



Performance Evaluation: Statistical Decision Making

Presented by

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Hippasus

- Around 500 BC, the ancient Greeks, the Pythagoreans, contented that all numbers could be derived from the integers by simple division.
- Hippasus proved that some numbers, i.e., $\sqrt{2}$ could not be written as a fraction of integers.



The Pythagoreans were so delight with
Hippasus's insights, they rewarded him.



The Pythagoreans
drowned Hippasus
for heresy.

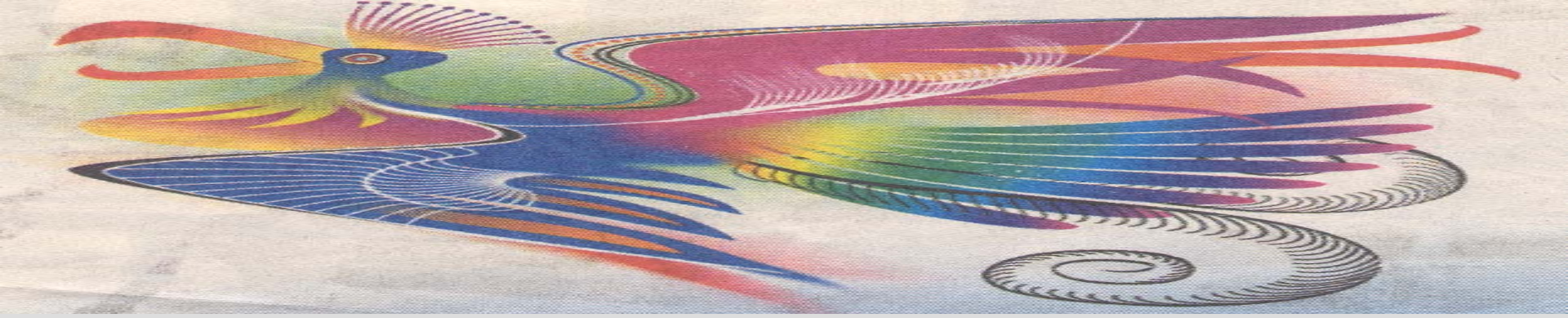




Efficacy of KPIs

Key Performance Indicators Are:

- * Metrics used to quantify objectives,
- * Objectives have operational definitions,
- * Reflect strategic performances,
- * Aimed at prescribing a course of action.



KPIs:

- Are a set of metric values for chronological comparison.
- Consisting of;
 - * Timely, &
 - * Correct data.

An abstract, colorful graphic featuring swirling, organic shapes in shades of red, orange, yellow, green, blue, and purple. The word "Evaluation" is centered over this graphic in a white, serif font.

Evaluation

- This analysis examines KPIs as to their objective efficacy.
- Also addressed but not answering, the cognitive milieu, “All measures are important.” Quoting, “The more measures I have the better I can manage.”



Method

Two years of “hypothetical KPI data” were analysed for two data-sets, “O” and “N”.

Each data-set has numerous entries, e.g.:

1. Number of referrals,
2. Number of clients assessed,
3. Average waiting time,
4. Number of clients waiting,
5. Etc.

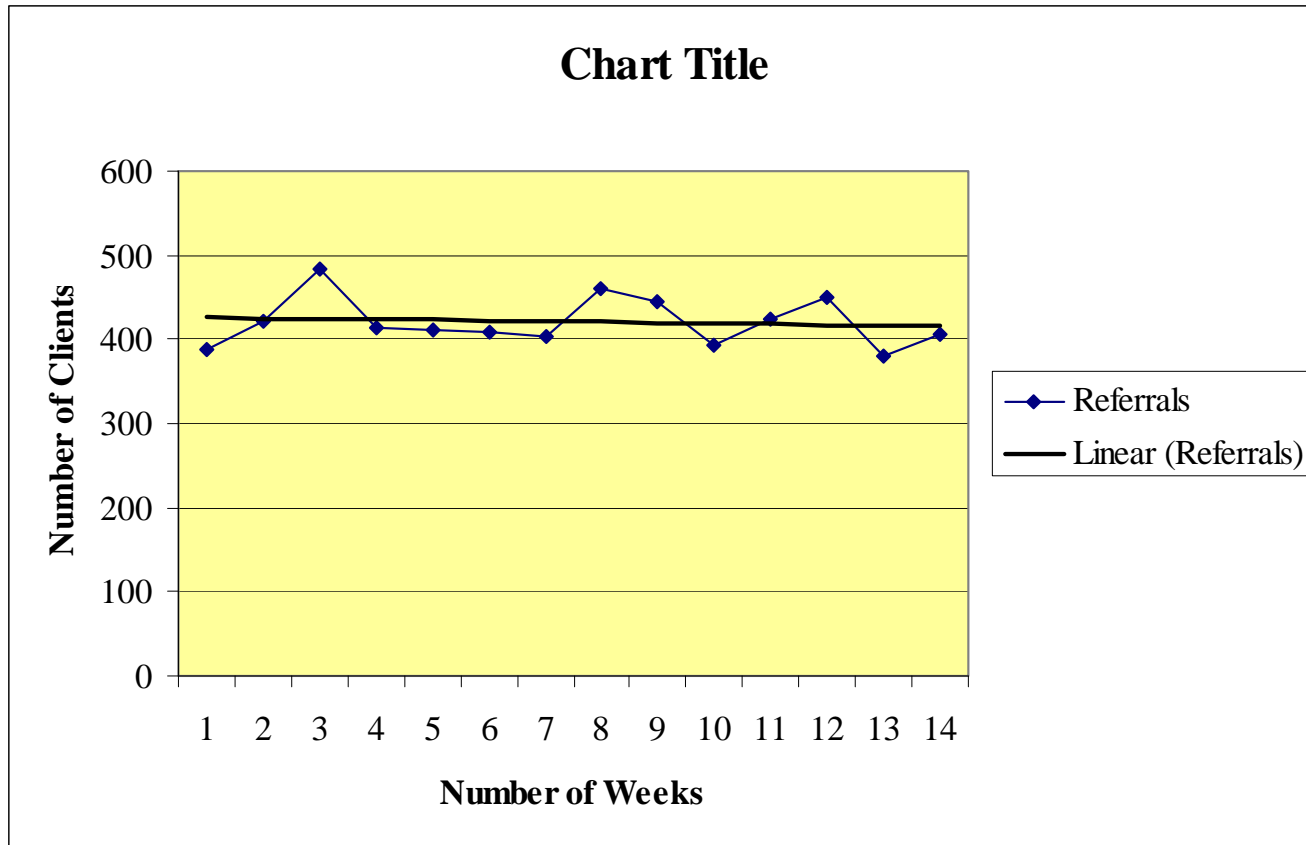


Slope was calculated for each sub-variable (8) for both “O” and “N” over two years, 2004 and 2005.

Slope is $\Delta X / \Delta Y$, indicating if performance has increased or decreased for the year.

Slope is then squared, eliminating negative scores, and entered into a Chi Square table.

Slope





Data for Chi Square

"N"	Observed			Expected	
	Square 04/04-05	Square 04/05-06	<u>Total</u>	04-05	05-06
	0.00988848	0.038494461	0.048382941	0.019943819	0.028439122
	0.089455117	0.015816768	0.105271885	0.043393878	0.061878007
	9.28266E-06	1.55417E-05	2.48244E-05	1.02328E-05	1.45916E-05
	0.0113381	0.000370551	0.011708651	0.004826396	0.006882255
	0.44092169	0.018250993	0.459172683	0.189274499	0.269898184
	0.305469042	0.01188052	0.317349562	0.130813922	0.186535641
	0.108416057	0.041594078	0.150010134	0.061835327	0.088174807
	<u>3.763358315</u>	<u>6.616744696</u>	<u>10.38010301</u>	4.278758011	6.101345
<u>Total</u>	4.728856083	6.743167608	11.47202369		



Chi Square Resultant

Chi Square	0.005069733	0.003555308	
	0.04889256	0.034287429	
	8.82216E-08	6.18681E-08	
	0.008785499	0.006161104	
	0.334573909	0.234630363	
	0.233189333	0.163531275	
	0.035089397	0.024607532	
	<u>0.062082699</u>	<u>0.043537424</u>	
Sum=	0.727683218	0.510310497	1.237993715
	Level of Confidence =		0.99



Goals of KPIs

Goals:

- Steer the organisation toward explicate outcomes, impart by,
- Increasing awareness of personnel to capture, record and use information, by,
- Making comparisons within performance measurements.



KPI Effectiveness

Effectiveness is destroyed by:

- Having too many KPIs, two hundred is far too many to be effective.
- Having the KPIs yield random results.
- Managing randomness is a myth.



So What!

So what might you say!

What are the implications other than the ones already discussed?

Let's say that a Health cluster has 774 employees, of which 674 are directly involved with service delivery.

Let's also project, rather conservatively, each employee spends 5 hours per week entering information into a database, e.g., CHIME or AHMIS.



So What Continued!

The average hourly wage for a service provided is about \$35 per hour.

Fifty-two weeks in a year.

So: $674 \text{ employees} * 5 \text{ hours} * \$35 \text{ wages} * 52 \text{ weeks}$
 $= \$6,133,400$

Hypothetically, eight clusters within each of the eight NSW Health sectors. HOWZAT!



Recommendations

1. Eliminate all KPIs that demonstrate only random variation.
2. Eliminate all facets of the MAGGIE program that demonstrate only random variation.
3. Eliminate all facets of the Balanced Scorecard that demonstrate only random variation.
4. Provide education to staff as to numeracy.
What does random mean?



Expanded Scope

- * The demands on the Health System in the next 20 years are going to be at least 80-90 times greater than present.
- * The acute care segment will continue within the benevolent model.
- * Secondary care, with the same benevolent model will be overwhelmed by demand.
 - Added Accountability from service providers will be of marginal value.



Suggestions

Shift from a Benevolent Model (top down) to a Participative Model (interactive: client, service provider, support staff).

The Participation Model will need different skill sets (e.g., the utilization of added value information: integration vs. collation), and different attitudes than the benevolent approach. Health outcomes driven!



Beware of Suggestions!!



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