

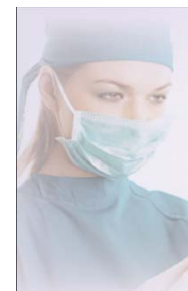


Why Are We Talking About Broadband Here?

Lawrence Paratz

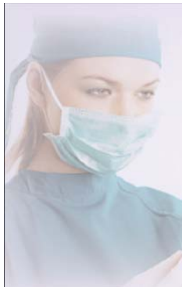
CEO

Acacia Australia Pty Ltd



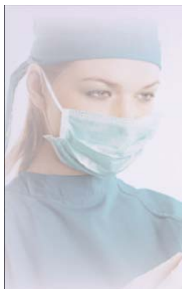
The Consumer View

- Cheaper Internet
- Fast Data Speeds
- Wide Range of Consumer Content Delivery
- Wide Availability
- TV and Video delivery
- Competition
- Better pricing and fewer limits



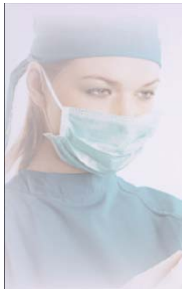
The Infrastructure View

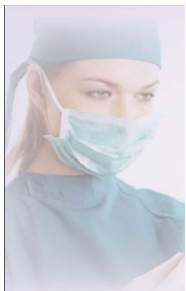
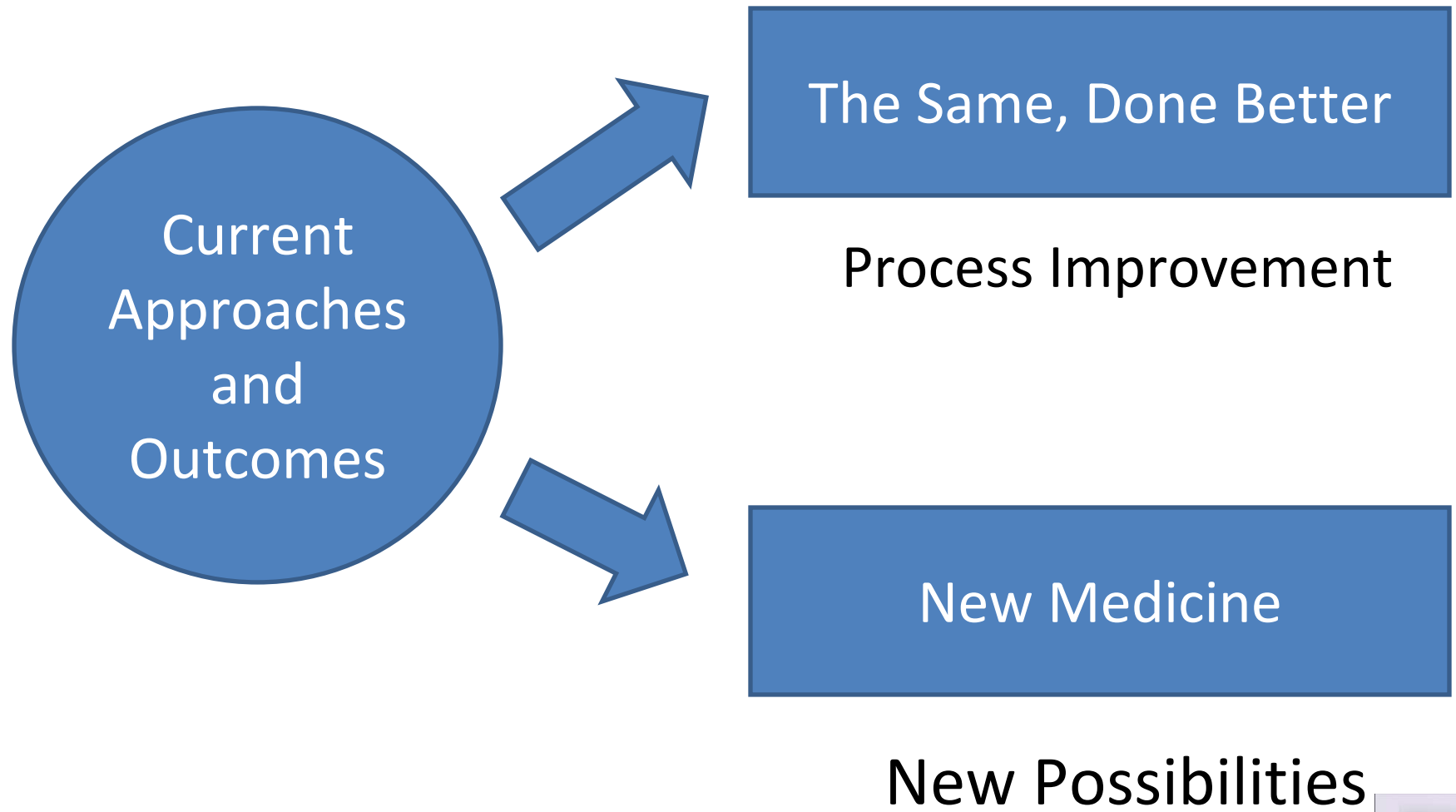
- An enabling infrastructure
- Parallels to clean water, sanitation, electricity and transport
- Transformational
- Outcomes from the Applications
- Disruptive, not incremental
- Returns to the nation right across the economy - Internationally important



The Ecosystem

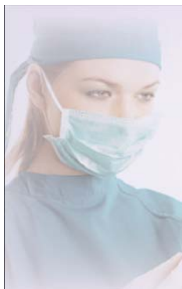
- Pervasive
- Multi-technology
- Technology Agnostic
- Impacts right along and across the Health Value Chain from Research to Delivery
- Involves you and your customers
- Shift from “presentation based” to “monitoring based” and “excellence based”





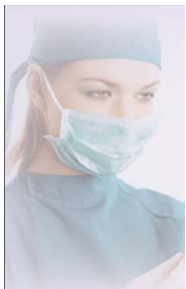
Medicine - The Same Done Better

- Faster
- Cheaper
- Better Access to knowledge
- Reductions in Travel
- Earlier diagnosis and management planning
- Records Management and Access



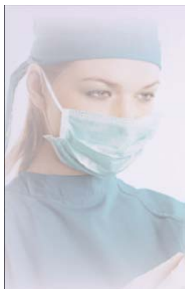
New Medicine – An Oncology Example

- Time and experience are of the essence
- Presentations approximately once per year at a major specialist hospital
- Senior Specialist manages only 30 to 40 cases in a career
- Presentations in a non-specialist environment possibly only 0.1 per career
- Achieving critical experience mass has multiple outcomes
 - Specialist can experience 30 to 40 times per year, not career
 - Mass allows a team capability to be developed
 - This translates directly to patient outcomes
 - Becomes an export and innovation opportunity



New Medicine

- Creation of Deeper Experience Pools leading to new outcomes
- Creation of Export Opportunity
- Transition from Presentation and Case based management to C2G health management
- Export and Innovation Opportunities
- Trans-national specialisation leading to deeper and less duplicative research and progress
- New techniques and procedures



So What Needs to Happen?

- Establishment of a National Broadband Infrastructure
- Establishment of the innovation and application ecosystem to create and deliver the outcomes

The Ball is with You

