



**NATIONAL ASSOCIATION OF PROFESSIONAL MORTGAGE WOMEN
ANNUAL BUSINESS MEETING Minutes
APRIL 11, 2017
LAS VEGAS, NEVADA**

TUESDAY, APRIL 11, 2017

- I. CALL MEETING TO ORDER:
President Kelly Hendricks, with notice of the meeting having been duly give, called the Annual Meeting to order at 11:11 a.m. PST.

- A. Introduction of National Board and Dignitaries:
President Hendricks introduced the 2017-2018 National Board as follows:

Cathy Kantrowitz-National President Elect
Laurel Knight-National Vice President
Susan Kerr-National Vice President
Judy Alderson-National Treasurer
Glenda Mooney-National Secretary
Vince Valvo-Executive Administrator
Francis Reinhardt-Parliamentarian

President Hendricks acknowledged the Past National Presidents in attendance:

Francis Reinhardt, GML	1994-1995
Jill Kinsman	2013-2014

- B. Rules and Operating Procedure
Parliamentarian Francis Reinhardt, GML provided the parliamentary structure for which the board shall conduct its business.

Motion by Kelly Byers, NAPMW Atlanta: "I move that we adopt the 2016 Annual Rules of Operating Procedures as presented."
Motion Seconded by Lynne Sparks
Motion Carried.

- C. Adoption of Annual Meeting Agenda

Motion by Ken Perry NAPMW The Columbia River: "I move that we adopt the 2017 Annual Meeting Agenda as amended.

Motion Seconded Lynne Sparks

Motion Carried.

D. Adoption of Annual Meeting Program

Motion by Holli Bradley NAPMW Greater St Louis: "I move that we approve the 53rd Annual National Education Conference Business Meeting Program as presented.

Motion Seconded by Lynne Sparks

Motion Carried.

II. MINUTES

A. 2016 Annual meeting Minutes

Minutes were approved as presented and shall be filed.

B. Appointment of Minutes Review Committee

Glenda Mooney NAPMW St. Louis

Jill Kinsman NAPMW Seattle Puget Sound

Lynne Sparks NAPMW Atlanta

III. Election of 2017-2018 Officers

A. Report and Announcement of Election Results presented by Francis Reinhardt, PNP

Cathy Kantrowitz National President

Laurel Knight National President Elect

Susan Kerr National Vice President

Judy Alderson National Treasurer

Glenda Mooney National Secretary

National President Elect Cathy Kantrowitz, CME announced an open position for National Vice President will be appointed after our Board Meeting. Anyone with interest reach out to National President Elect Kantrowitz.

IV. Membership

A. Current and Future Membership Drives

National Executive Director Vincent Valvo announced in the last two (2) weeks the current membership drive has brought in 50 new members. Having NAPMW at other mortgage industry events will bring members throughout the country. Future membership drives will include activity seeking reinstatement of past expired members.

V. Future of Annual Conference Location's

Lynne Sparks of NAPMW Atlanta opened the discussion describing past NAPMW Conferences. Audience participation with suggestions to bring back some of the events from past years and other improvements for our future. President Hendricks requested any future suggestions or comments be forward to president@napmw.org

- VI. Administrative Reports
 - a. Updates and Initiatives
APEX will be in July in New Orleans; more speakers and breakout sessions are planned.
Initiative for 2017-2018 Outreach for Generation XX women 40 under 40 awards.
- VII. Unfinished Business – None at this time.
- VIII. New Business –

Motion by Mark Jennings, NAPMW San Joaquin Valley: “I move that all actions and proceedings of the officers and directors of the National Association of Professional Mortgage Women for the fiscal year 2015-2016 be approved, ratified and confirmed.”
Motion Seconded by PNP Jill Kinsman
Motion Carried.
- IX. Announcements
- X. Recess at 1:59pm
- XI. Reconvene Meeting at 6:00pm
- XII. Recognitions & Introductions
- XIII. Awards
 - a. 2016-2017 Norma Shorrock Education Innovator of the Year Award – Deanna Mellas, NAPMW Houston
 - b. 2016-2017 Dorcus Ewell Leader of the Year Award – Paula Nirschl, NAPMW The Columbia River
 - c. 2016-2017 Georgene Peterson Lee Lifetime Achievement Award – Jody Hale, NAPMW Oklahoma City
 - d. 2016-2017 Gwen Oliver Rising Star Award – Kaitlin Horlander, NAPMW Atlanta
 - e. 2016-2017 Past National President Advisory Council – Mark Jennings, NAPMW San Joaquin Valley
- XIV. President Remarks – President Kelly Hendricks recognized the efforts of her Nation Board and the many hours of work that were granted to accomplish a successful year. As well as goals for the upcoming year.
- XV. Retirement of 2016-2017 Note
- XVI. Installation of 2017-2018 Officers
- XVII. Adjournment 9:00pm