

# AI Crash Course for Bar Leaders and Lawyers: Uses, Misuses and Ethics

NCB P/ABA Joint Plenary on AI

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# Today's Discussion

- **The Problem with Low Value Work**
- **Spectrum of Low to High Value Legal Work**
- **How AI can move you towards more High Value Work**
- **Considerations with the use of Generative AI in your practice**

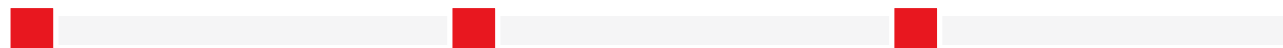
# The Problem with Low Value Legal Work

- 67% of in-house lawyers feel buried in low value work  
<https://www.artificiallawyer.com/2020/07/28/67-of-inhouse-lawyers-feel-buried-in-low-value-work/>
- Removes your ability to seek out and prioritize strategic projects and developing relationships
- Stuck in a pattern of doing work that may have limited utility for the business and does little to reduce risk

# Moving up the Value Chain

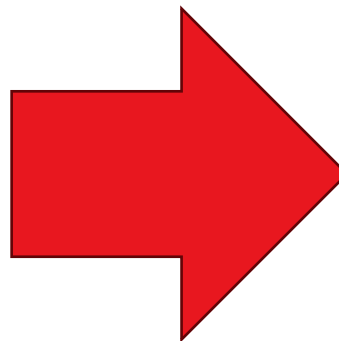
## Examples

Generative AI should be used as a tool to allow lawyers to demonstrate value as a strategic advisor.



### Low Value Work

- Summarization – cases, contracts, legal memos, meeting notes/minutes
- Drafting – court documents, contract templates, legal memos
- Document compare
- First drafts of communications



### High Value Work

- Real time, strategic advice
- Employee training on policies
- Getting to know your clients, ie. priorities, pain points
- Negotiating complex deals
- Preparing oral arguments

# How Generative AI will help you focus on more High Value Work

## Administrative Tasks Reduced/Removed

- In Outlook: scheduling meetings by coordinating calendars; summarizing emails and identifying action items
- Meetings: meeting notes generated by AI
- First draft generation – don't reinvent the wheel

## Enhanced Decision-Making

- GAI gives lawyers access to up-to-date insights
- AI tools can retrieve relevant sources and synthesize info into concise summaries with citations.
- Save time by completing initial analysis so you can quickly move to more complex issues.

## Key Result: Increased Capacity and Strategic Focus

- What would you do with more time for strategic priorities in the legal function?
  - Get to know your clients and their industries
  - Have a seat at the table with the decision makers
  - Focus on developing junior lawyers
  - Improved work-life balance
  - Greater job satisfaction

# Considerations with the use of Generative AI in your Legal Practice

Nothing has changed – legal professionals must maintain their **duty of competence** and can not blindly rely on AI-generated content!

Lawyers have a **fiduciary duty** to act in the best interest of your client – this means considering how Generative AI (and other technologies) can make you more efficient and effective.

Technology **adoption** doesn't happen overnight – it requires buy-in, training and support, as well as the introduction of new habits into your daily routine.

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