

OUTCOME-BASED PROCUREMENT FOR FLOOD INFRASTRUCTURE

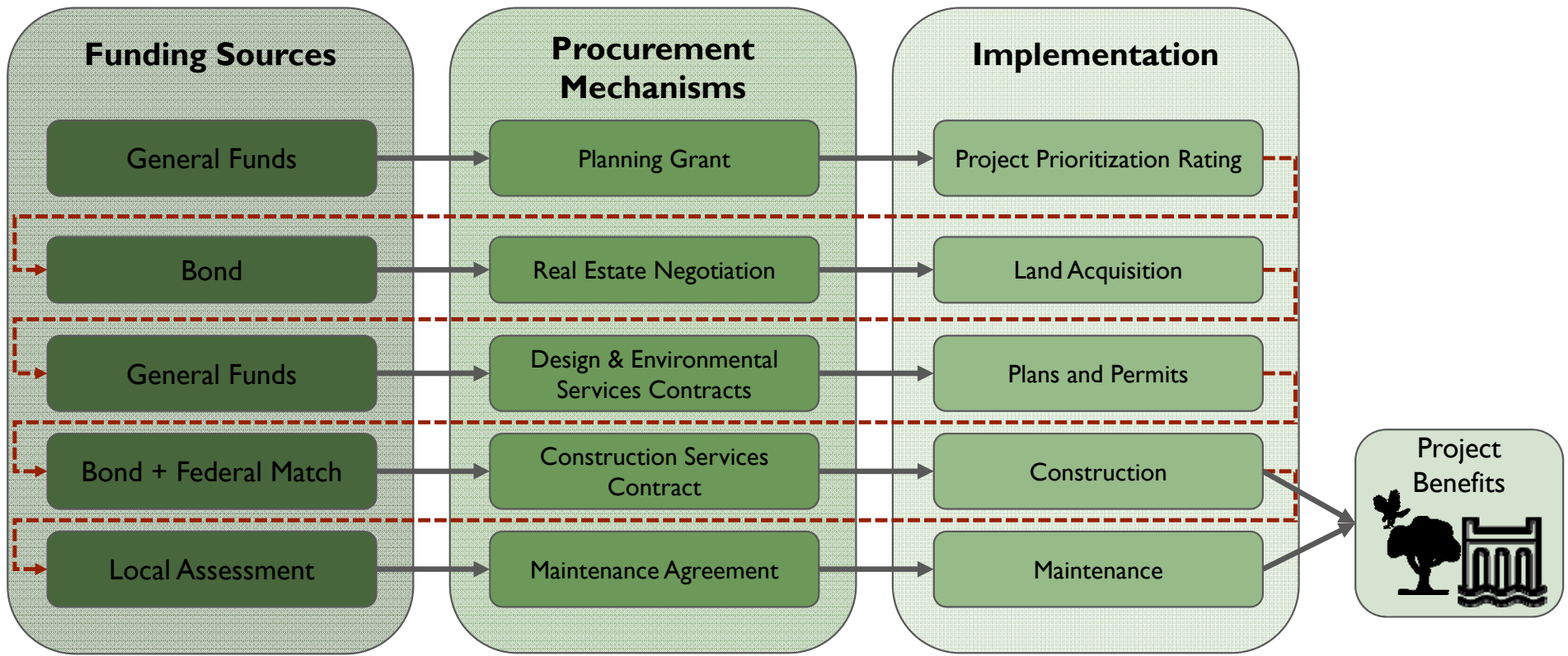
JEREMY SOKULSKY, PE, MBA

JSOKULSKY@ENVIROINCENTIVES.COM 530-541-2980

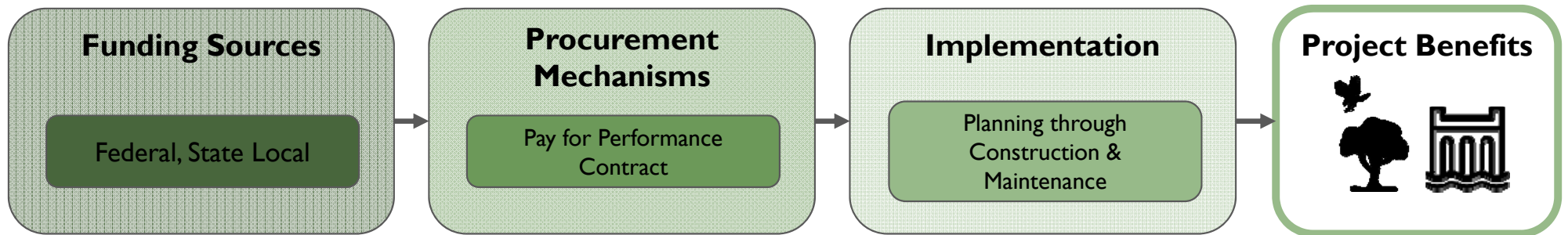


Photo by California Department of Water Resources

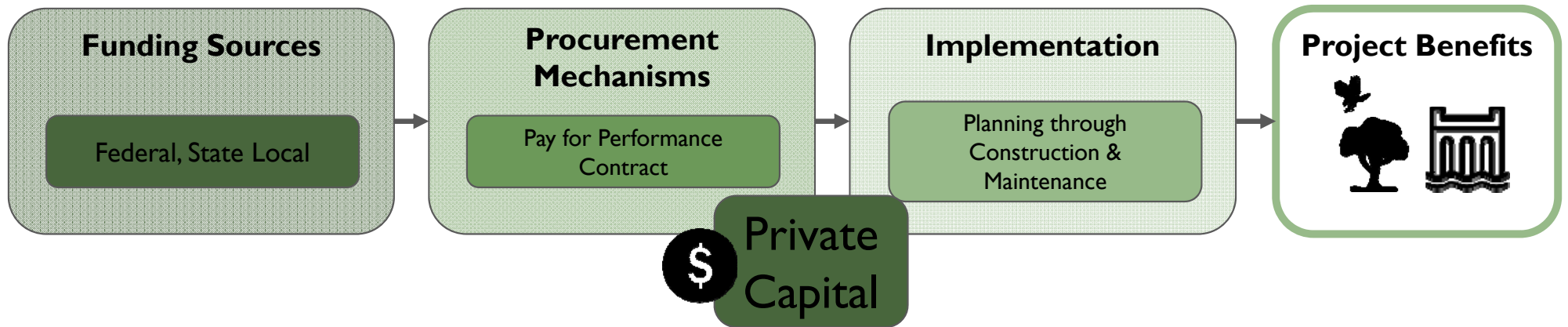
TYPICAL MULTI-STEP PROJECT DELIVERY PROCESS



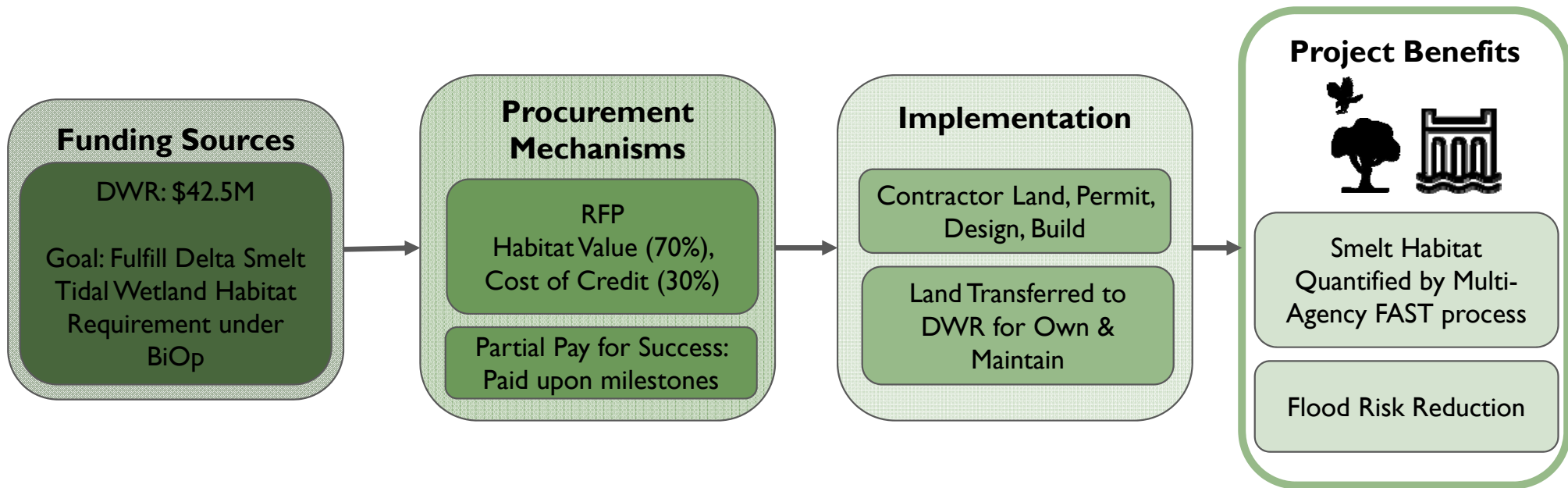
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PAY FOR PERFORMANCE: DWR DELTA SMELT PROCUREMENT



DELTA SMELT RFP BENEFITS

- **Shares risk** with private sector – less risk aversion for new, innovative techniques
- State benefits from private entities **expertise**
- **Cost efficient** – Three contracts in one
- Brings in additional **resources** and **opportunities**
- Competitive bid introduces **market forces**
- Full delivery projects allow **more timely** achievement of the State's environmental goal



PAY FOR PERFORMANCE RESOURCES

- Toolkit
 - enviroaccounting.com/payforperformance/Program/Home
 - Strategies defined
 - RFP & Contract Templates
- Conservation Innovation Grant Workshop in November
 - Environmental Incentives, American Rivers and partners
- Environmental Incentives Buyer Support

