changes. Principles will meet in a relaxed environment where they can openly discuss issues including difficulties with stock, repair, sales and more.*