

## List of Courses that MAAO will accept as reciprocal courses to the MAAO required courses

Below is a list of courses the the Professional Admissions Committee has approved as comparable courses. Other courses will be considered on a case by case basis by the Professional Admissions Committee with the submission of a course syllabus.

MAAO Course Requirement	Min. # of Hours	Accepted Course Replacement
DOR Course 101		<i>No Substitution</i>
USPAP National 15 Hour Course	15	IAAO Workshop 151 - Uniform Standards of Professional Appraisal Practice
		Any Commonwealth of Massachusetts Approved (DPL) 15 Hour USPAP Courses
USPAP 7 Hour Update Course	7	IAAO Workshop 191 & 181 - IAAO Standards of Professional Practice and Ethics
		Any Commonwealth of Massachusetts Approved (DPL) 7 Hour USPAP Courses
Course 200 - Principles of Assessing Procedures	30	<i>No Substitution</i>
MAAO Course 1 - Comparable Sales Approach <i>(please note that the MAAO is no longer offering this course and it has been replaced with the IAAO 101 or 201 or equivalent)</i>	30	IAAO Course 101 - Fundamentals of Real Property Appraisal *
		IAAO Course 201 - Appraisal of Land *
		American Society of Farm Managers and Rural Appraisers Sales Comparison Approach for General Appraisers
		MBREA General Sales Comparison Approach
		State of Georgia - Course IA Assessment Fundamentals
Course 2 - Cost Approach <i>(please note that the MAAO is no longer offering this course and it has been replaced with the IAAO IAAO 101 or 201 or equivalent)</i>	30	IAAO Course 101 - Fundamentals of Real Property Appraisal *
		IAAO Course 201 - Appraisal of Land *
		MBREA General Site Valuation and Cost Approach
		State of Georgia - Course V Cost Approach to Value
Course 3 - Income Approach <i>(please note that the MAAO is no longer offering this course and it has been replaced with the IAAO 102 or equivalent)</i>	30	IAAO Course 102 - Income Approach to Valuation
		IAAO Course 112 - Income Approach to Valuation II
		American Society of Farm Managers and Rural Appraisers Income Approach for General Appraisers Part 1
		Appraisal Institute General Appraiser Income Approach Part 1
		Appraisal Institute General Appraiser Income Approach Part 2
		Appraisal Institute Advanced Income Capitalization
		JMB Real Estate Academy Appraising Income Property
		JMB Real Estate Academy Advanced Income Property Appraising
Course 4 - Narrative Report Writing	30	Appraisal Institute General Appraiser Report Writing and Case Studies
		MBREA General Report Writing and Case Studies
Course 5 - Mass Appraisal of Real Property	30	IAAO Course 300 - Fundamentals of Mass Appraisal
		IAAO Course 331 - Mass Appraisal in Action
Course 6 - Valuation Administration	30	<i>No Substitution</i>

\* For either MAAO Course 1 or Course 2 but not both