ICW Fund Development Dashboard
FY 17-18

Total Gifts (Cash, In-Kind)
$1,082,000

2017-18 Fund Portfolio

- In-Kind Gifts $203,462
- Cash Gifts $644,293
- MS2 Reserve $129,000
- Coalition Grant (BMGF) $234,465

Total Gifts (Cash, In-Kind) $1,082,000

Distributions to Colleges

2015-16: $782K
2016-17: $707K
2017-18: $700K

Gift Income vs Goal

Cash Gifts, In-Kind Gifts and Coalition Grant (BMGF)

2015-16: $686,240
2016-17: $569,069
2017-18: $644,293

Gift Goal $1,000,000

Distributions to Colleges

Cash Gifts
In-Kind Gifts
Coalition Grant (BMGF)
Gift Goal
ICW Fund Development Dashboard (cont.)
FY 17-18

2017-18 Contributions by Type

- Board of Directors: $463K (42.78%)
- Foundations: $302K (27.86%)
- Corporate: $463K (42.78%)
- Gates Initiative: $235K (21.76%)

Matched Savings Enrollment

- Saver Seats 17-18: 36
- 18-19 Goal: 50

Matched Savings Scholarship (MS2)
1st cohort seats: 36 | Program Grads: 4

Matched Savings Status

- Rollover Available: $293,732
- 2nd Cohort Raised: $222,390
- Total: $516,122

1st Cohort Funds

- 1st Cohort (Reserves): $108,000
- 1st Cohort (Distribution): $94,500
- 1st Cohort Funds: $108,000 ($94,500)

Notes:.............
**Washington Student Engagement Networks (WA-SEN)**

An initiative administered through Independent Colleges of Washington with funding from the Bill & Melinda Gates Foundation

**WA-SEN in 2018**

- **918** Legislator and Student Engagements
- **30** Washington Colleges Represented
- **43** Student-led Meetings with Legislators

**Advancing equity, higher education attainment, and robust financial aid, by elevating the diverse voices of Washington’s students!**

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**Fund Development Forecast FY 2018-19**

<table>
<thead>
<tr>
<th>FUNDS</th>
<th>FY 2017-18 GOAL</th>
<th>New Multi-Year PLEDGE</th>
<th>RECEIVED</th>
<th>2018-19 Proposed</th>
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<tr>
<td>2017-18 Donor Segment</td>
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<tr>
<td>Gates Initiative</td>
<td>$235,465</td>
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**Fund Development Proposed Goals**

- 100% Board giving and total gifts of $805,000 and 2 new donors
- With Public Policy Committee, continued implementation of Gates grant and Coalition initiative
- MS2 Program: Enroll 50 Student Savers across 6 member campuses
- Utilize Board members for strategic donor introductions and visits as identified