

2025-2026 COLLABORATIVE SERVICES OVERVIEW

Collaborative services allow GICA institutions to increase efficiency and decrease administrative costs, while offering staff and faculty members opportunities to remain current in their fields of expertise.



FEATURED PROGRAMS

COMPLIANCE COLLABORATIVE PROGRAM

Supports GICA institutions as they develop and enact policies and procedures that are compliant with state and federal laws, mandates, and guidance through training, consultation, guidance, and policy recommendations.

BENEFITS:

1. Provides unlimited access to the services of the CCP Consultant
2. Ongoing compliance training webinars with recordings that can be accessed by entire campus
3. Offers in-person training seminars throughout Georgia
4. Assists with policy review and formation
5. Provides regular compliance updates
6. Issues monthly newsletters on relevant federal laws
7. Provides access to resource folder
8. Assesses status of CCP members' compliance initiatives



MULTIPLE EMPLOYER RETIREMENT PLAN

Collectively administered retirement plan to help campuses better comply with IRS regulations and reduce costs.

BENEFITS:

1. Decreases time spent on administration of retirement plan
2. Decreases fiduciary risk for institutions
3. Decreases cost of administrative recordkeeping
4. Educates employees on how to move assets to the less expensive MEP investment platform
5. Provides employees with ongoing and robust consultation with financial planner



INFORMATION TECHNOLOGY CONSORTIUM CISO PROGRAM

Strengthening the organization's security posture and creating a cyber security plan that ensures it remains safe in an ever-increasing threat environment.

BENEFITS:

1. Ground level assessment of campus's current cybersecurity status
2. CISO support for ongoing consultation services.
3. Develop a 3 year security roadmap to create a more secure campus ecosystem.
4. Vulnerability scans with review of results and recommendations.
5. Executive presentation to Cabinet to encourage collaboration across campus.
6. Quarterly progress meetings with security expert.

COST: \$1495 per month for each college or university



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 Allows for the management of multiple operating systems from one console, including Windows, macOS, iOS, iPadOS, Android and Chrome.15

FIRST AMERICAN EDUCATION FINANCE *
 Provides institution discounts for capital purchases or leases of campus upgrades, equipment, furniture, and technology and funding solutions for capital projects.15

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 Ensures campus individuals and systems are granted appropriate access and services when needed, all while ensuring compliance with regulatory requirements.16

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 Pricing agreement offering assistance to campuses with investigation and resolution of harassment and discrimination complaints16

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 Offers institutions one-stop voice and data solutions to simplify sourcing and managing services.16

HIGHER ED LICENSURE PROS
 Assist campuses in complying with the 2024 Department of Ed regulation pertaining to licensure compliance.17

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 Provides property, casualty, and cyber insurance and risk management designed specifically for private, independent colleges.....17

INSIGHT *
 Provides information technology sales, service and distribution of computer hardware, networking hardware, and peripherals from leading manufacturers.18

MCAG *
 Helps institutions optimize returns from class action settlements.18

MICROSOFT
 Provides institutional licensing of campus-owned computers and servers with a discounted bundle of Microsoft products.18

MINDSTREAM *
 Offers discounted management consulting focused on transformation on campuses19

MORANTECHNOLOGYCONSULTING*
 Assists higher education institutions in identifying and maximizing the benefits of IT resources19

OMNIA PARTNERS
 Largest group purchasing organization for procurement and supply chain management.19

PAYMERANG*
 Automates accounts payable invoice payment processing and reconciliation with vendor payment options and direct deposit.20

PNC BANK PURCHASING CARD ^
 Reduces the time and expenses associated with the traditional purchasing process.20

SAGEVIEW
 Provides 403(b) consulting and investment advisory services.20

SCHOLARBUYS

Assists in negotiating computer software licensing solutions.21

SOLAR FINANCING SOLUTIONS

As part of the Coalition Energy Sustainability Program, this agreement assists institutions in financing distributed renewable energy systems21

STRATA INFORMATION GROUP *

Provides comprehensive strategic consulting services for procurement to ERP, project and change management, implementation, CRM, BI and analytics21

STUDY PRIVATE STUDY GEORGIA

Collaborative program established to connect students from growing regions of India and South Asia to GICA institutions ...22

TRADEBE

Provides collection, transportation, treatment, recycling, and disposal of campuses' hazardous and nonhazardous industrial waste.22

UNITED HEALTHCARE – STUDENT *

Offers a student health insurance program.22

UWILL

Provides mental telehealth services to students.....23

VECTOR SOLUTIONS

Provides online prevention education for sexual assault, sexual harassment, and substance abuse.23

* Offered with Coalition for College Cost Savings and/or HESS

^ Offered with OMNIA Partners

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ACADEMIC COLLABORATIVE PROGRAMS

GA-TRACS



Georgia Transfer Articulation
Cooperative Services

Provides a portal for institutions' transfer information so that potential transfer students can easily see how the courses they have taken may transfer to a participating public or private institution.

TARGETED TO:

Chief Academic Officers, Enrollment, Registrars

CURRENTLY USED BY:

No schools are using this program right now.

BENEFITS:

1. Improves efficiency of Academic Affairs
2. Makes transfer information easier for potential students to access

CONTACT:

Jenna Colvin
jcolvin@georgiacolleges.org
President
Georgia Independent College Association
404-233-5433, ext. 701

This partnership is jointly managed by GICA, Georgia Department of Education, the Georgia Student Finance Commission, the University System of Georgia, and the Technical College System of Georgia.

LCMC



Lower Cost
Models for
Independent
Colleges
Consortium

Allows institutions to reduce costs by sharing select majors and academic programs and offers students an expanded list of majors and select online courses.

TARGETED TO:

Chief Academic Officers, Enrollment, Admissions, Student Retention, Chief Financial Officers, Faculty, Registrars

CURRENTLY USED BY:

Andrew College, Piedmont University, Reinhardt University, Wesleyan College

BENEFITS:

1. Increases efficiency of Academic Affairs
2. Offers colleges the opportunity to expand list of majors they offer students without incurring cost of creating a new academic program on campus
3. Provides cost savings that can reduce tuition
4. Allows colleges to offer high-demand programs to students to enhance their career readiness
5. Improves recruitment efforts

CONTACT:

Kevin Harrington
kharrington@adrian.edu
Special Assistant to the President for Innovation
Adrian College
(585) 766-1961

MCGRAW HILL



Provides institutions with affordable learning solutions, curriculum coverage, academic choice, accessibility, technical integration, and faculty and student training.

TARGETED TO:

Chief Academic Officers, Faculty, Disability Services, Bookstore

CURRENTLY USED BY:

All 24 GICA institutions

BENEFITS:

1. Provides discounts for student books and learning materials
2. Improves accessibility to books and materials for students with learning disabilities

CONTACT:

Erin Patrick
erin.patrick@mheducation.com
Director, Strategic Partnerships
McGraw-Hill Education
865-661-4645

TCSG ARTICULATION AGREEMENT



Defines how 80 courses taught at TCSG institutions will transfer to a GICA member institution.

TARGETED TO:

Chief Academic Officers, Enrollment, Admissions, Registrars

CURRENTLY USED BY:

Agnes Scott College, Andrew College, Berry College, Brenau University, Brewton-Parker College, Clark Atlanta University, Covenant College, Emmanuel University, LaGrange College, Life University, Mercer University, Oglethorpe University, Piedmont University, Point University, Reinhardt University, Shorter University, Spelman College, Thomas University, Toccoa Falls College, Truett McConnell College, Wesleyan College, Young Harris College

BENEFITS:

1. Improves recruitment efforts
2. Improves transferability of student courses from TCSG to GICA institutions

CONTACT:

Jenna Colvin
jcolvin@georgiacolleges.org
President
Georgia Independent College Association
404-233-5433, ext. 701

GICA institutions who are interested in reviewing their campus's participation in specific aspects of this agreement can request a copy of the agreement from Jenna Colvin.

SHARED SERVICES PROGRAMS

COMPLIANCE COLLABORATIVE PROGRAM



Supports GICA institutions as they develop and enact policies and procedures that are compliant with state and federal laws, mandates, and guidance through training, consultation, guidance, and policy recommendations.

TARGETED TO:

Chief Financial Officers, Chief Student Affairs Officers, Human Resources Directors, Compliance Officers, Disability Services Directors, Faculty & Staff

CURRENTLY USED BY:

18 GICA institutions use the Compliance Collaborative Program

In 2023-24, the average savings per school on compliance services and training was \$26,101

BENEFITS:

1. Provides unlimited access to the services of the CCP Consultant
2. Offers compliance training webinars throughout the year
3. Provides Webinar recordings to all CCP institutions' staff and faculty
4. Offers in-person training seminars throughout Georgia
5. Assists with policy review and formation
6. Provides regular compliance updates
7. Issues monthly newsletters on relevant federal laws
8. Provides access to resource folder (currently under development)
9. Assesses status of CCP members' compliance initiatives

CONTACT:

Lisa Macke
Vice President
Georgia Independent College Association
404-233-5433 x 703

GEORGIA AWARDS



Helps researchers better understand enrollment, completion, and employment patterns within the state through a statewide longitudinal data system populated by seven state agencies.

TARGETED TO:

Chief Academic Officers, Institutional Researchers, Faculty

CURRENTLY USED BY:

Agnes Scott College, Andrew College, Berry College, Brenau University, Brewton-Parker College, Clark Atlanta University, Covenant College, Emmanuel University, Life University, Mercer University, Oglethorpe University, Piedmont University, Point University, Reinhardt University, Spelman College, Toccoa Falls College, Wesleyan College, Young Harris College

BENEFITS:

1. Allows institutions to research the effectiveness of their educational programs
2. Trains institutions to understand enrollment and completion patterns
3. Assists with SACSCOC accreditation reviews

CONTACT:

Jenna Colvin
jcolvin@georgiacolleges.org
President
Georgia Independent College Association

INFORMATION TECHNOLOGY CONSORTIUM



Drives costs down through collective purchases of software, hardware, and information technology services.

TARGETED TO:

Chief Financial Officers, Chief Information Officers, Librarians, Faculty

CURRENTLY USED BY:

All 24 GICA institutions

CONTACT:

Lisa Macke
lmacke@georgiacolleges.org
Vice President
Georgia Independent College Association
404-233-5433 x 703

MULTIPLE EMPLOYER RETIREMENT PLAN



Collectively administered retirement plans to help campuses better comply with IRS regulations and reduce costs.

TARGETED TO:

Chief Financial Officers, Human Resources Directors, Faculty

CURRENTLY USED BY:

Covenant College, LaGrange College, Reinhardt University, Thomas University, Young Harris College

BENEFITS:

1. Decreases time spent on administration of retirement plan
2. Decreases fiduciary risk for institutions
3. Decreases cost of administrative recordkeeping
4. Educates employees on how to move assets to the less expensive MEP investment platform

CONTACT:

Lisa Macke
lmacke@georgiacolleges.org
Vice President
Georgia Independent College Association
404-233-5433 x 703

COLLABORATIVE PURCHASING PROGRAMS

ADOBE



Offers institutional licensing of campus-owned computers and servers with a bundle of Adobe products (Creative Cloud and/or E-Sign) at a discount.

TARGETED TO:

Chief Information Officers, Information Technology Directors, Faculty

CURRENTLY USED BY:

Agnes Scott College, Andrew College, Berry College, Brenau University, Brewton-Parker College, Clark Atlanta University, Covenant College, Emmanuel University, LaGrange College, Mercer University, Morehouse College, Oglethorpe University, Piedmont University, Point University, Reinhardt University, Shorter University, Spelman College, Thomas University, Truett McConnell University, Wesleyan College, Young Harris College

BENEFITS:

1. Discounts products for GICA schools who would not qualify for such pricing on their own
2. Waives the minimum purchase requirements to allow schools in the Enterprise Term License Agreement to obtain this plan who would not qualify on their own

CONTACT:

Darren Shahinian
Business Development Manager
ScholarBuys
877-999-9294 x197

AFFINITY LTC



Provides long-term care insurance as an employee paid benefit.

TARGETED TO:

Chief Financial Officers, Human Resources Directors, Faculty, Staff

CURRENTLY USED BY:

Agnes Scott College, Berry College

BENEFITS:

1. Provides options for employee paid or employer paid
2. Offers flexible reimbursement options
3. Has no age limit for employees

CONTACT:

Amy Ewbank
Affinity LTC
717-737-3060 x301

ATLANTA PEACH MOVERS



Provides discounted moving rates on a variety of relocation services.

TARGETED TO:

Human Resources Directors, Faculty, Staff

CURRENTLY USED BY:

Agnes Scott College, Brenau University, Clark Atlanta University, Life University, Spelman College

BENEFITS:

1. Provides option for either the institution or the employee to pay APM directly
2. Discounts interstate moves by 60%
3. Discounts intrastate moves by 18%
4. Includes \$5000 full replacement value insurance

CONTACT:

Orlando Lynch
olynch@atlpeachmovers.com
President and CEO
Atlanta Peach Movers
770-447-5121



BENERE

Group captive insurance solution for colleges and universities that are challenged by large and often unexpected medical expenses.

TARGETED TO:

Chief Financial Officers, Human Resources Directors, Faculty, Staff

CURRENTLY USED BY:

New Program

BENEFITS:

- 1. Maximizes value for employees
- 2. Provides transparency regarding claims, commissions, and expenses for employers

CONTACT:

Joe Sadik
National Director of Captive Programs
484-354-50 09
joe.sadik@benere.us



BRANDER GROUP

Facilitates IPv4 transfers legally and safely.

TARGETED TO:

Chief Information Officers

CURRENTLY USED BY:

Berry College

BENEFITS:

- 1. Offers strategic relationships with companies that have a need for IPv4 in ARIN, RIPE, APNIC and LACNIC regions.
- 2. Manages process to fully qualify each potential buyer to ensure they have proper RIR pre-approval, allocated budget and intend to use this space ethically
- 3. Offers contract negotiation and secure payments

CONTACT:

Jake Brander
President
702-560-5616
info@brandergroup.net



CAMPUS TRAVEL MANAGEMENT

Creates revenue stream from travel to campus.

TARGETED TO:

Chief Financial Officers, Chief Enrollment Officers, Event Services

CURRENTLY USED BY:

Agnes Scott College, Covenant College, Emory University, Mercer University

BENEFITS:

- 1. Provides a commission on your campus visitors' lodging with no service fees or investment
- 2. Builds and maintain a portal for campus website that makes travel to the campus accurate and easy for out-of-town visitors
- 3. Reduces campus staff workload

CONTACT:

Larry Handel
President
410-267-0866
larry@campustravel.com



CBIZ BORDEN PERLMERN SPORTS

Allows campuses to offer intercollegiate sports secondary insurance coverage and individual hard waiver plans to student athletes.

TARGETED TO:

Chief Financial Officers, Chief Student Affairs Officers, Athletic Directors, Student Retention

CURRENTLY USED BY:

No schools currently use this program.

BENEFITS:

- 1. Offers multi-year guaranteed cost programs
- 2. Offers Post Critical Incident Counseling offered
- 3. Provides concussion benefit
- 4. Provides Return of Remains benefit
- 5. Discounts plans by 15%

CONTACT:

Kelly Myers
kelly.myers@cbiz.com
Vice President
CBIZ Borden Perlman Sports
609-482-2210 x 110



THE COALITION FOR COLLEGE COST SAVINGS

Decreases the costs of institutions that belong to associations of private colleges and universities.

TARGETED TO:

Athletic Directors, Business Office, Chief Academic Officers, Chief Enrollment Officers, Chief Financial Officers, Chief Information Officers, Chief Student Affairs Officers, Facilities, Faculty & Staff, Human Resource Directors, Librarians, Public Affairs, Student Retention

CURRENTLY USED BY:

Agnes Scott College, Andrew College, Berry College, Brenau University, Brewton-Parker College, Clark Atlanta University, Covenant College, Emmanuel University, Emory University, LaGrange College, Life University, Mercer University, Morehouse College, Oglethorpe University, Piedmont University, Point University, Reinhardt University, Toccoa Falls College, Truett McConnell University

BENEFITS:

- 1. Offers competitive pricing across entire service and product portfolio
- 2. Discounts depending upon product or service

CONTACT:

Lyen Crews
crews@thecoalition.com
President
The Coalition for College Cost Savings
859-321-4810



COURSEDOG

Academic operations software that integrates academic and event scheduling, curriculum, catalog, and course demand projection tools.

TARGETED TO:

Chief Academic Officers, Chief Information Officers, Registrars

CURRENTLY USED BY:

Point University

BENEFITS:

- 1. Streamlines scheduling and curricular operations into a single integrated platform
- 2. Eliminates manual processes and cuts costs to improve student outcomes
- 3. Discounts 5-15% depending upon how many GICA institutions participate

CONTACT:

Zach Drollinger
zdrollinger@coursedog.com
Director of Partnerships
Cour sedog
303-590-4508

D2L

Offers a Learning Management System for colleges and universities.

TARGETED TO:

Chief Academic Officers, Chief Information Officers, Enrollment, Faculty, Registrars, Student Retention

CURRENTLY USED BY:

New program



BENEFITS:

1. Faculty can improve outcomes by personalizing the learning experience so that every student has a clear path to success
2. Built in engagement tools motivate students
3. Accommodates blended, hybrid and fully virtual learning

CONTACT:

Michael Beattie
Senior Vice President for Higher Education
michael.beattie@d2l.com

DEEPSEAS

Offers managed detection and response services for campuses as well as information technology advisory, compliance, and testing services.

TARGETED TO:

Chief Information Officers, Chief Financial Officers

CURRENTLY USED BY:

Mercer University



BENEFITS:

1. National leader in higher education cyber services
2. Managed detection and response services for ransomware and other cyberthreats.
3. GLBA compliance advisory and support services
4. Consultation services for risk mitigation, policy development, and technical transformation projects

CONTACT:

Dan Maynard
Director of Strategic Partnerships
dan.maynard@deepseas.com

DOCTUMS

Addresses the most immediate and complex operational challenges in technology optimization and business process improvement.

TARGETED TO:

Chief Financial Officers, Chief Information Officers, Information Technology Directors

CURRENTLY USED BY:

New program



BENEFITS:

1. Offers guidance regarding IT governance and strategy
2. Assessment utilizes innovative journey mapping
3. Services are customized for your institutional needs
4. New technology acquisition support
5. Legacy technology support including functional and technical services for SIS, CRM, LMS and ERP/FIN

CONTACT:

Joe Street
joe.street@doctums.com
Director of Higher Education Sales
Doctums
434-960-6061

DRIVESTREAM



Provides deep discounts when implementing an Oracle Cloud enterprise administrative system.

TARGETED TO:

Chief Financial Officers, Chief Information Officers, Information Technology Directors

CURRENTLY USED BY:

New program

BENEFITS:

1. Coalition schools participating in the HESS Collective Program receive significantly reduced pricing.
2. Integrations built by Drivestream are shared at no cost to all other implementing Collective members.

CONTACT:

Keith Fowlkes
keith.fowlkes@hessconsortium.org
Vice President of Technology / HESS Executive Director
The Coalition for College Cost Savings
859-516-3571

ECOSYSTEM ENERGY SYSTEMS



As part of The Coalition's Energy Sustainability Program, this company assists institutions in achieving ambitious decarbonization goals.

TARGETED TO:

Chief Financial Officers, Facilities

CURRENTLY USED BY:

New program

BENEFITS:

1. Excels at supporting campuses at all stages of a campus energy transition, from stakeholder engagement through project design and implementation, all the way to performance tracking.
2. Assists campuses in developing actionable and strategic master plans

CONTACT:

Lyen Crews
crews@thecoalition.us
President
The Coalition for College Cost Savings
859-321-4810

EZLEASE



Provides fast and simple accounting software to assist in long-term compliance for lessees and lessors across equipment and real estate assets.

TARGETED TO:

Business Office, Chief Financial Officers

CURRENTLY USED BY:

New program

BENEFITS:

1. Assists with long-term compliance in ASC 842, GASB 87, and IFRS16
2. Discounts 20%

CONTACT:

cccs@ezlease.com

FASTENAL



Provides industrial, safety, and construction supplies and inventory management, manufacturing, and tool repair.

TARGETED TO:

Chief Financial Officers, Facilities

CURRENTLY USED BY:

Berry College, Brenau University, Piedmont University, Reinhardt University, Truett-McConnell University

BENEFITS:

1. Can personalize package for high usage items
2. Offers no minimum order quantities
3. Discounts products from 20-50%

CONTACT:

Zach Wise
Contract Manager
Fastenal
507-313-7206

FILEWAVE



Allows for the management of multiple operating systems from one console, including Windows, macOS, iOS, iPadOS, Android and Chrome.

TARGETED TO:

Chief Information Officers

CURRENTLY USED BY:

New program

BENEFITS:

1. Fully customizable, streamlined approach to device management, asset management, and security
2. IT staff can remotely deploy software, updates, and patches to devices
3. Deliver uninterrupted distant learning for all device types
4. Support Bring Your Own Device (BYOD) while guaranteeing higher security

CONTACT:

Willem Boom
Vice President for Sales
willem.boom@filewave.com

FIRST AMERICAN EDUCATION FINANCE



Provides institution discounts for capital purchases or leases of campus upgrades, equipment, furniture, and technology and funding solutions for capital projects.

TARGETED TO:

Chief Financial Officers, Chief Information Officers

CURRENTLY USED BY:

Agnes Scott College, Brenau University, Life University, Spelman College, Wesleyan College, Young Harris College

BENEFITS:

1. Allows campuses to reserve capital for other uses
2. Customizes financing solutions at preferred rates

CONTACT:

Phil Palermo
Vice President
First American Education Finance
585-643-3217

FISCHER IDENTITY



Ensures campus individuals and systems are granted appropriate access and services when needed, all while ensuring compliance with regulatory requirements.

TARGETED TO:

Chief Information Officers

CURRENTLY USED BY:

New program

BENEFITS:

1. Offers a comprehensive product suite with ready-to-use configurations without the need for coding
2. Designed with modularity in mind, allowing campuses to tailor IAM approach to their own unique requirements and objectives
3. Ensures access to critical resources remains tightly managed.

CONTACT:

Chuck Donnelly
Vice President for Field Operations
chuck.d@fischeridentity.com

GRAND RIVER SOLUTIONS



Offering assistance to campuses with investigation and resolution of harassment and discrimination complaints in the areas of Title IX, Title VII, Title VI, Clery, ADA, 504, DEI, & Climate Assessment.

TARGETED TO:

Chief Student Affairs Officers, Human Resource Directors, Disability Services Directors

CURRENTLY USED BY:

Covenant College, Emory University, Spelman College

BENEFITS:

1. Pricing agreement offers discount on various services
2. CCP campuses should talk with Judy Spain prior to engaging GRS to avoid duplication of CCP services

CONTACT:

Laura Figueredo
lfigueredo@grandriver solutions.com
Marketing & Demand Generation Specialist
Grand River Solutions
305-281-9473

GRANITE GOVERNMENT SOLUTIONS



Delivers one-stop voice and data solutions to simplify sourcing and managing services.

TARGETED TO:

Chief Information Officers, Information Technology Directors

CURRENTLY USED BY:

Clark Atlanta University, Emmanuel University, LaGrange College, Reinhardt University

BENEFITS:

1. Offers a discount of up to 50%
2. Provides a single point of contact for all customer service issues
3. Has web-based portal that allows for inventory visibility, customized reporting, usage, and ticketing

CONTACT:

Joseph Gephart
jgephart@granitenet.com
Senior Regional Accounts Manager
Granite Government Solutions
561-868-8190

HIGHER ED LICENSURE PROS



Assist campuses in complying with the 2024 Department of Ed regulation pertaining to licensure compliance.

TARGETED TO:

Chief Academic Officers

CURRENTLY USED BY:

New program under construction

CONTACT: Lisa Macke Vice President
404-313-6737
lmacke@georgiacolleges.org

BENEFITS:

1. Membership to The Bookmark, an online resource continually updated with the educational requirements for over 70 different license types from all 50 states plus 9 U.S. territories
2. Templates and examples for relevant policies and processes, including student location policy, written attestation for enrollment, public disclosures, and direct disclosures.
3. Exclusive webinars for The Bookmark members on licensure compliance topics throughout the year

HIGHER EDUCATION SYSTEMS & SERVICES



HESS is a group of private, non-profit colleges and universities committed to working together in a community of practice for CIOs, CFOs and technology professionals.

TARGETED TO:

Chief Information Officers, Chief Financial Officers

CURRENTLY USED BY:

Agnes Scott College, Berry College, Brenau University, Brewton-Parker College, Clark Atlanta University, Covenant College, LaGrange College, Life University, Mercer University, Morehouse College, Piedmont University, Reinhardt University, Shorter University, Spelman College, Toccoa Falls College, Truett McConnell University, Wesleyan College, Young Harris College

BENEFITS:

1. Offers a comprehensive group of pricing agreements and contracts that are technology-related
2. Convenes enterprise software cohort groups, monthly webinars, the HESS Online Leadership Community (OLC) and a national members conference
3. Works in conjunction with The Coalition for College Cost Savings

CONTACT:

Keith Fowlkes
Executive Director and Founder
859-516-3571
Keith.fowlkes@hessconsortium.org

IMA



Provides property, casualty, and cyber insurance and risk management designed specifically for private, independent colleges.

TARGETED TO:

Chief Financial Officers, Chief Information Officers, Risk Managers

CURRENTLY USED BY:

Reinhardt University

BENEFITS:

1. Offers no minimum number of institutions to join
2. Can work with existing broker
3. Saves institutions on average 30% on property and casualty insurance

CONTACT:

Kevin Melvin
National Education Practice Lead
704-207-5239
kevin.melvin@imacorp.com

INSIGHT



Provides information technology sales, service and distribution of computer hardware, networking hardware, and peripherals from leading manufacturers..

TARGETEDTO:

Chief Information Officers

CURRENTLYUSED BY:

New program

BENEFITS:

1. Huge selection, great prices and fast delivery on thousands of computer products
2. Offers Coalition/GICA pricing for Apple, HP, Lenovo, Cisco, Logitech, Epson, Extreme and many other manufacturers.

CONTACT:

Clayton Boras
Sales Market Leader for Higher Ed
203-615-2910
clayton.boras@insight.com

MCAG



Optimizes returns from class action settlements.

TARGETEDTO:

Business Office, Chief Financial Officers

CURRENTLYUSEDBY:

Andrew College, Shorter University, Toccoa Falls College

BENEFITS:

1. Provides 80% of recovered settlement funds
2. Provides documentation and claim forms submitted on institution's behalf
3. Reconciles and distributes recovered funds under the terms of the settlement

CONTACT:

Jonathan Gadd
jgadd@mcaginc.com
Vice President for Business Development
Managed Care Advisory Group
419-345-2461

MICROSOFT



Provides institutional licensing of campus-owned computers and servers with a discounted bundle of Microsoft products.

TARGETEDTO:

Chief Financial Officers, Chief Information Officers, Information Technology Directors, Faculty & Staff

CURRENTLYUSEDBY:

Agnes Scott College, Berry College, Brenau University, Brewton-Parker College, Clark Atlanta University, Covenant College, Emmanuel University, LaGrange College, Mercer University, Oglethorpe University, Piedmont University, Point University, Reinhardt University, Shorter University, Spelman College, Thomas University, Truett-McConnell University, Wesleyan College, Young Harris College

BENEFITS:

1. Offers high level discounts to GICA schools who would not qualify for such pricing on their own
2. Waives the minimum purchase requirements to allow schools to obtain this plan who would not qualify on their own
3. Offers continuing education on software products

CONTACT:

Darren Shahinian
Business Development Manager
darren.shahinian@scholarbuys.com
877-999-9294 x197

GICA's Microsoft EES Collaborative Purchasing Agreement is coordinated and managed by ScholarBuys.

MINDSTREAM



Consulting service that assists institutions in building an operating model that unlocks the full potential of faculty and staff so they can effectively execute the institution’s strategy and embody its purpose.

TARGETED TO:

Chief Financial Officers, Chief Enrollment Officers, Chief Information Officers, Information Technology Directors, Faculty & Staff

CURRENTLY USED BY:

Agnes Scott College

BENEFITS:

- 1. 15% discount on all Mindstream services
- 2. Guaranteed net return of 2x fees
- 3. No Cost college stress test

CONTACT:

Ken England
Vice President, Business Development
Mindstream
877-999-9294 x197

MORAN TECHNOLOGY CONSULTING



Highly experienced and proven technology consulting services provider in higher education community that identifies and maximizes the benefits of an institution’s IT resources.

TARGETED TO:

Chief Financial Officers, Chief Information Officers, Information Technology Directors

CURRENTLY USED BY:

New program

BENEFITS:

- 1. Special Coalition/HESS member only pricing
- 2. Offers highly specialized ERP transformation project consultation
- 3. Assists campuses in selecting best ERP system given resources and needs of institution

CONTACT:

Claire Gilbert
Senior Consultant
thecoalition@morantechnology.com
Moran Technology Consulting
877-337-7110

OMNIA PARTNERS



Combines the spend of businesses from diverse industries rather than just higher education.

TARGETED TO:

Athletic Directors, Business Office, Chief Academic Officers, Chief Enrollment Officers, Chief Financial Officers, Chief Information Officers, Chief Student Affairs Officers, Facilities, Faculty & Staff, Human Resource Directors, Librarians, Public Affairs, Student Retention

CURRENTLY USED BY:

Agnes Scott College, Clark Atlanta University, Piedmont University, Truett McConnell University

BENEFITS:

- 1. Offers competitive pricing due to leveraging the buying power of multiple industries
- 2. Has the most robust portfolio of private sector contract categories

CONTACT:

Kelly Fraser
Kelly.Fraser@omniapartners.com
Regional Manager- Higher Education, Southeast
OMNIA Partners
239-297-6625

PAYMERANG



Automates accounts payable invoice payment processing and reconciliation with vendor payment options and direct deposit.

TARGETED TO:

Chief Financial Officers, Business Office

CURRENTLY USED BY:

Agnes Scott College, Brenau University, Oglethorpe University, Piedmont University, Reinhardt University, Toccoa Falls College, Truett McConnell University

BENEFITS:

1. Saves \$2 in hard costs for every payment run through Paymerang
2. Adds security inherent in the Paymerang system that prevents fraudulent invoices from being processed by institutions
3. Pays back rebates to institutions

CONTACT:

Corbin Allen
callen@paymerang.com
Marketing Partnership Manager
Paymerang
804-256-3958

PNC BANK PURCHASING CARD



Reduces the time and expenses associated with the traditional purchasing process.

TARGETED TO:

Chief Financial Officers, Business Office

CURRENTLY USED BY:

Agnes Scott College, Clark Atlanta University, Piedmont University, Truett McConnell University

BENEFITS:

1. Includes benefit from the spend of all participating members nation-wide
2. Offers high rebate tiers to help maximize the rebate on the school's program
3. Pays back rebates to institution quarterly and is paid on dollar one

CONTACT:

Monica Nowell
monica.nowell@pnc.com
Vice President
PNC Financial Services Group
919-906-8684

SAGEVIEW



Provides 403(b) consulting and investment advisory services.

TARGETED TO:

Chief Financial Officers, Human Resource Directors

CURRENTLY USED BY:

Agnes Scott College, Covenant College, LaGrange College, Mercer University, Oglethorpe University, Piedmont University, Thomas University, Reinhardt University, Young Harris College

BENEFITS:

1. Offers proven proprietary processes
3. Discounts 20% off to GICA institutions for each institution's assessment of needs

CONTACT:

Jonathan St. Clair
jstclair@sageviewadvisory.com
Chief Fiduciary Officer and Managing Director
SageView Advisory Group
404-654-0289

SCHOLARBUYS



Assists in negotiating computer software licensing solutions.

TARGETED TO:

Chief Financial Officers, Chief Information Officers, Information Technology Directors, Faculty & Staff

CURRENTLY USED BY:

Agnes Scott College, Andrew College, Berry College, Brenau University, Brewton-Parker College, Clark Atlanta University, Covenant College, Emmanuel University, LaGrange College, Mercer University, Morehouse College, Oglethorpe University, Piedmont University, Point University, Reinhardt University, Shorter University, Spelman College, Thomas University, Toccoa Falls College, Truett McConnell University, Wesleyan College, Young Harris College

BENEFITS:

1. Builds long-lasting relationships with CIOs to determine best software to suit the needs of each institution
2. Includes dedicated representative and specialized Microsoft training
3. Conducts periodic surveys of CIOs to determine needs of GICA institutions as a whole

CONTACT:

Darren Shahinian
darren.shahinian@scholarbuys.com
Business Development Manager
ScholarBuys
877-999-9294 x197

SOLAR FINANCING SOLUTIONS



As part of the Coalition Energy Sustainability Program, SFS assists institutions in financing distributed renewable energy systems.

TARGETED TO:

Chief Financial Officers, Facilities

CURRENTLY USED BY:

New program

BENEFITS:

1. Provides assistance in moving campuses toward a sustainable energy environment
2. Provides technical assistance in identifying financing solutions to allow college to follow an actual roadmap that address specific campus decarbonization objectives

CONTACT:

Bill Vinnicombe
bill@solarfinancingsolutions.com
Chief Executive Officer
Solar Financing

STRATA INFORMATION GROUP



Provides comprehensive strategic consulting services for procurement to ERP, project and change management, implementation, CRM, BI and analytics.

TARGETED TO:

Chief Information Officers and Chief Financial Officers

CURRENTLY USED BY:

Morehouse College, Spelman College

BENEFITS:

1. Empower staff for success with strategic change management and project management consulting services.
2. Achieve transformational change in business processes using proprietary business process framework.
3. Optimizes institution's performance by accessing your data and leveraging it into actionable insights.

CONTACT:

Henry A. Eimstad
Partner
(619) 296-0170
eimstad@sigcorp.com



STUDY PRIVATE STUDY GEORGIA

Collaborative program established to connect students from growing regions of India and South Asia to GICA institutions.

TARGETED TO:
Chief Enrollment Officers

CURRENTLY USED BY:
Berry College, Brenau University, Reinhardt University, Wesleyan College, Young Harris College

- BENEFIT:**
1. Provides institutions' resources and guidance to international students who are interested in studying in the United States.
 2. Program emphasizes diverse academic offerings, affordable education, and vibrant cultural scene available in Georgia.

CONTACT:
Lisa Macke
Vice President
lmacke@georgiacolleges.org
404-313-6737

TRADEBE



Provides collection, transportation, treatment, recycling, and disposal of campuses' hazardous and nonhazardous industrial waste.

TARGETED TO:
Chief Financial Officers, Facilities

CURRENTLY USED BY:
Mercer University, Reinhardt University

BENEFIT:
Discounts by 10% to GICA institutions for services

CONTACT:
Mike Blessitt
mik.e.blessitt@tradebe.com
Senior Account Manager
Tradebe
912-655-0463

The Georgia Environmental Protection Division and the U.S. Environmental Protection Agency Region IV approve Tradebe's processes and methods of waste treatment.

UNITED HEALTHCARE – STUDENT



Offers a student health insurance program.

TARGETED TO:
Chief Financial Officers, Chief Student Affairs Officers

CURRENTLY USED BY:
Brenau University, Piedmont University, Wesleyan College

- BENEFITS:**
1. Offers students the most extensive in-network care on the market
 2. Enrolls students with First Risk Advisors available onsite during student orientation to enroll students
 3. Keeps student's out-of-pocket expenses low
 4. Supports both voluntary and mandatory student insurance plans

CONTACT:
Julie Patrick
jpatrick@uhcsr.com
United Healthcare Student Resources
215-902-9932

UWILL



Provides mental telehealth services that are customized to fit the needs of each institution.

TARGETED TO:

Chief Enrollment Officers, Chief Financial Officers, Chief Student Affairs Officers, Human Resource Directors, Faculty & Staff

CURRENTLY USED BY:

Emmanuel University, Oglethorpe University, Piedmont University, Point University, Reinhardt University, Wesleyan College, Young Harris College

BENEFITS:

1. Discounts services significantly for GICA schools who would not qualify for such pricing on their own
2. Offers immediate mental telehealth services for students
3. Opportunity to use mental health management services online
4. Offers on-demand wellness services such as yoga, meditation, and mindfulness

CONTACT:

Jillian Wiseman
Vice President, Business Development
617-909-0608
jwiseman@uwill.com

VECTOR SOLUTIONS



Provides online prevention education for sexual assault, sexual harassment, and substance abuse.

TARGETED TO:

Chief Student Affairs Officers, Compliance Officers, Title IX Coordinators, Faculty, Human Resources Officers, Student Retention

CURRENTLY USED BY:

Agnes Scott College, Andrew College, Berry College, Brenau University, Emory University, LaGrange College, Life University, Oglethorpe University, Piedmont University, Reinhardt University, Shorter University, Thomas University, Wesleyan College, Young Harris College

BENEFITS:

1. Assists with sexual assault prevention, sexual harassment prevention, and Title IX compliance
2. Promotes campus wellness model
3. Assists with substance abuse prevention and EDGAR Act compliance
4. Offers mandated reporter training for summer camp staff
5. Discounts 40%

CONTACT:

Morgan Wilker
morgan.wilker@vectorsolutions.com
Senior Enterprise Account Executive
Vector Solutions
804-690-4905

This pricing agreement is negotiated jointly with the University System of Georgia.

PROFESSIONAL DEVELOPMENT OPPORTUNITIES

AFFINITY GROUP MEETINGS

GICA convenes select professional staff members to provide inexpensive, high-quality educational opportunities so group members can share best practices and innovative solutions for common challenges. Current affinity groups include Chief Academic Officers, Chief Financial Officers, Chief Enrollment Officers, Chief Information Officers, Human Resource Directors, Chief Student Affairs Officers, Mar-Comm, Chief Advancement Officers

For some groups, GICA convenes the professional conference participants to meet with the other private college participants (GASFAA, GAIRPAQ, GAEC). Meetings typically occur on an annual basis.

TARGETED TO:

Affinity groups listed above plus others as needed.

BENEFITS:

1. Provides ideas, best practices, and potential solutions for problems unique to small and mid-sized non-profit campuses
2. Exposes higher education professionals to experts in their field from whom they are able to learn
3. Improves campus's ability to retain skilled professional employees
4. Provides the ability to build relationships with other affinity group members who will be available to engage in problem-solving conversations at a later date when an issue arises

CONTACT:

Lisa Macke
lmacke@georgiacolleges.org
Vice President
Georgia Independent College Association
404-233-5433 x 703

LEADERSHIP DEVELOPMENT AND MANAGEMENT SKILL BUILDING PROGRAMS

Higher Education Leadership Development (HELD) Program is an annual cohort-based program that engages new and aspiring vice presidents on GICA campuses in an educational process that prepares them to move into senior-level positions and lead effectively.

Higher Education Leadership and Management (HELM) Program is an annual program that engages new or recently appointed chairpersons of academic departments on GICA campuses in an educational process that equips them with management skills to succeed in this role.

TARGETED TO:

HELD is for new and aspiring cabinet members.
HELM is designed for academic Department Heads.

BENEFITS:

1. Addresses the projected leadership gap in higher education
2. Assists participants in grasping the broader context of higher education
3. Provides each attendee the opportunity to develop actionable steps to grow into aspirational role
4. Helps participants develop an expanded view of how institutions can engage in their communities

CONTACT:

Lisa Macke
lmacke@georgiacolleges.org
Vice President
Georgia Independent College Association
404-233-5433 x 703

TIMELY TRAININGS

As various topics arise that impact higher education institutions, GICA convenes groups of professionals from campuses. These meetings feature subject matter experts who are able to provide access to necessary information, tools and resources.

BENEFITS:

1. Provides convenient and cost-efficient information about new developments or shared issues
2. Allows higher education professionals to build confidence and credibility as they address campus issues that arise from regulatory action or current events
3. Provides an opportunity to network with other higher education professionals in the state who can assist one another as they confront new challenges

CONTACT:

Lisa Macke
lmacke@georgiacolleges.org
Vice President
Georgia Independent College Association
404-233-5433 x 703