

**Market Analysis Report: Jun 1, 2017 - Jun 30, 2017**

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**Statistical Report For: Jun 1, 2017 - Jun 30, 2017**

|                                  |        |         |               |
|----------------------------------|--------|---------|---------------|
| Total Number of Active Listing   | 928    | Volume: | \$241,889,293 |
| Total Number of Pending Listings | 342    | Volume: | \$87,178,290  |
| Listed 06/01/2017 - 06/30/2017   | 232    | Volume: | \$59,502,516  |
| Closed 06/01/2017 - 06/30/2017   | 220    | Volume: | \$52,030,166  |
| Pending 06/01/2017 - 06/30/2017  | 166    | Volume: | \$39,926,627  |
| Closed Listings YTD              | 903    | Volume: | \$200,188,937 |
| Co-op Sales                      | 35.9 % |         |               |
| List Broker Sales                | 64.1 % |         |               |

**Listings That Went Active/Pending or Sold Between: Jun 1, 2017 - Jun 30, 2017**

| Property Type | Number of Listings | Average List Price | Median List Price | # Went Pending | # Went Sold |
|---------------|--------------------|--------------------|-------------------|----------------|-------------|
| Residential   | 199                | \$255,677          | \$200,000         | 143            | 198         |
| Multi-Unit    | 8                  | \$244,112          | \$214,900         | 8              | 3           |
| Building Site | 16                 | \$226,356          | \$79,900          | 13             | 15          |
| Commercial    | 7                  | \$410,160          | \$399,000         | 2              | 3           |
| Farm          | 0                  |                    |                   | 0              | 1           |

**Listings That Went Closed Between: Jan 1, 2017 - Jun 30, 2017**

| Property Type | Number Closed | % of Closed Listings | Avg List Price Closed Only | Avg Sell Price Closed Only | % Close Price To Orig Price | % Close Price To Curr Price | Avg Mkt Time Closed |
|---------------|---------------|----------------------|----------------------------|----------------------------|-----------------------------|-----------------------------|---------------------|
| Residential   | 792           | 63.8 %               | \$244,801                  | \$233,453                  | 95.4 %                      | 97.9 %                      | 74                  |
| Multi-Unit    | 17            | 39.5 %               | \$265,418                  | \$222,235                  | 83.7 %                      | 85.1 %                      | 154                 |
| Building Site | 75            | 46.3 %               | \$118,821                  | \$103,998                  | 87.5 %                      | 91.9 %                      | 262                 |
| Commercial    | 16            | 33.3 %               | \$142,119                  | \$163,834                  | 115.3 %                     | 117.0 %                     | 217                 |
| Farm          | 2             | 28.6 %               | \$379,700                  | \$352,500                  | 92.8 %                      | 92.8 %                      | 68                  |

**Listings That Went Expired or Cancel Off-Market Between: Jan 1, 2017 - Jun 30,**

| Property Type | Number Expired | % of Expired Listings | Avg List Price Expired Only | Number Cancel | % COffMkt Of All OffMkt | Avg List Price COffMkt Only |
|---------------|----------------|-----------------------|-----------------------------|---------------|-------------------------|-----------------------------|
| Residential   | 86             | 6.9 %                 | \$225,906                   | 98            | 7.9 %                   | \$261,913                   |
| Multi-Unit    | 13             | 30.2 %                | \$97,431                    | 4             | 9.3 %                   | \$109,500                   |
| Building Site | 46             | 28.6 %                | \$234,105                   | 15            | 9.3 %                   | \$117,473                   |
| Commercial    | 18             | 37.5 %                | \$310,764                   | 5             | 10.4 %                  | \$134,784                   |
| Farm          | 1              | 14.3 %                | \$950,000                   | 3             | 42.9 %                  | \$435,600                   |