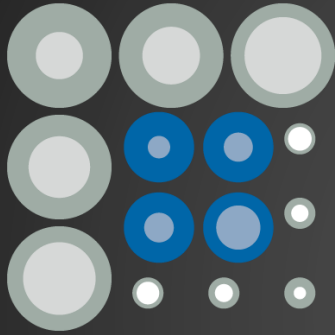




**National Association
of Steel Pipe Distributors**

NASPD Member Spotlight



ΩMEGA
STEEL COMPANY

**High Yield Line Pipe *SMLS & DSAW *AML Mills*

Presented by:

Michael Meyerhoff

Omegasteel.com

800.325.9000



Omegasteel.com 800.325.9000

*High Yield Line Pipe *SMLS & DSAW



Our Evolution

Secondary Heavy Wall

Home of the Heavy Walls & Odd Balls

- * Stock in St. Louis
- * Surplus & Structural Grade
- * Heavy Wall Sizes
- * Spot Market Buys
- * Broad Customer Mix

Transition

- * Premium Pipe Brand
- * Stock in St. Louis & Houston
- * Surplus & Structural Grade
- * API5L, A53, A106, Dual Grade
- * Heavy Wall Sizes
- * Spot Market Buys
- * Some Mill buys
- * Broad-ER Customer Mix

High Yield Line Pipe

- * Premium Pipe & Omega Steel
- * Stock in Houston
- * API5L X52, X56, X65
- * SMLS & DSAW
- * Heavy Wall Sizes
- * STD, XH, XXH
- * AML Approved Mills
- * Narrow Customer Mix



Omegasteel.com 800.325.9000

*API X52 – X65 *SMLS & DSAW



Focused Basket of Products/Services

Products

- * API5L X52 – X65
- * SMLS & DSAW
- * AML Approved Mills
- * 2" – 60" OD
- * Heavy Wall
- * STD, XH, XXH

Services

- * Certified Pipe Service (CPS) Houston
- * Production Saw Cutting
- * Machine End Finishing
 - Up to 48"
- * Wheelabrator
- * Coatings
 - Custom paints & lacquer
 - Fusion Bond Epoxy
 - Urethanes
 - AWWA & DOT Approved Coatings
- * Light Fabrication



Omegasteel.com 800.325.9000

**API X52 – X65 *SMLS & DSAW*



Highly Trained Sales and Support staff

- * Refined sales process
- * Sales team's product knowledge and attention to the customer experience
- * Product Managers' product knowledge



Omegasteel.com 800.325.9000

*API X52 – X65 *SMLS & DSAW



We help our customers...*close deals they might otherwise not even quote.*

We help our customers...*get (complicated) inquiries off their desk quickly!*

Our customers call us when...*they need high yield AML approved line pipe.*

Our customers call us when...*they get in RFQ for a detailed/complicated spec.*

Our customers call us when...*they need heavy-wall pipe.*

Our customers call us when...*they need LARGE OD (especially in longer lengths).*