



**CFO Roundtable**  
**Wednesday, March 25, 2026**  
**Horizon Suite**  
Huntington Center | Columbus, OH

**10:00 a.m. to 2:00 p.m.**



Scan for Agenda and  
Presentations

<b>9:30 a.m.</b>	<b>Registration</b>
<b>10:00 a.m.</b>	<b>Welcome and Introductions</b> Todd Jones, President and General Counsel   AICUO
<b>10:20 a.m.</b>	<b>Legislative Update</b> Todd Jones, President and General Counsel   AICUO
<b>10:50 a.m.</b>	<b>Break</b>
<b>11:00 a.m.</b>	<b>Funding Resilience in a Constrained Environment</b> Tom Bugg, Sr. Business Development Manager   Constellation Energy Tim Kane, Principal Technical Sales Manager   Constellation Energy
<b>11:45 a.m.</b>	<b>Networking Lunch</b>
<b>12:20 p.m.</b>	<b>Roundtable Discussion</b> <ul style="list-style-type: none"><li>• Pricing strategies in a shrinking market</li><li>• Balancing donor restrictions with institutional needs</li><li>• Outsourcing versus in-house services (IT, dining, facilities, etc.)</li><li>• Technology Investments</li><li>• AI in finance and operations</li><li>• Revenue diversification beyond tuition</li></ul>
<b>2:00 p.m.</b>	<b>Adjourn</b>