**INTRODUCTION TO ZIEGLER | ABOUT US**

**ZIEGLER** is a privately held, national boutique investment bank, capital markets and proprietary investments firm. Specializing in the EDUCATION, healthcare, and senior living sectors, as well as general municipal and structured finance, enables us to generate a positive impact on the communities we serve.

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**INVESTMENT BANKING**
- Advisory, financing and capital planning solutions in healthcare, senior living and educational sectors as well as general municipal and structured finance

**INVESTMENT BANKING CAPITAL**
- Active participant in municipal sales and trading including public, tax-exempt, taxable, private placement and preferred trading markets

**CAPITAL MARKETS**
- Providing opportunities for investors across various 501(c)(3) industries and sectors

**INVESTMENT BANKING ADVISORY**
- Funds

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[Diagram]
HISTORY

- Celebrating 115 years of service, our history tells a story of unwavering commitment to integrity, teamwork and innovation
- Founded in West Bend, Wisconsin in 1902
- Headquartered in Chicago with 29 offices nationwide

CULTURE

- Ziegler is a privately held firm
- 276 associates with an average tenure of nine years
- **Higher Ed bankers have an average tenure of 20+ years**
- Ziegler is committed to advancing the health, wealth and well-being of our clients

SERVICE

- Businesses: investment banking, capital markets, and proprietary investments
- Services: capital raising, strategic advisory services, equity and fixed-income sales & trading, and research
- Sectors: EDUCATION, healthcare /senior living, and religion