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National Cooperative Procurement Partners (NCP) expands educational outreach into Canada as Kinetic GPO joins as newest cooperative partner

MINNEAPOLIS, MN. – The National Cooperative Procurement Partners (NCP), the premier Association for cooperative procurement in the United States, has a new horizon for its educational efforts – Canada. Called “group purchasing” in that region, Canadian public agencies are actively seeking education about the use of cooperative procurement. A newly created cooperative organization – Kinetic GPO – was solely formed to provide for the Canadian marketplace. With newly awarded contracts, this cooperative offers an opportunity for Canadian public agencies to leverage savings, while providing an avenue for awarded companies to expand their government business.

Chris Penny, CEO for Kinetic GPO, states, “The recently enacted Canadian Trade Agreements have enabled broader public sector entities to utilize Group Purchasing to drive additional efficiencies for their organization. While we are in the early stages of building a national GPO, we are seeing signs that this will quickly scale across Canada. In fact, numerous highly respected agencies, including multiple Providences, have already endorsed Kinetic GPO. Furthermore, Ontario recently enacted interim procurement measures that encourage broader public sector entities to leverage group purchasing and shared services organizations. With no cost to our members, as well as leveraged national pricing, Group purchasing will no doubt continue to rapidly expand.”

Tammy Rimes, MPA, Executive Director of NCP and former Purchasing Agent for the City of San Diego, CA, comments, “over the past decade, the use of cooperative contracts have gained acceptance and driven savings for government entities across the United States. It is exciting that our peers in Canada are taking advantage of the benefits that cooperative procurement can bring to their jurisdictions. Kinetic GPO’s Penny states, “Kinetic is thrilled to leverag our new partnership with NCP to further enhance procurement and compliance best practices across Canada.”

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About National Cooperative Procurement Partners (NCP)

National Cooperative Procurement Partners is the premier association for elevating the discussion, educational content and legislative advocacy of cooperative procurement through its membership of cooperative organizations, suppliers and public agencies. Its vision is to support all stakeholders in leveraging and utilizing a cooperative procurement strategy to best serve the public good.

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