



## Hugh Cohen

### Cohen Investment Group

Cohen Investment Group was formed in December 2013 by Hugh D. Cohen, CCIM, SIOR, creating a commercial real estate investment, acquisition, mezzanine lending and real estate services company headquartered in Norfolk, Virginia. While his interests involve all facets of the business, his primary role is directing investor relations along with debt, equity initiatives and procurement.

Prior to launching Cohen Investment Group, Mr. Cohen served as Vice President of Commercial Leasing & Sales at Harbor Group International from February 2001 through August 2013, where he assisted in helping the company grow its commercial portfolio from \$750 million to over \$4 billion in market cap value. Mr. Cohen completed over \$500 million in leasehold and sale transactions for Harbor Group International. He also invested in various company sponsored real estate including: office, office flex, and multi-family investments throughout North America and the United Kingdom.

Mr. Cohen takes the time to sit on various community boards, committees and associations, including but not limited to: Hampton Roads Association of Commercial Real Estate (HRACRE), United Jewish Federation of Tidewater, Greater Norfolk Corporation, the Downtown Norfolk Council (past board member), and National Multifamily Housing Council.

Mr. Cohen has also earned dual designation of Certified Commercial Investment Manager (CCIM) and Society of Industrial and Office Realtors (SIOR). Approximately ten (10) commercial brokers currently hold both designations in the Commonwealth of Virginia. Mr. Cohen also holds a Bachelor of Science in Education from Old Dominion University.