

# Millennials

Program by the Professional  
Development Committee of FEI Boston

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BUILT TO PERFORM.

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# Our Panel



Corey Adams  
Regional President,  
Robert Half



Maddy Lapides  
First V.P. Talent Management,  
People's United Bank



Katie Donovan  
Salary & Career Negotiation Consultant,  
Equal Pay Negotiations, LLC



<http://www.nbc.com/saturday-night-live/video/millennials/2916016>

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Regional President for Robert Half in Boston and Cambridge, where he oversees the Accountemps, OfficeTeam, Robert Half Management Resources and Robert Half Finance & Accounting divisions.

Founded in 1948, Robert Half is the world's first and largest specialized staffing firm. As regional president, Corey provides strategic direction to his team focusing on the development of new business, building on existing client relationships and ensuring that Robert Half is recruiting the most talented professionals in the market for its clients.

Corey has over a decade of experience in specialized recruiting with Robert Half in Massachusetts.

He joined the Braintree branch in 2004 as Division Director and has shown his leadership as Branch and Metro Market Manager before being promoted to his current role. Adams holds a Bachelor of Science from the Worcester Polytechnic Institute.

**Heads Talent Management at People's United Bank, a community-based, regional bank in the Northeast offering commercial and retail banking, as well as wealth management services through a network of nearly 400 retail locations in Connecticut, New York, Massachusetts, Vermont, New Hampshire and Maine.**

**As the leader of Talent Management, she is in charge of functions and programs that attract, develop, engage and retain talented employees. Areas under her leadership include recruitment & onboarding; learning & leadership development; performance management, career development and succession planning; and recognition and engagement programs including the company's engagement survey. She serves on the Women in Leadership Steering Committee where she is focused on career development and mentoring programs as well as expanding the program to actively engage more women and men to network, collaboration and thereby drive business performance.**

**Moving her career across, up and around People's United Bank for the past 30+ years, Maddy proudly states that she has had not one, but at least six different careers at the bank. She joined the Bank's Management Training program and managed retail branches for her first 11 years. Leveraging her service and sales experience she then managed the bank's Call Center expanding the telephone sales approach for consumer products. After that she spent a few years heading up Corporate Communications and then transitioned her career to Human Resources where she has managed multiple functions. She has a bachelor's degree in English Literature and Creative Writing from the University of Bridgeport and masters in Organizational Psychology from the University of New Haven.**

**Maddy serves on the Board of Directors of Neighborhood Studios of Fairfield County, an organization that provides a platform for lifelong success through the delivery of arts education to children at risk and those with special needs throughout Fairfield County.**

**Maddy is an advocate for self-development and self-empowerment. She is dedicated to helping people discover that, to succeed they need to believe in themselves, explore the unknown, summon courage, learn from successes and mistakes, build a network, and find an advocate (or two).**

An equal pay consultant and professional speaker. Her company, Equal Pay Negotiations LLC, is dedicated to achieving equal pay by consulting for all the stakeholders: employees, employers, and policy makers. Katie brings a unique and pragmatic perspective to the work due to her 360-degree background in employment, which includes working for a staffing firm, an applicant-tracking developer, and a trade association.

Ms. Donovan helps her employee clients typically negotiate increases of \$5,000 to \$50,000. Katie expands the equal pay toolbox of employers and policy makers to include an end of using previous pay in the hiring process and other no-cost or low-cost to implement process oriented solutions. Katie was part of the team that wrote legislation in MA and she advised CA on similar legislation filed in 2015.

Ms. Donovan speaks and conducts workshops on equal pay, salary negotiations, and career management at such venues as Harvard Business School, NASDAQ, Women in Construction, Association of American University Women, University of North Carolina, and Mom Corps.