

*CELE
BRATE
YEARS*

20

*1994-
2014*

FROM LOCAL TO GLOBAL

In October 1994, a select group of law firms met for the first time in Dallas, Texas and, then, Los Angeles, California to organize and launch Globalaw. These formative meetings marked the beginning of something significant—our global legal network.

I HAVE NEVER BEEN MORE ENTHUSED ABOUT OUR NETWORK AND OUR ABILITY TO SERVE CLIENTS GLOBALLY, AND I BELIEVE THAT OUR MEMBER FIRMS FEEL THE SAME WAY. UNDER THE DIRECTION OF OUR DEDICATED OFFICERS AND DIRECTORS, GLOBALAW IS COMMITTED TO SERVICE EXCELLENCE AND SUSTAINABLE GROWTH.

Since then, the network has grown exponentially. It now includes 115 law firms and 4,500 lawyers and has climbed the ranks as one of the premiere law firm networks in the world. In fact, Globalaw was recently recognized by *The Lawyer Magazine* (UK edition) as the ninth largest global legal network.

Today, our member law firms are stronger, our international reach is greater, and our leadership's vision is larger than ever.

I have never been more enthused about our network and our ability to serve member clients globally. I believe that our member firms share this enthusiasm. Under the direction of our dedicated Officers and Directors, Globalaw is committed to service excellence and sustainable growth.

In this publication, we celebrate twenty years by honoring the past and looking toward the future. To this end, following an intensive Strategic Planning Retreat in conjunction with MCI, the participants crafted a new motto for Globalaw: "The global reach you need from the local firm you trust." This tagline captures the essence of why we all are part of and support Globalaw.

We recognize that it is you, our members, who have been most instrumental in our network's success. We are grateful for your strong commitment; unwavering support; vast knowledge, expertise, and friendship; and steadfast dedication to helping us grow. Thanks to all of you and your respective firms for helping Globalaw to mature to the stature and prominence it has achieved over these twenty years. Moreover, the Past Presidents who have served all of us deserve our heart-felt gratitude for their contributions and sacrifices to governing this valuable asset.



William Taylor, Globalaw President



Left to Right, Top to Bottom:
 Baird Brown (2001-2002),
 Walter Stuber (2002-2003),
 Bryan Birkeland (2003-2004),
 Terry Leggett (2004-2005),
 Geoffrey Hilton (2005-2006),
 Michael Hatchwell (2006-2007, 2011-2013),
 Kerry Crenshaw (2007-2008),
 Thierry d'Ornano (2008-2009),
 William "Buz" White (2009-2010),
 Arthur Shay (2010-2011),
 William Taylor (2013-2015)





WHO WE ARE, WHERE WE'RE GOING

GLOBALAW MAY NOT BE THE BIGGEST, OLDEST,
OR MOST SPECIALIZED NETWORK, BUT ITS
ABILITY TO BRING LAWYERS TOGETHER
AND ENABLE QUALITY REFERRALS
PLACES IT IN A LEAGUE OF ITS OWN.

Globalaw provides expert and cost-effective legal counsel by shepherding client needs across the globe through a well-coordinated network built on care and trust. Its members are firms who are more dynamic, personally motivated and responsive than your typical international law firm. Globalaw has the reach and impact of a global organization, but retains a personal feel. Globalaw aims to create, enhance and maintain a corporate presence while continuing to create and facilitate multi-jurisdictional business opportunities for clients.

Globalaw may not be the biggest, oldest, or most specialized network, but its ability to bring lawyers together and enable quality referrals places it in a league of its own.

Clear Vision

Our vision is clear; Globalaw aims to be recognized as a leading global network for providing its clients excellent, personalized legal services.

Our Mission

To provide an effective platform to seamlessly address and meet global client needs thanks to a personal and collaborative relationship among selected and high quality firms throughout the world.

Strong Presence

Globalaw offers a strong global presence with 115 law firm members and over 4,500 lawyers in 175 cities.

Quality Service

Globalaw places a high degree of importance on delivering impeccable client service.

Well-Connected

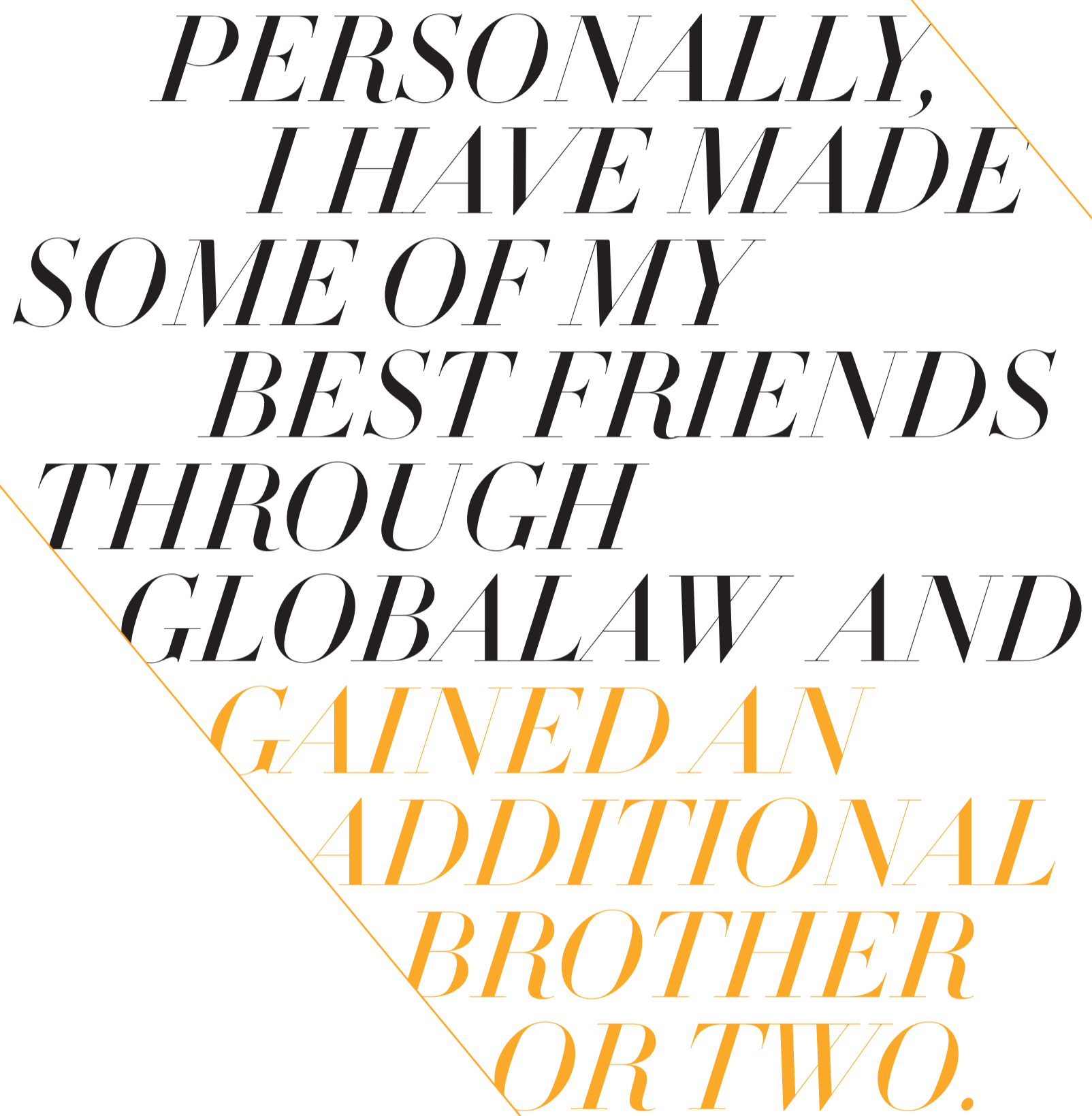
In our jurisdictions, member firms are well connected politically, judicially and commercially. They are indigenous lawyers who know their market inside and out.

Close Relationships

Globalaw places a premium on building and maintaining close personal relationships between the lawyers in the network.

Deliver Value

Globalaw is focused on delivering value to its members both in volume (and quality) of referrals facilitated by close connections between member firms and information and knowledge sharing.



*PERSONALLY,
I HAVE MADE
SOME OF MY
BEST FRIENDS
THROUGH
GLOBALAW AND
GAINED AN
ADDITIONAL
BROTHER
OR TWO.*

MICHAEL HATCHWELL,
GORDON DADDS LLP

2014 OFFICERS & DIRECTORS

PRESIDENT

William D. Taylor Hanson Bridgett LLP

VICE PRESIDENT & MEMBERSHIP COMMITTEE (MC) CHAIR

Bryan C. Birkeland Jackson Walker L.L.P.

VICE PRESIDENT & ASSOCIATE LEADERSHIP COMMITTEE (ALC) CHAIR

Peter Brown Edwards, Kenny & Bray LLP

TREASURER & FINANCE COMMITTEE (FC) CHAIR

Jeff Van Winkle Clark Hill PLC

TRADEMARK & BRANDING COMMITTEE (TBC) CHAIR

Georg Umbricht Umbricht Attorneys

IMMEDIATE PAST PRESIDENT

Michael Hatchwell Gordon Dadds LLP

BUSINESS DEVELOPMENT COMMITTEE (BDC) CHAIR

Andrew Chalmers Davidson Chalmers

BOARD MEMBERS

Thomas Aardenburg	Soliana, Bonapart & Aardenburg
Chiyu Abo	Chuo Sogo Law Office
Marco Bolognini	MAIO Legal
Makkawi El Makkawi	Apex Juris
Richard M. Healy	Oldham, Li & Nie
Diliana Ilieva	Ilieva Voutcheva & Co. Law Firm
Arthur Shay	Shay & Partners
Roberto Sparano	Studio Cernelutti
Philip Thorsen	Mazanti-Andersen, Korso Jensen & Partners
Manuel Ugarte	Delmar Ugarte Abogados
William "Buz" White	Hill, Farrer & Burrill

THIRD-PARTY PROVIDERS

MCI, Brussels, Belgium
Golin, London, UK
The Brand Hatchery, Dallas, Texas, US

FIRM LOCATIONS



CURRENT MEMBERS

EUROPE

5 St James Court	Port Louis	Mauritius	5stjamescourt.com
A. Basit Subdrat in Association with Apex Juris	Khartoum	Sudan	
ADVEL Attorneys at Law	Reykjavik	Iceland	en.advel.is
Apex Juris	Dubai	United Arab Emirates	apexjurisadvocates.ae
Bedell Cristin	St Helier	Jersey	bedellgroup.com
Bener Law Office	Istanbul	Turkey	bener.av.tr
Benslimane A&C	Bejaia	Algeria	avocats-dz.com
BSK Legal & Fiscal, S.L.	San Sebastian	Spain	grupobsk.com
Caiado Guerreiro & Associados - Sociedade de Advogados RL	Lisbon	Portugal	caiadoguerreiro.com
Camilleri Preziosi	Valletta	Malta	camilleripreziosi.com
Carnelutti Group - Studio Mondini Rusconi Milano	Milan	Italy	mondinirusconi.it
Cicero Business Law Group EF	Göteborg	Sweden	cicerolaw.se
Comerton & Hill	Belfast	Northern Ireland	comerton.com
Davidson Chalmers	Edinburgh	Scotland	davidsonchalmers.com
DeBenedetti Majewski Szczesniak	Warsaw	Poland	dms.net.pl
Dvořák Hager & Partners	Prague	Czech Republic	akds.cz
Eugene F. Collins Solicitors	Dublin	Ireland	efc.ie
Font Asesores Fiscales, s.l.	Barcelona	Spain	fontae.com
Fraikech Associés	Casablanca	Morocco	fraikechassociés.com/Accueil
Gobert & Partners	Budapest	Hungary	gobertpartners.com
Goehmann Lawyers	Hannover	Germany	goehmann.de
Gordon Dadds LLP	London	England	gordondadds.com
Hammond, Bogaru & Associates	Bucharest	Romania	ha-legal.com
Hedman Partners	Tallinn	Estonia	hedman.ee
Hoffmann & Partners	Brussels	Belgium	hoffmann-partners.com
Hofmann Law Office	Vienna	Austria	hlaw.at
Huth Dietrich Hahn	Hamburg	Germany	hdh.net
Ilieva Voutcheva & Co. Law Firm	Sofia	Bulgaria	ivlawfirm.com
J&S Legal Counsels and Trustees	Moscow	Russia	jscounsels.com
JMS Law Office	Belgrade	Serbia	jmslaw.rs
Kallel & Associates	Tunis	Tunisia	kallelassociates.tn
Kantor & Immerman	Harare	Zimbabwe	kantorimmerman.co.zw
LALIVE Attorneys-at-law	Geneva	Switzerland	lalive.ch
Law firm Miro Senica and attorneys, d.o.o.	Ljubljana	Slovenia	senica.si
Law Office Versic Marusic	Zagreb	Croatia	versiclawoffice.hr
LEGATE, s.r.o.	Bratislava	Slovak Republic	legate.sk
Lydian	Brussels	Belgium	lydian.be
Maher Milad Iskander & Co.	Cairo	Egypt	mahermiladiskander.com
MAIO Legal	Madrid	Spain	maiolegal.com
Marchenko Danevych	Kiev	Ukraine	marchenkodanevych.com
Mazanti-Andersen, Korso Jensen & Partners	Copenhagen	Denmark	mazanti.dk
MOLITOR Avocats à la Cour	Luxembourg	Luxembourg	molitorlegal.lu
Motieka & Audzevicius	Vilnius	Lithuania	ma-law.lt
Ngo Cohen Amir-Aslani & Associés	Paris	France	nca-avocats.com
Pelaghias, Christodoulou, Vrachas LLC	Nicosia	Cyprus	pelaghiaslaw.com
Project Lawyers	Libreville	Gabon	project-lawyers.com
Rutgers & Posch	Amsterdam	Netherlands	rutgersposch.com
SimmonsCooper Partners	Lagos	Nigeria	scp-law.com
Skrastins & Dzenis	Riga	Latvia	skdz.lv
Studio Carnelutti	Rome	Italy	carnelutti.it
Thierry d'Ornano & Associés	Marseille	France	
Triay & Triay	Gibraltar	Gibraltar	triay.com
Umbricht Attorneys	Zurich	Switzerland	umbricht.com
Vgenopoulos & Partners Law Firm	Athens	Greece	vpaw.gr
Wanger Advokaturbüro	Vaduz	Liechtenstein	wanger.net
Wrede & Co Ltd	Helsinki	Finland	wredco.fi
Zvi Tamir & Co	Bnei-Brak	Israel	tamirlaw.com

AMERICAS

Alexiou, Knowles & Co	Nassau	Bahamas	BahamasLaw.com
Almeida Advogados	Sao Paulo	Brazil	almeidalaw.com.br
Andre Tinoco Abogados (Lexincorp)	San Jose	Costa Rica	
Ardila, Bauder, Mata & Peñaloza	Caracas	Venezuela	
Arias, Aleman & Mora	Panama City	Panama	aramolaw.com
Arnall Golden Gregory LLP	Atlanta	United States	agg.com
Bedell Cristin	Tortola	British Virgin Islands	bedellgroup.com
Brownlee LLP	Edmonton	Canada	brownleelaw.com
Bufete Aguirre Soc.Civ	La Paz	Bolivia	bufeteaguirre-lawfirm.com
Capin, Calderon, Ramirez y Gutierrez-Azpe,SC	Mexico City	Mexico	ccrga.com
Castillo y Castillo	Santo Domingo, D.N.	Dominican Republic	castillo.com.do
Chancery Chambers	Bridgetown	Barbados	chancerychambers.org
Clark Hill PLC	Detroit	United States	clarkhill.com
Delmar Ugarte Abogados	Lima	Peru	delmar-ugarte.com
Durrett, Rosehill & Ma, LLLP	Honolulu	United States	drmhawaii.com
Edge Legal Strategies, PSC	San Juan	Puerto Rico	edgelegalpr.com
Edwards, Kenny & Bray LLP	Vancouver	Canada	ekb.com
Garcia & Bodan	Managua	Nicaragua	garciabodan.com
Garvey Schubert Barer	Seattle	United States	gsblaw.com
Guerrero, Olivos, Novoa y Errázuriz Ltda.	Santiago	Chile	guerrerolivos.cl
Gunster	West Palm Beach	United States	gunster.com
Hanson Bridgett LLP	San Francisco	United States	hansonbridgett.com
Hill, Farrer & Burrill LLP	Los Angeles	United States	hillfarrer.com
Jackson Walker L.L.P.	Dallas	United States	jw.com
Jimenez de Arechaga, Viana & Brause	Montevideo	Uruguay	jimenez.com.uy
Keithley Lake & Associates	The Valley	Anguilla	anguilla-attorney.com
McLean & Kerr LLP	Toronto	Canada	mcleankerr.com
MJM Limited	Hamilton	Bermuda	mjm.bm
Moore & Van Allen, PLLC	Charlotte	United States	mvalaw.com
Morales Banuet & Asociados	San Pedro Garza Garcia	Mexico	moralesbanuet.com.mx
Morency Société d’Avocats SENCRL	Montreal	Canada	morencyavocats.com
Nicholson y Cano Abogados	Buenos Aries	Argentina	pinzonpinzon.com
Pérez Bustamante & Ponce	Quito	Ecuador	pbplaw.com
Pinzón Pinzón & Asociados	Bogota D.C.	Colombia	pinzonpinzon.com
Soliana, Bonapart & Aardenburg	Willemstad	Curacao	sba-advocaten.com
Thorp Alberga	Grand Cayman	Cayman Islands	thorpalberga.com
Vouga Abogados	Asuncion	Paraguay	vouga.com.py/esp/index.php

ASIA PACIFIC

Abacus Legal Group	New Delhi	India	abacuslegalgroup.net
Brookfields Lawyers	Auckland	New Zealand	brookfields.co.nz
Calvo Fisher & Jacob, LLP	Hagatna	Guam	calvofisher.com
Chuo Sogo Law Office	Tokyo	Japan	clo.jp
Dyah Ersita & Partners	Jakarta	Indonesia	sriro.com
GoldenGate Lawyers	Beijing	China	goldengatelawyers.com
Jackson McDonald	Perth	Australia	jacmac.com.au
Jung & Sohn	Seoul	Korea, South	jjpartners.co.kr
Kelvin Chia Partnership Singapore	Singapore	Singapore	kcpartnership.com
Kelvin Chia Partnership Cambodia	Phnom Penh	Cambodia	kcpartnership.com
Kelvin Chia Partnership Vietnam	Hanoi	Vietnam	kcpartnership.com
Kelvin Chia Partnership Yangon Ltd.	Yangon	Myanmar	kcpartnership.com
Legal Advisory Council Limited	Bangkok	Thailand	lacllaw.com
Link Legal	Mumbai	India	linklegal.in
Mazlan & Associates	Kuala Lumpur	Malaysia	
Oldham, Li & Nie	Hong Kong	Hong Kong	oln-law.com
RMK - Rashid Mohamed El Murtada & Co.	Al Azaiba	Oman	rashmurk.com
Shay & Partners	Taipei	Taiwan	elitelaw.com
Yamasaki & Partners	Tokyo	Japan	yamasaki-law.com
Yao Liang Law Office	Shanghai	China	yaolianglaw.com
Zambrano and Gruba Law Offices	Salcedo Village, Makati City	Philippines	zglaw.com

2005

Business Initiatives formally launched at the Annual Members Meeting.

2010

Record attendance at the Annual Members Meeting in San Francisco with more than 100 delegates (total with guests, host firm, sponsors: more than 150).

2005

Redwood Analytics becomes the first official sponsor at the 2005 Annual Members Meeting in Los Angeles (Santa Monica).

2001

First Globalaw president elected.

THE JOURNEY IS THE

1994

First Globalaw Annual Members Meeting.

2004

AGS (now MCI) contract with Globalaw commenced (January 1).

2009

Business program launched.

2003

First website launched.

2013

Public relations firm,
Golin, hired.

2014

Membership increased by more than 35%
since 2004, from 85 to 115 members. Annual
and regional meeting attendance increased by
30% overall during the same time period.

2013

Regional meeting attendance at
all-time high with more than 70
delegates at the European Regional
Meeting in Paris (total with guests,
host firm, sponsors: more than 120).

2011

Network grows to more
than 100 firms
(August 2011).

ED DESTINATION

2012

Associate
Leadership
Programme
established.

2012

Firm of the Year Award
introduced (2012: Hanson
Bridgett, 2013: Edwards
Kenny & Bray).

s opportunities
ramme (BOPs) launched at
ne European Regional Meeting
in Lisbon

20

YEARS

35%

INCREASE IN
MEMBERSHIP
FROM 2004

175

CITIES
REPRESENTED

115

CURRENT
MEMBERS

38

REGIONAL
MEETINGS

30%

INCREASE IN ANNUAL
AND REGIONAL
MEETING ATTENDANCE
SINCE 2004

1994

GLOBALAW
IS ESTABLISHED

11

PRESIDENTS

20

ANNUAL
MEETINGS

REGIONAL MEETINGS



ASIA PACIFIC

- 2001
- 2002 • TAIPEI
- 2003 • MANILA
- 2004 • HONOLULU
- 2005 • HONG KONG/SHANGHAI
- 2006 • BANGKOK
- 2007 • TOKYO
- 2008
- 2009 • AUCKLAND
- 2010 • HANOI
- 2011 • PHUKET
- 2012 • HONG KONG
- 2013 • SINGAPORE
- 2014 • TAIPEI

EUROPE

- ZURICH
- MARSEILLE
- EDINBURGH
- KITZBUHEL
- DAVOS
- MADRID
- ATHENS
- COURMAYEUR
- LISBON
- LJUBLJANA
- SOFIA
- HAMBURG
- PARIS
- DAVOS

AMERICAS

- AUSTIN
- VANCOUVER
- LIMA
- SALT LAKE CITY
- TORONTO
- BUENOS AIRES
- CALGARY
- CURAÇAO
- NEW YORK
- SAO PAULO
- PANAMA
- SEATTLE

1994	MAY	• BOSTON/CHICAGO	2005	• LOS ANGELES
	SEPT	• DALLAS/LOS ANGELES	2006	• LONDON
1995		• PARIS	2007	• MIAMI
1998		• SINGAPORE	2008	• ISTANBUL
1999		• AMSTERDAM	2009	• BEIJING
2000		• PHILADELPHIA	2010	• SAN FRANCISCO
2001		• PANAMA	2011	• TEL AVIV
2002		• CAPE TOWN	2012	• CYPRUS
2003		• COPENHAGEN	2013	• PERTH
2004		• SYDNEY	2014	• RIO DE JANEIRO



ANNUAL MEETINGS

*WORD
FOR*

*PREDICTIONS
THE NEXT 20 YEARS*

20

01

“Israel shall strengthen its position as a global center for innovation companies, with Asia-Pacific investors continuously growing their share of investments.”

EREL TAMIR
ZVI TAMIR & CO,
TEL AVIV, ISRAEL

02

“Deep understanding of cultural influences, strong community and personal relationships and compliance with the prolific regulatory environment remain key to doing business.”

ANDREW SRIRO
DYAH ERSITA & PARTNERS,
JAKARTA, INDONESIA

03

“Dubai is emerging as the Global Islamic Finance hub. Business opportunities in financial and non-financial sectors services are unlimited. Expo 2020 adds greater opportunities.”

MAKKAWI EL MAKKAWI
APEX JURIS,
DUBAI, UNITED ARAB EMIRATES

04

“The legal community in the US appears to be continuing to consolidate resulting in larger 200-plus firms and smaller boutiques.”

BRYAN BIRKELAND
JACKSON WALKER, L.L.P.,
DALLAS, TEXAS

05

“Increasing influence of European legislation on Swiss Company law will affect commercial contracts. New landscape for financial services industries will drastically change Swiss banking.”

JEAN-PAUL VULLIÉTY
LALIVE,
GENEVA, SWITZERLAND

06

“Establishment of ASEAN Economic Community (AEC) will allow greater free movement, requiring more legal support as a region fully integrated into the global economy.”

PORNPROM KARNCHANACHARI
LEGAL ADVISORY COUNCIL LIMITED,
BANGKOK, THAILAND

07

“Precedence in fund market maintained, banking secrecy replaced by additional incentives to UHNWIs, more private equity business, increased Chinese investment.”

MICHEL MOLITOR
MOLITOR,
LUXEMBOURG

08

“The International Interdependence will provoke more arbitration and interaction between civil and common law. More negotiation instead of confrontation.”

ARNOLDO ANDRÉ-TINOCO
LEXINCORP,
SAN JOSE, COSTA RICA

09

“Peruvian companies are becoming multinationals and this creates great opportunities for legal networks, providing a better service to our expanding client needs.”

MANUEL UGARTE
DELMAR UGARTE ABOGADOS,
LIMA, PERU

10

“The Government’s encouragement of economy / innovation technology growth, plus the recent increase of attorneys, should lead to much more legal work.”

STEPHEN HARRIS
YAMASAKI & PARTNERS,
TOKYO, JAPAN

11

“World-wide terror continues and will continue to make Hawaii a top investment choice for the tourism and the hospitality markets.”

JAMES STUBENBERG
STUBENBERG LAW,
HONOLULU, HAWAII

12

“Rise of the Portuguese speaking legal market with a common legal basis and business within that market, encompassing 300M people.”

**RICARDO COSTA
MACEDO**
CAIADO GUERREIRO,
LISBON, PORTUGAL

14

“Further uncertainty arising from the continuing debate around UK and Scottish constitutional arrangements, and the likely legal challenges to any proposed changes.”

ROB MCINALLY
DAVIDSON CHALMERS,
EDINBURGH, SCOTLAND

15

“The international legal market will experience increasing competition. Those jurisdictions which can offer efficient and cost-effective services and predictable rulings will prevail.”

MARTIN WOLFF
HUTH DIETRICH HAHN,
HAMBURG, GERMANY

13

“The future of Russia will have a significant impact on the legal industry in Finland as a EU member state.”

KENNETH WREDE
WREDE & CO LTD,
HELSINKI, FINLAND

16

“We foresee two trends impacting the Latin American region: the ‘commoditization’ of legal work and the strengthening of relations with China”

XIMENA BAUTISTA
PÉREZ BUSTAMANTE &
PONCE, QUITO, ECUADOR

17

“Further integration into Europe and maturing of the profession into an effective force for the rule of law. Rise of direct foreign investment.”

NICHOLAS HAMMOND
BWSP HAMMOND BOGARU &
ASSOCIATES,
BUCHAREST, ROMANIA

18

“Transactions will become increasingly complex, while in-house counsel will be under increased pressure to manage the cost and performance of external counsel.”

DAVID ALLMAN
EDWARDS, KENNY & BRAY LLP,
VANCOUVER, CANADA

19

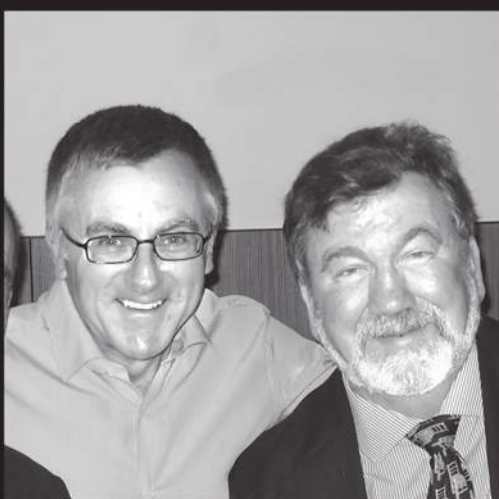
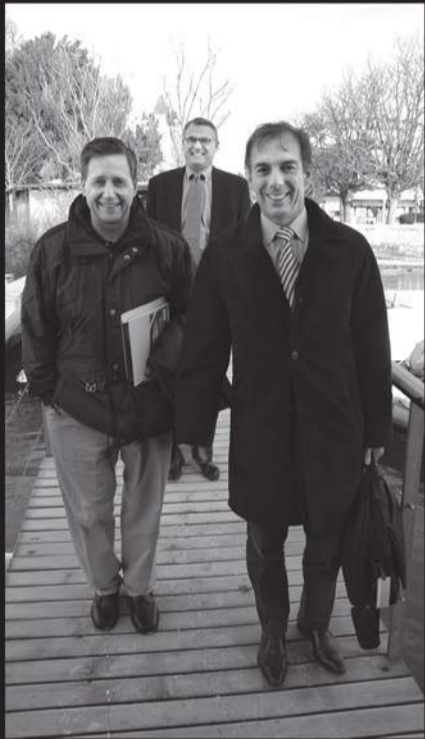
“Spain will strengthen its role as the most effective business bridge for investments from LATAM to Europe and from Europe to LATAM.”

MARCO BOLOGNINI
MAIO LEGAL,
MADRID, SPAIN

20

“Brazil is going to consolidate its leadership role in Latin America, diversifying its once commodities-driven economy to emerging sectors.”

NATALIE YOSHIDA
ALMEIDA ADVOGADOS, SAO
PAULO, BRAZIL



BUSINESS INITIATIVES



BANKRUPTCY &
INSOLVENCY



GLOBAL
REAL ESTATE



PRIVATE WEALTH



FINANCE

CONNECTING LAWYERS THROUGH
PRACTICE AND INDUSTRY GROUPS

Globalaw's Business Initiatives have been an integral part of the network over the past decade. These practice and industry groups allow lawyers to connect globally, jointly pursue business opportunities and share best practices. Through these Initiatives, lawyers have attended industry conferences, planned networking receptions and presented webinars all under the Globalaw name.



GLOBALMINE



INTELLECTUAL
PROPERTY



DISPUTE
RESOLUTION



RENEWABLES &
CLEAN TECH



TRANSPORTATION
& LOGISTICS



CROSS BORDER
LABOUR

*THE GLOBAL REACH
YOU NEED FROM
THE LOCAL
LAW FIRM
YOU TRUST.*



GLOBALAW.NET

AVENUE DE TERVUEREN 300
1150 BRUSSELS, BELGIUM
+32 2 645 2676
SECRETARIAT@GLOBALAW.NET