



Welcome to Mumbai

**2017 Asia-Pacific Regional Meeting
Mumbai, India
2-4 March 2017**



BriarsGroup



One Team, One Time zone, One language = One Solution!
एक टीम, एक समय क्षेत्र, एक भाषा = एक हल



Your Best Kept Secret...

When your clients:

- Want to expand (or shrink!);
- Have compliance problems overseas;
- Are struggling to manage their international offices;
- Are frustrated with high costs and excessive red tape...

...that's where we come in!

“We are the back-office power behind both multi-nationals and growing entrepreneurial businesses. For over 25 years, we have been providing international support services in the fields of: People; Finance; Banking; Payments, Tax and Technology across the world to businesses from a wide range of industry sectors, almost all on referral and many returning time and again”

We are here to support you and your clients



Globalaw

- **Aim:** To provide an effective platform to seamlessly address and meet clients' international needs, thanks to a personal and collaborative relationship among selected high quality firms located globally.
- A professional network focussed on proven teamwork and cross-border co-operation.
- **In tangible terms:** providing a holistic solution, avoiding the need for clients to engage with multiple providers.
- **Success:** The Advisor of Choice irrespective of territories or complexities.

Briars

- **Aim:** To provide clients with a single point of contact on global compliance, freeing up the client to focus on profit and growth, safe in the knowledge that the business is secure.
- A professional network of like-minded OMBs providing the full cost centre service offering.
- **In tangible terms:** providing a holistic solution, avoiding the need for clients to engage with multiple providers.
- **Success:** The Advisor of Choice irrespective of territories or complexities.





Globalaw Services

- Litigation, Arbitration & Antitrust
- Financial Services, Insurance & Taxation
- Manufacturing & Commercial
- Corporate Governance and M&A
- Human Capital
- International
- Environmental
- Media & Entertainment

Briars Services



- Due Diligence
- Banking, Payments & Credit Control
- Resourcing & PEO
- Company Secretarial, Business Administration & IT
- Human Capital
- International
- Foreign Exchange Management
- Accounting & Taxation



Your client wishes to expand overseas



Spin-out from
International Quoted
Corporation requiring
set up in 13 countries
– industry sector –
medical – local
licences required



Financial Services
Taxation
Commercial
Corporate Governance
Human Capital
International



Banking & Payments
Resourcing & PEO
Company Secretarial
Business Administration
Human Capital
International
Foreign Exchange



PEO/Secondment Services



US IT corporation signs US SLA to provide services both across America and small pockets in overseas territories in which it has no Permanent Establishments



Financial Services

Taxation

Commercial

Corporate

Governance

Human Capital

International



Banking & Payments

Resourcing & PEO

Human Capital

International

Foreign Exchange



Compliance & Governance Issues



Listed corporation
fashion industry –
inconsistencies within
financial records
leading to threat of
qualified audit report
impacting on share
price



Litigation & Arbitration
Financial Services
Taxation
Corporate Governance
Human Capital
International



Due Diligence
Internal Audit
Documentation of corp's
processes & procedures
Territory compliance
Rectification



Streamlining



Listed corporation seeking to reduce cost centre costs, improve risk management and share price. BPO unsuitable for smaller niche territories.

Downsizing/closures

Financial Services

Taxation

Commercial

Corporate Governance

Human Capital

International

FTE Resource across:

Human Resources

Payroll

Banking & Payments

Taxation

Accounting & credit control

Business & Corporate Administration



Banking & Payment Facilities



A client requires international banking and payments facilities – struggling with both the timescale and complexity of opening and running foreign bank accounts



Financial Services
Taxation
Corporate Governance
International



Banking
Payments
Foreign Exchange



Countries Covered(at the moment)

AMERICAS

Canada
USA
Brazil
Chile
Colombia
Mexico
Panama
Peru

EUROPE

Austria
Belgium
Czech Republic
Denmark
Eire
Finland
France
Germany
Greece
Hungary
Iceland
Israel
Iraq
Italy
Kazakhstan
Luxembourg
Netherlands
Norway
Poland
Portugal
Romania
Russia
Spain
Sweden
Switzerland
Ukraine
UK

ASIA PACIFIC

Australia
China
Hong Kong
India
Japan
New Zealand
Philippines
Singapore
Thailand





BriarsGroup



Your business is important to you; Supporting your business is important to us
व्यापार आपको प्यारा; अपने व्यापार का साथ देना हमारे लिए महत्वपूर्ण है