

## SUMMARY: Revenues

**Please note:** The following chart (Finance – Revenues) shows the revenue percentages reported by each responding bar association in each category. We are only reporting the averages for the percentages of revenue from dues in the summary below as almost all responding bar associations reported this figure. All bar associations did not provide a response for other categories, therefore the averages would not provide a true reflection of the average percent of revenue derived from each source.

**Full text of question:**

What percent of the bar's gross revenues come from dues?

Bar type and membership size	Percent of gross revenue from dues
Unified state bars 50,000 or more	60%
Unified state bars 20,000-49,999	64%
Unified state bars 10,000-19,999	68%
Unified state bars 5,000-9,999	61%
Unified state bars under 5,000	63%
<b>ALL UNIFIED STATE BARS</b>	<b>63%</b>
Voluntary state bars 20,000 and more	61%
Voluntary state bars 10,000-19,999	58%
Voluntary state bars under 10,000	50%
<b>ALL VOLUNTARY STATE BARS</b>	<b>56%</b>
Local bars 8,500 and over	52%
Local bars 4,000-8,499	42%
Local bars 1,700-3,999	50%
Local bars 700-1,699	46%
Local bars under 700	55%
<b>ALL LOCAL BARS</b>	<b>50%</b>

**Observations and trends:**

- Voluntary state bars and local bars average received just over 50% of their gross revenues from dues. Unified state bars are higher at 63%. As noted in the chart below, those numbers have remained relatively stable since 2009.

AVERAGE PERCENT OF REVENUE FROM DUES			
Year	Unified state bars	Voluntary state bars	Local bars
2009	61%	50%	44%
2011	64%	57%	51%
2013	64%	54%	51%
2014	63%	56%	50%

## FINANCE - REVENUES

### UNIFIED STATE BARS

Unified state bars with over 50,000 members	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
State Bar of California	49%							4%	
District of Columbia Bar	88%	1%							
The Florida Bar	54%	3%		7%	1%		3%	8%	
State Bar of Texas	49.79%	1.77%	0.69%	33.19%	0.44%		0.2%		
<b>AVERAGES/PERCENTS</b>	<b>60.20%</b>	<b>1.92%</b>	<b>0.69%</b>	<b>20.10%</b>	<b>0.72%</b>	n/a	1.60%	6.00%	n/a

Unified state bars with 20,000-49,999 members	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
State Bar of Arizona	57%	5%		16%					
State Bar of Georgia	55.5%	0.9%	0.1%			0.5%	0.9%		
Louisiana State Bar Association	64%	3%	0.5%	15%		1%	2%		
State Bar of Michigan	80%	2.7%	1%		1%		1%		
The Missouri Bar	60.1%	2.9%		30%	0.8%		0.6%		
North Carolina State Bar	90%								
Virginia State Bar	74%	0.3%			1.6%			3%	
Washington State Bar Association	55%	3.5%		16.2%		0.83%	0.4%	3.4%	
State Bar of Wisconsin	39.6%	2.4%	0.7%	41.4%	1.9%	0.7%	2.5%	2.3%	
<b>AVERAGES/PERCENTS</b>	<b>63.91%</b>	<b>2.59%</b>	<b>0.58%</b>	<b>23.72%</b>	<b>1.33%</b>	<b>0.76%</b>	<b>1.23%</b>	<b>2.90%</b>	n/a

Unified state bars with 10,000-19,999 members	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
Alabama State Bar	84.4%			1.34%	0.63%	1.91%			
Kentucky Bar Association	66%	2%		6%			5%	2%	
Oklahoma Bar Association	80%	1%		5%		0.5%	1%		
Oregon State Bar	64%	4%		11%	3%		1%	1%	
South Carolina Bar	50%	1%		36%	4%			1%	
Utah State Bar	62%			6.5%					
<b>AVERAGES/PERCENTS</b>	<b>67.73%</b>	<b>2.00%</b>	n/a	<b>10.97%</b>	<b>2.54%</b>	<b>1.21%</b>	<b>2.33%</b>	<b>1.33%</b>	n/a

Unified state bars with 5,000-9,999 members	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
Hawaii State Bar Association	75%			15%	2%	10%			
Idaho State Bar	74%	5%			1%				
The Mississippi Bar	70%	2%							

## FINANCE - REVENUES

	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
<b>Unified state bars with 5,000-9,999 members (cont.)</b>									
State Bar of Montana	51%			7%	1%		5%		
Nebraska State Bar Association	48%	2%		12%		2%		3%	
State Bar of Nevada	53%	1.7%		7%	6%			4%	
New Hampshire Bar Association	55.9%	6.32%	0.37%	25.4%	5%			3.35%	
State Bar of New Mexico	67%	10%			2%				
Rhode Island Bar Association	45%	2%		14%	5%	1%	1%		
West Virginia State Bar	72%	0.17%							
<b>AVERAGES/PERCENTS</b>	<b>61.09%</b>	<b>3.65%</b>	<b>0.37%</b>	<b>13.40%</b>	<b>3.14%</b>	<b>4.33%</b>	<b>3.00%</b>	<b>3.45%</b>	<b>n/a</b>
<b>Unified state bars with less than 5,000 members</b>									
Alaska Bar Association	75%			5%	1%				
State Bar Association of North Dakota	42%	1%	1%	7%			2%		
State Bar of South Dakota	70%	1%							
Wyoming State Bar	63%	2%	0.4%	9%	0.5%	1.7%	0.2%		
<b>AVERAGES/PERCENTS</b>	<b>62.50%</b>	<b>1.33%</b>	<b>0.70%</b>	<b>7.00%</b>	<b>0.75%</b>	<b>1.70%</b>	<b>1.10%</b>	<b>n/a</b>	<b>n/a</b>
<b>AVERAGES/PERCENTS FOR ALL UNIFIED STATE BARS</b>	<b>63.04%</b>	<b>2.58%</b>	<b>0.61%</b>	<b>15.05%</b>	<b>2.03%</b>	<b>2.01%</b>	<b>1.71%</b>	<b>3.42%</b>	<b>n/a</b>

## FINANCE - REVENUES

### VOLUNTARY STATE BARS

	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
<b>Voluntary state bars with over 20,000 members</b>									
Illinois State Bar Association	77%	3%		8%		4%	2%	6%	
Maryland State Bar Association									
New York State Bar Association	53%	1%	0.5%	22%	0.5%	0.5%	2%	9%	8%
Ohio State Bar Association	51%	2%	1%	35%			1%		
Pennsylvania Bar Association	63%	5.4%	0.2%		0.3%	5.7%	0.9%		
<b>AVERAGES/PERCENTS</b>	<b>61.00%</b>	<b>2.85%</b>	<b>0.57%</b>	<b>21.67%</b>	<b>0.40%</b>	<b>3.40%</b>	<b>1.48%</b>	<b>7.50%</b>	<b>0.08%</b>

<b>Voluntary state bars with 10,000-19,999 members</b>									
Colorado Bar Association	80%	10%					1%		8%
Indiana State Bar Association	80%	5%		3%		3%	4%		
Massachusetts Bar Association	40%			3%	10%	2%	2%		43%
Minnesota State Bar Association									
New Jersey State Bar Association	29%			54%					
North Carolina Bar Association	62%	0.9%	0.14%			1.6%	1.7%		
Tennessee Bar Association									
<b>AVERAGES/PERCENTS</b>	<b>58.20%</b>	<b>5.30%</b>	<b>0.14%</b>	<b>20.00%</b>	<b>10.00%</b>	<b>2.20%</b>	<b>2.18%</b>	<b>n/a</b>	<b>0.26%</b>

<b>Voluntary state bars with less than 10,000 members</b>									
Arkansas Bar Association	44%	2%		34%	1%	2%	0%	2%	3%
Connecticut Bar Association	61%	2%		4%			1%	9%	
Delaware State Bar Association									
The Iowa State Bar Association	48%			24%			1%	4%	
Kansas Bar Association	60%	1.5%		20%	6%	0.25%		4%	
Maine State Bar Association	48%	2%		33%	6%	2%		1%	
Vermont Bar Association	40%	2.5%	0.5%	17%	13%				
The Virginia Bar Association									
<b>AVERAGES/PERCENTS</b>	<b>50.17%</b>	<b>2.00%</b>	<b>0.50%</b>	<b>22.00%</b>	<b>6.50%</b>	<b>1.42%</b>	<b>0.67%</b>	<b>4.00%</b>	<b>0.03%</b>

<b>AVERAGES/PERCENTS FOR ALL VOLUNTARY STATE BARS</b>	<b>55.73%</b>	<b>3.11%</b>	<b>0.47%</b>	<b>21.42%</b>	<b>5.26%</b>	<b>2.34%</b>	<b>1.51%</b>	<b>5.00%</b>	<b>0.16%</b>
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## FINANCE - REVENUES

### LOCAL BARS

	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
<b>Local bars with over 8,500 members</b>									
San Diego County Bar Association (CA)	33%								
Denver Bar Association (CO)	60%	4%		15%			1%		
The Chicago Bar Association (IL)	50%			19%	11%	4%	2%		4%
Boston Bar Association (MA)	68%			8%	7%				
New York City Bar Association (NY)									
Philadelphia Bar Association (PA)	60%				15%		1%		
Dallas Bar Association (TX)	41%	6%	0.01%		6%		6%	12%	
<b>AVERAGES/PERCENTS</b>	<b>52.00%</b>	<b>5.00%</b>	<b>0.01%</b>	<b>14.00%</b>	<b>9.75%</b>	<b>4.00%</b>	<b>2.50%</b>	<b>12.00%</b>	<b>4.00%</b>

	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
<b>Local bars with 4,000-8,499 members</b>									
Birmingham Bar Association (AL)	70%			10%	3%		1%		
Beverly Hills Bar Association (CA)	35%	1%		25%	2%	13%			
Bar Association of San Francisco (CA)	30.5%	5.8%	0.1%	9.8%	32.3%				
Dade County Bar Association (FL)									
Atlanta Bar Association (GA)	62%			9%	18%	5%			
Indianapolis Bar Association (IN)	33%		1%	20%	10%	5%			
Bar Association of Metropolitan St. Louis (MO)	50%	5%			5%	15%	5%		
Nassau County Bar Association (NY)									
Mecklenburg County Bar (NC)	50%	2%	1%	28%	5%	3%			
Columbus Bar Association (OH)	27.4%	3%		13.7%	12%	0.5%	0.2%		8.9%
Multnomah Bar Association (OR)	52%	6%		13%		5%	1%		4%
Allegheny County Bar Association (PA)	22%	53%		5%	3%				
King County Bar Association (WA)	35%			15%	12%				
<b>AVERAGES/PERCENTS</b>	<b>42.45%</b>	<b>10.83%</b>	<b>0.70%</b>	<b>14.85%</b>	<b>10.23%</b>	<b>6.64%</b>	<b>1.80%</b>	<b>n/a</b>	<b>6.45%</b>

<b>Local bars with 1,700-3,999 members</b>									
Contra Costa County Bar Association (CA)	37%	8.5%	3%	8%	36%	3%	2%	1%	
Sacramento County Bar Association (CA)	80%	5%			5%				
San Fernando Valley Bar Association (CA)	23%	11%		9%	37%				
Santa Clara County Bar Association (CA)	60%		0.2%	8%	15%	0.5%			
Boulder County Bar Association (CO)	65%	2%		15%	15%		3%		
Hartford County Bar Association (CT)	60%		5%	5%	15%	5%			

## FINANCE - REVENUES

	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
<b>Local bars with 1,700-3,999 members (cont.)</b>									
The Jacksonville Bar Association (FL)	50%			7%	14%	9%	1%		
Orange County Bar Association (FL)									
Palm Beach County Bar Association (FL)	30%	7%		12%		7%			
DuPage County Bar Association (IL)	23%	3%		7%	6%	3%			
New Orleans Bar Association (LA)	40%	0.6%	0.1%	44%	4.4%	1.8%	0.3%		
Bar Association of Montgomery County (MD)	76%	9%			5%				
Oakland County Bar Association (MI)	44%	3%	0.004%	3%	5%	2%	1%		
Ramsey County Bar Association (MN)	62%	1%	1%	10%	9%	6%			
Clark County Bar Association (NV)	48%	10%	5%	5%	3%	19%			
Brooklyn Bar Association (NY)	38%			9%	36%				
Bar Association of Erie County (NY)									
Monroe County Bar Association (NY)	30%	0.5%	1%	25%	5%	2%			
Queens County Bar Association (NY)	66%			20%	10%				
Westchester County Bar Association (NY)	45%	5%		15%	15%	5%			
Wake County Bar Association (NC)	88%	3%		2%		5%			
Cincinnati Bar Association (OH)	29%	7%		32%	6%	1%	1%		
Dayton Bar Association (OH)	25%	2%	1%	25%	10%	2%	10%		
Oklahoma County Bar Association (OK)	49%			2%					
Tulsa County Bar Association (OK)	45%			30%	20%	5%			
Montgomery Bar Association (PA)	34%	56%		2%	2%	2%			
Richland County Bar Association (SC)	100%								
Memphis Bar Association (TN)	49%	3%		15%		6%			
Nashville Bar Association (TN)	46%	4%		23%	7%	4%			
Tarrant County Bar Association (TX)	50%			17%	25%	5%		2%	
Bar Association of the City of Richmond (VA)	59%			2%		7%			
Milwaukee Bar Association (WI)	53%	1%		14%	18%	4%			
<b>AVERAGES/PERCENTS</b>	<b>50.13%</b>	<b>7.08%</b>	<b>1.81%</b>	<b>13.56%</b>	<b>13.48%</b>	<b>4.74%</b>	<b>2.61%</b>	<b>1.50%</b>	<b>n/a</b>

<b>Local bars with 700-1,699 members</b>									
Pulaski County Bar Association (AR)	50%			40%		10%			
Alameda County Bar Association (CA)	25%			1%	2%			1%	
Fresno County Bar Association (CA)									
San Bernardino County Bar Association (CA)									
Lawyers Club of San Diego (CA)	23%	2%				53%			
San Mateo County Bar Association (CA)	1.5%	0.1%		0.25%	0.7%				
Sonoma County Bar Association (CA)	23%	7%		17%	14%	4%	0.01%	3%	
First Judicial District Bar Association (CO)	90%	2%		3%					

## FINANCE - REVENUES

Local bars with 700-1,699 members (cont.)	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
New Haven County Bar Association (CT)	45%			1%	10%	15%			
Clearwater Bar Association (FL)	35%	3.7%		21%	14.8%	5%			
Escambia-Santa Rosa Bar Association (FL)	51.2%		5.1%	6.1%	17.7%	3.5%	0.1%		
Sarasota County Bar Association (FL)									
St. Petersburg Bar Association (FL)	35%	15%	10%	10%		30%			
Tallahassee Bar Association (FL)	80%	5%			5%	10%			
Kane County Bar Association (IL)	57%	13%		3%	6%				
Lake County Bar Association (IN)	50%			30%	10%			5%	
Johnson County Bar Association (KS)	80%			10%		10%			
Anne Arundel County Bar Association (MD)	35%	9%	4%	2%	11%	7%	1%		
Hampden County Bar Association (MA)									
Grand Rapids Bar Association (MI)	72%	2%	2%	0.5%	5%	1%		3%	
Macomb County Bar Association (MI)	43%	11%	0.1%	6%	17%	5%	0.1%		
Washtenaw County Bar Association (MI)	58%								
Omaha Bar Association (NE)									
Washoe County Bar Association (NV)	45%	20%		20%		2%			
Burlington County Bar Association (NJ)	43%	6.5%		17%	7%	2.75%	0.5%		
Mercer County Bar Association (NJ)	33%	2%		15%	21%				
Monmouth Bar Association (NJ)	65%	5%		15%	15%				
Albany County Bar Association (NY)	65%	5%		9%	10%	0.5%			
Onondaga County Bar Association (NY)	58%	5.5%		11%	11%	4%			
Greensboro Bar Association (NC)	88%	2%							
Akron Bar Association (OH)	23%	2%	2%	22%	10%	4%	5%	4%	
Stark County Bar Association (OH)	35%	4%		35%	5%				
Bucks County Bar Association (PA)	20%	50%		20%	10%				
Chester County Bar Association (PA)									
Dauphin County Bar Association (PA)	40%			10%				5%	
Snohomish County Bar Association (WA)	32.5%	13.5%	0.5%	13%	13.5%		1%		
Spokane County Bar Association (WA)									
Tacoma-Pierce County Bar Association (WA)	32%	7%		13%	18%				
<b>AVERAGES/PERCENTS</b>	<b>46.23%</b>	<b>8.36%</b>	<b>3.39%</b>	<b>12.99%</b>	<b>10.62%</b>	<b>9.81%</b>	<b>1.10%</b>	<b>3.50%</b>	<b>n/a</b>

## FINANCE - REVENUES

Local bars with less than 700 members	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
Kern County Bar Association (CA)	70%					20%			
San Joaquin County Bar Association (CA)	30%	1%		5%	8%	1%		1%	
San Luis Obispo County Bar Association (CA)									
Santa Barbara County Bar Association (CA)	50%	10%		5%	35%				
Greater Bridgeport Bar Association (CT)	60%	2%	1%		10%	5%			
Brevard County Bar Association (FL)	75%	15%				10%			
Flagler County Bar Association (FL)	65%		20%	5%		10%			
South Palm Beach County Bar Association (FL)	75%					25%			
Volusia County Bar Association (FL)	50%	14%	1%	30%		5%			
DeKalb Bar Association (GA)	80%		5%			15%			
McHenry County Bar Association (IL)									
Northwest Suburban Bar Association (IL)									
Peoria County Bar Association (IL)	40%	2%		30%	1%	5%			
Winnebago County Bar Association (IL)	67%	6.5%	2.7%	16%	1.7%				
Allen County Indiana Bar Association (IN)	35%			42%	8%			2%	
Evansville Bar Association (IN)	37%	2%	2%	25%	3%	2%	2%		
St. Joseph County Bar Association (IN)									
Linn County Bar Association (IA)									
Cumberland Bar Association (ME)	80%			20%					
Genesee County Bar Association (MI)	50.23%			6.61%	4.62%				
Saginaw County Bar Association (MI)	95%	5%							
Atlantic County Bar Association (NJ)	70%			20%	10%				
Oneida County Bar Association (NY)	60%			30%		10%			
Orange County Bar Association (NY)	75%				25%				
Lake County Bar Association (OH)	32%	3%		23%	4%		1%		
Trumbull County Bar Association (OH)	75%			10%	5%				
Berks County Bar Association (PA)	17%	62%		5%	2%	1%	13%		
Erie County Bar Association (PA)	18%	46%		10.5%	9%		0.65%		
Lancaster Bar Association (PA)	30%	1%			3.9%		1%		
Northampton County Bar Association (PA)	25.5%	54.5%		1.5%	5%		1%		
York County Bar Association (PA)	20%	72%		3%	3%			2%	
Jefferson County Bar Association (TX)	24.5%	7.2%		5.5%	5.8%	5.6%		3.4%	
Alexandria Bar Association (VA)	54.25%	2.6%		5.26%	14.29%	7.49%			
Roanoke Bar Association (VA)									
Virginia Beach Bar Association (VA)	96%	2%		2%					



## FINANCE - REVENUES

Local bars with less than 700 members (cont.)	Dues	Advertising in print publications	Advertising on website or electronic publications	Continuing legal education	Lawyer referral and information service	Sponsorship	Investment income	Section fees	Insurance revenue
East King County Bar Association (WA)	100%								
Virginia Beach Bar Association (VA)									
East King County Bar Association (WA)									
<b>AVERAGES/PERCENTS</b>	<b>55.22%</b>	<b>17.10%</b>	<b>5.28%</b>	<b>14.30%</b>	<b>8.33%</b>	<b>8.72%</b>	<b>3.11%</b>	<b>2.10%</b>	<b>n/a</b>
<b>AVERAGES/PERCENTS FOR ALL LOCAL BARS</b>	<b>49.75%</b>	<b>10.39%</b>	<b>2.84%</b>	<b>13.72%</b>	<b>10.84%</b>	<b>7.27%</b>	<b>2.21%</b>	<b>3.42%</b>	<b>5.63%</b>