



**National Association
of Steel Pipe Distributors**

NASPD Summer Conference
June 2-5, 2021 Registration Packet
Join Us in The Mile High City



The Westin Denver Downtown
1672 Lawrence St., Denver, CO 80202

National Association of Steel Pipe Distributors • 1501 E. Mockingbird Lane, Suite #212 • Victoria, TX 77904
Phone (361) 574-7878 • Fax (361) 574-9347 • www.naspd.com

The Westin Denver Downtown Registration Information



Register by COB, Tuesday, May 11, 2021 to receive the NASPD 2021 group rate of \$139 per night. Book at:
<https://book.passkey.com/event/50161430/owner/3485/home>

Or call **888-627-8435** and identify you are with the National Association of Steel Pipe Distributors and are staying at The Westin Denver Downtown Hotel.

Please book as soon as possible. Reservations will be guaranteed by one night's deposit or credit card until 9 a.m. the following morning. After May 11, room rates could increase based on availability.

NASPD Summer Conference Program

All attendees are encouraged to attend committee meetings.

Wednesday, June 2, 2021

05:00 p.m. – 09:40 p.m. Optional Reception and Baseball Game at Coors Field – Lower Level Lobby

*For those who are interested in golfing, Kahn Steel is hosting a golf outing in Steamboat Springs at the [Catamount Ranch & Club](#) on Wednesday. Hotel arrangements can be made at The Steamboat Grand by booking [here](#) or calling 877-269-2628 referencing NASPD. For more information, contact Ted Kahn at ted@kahnsteel.com, 970-846-4726 cell, or 970-870-8000 office.

Thursday, June 3, 2021

11:00 a.m. – 02:00 p.m. Optional Walking Foodie & Alcohol Pairings Tour - Lower Level Lobby

01:00 p.m. – 04:30 p.m. Registration – Confluence Ballroom
01:00 p.m. – 01:30 p.m. Membership Committee – Horace Tabor
01:45 p.m. – 02:15 p.m. Program Committee – Horace Tabor
02:30 p.m. – 03:00 p.m. Strategic Planning Committee – Horace Tabor
03:15 p.m. – 03:45 p.m. Finance Committee – Horace Tabor
04:00 p.m. – 05:00 p.m. Board of Directors – Horace Tabor
06:00 p.m. – 08:00 p.m. Welcoming Reception - Augusta
09:00 p.m. – 11:00 p.m. Hospitality Suite – V's Lounge

Friday, June 4, 2021

07:30 a.m. – 09:30 a.m. Registration – Confluence Ballroom
07:30 a.m. – 09:30 a.m. Continental Breakfast – Mezzanine Foyer
08:15 a.m. – 08:30 a.m. Morning Announcements – Confluence Ballroom
08:30 a.m. – 09:30 a.m. Speaker: Michael Cowden, Senior Editor, Steel Market Update, "Coil on a Year-Long Hot Roll?" – Confluence Ballroom
09:30 a.m. – 09:45 a.m. Speaker: Graciela Botet, Director of Sales, Inserpetrol, "Member Spotlight" – Confluence Ballroom
09:45 a.m. – 10:00 a.m. Break
10:00 a.m. – 10:45 a.m. Speaker: Scott A. McCalla, D.M., NASPD Leadership Facilitator, "Investing in Leadership Development – Why Talent Can Make or Break a Company" – Confluence Ballroom
10:45 a.m. – 11:15 a.m. Speaker: Kurt Minnich, President of Pipe Logix, "Industry Update" – Confluence Ballroom
11:15 a.m. – 12:00 p.m. Speaker: Dave Davlin, Professional Speaker, "The Game Winning 3: Making It Count in Business and in Life" – Confluence Ballroom
12:00 p.m. – 01:30 p.m. Networking Luncheon - Augusta
02:00 p.m. – 03:30 p.m. Facilitators: Jerry Brookshire, Partner/Purchasing Manager, Pittsburgh Pipe; Cameron Kirkpatrick, Steel Trader, Commercial Steel Products LLC, Membership Discussion – Horace Tabor
07:00 p.m. – 09:00 p.m. Reception and Dinner - Augusta
09:00 p.m. – 11:00 p.m. Hospitality Suite – V's Lounge

Saturday, June 5

10:00 a.m. – 03:00 p.m. Optional Whitewater Rafting Tour – Lower Level Lobby
06:00 p.m. – 11:00 p.m. Optional Concert at Red Rocks Amphitheatre – Michael Franti & Spearhead (7 p.m. start time) – Lower Level Lobby

DEADLINE:

May 11, 2021

2021 NASPD Summer Conference Registration Form

Mail registration and fees to: NASPD • 1501 E. Mockingbird Lane, #212 • Victoria, TX 77904

Fax registration form to: (361) 574-9347 or register online at www.naspd.com. If you have any questions, call (361) 574-7878.Registrant: _____ Badge Name: _____ ☐ Member ☐ Non-MemberSpouse: _____ Badge Name: _____ ☐ New Member (application submitted)

Company: _____ Phone: _____ Fax: _____

Address: _____ City: _____ State: _____ Zip: _____

E-Mail Address: _____

Please check your registration selections and total fee: (A non-member can attend a NASPD meeting only one time as a non-member. If they want to attend a second meeting, they need to submit a membership application prior to the meeting.) **Total Fees**

____ Full Registration - \$775 member, \$875 nonmember _____

____ Full Registration - Spouse - \$385 member, \$485 nonmember _____

____ Virtual Registration - \$400 member, \$500 nonmember (Need a minimum # for livestream/AV costs) _____

Other Available Registration Options: _____

____ One Day Only Registration - Friday - \$605 member, \$705 nonmember _____

____ One Day Only Registration - Spouse - \$310 member, \$350 nonmember _____

____ Welcoming Reception Only - \$300 member, \$400 nonmember _____

____ Welcoming Reception Only - \$235 member, \$275 nonmember (with full registration from same company) _____

____ Welcoming Reception Only - Spouse - \$170 member, \$200 nonmember _____

____ Press - General Session/Continental Breakfast Only - \$100 _____

____ Optional Reception and Baseball Game at Coors Field (Wed) - \$160 _____

____ Optional Walking Foodie & Alcohol Pairings Tour (Thur) - \$190 dietary restriction _____

____ Optional Whitewater Rafting Tour (Sat) - \$225 _____

____ Optional Concert at Red Rocks Amphitheatre - Michael Franti & Spearhead (Sat) - \$200 _____

TOTAL REGISTRATION AMOUNT= _____**Reservations: No Fee for Registrants but Advance Reservation Required:**

____ I will attend ____ I will not attend Thursday, June 3, 2021, Welcoming Reception.

Names: _____

____ I will attend ____ I will not attend Friday, June 4, 2021, Continental Breakfast.

Names: _____

____ I will attend ____ I will not attend Friday, June 4, 2021, Networking Luncheon.

Names: _____ **Special Menu Requests:** _____

____ I will attend ____ I will not attend Friday, June 4, 2021, Reception & Dinner.

Names: _____ **Special Menu Requests:** _____

____ I will attend ____ I will not attend Friday, June 4, 2021, Member Discussion.

Names: _____

REGISTRATION/CANCELLATION POLICY: ALL FEES MUST BE PAID IN ADVANCE CREDIT CARD.**NO ON-SITE REGISTRATION.** Only individuals with paid registration may attend the Summer Conference. You will not be added to the attendee list until all outstanding fees are paid. The deadline for registration is **May 11, 2021**. After May 11, 2021, a \$50 late fee must be added to all full registrations and \$25 for all other registrations. A cancellation fee of \$50 will be charged for all cancellations. No refunds will be made after May 11, 2021.

Payment information listed below:

Payment Information: ☐ Credit Card or ☐ Check

Credit Card Number _____ Expiration _____

Date _____

SIGNATURE: _____ (Signature is required regardless of payment type)

____ Late Registration Fee \$50 (Must be included for each full registration received after May 11, 2021. Payment for late registrations will only be accepted by credit card. Payment needs to be paid in U. S. Currency.

THE NASPD NEEDS YOU AS A SPONSOR

2021 NASPD Summer Conference
The Westin Denver Downtown
Denver, CO

Here is another outstanding opportunity for effective marketing with your friends in the industry during the NASPD Summer Conference. You will receive recognition in the printed program, at each event and virtually. In order to obtain your first-choice sponsorship - don't hesitate – sign up during registration, e-mail info@naspd.com or call 361-574-7878.

The deadline is May 11, 2021. Prepaid sponsors will have first choice of events.

There will be four levels of sponsorship. Sponsors will be recognized at their level of contribution. These are the categories: Platinum - \$2,500; Gold - \$1,000; Silver - \$700; and Bronze - \$350.

Take your pick of any of these great events:

- _____ 1. Sponsor of the Welcoming Reception ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350
June 3, 2021
- _____ 2. Sponsor of the Hospitality Suites ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350
June 3 & 4, 2021
- _____ 3. Sponsor of the Breakfast ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350
June 4, 2021
- _____ 4. Sponsor of the Networking Luncheon ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350
June 4, 2021
- _____ 5. Sponsor of the Reception & Dinner ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350
June 4, 2021
- _____ 6. Sponsor of the Conference Speakers ☐ Platinum - \$2,500 ☐ Gold - \$1,000 ☐ Silver - \$700 ☐ Bronze - \$350
June 4, 2021

Please check the event and the level of sponsorship.

☐ Check enclosed for event(s) checked.

☐ Charge my credit card

Name: _____ Company: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone Number: _____ Fax Number: _____

Credit Card Visa () MasterCard () AMEX () Expiration Date Mo/Yr. _____ Security Code _____

Credit Card #: _____ Name on Credit Card: _____

Address Where CC Statement is Mailed: _____

Signature: _____

Signature required regardless of payment type. Payment must be received before May 11, 2021 deadline in order for sponsor's name & company to appear on program and other advertising. No sponsor will be acknowledged until fees are paid. Form must be signed to be processed.



United Airlines
Valid travel dates
May 29-June 8, 2021

NASPD 2021 Summer Conference
Houston, TX

You may book your airline reservation online at www.united.com and enter the Offer Code ZJVF492586 in the Offer Code box when searching for your flights. This code can only be used for United Airlines planes.

If booking through a travel professional or United Meetings reservations, please call 800-426-1122 and provide Offer Code ZJVF492586.

If you are traveling outside of the United States, please call your local United Airlines Reservation Office and provide Offer Code ZJVF492586.

United Air Mileage Plus Rewards:

Experience dependable, first-rate service and earn miles in Mileage Plus, United's award-winning frequent flyer program. To enroll in Mileage Plus, log on to www.united.com.



Note: The following are locations and activities not coordinated by the NASPD. Activities are listed below as possible suggestions to consider while in Denver but should be checked as times of operations are fluctuating. The information/photos printed in this packet are from a variety of sources, including Trip Advisor, Yelp, Wikipedia, Denver VISIT DENVER, The Westin Denver Downtown Hotel and others.

Denver, Colorado

Perfect Place for Adventure

Welcome to Denver! Discover a year-round paradise with endless options to explore. Allow The Westin Denver Downtown Hotel to unlock the very best The Mile High City has to offer. Below is a brief overview and a sampling of Denver's best, but should you seek additional information, please visit <https://www.denver.org/things-to-do/> or <https://www.denver.org/about-denver/clean-safe-guide/>. Due to COVID, it is recommended you contact the business to confirm hours of operation before making plans.

Attractions & Adventures

Axe Throwing

Bad Axe

937 E Colfax Ave. Denver, CO 80218

844-818-0999

<https://badaxethrowing.com/locations/axe-throwing-denver-downtown/>



Bus Tours

Banjo Billy's

1890 Telluride Lane, Boulder, CO 80305

720-938-8885 (Also does walking tours in Boulder and Denver) <https://banjobilly.com/>



Breweries

<https://www.denver.org/things-to-do/denver-attractions/denver-brewery-tours/>



Concerts

Red Rocks

June 5, 7 p.m. Michael Franti & Spearhead
18300 West Alameda Pkwy. Morrison, CO
80465, 720-865-2494
<https://www.redrocksonline.com/>



Dining

<https://www.denver.org/restaurants/>

El Five

Tapas de Gibraltar
2930 Umatilla St., 5th Floor, Denver, CO,
80211, 303-524-9193
<https://www.elfivedenver.com/>



Guard and Grace

Steak & Raw Bar
1801 California St., Denver, CO 80202
303-293-8500
<https://guardandgrace.getbento.com/>



Ocean Prime

Steak & Seafood
1465 Larimer St., Denver, CO 80202
303-825-3663
<https://www.ocean-prime.com/locations-menus/denver-larimer-square>



Osteria Marco

Italian
1453 Larimer St., Denver, CO 80202
303-534-5855
<https://www.osteriamarco.com/>



The Capital Grille

1450 Larimer Street, Denver CO 80202,
303-539-2500

<https://www.thecapitalgrille.com/locations/co/denver/denver/8018>



Hiking

Colorado Trail in Waterton Canyon

<https://www.denverwater.org/recreation/waterton-canyon-strontia-springs-resevoir> (biking, fishing, hiking, horseback riding)



Dinosaur Ridge

16831 W Alameda Pkwy. Morrison, CO
80465, 303-697-3466

<https://dinoridge.org/>



Flat Irons

Consider a hike in Boulder at the Flat Irons. Have breakfast at a New Orleans style restaurant called Lucille's—then a stroll in the Flat Irons! Or stay in Boulder for lunch—others can drive back to Denver—distance of 25 miles one way.

<https://dayhikesneardenver.com/hike-the-first-second-flatirons-trail-boulder/>

<https://www.luciles.com/>



Farmers' Markets

<https://www.denver.org/restaurants/denver-dining/farmers-markets-denver/>



Festivals

Indian Market & Powwow

June 5-6, 2021, 10 a.m. – 4 p.m.

The Fort Restaurant, 19192 Highway 8,
Morrison, CO, 80465, 303-839-1671

<https://www.tesoroculturalcenter.org/indian-market/>



Museums

Buffalo Bill Museum & Grave

987 ½ Lookout Mountain Road, Golden, CO 80401, <https://www.buffalobill.org>, 303-526-0744



Colorado Railroad Museum

17155 W. 44th Avenue, Golden, CO 80403
303-279-4591
<https://coloradorailroadmuseum.org/>



Phoenix Gold Mine Company

800 Trail Creek Rd., Idaho Springs, CO 80452, 303-567-0422
<https://www.phoenixgoldmine.com/>



Parks

<https://www.denver.org/things-to-do/sports-recreation/denver-parks/>

<https://www.denver.org/things-to-do/day-trips-around-colorado/mountain-parks/>



Shopping

<https://www.denver.org/things-to-do/denver-shopping-spas/>

16th Street Mall

1001 16th St., Denver, CO 80202
303-534-6161



Larimer Square

1530 16th., 3rd Fl., Denver, CO 80202

303-534-2367

<https://www.larimersquare.com/>



Antique Row

1500 S. Broadway, Denver, CO 80210

720-934-1264



Registration Information



Cherry Creek

3000 E. 1st Ave., Denver, CO 80206

303-388-3900

<https://shopcherrycreek.com/>



The registration fee for the NASPD Summer Conference includes the direct cost of the various activities: receptions, breakfasts, meals and entertainment, all meeting sessions, meeting materials and handouts, speakers' fees and expenses, administrative expenses, audio-visual equipment, freight and other similar expenses.

Member registration **\$775**

Member spouse registration **\$385**

Non-member can attend one meeting before joining **\$875**

Virtual (Member) (Need min # attendees for livestream/AV costs) **\$400**

Virtual (NonMember) (Need min # attendees for livestream/AV costs) \$500

One Day Registration (Only Fri) \$605
(Includes all events except optional activities.)

One Day Spouse (Only Fri) \$310

Welcoming Reception Only (Thur) \$300

Welcome Reception Only (with full registration from same company) (Thur) \$235

Welcoming Reception Only (Thur) Spouse \$170

Press – General Session/Continental Breakfast Only (Fri) \$100

Optional Reception & Baseball Game \$160

Optional Walking Foodie & Alcohol Pairings Tour \$190

Optional Whitewater Rafting \$225

Optional Concert at Red Rocks \$200

The **deadline for registration is May 11, 2021.** Only individuals registered and properly badged may attend conference events.

All fees must be paid in advance using a credit card (MasterCard, VISA, or American Express) or a check. Please register for the conference online at www.nasped.com using the online registration form.



Late Fees

There will be a \$50.00 late fee charge for each full registration and \$25.00 for daily or single event registrations after May 11, 2021. No refunds will be made after May 11, 2021.



Cancellations

There will be a \$50.00 cancellation charge for each full registration and a \$25.00 charge for each daily registration or single registration. No registration may be processed without payment.

The deadline for annual convention registration is May 11, 2021. No refunds will be made after that date.



Reservations The Westin Denver Downtown



The rate for a guest room is \$139 per night plus taxes. Reservations can be made online <https://book.passkey.com/event/50161430/owner/3485/home> or by calling 1-888-627-8435 and refer to the National Association of Steel Pipe Distributors staying at The Westin Denver Downtown Hotel.

Reservations received after May 11, 2021, will be confirmed on space and rate availability.

We have contracted a certain number of rooms for this conference based on historical numbers. If we use fewer rooms than our room block, the NASPD will be required to pay for the unused rooms. If we need more rooms than our room block, there is a chance the hotel will sell out or charge a higher rate for rooms outside of our room block. It is important that you book a room as soon as possible and before the deadline.

Travel

Getting There:



Designated Airline for the Conference

United has been designated as the official airline for the NASPD 2021 Summer Conference. Call 1-800-468-7022 in the U.S. Outside the United States, call your local United Airlines reservation office. Be sure to enter your discount code – **ZJVF492586**. This code is good only for United Airlines flights.

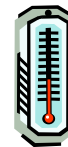
It is always possible that you may find a cheaper rate on another airline. If you qualify for a Senior Citizen discount on United, you will receive an even better rate.

Transportation

There are a variety of options: Uber, Lyft, taxis, rental cars, public options such as the train. The A Line runs from the Denver airport to downtown Union Station. Car fares begin around \$50 and up from the Denver Airport to the hotel. Taxis charge an airport fee. It is about a 35 miles from the airport to the hotel.

<https://www.denver.org/about-denver/transportation/>

Forecast



The June daytime average temperature is 86°. The nighttime average temperature is 55°.

Bring layers allowing for warm to cool temperature variances.

What to pack?



All conference functions are business casual except for the Friday Reception/Dinner which is cocktail attire.

Bring layers for a range of temperatures from warm to cool.

**Optional
Reception & Baseball Game
Texas Rangers vs Colorado
Rockies at Coors Field**

\$160 per person/member
(Includes transportation, reception, ticket)
Lower Level Lobby
5:00 p.m.
Wednesday, June 2, 2021
Coors Field



**Optional Walking Foodie &
Alcohol Pairings Tour**

Thursday, June 3, 2021
11 p.m. – 2 p.m.
Lower Level Lobby



Welcoming Reception

Thursday, June 3, 2021
6 p.m. – 8 p.m.
Augusta

Hospitality Suite

Thursday, June 3, 2021
9 p.m. – 11 p.m.
V's Lounge

Networking Luncheon

Friday, June 4, 2021
12 p.m. – 1:30 p.m.
Augusta

Membership Discussion

Friday, June 4, 2021
2 p.m. – 3:30 p.m.
Horace Tabor
Facilitators: Jerry Brookshire &
Cameron Kirkpatrick
Press Not Allowed

Reception & Dinner

Friday, June 4, 2021
7 p.m. – 9 p.m.
Augusta

Hospitality Suite

Friday, June 4, 2021
9 p.m. – 11 p.m.

Optional Whitewater Rafting

Saturday, June 5, 2021
10 a.m. – 3 p.m.
Lower Level Lobby



Optional Red Rocks Ampitheatre

Michael Franti & Spearhead

Saturday, June 5, 2021

6 p.m. – 11 p.m.

Lower Level Lobby



Speakers

8:30 a.m. – 9:30 a.m. Michael Cowden, Senior Editor, Steel Market Update, "Coil on a Year-Long Hot Roll?"
Friday, June 4, 2021



Michael Cowden is a senior editor for Steel Market Update (SMU). Cowden has covered the steel industry since 2007. He has since 2014 specialized in flat-

rolled steel but has previously reported on steel long products, steel pipe and

tube as well as aluminum. Before joining SMU, Cowden held reporting jobs at Fastmarkets AMM in Chicago - where he was involved in launching AMM's daily hot-rolled coil index, the Associated Press in Pittsburgh, and the Cambodia Daily in Phnom Penh. He has also worked as a copy editor and in marketing at the University of Chicago Press. Cowden has a bachelor's degree in English from the University of Chicago and a master's degree in journalism from Northwestern University's Medill School of Journalism.

9:30 a.m. – 9:45 a.m. Graciela Botet, Director of Sales, Inserpetrol
"Member Spotlight," Friday, June 4, 2021

10:00 a.m. – 10:45 a.m. Scott A. McCalla, D.M., NASPD Leadership Facilitator

"Investing in Leadership Development – Why Talent Can Make or Break a Company," Friday, June 4, 2021



Scott A. McCalla, D.M., is the Chief Strategy Officer for International Pipe and Supply, located in Oklahoma City, Okla., and its subsidiaries, Bison

Pipe & Supply, located in Twin Falls, Idaho, and Bigfoot Pipe & Piling, located in Seattle, Wash. Dr. McCalla received his Doctor of Management from UOP, College of Doctoral Studies. His research examined policies that may be used to mitigate workplace bullying anteceded by heterosexism. McCalla's ongoing research interests include workplace bullying, policy development, and change management. His professional career has spanned over 20 years as a business leader and manager, specializing in change management,

human resource management, and business development.

10:45 a.m. – 11:15 a.m. Kurt Minnich, President, Pipe Logix, “Industry Update” Friday, June 4, 2021



Kurt has more than 30 years of professional experience in the petroleum industry. He is the President of Pipe Logix, which publishes a series of reports on

oilfield pipe market and conducts related market research. Prior to Pipe Logix, he was a partner at Spears and Associates, providing market research to oilfield service and equipment companies. Other oilfield experience came from being a Reservoir Engineer for an independent oil company and a Business Advisor for a major international E&P company. He holds a Petroleum Engineering degree and an MBA, both from the University of Oklahoma.

11:15 a.m. – 12 p.m. Dave Davlin, Professional Speaker, “The Game Winning 3: Making It Count in Business and in Life,” Friday, June 4



Over 25 years ago, Dave Davlin began bringing smiles to faces with a form of entertainment he developed as a young boy. His amazing ability with basketballs

even landed his name and picture in the 1990 Guinness Book of World Records. Combining his entertainment ability with a powerful message regarding success through contribution and service, Dave has made a difference in the lives of

thousands, and his impact continues to grow each year as he shares his philosophy and wisdom through speaking and writing.

**See You in Denver!
Susannah, Gail &
Amy**