

Established 1969

New Jersey

NJELSA

Electronic Life Safety Association

ANNUAL EXPO

FEB 18–20, 2026

Harrah's Resort - Atlantic City



**17
NEW COURSES
This Year**



Scan here for our
social media links.

Premium Sponsor

COPS
Monitoring
Your Hometown Central Station

Expo FREE for all Class Attendees

Network with Colleagues

More than 75 Exhibitors Expected

Explore the Latest Tech at the Expo

***Expo ONLY attendees must register
by February 13, 2026 to avoid extra \$50 fee.***

Earn Up To 16 NJ Approved CEUs

\$250 Early Bird Drawing for Online Registrants

Huge Door Prizes This Year!



Open Bars & Food Stations at Expo



***Don't Miss the
OPENING RECEPTION
with Open Bar and Hors d'Oeuvres***

FREE

***to All CEU Attendees
Attendee badges required for entry.***

2026 ANNUAL SYMPOSIUM & EXPO

WEDNESDAY, FEBRUARY 18

ROOM	3:00 – 5:00 PM	6:00 – 8:00 PM
Room 1	 COURSE 1 Network Video Fundamentals	Opening Reception - Pool Bar
Room 2		

THURSDAY, FEBRUARY 19

FRIDAY, FEBRUARY 20



ROOM RATES:

February 17, 18, 19 – \$64/night

February 20, 21 – \$87

For reservations, call: 888-516-2215

or go to: <https://book.passkey.com/go/SH02EN6>

Group code: **SH02EN6** (All callers will be asked for this code.)
Group name: **NJELSA**

Reservations must be made by January 18, 2026.

**2-Day Attendees
Can Choose 1
FREE
Wednesday Course**

NETWORK VIDEO FUNDAMENTALS

Mark Coughlin

Course 1

2 CEU credits

TECES

Join Axis to find out what is recommended by industry experts to connect to an IP device. Understand the concepts behind obtaining a quality and useful image. What are the effects of lighting when it comes to bandwidth and storage, and what steps can we take to reduce them? Develop troubleshooting techniques when integrating multiple IP devices into one solution.

FREE

FIRELINK WITH CLOUD PROGRAMMING

David Donovan

Course 2

2 CEU credits

TECFA

Join us for a dynamic CEU training class and a comprehensive overview of Napco's cutting-edge fire alarm technology with an introduction to FireLink. Featuring the industry's best-selling StarLink™ MAX2 cellular communicator, this cloud-based platform simplifies fire alarm system design, installation, and service, while ensuring full compliance with today's rigorous fire alarm codes.

FREE

**New NJ UNIFORM FIRE CODE – 2024 IFC/
NJ STATE FIRE PREVENTION CODE UPDATE
WITH AMENDMENTS FIRE PROTECTION &
LIFE SAFETY SYSTEMS INSPECTION TEST
AND MAINTENANCE**

John Drucker

Course A

4 CEU credits

L/C

This seminar will review the Inspection Testing and Maintenance requirements found in the 2024 Edition of the International Fire Code and 2022 Edition of NFPA-72 and 2023 Edition of NFPA-25 with regards to the Inspection, Testing and Maintenance (ITM) of Fire Protection and Life Safety Systems. The presentation will discuss Fire Alarm, Fire Detection, Dedicated Function, Carbon Monoxide, Fire Suppression and Extinguishing Systems, Smoke Control & HVAC Systems, Emergency Responder Communications Enhancement Systems, Two Way and Area of Refuge Systems, Access Control, Fire Pumps and Tanks, Emergency and Standby Power including Energy Storage, Supervising Stations and will include Testing Voice Evacuation Systems, Fire Safety Interfaces and the Requisite Documentation including Electronic Document Reporting.

**No on-site course changes allowed. No Exceptions.
Any changes must be made by February 10, 2026.**



BURGLAR



FIRE



LOCKSMITH

TECES

TECRF

TECBA

TECFA

BUS

ES

L/C

SAF

TECHNICAL ELECTRONIC SECURITY

TECHNICAL RESIDENTIAL FIRE ALARM

TECHNICAL BURGLAR ALARM

TECHNICAL FIRE ALARM

BUSINESS

ELECTRONIC SECURITY

LAWS/CODES COURSES

SAFETY COURSES

New

**ACCOUNTING AND TAXATION
OVERVIEW FOR SMALL BUSINESSES**

Rober Klausner

Course B

2 CEU credits

BUS

This course will review and discuss the latest changes to the tax code and how they will affect small businesses and individuals. We will review tax savings tips and strategies.

New

**ESSENTIAL NETWORKING &
CYBERSECURITY FOR ALARM PROFESSIONALS**

Scott Fcasni

Course C

2 CEU credits

TECES

This workshop equips alarm and low-voltage technicians with practical IT and cybersecurity knowledge, tailored to the challenges of working with surveillance and access control systems. Attendees will learn how to avoid common networking pitfalls, safely configure remote access, understand PoE basics, and protect both their clients' and their own networks from threats. Ideal for professionals who need to work alongside IT or independently manage small network environments.

New

**BASIC BLUEPRINT READING
PRINCIPLES FOR FIRE ALARM AND
SECURITY APPLICATIONS**

Jason Lupa

Course D

2 CEU credits

TECES

This course will help attendees learn how to read and interpret low-voltage blueprints with a focus on fire alarm and security systems. This session covers key symbols, scales, and diagrams while showing how to align drawings and specifications for accurate system integration.

New

**BEST METHODS FOR MECHANICALLY
TERMINATING AND TESTING
FIBER-OPTIC CABLES**

Mike Emers / Wes Stuckey

Course E

1 CEU credit

TECES

Fiber-optic cabling and infrastructure form the backbone of many different industries involved in networking, such as telecom, internet, security, entertainment, and more. Installing high-quality fiber-optic cabling with proper termination techniques is crucial for a reliable fiber-optic system. This overview emphasizes the importance of using proper methods and tools to achieve high performance fiber-optic systems, while adhering to industry standards.

New

HDMI FOR COMMERCIAL, RESIDENTIAL & SECURITY APPLICATIONS
Mike Emers / Wes Stuckey

Course F
1 CEU credit
TECES

This course explores HDMI fundamentals, limitations, and practical solutions to help integrators enhance their CCTV installations. HDMI is now commonly used in modern NVR and DVR systems to connect video sources to displays, though these units are often installed remotely. Because standard HDMI copper cables have range limitations, solutions such as active cables, fiber cabling, and CAT6 extensions are used to transmit signals over longer distances. HDMI distribution also enables splitting CCTV signals to multiple displays or integrating them into multisource environments using matrices or HDMI over IP.

New

2023 NATIONAL ELECTRICAL CODE – WIRING METHODS
John Drucker

Course G
2 CEU credits
L/C

This seminar will present the 2023 National Electrical Code Wiring Methods - When are various wiring methods required for various types of buildings and applications including environmental air spaces, wet and damp locations, rooftops, underground and aerial and survivability. This course is designed to quickly establish based on the application, the required wiring methods and materials for compliance with the NEC/NJ, IBC/NJ and NFPA-72.

New

A FORENSIC ALARM EXPERT'S PERSPECTIVE: INSTALLATION, MONITORING, AND MAINTENANCE CONTRACTS
Jeffrey Zwirn

Course H
2 CEU credits
TECES

This course will help attendees minimize risk when designing, recommending, installing, programming, inspecting, testing, maintaining, and monitoring all types of household and commercial security and fire alarm systems.

New

TRENDNET - WI-FI 6 INDOOR AND OUTDOOR SOLUTIONS
Mike Emers / Wes Stuckey

Course I
1 CEU credit
TECES

Learn how Wi-Fi 6 is such an improvement over previous Wi-Fi generations. As the demand for wireless continues to grow, it is important to understand how to design, implement, and troubleshoot indoor and outdoor wireless solutions. We'll cover wireless fundamentals and technologies, and show you how to design a system to fit your needs. This includes access points, outdoor point-to-point and point-to-multipoint bridging, wireless roaming, guest networks, and more. We will also cover tools and troubleshooting techniques.

New

TRENDNET INDUSTRIAL AND MULTI-GIG SWITCH SOLUTIONS FOR LOW VOLTAGE SECURITY APPLICATIONS
Mike Emers / Wes Stuckey

Course J
1 CEU credit
TECES

This course will help prepare attendees to handle the increased bandwidth demands going beyond the typical Gigabit network. They will learn to make sure the networks can handle the environmental and bandwidth demands for robust wired and wireless deployments. They will explore multi-gig network solutions designed for use in all types of environments such as residential, commercial, retail and edge networking. These products can be used for a wide range of networking and surveillance applications.

New

2024 IBC/NJ 2022 NFPA 72 MEANS OF EGRESS - ACCESS CONTROL UPDATE
John Drucker

Course K
2 CEU credits
L/C

This seminar will present the Chapter 10 Means of Egress Update of the 2024 International Building Code/NJ Edition and 2022 NFPA-72 with regards to Access Control Systems. Electromagnetic, Electromechanical, Delayed Egress, Stairway Locking, Fail Safe vs Fail Secure and Fire Alarm System functionality will be discussed.

New

EXCEL FOR ALARM PROFESSIONALS: TURNING SECURITY DATA INTO SALES
Joe Ward

Course L
2 CEU credits
BUS

During this interactive and hands-on session, participants will be able to format and organize sales data for quick analysis, apply the most important formulas and functions for sales tracking, and create reports and dashboards to measure performance. Participants, during the session, will use Microsoft Excel for forecasting, pipeline management, and commissions, and will understand how to harness Excel's features and functions to increase productivity with shortcuts, templates, and automation basics. Bring a laptop.

New

BASIC BLUEPRINT READING PRINCIPLES FOR FIRE ALARM AND SECURITY APPLICATIONS
Jason Lupa

Course M
2 CEU credits
TECES

This course will help attendees learn how to read and interpret low-voltage blueprints with a focus on fire alarm and security systems. This session covers key symbols, scales, and diagrams while showing how to align drawings and specifications for accurate system integration.

REQUIRED

SMOKE DETECTION SYSTEMS
David Donovan

Course N
3 CEU credits
TECRF

NJ Burglar Alarm License holders are required to take a Residential Fire Alarm Class on Smoke Detection Systems for triennial license renewal. This required class covers the various smoke and fire detection technologies and their application. In addition, the course discusses system design, code requirements, best installation/service practices, and testing/inspection requirements.

New

IN BUILDING EMERGENCY RESPONDER COMMUNICATIONS SYSTEMS
John Drucker

Course O
2 CEU credits
TECFA

This seminar will present 2024 IBC 918/IFC 510 "Emergency Responder Communication Coverage" requirements in a step-by-step manner from determination surveys to installation, commissioning, acceptance and inspection test and maintenance. This seminar is designed as an overview for those with no prior experience with inbuilding communications coverage and enhancement to those with advanced experience as a refresher. In Building Communications Coverage is critical for the safety of first responders and this seminar acts as a starting point in the ERCC process.

HUMAN CAPITAL MANAGEMENT	Course P
<i>Carolyn Broderick</i>	2 CEU credits
	BUS

This course focuses on HR practices and effective management, the link between business & HR strategies, like how HR supports the bottom line, and current practices and procedures for compensation, benefits, training & development, employee engagement, diversity, recruitment, HR legislation, and compliance.

NJ LICENSING LAW	Course U
<i>Jeffrey Zwirn</i>	2 CEU credits
	L/C

REQUIRED

This course will review the scope and key points of the Licensing Act. It will cover the proposed duties and functions of the Fire Alarm, Burglar Alarm and Locksmith Advisory Committee, as well as the requirements and qualifications for licensure and ineligibility exemptions and applicants licensed in other states.

New

THE DO's AND DON'Ts OF THE DESIGN, INSTALLATION, INSPECTION, TESTING, MAINTENANCE AND MONITORING OF ALARM SYSTEMS, AND WHAT, IF ANY, IMPACT IT HAS ON LIABILITY	Course Q
	2 CEU credits
	L/C

Jeffrey Zwirn

This course helps alarm contractors recognize the criticality of the services that they provide to the public in all types of Household and Commercial Alarm System Installations, and how the methodologies that they utilize, or do not utilize, can make a difference in loss potential and liability risks.

TROUBLESHOOTING, SERVICE AND MAINTENANCE	Course V
	14 CEU credits
	TECES

Kenneth Nelson

This course focuses on the service, repair, testing, inspection and preventative maintenance aspects of today's electronic security systems. Troubleshooting, Service and Maintenance offers dealers/integrators an additional revenue stream and the potential for significant profits through these additional services. This course is ideal for individuals seeking to expand their knowledge on the proper procedures to service, repair and maintain intrusion, fire, video surveillance and access control systems, and covers the fundamentals of troubleshooting as well as specific troubleshooting procedures for today's systems. The course includes reference material from NFPA 70, NFPA 72, and NFPA 730/731 covering the proper test and inspection procedures of these systems.

New

ALTERNATIVE MATERIALS, FORMAL INTERPRETATIONS AND TECHNICAL OPINIONS, ENGINEERING JUDGEMENTS, EQUIVALENCIES, VARIATIONS & BOARD OF APPEALS RULINGS AND THE CONSTRUCTION CODE	Course R
	2 CEU credits
	L/C

John Drucker

This seminar is intended as continuing education with regards to the application of Alternative Materials, Formal Interpretations and Technical Opinions, Engineering Judgements, Equivalencies, Variations and Board of Appeals Rulings and the Construction Code including performance-based alternatives to prescriptive requirements as permitted in the NJ Uniform Construction, Fire Codes and Reference Standards. Performance alternatives often referred to as engineered solutions often result in cost saving equivalent to prescriptive methods.

8 HOUR REQUIRED COURSE	Course W
<i>Michael Whalen</i>	8 CEU credits
	L/C, L/C, L/C, SAF

REQUIRED

Industrial and Construction Site Safety 2 CEU credits • (SAF)

This section will review the proper procedures and practices to ensure a safe working environment for all workers in an industrial setting. The participant will receive instruction on proper industrial work safety.

NJ Uniform Construction Code 2 CEU credits • (L/C)

This section will introduce the participant to the permit and inspection requirements contained in the NJ Uniform Construction Code. Subjects will include: permitting, licensing, certificates, and the referenced standards. The participant will be familiar with the various rules that regulate installation of fire alarm and security systems. In addition, participants will also learn the process they need to follow to ensure a legal and properly installed system.

Understanding the NJ Barrier Free Subcode 2 CEU credits • (L/C) & Understanding the Americans with Disabilities Act 2 CEU credits • (L/C)

This section will review the requirements of the NJ Barrier Free Subcode (NJAC 5:23-7) and the Americans with Disabilities Act Code (36 CFT §1191), as they apply to both construction projects and the installation of alarm systems. The participant will understand the code requirements and options as they apply to building and fire systems. Various visualization and/or audible sensing alarm components available to disabled individuals will be reviewed.

LABOR AND EMPLOYMENT LAW UPDATE FOR NJ CONTRACTORS	Course S
	2 CEU credits
	BUS

Dimitrios Markos

This course is designed to provide New Jersey contractors with essential knowledge and practical strategies for compliance with current labor and employment laws. Participants will gain understanding of the NJ State Prevailing Wage Act requirements for public projects and learn to identify, prevent, and address the top ten employment and labor law issues affecting contractors in New Jersey.

New

REDEFINING SAFETY: TRAINING ON DISTRACTED DRIVING	Course T
	2 CEU credits
	SAF

Joel Feldman

This course will discuss the prevalence of distracted driving, some pertinent statistics, the most often excuses given for distracted driving, the best reasons for choosing to drive without distraction, the critical role parents play in keeping their children safe from distracted driving, and simple steps to avoid being tempted to look at our phones while driving. The presentation is interactive, uses short compelling videos and stories to connect with audiences, and strives to create opportunities for positive change.



New Jersey Electronic Life Safety Association

ATTENDEE REGISTRATION

COMPANY _____ COMPANY PHONE _____

ATTENDEE NAME _____

ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

ATTENDEE CELL PHONE (Needed For Event Updates) _____

EMAIL ADDRESS (Needed For Confirmation) _____

BURGLAR | FIRE | LOCK | ELECTRICAL LICENSE # _____

SELECT YOUR COURSES

- ☐ Course 1 (2 CEU)
- ☐ Course 2 (2 CEU)
- ☐ Course A (4 CEU)
- ☐ Course B (2 CEU)
- ☐ Course C (2 CEU)
- ☐ Course D (2 CEU)
- ☐ Course E (1 CEU)
- ☐ Course F (1 CEU)
- ☐ Course G (2 CEU)
- ☐ Course H (2 CEU)
- ☐ Course I (1 CEU)
- ☐ Course J (1 CEU)
- ☐ Course K (2 CEU)
- ☐ Course L (2 CEU)
- ☐ Course M (2 CEU)
- ☐ Course N (3 CEU)
- ☐ Course O (2 CEU)
- ☐ Course P (2 CEU)
- ☐ Course Q (2 CEU)
- ☐ Course R (2 CEU)
- ☐ Course S (2 CEU)
- ☐ Course T (2 CEU)
- ☐ Course U (2 CEU)
- ☐ Course V (14 CEU)
- ☐ Course W (8 CEU)

TOTAL CEU CREDITS _____

2026 Membership Dues ☐ \$470

(All registrants must pay their 2026 dues to be considered a member.)

Prices for Registrations Received Before February 13

Days Attending	Regular Member	Regular Non-member	Associate Member	Associate Non-member
2 Days	☐ \$495	☐ \$745	☐ \$850	☐ \$950
Expo Only	☐ FREE	☐ \$125	Call 609-695-4444, Ext. 2 for pricing.	
One Day Only (Thu or Fri)	☐ \$395	☐ \$645	☐ \$850	☐ \$950

☐ Guest/Spouse: \$245 to attend all the networking events. Tickets **MUST** be purchased to attend.

Registrants will pay an additional \$100 and Expo Only registrants will pay an additional \$50 for registrations received after 2/13 – no exceptions.

Register by December 31, 2025 to enter the \$250 gift card drawing.

Winner will be announced on February 20, 2026.

Register online at: <https://njelsa.org/event/2026-Symposium>

Or make check payable to NJELSA and mail to: 3828 River Road, Suite 200, Point Pleasant. NJ 08742

Or pay by credit card: ☐ Visa ☐ Mastercard ☐ American Express
and fax to 609-293-4068. A 3% fee will be added for credit card transactions.

Card Number _____

Expiration Date _____ CVV Code _____

Signature (required) _____

There will be no refunds for cancellations after February 10, 2026.

For your records, our tax ID number is 22-2313533.

Questions? Call 609-695-4444, ext. 2 or email: sunitha@njelsa.org