

About Christian Garavito



For most families, insurance is one of the most important purchases they will ever make — and one of the least understood. Too often it is bought on faith, cancelled in confusion, or avoided altogether, leaving millions of households paying for coverage they don't understand — or living without the protection they need most.

Christian Garavito has spent twelve years in the insurance industry working to change that. As the founder and owner of Emilan Co, a health and life insurance agency, his vision is simple and unwavering: That every family has the type of coverage it needs, for an amount it can truly afford.

Born in Colombia, Christian came to the United States at sixteen. Watching his parents struggle through a paycheck-to-paycheck cycle, he taught himself to manage money properly — determined to break that cycle for good. He graduated high school with top marks, but college was out of reach for family reasons. Then, after being laid off on Valentine's Day in 2014, he discovered the industry that would become his calling — and found that it had quietly left the Hispanic community behind over little more than a language barrier. Christian, who speaks, writes, and thinks equally in English and Spanish, saw an opportunity to teach families like his own.

That teaching instinct defines Emilan to this day. On every call, no matter how long it takes, a family leaves understanding exactly what they are getting and why they got it. Not everyone absorbs unfamiliar concepts the same way, so Christian's team tailors every explanation until the information truly sticks. In seven years, that patience has helped more than 15,000 families across 43 states — families who stay for the attention to detail, the check-ins, and the certainty that someone will answer whenever a question arises.

Christian lives in Miami, where he cares for his mother and grandmother, and where a lifetime of soccer has given way to a happy obsession with pickleball. He is the proud father of two sons, Kylan and Emilio — met at ages four and five, loved by choice ever since, and together the inspiration for the company's name. "I fell in love with the boys," he says, "so I decided to stay in their lives — and they decided to stay in mine."

"The people we do it for are just as important as the reason we do it for them. Seeing our children live a better life than we lived is an incredible flex — and sometimes it goes unnoticed. Making sure they can continue living that life, even if we're gone, is an incredibly rewarding feeling."

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