



Lauren States

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2013 BEYA Pioneer



Lauren States joined IBM as a systems engineer in 1978. During her time in IBM's software group she built an organization of 5,000 technical architects and specialists along with management systems and supporting business processes. She also identified the need to provide mentors and sponsors to employees that may otherwise be overlooked among 100,000 individuals in the United States. Since then, over 30 candidates have been promoted to executive rank. More recently as a senior executive on IBM's integration and values team she was responsible for transforming processes for skills development, knowledge management and career progression for IBM's professional sales force. In her current role, she is responsible for technology strategy for IBM's growth initiatives including cloud computing, Smarter Planet, business analytics and growth markets. States co-chairs the IBM North America Black Constituency Council, chairs the Board of Visitors for Northeastern University College of Business, serves on the board of directors for MoJo (momsandjobs.com) and is a member of the Executive Leadership Council.