



The
FALI FORUM

FLORIDA ASSOCIATION OF LICENSED INVESTIGATORS

Volume XII, Issue 1

*"Just because you do not take an interest in politics,
doesn't mean politics won't take an interest in you."*

- Pericles

FALI
P.O. Box 12483
Tallahassee, FL 32317
Toll Free: 1-888-845-3254
Fax: (850) 205-3254
Email: Info@FALI.com
FALI Online: www.FALI.com

January 2005

Inside This Issue:

News From The FALI Board	2
A Word From The Editor	2
FALI Members In The News	3
Legislative Updates	4-5
Fraud Alert From SIA Select Services	5
FALI Area Meeting News	6-7,19
News From The FBCI	8
Educational Opportunities	8
News From The CDITC	9
Employment Opportunities	9
FALI Member Article Submission	10
P.I. Library—A Literary Review	11
FALI Area Meeting Schedule	13
FALI Member Benefits	13
FALI Member Graphic Artist Needed	22
Welcome New FALI Members	23
FALI Member Birthdays	23
FALI Board Contact Information	24

Upcoming Events:

For A Listing Of Upcoming FALI Events,
Please Visit FALI Online At www.FALI.com

For A Detailed Schedule Of FALI Area
Meetings, Please View Page 13

President's Message

Jim Ley, FCI, CCDI – FALI President

With the holidays over and 2005 now upon us, many of us are working on our New Years resolutions. Because of that, I thought that this might be a good time to give some thought to our association. What can each of us resolve to do in 2005 to make FALI stronger? Here are a few thoughts on the matter:

Volunteer: There are many ways that you can volunteer to help out your association. Area Directors are faced with the task of setting up local meetings each month. I'm certain that most of them would welcome the assistance of an able-bodied person to help round up speakers, call investigators to invite them to a meeting or possibly set up meetings in remote corners of the area. FALI also has numerous committees that need volunteers, and service on those committees is not limited only to Board Members. We also need assistance with our one-day seminars and annual conferences. If you wish to volunteer, please send me an email at President@fali.com. I'll be happy to put you in touch with the right person.

Attend Your Local Meetings: One of the key benefits of being a FALI member is the ability to attend local meetings and hear interesting speakers on a variety of speakers. Increased attendance enables FALI's Area Directors to continue to provide you with quality presentations. It also enhances the networking ability of your association.

Attend FALI's Annual Conference: Your attendance at FALI's annual conference benefits FALI in two ways. First, it helps fund FALI, thereby enabling us to provide more to our members. It also helps by better educating our membership. An educated member is an informed member, and an informed member increases our bargaining power when dealing with the Division of Licensing, the Legislature or other political entities.

(Continued on page 15)



News From The FALI Board Of Directors

FALI Board Seeks To Fill Vacancies

Submitted by Michael Beltz – Editor, FALI Forum

With the recent and unfortunate resignation of **FALI Parliamentarian/Historian Claude E. Lavaron III, FCI, CLI**, the FALI Board of Directors now has three vacancies to fill. The aforementioned Parliamentarian/Historian position and the FALI Area Directors positions for FALI Areas 5 and 7.

FALI Area 5 represents Miami-Dade and Monroe counties. FALI Area 7 represents the Florida panhandle area of Escambia, Jackson, Washington, Holmes, Okaloosa, Walton, Santa, Rosa, and Bay counties.

Any FALI Active Member inter-

ested in filling any of these positions is encouraged to contact **FALI President Mr. Jim Ley, FCI, CCDI** via email at President@FALI.com or via phone at 727.384.3600.

A Word From The Editor

Esteemed Colleagues,

Welcome to the latest edition of the *FALI Forum*. In my humble opinion, I believe that this issue of the *Forum* is the best in FALI history.

Even though I have only officially been the Editor of the *Forum* since last February, I have been responsible for production of the *Forum* since October of 2003. During my tenure I have strived to make each issue of the *Forum* better than the last. Despite the many challenges I have faced, and continue to face, in producing the *Forum*, I believe I have served the FALI Membership well.

In the past year I have increased the content of the *Forum* by more than eight pages while decreasing the cost of production by almost 70%. The increased content is due to the efforts I have invested in establishing relationships with other fine professionals across the nation and world. The decreased production costs were realized, in part, because I volunteered to perform some of the work involved in producing the *Forum* that FALI had been paying for in the past. During this time frame, there has also been a net increase in advertising revenue – all in all, a job well done, if I do say so myself.

Why do I mention all of this? I mention all of this because I am proud of my accomplishments as Editor of the *Forum*. More importantly, I mention all of this because I am truly thankful for all of the assistance that I received during my journey as your Editor. While I certainly deserve my share of the credit for the aforementioned accomplishments, my efforts would have been futile without the assistance of some other fine professionals.

First and foremost, I would like to thank **Mr. Randall Posey**. Mr. Posey has assisted me in some

(Continued on page 22)



FALI Members In The News

FALI Member Featured On A&E's "Cold Case Files"

Submitted by Michael Beltz – Editor, FALI Forum

FALI Member Lt. Nelson Andreu was featured on the Tuesday December 7th episode of A&E's popular television program "Cold Case Files". Lt. Andreu retired from the Miami Police Department Homicide Unit in 2003. Lt. Andreu spent 22 of his 23 years of service with the MPD in the Homicide Unit. Lt. Andreu is currently a licensed private investigator in Miami.

During his tenure with the MPD Homicide Unit, Lt. Andreu worked on five different serial killer cases, becoming intrigued in the heinous ways and macabre motivations behind the actions of serial killers. Lt. Andreu continues to research and lecture on this subject, as well as having written a related article (featured in this issue of the *Forum*). The aforementioned article was recently published in the Journal of the American Polygraph Association and will soon be reprinted in a promi-

nent National Police magazine.

The case, which was featured on A&E's "Cold Case Files," was the last serial killer case that Lt. Andreu worked with the MPD Homicide Unit. The killer bludgeoned to death and set fire to four women in Miami. The investigators were able to apprehend him as he was out hunting for his fifth victim. After nearly four days of interrogation, he confessed and was ultimately convicted and sentenced to four counts of life imprisonment. The investigators used an ingenious method during interrogations, which prevented the defense attorney from alleging he had confessed under duress. The killer was interrogated for several hours a day, then, under police escort and close surveillance, was allowed to go home and to work. He would then be brought back to the homicide office where the interrogations continued.

Lt. Andreu has lectured on this and other police investigative topics, and will again be doing so this summer at the annual convention of the American Polygraph Association. Lt. Andreu has taught at the Miami-Dade Police Academy, Florida International University, and most recently at the convention of the Florida Writers Association, where he tried to dispel some of the myths associated with police investigations so that authors would more accurately portray them in their writings.

Lt. Andreu has recently written a novel entitled "Dead Red" (ISBN: 1589821173) which is a story about (what else) a Miami Homicide detective. It was published and released earlier this year and FALI members who would like a copy, can purchase one online at Amazon.com, or if they would like an autographed copy, at Lt. Andreu's website DeadRedNovel.com.

SWEEPTEAM



**PROVIDES ONLY
U.S. GOVT.
TRAINED PERSONNEL
FOR EACH SWEEP
ASSIGNMENT.**

**SWEEPTEAM PAYS
25% REFERRAL FEES
DIRECT TO
YOUR AGENCY
T.S.C.M DEBUGGING SERVICE**

**Call Jim Toth
1-800-253-4385
www.sweepteam.com
FLA. LIC. SINCE 1979**



Legislative Update

Credit Headers Live—For Now—Congress Adjourns

Eddy McClain—NCISS Legislative Committee Member

With Congress finally in adjournment, HR 2971, the Social Security Number Privacy and Identity Theft Prevention Act of 2003, authored by **Representative Clay Shaw, R-FL**, and its twin, S 2801, authored by **Senator Dianne Feinstein, D-CA**, have died in committee of the 108th Congress. NCISS expects similar legislation will be introduced by both legislators when the 109th Congress convenes in January. Regrettably, Dru's law, HR 3929, the sex offender registration bill supported by NCISS and championed by **Bob Heales**, passed the Senate but failed to pass in the House and will have to be reintroduced in 2005.

What's ahead?

Since Rep. Shaw has now been re-elected, and some parts of HR 2971 have apparently been adopted in HR 10, the intelligence bill passed yesterday, many observers feel he may not pursue his identity theft legislation in 2005.

We believe this is wishful thinking and that some form of the bill will be introduced again. Republicans allow ranking members to serve three two-year terms as chairmen of committees and since Rep. Shaw has only chaired the Social Security Subcommittee for two terms, he is expected to return as Chairman in 2005.

On the Senate side, at the urging of California investigators who lobbied strenuously against S-2801, Senator Feinstein has agreed for her staff to meet with NCISS to discuss language for legislation in the 109th Congress. NCISS lobbyist Larry Sabbath is scheduled to meet with her staff for preliminary discussions. It is anticipated this will be a lengthy process.

Why didn't HR 2971 pass?

The author initially assured his fellow legislators that these bills were sound and had little opposition. That is why they advanced as far as they did with unanimous

support. But the lobbying effort of NCISS, its many state associations and members, plus the work of allies whom we alerted about the problem, took its toll on the sponsor's claims. Once they realized there were problems with the bill, legislators decided to slow the process. With regard to S-2801, Senator Feinstein perceived that HR 2971 was moving, photocopied the language and introduced it with three weeks left in the session in hopes of catching Representative Shaw's coattails. That didn't work, but a new version is expected in 2005. It is our hope that by negotiating and explaining our needs, we can prevail on legislators to provide the necessary exemptions in the initial drafts.

There is no doubt grassroots lobbying works when combined with professional help. The investigative profession has awakened to the need for representation in Washington and our State Capitols. Thank you for your continuing support of NCISS.

Article Submissions—FALI welcomes article submissions from qualified authors and members.

Please be sure that any articles submitted are not copyrighted unless FALI is granted permission from the author for publication.

Please include original author contact information if possible. Submitters shall receive a byline including their name and company information.

Please submit articles via mail, fax, or e-mail to FALI Forum c/o Michael Beltz, 2332 S. Conway Rd., Suite H, Orlando, FL 32812-8314; 407.435.9624 (direct), 407.445.6333, or Editor@FALI.com



Legislative Update

FCRA Reminder

Eddy McClain—NCISS Legislative Committee Member

Now that all of the hoopla has subsided, we still get calls from investigators trying to remember what happened with the changes to the FCRA. So here is a brief refresher:

Effective March 30, 2004, FACTA, the Fair and Accurate Credit Transactions Act, amended Section 603 of the FCRA to provide that **employers need not provide notice or obtain employee permission to order the investigation of suspected employee misconduct.** Investigators no longer need to obtain the employer's certification that the requisite notices have been given to the suspect(s).

The changes also provide that the employer need not provide the employee with a copy of the investigative report but rather, after taking adverse action:

" . . . the employer shall disclose to the consumer a summary containing the nature and substance of the communication upon which the adverse action is based, except that the sources of information acquired solely for use in preparing what would be but for subsection (d)(2)(D) an investigative consumer report need not be disclosed."

No Change In Rules For Employment Investigations:

The above changes will in no way alter the requirements for employers wishing to order a Consumer Report on applicants or on existing employees for promotional purposes.

Employers must still make the requisite disclosure to the applicant or employee of their intent to order a Consumer Report or Investigative Consumer Report and seek permission. Investigators acting as Consumer Reporting Agencies must still obtain certification from the employer indicating the disclosures have been made and written permission obtained, before commencing the investigation.

Important Fraud Alert For FALI Members Using SIA Select Services

Urgent Alert From SIA Select Services To All Merchants Processing Credit, Debit, And/Or Check Payments Electronically Through SIA Select Services

Submitted by Anthony Bonacum—FALI 3rd Vice President

It has been brought to our attention that over the phone "account switching" commonly referred to as "Phishing" is possibly being attempted within certain Agent

Association merchant categories. It has been reported that several agents across the country have received calls, faxes and/or emails stating that "their representative is

no longer in the industry of credit card processing, or that they work with that representative". They

(Continued on page 16)



FALI Area Meeting News

FALI Area 4 News—Alachua, Marion, Levy, Lafayette, Gilchrist, Dixie, Suwanee, Bradford, Columbia, Union, Putnam

James F. Robertson III—FALI Area 4 Director

The December FALI Area 4 Meeting was held on the City College Campus in Gainesville. **Mr. Robert Sutton**, the new Department Chair of City College Gainesville’s Private Investigation Services and Legal Assisting Programs, was our host. The guest speaker was City College’s Private Investigation Services and Legal Assisting Program Chair and **FALI 2nd Vice President Ms. Michelle M. Morton**, FCI who spoke on statutory compliance and the proper licensing/sponsorship of “CC”-licensed interns. The meeting did however have one distraction that was quickly eaten up by the group - the 6 foot Subway sandwich provided by the Subway located on Silver Springs

Blvd. in Ocala. The meeting ended with a tour of City College’s surveillance van.

At a future Area 4 meeting, back by popular demand, will be **Sgt. Daniel Gerard** of the Alachua County Sheriff’s Forensic Unit. The Sgt. Gerard previously spoke on Crime Scene Investigations & Evidence Gathering/New Technologies and Tools. The Sgt. was quick to point out the differences between real life forensics and Hollywood, and how the TV forensic programs are misleading the public as to the ease of collecting, testing and finding evidence.

FALI Area 4 Meetings alternate between Ocala and Gainesville on

the 2nd Wednesday of the month. Ocala meetings are held at the Shoney’s located at 3631 Southwest College Road (SR-200), Ocala, Florida 34474-4440, Phone: 352.237.3993. Gainesville meetings are held on the City College Gainesville campus located at 2400 Southwest 13th Street, Gainesville, Florida 32608-2009, Phone: 352.335.4000. As always, all FALI Area Meetings are open to members, non-members, and guests.

For additional FALI Area 4 Meeting information, please visit www.FALI.com or contact **FALI Area 4 Director Jim Robertson III** via phone at 352.620.2335 or via email at JRobertson@FALI.com.

FALI Area 8 News—Charlotte, Collier, Hendry, Glades, Lee

James J. Gallagher, FCI—FALI Area 4 Director

News From FALI Area 11—Manatee, DeSoto, Hardee, Sarasota

Lynette Revill—FALI Area 11 Director

In December, FALI Areas 8 and 11 held a joint monthly meeting/holiday luncheon in Sarasota at

the Bayou Bleu Restaurant where **Sgt. Tom Stroud** of the Sarasota County Sheriff’s Department

spoke on Identity Theft/Fraud.

(Continued at top of next page)





FALI Area Meeting News

FALI Area 8 and 11 News

(Continued from bottom of previous page)

FALI Area 11 Members also adopted a family from SPARCC (SafePlace and Rape Crisis Center) for the holidays.

As always, all FALI Area Meetings are open to members, non-members, and guests.

For additional FALI Area 8 and 11 Meeting information, please visit www.FALI.com or contact **FALI**

Area 8 Director James J. Gallagher, FCI via phone at 941.764.9156 or via email at JimG861@swfpi.com or **FALI Area 11 Director Lynette Revill** via phone at 941.929.9225 or via email at LRpi@aol.com.

FALI Area 9 News—Orange, Osceola, Seminole, Lake

Grace Leibolt, FCI—FALI Area 9 Director (submitted by Luis Rosado III, FCI, CFE—FBCI President)

In November, FALI Area 9 was treated to an excellent educational evening by our guest speaker, **Mr. Stu Senneff, CPP, CFE, FCI**, of Universal Consulting Associates. Mr. Senneff presented "An Overview of Terrorism for Private Investigators." Mr. Senneff, a former FBI Special Agent and current instructor on Weapons of Mass Destruction, is an expert in the field.

In addition to discussing terrorist ideologies, motivations, tactics, and potential targets, Mr. Senneff discussed the roles of the FBI, FEMA, and Weapons of Mass Destruction. One of the most valuable topics was the "Private Investigators' Action Plan" which included "How Private Investigators can Assist Law Enforcement Agencies with Counter-Terrorism."

In December, Area 9 held its annual Holiday Party on Saturday, December 11th at the Bryn Mawr Clubhouse in Orlando. This year's party was organized by **Mr. Bob Brown** and **Mr. Mike Kelley**. The menu for the evening consisted of an appetizer table that included, but was not limited to, cold shrimp cocktails, mini sausages in sweet sauce, spinach quiche, meatballs, wings, many other favorites, and a dessert table that was "to die for."

The evening's entertainment was an Elvis impersonator who did an awesome job. He even came with his own entourage of groupies. Most of the ladies attending the party received an Elvis scarf from the King himself, as they were treated to a "close up and personal" Elvis song. In addition to seeing Elvis,

everyone enjoyed dancing, good company, and good cheer, as we all celebrated the Holiday Season.

Regularly scheduled meetings shall resume in January. As always, FALI Area 9 Meetings are held the last Tuesday of the month at 5:45 pm at Piccadilly Cafeteria located at 1840 East Colonial Drive, Orlando, Florida 32803-4806, Phone: 407.896.2091. As always, all FALI Area Meetings are open to members, non-members, and guests.

For additional Area 9 Meeting information, please visit www.FALI.com or contact **FALI Area 9 Director Grace Leibolt, FCI** via phone at 407.884.8333 or via email at gleibolt@att.net.

For Additional FALI Area News, please view page 19.





Florida Board Of Certified Investigators (FBCI) News

News From The FBCI

Luis Rosado III, FCI, CFE – FBCI President

Happy Holidays and a most prosperous new year to all. Just think, 2005 is here and the FCI Program is entering its 8th year of promoting continuing education and excellence in our profession.

The 2005 legislative session will prove to be an interesting one, and hopefully a historical one as well, as we hope to see the continuing education package submitted by FALI passed. As stated by others, these efforts do not come free or cheap. Support the FALI PAC. Even if your donation is minimal, every little bit helps.

In the next few months, the FBCI

will be adding a new Merchandising page to its website. You will be able to order FCI golf shirts and FCI mugs. By the way, have you all seen the new FCI Logo? It was unveiled at the FALI Conference – the oval shape logo with gold lettering and the FCI in royal blue. The golf shirts will retail for \$30.00 and the mugs for \$6.00. There is a shipping/handling fee of \$8.00 for the shirts and \$4.00 for the mugs. If you want to place an order, please email me at FFINDERS@aol.com. Also, if you want the FCI Logo on a shirt of your own, please contact me.

In addition, one of the benefits of

being an FCI is that you can have a link to your email and/or website on the FCI website. This is offered to all active FCI's at no cost. If you wish to have your links on the FCI website please contact me.

I also want to remind all FCI's that in April 2005, the FBCI will hold its election officers. I anticipate that we will have some openings for general board positions. If you are interested, please contact me.

Once again, Happy Holidays to all, and best wishes in 2005.

Educational Opportunities

John E. Reid And Associates

If It Doesn't Say "The Reid Technique®"... It's Not John E. Reid & Associates!

As a Member of the "Reid Group of Preferred Associations" (FALI member ID # is A-20103), FALI Members receive discounts on John E. Reid & Associates, Inc. Products & Services, including the following upcoming seminars:

Jan 13-Feb 2, 2005 – Street Crimes Program Ft. Lauderdale, Florida

(Continued on page 17)





Criminal Defense Investigation Training Council (CDITC) News

News From The CDITC

Brandon A. Perron, CCDI, FCI—CDITC National Training Director

On behalf the Criminal Defense Investigation Training Council, I would like to thank FALI for their support and cooperation in respect to our common goals associated with education and training. FALI has been the leader in the State of Florida and continues to shine on the national stage as an innovative association of proven professionals.

In addition, FALI has worked hand in hand with both the CDITC and the FCI programs in an effort to deliver higher education and training to its members. FALI, CDITC, and the FCI program all share professional and ethical values in respect to our missions. Furthermore, we share members and it is for the benefit of our members and the profession that we exist. We at the

CDITC will continue to work with FALI, cooperate with FALI, and remain active members of FALI well into the 21st Century. Together, we will raise the standards and reputations of professional private investigators to the level of respect that we all deserve.

Happy Holidays...

Employment Opportunities

Davis & Associates, Inc. of Plantation, Florida has an opening for a Florida class "C" licensed investigator, with experience in covert surveillance and taking witness statements. Must be team player, professional, ethical, and possess

good organizational skills.

Applicants should have state of the art surveillance equipment and be able to work flexible hours. Wages commensurate with experience and level of skill. Fluency in

both English and Spanish preferred.

If interested, please contact **Mr. Tom Davis, FCI, CFI** via phone (954.791.5868), fax (954.791.5869), or email (tom@topsleuth.com).

Brumell Investigations, Inc. (B.I. I.) is a full service investigative agency with emphasis on insurance fraud in the State of Florida and other reciprocal states. We

are dedicated to providing quality service to our clients, and a challenging, rewarding, integrity-driven and structured work environment for our employees.

This job involves field surveillance where the investigator must obtain quality video and written

(Continued on page 18)





FALI Member Article Submission

Serial Killers: A Homicide Detective’s Take; Part 1 of 3

Lieutenant Nelson Andreu (Retired) – Miami Police Department

1. Credentials and Interest: It was during my tenure of over 20 years as a homicide Detective and Detective Sergeant with the Miami Police Department that I investigated six serial murder cases. I like to think that the experience I gained in those investigations has given me a most rudimentary glimmer of understanding as to what motivates a serial killer in undertaking his atrocities.

These six serial murder cases, which accounted for the murders of nearly 50 people, all took place in the Miami area. All six offenders were men: two Hispanic/white males, two African-American males, and two white Anglo males. They all had different, although equally macabre, reasons for their acts. Three of the killers confessed their crimes while the others took their reasons to their graves, dying of AIDS

while in prison or taking their own lives. The three men who confessed provided us with many, sometimes distressingly vivid, details of how, why, and when they committed their crimes.

Although part of my job as a homicide detective is to analyze the motives of killers, my interest goes beyond the requirements of

(Continued on page 20)

IT'S CARVED IN STONE...
 "NOBODY KNOWS MORE
 ABOUT INVESTIGATIVE
 DATA THAN WE DO!"

MERLIN
 Online Public Record
 & Skiptracing Databases

Don't trust your
 business to anyone but
 the professionals. Call
 Merlin for complete and
 comprehensive data at
 affordable prices.

MERLIN INFORMATION SERVICES • 800-367-6646 • www.merlindata.com



P.I. Library—A Literary Review

**The Complete Idiot's Guide To Private Investigating
By Steven Kerry Brown**

Reviewed by Michael Beltz—Editor, *FALI Forum*

Don't let the title fool you! As a licensed private investigator, I must commend **Mr. Steven Kerry Brown** for writing a book that is, in my humble opinion, the best book currently in print covering the basic techniques/procedures of the private investigation profession. This book is of great value to both the experienced and novice investigator alike.

While there are many great titles available for specific areas of the private investigation profession, there are few good titles that cover the general aspects of private investigation; of those, this one is the best I've had the pleasure of reading. This book also contains detailed explanations of how to effectively employ the aforementioned techniques/procedures, including: tools of the trade, skip-

tracing, employing public records, performing background investigations, interviews/interrogations, surveillance, and more. For the price, you should not think twice about adding this title to your investigative library.

As a special agent for the FBI, the author worked cases, ranging

(Continued on page 18)

 <p>bugged.com</p>	<p>Privacy Electronics Wiretap & Bug Detection</p> <p>We have the right experience and the high tech equipment</p>	
<p>Since 1981 EF 000073</p> <p>Call anytime 877-WIRETAP</p> <p>Go to bugged.com</p> <p>Visit the showroom 5075 Park Blvd Pinellas Park 33781</p> <p>Hours M-F 9 to 7 Sat. 10 to 4</p>	<p>Products</p> <p>Discounts for Professionals</p> <ul style="list-style-type: none"> Cameras <ul style="list-style-type: none"> Body Surveillance Covert Wiretap & Bug Detectors Digital Video Recorder Systems Digital Telephone Recorders Wireless Audio and Video 100+ Other Products 	<p>Services</p> <p>50/50 Fee Split</p> <ul style="list-style-type: none"> Wiretap & Bug Detection <ul style="list-style-type: none"> Many documented case histories Custom build (almost) anything In-house equipment repair Provide CCTV systems <i>you</i> can easily install
<p>The Professionals' Resource Center for Over 23 Years</p>		



You don't have to go undercover to find a good deal on insurance.

Just call us.

- El Dorado has provided insurance solutions since 1968 and is **the** insurance specialist for the security industry.
- Commercial General Liability includes Errors & Omissions and Personal Injury which includes Libel, Slander, and Defamation of Character.
- Best's Rated A+ Insurance Carrier.
- Prompt quotes.
- Guaranteed on-time filings.
- Receive a variety of special services including *ONGUARD*, El Dorado's renowned security industry newsletter.

Get superior coverage from America's premier security industry insurance agency. Call 800-221-3386 today.

EL DORADO
INSURANCE AGENCY, INC.
SECURITY INDUSTRY SPECIALISTS

www.eldoradoinsurance.com

800-221-3386 • 713-521-9251

Fax 800.700.0126 • 713.521.0125

2515 North Blvd., Houston, TX 77098

Email: specialist@eldoradoinsurance.com

Generate Certificates of Insurance directly from our website at www.eldoradoinsurance.com—anytime you need them!





FALI Area Meetings Schedule

Visit FALI Online at www.FALI.com
For Detailed Meeting Information

Area 1 (Tampa)
Scott Kamp, 813.254.9897
3rd Monday/Alternates With FALI Area 3
Ruby Tuesdays, University Square Mall
2200 E. Fowler Ave., Tampa, FL 33612

Area 2 (Brevard/Volusia/Flagler)
William Pappas, FCI 407.273.6646

Area 3 (Clearwater)
Tim O'Rourke, CPS, 727.461.9417
3rd Monday/Alternates with FALI Area 1
S2 Institute, Clearwater
1261 S. Missouri Ave., Clearwater, FL 33756

Area 4 (Ocala/Gainesville)
James F. Robertson III, 352.620.2335
2nd Wednesday
Alternates Between Ocala and Gainesville

Area 5 (Miami/Dade—Monroe) - Vacant

Area 6 (Tallahassee)
Ben Poitevent, Esquire, 850.224.4459

Area 7 (Panama City) - Vacant

Area 8 (Ft. Myers)
James J. Gallagher, FCI, 941.764.9156

Area 9 (Orlando)
Grace M. Leibolt, FCI, 407.884.8333
Last Tuesday, 5:45 pm
Piccadilly Cafeteria
1840 E. Colonial Dr., Orlando, FL 32803

Area 10 (Palm Beach)
Mark J. Murnan, CCDI, 561.622.4680
3rd Tuesday, 6:30 pm
John Bull English Pub
801 Village Blvd., West Palm Beach, FL 33409

Area 11 (Sarasota)
Lynette Revill, 941.929.9225

Area 12 (Jacksonville)
Julie Iwan, 904.251.5776
3rd Wednesday
Holliday Inn
9150 Baymeadows Rd., Jacksonville, FL 32216

Area 13 (Broward)
Gary Otto, 954.257.7958
4th Monday
Sterling Worth Café
801 S. University Dr., Suite C126
Plantation, FL 33324
Cost: \$22.00 (CASH ONLY) - Please RSVP

FALI Member Benefits

Legislative Presence in Tallahassee 365 days a year through FALI Lobbyist Charles Barner

Discounts at Educational Conference & One Day Seminars Throughout the State

Monthly Area Director Meetings

←
(See Left Of Page For More Information)

Membership Directory Published Yearly

Searchable Sections of FALI Web Site

FALI@yahoogroups.com and FALINews@yahoogroups.com

FALI PAC—Protecting The Legal Interests of Our Great Profession

E-Groups

FALI Forum Newsletter

FALI Email Address

Discounts on John E. Reid & Associates, Inc. Products & Services as FALI is a Member of the "Reid Group of Preferred Associations" (FALI member ID # is A-20103). Please visit FALI Online at www.FALI.com for more information.

UNIVERSAL Orlando® Fan Club

Because FALI participates in the Universal Orlando Fan Club program*, FALI Members can receive a universe of exciting benefits and discounts! Simply visit our website through the link at www.FALI.com to enjoy discounts on tickets to Universal Studios® and Universal's Islands of Adventure® theme parks, room discounts at our on-site resorts, and vacation packages booked through Universal Parks and Resorts Vacations®.

Fan Club members can pre-purchase tickets by booking online at the special link on the FALI website or by calling 1-888-777-2131.

*** These discounts are not available to the general public. All member benefits are subject to change without notice.**



AN EXCLUSIVE PROGRAM CREATED FOR PRIVATE INVESTIGATIVE AGENCIES

- **Private Investigators**
- **Process Servers**
- **Polygraph Examiners**

- **General Liability**
- **Errors and Omissions Liability**
- **Non-Owned Automobile Liability**

www.piinsurancedirect.com



OTHER AVAILABLE PROGRAMS

- **Security Agencies**
- **Personal Protection**
- **Security Consulting**

**Competitive, Professional, Experienced
Since 1993**



Collinsworth, Alter, Lambert, Inc.
600 Sandtree Drive, Suite 101
Palm Beach Gardens, Florida 33408
Telephone (561) 776-9007
Facsimile (888) 776-3007
www.calinc.com



President's Message
(Continued from page 1)

Locate A Benefit: FALI is constantly on the lookout for benefits that we can pass on to our members. How many of you own a company that deals with the needs of investigators or knows someone who does? By asking the question, "Would you be willing to offer your product or service to the members of FALI at a discount?" you get the ball rolling. Then all it takes is an email to our 2nd Vice President, Jim Church, at jdchurch382@msn.com. Let him know your idea and who to talk to. Jim will contact them and make the necessary arrangements.

Support Our Advertisers: Here's an easy one. Don't forget to support the companies that support your association. If you have a choice, please choose to do business with someone who advertises in our directory, on our website, in our newsletter, or at our conferences. Be sure to tell them you heard about them through FALI. They'll know that their advertising is paying off and FALI will benefit through their continued support.

Donate To FALIPAC: Last, but certainly not least, please take a moment to send a donation to FALIPAC, the political action committee that supports your association. The monies that you donate help to support legislators and other politicians who, in turn, support us. FALI's lobbyist cannot provide adequate representation without this fund. If our members would each donate \$5 per month (that's a yearly donation of \$60), we would generate almost \$40,000. Imagine what would happen if they donated more. Much of the money donated to FALIPAC is used to help fight restrictive legislation that will limit your ability to conduct business. Sixty dollars a year is a small price to pay when you consider the ramifications of even one restrictive bill passing. Please send your tax-deductible donation to:

(Continued on page 16)

**NATIONWIDE
Telephone &
P.O. Records Searches**

FIND ANYONE, ANYWHERE

- ◆ Cellular ◆ Locates
- ◆ Beepers ◆ CNA
- ◆ Telephone P.O.
- ◆ Address Tr
- ◆ Employment Locate

CNA
Provide us any residential, or
business phone number and
we will provide name, address
\$20.00
Mention Fali 75

**Forget
the Rest**



**We're
the Best**

Ph: (954) 733-4005 Fax: (954) 677-0562
Ph: (800) 733-4405 Fax: (877) ATT Loss
E-Mail: Sales@Attloss.com

Please Fax Request For Free Catalog
On Your Company Letterhead · Fax: (954) 677-0562
NOTE: Searches are solely for the Investigation Trade Only
(Law, Federal Enforcement, Attorneys, PI's,
Insurance Companies, Collection Agencies, etc.)

National & International
The integrity of your business is our business

Lic# A9400006





President's Message

(Continued from previous page)

FALI

Post Office Box 12483

Tallahassee, Florida 32317

(Make checks payable to FALIPAC)

My friends, as you can see there are lots of ways that you can help to make your association stronger. These are only a few suggestions. Let me know your thoughts. In the meantime, your Board of Directors and I will continue to work hard for you throughout 2005. Happy New Year!

SIA Fraud Alert

(Continued from page 5)

then proceed to offer you lower rates and ask you to sign new agreements at little or no charge to you the merchant.

These new merchant agreements

may look very official and even have realistic logos, but they have hidden terms and conditions which give these Phishers access to your bank accounts. These agreements also have many hidden fees that are not represented on the front of the agreements.

These hidden fees can triple your processing rates. Also contained in these documents are "Cancellation Fees" and other "Penalty Fees". Should you try to end the agreement after signing,

(Continued on top of next page)

AMERICA'S #1 INFORMATION SOURCE • AMERICA'S #1 INFORMATION SOURCE • AMERICA'S #1 INFORMATION SOURCE

ACTION RESEARCH GROUP
 AMERICA'S #1 INFORMATION SOURCE
 Established 1969 License No. A9300021

- Telephone Research
- Address Traces
- Pager Traces
- Cellular Phone Traces
- Data Base Service
- Trap Line Service

"Lower than competitive prices"


WE ARE A LICENSED PRIVATE INVESTIGATION AGENCY
 WE ARE MEMBERS OF MOST STATE INVESTIGATION ASSOCIATIONS

<input type="checkbox"/> No membership Fees	<input type="checkbox"/> No Sign-up Fees
<input type="checkbox"/> All Services Nationwide	<input type="checkbox"/> Licensed and Insured
<input type="checkbox"/> Fast, Accurate Information	<input type="checkbox"/> Complete Skip Trace Service

Call For Complete List Of Services

(800) 466-4779
Fax: (888) 866-1234

AMERICA'S #1 INFORMATION SOURCE • AMERICA'S #1 INFORMATION SOURCE • AMERICA'S #1 INFORMATION SOURCE

Information Brokers 

"BEST PRICES IN THE BUSINESS"
 WORLDWIDE PERSON & INFORMATION LOCATORS, INC.
 #1 NATIONWIDE INFORMATION BROKERS

- ~ Phone & Cellular # Traces
- ~ Phone Research (Cellular & Landline)
- ~ Name & Address to Unlisted #
- ~ Employment Locates
- ~ PO BOX Traces
- ~ Pager Trace
- ~ Bank Account Locates
- ~ Trap Line Service
- ~ Credit Reports (With Signed Authorization)

QUICK ACCURATE AND TYPED - FALI MEMBER
 INFORMATION RETURNED - OVER 60 YEARS OF POLICE
 - CALL FOR COMPLETE EXPERIENCE
 PRICE LIST

888-693-3463
 Fax : 239-540-8019
 LIC. # A-95-00432 Fully Insured





SIA Fraud Alert

(Continued from previous page)

your bank accounts on file will be charged, possibly resulting in the loss of hundreds of dollars.

These “Phishers” may have gone as far as to obtain certain information about you or your business and may sound very convincing. Do not release any further information to them. Simply hang up the phone and call your direct rep-

resentative's office for assistance.

For your added safety and convenience, the credit card merchant account representative that has been working with the Investigation Industry and the State Association for over ten years is **Mr. James M. Peeler**. If you have received a call like the one above or would like additional information on protecting your accounts, please do not hesitate to contact

Mr. Peeler at the “Merchant Services Division” Monday thru Friday 9AM To 5 PM EST. You may call toll free at 1-800-877-2964 and he will gladly assist you with regard to protection your merchant account status. By calling directly into his office you will be assured that you are reaching your legitimate merchant account representative.

Upcoming Reid & Associates, Inc. Seminars

(Continued from page 8)

- Jan 24-26, 2005 – Power Spanish for Law Enforcement Orlando, Florida
- Feb 1-3, 2005 – 3-Day Interview and Interrogation Technique Miami, Florida
- Feb 28-Mar. 2, 2005 – Street Crimes Program Orlando, Florida
- April 12-14, 2005 – 3-Day Interview and Interrogation Technique Jacksonville, Florida
- June 6-8, 2005 – Street Crimes Program Ocala, Florida
- June 20-22, 2005 – 3-Day Interview and Interrogation Technique Lake Buena Vista, Florida
- June 20-23, 2005 – 4-Day Interview and Interrogation Technique Lake Buena Vista, Florida
- June 23, 2005 – 1-Day Advanced Interview and Interrogation Technique Lake Buena Vista, Florida
- Aug 1-3, 2005 – 3-Day Interview and Interrogation Technique Miami, Florida
- Aug 4, 2005 – 1-Day Advanced Interview and Interrogation Technique Miami, Florida
- Aug 1-4, 2005 – 4-Day Interview and Interrogation Technique Miami, Florida
- Aug 22-24, 2005 – Street Crimes Program St. Petersburg, Florida
- Nov 21-23, 2005 – 3-Day Interview and Interrogation Technique Lake Buena Vista, Florida

For more information, please visit the John E. Reid & Associates website at www.reid.com or call 800.255.5747.

Disclaimer—The statements made and opinions expressed in the *FALI Forum* are not intended to be interpreted as legal, financial, and/or professional advice.

Do not act or rely upon the information in this e-mail without seeking the advice of an attorney, financial advisor, and/or an appropriately experienced professional suited specifically to meet your needs

Classified Advertising—Reserve your advertising space in the *FALI Forum* today!

Contact Michael Beltz at 407.435.9624 (direct), 407.445.6333 (fax), or Editor@FALI.com.

Rates per issue: Full Page (\$355), Half Page (\$246), Quarter Page (\$136), Business Card (\$46). Special rates are available for six-month and annual commitments.





Educational Opportunities

(Continued from page 9)

documentation, and a variety of other investigative services requiring talented investigative skills. If you are a true professional investigator and are serious minded with honesty, integrity, possess good work ethic / tenure, and are looking for part-time / full-time plus employment with excellent wage and benefits, and job security, you have found the right

place.

Employee only Class "C" positions are available throughout the State of Florida.

Ideal candidates are required to possess their own equipment, surveillance-ready vehicle, and have surveillance experience. B.I.I. will consider class "CC" licensees for employment, but will require intern to complete training

program. Relocation may be required to comply with state intern restrictions, and company training program.

If interested, please contact the B.I. I. Corporate Office at P.O. Box 24642, Jacksonville, FL 32241-4642, 904.880.5150 (phone), 904.880.5169 (fax). Florida License #A9500020.

P.I. Library

(Continued from page 11)

from bank robberies, to foreign counter-intelligence, and foreign and domestic terrorism. For 18 years Mr. Brown has managed his own private investigative firm. His cases range from nursing home abuse, to murders, rapes, and suspicious suicides. Mr. Brown is also currently authoring a series of PI novels set in Saint Augustine and the Bahamas. He shares his knowledge of the PI business via various seminars.

I would also like to personally thank Mr. Brown for allowing me to purchase multiple signed copies of this book.

The Complete Idiot's Guide to Private Investigating (ISBN: 0028643992) is available in most bookstores or at amazon.com. For those FALI Members interested in a signed copy, please contact Mr. Brown via phone at 904.819.9700 or via email at steve@stevenkbrown.com. Orders can be paid via check or via MasterCard or Visa.

As always, check with your local library or bookstore to see if you can read/review this or any title before deciding to make a purchase. This method has effectively allowed me to make the most of my investigative library budget.

I hope you found this review helpful. If I can be of further assistance, please feel free to contact me anytime via phone at 407.435.9624 or via email at Editor@FALI.com.

Disclaimer—The statements made and opinions expressed in the *FALI Forum* do not necessarily represent the official views of the Association, unless so stated, and advertising in this publication does not imply endorsement or approval by FALI.

Classified Advertising—Reserve your advertising space in the *FALI Forum* today!

Contact *FALI Forum* Editor, Michael Beltz at 407.435.9624 (direct), 407.445.6333 (fax), or Editor@FALI.com.

Rates per issue: Full Page (\$355), Half Page (\$246), Quarter Page (\$136), Business Card (\$46). Special rates are available for six and twelve issue commitments.





FALI Area Meeting News (continued from page 7)

News From FALI Area 12—Duval, Baker, Nassau, Clay, Saint Johns

Julie Iwan—FALI Area 12 Director

Area 12 held a holiday get together on December 15th, 2004 at 6:30 pm in the Boardroom of the Front Page Lounge located in the Holiday Inn off of Bay Meadows Road and I-95. A wonderful meal and conversation concluded the year. We look forward to a rewarding 2005. All the best,... Julie.

Upcoming FALI Area 12 Meetings include: January 19th - Jack Scott will speak on "Getting the Business" (FCI approved).

FALI Area 12 Meetings are held on the 3rd Wednesday of the month at the Holiday Inn located at 9150 Baymeadows Road, Jacksonville, Florida 32216, Phone: 904.737.1700. As always, all FALI

Area Meetings are open to members, non-members, and guests.

For additional Area 12 Meeting information, please visit www.FALI.com or contact FALI Area 12 Director **Julie Iwan** via phone at 904.251.5776 or via email at silentwitness@FALI.com.

News From Area 13—Broward

Gary Otto—FALI Area 13 Director

In November, Area 13 attendees gathered to hear **Joaquin Medina III** from International Detective Agency, Inc. who spoke on the topic of being an International Investigator. Mr. Medina utilized handouts and did an excellent job while answering questions from the 22 in attendance.

FALI Area 13 Meetings are held on the 4th Monday of the month at the Sterling Worth Café located at 801 South University Drive, Suite C126, Plantation, Florida 33324-3336, Phone: 954.474.7738. As always, all FALI Area Meetings are open to members, non-members,

and guests.

For additional Area 13 Meeting information, please visit www.FALI.com or contact FALI Area 13 Director **Gary Otto** via phone at 954.257.7958 or via email at panther007@bellsouth.net.

FALI Membership Application—Please Visit FALI Online at www.FALI.com and click on FALI Membership Form.

Membership Fees: Active—\$90; Associate—\$65; Affiliate—\$65; Unlicensed Specialist—\$65; Student—\$45; Corporate Sponsor—\$165.

For a list of just some of the many benefits of a FALI Membership, please review page 13.

Attention FALI Members!

Refer a new member candidate for FALI Membership and earn a \$10 coupon toward your FALI Membership renewal.

Members will receive one coupon for each new member they refer.





Serial Killers

(Continued from page 10)

my job. I have acquired and extensively studied a lengthy and well-written dissertation prepared by a convicted and, to me unknown, serial killer, and material from this document is incorporated into this article. Because I do not know his name I cannot give specific credit to its author (*Anon, article postmarked October 1994*).

I can, however, vouch for the validity of this document by providing some history about how I obtained it. While working the Rory Conde case, the investigative team was receiving copious leads, but none were panning out. One of the investigators assigned to the Task Force received by mail a letter from a local therapist. The author of this glimpse into a killer's mind prepared it as part of his psychological treatment at the request of his therapist, who chose to protect the identity of his source. The document that we received was a photocopy of what had apparently originally been handwritten on a lined legal pad in a consistent fine point that appeared to have been ink. The letter was perfectly legible and the printing was so nearly perfect that at first glance it appeared almost to have been typewritten. Close inspection revealed, however, the slight variations of human penmanship. The writing was meticulous, a nearly perfect hand that neatly compacted two rows of text between every two lines. Ap-

proximately five pages long, the document showed *no* mistakes and appeared completely free of erasures, strike-outs, even hesitation. If the writer employed such precision and planning in implementing the hideous deeds he described, it seemed nothing short of miraculous that he was ever caught. With hundreds of years of collective investigative experience behind the assembled investigative team, or Serial Killer Task Force as we were called, we harbored no doubt that whoever had written this document was a perverse, sadistic, frighteningly sick individual who was highly likely to have committed the unspeakable acts that he reduced to writing.

Revealed in this article are presumably candid thought processes provided by this protected source, as well as information provided by serial killers whom I have investigated. Although serial killers vary in the details of their mental constructs, certain procedural similarities are common among them, and enable us to construct a very general profile. In this article I attempt to track similarities among people who kill strangers.

2. Common Knowledge: During the six serial killer cases I investigated, I dealt extensively with Criminal Profilers from both the FBI and the Florida Department of Law Enforcement (FDLE). Their training and work experience are extensive and years in the making, and I have found these specialists

to be truly invaluable resources.

First, a few statistics. Keep in mind, of course, that these are generalities; always there will be those who fall outside the bell curve. The following is a consensus of the majority of criminal profilers, based on actual cases they have investigated. Serial killers tend to be mostly white males; between 20 and 40 years of age. Most, although not all, serial killers begin their lives as petty criminals; initially they may have been peeping-Toms, animal torturers, arsonists, or any other of a wide range of pre-killing crimes. I have yet to hear of a provably "upstanding" citizen who begins his life of crime by killing people for personal and/or sexual gratification. In addition, as you may have observed from the examples given above, the "petty crimes" engaged in by nascent serial killers tend away from harmless "pranks" such as vandalism and opportunistic burglary and in the direction of more highly "anti-social" behaviors.

3. Genesis of a Serial Killer: Serial killers frequently suffer from low self-esteem, often complicated by some sort of sexual dysfunction. Many were themselves the victims of sexual abuse and/or were raised in violent households. Never having received much training in social graces and lacking in confidence, they tend to be introverted and friendless. Some, like emotional adolescents that

(Continued on next page)



Serial Killers

(Continued from previous page)

never reach adulthood, maintain unhealthy ties to a family member, often the mother. And although certain serial killers have counted their mothers among their victims, in my belief such instances are not sexual in nature, but more a revenge or to halt years of real or perceived domination. In nearly all cases, deviant and recurring sexual desires and fantasies are what drive these people to murder multiple victims.

Spending much time alone, those who will depart the social norms tend to inhabit an imaginary world. Their fantasies, which in my experience always involve sex, begin small. At first they are able to achieve gratification merely by imagining these scenarios, and in that way they may not differ from other people who for reasons of their own concoct socially unacceptable fantasies that never see the light of day.

For those who develop into serial killers, at some point imaginary scenarios start to become insufficient. When thoughts and self-stimulation no longer suffice, some of these people may act their visions out in the limited but sometimes quite realistic realm of sado-masochistic sex. In time, even that is not enough. For reasons of their own, some people require more and greater stimuli to satisfy their turbulent desires, until finally they enact the killing of their first victim.

This is a big step, even for a highly aberrant mind. The perpetrator himself may be shocked and frightened, even disgusted, and it may take a while for the first-time murderer to reestablish his personal mandate. While doing so, he may relive his actions over and over in his mind, thus receiving again that gratification obtained during the actual murder and, perhaps, by doing so actually setting the stage for his progression. Some killers take something, a trophy if you will, from their victim. It may be an article of clothing or a photograph, a swatch of hair or piece of jewelry, something of use to embellish their mental re-living of their actions. This suffices for a while but, in time, their ability mentally to revisit their victim's demise will fade. By the time this happens, if he has reconstructed his entitlement and begins to hunt another victim, such a person has come to fit the classical mold of a serial killer.

Please see "Serial Killers: A Homicide Detective's Take" - Part 2 of 3 in the next issue of the *FALI Forum*.

About the author: FALI Member **Lt. Nelson Andreu** retired from the Miami Police Department Homicide Unit in 2003. Lt. Andreu spent 22 of his 23 years of service with the MPD in the Homicide Unit. Lt. Andreu is currently a licensed private investigator in Miami and was featured on the Tuesday December 7, 2004 episode of A&E's popular television pro-

gram "Cold Case Files".

During his tenure with the MPD Homicide Unit, Lt. Andreu worked on five different serial killer cases, becoming intrigued in the heinous ways and macabre motivations behind the actions of serial killers. Lt. Andreu continues to research and lecture on this subject, as well as having written a related article (featured in this issue of the *Forum*). The aforementioned article was recently published in the Journal of the American Polygraph Association and will soon be reprinted in a prominent National Police magazine.

Lt. Andreu has lectured on this and other police investigative topics, and will again be doing so this summer at the annual convention of the American Polygraph Association. Lt. Andreu has taught at the Miami-Dade Police Academy, Florida International University, and most recently at the convention of the Florida Writers Association, where he tried to dispel some of the myths associated with police investigations so that authors would more accurately portray them in their writings.

Lt. Andreu has recently written a novel entitled "Dead Red" (ISBN: 1589821173) which is a story about (what else) a Miami Homicide detective. It was published and released earlier this year and FALI members who would like a copy, can purchase one online at Amazon.com, or if they would like an autographed copy, at Lt. Andreu's website DeadRedNovel.com.



FALI Needs Volunteers!

Graphic Artist Needed From FALI Membership

Submitted by Anthony Bonacum— FALI 3rd Vice President

FALI needs the help of any member who is well versed in the Graphic Arts.

FALI needs to have the FALI logo redrawn for use in applications

such as the web site, the *FALI Forum* and other publications. We also want to make the Logo available for use by FALI members.

The current logos are distorted

and fuzzy. They need to be redrawn in various sizes. If you can help, please contact FALI 3rd Vice President Tony Bonacum via phone at 863.647.4503 or via email at Members@FALI.com.

A Word From The Editor

(Continued from page 2)

way, shape, or form with every issue of the *Forum* that I have produced. Whether he was proof-reading, assisting with bulk mail sort, or letting me move in and take over his office, Mr. Posey has been there to help. Thank you Randy, you're a great professional and an even better friend.

Next, I would like to thank **FALI 2nd Vice President Ms. Michelle M. Morton, FCI**. Ms. Morton has also been helping me since the very beginning. She even accepted daunting task of teaching me the intricacies of bulk mailing - and succeeded! "Momma Morton", you're the greatest! Thank you for your continuing support and guidance.

I would also like to thank **FALI 3rd Vice President Mr. Anthony Bonacum**. Mr. Bonacum has repeat-

edly gone above and beyond the call of duty to insure that I have everything I need to properly produce the *Forum*. Mr. Bonacum has also greatly assisted me by handling a good portion of the advertising responsibilities of the *Forum*. Thank you, Tony. Thank you very much.

And a special thank you to **Mr. Ed McClain** of NCISS. Mr. McClain has repeatedly gone to great lengths to insure that us are informed of the many legislative challenges that face our great profession. Thank you so much, sir. Your efforts are most appreciated.

And finally, I would like to thank all of the other individuals - too numerous to mention here - that have assisted me during my tenure as *FALI Forum* Editor. You are just as responsible for the success of the *Forum*, as I.

I look forward to serving you during the upcoming year while continuing to champion the best interests of FALI, the FALI Membership, and our great profession. If I can ever be of assistance, please do not hesitate to contact me.

Your questions, comments, suggestions, and submissions are always greatly appreciated. Please feel free to contact me anytime via phone at 407.435.9624 or via email at Editor@FALI.com.

Thank you for your time and consideration, and, as always, I remain in your service.

Respectfully submitted,

Michael Beltz
Editor, *FALI Forum*





Welcome New FALI Members

Martin Feeney
Grand & Associates
Referred by Ralph Frasca

Jonathan Girard
Elite Investigations Inc.

Malcolm Greenleaf
Detective Training Institute

David McAllister
Recon Investigations

Sam Moss
Referred by Mark A. Longo

Patricia Reagan
Referred by Mark Littman

Cassandra Selvage
Eye in the Sky Investigations Inc.

Beverly Snyder
East Coast Investigations & Security

Robert Wyman
Wyman Enterprises Inc.
Referred by Mark A. Longo

FALI Member Birthdays

February

Frank Arena
Billy Jean Baptiste
Eric A. Berger
Tina Boyette
Joseph E. Carroll
Ron A. Cartaya
Paul J. Costello
Howard W. Cowgill
Peter F. Crumney
Ariel Deno

Kate DePante
John Dobles
General Foreman
Capt. Walter P. Godfrey, Jr.
Alan Goodman
David T. Grover
Brian Harrison-Barry
Linda Jones
Joseph P. Marshall
Richard McCarty

Kevin McCrone
Karla Kay McCurley
Genaro Mitchell
Michelle M. Morton
John Mulry
Thomas J. Nasuti
Jody Wayne Neubert
Anthony M. Orlando
Brandon A. Perron
Walter Philbrick

Richard Raymond
Janet Skoglund
William G. Sullivan
Donald E. Taylor
Luis M. Vila, Sr.
Fred Wendling
Terry Whitney
Robert Wyman

**FALI Membership Application—
Please Visit FALI Online at
www.FALI.com and click on FALI
Membership Form.**

**Membership Fees: Active—\$90; As-
sociate—\$65; Affiliate—\$65; Unli-
censed Specialist—\$65; Student—
\$45; Corporate Sponsor—\$165.**

**For a list of just some of the many
benefits of a FALI Membership,
please view page 13.**

Office: 561-627-0000
Mobile: 772-215-6000

Palm Beach County, Florida
FindingTheFacts@aol.com

FREELANCE ENTERPRISES
Private Investigation Agency
Florida License A-2000035

A Full-Service Investigation Agency
Robert Weakley - Owner/Chief Investigator





FALI 2004—2005 Board of Directors

President—Jim Ley, FCI, CCDI
727.384.3600
President@FALI.com

**1st Vice President—
James D. (Jim) Church, FCI**
813.242.6055
JDChurch@FALI.com

**2nd Vice President—
Michelle M. Morton, FCI**
407.282.5934
Mmorton142@cs.com

**3rd Vice President—
Anthony Bonacum**
863.647.4503
Members@FALI.com

Secretary—Kelly Sommers
kdsommers@FALI.com

Treasurer—Evan M. Balash, FCI
561.622.0711
evan@blackhawklegal.com

**Sergeant-At-Arms—
John P. (Jack) Belich, Sr., FCI**
877.724.9253
jbelich@jbelich.com

Historian—Vacant

Editor—Michael Beltz
407.435.9624
Editor@FALI.com

Area 1 Director—Scott Kamp
♦ Polk ♦ Highlands ♦ Hillsborough ♦
813.254.9897
SLKInvestigations@FALI.com

**Area 2 Director—
William Pappas, FCI**
♦ Brevard ♦ Volusia ♦ Flagler ♦
407.830.8224
aegisconsulting@earthlink.net

**Area 3 Director—
Timothy O'Rourke, CPS**
♦ Hernando ♦ Sumter ♦ Citrus ♦
♦ Pinellas ♦ Pasco ♦
727.461.9417
tim@cisworldservices.org

**Area 4 Director—
James F. Robertson III**
♦ Alachua ♦ Marion ♦ Levy ♦
♦ Lafayette ♦ Gilchrist ♦ Dixie ♦
♦ Suwanee ♦ Bradford ♦ Columbia ♦
♦ Union ♦ Putnam ♦
352.620.2335
JRobertson@FALI.com

Area 5 Director—Vacant
♦ Miami-Dade ♦ Monroe ♦

**Area 6 Director—
Ben Poitevent, Esq.**
♦ Leon ♦ Taylor ♦ Jefferson ♦ Gadsen ♦
♦ Liberty ♦ Hamilton ♦ Franklin ♦
♦ Wakulla ♦ Gulf ♦ Calhoun ♦
850.224.4459
bpoitevent@msn.com

Area 7 Director—Vacant
♦ Escambia ♦ Jackson ♦ Washington ♦
♦ Holmes ♦ Okaloosa ♦ Walton ♦
Santa ♦ Rosa ♦ Bay ♦

**Area 8 Director—
James J. Gallagher, FCI**
♦ Charlotte ♦ Collier ♦ Hendry ♦
♦ Glades ♦ Lee ♦
941.764.9156
JimG861@swfpi

**Area 9 Director—
Grace M. Leibolt, FCI**
♦ Orange ♦ Osceola ♦ Seminole ♦
♦ Lake ♦
407.884.8333
gleibolt@att.net

**Area 10 Director—
Mark J. Murnan, CCDI**
♦ Palm Beach ♦ Indian River ♦ Martin ♦
♦ St. Lucie ♦ Okeechobee ♦
561.622.4680
GreatSouthernDetective@FALI.com

Area 11 Director—Lynette Revill
♦ Manatee ♦ DeSoto ♦ Hardee ♦
♦ Sarasota ♦
941.929.9225
LRpi@aol.com

Area 12 Director—Julie Iwan
♦ Duval ♦ Baker ♦ Nassau ♦ Clay ♦
♦ Saint ♦ Johns ♦
904.2515776
silentwitness@FALI.com

Area 13 Director—Gary Otto
♦ Broward ♦
954.257.7958
pinkpanther007@bellsouth.net



**P.O. Box 12483
Tallahassee, FL 32317**

RETURN SERVICE REQUESTED

PRSRT STD
U.S. Postage
PAID
Orlando, FL
Permit No. 1192