



**National Association
of Steel Pipe Distributors**

NASPD Fall Conference

Sept. 30 – Oct. 1, 2021 Registration Packet

Join Us in The City of Boston



Photo by Kyle Klein

Boston Park Plaza **Registration Information**

Boston Park Plaza

50 Park Plaza Boston, MA 02116

617-457-2284



Register by 5 p.m. Eastern Time, Monday, Aug. 30, 2021 to receive the NASPD 2021 group rate of \$269 per night. Book at:
<https://book.passkey.com/event/50207903/owner/265/home>

Or call **617-379-7129** and reference **NASPD Meeting 2021**.

Rates cannot be changed at check-in or check-out for guests who fail to identify **NASPD Meeting 2021** at the time the reservation is made. Cancellations of individual reservations will be accepted up until 3 p.m. three days prior to arrival, at which point a one night, non-refundable deposit will be charged to the credit card on file.

NASPD Fall Conference Program

Thursday, Sept. 30, 2021

11:00 a.m. – 01:00 p.m.	Registration – Outside Avenue 34 (Lobby Level)
01:00 p.m. – 01:30 p.m.	Membership Committee – Avenue 34 (Lobby Level)
01:45 p.m. – 02:15 p.m.	Program Committee – Avenue 34 (Lobby Level)
02:30 p.m. – 03:00 p.m.	Strategic Planning Committee – Avenue 34 (Lobby Level)
03:15 p.m. – 03:45 p.m.	Finance Committee – Avenue 34 (Lobby Level)
04:00 p.m. – 05:00 p.m.	Board of Directors – Avenue 34 (Lobby Level)
05:00 p.m. – 06:00 p.m.	Registration – Outside Grand Ballroom B (Mezzanine)
06:00 p.m. – 08:00 p.m.	Welcoming Reception – Grand Ballroom B (Mezzanine)
09:00 p.m. – 11:00 p.m.	Hospitality Suite – Arlington (Mezzanine)

Friday, Oct. 1, 2021

08:00 a.m. – 10:30 a.m.	Registration – Outside Avenue 34 (Lobby Level)
08:00 a.m. – 10:30 a.m.	Continental Breakfast – Avenue 34 (Lobby Level)
08:30 a.m. – 11:30 a.m.	General Session - Avenue 34 (Lobby Level)
08:30 a.m. – 08:45 a.m.	Morning Announcements - Avenue 34 (Lobby Level)
08:45 a.m. – 09:00 a.m.	Michael J. Gonzales, CEO & President, J. Joseph Consulting, Inc., “Member Spotlight”
09:00 a.m. – 09:45 a.m.	Rye Druzin, Steel Market Reporter, Argus Media, “State of the Steel Industry”
09:45 a.m. – 10:30 a.m.	Dan North, Chief Economist for North America, Euler Hermes, “The Outlook for the U.S. Economy”
10:30 a.m. – 10:45 a.m.	Break
10:45 a.m. – 11:30 a.m.	Lewis Leibowitz, Principal & Trade Attorney, The Law Office of Lewis E. Leibowitz, “Trade & DC Update”
11:30 a.m. – 01:00 p.m.	Networking Luncheon – Grand Ballroom B (Mezzanine)
01:00 p.m. – 02:30 p.m.	Membership Discussion – Facilitators: Don Karchmer, CEO & CFO, International Pipe & Supply, LLC; Jerry Brookshire, Partner & Purchasing Manager, Pittsburgh Pipe; Martin Hansen, Vice President, Independent Pipe – Avenue 34 (Lobby Level)
02:45 p.m. – 05:30 p.m.	Optional Event: Freedom Trail Tour This is an outdoor, private walking tour to the Boston Common and from there you will go on a tour back to colonial times, concluding at Faneuil Hall. Boston’s 2.5 mile walk through history follows the red brick road including stops at some of the historic sites such as museums and meetinghouses, churches and burying grounds. Learn about the brave people who shaped our nation. Discover the rich history of the American Revolution, as it began in Boston.
07:00 p.m. – 09:00 p.m.	Reception and dinner – The Square (Lobby Level)
09:00 p.m. – 11:00 p.m.	Hospitality Suite – The Square (Lobby Level)

Wifi – Meeting Spaces – Network: MeetingBostonParkPlaza – Access Code: NASPD2021

DEADLINE:

Aug. 30, 2021

2021 NASPD Fall Conference

Mail registration and fees to: NASPD • 1501 E. Mockingbird Lane, #212 • Victoria, TX 77904

Fax registration form to: (361) 574-9347 or register online at www.naspd.com. If you have any questions, call (361) 574-7878.Registrant: _____ Badge Name: _____ ☐ Member ☐ Non-MemberSpouse: _____ Badge Name: _____ ☐ New Member (application submitted)

Company: _____ Phone: _____ Fax: _____

Address: _____ City: _____ State: _____ Zip: _____

E-Mail Address: _____

Please check your registration selections and total fee: (A non-member can attend a NASPD meeting only one time as a non-member. If they want to attend a second meeting, they need to submit a membership application prior to the meeting.) **Total Fees**

___ Full Registration - \$775 member, \$875 nonmember	_____
___ Spouse - Full Registration - \$385 member, \$485 nonmember	_____
___ One Day Registration - Friday - \$605 member, \$705 nonmember	_____
___ Spouse - One Day Registration Only - \$310 member, \$410 nonmember	_____
___ Welcoming Reception Only - \$300 member, \$400 nonmember	_____
___ Spouse - Welcoming Reception Only - \$170 member, \$270 nonmember	_____
___ Employee - Welcoming Reception Only With Full Reg From Same Company - \$235 mem, \$335 nonmem	_____
___ Press - General Session/Continental Breakfast Only - \$100	_____
___ Optional: Freedom Trail Tour - \$75	_____
___ Optional: Newport Mansions Tour - \$295	_____
___ Late Fee - \$50 if register after Aug. 30	_____
___ Cancellation Fee - \$50	_____

TOTAL REGISTRATION AMOUNT= _____**Reservations: No Fee for Registrants but Advance Reservation Required:**

___ I will attend ___ I will not attend Thursday, Sept. 30, 2021, Welcoming Reception.

Names: _____

___ I will attend ___ I will not attend Friday, Oct. 1, 2021, Continental Breakfast.

Names: _____

___ I will attend ___ I will not attend Friday, Oct. 1, 2021, Networking Luncheon.

Names: _____ **Special Menu Requests:** _____

___ I will attend ___ I will not attend Friday, Oct. 1 2021, Reception & Dinner.

Names: _____ **Special Menu Requests:** _____

___ I will attend ___ I will not attend Friday, Oct. 1, 2021, Member Discussion.

Names: _____

REGISTRATION/CANCELLATION POLICY: ALL FEES MUST BE PAID IN ADVANCE CREDIT CARD.**NO ON-SITE REGISTRATION.** Only individuals with paid registration may attend the Annual Convention. You will not be added to the attendee list until all outstanding fees are paid. The deadline for registration is **Aug. 30, 2021**. **After Aug. 30, 2021, a \$50 late fee must be added to all registrations. A cancellation fee of \$50 will be charged for all cancellations. No refunds will be made after Aug. 30, 2021.****Payment information listed below:****Payment Information:** ___ ☐ Credit Card or ☐ Check**Credit Card Number** _____ **Expiration Date** _____**Signature:** _____ (Signature is required regardless of payment type)___ **Late Registration Fee \$50 (Must be included for each full registration received after Aug. 30, 2021. Payment for late registrations will only be accepted by credit card. Payment needs to be paid in U. S. Currency.**

THE NASPD NEEDS YOU AS A SPONSOR

2021 NASPD Fall Conference
Boston Park Plaza
Boston, MA

Here is another great opportunity to market your company with your friends in the industry during the NASPD Fall Conference. You will receive recognition in digital and print formats. In order to obtain your first-choice sponsorship, e-mail info@naspd.com or call 361-574-7878.

The deadline is Aug. 30, 2021. Prepaid sponsors will have first choice of events.

There will be four levels of sponsorship. Sponsors will be recognized at their level of contribution. These are the categories: Platinum - \$2,500; Gold - \$1,000; Silver - \$700; and Bronze - \$350.

Take your pick of sponsorship levels:

- | | |
|---|---|
| _____ 1. Sponsor of the Welcoming Reception
Sept. 30, 2021 | ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350 |
| _____ 2. Sponsor of the Breakfast
Oct. 1, 2021 | ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350 |
| _____ 3. Sponsor of the Friday Luncheon
Oct. 1, 2021 | ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350 |
| _____ 4. Sponsor of the Reception & Dinner
Oct. 1, 2021 | ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350 |
| _____ 5. Sponsor of the Convention Speakers
Oct. 1, 2021 | ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350 |
| _____ 6. Sponsor of the Hospitality Suites
Sept. 30 & Oct. 1, 2021 | ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350 |

Please check the event and the level of sponsorship.

☐ Check enclosed for event(s) checked.

☐ Charge my credit card

Name: _____ Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____ Fax Number: _____

Credit Card Visa () MasterCard () AMEX () Expiration Date Mo/Yr. _____ Security Code _____

Credit Card #: _____ Name on Credit Card: _____

Address Where CC Statement is Mailed: _____

Signature: _____

Signature required regardless of payment type. Payment must be received before Aug. 30, 2021 deadline in order for sponsor's name & company to appear on program and other advertising. No sponsor will be acknowledged until fees are paid. Form must be signed to be processed.



United Airlines
Valid travel dates
Sept. 27- Oct. 5, 2021

NASPD 2021 Annual Convention
Houston, TX

You may book your airline reservation online at www.united.com and enter the Offer Code ZJVF492586 in the Offer Code box when searching for your flights. This code can only be used for United Airlines planes.

If booking through a travel professional or United Meetings reservations, please call 800-426-1122 and provide Offer Code ZJVF492586.

If you are traveling outside of the United States, please call your local United Airlines Reservation Office and provide Offer Code ZJVF492586.

United Air Mileage Plus Rewards:

Experience dependable, first-rate service and earn miles in Mileage Plus, United's award-winning frequent flyer program. To enroll in Mileage Plus, log on to www.united.com.



Note: The following are locations and activities not coordinated by the NASPD. Activities are listed below as possible suggestions to consider while in Boston but should be checked as times of operations are fluctuating. The information/photos printed in this packet are from a variety of sources, including Boston Park Plaza Hotel, Boston Tea Party Ships & Museum, Greater Boston Convention & Visitors Bureau, Massachusetts Office of Travel & Tourism, Trip Advisor, Unsplash, Wikipedia, Yelp and others such as photographer Kyle Klein.

Boston, Massachusetts

Perfect Place for Adventure

Welcome to Boston! Discover an amazing city with endless options to explore the destination's historic and celebrated surroundings. Allow the Boston Park Plaza Hotel to unlock the very best the city has to offer. Below is a brief overview and a sampling of Boston's best, but should you seek additional information, please contact the Boston Park Plaza at 671-426-2000, or visit <https://www.bostonparkplaza.com/visitors-guide/> or <https://www.bostonusa.com/>.

Attractions & Adventure

Beacon Hill

Beacon Hill, located across Boston Common, is a charming, historic neighborhood of cobblestoned streets, Federal-style row houses and gas-lit street lamps. Below is Acorn Street.



Photo by Kyle Klein

Boston Common

<https://www.boston.gov/parks/boston-common>

139 Tremont Street Boston, MA 02111
(Boston Common Visitor's Center)
617-536-4100

As the oldest park in the country, established in 1634, Boston Common is filled with landmarks and is connected to the Public Garden and Freedom Trail.



Photo by GBCVB

Boston Light

<https://www.nps.gov/boha/learn/historyculture/boston-light.htm>

Little Brewster Island, Boston, MA

The historic Boston Light overlooks the sea from Little Brewster Island, casting a light beam 27 miles into the Atlantic. This is the oldest continually used and last staffed lighthouse in the country, which dates back to the Revolutionary War.



Photo by Massachusetts Office of Travel & Tourism

Boston Public Library

<https://www.bpl.org/>

700 Boylston Street, Boston, MA 02116
617-536-5400

Oldest public library in the U.S. located in Copley Square.

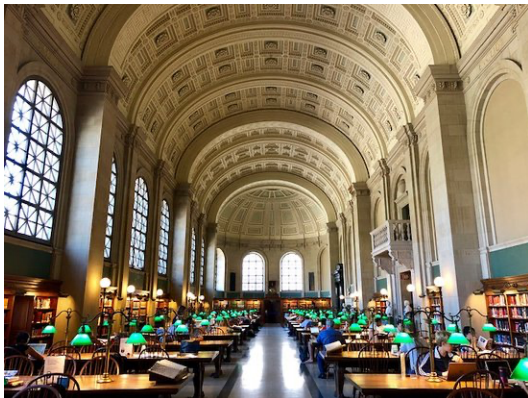


Photo by Trip Advisor

Boston Tea Party Ships & Museum

<https://www.bostonteatartyship.com/>
306 Congress Street, Boston, MA 02210
(Seaport District)



Photo by Boston Tea Party Ships & Museum

Faneuil Hall

<https://faneuilhallmarketplace.com/>

4 S Market St, Boston, MA 02109
617-523-1300

Faneuil Hall, located near the waterfront, is one of the most popular sites in Boston. It has been a marketplace and a meeting place since 1743. Today, it's home to 70 retailers, dozens of food stands and restaurants and has some of the best street performers.

Freedom Trail ends at the Northend where Mike's Pastry and Modern Pastry are located.



Freedom Trail

<https://www.thefreedomtrail.org/>

139 Tremont Street Boston, MA 02111
617-357-8300 (Begin at Boston Common Visitor Center)

Walk 2.5 mile red brick line leading to 16 historic sites: Boston Common, Massachusetts State House, Park Street Church, Granary Burying Ground, King's Chapel & Burying Ground, Boston Latin School/Benjamin Franklin Statue, Old Corner Store, Old South Meeting House, Old State House, Boston Massacre Site, Faneuil Hall, Paul Revere House, Old North Church, Copp's Hill Burying Ground, USS Constitution, Bunker Hill Monument.



Harvard

<https://www.harvard.edu/>

Massachusetts Hall, Cambridge MA, 02138
617-495-1000

No tours at this time



John F. Kennedy Presidential Library (University of Massachusetts Boston)

[Jfklibrary.org](http://jfklibrary.org)

Columbia Point, Boston, MA 02125
617-514-1600

Open Saturday and Sunday 10 a.m. – 2 p.m.
Advanced ticket purchase required.



Massachusetts Institute of Technology (MIT)

<https://web.mit.edu/>

77 Massachusetts Avenue, Cambridge MA
02139, 617-253-1000

The admissions office is operating remotely. Visitors are welcome to outdoor spaces and may enter non-residential campus buildings if escorted by a COVID Pass user.



Photo by Kyle Klein

Public Garden

<https://www.boston.gov/parks/public-garden>

4 Charles St, Boston, MA 02116 (Public Garden) 617-635-4505

The Public Garden is adjacent to Boston Common and is home to Boston's famous Swan Boats, which have been used by visitors since 1877.



Photo by GBCVB

Quincy Market (Original Food Hall – 35 food vendors - located within Faneuil Hall)

<https://www.quincy-market.com/>

206 S Market Street, Boston, MA 02215

It is recommended to go before 11:30 a.m. and after 2 p.m. and to eat upstairs.



Photo by GBCVB

Seaport District

<https://www.bostonseaport.xyz/>

The Seaport District is home of the Boston Convention and Exhibition Center. The South Boston waterfront has more than 50 restaurants. There is also the Institute of Contemporary Art, Boston Children's Museum, and the Boston Tea Party Ships and Museum, a floating museum offering hour-long group tours.



Theatre District

<https://www.boston-theater.com/>

Performers Sept. 30 – Oct. 2 include: Alejandro Fernandez, Mary Chapin Carpenter, the Jonas Brothers and comedians Maz Jobrani and Whitney Cummings.



Dining Near Hotel & Must Try

<https://www.bostonparkplaza.com/visitors-guide/dining/>

Bistro Du Midi

<https://bistrodumidi.com/>

272 Boylston St, Boston, MA 02116

617-279-8000



Maggiano's Little Italy

https://locations.maggianos.com/massachusetts/boston/4-columbus-ave./?utm_source=google&utm_medium=organic&utm_campaign=localmaps

4 Columbus Ave. Boston, MA 02116

617-542-3456



Mike's Pastry (Home of the Cannoli)

<https://www.mikespastry.com/>

300 Hanover St, Boston, MA 02113

617-742-3050 (Near Faneuil Hall/Quincy Mk/Northend of Freedom Trail)



Modern Pastry (award winning, family owned, authentic Italian)

<https://www.modernpastry.com/>

263 Hanover Street Boston, MA

617-523-3783 (Near Faneuil Hall/Quincy Mk/Northend of Freedom Trail)



Ostra

<http://ostraboston.com/>

1 Charles Street South, Boston, MA 02116
617-421-1200



Yankee Lobster Fish Market

<http://www.yankeelobstercompany.com/>

300 Northern Ave, Boston, MA 02210
(Seaport District) 617-345-9799



Shopping

Copley Place

<https://www.simon.com/mall/copley-place>
100 Huntington Avenue, Boston, MA 02116

Copley Place is a large, modern mixed-use complex, with an upscale shopping mall, Copley Square hotels and office space. The shopping center is two-stories and light-filled with retailers such as Neiman Marcus and Louis Vuitton.



Downtown Crossing

24 Winter Place, Boston, MA 02108
617-426-4591

Downtown Crossing is a shopping district east of Boston Common. It features large department stores, restaurants and smaller shops.



Newbury Street

<https://www.newburystboston.com/>

Newbury Street is located in the Back Bay area of Boston. It runs east to west from the Public Garden to Brookline Avenue. The range of shopping extends eight blocks to Massachusetts Ave., punctuated by cafes and restaurants.

Newbury Street defines high-end Boston shopping, where you'll find stores such as Burberry and Dolce & Gabbana.



The Shops at Prudential Center

<https://www.prudentialcenter.com/>

800 Bolyston Street, Boston, MA 02199
617-236-3100

The Prudential Center is a 23-acre complex of buildings. At the base of the Prudential Office Tower is one of the most popular malls in Boston. With Saks Fifth Avenue and 75 specialty retailers, restaurants and cafes, it offers something for every shopper.



Sports

Boston Marathon Expo Oct. 8-10

<https://www.baa.org/boston-marathon-expo>

900 Boylston, Boston, MA (John B. Hynes Veterans Memorial Convention Center)

Boston Marathon Oct. 11

<https://www.baa.org/races/boston-marathon>

Begins on Main Street in Hopkinton and ends on Boylston Street near the Boston Public Library in Copley Square in Boston.



Photo by Kyle Klein

Boston Park Plaza Hotel Gym – Lynx Fitness Club

<https://lynxfitnessclub.com/>
857-990-3785

Conveniently located in the hotel, you can rent a golf simulator, book a trainer for \$125-150 an hour, lift weights or take a fitness class for \$25.



Boston Red Sox/Fenway Park

<https://www.viator.com/tours/Boston/Tour-of-Historic-Fenway-Park-Americas-Most-Beloved-Ballpark/d678-43406P1>
4 Jersey Street, Boston, MA 02215

There are no home games during the conference but various companies are offering Fenway Park tours.



Photo by Kyle Klein

New England Patriots

<https://www.patriots.com/schedule/>
1 Patriot Pl, Foxborough, MA 02035
1 p.m. Sept. 26 vs. New Orleans Saints
8:20 p.m. Oct. 3 vs. Tampa Bay Buccaneers



Registration Information

The registration fee for the NASPD Summer Conference includes the direct cost of the various activities: receptions, breakfasts, meals and entertainment, all meeting sessions, meeting materials and handouts, speakers' fees and expenses, administrative expenses, audio-visual equipment, freight and other similar expenses.



Full registration	\$775 or \$875
Spouse registration	\$385 or \$485
One Day Registration (Only Fri) (Includes all events except optional activities.)	\$605 or \$705
One Day Spouse (Only Fri)	\$310 or \$410
Welcoming Reception Only (Thur)	\$300 or \$400
Welcome Reception Only (with full registration from same company) (Thur)	\$235 or \$335
Welcoming Reception Only (Thur) Spouse	\$170 or \$270

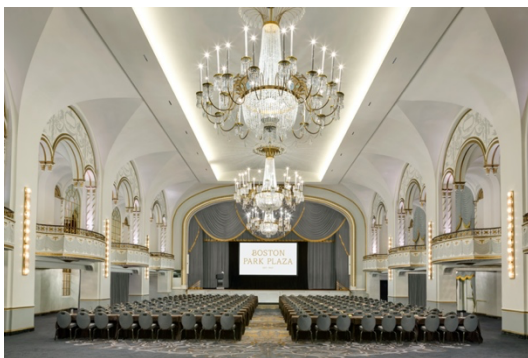
**Press – General Session/Continental
Breakfast Only (Fri) \$100**

Optional Event – Freedom Trail Tour \$75

**Optional Event – Newport Mansions Tour
\$295**

The **deadline for registration is Aug. 30, 2021**.
Only individuals registered and properly badged
may attend convention events.

**All fees must be paid in advance using a
credit card (MasterCard, VISA, or American
Express) or a check. Please register for the
convention online at www.naspd.com using
the online registration form.**



Late Fees

There will be a \$50.00 late fee charge for all
registrations made after Aug. 30, 2021. No
refunds will be made after Aug. 30, 2021
unless there is a medical emergency.



Cancellations



There will be a \$50.00 cancellation charge.
The deadline for fall conference registration
is Aug. 30, 2021. No refunds will be made
after that date.



Reservations Boston Park Plaza

The rate for a guest room is \$269 per night
plus taxes. Reservations can be made at:
<https://book.passkey.com/event/50207903/owner/265/home> or call **617-379-7129** and
reference **NASPD Meeting 2021**.

Reservations received after Aug. 30, 2021,
will be confirmed on space and rate
availability.

We have contracted a certain number of
rooms for this convention based on historical
numbers. If we use fewer rooms than our
room block, the NASPD will be required to
pay for the unused rooms. If we need more
rooms than our room block, there is a chance
the hotel will sell out or charge a higher rate

for rooms outside of our room block. It is important that you book a room as soon as possible and before the deadline.



Travel

Getting There:



Designated Airline for the Convention

United has been designated as the official airline for the NASPD 2021 Annual Convention. Call 1-800-468-7022 in the U.S. Outside the United States, call your local United Airlines reservation office. Be sure to enter your discount code – **ZJVF492586**. This code is good only for United Airlines flights.

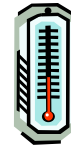
It is always possible that you may find a cheaper rate on another airline. If you qualify for a Senior Citizen discount on United, you will receive an even better rate.

Transportation

Downtown Boston is not far from the airport. If you take Uber, Lyft or taxi it will cost about \$30. Amtrak also is available if coming from New York City, New York or Portland, Maine. It is not recommended to rent a car because parking garages charge about \$50 a day and street parking is limited. If you decide to take the subway, the Boston Park Plaza Hotel is about one block

from the Arlington station. It costs about \$2.40 per line. If you have questions, please contact the hotel concierge or our office.

Forecast



The fall daytime temperature is in the 60°s. The nighttime temperature is in the 50°s.

Bring layers allowing for warm to cool temperature variances.

What to pack?



All convention functions are business casual except for the Friday Reception/Dinner which is cocktail attire.

Bring layers for a range of temperatures from warm to cool.

Welcoming Reception

Thursday, Sept. 30, 2021
6 p.m. – 8 p.m.

Hospitality Suite

Thursday, Sept. 30, 2021
9 p.m. – 11 p.m.

Continental Breakfast

Friday, Oct. 1, 2021
8 a.m. – 10:30 a.m.

Networking Luncheon

Friday, Oct. 1, 2021

11:30 a.m. – 1 p.m.

Membership Discussion

Friday, Oct. 1, 2021

1 p.m. – 2:30 p.m.

Press Not Allowed

Optional Event

\$ 75 per person/member

2:45 p.m. – 5:30 p.m.

Friday, Oct. 1, 2021

Freedom Trail Tour

Reception & Dinner

Cocktail Attire

Friday, Oct. 1, 2021

7:00 p.m. – 9:00 p.m.

Hospitality Suite

Friday, Oct. 1, 2021

9 p.m. – 11 p.m.

Speakers

8:45 a.m. – 9:00 a.m., Friday, Oct. 1, 2021, Michael J. Gonzales, CEO &



Joseph Consulting, Inc.,
"Member Spotlight"

"My journey into the property tax world began in 1998 in San

Antonio, TX. As I learned the ins and outs of the business, it became apparent that there were many stones unturned in the marketplace — both financial and relational. I knew there had to be a better way of not only identifying overlooked

savings but also creating an organization that was more focused on superior client service and building relational equity with our clients and partners. As my knowledge grew about the industry, I devised a plan on how to turn the vision of a company based on service and relationships into reality. This purpose became a reality when we opened the doors of J. Joseph Consulting – or J. Joseph. Saving millions in overlooked property tax savings each year, our team of experts knows how time-consuming and frustrating the process of successfully managing your property taxes can be. With core practices in compliance, consulting, recovery, and advocacy, our dedicated team of experts, will exhaust every avenue to reduce your property tax liabilities and save you money. Capitalize on our experience and free up your time by entrusting J. Joseph property tax experts to leave no stone unturned to identify all opportunities to reduce your business's property tax liabilities. Mitigate costly time wasted, penalties and interest, and over taxation. Turn your property tax liabilities into profits and save money."

9:00 a.m. – 9:45 a.m., Friday, Oct. 1, 2021, Rye Druzin, Reporter, Argus Media, "State of the Steel Industry"



Rye Druzin is a steel market reporter for Argus Media, a London-based price reporting agency (PRA). Located in Argus' Americas headquarters in Houston, he has

covered the North American steel industry since January 2019. Prior to Argus, Rye worked for Texas-based newspapers from 2014 through 2019 covering the oil and gas industry across the Permian Basin and Eagle Ford shale fields.



**9:45 a.m. –
10:30 a.m.,
Friday, Oct. 1,
2021**, Dan North,
Chief Economist
for North
America, Euler
Hermes

Dan North is one of North America's most renowned and sought after speakers on the U.S. and Canadian economies. He has a unique ability to break down complex topics into understandable themes to create a highly informative and engaging presentation. Dan continually receives top ratings from the events he keynotes and is held in high esteem by his peers. Since 1996, Dan North has been with Euler Hermes, the world's oldest and largest credit insurance company. As the company's chief economist for North America, he uses macroeconomic and quantitative analyses to help manage Euler Hermes' risk portfolio of more than \$250 billion in annual trade transactions within the region. Prior to joining the company, Dan worked for Citicorp, using similar analyses to create outperforming investment strategies. Dan North earned his MBA from the Wharton School of Business. As one of the leading U.S. economists, Dan North has appeared on CNBC, Fox Business News, ABC News Now, France 24, and Bloomberg Radio and Television. He has been quoted by *USA Today*, *Barron's*, *Bloomberg Business Week*, *The Washington Post*, *Paris Le Monde*, *The Wall Street Journal*, and *New York Times*. After having predicted the 2008/2009 recession and its implications accurately, Dan North was ranked 4th on Bloomberg's list of the 65 top economic forecasters in 2010. Dan North is a well-known and frequent economic commenter on some of the world's largest and most influential media outlets, including CNN, New York Times, *The Wall Street Journal*, BBC,

Washington Post, Bloomberg and more. He is often asked to provide Euler Hermes' viewpoints on issues including the Employment and JOLTS reports, GDP, the Federal Reserve, manufacturing, insolvencies, trade – including their impact on North American businesses.



**10:45 a.m. –
11:30 a.m.
Friday, Oct. 1,**
Lewis Leibowitz,
Trade Attorney,
"Trade & DC
Update"
Lewis Leibowitz
graduated from the
University of

Maryland Francis King Carey School of Law. He specializes in international trade law, trade policy advice, international trade administrative, WTO and free trade agreement advice, litigation, intellectual property litigation involving commerce, customs law, foreign trade zones, trade legislation, energy regulation and climate change and their international implications. Specialties are: Steel, automotive and auto parts, metal fabrication, aluminum, magnesium, trade in nuclear fuel, petroleum and natural gas.

**See You in Boston!
NASPD**