Connect with more than 750 Municipal Broadband, Electric, Gas and Water Utilities across Iowa
Your Link to Stay Connected & Informed

Want to connect to current and potential Iowa customers through one of their most trusted, reliable sources of information? Want to stay informed on the latest news affecting your industry and how it impacts your customers? Join the Iowa Association of Municipal Utilities (IAMU) today as an Associate Member!

What is IAMU?
IAMU represents more than 750 municipal broadband, electric, gas, and water utilities across Iowa. Organized in 1947, IAMU is the largest organization of its kind in the country.

IAMU supports its Utility Members by:
• Representing their interests before the Iowa Legislature.
• Administering disaster assistance and mutual-aid programs.
• Providing model plans, rules, and ordinances to help members comply with state and federal requirements.
• Helping formulate and implement energy-efficiency programs.
• Offering a wide range of educational classes and workshops held at the IAMU Training & Office Complex and in locations across Iowa, including member utility facilities.

Reach Your Customers with an IAMU Associate Membership
In addition to Utility Memberships, IAMU offers Associate Memberships to businesses and organizations with municipal-utility interests. IAMU Associate Members enjoy enhanced access to Utility Members and various marketing options to best showcase their products and services.

"To support and strengthen Iowa’s municipal utilities"
Valuable Business-Development Opportunities at Discounted Prices

Associate Members can receive significant discounts to attend IAMU conferences and workshops held throughout the year.

- Broadband Conference
- Water/Wastewater Operator’s Workshop
- Energy Conference
- Superintendent & Foreman’s Workshop
- Advanced Water Treatment & Water Distribution Workshops

These conferences and workshops are held in the Des Moines metro area. During these events, Associate Members have the opportunity to set up booths so they can visit with current and potential customers during session breaks. Associate Members can extend their visibility with customers by also sponsoring various aspects of the events.

In addition to attending and supporting conferences and workshops, Associate Members may advertise in any of the regular print and electronic communications that IAMU provides to its Utility Members. Associate Members have access to information and marketing through:

- The IAMU Website
- IAMU Membership Directory (bi-annual)

Gain Access to the IAMU Online Database

What’s more, Associate Members have access to the IAMU online database of current members, complete with contact information. Associate Members may export the information to use for business-development initiatives.

www.iamu.org
Thanks to Our 2021 Associate Members!

A.Y. McDonald Mfg. Co.
ABM Equipment & Supply
ACCUJET LLC
Action Battery Wholesalers, Inc
ADTRAN
AEP Energy Partners (AEP)
Ahlers & Cooney, PC.
Allied Systems, Inc.
Altec Industries
Altorfer Power Systems
American Power & Communications Group
American Underground Supply LLC
Bear Communications LLC
Bert Gurney & Associates, Inc.
Bolton & Menk, Inc.
Boot Barn
Border States Electric
Brown Supply Co.
Burns Electric
Cahoon Sales, Inc.
Calhoun Communications Inc
Calix, Inc.
CCI Systems
CE Power Engineered Services, LLC
Central Pump & Motor, LLC
CIT Sewer Solutions
Clapsaddle-Garber Associates, Inc.
Clearfield Inc
Clow Valve
Communication Network Engineering, Inc.
Community State Bank
Consortia Consulting, Inc.
Contractor Solutions Trench Shoring
Core & Main
Cottingham & Butler
Crossroads Mobile Maintenance
D.A. Davidson & Co
Dairyland Power Cooperative
Dave Berg Consulting, LLC
DGR Engineering
Dickinson Law Firm
Ditch Witch of Minnesota and Iowa
Dorsey & Whitney LLP
Eaton
Electric Pump, Inc
EMC Insurance Companies
Energy Economics, Inc.
EnergySolutions, Inc.
ETI Software Solutions
Evans, Lapka & Associates, Inc
Fairbanks Morse Engine
Farabee Mechanical Inc.
FARR Technologies
Ferguson Waterworks
Fischer Harris and Associates
Fletcher-Reinhardt Company
Force Fitters, LLC
FOX Engineering Associates, Inc.
FS3, Inc
FTTH Council Americas
Goldfield Telecom
GROEBNER
gWorks
H K Scholz Co
Hawkins Inc.
HBK Engineering
Heartland Consumers Power District
HOA Solutions Inc
Housby Heavy Equipment
HR Green, Inc.
Hubbell Power Systems - Electric Utility
HunTel Engineering
ICAN, Inc.
ImOn Communications LLC
Innovative Systems
Interstate Power Systems
Iowa League of Cities
Iowa Public Agency Investment Trust (IPAIT)
Iowa Pump Works, Inc.
Irby Utilities
ISG
ISP
JEO Consulting Group, Inc
Jester Insurance Services
KW-Associates
LED.Finance, LLC
Lynn Elliott Company
Magellan Advisors LLC
Mark J. Becker & Associates
McClure Engineering
Mega Hertz
Metering and Technology Solutions
Midwest Engineering Consultants, Ltd.
Midwest Underground Supply
Midwest Vac Professionals
Millenium
Mochn Electrical Sales Co.
MP Nexlevel
mPower Innovations
Municipal Pipe Tool Company, LLC
Municipal Supply, Inc.
Nelson Technologies
NewCom Technologies, Inc.
NextEra Energy Marketing
Nighthawk Control
NMPP/MEAN
Northway Well and Pump
NovaTech
NRTC
Nutri-Ject Systems, Inc.
Oak Hill Consulting, Inc.
Osmose Utilities Services, Inc.
Patriot Communications LLC
PFM Financial Advisors LLC
Power & Tel
Power Line Supply
Power Product Services
Premier Line Services
Price Electric
PRIMEX
Professional Computer Solutions, LLC (PCS)
PT Electronics, Inc.
Rehab Systems, Inc.
RESCO
Ribbon
Sargent Drilling
SDS BinderWorks
Seiler Instrument Company
Sensus USA
Shermco Industries
Shive-Hattery Inc.
Silversmith Data
Simpleray
Skarshaug Testing Laboratory, Inc
SmartSource Consulting
Snyder & Associates, Inc.
SolAmerica Energy
Speer Financial, Inc.
Spiegel & McDiardin LLP
Star Equipment, Ltd
Stella-Jones Corporation
SUEZ Advanced Solutions
Surveying and Mapping, LLC (SAM)
T&R Electric Supply Co., Inc.
TD&I Cable Maintenance
TelCom Construction, Inc.
Terex Utilities
Trachte LLC
Truck Equipment, Inc.
Univ of Northern Iowa Strategic Mktg Sves
Upper Midwest Utility Sales
Utility Equipment Company
Van Wert Company
Vantage Point Solutions
Vermeer Iowa & Northern MO
Vessco, Inc
VHF Sales, Inc.
Viking Industrial Painting, LLC
Visu-Sewer, Inc.
VOYA
Water Solutions Unlimited, Inc
Wesco Distribution, Inc.
West Union Trenching L.L.C.
WIN Technology
Winwater
Ziegler Power Systems

"To support and strengthen Iowa's municipal utilities"
The IAMU Membership Directory and Web Database are valuable, easy-to-access resources for Utility and Affiliate Members to get in touch with one another and with Associate Members.

All Associate Members will be included in both the printed directory and online database. You may include as many categories as you would like with your company listing.

The Membership Directory and online “Find an Associate Member” database serve as daily reference tools for municipal policy makers statewide, including city managers, administrators, clerks, superintendents, and heads of utility departments. IAMU members spend millions of dollars annually on products and services. Let the IAMU Membership Directory and online “Find an Associate Member” feature improve your efforts to reach Iowa utilities.

Select categories that best fit your product(s) or service(s):
- Accounting/Auditing
- Appliance Recycling
- Attorneys
- Architectural Services
- Billing/Payment/Mailing Systems
- Broadband Telecommunications Products/Consulting
- Computer System Software/Equipment/Consulting
- Construction/Construction Consulting
- Drug and Alcohol Testing
- Electrical Equipment/Supplies
- Electrical Generation/Distribution Equipment
- Energy Efficiency/Renewable Energy Consulting/Products
- Energy Producing/Marketing
- Engineering Services
- Equipment Repair/Protection
- Equipment Sales/Leasing/Rental
- Equipment Testing
- Financial Consulting/Investing/Underwriting/Banking
- GIS Services
- Human Resources/Benefit Planning/Insurance/Risk Management
- Internet Services
- Laboratory Testing – Electric
- Laboratory Testing – Water
- Lighting
- Management Consulting
- Marketing/Public Relations
- Meter Testing – Electric
- Meter Testing – Gas
- Natural Gas Engineering
- Natural Gas Equipment/Supplies
- Pole Manufacturing/Sales/Inspection
- Power Plant/Substation Equipment/Maintenance/Engineering
- Regional Transmission Organizations
- Rate Consulting
- Recruiting
- Safety Equipment/Consulting
- Solar Sales/Consulting
- Transformer Sales/Maintenance/Reconditioning/Disposal
- Uniforms/Clothing
- Vehicles/Heavy Equipment
- Water Distribution Equipment
- Water Tower Construction/Maintenance
- Water Treatment Consulting/Equipment
- Wastewater Collection Systems/Consulting/Equipment
- Well Construction/Maintenance
- Wind Energy Consulting/Equipment
- Other: ___________________

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Advertising Opportunities to Meet Every Budget

IAMU offers numerous advertising opportunities to reach your customers through various communications.

Website Advertising
- Rotating ad – Per month up to 11 months $250
- Rotating ad – Full 12 months $2,500

IAMU Associate Member Program March 2022 – February 2023

Associate Member: $650/year
- Online access to IAMU membership directory
- Membership directory in print
- Discount registration/sponsorship fees at IAMU events
- Website advertising opportunity

"To support and strengthen Iowa's municipal utilities"
Join IAMU as an Associate Member & Connect Now With Utility Members

Order Form
Please fill out this page and the next page, detach, and return to:

Iowa Association of Municipal Utilities
1735 NE 70th Ave.
Ankeny, Iowa 50021
515.289.1999 (p)
515.289.2499 (f)
webmaster@iamu.org

☐ 2022 Associate Membership Dues — $650
Membership year: March 2022 — February 2023

Please list my company under the following categories in the Membership Directory (See Page 5):

1. ______________________________________
2. ______________________________________
3. ______________________________________
4. ______________________________________
5. ______________________________________
More: ___________________________________

If you are a current member, you may renew your membership online using your log-in user name and password. If you don’t remember your user name and password, contact Josh Trout at 515.289.1999 or jtrout@iamu.org.

Company Logo Request
To recognize your membership, we would like to feature your company logo on our website during the upcoming year. If available, please email a high-resolution (300 dpi) JPEG, EPS, TIF, PDF, or PNG image to jsoenen@iamu.org.

Key Contacts
Jill Soenen
Director of Member Communications
jsoenen@iamu.org

Josh Trout
Information Technology Specialist
jtrout@iamu.org

www.iamu.org
Contact Information

Company Information
☐ I am a renewing Associate Member and have no changes to my company and contact information.

Company Name ______________________________________________________________

Mailing Address ______________________________________________________________

City, State, Zip Code ___________________________________________________________

Phone _____________  Fax ________________ Website______________________________

Primary Contact
If information is the same as the general company information, you may leave those fields blank.

Name & Title ________________________________________________________________

Mailing Address ______________________________________________________________

City, State, Zip Code ___________________________________________________________

Phone _____________  Fax ________________ Email Address ______________________

Additional Contact
In addition to your organization’s primary contact, you may list another representative below.
If the contact information is the same as the general company information, you may leave those fields blank.

Name & Title ________________________________________________________________

Mailing Address ______________________________________________________________

City, State, Zip Code ___________________________________________________________

Phone _____________  Fax ________________ Email Address ______________________

Additional Contact
In addition to your organization’s primary contact, you may list another representative below.
If the contact information is the same as the general company information, you may leave those fields blank.

Name & Title ________________________________________________________________

Mailing Address ______________________________________________________________

City, State, Zip Code ___________________________________________________________

Phone _____________  Fax ________________ Email Address ______________________

Return to:
Iowa Association of Municipal Utilities · 1735 NE 70th Ave. · Ankeny, Iowa 50021 · 515.289.1999 (p) · 515.289.2499 (f)