

## DESIGNATION BENEFITS FOR YOU AND YOUR EMPLOYER

- **Your level of knowledge will be validated and you will have more confidence in performing your job.**
- **You will have an edge over your competition when customers choose you for your experience exemplified through your designation.**
- **Your employer will experience less employee turnover as individuals who earn designations have more self-confidence and remain in their profession longer.**
- **Your employer can use designations as a tool to identify employees with leadership potential.**



### ADDITIONAL IML OFFERINGS

The Institute of Mortgage Lending's self-study, classroom, and on-line programs provide 24/7 opportunities for personal and professional development. The world of education is just a click away at [www.napmw.org](http://www.napmw.org).

#### NAPMW Roadshows

Traveling education seminars offer the country's finest speakers that address issues critical to the industry professional. Attendance at NAPMW Roadshow events also generates unparalleled opportunities to network with and influence the mortgage lending industry.

#### NAPMW Annual Convention

With more than 50 hours of educational sessions, networking activities, product and service exhibits, and numerous other offerings, this nationally attended event will benefit you, your employer, and your customers.

#### NAPMW Online University

The NAPMW Online University specializes in job-specific continuing education, professional development, and the unique learning requirements of mortgage professionals.

For information and other educational opportunities, visit [www.napmw.org](http://www.napmw.org) or call (800) 827-3034.

***Are you looking to build your future in and knowledge of the mortgage industry?***

*If not, you may be left behind!  
As competition increases, so do customers' demands for knowledgeable and well-versed individuals.*

*Scholarships for mortgage lending industry-related education are offered through The APMW Foundation.*

*To receive an application, contact the Foundation at (425) 778-6162.*

# Make Your Next Move ...



# The Institute of Mortgage Lending



## THE INSTITUTE OF MORTGAGE LENDING

Make your next move and invest in your future today! Through the National Association of Professional Mortgage Women (NAPMW), the Institute of Mortgage Lending (IML) is designed to elevate professional standards, enhance individual performance, and designate those who demonstrate knowledge essential to the practice of mortgage lending. Offering the successful mortgage professional a commitment to career growth within the mortgage and banking industry, the IML is the mortgage and banking industry's finest source for professional development offering designation/certification programs and industry specific education.

## THE MARK OF PROFESSIONALISM

The Institute of Mortgage Lending offers three professional designations: Graduate of Mortgage Lending (GML), Master of Mortgage Lending (MML), and Certified Mortgage Instructor (CMI). These designations recognize mortgage industry professionals who have demonstrated the highest levels of professional expertise and commitment to the profession.

## THE GML DESIGNATION

The Graduate of Mortgage Lending designation provides mortgage professionals with a broad overview of the entire industry. Professionals who earn their GML will have an extensive knowledge of the history and impact the mortgage industry has had on the economy, major legislation that has affected the real estate

and mortgage lending markets, loan cycle key concepts, as well as current industry updates. The Graduate of Mortgage Lending is offered as a self-study course.

## MML DESIGNATION

The Master of Mortgage Lending designation is for those mortgage professionals who enjoy the prestige that comes from being the best in their field. The Master of Mortgage Lending is a recognized and respected designation within the mortgage industry that exemplifies you have a solid foundation of knowledge and are proficient in the mortgage industry. You must complete the GML before you can proceed to the MML. The Master of Mortgage Lending is offered as a self-study course.

## CMI DESIGNATION

The Certified Mortgage Instructor (CMI) designation is for mortgage training professionals who value integrity and professionalism within the mortgage industry. Those Certified Mortgage Instructor (CMI) designees will become part of a national network of dedicated and experienced training professionals who are committed to making a difference in mortgage education. To be eligible for the Certified Mortgage Instructor designation, you must first meet specific standards and instructional experience, plus attend an Instructor Development Workshop hosted at the NAPMW Annual Meeting and Convention or other NAPMW events. Exemptions provided to those who have been in the training industry for at least three years.

## REGISTRATION FORM

### FEE SCHEDULE

Check course(s) for which you are registering.

Graduate of Mortgage Lending (GML)

- Self-Study Course  
**NAPMW Members - \$295 Non-Members - \$395**

Master of Mortgage Lending (MML)

- Self-Study Course  
**NAPMW Members - \$295 Non-Members - \$395**

Certified Mortgage Instructor (CMI)

- Please send more information.

Certified In Mortgage Ethics (CME)

- Please send more information.

### REGISTRANT DATA

Name \_\_\_\_\_

Title \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ St \_\_\_\_\_ Zip \_\_\_\_\_

Phone ( ) \_\_\_\_\_ Fax ( ) \_\_\_\_\_

Email \_\_\_\_\_

### PAYMENT INFORMATION

Total Enclosed: \$ \_\_\_\_\_

Check #: \_\_\_\_\_

Credit Card:  Visa  MasterCard

Card #: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Signature: \_\_\_\_\_

Return this form with your payment to:

[Institute of Mortgage Lending](http://www.institutemortgage.com)

P.O. 140218, Irving, TX 75014-0218

Fax: (469) 524-5121 Questions? Call (800) 827-3034

or write to us at [info@napmw.org](mailto:info@napmw.org).