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**Past President:**
- **Executive Treasurer:** Donal Nichols, LandSpec Pro
- **Vice President:** Rodney Holcomb, Holcomb's Garden Center
- **Board Member:** Stuart Cofer, Cofer's Home & Garden Showplace
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### Calendar of Events

**SEPTEMBER**
- 13 Chapter 8 Meeting
- 14 GGIA Board & Council Meeting, GA Farm Bureau, Macon
- 18 Rain Water Harvesting Seminar, Athens
- 20 Chapter 5 Meeting
- 28 Coastal Green, Savannah

**OCTOBER**
- 11 Chapter 7 Meeting
- 13 GGIA Gala
- 20 Chapter 8 Family Picnic

**NOVEMBER**
- 1 Chapter 8 Meeting
- 8 CANR Board Meeting, Dearing, GA
- 9 GGIA Board & Committee Gwinnett Center, Duluth

**DECEMBER**
- 7 GGIA Executive Board, Roswell, GA

**JANUARY 2013**
- WinterGreen 2013 - Georgia's Premier Horticulture Show Gwinnett Civic Center, Duluth, Georgia
- 23 Exhibitor Move-in Full-day Education for Attendees
- 24-25 WinterGreen Tradeshows
The GGIA Gala: For Fun People Only

If you’re reading this article, you probably make a living in the green industry. There’s something programmed in your DNA that made you decide early on in life that you didn’t want to be a banker, a stock broker or a CPA. Putting on a coat and tie probably ranks right up there with having a root canal. The thought of getting dressed up and going to an industry meeting on a Saturday night is likely even lower on your list of things to do than was the Public Speaking class you took in college.

So why on Earth might you ask would GGIA hold a dress up, fancy dinner, social event right in the middle of the fall shipping and football season? Well, frankly because it’s about as different from the stuffy, boring and torturous event as you can imagine. That same DNA that makes you more comfortable in a tee shirt and jeans makes you a heck of a lot more fun at a party, be it a fancy affair with suits, ties and cocktail dresses or a back yard cookout with the neighbors.

We like to consider the GGIA gala an elegant combination of the two. Imagine this - you get to spend the afternoon touring the personal gardens of two of the nation’s preeminent plantsmen. Dr. Mike Dirr and Coach Vince Dooley have graciously opened their gardens to our members this year for tours. Remember, these guys both bought the lots next to their homes just to expand their plant collections. To us plant folks, it is like being invited to a behind the scenes tour of the Sistine Chapel.

After hanging out with your friends for the afternoon and touring the gardens, it’s time to clean up, dust off that suit and little black dress and come downtown for an elegant evening of food, fun and dancing. And remember, you’re not going be sitting with the CPA from down the street discussing tax policy. Your table will include your industry peers, your friends and industry movers and shakers from across the state. You’re welcome to talk shop, but we bet you’ll end up catching up on how the family is doing, telling stories from days gone by and having a great time. You might even get up and dance a time or two.

The original idea for the GGIA Gala was hatched as a group of board members, just wrapping up a business meeting decided that every now and then, we need to get together just to have fun. At the same time, the GALA allows GGIA to recognize those who generously support the important work of our organization through our Partnership in Sustainability program. To top it off, the evening serves as a major fundraiser that helps GGIA reach our goal of protecting and promoting the Georgia Green Industry.

If you work in this industry, one thing is certain. You work hard, year round. Don’t you owe it to yourself to take a weekend off, come up to Athens, kick back and have a little fun? The food is great. The silent auction and raffle are exciting and feature some great prizes. The band, well, they’re no Lawrence Welk. They are guaranteed to get your toes tapping. And the company? How can you beat spending a Saturday with your best friends from the industry?

Times are tough in our industry, but we’d suggest the rejuvenation and energy, not to mention the networking contacts, that the Gala offers make it well worth the price of admission. Act today! Call the GGIA office at 706-632-0100 and reserve your garden tour tickets, your gala seats or even a table to entertain some of your better customers. We bet you’ll have fun!

QUOTE OF THE ISSUE

“HOW WONDERFUL IT IS THAT NOBODY NEED WAIT A SINGLE MOMENT BEFORE STARTING TO IMPROVE THE WORLD.”

— ANNE FRANK
27 Teachers Complete GGIA Professional Industry Certification

Summer break? No way. These Georgia Agriculture Educational Teachers hit the books. This is the second summer in the row the University of Georgia Griffin Campus hosted a four day workshop for middle school and high school teachers. The workshop included many hands-on classes: greenhouse insect identification with UGA Entomology Professor Dr. Kris Braman, plant propagation with Greg Huber, horticulture instructor at Southern Crescent Tech, and plant identification with Wayne Juers, Garden Specialist, Plant Doctor and Todd Hurt, Training Coordinator at UGA. The workshop concluded with a written and plant identification exam. Twenty-seven Georgia Teachers have completed the Georgia Certified Plant Professional exams, which is one of the major steps in a school becoming industry certified. When a program became industry certified, it received a “stamp of excellence”, which represents the apex of program quality. Only those programs that have successfully undergone rigorous reviews by leaders from business and industry are recognized with this distinction. The State Department of Education is committed to the industry certification process as a part of its effort to strengthen technical and academic standards for all Career, Technical and Agricultural Education (CTAE) programs.

The GGIA Georgia Certified Plant Professional program began in 1978 and only has 1,449 graduates. To join this group of elite nursery professional one must know nearly 400 plant cultivars and pass a written exam over 20 chapters of material. For more information please visit http://gcpp.info.

Teachers Completed GGIA Professional Industry Certification

2011 and prior

- Josh Allen, Malcom Bridge Middle
- Brandon Walker, Loganville Middle
- Bill Waldrep, Mary Persons High
- Greg Waits, Pike Co High
- Melissa Riley, Central Region Office
- Lindsey Pennington, Spalding Co High
- John Lindsey, Worth Co High
- LuAnn Jones, Troup Co High
- Michael Ferguson, Cedartown High
- Terry Ensley, Winder Barrow High
- Bill Eaves, South Effingham High
- Sara Clark, Sonoraville High
- Robbie Buchanan, Jackson Co High
- CW Wilson, Monroe High
- Lisa Murphree, Lee County High

2012

- Michael Lee Barnes, Lowndes Co. High
- Chansi Coleman, Henry Co. Eagles Landing High
- Rebekah Estes, Berrien Co. High
- Dennis W. Gay, Lincoln Co. High
- Callie Lankford, Putnam Co. High
- Tom Marshall, Portal High
- Gayla McGlathlin, Talbot Co. High
- Floyd Peters, Mitchell Co. High
- Ashley Rivers, Etowah High
- Joshua Rogers, Arabia Mountain High
- Yvette Smith, South Region Ag Ed
- Ashley Spivey, Upson Lee Middle School
Allan Armitage Recognized for a Career Full of Contributions to Horticulture

Merritt Melancon

The American Horticultural Society has awarded University of Georgia faculty member Allan Armitage its Liberty Hyde Bailey Award.

Armitage, an authority on flowering plants and gardening, will accept the award June 7 at the Great American Gardeners Awards Ceremony and Banquet, held at the society’s headquarters at River Farm in Alexandria, Va.

A professor of horticulture at the UGA College of Agricultural and Environmental Sciences for more than two decades, Armitage has become a household name as an expert on Southern gardens.

“I am truly honored to receive an award named for one of America’s foremost horticulturists and to have my name on a very distinguished roster with other exceptional horticulturists who have similarly been honored,” Armitage said.

The Liberty Hyde Baily Award recognizes Armitage’s wide-ranging and lasting impact on horticultural teaching, research, communications, plant exploration, administration, art, business and leadership.

“Readily recognized by his trademark wide-brimmed hat, Armitage has made substantial contributions to all eight fields recognized by this award over the course of his three-decade career, influencing academia, the horticultural industry and home gardening in lasting and meaningful ways,” according to a news release issued by the society’s leadership.

In addition to teaching and conducting research as part of the UGA department of horticulture, Armitage helped establish the UGA Trial Garden for new plant varieties in 1982 and still manages the garden today. Since its founding, the garden has become a destination for professional and hobby gardeners. New plant varieties are tested and introduced to the country at the Athens garden.

Armitage’s annual endorsement of new heat- and humidity-tolerant plant varieties, known as the Athens Select list, and his 14 books on gardening and plant selection have provided trusted guidance to thousands of gardeners across the Southeast.

“He is also a sought-after speaker outside the classroom, imparting his infectious enthusiasm for plants to audiences all over the world,” according to the AHS.

Armitage has served on the board of AHS for several years and held leadership roles in other horticultural organizations.

In addition to the Liberty Hyde Bailey Award, Armitage is the recipient of the Medal of Honor from the Garden Club of America; the Award of Excellence given by the National Garden Clubs, Inc.; the Award of Merit from the Perennial Plant Association; UGA’s 2010 Josiah Meigs Distinguished Teaching Professorship; and the UGA CAES’ 2006 D.W. Brooks Award for Excellence in Teaching.
Coastal Green 2012, September 28
Bamboo Farm & Coastal Gardens, Savannah

This year, the 2012 Coastal Green will be held at the Bamboo Farm and Coastal Gardens in Savannah, Georgia on September 28, 2012. Registration is $50 per person until September 19 and $65 per person after September 19; registration includes breakfast, snacks, and lunch. To register, please fill out form on opposite page and send to GGIA. The agenda and driving directions for Coastal Green are below.

8:15 – 8:45 AM  Registration
8:45 - 9:00 AM  Welcome – GGIA Chapter 4 Leadership
9:00 – 10:00 AM  Hot New Annuals and Perennials for the Landscape – Bodie Pennisi, Landscape Specialist, UGA. Bodie will share exciting new annuals and perennials to add to your palette.
10:00 – 10:15 AM  Break
10:15 - 11:15 AM  Non-Native Invasive Pests of Georgia – Mark Raines, Forest Health Specialist, Georgia Forestry Commission. Mark will cover both insect and disease identification and control in the urban forest and landscape.
11:15 – 12:15 PM  Biological Control of Pests in the Landscape – Kris Braman, Entomologist, UGA. Biological control is of great interest in a sustainable landscape. Kris will cover the top 10 pests and strategies to boost natural enemies that help reduce pest population.
12:15 – 12:45 PM  Lunch (included with registration fee)
12:45 – 1:45 PM  Best Shrubs and Woodies for the Coast – Matthew Chappell, Nursery Specialist, UGA. Matthew will talk about which shrubs and woodies have shown dependable performance for the coastal climates. He will also cover some new arrivals to the woody palette.
1:45 – 2:45 PM  On-Site Consulting: A New Business Opportunity – Don Gardner, Glynn County Extension Service. Adversity and opportunity are the same word in Chinese. Don will discuss concrete advice on the steps to begin a consulting division of your company, how to decide what pesticides/herbicides to use for each client, and how to include tree care services and arborist consulting in your business.
2:45 – 3:45 PM  Pre-emergent and Post-Emergent Use, Safety, and New Products for the Landscape – Mark Czarnota, Weed Specialist, UGA
3:45 – 4:30 PM  Enjoy fellowship and networking with the members of Chapter 4. Learn of future opportunities and have input for the chapter activities in your area.

Directions to Bamboo Farm & Coastal Gardens

From I-75 S, take exit 165 on the left to merge onto I-16 E toward Jim L Gillis Hwy/Savannah. Take exit 157A to merge onto I-95 S toward Brunswick/Jacksonville. Take exit 94 for GA-204 toward Savannah/Pembroke. Turn left onto GA-204 E/Fort Argyle Rd. Continue to follow GA-204 E. Take the 1st right onto Gateway Blvd S. Turn left onto Canebrake Rd. Destination will be on the left.

2 Canebrake Road, Savannah, GA 31419
Coastal Green 2012 Registration

To register for Coastal Green 2012, please fill out the form below.

Company Name: ____________________________________________________________________________________
Contact Person: _____________________________________________________________________________________
Address: ___________________________________________________________________________________________
City, State, Zip: ______________________________________________________________________________________
Telephone: ___________________________ Fax: ________________________ E-Mail: ___________________________

$50 per person before September 19 / $65 per person after September 19

Questions? Call the GGIA Office at (706) 632-0100.
Fax this form to (706) 632-0300 or mail it to GGIA, P.O. Box 369, Epworth, GA 30541.

Need an employee? Need an employer? Please fill out this form below and send to GGIA to be posted on the GGIA Job Board!

Job Information Board

Contact: ___________________________________________________________________________________________
Company/University Name: ___________________________________________________________________________
Address: _________________________________________________________________________________________
City/State/Zip: ______________________________________________________________________________________
Phone Number: __________________ Fax Number: __________________

Please check the appropriate box:

☐ Job Wanted  ☐ Job Needed

Job/Credentials Description: __________________________________________________________________________

____________________________________________________________________________________________

____________________________________________________________________________________________
Defying the odds so far in a time of political gridlock and dysfunction, the every-five-years legislative expression of the nation’s agricultural policy known as the Farm Bill has cleared several hurdles. In June, the bill passed the Senate on a rather bipartisan vote of 64-35. Most Democrats supported it, though a few opposed cuts to the food stamp program. Some Republicans supported it, though many did not. Republican no votes included a mix of southern Senators concerned with cuts to the rice, cotton, and peanut programs, and fiscal conservatives who wanted deeper cuts across the bill.

Next, in the overnight hours of July 11-12, the House Agriculture Committee approved its version of the Farm Bill by a bipartisan margin of 35-11. Most no votes were from Democrats concerned over even deeper cuts to the food stamp program. But in an interesting twist, the Committee’s version actually adds funding for several specialty crop programs popular among both Democrats and Republicans with significant fruit, vegetable, nursery, greenhouse, and Christmas tree crops in their districts.

What’s In It?
The 2008 Farm Bill was the first to include major new programs designed to support the specialty crop sector, including nursery and floriculture. Specialty crops represent roughly half the value of all U.S. crop production, but have historically been a farm policy afterthought. The 2008 bill changed that, but not with direct subsidies. Rather, the bill invested in “infrastructure” that improves the success potential of these sectors. This has meant added funding for research, plant pest prevention and control, marketing and promotion, nutrition, and similar initiatives.

For the American Nursery & Landscape Association and our state and regional partner associations, the top priorities have included the Pest and Disease Program, National Clean Plant Network, Specialty Crop Research Initiative, and Specialty Crop Block Grant program. Both the Senate-passed bill, and the House Ag Committee product, sustain and even increase funding for these efforts. Both bills would combine Pest and Disease and Clean Plant Network into one program, which works so long as the funding is sufficient. The former is funding a wide array of pest survey, rapid response, research and development, and similar efforts. One example: just a few weeks ago, this program was the vehicle for roughly a half-million dollars to fund a coordinated research response to the new pest threat of boxwood blight.

The National Clean Plant Network has expanded and strengthened the capacity for safe importation, pathogen testing, and clean-up of the newest varieties of high-value nursery stock like apples, peaches, citrus, grapes, and berries. The program is enabling new efforts to harmonize certification and interstate shipping requirements for such crops.

The Specialty Crop Block Grant program, also enhanced in both the Senate and House Ag versions, has enabled the launch of the Plant Something program (www.plantsomething.org). This program, started in Arizona and expanding to other states, has the exciting potential to grow into a quasi-national promotion program for the green industry. Finally, on research, the House Ag version of the bill seeks to dramatically strengthen industry involvement in ensuring that funded projects are industry-relevant and high impact.

What Else to Watch?
In the House Ag Committee’s deliberations, ANLA and allies secured an amendment to an existing “business and industry” loan program that, while modest in scope, could improve access to working capital for some businesses still struggling with the credit crunch. And, early indications are we have successfully avoided “energy title” policies and funding that might divert horticultural inputs like tree bark used for growing media and mulch, or dramatically increase their cost.

The Path Forward
The Farm Bill’s logical next step is action on the House floor. But when and how that might happen are anyone’s guess. House Speaker John Boehner has never been a friend of the Farm Bill, and especially its traditional row crop subsidies. While those subsidies are largely replaced in the current bill with a new insurance scheme, Boehner may still fear an insurrection in his own party by fiscal conservatives who want to take a meat cleaver to the bill. Also, billions in cuts to food stamps (which actually represent the majority of Farm Bill spending) may expose Republicans to charges that they are insensitive to the hardship and hunger afflicting poor Americans.

Still, the Farm Bill could offer a rare election-year opportunity for bipartisan action. So don’t rule out the chance for it to clear the remaining hurdles either pre- or post-election. If it doesn’t, Congress will have to kick another can down the road, again, into next year by extending the current law.
Introduction to Design, Construction and Maintenance of Rainwater Harvesting Systems

Tate Student Center, UGA Athens Campus – Tuesday, September 18, 2012

With the ever increasing need to conserve water and use it wisely in the landscape, rainwater harvesting has become a useful tool for landscapers and facilities managers. Join Frank Henning, Southeast Land Grant Universities Water Resources Liaison, Mitch Woodward, NCSU Area Specialized Agent – Watersheds and Water Quality, and Mark Risse, Georgia Power Professor of Water Resources, UGA, as they share the latest in harvesting and using rainwater.

After a day of learning, tour sites on the University of Georgia Campus led by Kevin Kirsche, Director of the UGA Office Sustainability. Sites include the Tate Cistern, Memorial Garden and Founders Garden Cisterns, and green space creation areas Georgia Quad and Herty Field.

AGENDA TOPICS
• Background and history
• Why harvest rainwater?
• Rules and regulations
• System Design and Sizing
• System Siting, and Construction
• Using harvested water
• Maintenance: Lessons Learned and case studies
• Discussion / Resources / Where to find parts / Feedback
• Tour of UGA Cisterns & Rain Gardens

Intro to Rainwater Harvesting Systems Registration

To register for Intro to Rainwater Harvesting, please fill out the form below.

Company Name: ____________________________________________________________________________________
Contact Person: _____________________________________________________________________________________
Address: ___________________________________________________________________________________________
City, State, Zip: ______________________________________________________________________________________
Telephone: ___________________________ Fax: ________________________ E-Mail: ___________________________

$25 per person before September 11 / $40 per person after September 11 / (Lunch on your own)

Questions? Call the GGIA Office at (706) 632-0100.
Fax this form to (706) 632-0300 or mail it to GGIA, P.O. Box 369, Epworth, GA 30541.
How to Get More Bang for Your Buck at WG13!

ONE: Pre-Register: The early bird gets the worm, and that worm is worth anywhere from $10 to $20 per class with the early bird option. That means you could save up to $150 just by registering before January 6! TWO: Seminar Special: Sign up for a half day or full day session during WINTERgreen, and get FREE admission to the trade show for that day! That’s a savings of up to $30. THREE: Free Attendee List: For the exhibitors out there, exhibit with us this year and receive one copy of our attendee list for free! That’s a $50 value, for free! FOUR: Lunch Tickets: You’re already shelling out hundreds of dollars for a booth; lunch is on us. We give one lunch voucher per booth per day of the trade show. $15 value per day! FIVE: Membership Special: Get your membership through your attendee or exhibitor registration at WINTERgreen, and only pay $100 this year! That’s a $125 savings. SIX: Member Discounts: Save $225 on a 10x10 booth at the trade show just by being a member. TOTAL SAVINGS WITH GGIA: Up to $610!! ALSO, please visit our registration desk to pick up our COUPONS for restaurants and activities in businesses in and around Duluth!! Great savings inside!!

Georgia Green Industry Association (GGIA) has announced plans for WINTERgreen 2013, Georgia’s Premier Horticulture Conference & Tradeshow on January 23-25, 2013 at the Gwinnett Center in Duluth, Georgia.

The Gwinnett Center is located 45 minutes north on I-85 from Atlanta’s Hartsfield-Jackson International Airport and 30 minutes north on I-85 from downtown Atlanta.

Since the 1970’s, GGIA’s WINTERgreen Tradeshow has been Georgia’s premier horticulture conference. We are deeply rooted in the industry’s history, and we continue to grow for the betterment of the industry’s future.

Every year, GGIA pushes the envelope to become more efficient, more useful and more knowledgeable about the industry issues and events that our competitors to give you more for your time and money.

This year is no different. From a broader educational structure covering every aspect of agriculture and horticulture taught by renowned leaders of Georgia and nationwide horticulture specialists, to a massive trade-show floor filled with the region’s best of the best, largest to smallest company’s, the 2013 WINTERgreen Horticulture Tradeshow & Conference proves to be better than ever. Last year we introduced our “Book It Now Sweepstakes” at WINTERgreen. As a buyer, you can go to the booths of the participating exhibitors, buy their products, and be automatically qualified to win one of THREE great prizes! Last year winners received $100.00 Visa Gift Cards and the Grand Prize was a Apple iPad.

The Georgia Green Industry Association is a statewide trade organization for the horticulture industry in Georgia. With members from the landscape trade, irrigation contractors, wholesale nursery growers, greenhouse operators, retail garden centers and allied sales companies, GGIA serves as a true umbrella association for the entire horticulture industry.

More details will be released in the weeks to come. We welcome everyone to attend and/or exhibit. For further information, contact GGIA, P.O. Box 369, Epworth, Georgia 30541, (706) 632-0100, jennifer@ggia.org or visit the GGIA website at www.ggia.org
Exhibitors Increase Sales in the Book It Now Program

Everyone knows that any tradeshow is a monetary investment for any attendee or buyer. However, GGIA and the 2012 WINTERgreen Trade Show vendors would like to show their appreciation for your business by offering you a chance to win BIG!

This year, GGIA is returning the "Book It Now Sweepstakes!"

Essentially, as a buyer, you can go to the booths of the PARTICIPATING VENDORS, buy their products, and be automatically qualified to win one of THREE GREAT PRIZES! There is NO MINIMUM PURCHASE REQUIRED; all you need is a copy of your order form and a ticket the exhibitor will present you with.

One lucky buyer will win the GRAND PRIZE: AN IPAD!

Two lucky buyers will win ONE of TWO $100 VISA GIFT CARDS!

Check out our website for the list of vendors participating www.ggia.org!

Buyer Incentive!! Get more foot traffic your way by becoming a participating vendor in the “Book It Now Sweepstakes”! Show attendees who book an order in your booth will receive one entry in the Book It Now Sweepstakes (limit one per booth, per buyer). Participating vendors will be featured in the on-site brochure, Facebook, Twitter, and on signage at the tradeshow. Guarantee purchases! Be a part of Book It Now Sweepstakes! Limited to the first 30 exhibitors to participate in this immediate on site booking!

$100.00 to participate, please choose your payment option:

___ Invoice me Company Name: _________________________________

___ Payment Enclosed Booth Number: ________________________________

___ Please use Credit Card from exhibitor contracts

Testimonial about the “Book It Now Sweepstakes”
There are many reasons we exhibit at trade shows, but the number one reason is to see our customer and to have a wide display of what we have available AND TO CLOSE THE SELL AT THE TRADE SHOW.....while it’s fresh on the customers mind/eye! We were pleased to see our customers returned more 'Book it now' receipts than any other exhibitor participating in the program. We believe the "Book it Now " program was a success and will participate again for the 2013 GGIA SHOW. YOU & YOUR STAFF WORK DILIGENTLY TO PRODUCE THIS SHOW AND THANK YOU FOR THAT.

SINCERELY YOURS,

JOE AND CHERRY KINNEY, Kinney Nurseries
Apps, Blogs & Professional Information

Who says plant people can’t be nerdy? We love information almost as much as plants. Smart phones now let us take that information right out to the job site. We wanted to give a quick summary of what is out there and what device it will work on.

Apps

IPM Pro was developed by Extension Faculty at 7 major universities in the South East. Available for iPhone, iPad, and Android. Find it in the iTunes store or Android Marketplace. It is a calendar-based pest management tool for landscapes and nurseries. It contains images, pest lifecycle, and management options for major pests of woody plants, text alerts, and control recommendations. $24.99 Information available here www.ipm-proapp.com

Dirr’s Tree and Shrub Finder - Based on Michael A. Dirr’s classic work, The Manual of Woody Landscape Plants, the Tree and Shrub Finder is the most comprehensive tree and shrub directory available, covering over 9,400 woody plants, with 7,600 high-quality plant images. The plant database is searchable by 72 criteria, including hardiness zones, water and light requirements, growth characteristics, flowers, fruits, and fall colors. $14.99 (iPhone, and iPad). Available in App Store.


Leafsnap is an iPhone and iPad App available for free in the App Store developed by researchers at Columbia University, Univ. of Maryland, and the Smithsonian Institute. You take a photo of a leaf or plant part on a solid background and the app searches a database for an id match. Absolutely beautiful photos and user mapped species near your GPS location.


Todd Hurt

Outsmart Invasive Species - This free app is an ongoing invasive species monitoring effort between the University of Massachusetts and UGA Center for Invasive Species and Ecosystem Health. Available for iPad and iPhone. Contains photos for id, distribution maps, and GPS interactivity for reporting. http://apps.bugwood.org/index.html

Blogs

The Southeastern Ornamental Horticulture Production and Integrated Pest Management blog is a collection of timely tips and articles from cooperating universities throughout the southeast. http://blog.caes.uga.edu/sehp/

Webinars, DVDs, and Online Content

The Georgia Certified Landscape Professional is a self-study course that has a written manual as well as an online classroom for landscape contractors to prepare for professional certification. $165/person. http://gclp.info

The Georgia Certified Plant Professional is a self-study course that has a written manual as well as an online classroom for nurserymen and retail garden center employees to prepare for professional certification. $165/person. http://gcpp.info

Super Crew is a 9 dvd series developed by UGA Extension in cooperation with green industry businesses to provide job site specific training for new employees. 9 DVD set $399 or Online classroom option with certificate of completion $100/person. http://supercrewtraining.com

G-Clips Professional Webinars - First Tuesday of each month at 11 am. 45 minutes plus time for q/a. Free. Schedule and archives at http://ugaurbanag.com/webinars

Software: Job Bidding and Estimation Software

Hort Scape for landscape installation and Hort Management for landscape maintenance - are interactive spreadsheet programs developed with Microsoft Excel to simplify the bidding process. Industry averages for time task data are used throughout the application to help calculate break even and bid prices. The user is encouraged to adjust this data to fit their performance and local materials costs. Both programs include a line item bid summary and contract proposals for presenting to the client. $100 for either program. Available for immediate download. http://ugaurbanag.com/certification
MEMBERSHIP DIVISIONS

Floriculture: Production of annuals and perennials in a greenhouse setting and suppliers to the same.

Irrigation: Individuals, partnerships, or corporations actively engaged in the installation and/or maintenance of irrigation systems as their primary occupation.

Landscape: Individuals, partnerships or corporations actively engaged in landscape design, installation, and/or maintenance.

Retail: Individuals, partnerships, or corporations actively engaged in the retail selling of nursery plants and supplies.

Sales and Marketing: Individuals, partnerships, or corporations actively engaged in sales and marketing of green industry products at the wholesale level. Also includes consultants and instructors who assist the industry in sales and marketing training.

Wholesale: Individuals, partnerships, or corporations actively engaged in the wholesale nursery business including woody ornamentals, bedding plants, shrubs, etc.

Circle which division(s) apply to you:

<table>
<thead>
<tr>
<th>Floriculture</th>
<th>Irrigation</th>
<th>Landscape</th>
</tr>
</thead>
<tbody>
<tr>
<td>Retail</td>
<td>Sales &amp; Marketing</td>
<td>Wholesale</td>
</tr>
</tbody>
</table>

MEMBERSHIP CATEGORIES AND ANNUAL DUES
Choose only one category.

( ) Active Membership  See Location Chart Below
Open to all firms, corporations, or individuals actively involved in the green industry. No more than one active membership shall be held by any one firm. Active members have voting privileges in association affairs.

( ) 1-5 Locations   $225 per location/year
( ) 6-11 Locations   $1125/year
( ) 12-20 Locations  $2000/year
( ) 21-35 Locations  $3000/year
( ) 36+ Locations    $3050/year plus $50 per location greater than 36.

For voting purposes please fill out names below:

Appointed voting member: ____________________
Alternate voting member: ____________________

( ) Associate Membership $50
Open to EMPLOYEES of a CHARTER, ACTIVE, ALLIED, OR OUT-OF-STATE member. Associate members are non-voting members in association affairs.

( ) Out-of-State Membership $200
Open to firms not located in the state of Georgia. A firm who qualifies may choose be a Charter, Active, Allied member, or choose the lower cost Out-of-State membership. Out-of-State members are non-voting members in the association affairs.

( ) Educational and Student Membership $50
Open to extension, teaching, research personnel, and students engaged in the pursuit of activities relating to the green industry. Educational members are non-voting members in the association affairs.

IRS 1994 regulations disallow the portion of dues used for lobbying expenses. Due to this regulation, 90% of your dues may be tax deductible. Please consult your tax advisor. Contributions or gifts to the Georgia Green Industry Association are not tax deductible as charitable contributions; however, they may be tax deductible as ordinary business expenses.
PARTNERSHIP IN SUSTAINABILITY PROGRAM

The reasons for giving are many, but no matter your motivation, the Partnership in Sustainability Program is designed to reward your generosity through public recognition, sincere appreciation, and our promise that your investment will be used responsibly. Your company will be recognized through an array of professional advertising at all GGIA events so that your peers can see your dedication and support for the industry firsthand.

Please add my contribution for the category below to my membership payment:
(Circle one)

<table>
<thead>
<tr>
<th>Contribution Level</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Founder $10,000</td>
<td>Championship $5,000-9,999</td>
</tr>
<tr>
<td>Guardian $1,000-$2,499</td>
<td>Guarantor $2,500-$4,999</td>
</tr>
<tr>
<td>Friend $100-250</td>
<td>Patron $500-999</td>
</tr>
<tr>
<td></td>
<td>Sponsor $250-$499</td>
</tr>
</tbody>
</table>

PAYMENT INFORMATION
Fill Out Completely.

GGIA now offers payment plans to help you better manage your membership dues. The Association now gives you the option to pay monthly, quarterly, or yearly.

Monthly payments will be invoiced to your office at the mailing address to the principal contact you provided on the front of this page each month for one-twelfth of your total membership cost.

Quarterly payments will be invoiced to the same address and person each quarter for one-fourth of your total membership cost.

Yearly payments will be invoiced to the provided address and contact person exactly a year from the date of the receipt of this form and payment and will continue to be invoiced to you on that date each year.

Which payment plan would you like?

<table>
<thead>
<tr>
<th>Payment Plan</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>Monthly</td>
<td></td>
</tr>
<tr>
<td>Quarterly</td>
<td></td>
</tr>
<tr>
<td>Yearly</td>
<td></td>
</tr>
</tbody>
</table>

I am paying my new Georgia Green Industry Association membership by (circle):

Check  Visa/MasterCard/Discover/American Express  Money Order  Cash

Credit Card Information:

Name on Card:___________________________________________________________

Card Number:___________________________________________________________

Expiration Date:_______/_______  SEC code (back of V/MC/D, front of AMEX):_______

Please send completed form with payment to

GGIA
P.O. Box 369
Epworth, GA 30541

or fax to 706-632-0300.

If you have any questions, please call 706-632-0100.
Thanks to all our Partners in Sustainability!

GUARANTOR: Classic Groundcovers – McCorkle Nurseries – Monrovia
GUARDIAN: RA Dudley Nursery – Mid Georgia Nursery – Evergreen Nursery
- Diversified Trees – Oelschig Nursery
PATRON: The Garden Specialists Wayne Juers – Landscapes of the South – Cofer’s Home and Garden
- James Greenhouses – Nursery Supplies/Summit/Janor – Garden’s South – Pike Nurseries
SPONSOR: Abbey View Farms – Redbud Lane Nursery
FRIEND: Carden and Associates