

## *The Medical Device Industry in the United States*

- ✓ The medical device industry is responsible for nearly **2 million American jobs**
- ✓ United States med tech employees earn an **average salary of nearly \$60,000**
- ✓ This compares to the **average national wage of \$41,000**
- ✓ The medical device tax has already cost us over 10,000 jobs and it **threatens at least 43,000 American jobs** with some reports estimating much higher job losses

## *MDMA Survey on Implications of the Medical Device Tax*

A recent MDMA survey of nearly **150 senior executives** showed that to address the onerous medical device tax:

- ✓ **TWO THIRDS** of survey respondents stated they have or will soon begin **reducing or halting job creation or relocating outside of the United States** as a direct result of the medical device tax.

*“If not for the device tax, we would increase our US based team by 10% over the next year”  
“We have moved over 500 jobs off shore already”*

- ✓ **47%** of respondents stated that they are **reducing R&D** to pay for the tax.
- ✓ On average, companies plan to cut **18 percent** of their R&D budgets

*“We reduced headcount by 50% and cut the R&D new projects budget”  
“We cut our R&D budget by 30% - which is destructive to a startup”*

## *MEDIA REPORTS*

**“Unless the federal government changes the 2.3% revenue tax, and until the Patent Office and the FDA improve their turnaround time for regulatory decisions, medical-device startups in the U.S. are all but doomed. For the sake of medical innovation and the future of health care, our lawmakers should repeal this damaging tax immediately.”**

- Fred Burbank & Thomas Fogarty, [The Wall Street Journal](#)

**“Every once in a while a policy idea is sufficiently without merit that Republicans and Democrats in Congress unite in opposition. The Affordable Care Act’s (ACA) medical device tax is one such policy lemon. Not only is the 2.3 percent tax on sales of medical devices terrible tax policy, it will hurt innovation and small businesses the most.”**

- Douglas Holtz-Eakin, President of American Action Forum & Former CBO Director, [The Hill](#)