

Social Work Salary Information

Social Work Job Facts

In 2012 there were **607,300** social workers employed in the U.S.

The average social worker's salary in 2012 nationally was **\$44,200**.

Degreed social workers on average make **\$4,000** more annually than individuals with non-social work degrees in similar positions.

In general North Carolina social worker salaries are below the national average.



Links to Specific Salary Information

U.S Bureau of labor Statistics – Find information about national salary percentiles and percentiles for each state by general social work practice area. You can use the data retrieval tool to look up data specific to a social work practice area, geographic area, and other factors.

<http://www.bls.gov/oes/current/oes211029.htm>

North Carolina Office of State Human Resources – If you're looking for information on salaries for positions in the State of North Carolina's employment series for social workers you can find it here. You can also find job descriptions for the specific titles and look up available vacancies.

<http://www.oshr.nc.gov/Guide/CompWebSite/Classification/classification.htm>

PayScale.com – This website uses public information to compute average salaries for varying job titles and positions. It presents a graph showing the average salary of an individual in the positions at different levels of experience. All data on this website is national data.

<http://www.payscale.com/mypayscale.aspx>



Salary.com – This website has salary data on BSW, MSW, and licensed social workers, and breaks the data down into certain areas of practice and specific job titles. This site has great visual representations of it's data.

http://swz.salary.com/SALARYWIZARD/layoutscripts/swzl_selectjob.aspx?txtKeyword=social+workers&txtZipCode=

Social Work Licensure Map – This website has a summary of collected data on social work salaries. It lists average annual salaries by general practice area for every state as well as provides general data on national social work employment.

<http://socialworklicensuremap.com/social-worker-salary/>

Indeed.com "Social Worker Salaries" Report – Is a comprehensive summary of all of the jobs posted on Indeed and the salary and employment descriptions for those positions.

<http://www.indeed.com/salary/Social-Worker.html>

National Association of Social Workers

North Carolina Social Worker Salaries by General Practice Area

The table below overviews the Bureau of Labor Statistics employment data on social workers in North Carolina by practice area. Click on the category title in the first column to access the Occupational Employment Statistics webpage for that specific practice area. Each entry includes information on national percentile wage estimates, and interactive maps showing employment numbers by state, annual mean wage by state, and annual mean wage in certain metro areas for that specific category. All data as of May 2013.

North Carolina Social Worker Employment Data by Practice Area

Social Work General Practice Area	Employment	Mean Salary*	25th percentile Salary	median salary**	75th percentile salary
Child, Family, and School Social Workers	9,710	\$ 43,610	\$ 36,800	\$ 42,980	\$ 48,920
Healthcare Social Workers	3,630	\$ 46,910	\$ 38,870	\$ 46,030	\$ 55,790
Mental Health and Substance Abuse Social Workers	3,740	\$ 44,830	\$ 36,370	\$ 43,430	\$ 52,290
Social Workers, All Other	1,450	\$ 44,220	\$ 29,940	\$ 37,500	\$ 60,080
Social Work University/ College Faculty	480	\$ 68,870	\$ 51,660	\$ 63,990	\$ 80,300

Did you know that NASW members make more annually than non-members?

In the NASW-NC salary survey it was found that NASW members on average made \$5,000 more annually than non-members.

For information on the benefits of becoming a member and to join visit:
<http://www.naswnc.org/?page=304>.

*Mean salary is the mathematical average. This number does not take into consideration extreme salary outliers that may skew the average.

**Median salary is the same as the 50th Percentile, 50% of social workers have salaries above the median and 50% have salaries below. It is less skewed by extreme salary outliers.

Resources for Salary Negotiation

Looking to negotiate your salary? Start with the **NASW Leadership Ladders** publication on “Negotiating a Higher Salary”. <http://careers.socialworkers.org/documents/NegotiatingSalary.pdf>

Other great resources and articles on salary negotiation are:

- **The Social Work Podcast:** two podcasts with Cynthia Conley, Assistant professor at Temple University, that discuss salary negotiation and social workers.
<http://socialworkpodcast.blogspot.com/2009/05/salary-negotiation-for-social-workers.html>
- The **U.S. Department of State**, Employment Resources and Publications “Negotiating a Salary package”
<http://www.state.gov/m/dg/hr/flo/c21638.htm>
- **After College’s** Salary Negotiation Guide.
http://www.aftercollege.com/content/career_resources/e/salary_negotiation_guide/

