Plain Talk on the Economy
Two Days After the Election

2012 NORA Keynoter
Stuart Varney of the FOX News Channel

Additional Details Inside:
- Overview (page 12)
- Speakers/Topics (page 13)
- Exhibitors (page 14-15)
- Agenda (page 16)
- Golf/Fishing (page 16)
- Sponsorships (page 18-19)

2012 NORA Annual Conference & Trade Show
Bonita Springs, Florida • November 7-10, 2012
Details on pages 12 - 19
PCB Contamination

American Oil Recycler’s Never-Ending Nightmare, And How to Cure It

by Christopher Harris, NORA General Counsel

What should have been just a routine lab report on a used oil sample suddenly explodes in your face. 14,567 ppm of PCBs. That can’t be right. There must be some mistake. It must be somebody else’s sample...or faulty lab equipment. Let’s take another sample. This one turned out to be 15,021 ppm. That means that all 75,000 gallons in the three tanks are contaminated – not to mention the tank trucks and the processing equipment. And at least one load from Tank 3 has been sold as fuel. This cannot be happening!

Your call to EPA yields no sympathy – just a verbal order to lock down the tanks. You call in a professional cleaning crew to clean the equipment and the tanks. The first invoice was for $17,987.34. Luckily, the customer did not burn the PCB-contaminated fuel and it was retrieved. But that was the last time that customer purchased any used oil fuel.

It’s on the street now. Your competitors are saying the worst: your facility will soon be declared a Superfund site. Your customers are asking if that’s true and will you indemnify them. You call your insurance company. No coverage -- it’s clearly excluded by section 54(d)(7). It’s in the fine print on page 47 of your policy.

You trace the source of the PCBs to one of your customers – a junk yard (with no assets and no insurance – just a deer in the headlights stare when you mention PCBs).

EPA and DEQ investigators are swarming over your facility, going through all your records, interviewing your employees, taking samples, and photographing teensy-weensy oil stains and hairline cracks in the cement. The chief EPA compliance official tells you that an enforcement action and penalties are highly likely. Against the junk yard? No, against you.

Only your trade association seems to care. But what can they do? Well, when dozens of NORA members have the same nightmare, it’s time to take action.

The federal law governing the management and disposal of PCBs is the Toxic Substances Control Act (“TSCA”). Enacted in 1976, TSCA prohibited the manufacture of PCBs but allowed electrical equipment that contained PCBs – such as transformers – to remain in use. When this equipment is taken out of service the oil containing the PCBs is supposed to be incinerated. But incineration is extremely expensive and PCBs (which are odorless and colorless) are hard to detect. So if someone wants to get rid of the PCB-contaminated oil and avoid the expense of incineration it is not difficult to blend the contaminated oil into ordinary used oil. It could easily be done, for example, at a collection center for used oil generated by Do-It-Yourself (“DIY”) oil changers. Some NORA member could pick it up.

So what’s the plan to deal with this problem?

First, NORA adopts a list of “Best Management Practices” to prevent the collection of PCB-contaminated used oil. This would include sampling and testing of all used oil customers that are most likely to possess PCB-contaminated used oil – such as junk yards and DIY collection centers. Also, before tank trucks are unloaded, a sample is taken and tested for PCBs. If PCBs are detected, the contamination is limited to the used oil in the tank truck. It does not spread like a virus to infect the entire facility.

Second, NORA and its allies lobby Congress to amend TSCA. The amendment would:

• Prevent EPA or a state from imposing any fine or other penalty on a used oil processor that had adopted and complied with a facility management plan that included NORA’s Best Management Practices.

• Place primary liability for remediation on PCB generators.

• Require “high risk” generators to frequently test for PCBs.

• Direct EPA to exercise much greater flexibility in the storage and remediation of PCB-contaminated used oil.

• Direct EPA to study and approve alternatives to incineration such as de-chlorination. De-chlorinated used oil could be re-refined or managed as a fuel.

• Direct EPA to establish mandatory schedules for taking equipment containing PCBs out of service and assuring the destruction of the PCBs.

Third, NORA initiates the formation of a nationwide alliance of used oil generators and processors, insurance companies, analytical laboratories, state and federal regulators, and companies possessing equipment that contain PCBs. The purpose of this alliance is to develop and implement practical steps to locate and eradicate all PCBs in the United States within a specified time frame (for example, not later than December 31, 2022.)

Note: The proposal presented in this article reflects the views of the author. NORA has not endorsed any legislative program at this time. The general topic and this proposal will be discussed at length during NORA’s Annual Conference in Bonita Springs, Florida in November (see page 13).
A Just Outcome

Trade associations provide a wide variety of functions to industry. Most importantly, trade associations provide a united voice to address government affairs issues that affect the interests of members.

NORA actively works with federal, state and local officials to address the vital interests of the liquid recycling industry. Several years ago, NORA decided to offer free memberships to government agencies to encourage an open exchange of information with the regulatory community.

Government officials take their responsibility of balancing a wide variety of interests seriously. However, there are always exceptions to the rule.

Mr. Alfredo Armendariz was appointed to serve as the Regional Administrator for EPA Region 6 by President Obama in November of 2009. According to news reports, the appointment was made at the urging of Texas-based environmental groups.

In May 2010, Armendariz made comments to a Texas group about his “philosophy of enforcement.” “It was kind of like how the Romans used to, you know, conquer villages in the Mediterranean,” Armendariz said. “They’d go in to a little Turkish town somewhere, they’d find the first five guys they saw, and they’d crucify them. And then, you know, that town was really easy to manage for the next few years.” He went on to say that “you make examples out of people who are, in this case, not complying with the law… and you hit them as hard as you can.”

In April 2012, Armendariz chose to resign his EPA post after the video surfaced of his comments. In June of this year, Armendariz chose not to attend a US House hearing by the Energy and Commerce Subcommittee that wanted him to explain his comments. He is now working with the Sierra Club.

The misguided philosophy exhibited by Armendariz has no place within the regulatory community. It is reasonable for NORA members to expect local, state and federal officials to approach their role in an honest and fair way. Most do. Armendariz did not. The result: he is no longer employed as an EPA official. This outcome was just.

Integrated Insurance Programs for the Recycling Industry

For more than 20 years, XL Group’s Environmental team has been providing integrated insurance solutions that include
• Property & Casualty coverage
• Pollution coverage, tailored to customer needs
• Specialized risk control and claims management services

You also benefit from our financial strength and stability:
• A (Excellent) by A.M. Best
• A (Strong) by Standard & Poor’s
• A2 (Good) by Moody’s

For more information, contact Matt Gartner, AVP, Environmental
Toll-free: +1 800 327 1414
Direct: +1 610 968 9294
matthew.gartner@xlgroup.com
xlenvironmental.com

Coverages are underwritten by the following XL Group plc insurance companies: Greenwich Insurance Company, Indian Harbor Insurance Company, XL Insurance America, Inc., XL Specialty Insurance Company, and XL Insurance Company Limited—Canadian Branch. Not all of the insurers do business in all jurisdictions nor is coverage available in all jurisdictions. XL Group is the global brand used by XL Group plc’s insurance subsidiaries. Information and ratings accurate as of May, 2012.

XL Group Insurance
NORA Membership Swells to 300 Companies

Over 60 companies have joined NORA in 2012 as value of membership expands

With the addition of over 60 new members in 2012, NORA has grown to 300 member companies.

“NORA is thrilled to have reached this important milestone,” said Scott D. Parker, NORA Executive Director. “Since 2002, the association has doubled in size from 150 to 300 members. NORA’s Board of Directors has been focused on enhancing the value of being a member of NORA. The overwhelming response to those efforts is confirmed by NORA’s rapid growth.”

The value of NORA membership has been and will continue to be centered on the following areas: government affairs and industry advocacy; knowledge and education; networking and events; business development; savings; and public relations.

NORA Partners With ‘American Jobs for America’s Heroes’ Campaign to Post Jobs for 60,000 Unemployed National Guard Members

Program allows NORA members to post job openings at no cost

NORA and its members continue to show support for the men and women in the military. NORA has joined with The National Guard, Center for America, the Military Spouse Corporate Career Network and Corporate America Supports You to support the “American Jobs for America’s Heroes” campaign to encourage NORA member companies to post jobs for 60,000 unemployed National Guard members.

With unemployment among the 358,000 serving National Guard members at or above 15 percent in most areas of the nation, the campaign provides direct services to connect the trained workforce in the Guard with employers in need of skilled workers and professionals. These trained and reliable candidates bring leadership, teamwork and responsibility to their employers.

With this partnership, NORA members will be able to post jobs at no charge on the National Guard Employment Network portal. Qualified National Guard members and other veterans will be actively matched to fill posted job openings.

“NORA is thrilled to have reached this important milestone,” said Scott D. Parker, NORA Executive Director. “Since 2002, the association has doubled in size from 150 to 300 members. NORA’s Board of Directors has been focused on enhancing the value of being a member of NORA. The overwhelming response to those efforts is confirmed by NORA’s rapid growth.”

The value of NORA membership has been and will continue to be centered on the following areas: government affairs and industry advocacy; knowledge and education; networking and events; business development; savings; and public relations.

With the addition of over 60 new members in 2012, NORA has grown to 300 member companies.

“NORA is thrilled to have reached this important milestone,” said Scott D. Parker, NORA Executive Director. “Since 2002, the association has doubled in size from 150 to 300 members. NORA’s Board of Directors has been focused on enhancing the value of being a member of NORA. The overwhelming response to those efforts is confirmed by NORA’s rapid growth.”

The value of NORA membership has been and will continue to be centered on the following areas: government affairs and industry advocacy; knowledge and education; networking and events; business development; savings; and public relations.

Parker added, “Now that the association has reached this milestone, the NORA Board of Directors has established a new goal to grow to 400 members within the next five years. To do this, we will expand our exceptional value to existing members, communicate the value of membership to an ever growing base of prospective members and increase our international presence.”

By growing, NORA is able to keep dues as low as possible and maximize its ability to help protect and grow companies that responsibly recycle used oil and related materials.

A full list of NORA members can be found on the next page.

The motto of the National Guard is ‘Always Ready, Always There,’” said NORA Executive Director Scott D. Parker. “Members of the National Guard have proudly been there for their states and our nation. It is now time for industry to be there for them. NORA is honored to partner with the American Jobs for America’s Heroes campaign by providing access for our members to post jobs through this program.”

One of the biggest challenges facing employers right now is finding skilled workers and professionals to fill open jobs,” said Center for America President Steve Nowlan. “Thousands of trained, skilled men and women in the National Guard, veterans, and their spouses can help fill that need. Families and communities will benefit from the economic boost. ‘American Jobs for America’s Heroes’ brings together employers and Guard members in a practical way that works.”

For more information on this program and how to sign up for the free service to post job openings online at no cost, visit the association website at www.noranews.org.
List of NORA Members

List of all 323 members as of October, 2012. To join NORA or refer a company for membership, email sparker@noranews.org.

<table>
<thead>
<tr>
<th>Company Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>AAA Chemicals Inc.</td>
</tr>
<tr>
<td>Aaron Oil Company Inc</td>
</tr>
<tr>
<td>AB Environmental</td>
</tr>
<tr>
<td>Absolute Recycling</td>
</tr>
<tr>
<td>Acadiana Recovery</td>
</tr>
<tr>
<td>Accurate Energy</td>
</tr>
<tr>
<td>Advanced Waste Services Inc.</td>
</tr>
<tr>
<td>Advantage Environmental Corp</td>
</tr>
<tr>
<td>Advantage Route Systems</td>
</tr>
<tr>
<td>Aevitas Specialty Services Corp.</td>
</tr>
<tr>
<td>Affron Fuel Oil Inc</td>
</tr>
<tr>
<td>Agricultural Services, Inc.</td>
</tr>
<tr>
<td>Air Products &amp; Chemicals</td>
</tr>
<tr>
<td>Akron Canton Waste Oil Company Inc</td>
</tr>
<tr>
<td>Al Ghurraob Holding Co</td>
</tr>
<tr>
<td>Allen Filters, Inc.</td>
</tr>
<tr>
<td>Allen Woods &amp; Associates, Inc.</td>
</tr>
<tr>
<td>Altiras</td>
</tr>
<tr>
<td>Altom Transport, Inc</td>
</tr>
<tr>
<td>AMB Group</td>
</tr>
<tr>
<td>Anchem Inc.</td>
</tr>
<tr>
<td>American Oil Company</td>
</tr>
<tr>
<td>American Petroleum Institute</td>
</tr>
<tr>
<td>American Testing Technologies</td>
</tr>
<tr>
<td>AMSPEC</td>
</tr>
<tr>
<td>Anchor Drilling Fluids</td>
</tr>
<tr>
<td>Arizona Waste Oil Services, Inc.</td>
</tr>
<tr>
<td>Atlantic Industrial Services Inc.</td>
</tr>
<tr>
<td>Automotive Oil Change Association</td>
</tr>
<tr>
<td>Bango Refining NV LLC</td>
</tr>
<tr>
<td>Bayside Oil II Inc.</td>
</tr>
<tr>
<td>Beaver Oil Company Inc</td>
</tr>
<tr>
<td>Bedford Industries, Inc</td>
</tr>
<tr>
<td>Bee Environmental Inc</td>
</tr>
<tr>
<td>Bill Adams</td>
</tr>
<tr>
<td>Blanco Oil, LLC</td>
</tr>
<tr>
<td>Blend Tech, Inc.</td>
</tr>
<tr>
<td>Blue Sky Midwest LLC</td>
</tr>
<tr>
<td>Bravo Trading International</td>
</tr>
<tr>
<td>Bright Technologies</td>
</tr>
<tr>
<td>Broward County Dept. Planning &amp; Env</td>
</tr>
<tr>
<td>Brown DuPhee Oil Co</td>
</tr>
<tr>
<td>Brown Gibbons Lang &amp; Company, LLC</td>
</tr>
<tr>
<td>Brown Industrial Inc</td>
</tr>
<tr>
<td>Buck's Oil Company</td>
</tr>
<tr>
<td>Build-All Corporation</td>
</tr>
<tr>
<td>C Stoddard &amp; Sons Inc</td>
</tr>
<tr>
<td>Cambrian Micronomems</td>
</tr>
<tr>
<td>Central Oil &amp; Supply, Corp</td>
</tr>
<tr>
<td>Century Refiners Pvt Ltd</td>
</tr>
<tr>
<td>Charlesbank</td>
</tr>
<tr>
<td>Chem-Ecol Ltd.</td>
</tr>
<tr>
<td>ChemChamp North America Corp.</td>
</tr>
<tr>
<td>Chemical Engineering Partners</td>
</tr>
<tr>
<td>Citamara Process</td>
</tr>
<tr>
<td>Clarus Technologies LLC</td>
</tr>
<tr>
<td>Clean Burn LLC</td>
</tr>
<tr>
<td>Clean Green</td>
</tr>
<tr>
<td>Clean Harbors Environ. Services</td>
</tr>
<tr>
<td>Clean Water LTD</td>
</tr>
<tr>
<td>Clean Water of New York, Inc.</td>
</tr>
<tr>
<td>CleanCare Environmental</td>
</tr>
<tr>
<td>Cleantech Environmental</td>
</tr>
<tr>
<td>Clear Choice Antifreeze</td>
</tr>
<tr>
<td>Clear Computing</td>
</tr>
<tr>
<td>Cleanwater Environ. Management Inc</td>
</tr>
<tr>
<td>Cliff Berry Inc.</td>
</tr>
<tr>
<td>Coastal Refining Corporation</td>
</tr>
<tr>
<td>Colas Inc</td>
</tr>
<tr>
<td>Colorado DEP</td>
</tr>
<tr>
<td>Como Lube and Supplies Inc</td>
</tr>
<tr>
<td>Conjopa Oil LLC</td>
</tr>
<tr>
<td>Consolidated Recycling Co Inc</td>
</tr>
<tr>
<td>Construction Resources Management</td>
</tr>
<tr>
<td>Cradon Environmental</td>
</tr>
<tr>
<td>Crystal Flash Materials Solutions</td>
</tr>
<tr>
<td>Cuda Aquose Parts Washers</td>
</tr>
<tr>
<td>Cummins Filtration</td>
</tr>
<tr>
<td>Cyn Oil Corp</td>
</tr>
<tr>
<td>Delta Oil Services</td>
</tr>
<tr>
<td>DeMenno/Kerdoon</td>
</tr>
<tr>
<td>Dennis Morgan</td>
</tr>
<tr>
<td>DesertMicro</td>
</tr>
<tr>
<td>Determan Fluid Solutions</td>
</tr>
<tr>
<td>Dexsil Corporation</td>
</tr>
<tr>
<td>DFW Waste Oil Service, Inc.</td>
</tr>
<tr>
<td>Dober</td>
</tr>
<tr>
<td>Dragon Products</td>
</tr>
<tr>
<td>Eco Klean S.A.</td>
</tr>
<tr>
<td>EK Ambiental S.A. de C.V.</td>
</tr>
<tr>
<td>Eldridge, Inc.</td>
</tr>
<tr>
<td>EMC Oil Co</td>
</tr>
<tr>
<td>Emerald Services Inc.</td>
</tr>
<tr>
<td>Emulsions Control Inc</td>
</tr>
<tr>
<td>EnergyLogic</td>
</tr>
<tr>
<td>Engineering &amp; Consultants Ltd</td>
</tr>
<tr>
<td>Enterprise Oil</td>
</tr>
<tr>
<td>Enviro Waste Oil Recovery</td>
</tr>
<tr>
<td>Environmental Energy, Inc.</td>
</tr>
<tr>
<td>Environmental Resource Associates</td>
</tr>
<tr>
<td>Environmental Specialists Inc</td>
</tr>
<tr>
<td>EnviroSolids, L.L.C.</td>
</tr>
<tr>
<td>EnviroSolutions</td>
</tr>
<tr>
<td>EnviroTec Services Incorporated</td>
</tr>
<tr>
<td>Envitech Inc.</td>
</tr>
<tr>
<td>Evergreen Oil, Inc</td>
</tr>
<tr>
<td>Excel Environmental Inc</td>
</tr>
<tr>
<td>FCC Environmental</td>
</tr>
<tr>
<td>FFS Refiners (Pty) Limited</td>
</tr>
<tr>
<td>Filter Manufacturers Council</td>
</tr>
<tr>
<td>Filtration Systems Inc</td>
</tr>
<tr>
<td>Flex Oil Service, LLC</td>
</tr>
<tr>
<td>Flexilube Pty Ltd</td>
</tr>
<tr>
<td>Florida DEP</td>
</tr>
<tr>
<td>Flottweg Separation Technology, Inc</td>
</tr>
<tr>
<td>Fountain Industries</td>
</tr>
<tr>
<td>Fremouw Environmental Services Inc.</td>
</tr>
<tr>
<td>Freshford Capital</td>
</tr>
<tr>
<td>Fuel Source LLC</td>
</tr>
<tr>
<td>Future Environmental Inc</td>
</tr>
<tr>
<td>GEA Westfalia Separator, Inc</td>
</tr>
<tr>
<td>General Combustion Corp</td>
</tr>
<tr>
<td>General Environmental Services</td>
</tr>
<tr>
<td>Georgia Petroleum Inc.</td>
</tr>
<tr>
<td>GFL Environmental East Corporation</td>
</tr>
<tr>
<td>Golden Eagle Oil Refinery, Inc</td>
</tr>
<tr>
<td>Green View Technologies Inc</td>
</tr>
<tr>
<td>H2P Wireless Solutions</td>
</tr>
<tr>
<td>Halron Lubricants Inc</td>
</tr>
<tr>
<td>Harris Law Office</td>
</tr>
<tr>
<td>Hartz Insurance</td>
</tr>
<tr>
<td>Hazleton Oil &amp; Environmental, Inc.</td>
</tr>
<tr>
<td>Heartland Petroleum LLC</td>
</tr>
<tr>
<td>Heritage - Crystal Clean, LLC</td>
</tr>
<tr>
<td>Hill Manufacturing Co.</td>
</tr>
<tr>
<td>Holston Environmental Services, Inc</td>
</tr>
<tr>
<td>Houllihan Lokey</td>
</tr>
<tr>
<td>HOWCO</td>
</tr>
<tr>
<td>Hub Oil Company LTD.</td>
</tr>
<tr>
<td>Hydrocarbon Eng. Processing Inc.</td>
</tr>
<tr>
<td>Icefire Limited</td>
</tr>
<tr>
<td>Illinois Recovery Group, Inc.</td>
</tr>
<tr>
<td>InCon Process Systems</td>
</tr>
<tr>
<td>Indigo Energy</td>
</tr>
<tr>
<td>Industrial Recycling Solutions Inc</td>
</tr>
<tr>
<td>Innovative Energy Solutions (IES)</td>
</tr>
<tr>
<td>INSERV</td>
</tr>
<tr>
<td>Insurance of America Office of America Inc</td>
</tr>
<tr>
<td>Intergulf Corp.</td>
</tr>
<tr>
<td>Iowa Waste Reduction Center</td>
</tr>
<tr>
<td>ITW Professional Auto. Products</td>
</tr>
<tr>
<td>JAM Environmental &amp; Vacuum Svcs</td>
</tr>
<tr>
<td>Jebro Inc</td>
</tr>
<tr>
<td>JMETXSA S.A. de C.V.</td>
</tr>
<tr>
<td>JPO Absorptins</td>
</tr>
<tr>
<td>Kellen Environmental Corporation</td>
</tr>
<tr>
<td>Ken Kriet Ian Consulting</td>
</tr>
<tr>
<td>Kentucky Petroleum Recycling Inc</td>
</tr>
<tr>
<td>Keteca USA, Inc.</td>
</tr>
<tr>
<td>Kingfish Group</td>
</tr>
<tr>
<td>Kroff Materials Reprocessing</td>
</tr>
<tr>
<td>LABCAL SERVICES INC. dba LCS</td>
</tr>
<tr>
<td>Lamb Fuels, Inc.</td>
</tr>
<tr>
<td>LCI Corporation</td>
</tr>
<tr>
<td>LEL Environmental Solutions</td>
</tr>
<tr>
<td>Little Dipper Holdings</td>
</tr>
<tr>
<td>Loo's Oil Company Inc</td>
</tr>
<tr>
<td>Logan Oil</td>
</tr>
<tr>
<td>LORCO Petroleum Services</td>
</tr>
<tr>
<td>Louisiana Re-Refining, LLC</td>
</tr>
<tr>
<td>Lube-Tech Liquid Recycling, Inc.</td>
</tr>
<tr>
<td>Lubline Corp.</td>
</tr>
<tr>
<td>Luzon Environmental Services</td>
</tr>
<tr>
<td>Lwart Lubricantes</td>
</tr>
<tr>
<td>M&amp;M Used Oil Services, Inc.</td>
</tr>
<tr>
<td>Maryland Environmental Service</td>
</tr>
<tr>
<td>Master Lube Recycling LLC</td>
</tr>
<tr>
<td>Metro Environmental Inc</td>
</tr>
<tr>
<td>Mid-States Environmental MTKG</td>
</tr>
<tr>
<td>Midstate Environmental Services</td>
</tr>
<tr>
<td>Midstates Oil Refining Co, LLC</td>
</tr>
<tr>
<td>Midwest Environmental Services</td>
</tr>
<tr>
<td>Mike Sommer</td>
</tr>
<tr>
<td>Mil Speck ReRefining Oil Co.</td>
</tr>
<tr>
<td>Mobile Fluid Recovery, Inc.</td>
</tr>
<tr>
<td>Montana DEQ</td>
</tr>
<tr>
<td>Moore Oil Environmental Services</td>
</tr>
<tr>
<td>Morgan Oil Marine</td>
</tr>
<tr>
<td>Mouvex</td>
</tr>
<tr>
<td>National Chemical Supply Corp</td>
</tr>
<tr>
<td>National Petroleum Product Co.</td>
</tr>
<tr>
<td>Nature's Fuel</td>
</tr>
<tr>
<td>NC State Surplus</td>
</tr>
<tr>
<td>Necessary Oil Co.</td>
</tr>
<tr>
<td>New Seaview LLC</td>
</tr>
<tr>
<td>Newalta Corporation</td>
</tr>
<tr>
<td>Newport Steel Inc.</td>
</tr>
<tr>
<td>NexLube Tampa LLC</td>
</tr>
<tr>
<td>NJ Department of Environmental Prot</td>
</tr>
<tr>
<td>Noble Oil Services Inc.</td>
</tr>
<tr>
<td>NOCO Energy Corp</td>
</tr>
<tr>
<td>North American Lubricants Company</td>
</tr>
<tr>
<td>Northland Products Company</td>
</tr>
<tr>
<td>NPS Corporation</td>
</tr>
<tr>
<td>Nuset Industries, Inc.</td>
</tr>
<tr>
<td>NUTRECYCLE LLC</td>
</tr>
<tr>
<td>Oil Distributing Co./A Reladyne Co.</td>
</tr>
<tr>
<td>Oil Re-Refining Company</td>
</tr>
<tr>
<td>Oil Recovery Corp</td>
</tr>
<tr>
<td>Oil Recycle Solutions</td>
</tr>
<tr>
<td>Olimen's Truck Tanks Inc.</td>
</tr>
<tr>
<td>oily Waste Processors Inc.</td>
</tr>
<tr>
<td>Oldcastle Materials Group</td>
</tr>
<tr>
<td>Olein Recovery Corporation</td>
</tr>
<tr>
<td>Omega Refining LLC</td>
</tr>
<tr>
<td>On-Site Antifreeze Recycling</td>
</tr>
<tr>
<td>ONA Metals, LLC</td>
</tr>
<tr>
<td>Onken Inc</td>
</tr>
<tr>
<td>ORI Recovery, Inc</td>
</tr>
<tr>
<td>Owner Resource Group</td>
</tr>
<tr>
<td>Par-Kan Company</td>
</tr>
<tr>
<td>Paradise Energy</td>
</tr>
<tr>
<td>Partherm Corp.</td>
</tr>
<tr>
<td>Paul J. Orlowski, Ph.D.</td>
</tr>
<tr>
<td>Pennsylvania DEP</td>
</tr>
<tr>
<td>PESCO-BEAM Environmental PETROMAX</td>
</tr>
<tr>
<td>Petrosolutions LLC</td>
</tr>
<tr>
<td>Petrotech Southeast, Inc.</td>
</tr>
<tr>
<td>Piper Jaffray &amp; Co</td>
</tr>
<tr>
<td>PIPS GL</td>
</tr>
<tr>
<td>Plummer's Environmental Services, Inc</td>
</tr>
<tr>
<td>Polar Environmental Service Corp.</td>
</tr>
<tr>
<td>Porocel International</td>
</tr>
<tr>
<td>Praxair, Inc.</td>
</tr>
<tr>
<td>Products Plus, Inc.</td>
</tr>
<tr>
<td>Purulube, Inc.</td>
</tr>
<tr>
<td>Purvin &amp; Gertz</td>
</tr>
<tr>
<td>Q Environmental, Inc.</td>
</tr>
<tr>
<td>Quest Recycling Services, LLC</td>
</tr>
<tr>
<td>Raider Environmental Services</td>
</tr>
<tr>
<td>Ramos Environmental Services</td>
</tr>
<tr>
<td>Reclam Group</td>
</tr>
<tr>
<td>Recycle Oil Co</td>
</tr>
<tr>
<td>Recycle Technologies</td>
</tr>
<tr>
<td>Recycling Fluid Technologies</td>
</tr>
<tr>
<td>Red Giant Oil Company</td>
</tr>
<tr>
<td>Renaissance Oil Inc</td>
</tr>
<tr>
<td>REZNOR</td>
</tr>
<tr>
<td>Rhode Island DEM</td>
</tr>
<tr>
<td>Rhode Island Public Transit Authority</td>
</tr>
<tr>
<td>Rivergreen Water Recycling</td>
</tr>
<tr>
<td>Rock Creek Oil, LLC</td>
</tr>
<tr>
<td>Rose Foundation</td>
</tr>
<tr>
<td>SA Recycling</td>
</tr>
<tr>
<td>Safety-Kleen Systems, Inc.</td>
</tr>
<tr>
<td>Scopel Marketing, Inc.</td>
</tr>
<tr>
<td>Select Environmental, An O’Rourke Co.</td>
</tr>
<tr>
<td>SESCO</td>
</tr>
<tr>
<td>Sheldon Oil Services, Inc.</td>
</tr>
<tr>
<td>Solvents and Petroleum Service Inc.</td>
</tr>
<tr>
<td>Source Oil &amp; Asphalt Supply, Inc</td>
</tr>
<tr>
<td>Southeastern Petroleum LLC</td>
</tr>
<tr>
<td>Southwest Oil Inc</td>
</tr>
<tr>
<td>Specialty Environmental Svcs of TX</td>
</tr>
<tr>
<td>Spirit Services, Inc.</td>
</tr>
<tr>
<td>StateGreen Oil</td>
</tr>
<tr>
<td>Summit Environmental Technologies</td>
</tr>
<tr>
<td>Sunrise Environmental Corporation</td>
</tr>
<tr>
<td>Superior Lubricants Co, Inc.</td>
</tr>
<tr>
<td>Synergy Recycling, LLC</td>
</tr>
<tr>
<td>Systech Environmental Corp</td>
</tr>
<tr>
<td>SystemOne Technologies Inc.</td>
</tr>
<tr>
<td>TCI of Alabama, LLC</td>
</tr>
<tr>
<td>TCM Fuel's Recycling Inc.</td>
</tr>
<tr>
<td>Tennessee Dept. of Envt. Conservation</td>
</tr>
<tr>
<td>Texpar Energy LLC.</td>
</tr>
<tr>
<td>The Lube Stop, Inc.</td>
</tr>
<tr>
<td>The Meadows Group</td>
</tr>
<tr>
<td>The Penney Companies</td>
</tr>
<tr>
<td>ThermoEnergy Corp.</td>
</tr>
<tr>
<td>Thermo Fluids Inc.</td>
</tr>
<tr>
<td>Tote Systems</td>
</tr>
<tr>
<td>Tradebe Environmental Services</td>
</tr>
<tr>
<td>Tri State Oil Reclaimers, Inc</td>
</tr>
<tr>
<td>Tri State Recycling Services Inc</td>
</tr>
<tr>
<td>Tri-State Tank, L.L.C.</td>
</tr>
<tr>
<td>Trihydro Corporation</td>
</tr>
<tr>
<td>Truck Works Inc.</td>
</tr>
<tr>
<td>Turn-Key Environmental</td>
</tr>
<tr>
<td>U.S. Foundry &amp; Manufacturing Corp.</td>
</tr>
<tr>
<td>Uni-ram Corporation</td>
</tr>
<tr>
<td>United Solutions Inc.</td>
</tr>
<tr>
<td>Unicastle Services Inc</td>
</tr>
<tr>
<td>Universal Environmental Services, LLC</td>
</tr>
<tr>
<td>Universal Lubricants, LLC</td>
</tr>
<tr>
<td>URS Corporation</td>
</tr>
<tr>
<td>US Army Fort Hood</td>
</tr>
<tr>
<td>US Dept of Energy, WAPA</td>
</tr>
<tr>
<td>US EPA</td>
</tr>
<tr>
<td>US Peroxide</td>
</tr>
<tr>
<td>US Technologies S.A. de C.V.</td>
</tr>
<tr>
<td>Usher Oil Company</td>
</tr>
<tr>
<td>Utah DEQ</td>
</tr>
<tr>
<td>Valley Environmental Service LLC</td>
</tr>
<tr>
<td>VeroLube, Inc.</td>
</tr>
<tr>
<td>Vertex Energy Inc</td>
</tr>
<tr>
<td>Vertex Recovery, LP</td>
</tr>
<tr>
<td>VeruteK Technologies</td>
</tr>
<tr>
<td>Vesco Oil Corporation</td>
</tr>
<tr>
<td>Virginia DEQ</td>
</tr>
<tr>
<td>VLS Recovery Services</td>
</tr>
<tr>
<td>Vortex Recycling</td>
</tr>
<tr>
<td>Waste Oil Collectors Inc</td>
</tr>
<tr>
<td>Weatherford/MCC, Inc</td>
</tr>
<tr>
<td>Westchester Waste Oil Company, Inc.</td>
</tr>
<tr>
<td>Western Oil Inc</td>
</tr>
<tr>
<td>World Petroleum Corp</td>
</tr>
<tr>
<td>Worldwide Recovery Systems</td>
</tr>
<tr>
<td>Xeray Systems Inc</td>
</tr>
<tr>
<td>XL Insurance</td>
</tr>
<tr>
<td>Yakima County Waste Facility</td>
</tr>
<tr>
<td>Zurich</td>
</tr>
</tbody>
</table>

2012, Issue 2, Page 5
New NORA Membership Plaque

Display your commitment to your national trade association

As an added value to membership, NORA provides member companies the chance to purchase an affordable membership plaque.

This 12’ by 15’ handsome plaque is a great way to display your company’s membership in your national trade association along with your commitment to responsible recycling.

The plaque features magnetic plates that can be easily updated each year. Your company will receive a nameplate for each year it has been in good standing with the association along with nameplates for each subsequent year your company maintains its NORA membership.

To order your membership plaque with your company name engraved on it, visit the NORA online store at www.noranews.org or contact NORA at 703-753-4277 or sparker@noranews.org. The price for this custom membership plaque is $200.

Oilmen’s Truck Tanks

stands ready to help you with all of your Waste Oil needs.

Oilmen’s Waste Oil Truck with Safety Rails.

Pneumatically operated Safety Rails can be raised and lowered by the operator from the ground. Rails are tied into the air brakes and will lower when brakes are released.
Ozone Transport Commission Approves Model Rule on Solvent Degreasing

The Ozone Transport Commission, composed of 12 northeastern states and Washington, D.C., unanimously voted to adopt the OTC Model Rule for Solvent Degreasing on May 24, 2012.

The 32-page OTC model rule calls for parts washing solution that have less than 25 grams per liter VOC. While not actually banning solvent, this provision would likely prevent the use of solvent in states that adopt the rule.

The rule is quite stringent with few exemptions (i.e. no remote reservoir exemption). The only exemptions for the model rule are for the aerospace, medical, and military industries.

Members of the OTC currently include Connecticut, Delaware, DC, Maine, Maryland, Massachusetts, New Hampshire, New Jersey, New York, Pennsylvania, Rhode Island, Vermont and Virginia.

By June 2013, the number of states in the OTC may expand from 12 to 31.

Each state may implement the rule as is, modify the rule to accommodate the market in its state or choose to take no action. The recommended implementation date for this rule is January 1, 2014.

NORA has participated in two recent California Used Oil Life-Cycle Assessment (LCA) Stakeholder Meetings in August and September.

NORA continues to be an active participant in the LCA with representatives attending nine meetings in Sacramento thus far in addition to participating in numerous conference calls.

Recent meetings involved the scenario models and data that will be used for the study.

The association has agreed to support the LCA by providing data from its members located both inside and outside the state of California. In addition, NORA has set up tours of recycling facilities for LCA researchers.

The mission of the project is to promote increased collection and responsible management of used oil generated in California by conducting a comprehensive life cycle analysis of the used lubricant and industrial oil management process from generation to collection, transportation, and reuse alternatives.

The next Stakeholder Meeting will be held December 4-5 in Sacramento, California. NORA Senior Consultant Jack Waggener will provide an update on the California Used Oil LCA at the 2012 NORA Annual Conference.
2012 Mid-Year Meeting Draws Over 160 Industry Leaders

Over 160 members gathered at the Renaissance Baltimore Harborplace Hotel in Baltimore, Maryland for the 2012 NORA Mid-Year Meeting on June 20-22.

Members networked and addressed the latest regulatory and business issues facing the liquid recycling industry. NORA General Counsel Chris Harris gave members an update on the EPA Solid Waste Rule and NORA’s response.

If you were unable to attend the Mid-Year Meeting, please visit www.noranews.org and click on the appropriate committee or group to gain access to minutes from each session. You may also contact the NORA office for an electronic file of the Mid-Year Meeting book.

Insight: Mary Barcella, Director of North American Natural Gas, IHS CERA, provided NORA’s lunch presentation. Barcella addressed NORA members regarding the outlook for the North American natural gas market and how it will compare to crude oil/lubricants sector.

Government Affairs: The heart and soul of NORA is addressing threats and opportunities facing the liquid recycling industry. The Government Affairs Committee heard reports from the various NORA councils and working groups. From left to right: Chris Bergstrom, NOCO Energy (Government Affairs Committee Chairman); Angelo Zanfardino, Safety-Kleen (Used Oil Council Vice Chairman); Carrie Reese, Intergulf (Distilled Fuels Working Group Chairman); and Dennis Kelly, Dober (Antifreeze Working Group Chairman).

Reacquainting: XL Insurance hosted NORA’s Opening Reception at the Mid-Year Meeting in Baltimore.
EPA Lawsuit: General Counsel Chris Harris updated members about the status of NORA’s lawsuit against the EPA over its final rule on the definition of solid waste as well as the anticipated effects the rule will have on collectors and processors of on and off-spec used oil.

Closing Reception: For the first time, NORA hosted a closing reception at the conclusion of the committee sessions. It was a perfect way to close the meeting with networking opportunities.

NORA Executive Director Scott D. Parker informed attendees about the topics and issues that would be addressed during the Baltimore meeting.
NORA’s Board of Directors recently approved the NORA Position Statement on Re-Reﬁned Content on Finished Products that recommends a minimum re-reﬁned content of 50% base oil in ﬁnished oil products labeled as re-reﬁned or recycled.

The association’s Re-Reﬁned Lubricant Working Group unanimously approved the position statement on June 21 at the 2012 NORA Mid-Year Meeting in Baltimore, Maryland. NORA’s Board of Directors subsequently approved the position statement on June 22.

The full position statements says: “Resolved, that NORA, in an effort to provide authoritative guidance in the determination of re-reﬁned content in a ﬁnished oil product that is labeled “re-reﬁned or recycled” hereby endorses a minimum re-reﬁned content of 50% base oil as a percentage of the total base oil component (before additives are added) in a ﬁnished oil product in order to be labeled as re-reﬁned or recycled. NORA also recommends for market transparency and disclosure that these products labeled as re-reﬁned or recycled list the percentage of re-reﬁned content on the label.”

NORA’s Board of Directors approves Position Statement on Re-Reﬁned Content on Finished Lubricants

Position statement endorses a minimum re-reﬁned content of 50% base oil in ﬁnished oil products labeled as re-reﬁned or recycled

“We Are Responsible” Campaign

NORA’s Board of Directors approved funds for NORA staff to develop collateral for the NORA “We Are Responsible” campaign. NORA is creating posters, decals and other marketing collateral to help promote its member companies’ commitment to the responsible recycling of used oil and related materials.

The purpose of this campaign is to tell the story of NORA members to the general public and raise awareness of oil recycling while giving NORA members a promotional tool for their businesses.

Collateral materials are expected to be available in late 2012.

The campaign will create three ways to help display NORA member’s commitment to responsible recycling:

- Website: For member use on their websites
- Posters: To hang in workplace/distribute to customers
- Window Decals: For windows, company vehicles, customers

Members will have the option to include their company logo on collateral for a small fee.
Onken Incorporated

Providing innovative and economical solutions for your oil storage needs.

“Lube Oil Storage Tanks”
~ 12 gauge steel construction.
~ Durable powder coat finish.
~ Space saving design.
~ Available in 150 and 300 gallon.
~ Use your pump or optional drum valve.

“Used Oil Storage Tank”
~ 10 gauge steel construction.
~ Durable powder coat finish.
~ Double wall, UL 142 listed.
~ Casters for easy placement.
~ 12 inch product fill.
~ Complete with all fittings.

Visit us on the web: www.onkens.net or Contact us at 309.562.7271 or dhull@onkens.net
2012 NORA Annual Recycling Conference & Trade Show
Join over 350 leaders in the liquid recycling industry’s premier networking and education event

The 2012 NORA Annual Recycling Conference & Trade Show will be held November 7-10, 2012 at the Hyatt Regency Coconut Point Resort & Spa in Bonita Springs, Florida.

Join over 350 leaders in the liquid recycling industry for business networking and educational sessions. A record 49 exhibitors will be on hand offering the latest technology and equipment at NORA’s largest trade show ever.

Register
A Conference Registration form has been attached to this newsletter. You may also register online at www.noranews.org.

Trade Show
The NORA trade show will feature 49 exhibitors. For a full list of exhibitors, see pages 14-15. To view additional information about these companies and the most current list of exhibitors, please visit: www.noranews.org/?2012Exhibitors

Sponsorships Available
A Sponsorship Reservation form has been attached to this newsletter. This is a “once a year event” sponsorship opportunity to promote your company to the entire industry. All sponsors will be thanked in the newsletter, on an oversized sign at the event and in the conference books. Most sponsorships are offered on a first come, first served basis. For more information on sponsorships, see pages 18-19 or visit www.noranews.org.

Hotel Information
Hyatt Regency Coconut Point Resort & Spa
5001 Coconut Road
Bonita Springs, Florida 34134
239-444-1234

There are many options for those still needing a sleeping room. If you need assistance obtaining a sleeping room, please email Casey Parker at casey@noranews.org.

NORA is maintaining a wait list at the Hyatt Regency while the association is working on obtaining additional rooms.

Alternatively, the Hyatt Place Coconut Point, which is approximately 2 miles from the Hyatt Regency Coconut Point, has rooms available. For reservations at the Hyatt Place, call (239) 495-1395. Understand the cancellation policy of the hotel so that you can move to the Hyatt Regency if a room becomes available.

If you have a room and need to cancel it, please do so by contacting Casey Parker at casey@noranews.org so that an attendee on NORA’s wait list may be given that room. Rooms cancelled by calling the hotel directly may not go to NORA members on the wait list.
PCBs/TSCA Reform: Steve Shimberg

Steve Shimberg, one of the most experienced and highly respected environmental attorneys in the United States, will provide an in-depth discussion of the opportunities during the next Congressional session to amend the Toxic Substances Control Act (“TSCA”) in order to address the immensely complicated problems faced by NORA members whose facilities become contaminated by PCBs. Typically, EPA targets the used oil processor rather than the PCB generator and compels the processor to pay for the expensive clean-up. Mr. Shimberg's lengthy career at the Justice Department, EPA and the Senate Environment and Public Works Committee (where he served as Staff Director and Chief Counsel), gives him a unique perspective to accurately analyze the legislative climate and the political dynamics from each of the key players’ perspectives.

Additional Topic Discussions Include:
(Tentative/Subject to Change)

2013 Oil Recycling Market Outlook
Annual report by the Executive Director on the latest analysis for next year’s market. The session will specifically address:
• The 2013 asphalt market
• A complete review of current and future re-refineries and other advanced processors of use oil
• The forecast for the 2013 lubricant market
• Bonus: this session will feature the launch of a new, member only, on-line outlook tool.

Update on NORA’s Lawsuit Against EPA’s Solid Waste Rule
Hear the latest report on this important rule that has the potential to impact every collector and processor of on and off-spec used oil.

Update on California Used Oil Life Cycle Assessment
The state is about halfway complete with this $6 million analysis of the used oil market. Learn where this project stands, where it is headed, and why it will ultimately affect every NORA member (regardless of location).

Hydrogen Supply for Oil Re-Refining
Economic and operational tradeoffs of different modes of supply for re-refiners.

Industry Valuations, Transactions & Capital Markets
The liquid recycling market is becoming more dynamic. Hear about the current valuations of companies in this sector, information about recent transactions, as well as a look at the overall capital markets.

The Future of Filters
‘Element Filters’ are being seen more frequently in the marketplace. Is the trend going to increase? What will filters in the future look like and are manufacturers considering “design for recycling?” How will this affect NORA members?

Protecting Yourself from Disgruntled Employees
The potential damage that can be caused by a disgruntled employee is enormous. Hear what policies and strategies you should consider to protect your business.

Preparing for ObamaCare
Many of the provisions that will affect NORA members related to the Patient Protection and Affordable Care Act go into effect on January 1, 2014. From a business perspective, here what those provisions are, what your options are and the best way to prepare.

CSA 2010 Replacing SafeStat
Learn about this new USDOT program.

So You Want to Add More Value to Used Oil...

Environmental and Regulatory Due Diligence – What to Know Before you Buy or Sell

Keynote Speaker: Stuart Varney
FOX Business Network anchor Stuart Varney will speak to NORA members just two days after the 2012 presidential election as the keynote speaker at the Annual Conference. He will discuss how the political climate and economic agenda of the elected administration will affect the nation in the years to come.

The current global economic crisis is front page news around the world and is unprecedented in its far-reaching scope. Such momentous change has not occurred for decades, and the cascade of financial trouble has devastated many world economies. Despite this, Varney offers a positive take on the economy, and in plain talk, describes, with up-to-the-minute detail, the current financial situation and what it means for you, your family, and your business. In this age of uncharted economic territory, Varney shares his most pivotal reminder: America, and only America, has the flexibility and confidence to lead the world out of the crisis and come out stronger than ever.

Exclusive 2012 NORA Keynote Speaker Sponsor

XERAY Systems
NORA Fishing Outing  
**Sponsored by Vertex Energy**

On Saturday, November 10, you are invited to join NORA for a half day of off-shore fishing. Buses will depart at 7:15 am from the Hyatt Coconut Point for the Port-O-Call Marina in Naples and return to the hotel at approximately 1 pm.

Each boat holds 10-12 passengers. Vertex Energy will provide shirts and snacks. Fishing licenses and all fishing tackle will be provided by the boat company; you may bring your favorite rod if you wish. Please bring a hat, sunscreen, and sunglasses.

Boats go 8-20 miles into the gulf. You may catch grouper, snapper, king mackerel and barracuda. Your catch can be cleaned and bagged for you.

Compete for one of the many awards, including largest fish and most fish caught. Cost to participate is $125.

**About Raptor Bay Golf Course:**
Hyatt Regency Coconut Point Resort and Spa sought the expertise of golf legend Raymond Floyd to design 18 holes of golf that would make history as the first course in the world to receive Audubon International’s Gold Signature Sanctuary Certification. The tournament quality course features wide fairways with one height of cut throughout and five sets of tees to give players of every skill level a memorable outing.

**Tentative Agenda**  
*Subject to Change*

**Wednesday, November 7th**
- 11:00 AM - 3:00 PM  Exhibitor Set Up
- 11:00 AM - 4:00 PM  Registration
- 4:00 PM - 4:30 PM  New Member/Board Member Reception
- 4:30 PM - 7:30 PM  Grand Opening Reception

**Thursday, November 8th**
- 7:00 AM - 8:00 AM  Continental Breakfast in Trade Show
- 8:00 AM - 11:45 AM  Conference Sessions Open
- 11:45 AM - 6:00 PM  NORA Annual Golf Tournament

**Friday, November 9th**
- 8:00 AM - 9:00 AM  Continental Breakfast in Trade Show
- 9:00 AM - 12:00 PM  Conference Sessions Open
- 6:45 PM - 10:00 PM  NORA Closing Party

**Saturday, November 10th**
- 7:15 AM - 12:45 PM  NORA Annual Fishing Expedition

---

NORA Golf Tournament  
**Sponsored by Dexsil**

Join your NORA colleagues on the afternoon of Thursday, November 8 for the annual NORA golf tournament at the Raptor Bay Golf Course, adjacent to the Hyatt Regency Coconut Point.

Shotgun start at 12:45 pm, Thursday, November 8, 2012. Rental clubs are available for men and women; right handed or left handed, at $60/set. Rental golf shoes are available for $30/pair.

To arrange for rental clubs or shoes, contact Peggy at peggy@noranews.org no later than October 31.

Tournament fee of $130 covers greens fees, cart fees, lunch, taxes, gratuities, and range balls. Dexsil is generously providing beverage cart service, buffet and the bar at the reception following the tournament as well as prizes and organizational support.

**About Raptor Bay Golf Course:**
Hyatt Regency Coconut Point Resort and Spa sought the expertise of golf legend Raymond Floyd to design 18 holes of golf that would make history as the first course in the world to receive Audubon International’s Gold Signature Sanctuary Certification. The tournament quality course features wide fairways with one height of cut throughout and five sets of tees to give players of every skill level a memorable outing.
Software for Recycled Oil
Routing Software that Works

For nearly 20 years, Advantage Route Systems has been designing quality software that works for oil recycling companies like yours. Our complete software package will help you manage your business better whether you have 2 trucks or 20. We use handheld computers to help you collect data in the field. This ties to our powerful back end office system that tracks customers, helps you plan pickups and much more.

Our office software will help with:

- Route scheduling and capacity planning
- Mapping and route optimization
- Tank tracking and servicing
- Printing “Pay for Oil” checks
- Oil recovery tracking using our handhelds
- Real-time dispatch

In addition to the best software, you also get a support team that is second to none. We provide 24/7 assistance. It is like having your own IT department at a fraction of the cost.

Here are a few of our happy customers!
Lamb Fuels
Mid States Oil
Howco

We partner with each of our customers to provide exceptional service!

Call us today for a free demonstration!
1.888.294.7688

www.AdvantageRS.com  -  1.209.632.1122  -  Toll Free (USA) 1.888.294.7688  -  sales@AdvantageRS.com
Annual Conference Sponsorship Opportunities

All members should be a sponsor to help make this an amazing event. Thank you in advance for your generosity. For just a small contribution, you can support your industry and your business. This is a “once a year event” sponsorship opportunity to promote your company to the entire industry. All sponsors will be thanked in the newsletter, on an oversized sign at the conference and in the conference books. For more information, visit www.noranews.org. Contact casey@noranews.org with any questions.

Bar / Drink Ticket Sponsor
If purchased exclusively $3000
Separately, only four available $800
Your logo will be printed on the drink tickets for the Wednesday evening Opening Reception and on signs around the bar. Note: This sponsorship is only available “exclusively” if no other companies have purchased it “separately”. Call NORA. Needs to be ordered by October 22.

Audio / Visual Sponsor
If purchased exclusively $2750
Separately, only three available $1000
Your logo will be prominently displayed when the ‘splash screen’ is displayed in the main meeting room. As an added bonus, this sponsorship includes a free full page color ad in the conference book (a $525 value). Note: This sponsorship is only available “exclusively” if no other companies have purchased it “separately.”

Thumb Drive Sponsor
Only one available (first come, first served) $2500
Your logo will be printed on the thumb drive to be handed out to all attendees. The Thumb Drive will include all the conference presentations submitted to NORA prior to the conference. As an added value, this sponsorship includes one “Thumb Drive Ad Promo” (a $1000 value). Needs to be ordered by October 15.

Paper & Pen Sponsor
Only one available (first come, first served) $2000
Your logo will be on the Pen & Paper set which will be placed at all the seats at the beginning of the conference. Needs to be ordered by October 15.

Thumb Drive Ad Promo
Limited availability $1000
A file supplied by your company will be included on the thumb drives that will be distributed to all attendees and will include all the conference presentations supplied to NORA prior to the start of the conference. You can supply a PowerPoint, PDF file or video file.

Ribbon Cutting Sponsor $500
On Wednesday evening, your company will be announced and thanked to all the attendees waiting to enter the hall before the ribbon is cut. NORA will have special entertainment to open the trade show. Your logo will be prominently displayed.

Bag Sponsor $475
Your logo will be printed on fabric conference bags that is handed to all attendees. Needs to be ordered by October 15.

Grand Opening Exhibit Reception
Limited availability $400
This member-only event is great exposure for you at NORA’s premier networking event. Your logo will be prominently displayed on all signs for the reception. Your company will be thanked at the reception. Your logo will be shown next to this event on all conference schedules.

Spouse Brunch Sponsor $300
This sponsorship helps upgrade the food for the spouses’ brunch on Thursday.

Thursday Continental Breakfast $250
Your logo will be prominently displayed on all signs for the breakfast. Your company will be thanked at the dinner. Your logo will be included next to this event on all conference schedules.

Friday Continental Breakfast $250
Your logo will be prominently displayed on all signs for the breakfast. Your company will be thanked at the dinner. Your logo will be included next to this event on all conference schedules.

Candy Bowl Sponsor
Only five remaining $250
Your logo will be displayed around the NORA Candy Bowl at registration.

Bag Insert Sponsor
Only nine remaining $250
You provide the insert and NORA will stuff it into the Conference Bags that are distributed to all attendees at registration. You could provide hats, coozies, flyers, etc. Items need to be delivered to hotel by November 6th.

Golf Hole Sponsor
Only 15 remaining $200
Your logo will be printed on a sign that will be placed at one of the holes during the Thursday golf tournament.

Conference Book Advertising
Advertising in the front of the Conference Book distributed to all attendees. We will even produce your ad. Call 703-753-4277 for more information.

Full Page Color Ad $525
Full Page Black and White Ad $425
Half Page Color Ad $300
Half Page Black and White Ad $225

Complete the attached form and return.

2012, Issue 2, Page 18
Closing Party Sponsorship Opportunities

The Waterfall Pool Deck at the Hyatt Coconut Point will be the perfect setting to celebrate the closing party of the 2012 NORA Conference on the evening of November 9.

This event is included FREE with any conference registration or spouse/guest package. However, the registration fees simply cover the food costs. To make this event first-class, your help is needed.

NORA is seeking to raise $15,000, $25,000 or $35,000 to help realize NORA’s wish list to upgrade the quality of this function.

Sponsors will be recognized on the front cover of the Conference Book.

All closing party sponsorships are due October 29. These sponsorships are available on a first come, first served basis.

### NORA Wish List

If NORA is able to raise noted goal for the Closing Party sponsorships, NORA will be able to add the following:

---

**Goal 1: $15,000**
- **Entertainment Upgrade**
  Upgrade to a full band.

**Goal 2: $25,000**
- **Commemorative Photo**
  Professional photographer will provide on-site photo to capture this special event.

**Goal 3: $35,000**
- **Open Bar!**

---

### LEVEL 1

**$5000**
- Large Logo on front cover of Conference Book (full color logo)
- Table reserved in front near the entertainment
- Logo on “Thank You” Page in next NORA Newsletter
- B&W Full Page Ad in the Conference Book ($425 value)
- Large Logo on Banner at Closing Party
- Closing Party sponsor ribbon on badge
- Recognized at dinner • Large Logo on Commemorative Photo Jacket

### LEVEL 2

**$2000**
- Large Name on front cover of Conference Book
- Large Name on “Thank You” Page in next NORA Newsletter
- B&W Half Page Ad in the Conference Book ($225 value)
- Large Name on Banner at Closing Party
- Closing Party sponsor ribbon on badge
- Recognized at dinner • Logo on Commemorative Photo Jacket

### LEVEL 3

**$1000**
- Name on welcome banner
- Closing Party sponsor ribbon on badge
- Name on Conference Book Cover
- Recognized at dinner • Large Name on Commemorative Photo Jacket
- Name on “Thank You” Page in next NORA Newsletter

### LEVEL 4

**$500**
- Small Name on welcome banner
- Closing Party sponsor ribbon on badge
- Small Name on Conference Book Cover
- Recognized at dinner • Name on Commemorative Photo Jacket

### LEVEL 5

**$200**
- Closing Party sponsor ribbon on badge
- Recognized at dinner

---

*It to NORA to reserve a sponsorship.*
Effective January 1, 2013, the US Department of Transportation will mandate the basic description sequence for domestic hazardous shipping papers use the following format:

Identification Number  
Proper Shipping Name  
Hazard Class  
Packing Group

The basic description can be listed either horizontally or vertically.

The newly mandated basic description sequence, based upon DOT’s Docket HM-215I, will mirror the basic description sequence requirements for hazardous materials shipped internationally.

Those that do not follow the format would be subject to DOT’s baseline penalties of $500 per shipping paper. The failure of the shipper to properly describe the hazardous material on the shipping paper is one of the most frequently cited safety violations of the Hazardous Materials Regulations, Title 49 CFW Parts 100-185.

The person who provides the shipping paper shall record the date the hazardous material is accepted by the carrier and maintain a copy or electronic images of this shipping paper for two years from that date. The copies must be accessible at or through the principal place of business and must be made available if requested by an authorized official of a Federal, State, or local government agency at reasonable times and locations. (HMR Section 172.201)


---

Mark Your Calendar!

2013 NORA Winter Meeting  
February 27 - March 1, 2013  
The Cosmopolitan • Las Vegas
OBERG SB-600
Oil Filter Baler

Process 17-19 Drums Per Hour/Continuous Feeding
Makes 6” x 6” x variable length bricks

Call for more info: (800) 848-8228

Bedford Industries Inc.
Monroe, WA

www.oberg-crusher.com
NORA Buyers Guide

New tool to access over 90 NORA supplier/vendor members who provide products and services to the liquid recycling industry

NORA recently introduced its new NORA Buyers Guide, giving members an additional tool to find suppliers of products and services geared toward the liquid recycling industry. All companies listed in the guide are NORA members.

Each month, the NORA website averages over 10,000 page views and over 3,000 unique visitors. In addition, the association regularly communicates with over 1,700 industry contacts who are directed toward the NORA Buyers Guide for all product and service needs.

All NORA supplier/vendor members receive a free listing in the guide. Members wishing to upgrade to a premium listing that includes full contact information, logo, product photos/descriptions and more should contact NORA at 703-753-4277 or sparker@noranews.org. Premium listings are just $400/year.

Supplier Spotlight: Par-Kan Company

Location: Silver Lake, Indiana
Contact: Todd Sheets
Phone: 260-352-2141
Email: tsheets@par-kan.com
Web: www.par-kan.com

Description: Par-Kan offers Leakproof Steel Containers for storage of disposable oils and filters. Containers are available in various sizes with poly lids, fork pockets and caster frames.

Q: How long has Par-Kan been a member of NORA?
A: Par-Kan has been a member of NORA for 10 years.

Q: How is your company connected to the liquid recycling industry?
A: Par-Kan manufactures steel collection containers for used oil filters and oil.

Q: What products does Par-Kan provide to the liquid recycling industry?
A: Par-Kan builds containers up to 10 cubic yards. We can customize containers to fit anyone’s needs.

Q: What value do you find in NORA membership?
A: As a member of NORA, our company has been able to build relationships with other NORA members, which has grown sales for Par-Kan.

Q: What other ways does NORA membership help Par-Kan in its sales efforts?
A: Attending NORA events, reading newsletter and viewing the NORA website help our company stay current in the industry.
Oil/Oil Filter Collection Equipment

Containers
• 100 to 400 gallon capacity
• Pressure tested for leaks
• Powder coat finish

Poly Lids
• One piece construction
• Pre-assembled
• No rust or fading

Options
• Steel Lids
• Lid locks & more

Par-Kan Company
800-291-5487 • www.par-kan.com • greasesales@par-kan.com • Silver Lake, IN
Industry News

For additional information on these news items, visit www.noranews.org/news.

Mil Speck Oil Re-Refining to Develop Re-Refinery in West Virginia
Renewable Manufacturing Gateway, Inc. (RMG), a non-profit organization acting as the catalyst for regional job creation and economic development in the clean technology and renewable energy industries, has signed a Term Sheet with NORA Member Mil Speck Re-Refining Oil Company LLC to provide a working capital for the development of Mil Speck’s motor oil re-refinery company.

Mil Speck will recycle used motor oil in an environmentally friendly manner in a new custom-designed plant that will have a capacity to re-refine 25 million gallons of used motor oil per year into vacuum gas oil, base neutral and asphalt flux.

After a technical study and transportation infrastructure considerations, Mil Speck has selected a site for its first re-refining plant in Pleasants County of West Virginia.

New York State Considering Landfill Ban on Used Oil Filters
The New York Assembly Environmental Conservation Committee is considering legislation to create extensive new regulations for used oil filter management.

The legislation would require used oil filters to be source-separated, managed within “used oil retention facilities,” and recycled; prohibit disposal in certain landfills; include used oil filters within the definition of regulated waste; and more.

Of note, the new regulations would require fast lube shops to accept DIYer used oil filters from the public in the same manner as they are currently required to accept DIYer used oil.

This New York legislation would represent a sharp contrast from federal regulation which requires only that used oil filters be properly hot-drained and/or crushed prior to disposal. Many fast lube operators choose to recycle their used oil filters, but cost-effective recycling options have not always been available nationwide.

Surface Transportation Bill Signed
After years of extensions and delays, the country finally has a new surface transportation bill -- H.R. 4348, The Moving Ahead for Progress in the 21st Century Act (MAP-21) -- which runs through September 2014.

Congress approved the bill that keeps highway and transit spending at current levels while adding funds for pavement research and technology development. President Obama signed the bill on July 6.

Lamb Fuels to Service Pick-N-Pull
NORA Member Lamb Fuels recently announced their newest customer Pick-N-Pull Self Service Auto Dismantlers. Greg Lamb and his team of professionals will begin servicing 48 Pick-N-Pull locations from coast to coast, including Canada.

Owner Resource Group Acquires KMCO, KMTEX and DOT Chemical Inc.
NORA Member Owner Resource Group, LLC announced that it has acquired a majority interest in KMCO, L.P, KMTEX, Ltd., and DOT Chemical Inc. from the McFerrin family.

Founded in 1975 and headquartered in Crosby, Texas, KMCO is a leading specialty chemical company serving the automotive, petroleum, industrial and agricultural markets. The world’s largest and most recognized chemical companies depend on KMCO for custom chemical processing (tolling) and specialty chemical manufacturing.

KMCO owns and operates two facilities. The KMCO facility is an ISO 9001 certified manufacturing plant on approximately 200 acres in Crosby, Texas. The facility includes eight distillation columns, 23 reactor systems and capacity for 250 rail cars. The KMTEX facility in Port Arthur, Texas sits on 32 acres with 20 million gallons of storage capacity for onsite terminaling as well as a 300 foot barge dock and 100 rail car spaces. The facility includes four stainless steel distillation columns and one carbon steel distillation column.

Safety-Kleen Completes New Oil Blending Facility
NORA Member Safety-Kleen Systems, Inc., announced that it has begun blending a variety of engine oils at its new East Chicago, Indiana blend facility, which was completed in late June.

The facility, which began construction in 2010, will allow the company to blend more of its own finished oil products in-house.

Dave Sprinkle, Executive Vice President of Safety-Kleen, said the new facility will have an initial blending capacity of 20 million gallons annually, with the option to increase production by expanding work shifts in the future. Initial production of blended products began on July 2.

Management Leads Acquisition of Fountain Industries
NORA Member Fountain Industries, a provider of parts-washing equipment serving automotive repair and industrial markets worldwide, announced that a group led by CEO William S. Dea has acquired the assets of the business and will continue operations under a newly-formed entity named Fountain Industries, LLC.

Financial backers of the new Fountain Industries, LLC, include Cherry Tree’s Adam Smith Fund of Minnetonka, Minnesota and Bremer Bank of St. Paul. Financial terms were not disclosed.
TRUCKS THAT WORK! WITH SUSTAINABILITY IN MIND

A LEADING OEM OF BULK LIQUIDS TRANSPORTATION EQUIPMENT

TRUCK TANKS AVAILABLE IN STEEL, STAINLESS OR ALUMINUM
1000 - 6000 GALLON CAPACITIES
SINGLE OR MULTI COMPARTMENT TANKS
MC 406, 407, 412
CODE OR NON-CODE TANKS
CUSTOM ENGINEERING KITS & ROLL OFF UNITS

TRUCK WORKS, INC.
PHOENIX, AZ - 1-877-TWI-TRKS - TRUCKWORKSINC.COM
Safety-Kleen Files for $400 Initial Public Offering
Safety-Kleen Inc, which provides auto-part cleaning services and refines used oil, revived its plans to go public and filed with U.S. regulators to raise up to $400 million in an IPO.

In a filing with the U.S. Securities and Exchange Commission, the company said Credit Suisse and Morgan Stanley would be underwriting the new offering.

Oilmen’s Truck Tanks Debuts New Product
NORA Member Oilmen’s Truck Tanks Inc. recently debuted its newest tank systems.

Oilmen’s has been testing the lining at their facility for over a year. After monitoring the condition of the lining and having observed no degradation in its quality, Oilmen’s is now offering the lining as an option only on new aluminum tanks.

Century Refineries Selects Matagorda County for Its Texas Re-Refinery
NORA Member Century Refineries Pvt. Ltd., of Bengaluru, India, is expanding its operations by adding a plant in Texas, and Matagorda County has been selected for the site of the new plant.

The plant will re-refine approximately 315,000 gallons of used motor oil per month. The output of re-refined oil will be close to 6,000,000 gallons per year. Century Refineries has a similar plant in Bengaluru, India that has been in operation for fifteen years. This is the first facility of its type in Texas.

Operations should begin by February 2013. The plant will operate 24 hours per day, 25 days per month. Total investment in the plant will be over $6,000,000.

UES Georgia Re-Refinery Update
NORA Member Universal Environmental Services recently held a ceremony to recognize its “tree topping” which is known as the construction of its tallest piece of equipment for the refinery, said UES President and CEO Juan Fritschy.

Construction on the $60 million plant is on schedule to end in the last week of December, and there will be a period of three to four months of testing, training and startup activities following completion of the plant, Fritschy said.

The refinery is expected to be fully operational in the second quarter of 2013, Fritschy said. It will be capable of handling 82,000 gallons a day of used motor oil.

Avista Oil Group Eyes Second North American Re-Refinery
According to Lube Report, Avista Oil Group plans to partner with a used oil collector to build a second refinery in North America, in addition to one under construction in Georgia by its Universal Environmental Services subsidiary.

“We are talking to potential partners,” Universal Environmental Services CEO Juan Fritschy told Lube Report. “These are collectors who have enough volume or enough critical mass in used oil for us to grow them.”

He emphasized the second refinery would not be close to the Peachtree City location. “We are not going to compete with ourselves,” he said. “It needs to be 500 miles away from Peachtree City at least.”

Alabama Re-Refinery Project ‘On Track’
According to the News-Courier, plans to build a $40 million oil re-refinery in north Athens, Alabama are moving forward.

The oil re-refinery will process used motor oil only. The used oil will then be distilled, a process that also creates byproducts.

John Redmond, president of AGL, said construction on the project could begin in the fourth quarter of this year and be operational by the first quarter of 2014. The total project is estimated at more than $32 million.

Newalta Introduces New Brand for Re-Refined Base Oil Product
NORA Member Newalta Corporation has introduced its new brand for its re-refined base oil product, called Advanta ECO. Advanta ECO is a premium quality, Group II base oil produced exclusively through Newalta’s closed loop refining process. For future announcements about Advanta ECO, visit www.advantaeco.com.
Valvoline: Consumers Choosing Recycled Products
Valvoline's NextGen product line was featured in the August issue of Lubes’N’Greases. Valvoline noted that about 70 percent of consumers at Valvoline Instant Oil Change outlets choose NextGen, and the company has a 99 percent return rate among drivers who have used the product.

Trend Shifting Toward 7,500-Mile Oil Change Intervals
BG Products, an automotive lubricant blender, recently announced it would allow consumers of its BG MOA PN110 product to extend oil changes up to 7,500 miles and still be eligible for its warranty.

Fast Lubes Continue to Thrive
According to the 2012 National Oil & Lube News’ Fast Lube Operators Survey, U.S. quick lubes posted higher average tickets this year despite a tough economy and growing oil drain intervals. Among companies operating less than 30 stores, sales of re-refined or “green” motor oil accounted for 2 percent of the overall breakdown.

Newly Adopted Labeling Requirement for Non-Current API Certified Engine Oil
The Automotive Oil Change Association (AOCA) is promoting a proposed amendment to a newly adopted requirement by the National Conference on Weights and Measures that all non-current API certified engine oil be labeled with a cautionary statement, which also applies to customer receipts. The warning would read something like: “CAUTION: OBSOLETE - THIS OIL IS RATED SERVICE CATEGORY SG. IT IS NOT SUITABLE FOR USE IN MOST GASOLINE POWERED AUTOMOTIVE ENGINES BUILT AFTER 1993. IT MAY NOT PROVIDE ADEQUATE PROTECTION AGAINST THE BUILD-UP OF ENGINE SLUDGE, OXIDATION, OR WEAR.”

AOCA and the Automotive Aftermarket Industry Association are supporting an amendment to the new labeling requirement.

Virginia International Raceway Names Safety-Kleen’s EcoPower Official Oil
Virginia International Raceway recently announced that it is has selected EcoPower, a re-refined engine oil from NORA Member Safety-Kleen, for use in all track support vehicles.
NORA Supplier/Vendor Directory

NORA Supplier/Vendor Members in good standing as of 10/5/2012. Companies in **bold** have an ad in this newsletter. Companies in **red** are Exhibitors at the 2012 Annual Conference. Companies with a $ are part of the NORA $ave program by offering discounts/value added services to NORA members. Contact NORA to learn more about the NORA $ave program.

### Accurate Energy
302-947-9560
paul@accurate-energy.com
Accurate-Energy specializes in providing recycled fuel oil products, environmental services, and creative market approaches for customers who require exceptional service and value.

### Advantage Route Systems
209-632-1122 ext. 231
dkroutil@advantages.com
www.advantages.com
Advantage Route Systems is a global supplier of route accounting software using sophisticated, affordable handheld computers to collect data on route. Used by several companies in the waste oil recycling business, it has a proven ROI.

### Air Products & Chemicals
610-481-4911
croftkm@apci.com
www.airproducts.com
Air Products, the global leader in out-sourced hydrogen production and services, features hydrogen technologies that can help customers increase quality and efficiency, improve safety and lower overall operating costs.

### Allen Filters, Inc.
417-865-2844
jhowland@allenfiltersinc.com
www.allenfiltersinc.com
Oil filtration, purification and re-refining.

### Allen Woods & Associates, Inc.
847-806-4000
jack@allenwoods.com
www.allenwoods.com
We provide NORA Members Our Award Winning TRANSBRITE™ or “Private” Labeled Line of High Quality Detergents, Degreasers & Additives. We also supply Standard, Heavy-Duty & Custom Aqueous Spray Cabinet, Agitated Tank, Ultra-Sonic & Conveyor Cleaning Systems.

### Amchem Inc.
903-236-0138
craig@amcheminc.com
www.amcheminc.com
Chemical Distribution

### American Testing Technologies
877-634-9906
stacy@americanetesting.com
www.americanetestingtechnologies.com
American Testing Technologies provides a full range of analytical services to petroleum suppliers and users. With more than 25 years experience, we offer the highest quality testing of oils, fuels, biofuels, waters, waste, and hazardous waste. All tests we perform adhere to ASTM, EN, IP and EPA specifications. Most routine tests completed in 24 hours.

### AMSPEC
713-330-1000
nebocoltd@aol.com
Est.1986, an industry leader providing inspection and lab services in accordance with API and ASTM standards. U.S. Customs / IFIA approved. Located throughout the N.E., US Gulf and West Coasts, with global affiliates to service our international clients.

### Anchor Drilling Fluids
405-603-2920
bhallett@anchorusa.com
www.anchorusa.com
Oilfield and downhole services.

### Bedford Industries, Inc.
800-848-8228
david@bedfordindustries.com
www.oberg-crusher.com
Manufacturer a full line of oil filter crushers, drum crushers, and oil filter balers. On the market since 1989, the OBERG Filter Crusher has stood the test of time.

### Blend Tech, Inc
888-869-4827
kughn@blendtech.biz
www.blendtech.biz
Antifreeze inhibitor sales, chemical sales, antifreeze fortifiers, technical support, laboratory testing and analysis. Seminar Training for fluids, including antifreeze. Antifreeze recycling consulting.

### Bright Technologies
800-253-0532
alex@sebrightproducts.com
www.brightbelpress.com
Oil Filter Recycling Equipment

### Brown Gibbons Lang & Company, LLC
216-241-2800
ekaplan@bglico.com
www.bglico.com
Investment Banking Firm

### Brown Industrial Inc
937-693-3838
craig@brownindustrial.com
www.amcheminc.com
Chemical Distribution

### Build-All Corporation
800-558-2148
rberg@build-all.com
www.build-all.com
Manufacturer of parts washers and degreasing equipment.

### Camgian Microsystems
972-335-0951
mcousino@camgian.com
www.camgian.com
End to end solution provider - Tank Level Monitoring and analytics for storage tanks, tanker trucks and small end customer tanks. Waste Oil, Lube Oil, Diesel, Chemicals and more.

### ChemChamp North America Corp.
613-594-3337
alex.richter@chemchamp.com
www.chemchamp.com
Recycling parts cleaner, attachable recyclers to solvent recyclers and paint gun cleaning equipment.

### Chemical Engineering Partners
949-757-7555
melissa.louie@ceptechnology.com
www.ceptechnology.com
Chemical Engineering Partners (CEP) provides used oil re-refining design and technology to clients worldwide. We are a leading provider of Hydrotreating design and the exclusive licensor of this proven state of the art technology. CEP provides custom design to fit your needs.

### Clarus Technologies LLC
360-715-1356
kim.salerno@clarustechnologies.com
www.clarustechnologies.com
A manufacturing company focused on improving existing fluid reprocessing technologies. Products include parts/weapon cleaners, fuel blending equipment, and other fluid recycling technologies. All products are proudly made in the USA.

### Clear Computing, Inc
732-747-0113
kevin@clearcomputing.com
www.clearcomputing.com
Clear Computing’s cost-saving online management software for the waste industry optimizes business operations, customer service, work orders, invoicing, route management, etc. Pay your customers for used oil. Online access for drivers and salesmen.
Cradon Energy, Ltd.  
713-521-1777  
jsc@cradon.com  
www.cradon.com  
Buy, sell and trade petroleum products.

Crystal Flash Materials Solutions  
800-875-4851  
daveg@crystalflash.com  
www.crystalflash.com  
CFE specializes in handling your toughest customer service or material handling requests. Utilizing our vast network of resources including the Heritage Family of Companies, we can find value solutions to your most challenging needs.

Cuda Aqueous Parts Washers  
888-319-0882  
lisa.mcgarthur@karcherna.com  
www.cudausa.com  
Cuda manufactures automatic parts washers that are aqueous based, eliminating the need for harmful cleaning solvents. Cuda parts washers provide a safe, efficient, and timesaving solution to cleaning parts.

DesertMicro  
904-247-4285  
barryg@desertmicro.net  
www.desertmicro.net  
DesertMicro provides management software for oil waste, recovery and recycled industry. PetrolManager provides detailed history, extensive billing options, container tracking, lab results, profiling, routing and dispatching.

Dexsil Corporation  
203-288-3509  
jmahon@dexsil.com  
www.dexsil.com  
On-site test kits that are quick, easy to use and afford the user an economical advantage over time consuming and costly laboratory methods. Clor-D-Tect 1000 and Q-4000 detects chlorine contamination in used oil, and HydroClorQ detects organic Chlorine in wastewater. Hydro-SCOUT Dexsil's quantifies total water in used oil.

Dober  
773-343-7537  
dkelly@dobergroup.com  
www.dobergroup.com  
Full service chemical manufacturer specializing in antifreeze additives, oil treatment, wastewater treatment, boiler water treatment, and cooling water treatment.

Dragon Products  
228-596-0361  
gerry.gordon@modernusa.com  
Manufacturer of Vacuum Trucks and Trailers (code and non-code) roll off hoists and trailers, roll off boxes and de-watering boxes, Frac Tanks, dump trailers and centrifugal pumps, steel insulated. Transportation trailers.

Emulsions Control Inc  
619-656-8899  
eci-info@emulsiononline.com  
Demulsifiers for waste oil and antifreeze, clarifiers for oily wastewater, polymers, consulting/training services.

Environmental Resource Associates  
508-428-6282  
eragorzte@comcast.net  
www.oileater.com  
We are the exclusive representative of Oil Eater Cleaner Degreaser and full line of Absorbent Products including our new line of Natural Absorbents to NORA members. Products include: Oil Eater Cleaner Degreaser, Oil Eater Orange Cleanser, Truck Wash, Aqueous Parts Washers, Brake Washers. A full line of absorbent pads, socks, spill kits, and drum top pads.

Envitech Inc.  
619-223-9925  
abartocci@envitechinc.com  
www.envitechinc.com  
Envitech is a leading supplier of air pollution control systems. We specialize in acid gas and particulate control from industrial processes. Our systems include packed bed absorbers, wet electrostatic precipitators, and high efficiency Venturi scrubbers.

Flottweg Separation Technology, Inc.  
203-838-6120  
esweeney@flottweg.net  
www.flottweg.net  
Decanter, TriCentar, and Separator Centrifuges for oil, water, solids separation.

Fountain Industries  
800-328-3594  
rseifert@fountainindustries.com  
www.fountainindustries.com  
Industrial equipment for parts cleaning.

Freshford Capital  
914-949-0250  
msong@freshfordcapital.com  
www.freshfordcapital.com  
Investor.

GEA Westfalia Separator, Inc.  
281-465-7900  
william.dechiara@geagroup.com  
us.westfalia-separator.com  
Centrifuges-Disc type and decanters for the purification of used oil and/or wastewater. Biodiesel-separator and decanters used in Biodiesel Process.

General Combustion Corp  
407-290-6000  
mhoward@gencor.com  
www.generallcombustion.com  
Manufacturer of the HY-WAY brand thermal fluid heaters and pre-hookup for recycled oil. Jacketed piping, pumps, tanks, & burners for processing industries, terminals & recycled oil as well as other products.

H2P Wireless Solutions  
571-217-2772  
zhuber@home2phone.net  
www.home2phone.net  
Provides tanker truck solutions, including: multi-compartment liquid monitoring, metered tickets, transaction alerts, engine diagnostics, driver behavior and accident reconstruction.

Hartz Insurance  
313-964-3750  
robert@hartzins.com  
Environmental Strategist

Hill Manufacturing Co.  
864-616-6849  
paghill1@yahoo.com  
www.hillmfg.com  
Manufacturer of almost 5,000 products for chemical maintenance including demulsifiers, water treatment chemicals, flocculants, “Green” cleansers, enzymes, deodorants, and hundreds more.

Houlihan Lokey  
212-497-4275  
ssergeant@hl.com  
www.hl.com  
Leading international investment bank providing range of advisory services: M&A; debt and equity financing; valuation; and restructuring. Environmental services industry focus includes advising Siemens on sale of Hydrocarbon Services to FCC Environmental.

InCon Process Systems - GIG Karasek GmbH  
630-305-8556  
rscully@ips-gigk.com  
www.incontech.com  
Services to FCC Environmental.

Indigo Energy  
678-845-7445  
munderwood@indigoenergy.com  
www.indigoenergy.com  
Marketing / Trading
NORA Supplier/Vendor Directory

NORA Supplier/Vendor Members in good standing as of 10/5/2012. Companies in **bold** have an ad in this newsletter. Companies in **red** are Exhibitors at the 2012 Annual Conference. Companies with a $ are part of the NORA $ave program by offering discounts/value added services to NORA members. Contact NORA to learn more about the NORA $ave program.

**Innovative Energy Solutions (IES)**
515-450-8997
iethermopac@gmail.com
http://www.ies-thermopac.com
Innovative Energy Solutions (IES), Inc. designs, builds, and commissions turnkey plants for Used Oil Re-refining and Conversion of waste plastics/tires/refinery residue to Liquid Fuels.

**JPO Absorbents**
877-483-7575
jpocompanies@gmail.com
www.jpoadsorbsents.com
Develop and market absorbents (HTP® Absorbent and Green Stuff® Absorbent).

**Keteca USA, Inc.**
602-278-7789
smorin@ketecausa.com
www.ketecawaterworks.com
Industrial Cleaners

**Kingfish Group**
650-980-0212
siobhan@kingfishgroup.com
www.kingfishgroup.com
Investor

**LABCAL SERVICES INC. dba LCS**
281-474-1334
jscholes@lcs-llc.com
www.lcs-llc.com
LabCal Services is a full-service, independent, analytical laboratory specializing in petroleum, petrochemical, environmental, water, soil, and bio-fuels. We offer a complete battery of standard test methods, from gravities to the most complex methods.

**Lamb Fuels, Inc.**
619-421-0805
frank@gamlambfuels.com
www.lambfuels.com
Fuel recovery.

**Master Lube Recycling LLC**
309-562-7271
dhull@onkens.net
www.onkens.net
Oil tanks, used oil tanks

**National Chemical Supply Corp.**
800-515-9938
info@npcc-qatar.com
Processing of used oil.

**National Petroleum Product Co.**
974-449-0383
natlchem@gmail.com
Manufacturer of the the new, EB-series of oil demulsifiers that treat oil and water at the same time.

**Newport Steel Inc. Oil Filter Processing Equipment**
803-789-3194
newportsteel@truvista.net
www.newportsteelin.com
Oil Filter Processing Equipment

**NPS Corporation**
920-983-2242
prudzinski@npscorp.com
www.npscorp.com
Spill control

**Ona Metals, LLC**
800-248-1250
kosta@onametals.com
www.onametals.com
ONA Metals melts filters in its furnaces throughout the nation and accepts crushed oil filters by rail or truck.

**Onken Inc**
713-331-4000
bteskew@purvingertz.com
www.purvingertz.com
Purvin & Gertz is an independent consultancy providing technical, commercial, and strategic business advice to clients in the petroleum industry. We make investments that enable business owners to pursue their objectives and accelerate the growth of their companies.

**Par-Kan Company**
260-352-2141
aphillips@par-kan.com
www.par-kan.com
Par-Kan offers Leakproof Steel Containers for storage of disposable oils and filters. Containers are available in various sizes with poly lids, fork pockets and caster frames.

**Paratherm Corporation**
610-941-4900
walt_renz@praxair.com
www.paratherm.com
Praxair, Inc.

**Purvin & Gertz**
713-331-4000
bteskew@purvingertz.com
www.purvingertz.com
Purvin & Gertz is an independent consultancy providing technical, commercial, and strategic advice to clients in the petroleum refining, natural gas/LPG, petrochemical, lubricants, and base oil industries.
Quest Recycling Services, LLC
214-914-7369
briand@questrecycling.com
www.questrecycling.com

Scope Marketing, Inc.
760-728-6095
steves@scopemarketinginc.com
www.scopemarketinginc.com
Metalworking fluids, cutting oils, industrial lubricants.

SESCO
260-422-1671
jstout@sesco-inc.com
www.sesco-inc.com
SESCO has become the preferred source for solid engineering, quality manufacturing, and a commitment to customer support and service.

StayGreen Oil
866-725-4053
marketing@staygreenoil.com
www.staygreenoil.com
Used Oil Marketplace

Summit Environmental Technologies
615-794-9437
lpachecoset@aol.com
www.settek.com
Full service QAQC environmental laboratory. Emphasis and experience with liquid recycling and environmental service industries. Nelac and AZLA ISO certifications.

SystemOne Technologies Inc.
305-593-8015
mansurp@systemonetechnologies.com
www.systemonetechnologies.com
The Industry’s most powerful parts cleaning technology. Over 50,000 units installed in 30,000 locations worldwide. Unique advantages: cut costs by 50%; pure solvent “On-Demand” daily; recovers 100% pure solvent; and eliminates 100% of hazardous solvent waste.

TCI of Alabama, LLC
205-338-9997
jackson1794@bellsouth.net
www.tcialabama.com
TCI recycles mineral oil by removing PCBs to <2 ppm from used and obsolete electrical equipment.

TCM Fuel’s Recycling Inc.
815-650-3493
tcanchor@att.net
Trader/Broker-Oil/Antifreeze Chemicals

ThermoEnergy Corp
800-628-7528
david.delasanta@thermoenergy.com
www.thermoenergy.com
ThermoEnergy manufactures an EG/PG distillation system that meets ASTM and GM specs and can be used for high quality EG and airport deicing fluid recovery. These systems have a two year payback and are used by NORA members.

Tote Systems
615-736-7771
robert@totetank.com
Tote Tanks, FBC Rentals/Sales

Trihydro Corporation
307-745-7474
gmatthes@trihydro.com
www.trihydro.com
Trihydro is a full service engineering and environmental consulting firm that serves a diverse clientele of commercial, industrial, and government entities throughout the United States and several foreign countries.

Truck Works Inc.
602-233-3713
mmaddux@truckworksinc.com
www.truckworksinc.com
OEM manufacturer of bulk liquids and transportation equipment. Truck tanks steel, aluminum, and stainless. MC 406/407/412 code non-code tanks. 1500 gallon to 4500 gallon capacities. New and used units available. Parts in stock.

Turn-Key Environmental
815-929-9440
Jporacky@Poracky.net
www.tkenv.com
Licensed Hazardous Waste and Non Hazardous, Special Waste Hauler. Drum and Box disposal, Vac Trucks, Used Oil marketing, Environmental Construction Management, Building demolition, UST/AST Services, and Full Service Environmental Consultant.

Uni-ram Corporation
800-417-9133
jay@uniram.com
www.uniram.com
Manufacturers of environmentally friendly products: solvent recyclers, paint spray gun cleaners, parts washers and oil filter crushers.

URS Corporation
615-771-2480
jack_waggener@urscorp.com
Environmental engineering consultant - water, air, solid waste, used oil. URS has over 300 offices around the world.

VeruTEK Technologies
860-242-9800
gstevens@verutek.com
www.verutek.com
VeruTEK provides innovative chemical solutions to increase production and profitability for the used oil recyclers. Visit our website www.verutek.com/oil_recycling for more information about our Oil & Water Separation products.

Weatherford/MCC, Inc
812-858-3147
bryan.gray@weatherford.com
www.weatherford.com
Demulsifiers for used oil treatment, wastewater treatment chemicals, metal precipitants, industrial cleaners, antifreeze recycling chemicals, hydrogen sulfide scavengers, and consulting.

XL Insurance
800-327-1414 ext. 9294
matthew.gartner@xlgroup.com
www.xlinsurance.com
The environmental division of the XL Insurance companies offers integrated environmental risk management solutions through insurance, loss control and claims management to leading businesses.

Zurich
215-979-6607
steven.goebner@zurichna.com
Zurich’s Environmental unit helps businesses navigate the ever-changing world of environmental risk. Zurich provides easy-to-understand environmental insurance solutions that can be customized to help meet customers’ needs for today and the future.
NORA's membership has grown to over 320 members. NORA relies heavily on word of mouth marketing. **Please refer NORA to your peers and suppliers.** 42 companies have joined NORA since June 11, 2012.

### Company

<table>
<thead>
<tr>
<th>Company</th>
<th>Contact</th>
<th>Location</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acadiana Recovery</td>
<td>Joey Bourque</td>
<td>Lafayette, LA</td>
<td>337-372-0011</td>
</tr>
<tr>
<td>Air Products &amp; Chemicals</td>
<td>Karen Crofton</td>
<td>Allentown, PA</td>
<td>610-481-4911</td>
</tr>
<tr>
<td>Al Ghuroob Holding Co.</td>
<td>Faisal Alduraibe</td>
<td>Riyadh, Saudi Arabia</td>
<td>966-555-546000</td>
</tr>
<tr>
<td>Allen Filters, Inc.</td>
<td>John Howland</td>
<td>Springfield, MO</td>
<td>417-865-2844</td>
</tr>
<tr>
<td>Altiras</td>
<td>Sara Thomason</td>
<td>Houston, TX</td>
<td>713-568-3651</td>
</tr>
<tr>
<td>Bayside Oil II Inc.</td>
<td>Kim Glenn</td>
<td>Santa Cruz, CA</td>
<td>831-427-3773</td>
</tr>
<tr>
<td>Bright Technologies</td>
<td>Alex Sebright</td>
<td>Hopkins, MI</td>
<td>800-253-0532</td>
</tr>
<tr>
<td>Buck's Oil Company</td>
<td>Craig Patrick</td>
<td>Romulus, MI</td>
<td>734-728-3280</td>
</tr>
<tr>
<td>Charlesbank</td>
<td>Lisa Huang</td>
<td>New York, NY</td>
<td>212-903-1880</td>
</tr>
<tr>
<td>Clarus Technologies LLC</td>
<td>Kim Salerno</td>
<td>Bellingham, WA</td>
<td>360-715-1356</td>
</tr>
<tr>
<td>CleanCare Environmental</td>
<td>Herb Locke</td>
<td>Surrey, BC, Canada</td>
<td>604-597-7334</td>
</tr>
<tr>
<td>Clean Green</td>
<td>Tim Wilkinson</td>
<td>Durham, NC</td>
<td>919-596-3500</td>
</tr>
<tr>
<td>Envirotecs Services Incorporated</td>
<td>Lyle Cloutre</td>
<td>Saskatoon, SK, Canada</td>
<td>306-244-9500</td>
</tr>
<tr>
<td>Flottweg Separation Technologies, Inc.</td>
<td>Ed Sweeney</td>
<td>Norwalk, CT</td>
<td>203-838-6120</td>
</tr>
<tr>
<td>Green View Technologies Inc.</td>
<td>Mark Wentworth</td>
<td>Rollinsford, NH</td>
<td>603-742-8700</td>
</tr>
<tr>
<td>H2P Wireless Solutions</td>
<td>Zvi Huber</td>
<td>Great Falls, VA</td>
<td>571-217-2772</td>
</tr>
<tr>
<td>Icefire Limited</td>
<td>Peter Taylor</td>
<td>Auckland, New Zealand</td>
<td>649-219-56776</td>
</tr>
<tr>
<td>InCon Process Systems-GIG Karasek GmbH</td>
<td>Ralph Scully</td>
<td>Batavia, IL</td>
<td>630-305-8556</td>
</tr>
<tr>
<td>ITW Professional Automotive Products</td>
<td>Don Fleming</td>
<td>Lakeland, FL</td>
<td>863-665-3338</td>
</tr>
<tr>
<td>JMBEXSA S.A. de C.V.</td>
<td>Liliana Rodriguez</td>
<td>Tamaulipas, Mexico</td>
<td>52-833-260-2510</td>
</tr>
<tr>
<td>JPO Absorbents</td>
<td>Jamie O'Brien</td>
<td>Fairfield, CT</td>
<td>877-483-7575</td>
</tr>
<tr>
<td>Kellen Environmental Corporation</td>
<td>Alexander McKenzie</td>
<td>Miami, FL</td>
<td>305-307-2402</td>
</tr>
<tr>
<td>Luzon Environmental Services</td>
<td>Robert Halprin</td>
<td>Woodridge, NY</td>
<td>845-866-8340</td>
</tr>
<tr>
<td>Morgan Oil Marine</td>
<td>Michael Fitton</td>
<td>Freeport, Bahamas</td>
<td>242-727-5735</td>
</tr>
<tr>
<td>Mouvex</td>
<td>Scott Jackson</td>
<td>Grand Rapids, MI</td>
<td>616-248-9218</td>
</tr>
<tr>
<td>NexLube Tampa LLC</td>
<td>Yelizta Hansen</td>
<td>Boca Raton, FL</td>
<td>561-994-9031</td>
</tr>
<tr>
<td>Oil Recycle Solutions</td>
<td>Nelson Flores</td>
<td>McAllen, TX</td>
<td>52-8992-850-440</td>
</tr>
<tr>
<td>On-Site Antifreeze Recycling</td>
<td>Norman Bailey</td>
<td>N. Fort Myers, FL</td>
<td>800-872-9185</td>
</tr>
<tr>
<td>Paratherm Corp.</td>
<td>Ryan Ritz</td>
<td>West Conshohocken, PA</td>
<td>610-941-4900</td>
</tr>
<tr>
<td>Petromax, Ltd.</td>
<td>Adam Hall</td>
<td>Carnegie, PA</td>
<td>412-279-9040</td>
</tr>
<tr>
<td>Porocel International</td>
<td>Terence McHugh</td>
<td>Houston, TX</td>
<td>281-469-0500</td>
</tr>
<tr>
<td>Raider Environmental Services</td>
<td>Steve Obst</td>
<td>Opa-locka, FL</td>
<td>305-994-9949</td>
</tr>
<tr>
<td>Red Giant Oil Company</td>
<td>David Bills</td>
<td>Council Bluffs, IA</td>
<td>712-323-2441</td>
</tr>
<tr>
<td>StayGreen Oil Company</td>
<td>Brian Davis</td>
<td>Lakeland, FL</td>
<td>866-725-4053</td>
</tr>
<tr>
<td>TCI of Alabama, LLC</td>
<td>George Jackson</td>
<td>Pell City, AL</td>
<td>205-338-9997</td>
</tr>
<tr>
<td>Uni-ram Corporation</td>
<td>Jay Farquharson</td>
<td>Markham, ON, Canada</td>
<td>800-417-9133</td>
</tr>
<tr>
<td>US Technologies S.A. de C.V.</td>
<td>Fernando Meza Parrilla</td>
<td>Tultitlan, Mexico</td>
<td>55-3003-1430</td>
</tr>
<tr>
<td>VeroLube, Inc.</td>
<td>Bruce Hall</td>
<td>Calgary, AB, Canada</td>
<td>972-841-6298</td>
</tr>
<tr>
<td>VerUTC Technologies</td>
<td>Gary Stevens</td>
<td>Bloomfield, CT</td>
<td>860-242-9800</td>
</tr>
<tr>
<td>Westchester Waste Oil Company, Inc.</td>
<td>Jeanne Crescenzo</td>
<td>Washingtonville, NY</td>
<td>845-496-5048</td>
</tr>
</tbody>
</table>

**Industry Calendar**

**Independent Lubricant Manufacturers Association Annual Meeting**

October 13-16, 2012, Scottsdale, Arizona

www.lima.org

**NORA 2012 Annual Recycling Conference & Trade Show**

November 7-10, 2012, Bonita Springs, Florida

www.noranews.org

**8th ICIS Pan-American Base Oils & Lubricants Conference**

November 29-30, 2012, Jersey City, New Jersey

www.icis.com

**National Automotive Dealers Association Convention & Expo**

February 8-11, 2013, Orlando, Florida

www.nada.org

**National Asphalt Pavement Association Annual Conference**

February 9-13, 2013, Scottsdale, Arizona

www.hotmix.org

**NORA 2013 Winter Meeting**

February 27 – March 1, 2013, Las Vegas, Nevada

www.noranews.org
Roger Bessler • (1946 - 2012)

Roger William Bessler died of a heart attack at age 65 at his home in Laurel, Montana on Saturday, June 30.

Roger was president of NORA member Oily Waste Processors Inc. in Great Falls, Montana. According to colleagues, Roger was very proud to be a NORA member and was looking forward to being eligible for his 20-year pin this year. He frequently touted the benefits of belonging to an organization which addressed all of the concerns regarding the recycling of used motor oils.

Roger was born in Massillon, Ohio in 1946 to Donald and Cedona Bessler. He spent his adult life as a Montana businessman and raised a family in Great Falls. One of Roger's favorite pastimes was operating heavy machinery and equipment. He loved gardening, reading, writing, outlaw country, and motorcycles, and he was looking forward to spending retirement camping and boating with his wife, Ardell.

His friends and family will greatly miss his compassion, his willingness to help provide second chances, and his unique “Rog” perspective.

Roger was preceded in death by his mother and by his brother, Michael Bessler of Massillon, Ohio.

He is survived by his father, and by his wife, Ardell Bessler; by his daughters, Leondra (Brent) Hanson and Wilyna (Tyler) Frankel; his grandchildren, E.J., Kate, and Jonathan Hanson, and Miles Frankel; and his many friends and family.

NORA Truck Decals Available

Let others know your company responsibly recycles with a NORA truck decal!

These 12-inch, color decals display the NORA logo and are only available to NORA members. Purchase these affordable decals for each one of your trucks in NORA’s online store at www.noranews.org.

1-5 truck decals.....$15 each
6-20 truck decals.....$13 each
21+ truck decals.....$12 each

LAMB FUELS

Since 1985

The Original Fuel Recovery Specialists

We Buy Recovered Reusable Fuels From All Industries:

- Gasoline
- Diesel
- Jet & Aviation
- Ethanol
- Transmix/Blends
- Vehicle Salvage
- Marine Salvage & Repair
- Military/Government
- Aviation Repair
- Rail Car Salvage & Repair

SAVE MONEY - Minimize your Waste Disposal Costs and Time Spent Manifesting
MAKE MONEY - Increase your Revenue through Recovered Fuel Sales
LIMIT LIABILITY - Decrease the Potential for Spills and Accidents
HELP THE ENVIRONMENT - Proper Disposal and Recycling of a Dangerous but Valuable Commodity

We also provide Fluid Recovery, Transfer, Filtration and Storage Solutions at No Charge

Lamb Fuels operates throughout most of the U.S. Call today for service availability and a purchase quote.

Lamb Fuels, Inc.
759 Anita Street
Chula Vista, CA 91911
info@lambfuels.com
www.lambfuels.com
(619) 421-0805

2012, Issue 2, Page 33
The question of what to do with four cars located in Florida that should be in Michigan is how Dave Guy, of NORA Member Crystal Flash Materials Solutions, became the owner of a 1930 Model A Ford two-door sedan.

“I grew up with Model A Fords in South Bend, Indiana,” Dave Guy says. That was, he explains, because his father, Jim, always had one or more of the Model A Fords being worked on in his garage.

About the time Guy started elementary school the family – and the Fords – moved to Fremont, Michigan. That is where, under his father’s tutelage, Guy learned all the intricacies of Model A Fords.

About six years ago Guy’s father was living in Florida when he acquired a 1930 Model A Ford DeLuxe two-door sedan to add to his growing collection. In 2008 Guy’s father moved back to Michigan when a problem arose. “What to do with four cars.”

The 1930 sedan was consigned to a broker in Atlanta who had no luck in selling the car.

Guy’s father then told his son that if he went to get the car he could have it at the most reasonable of prices – FREE.

Because the price was right Guy enlisted the help of a friend and borrowed a car hauler trailer, drove to Atlanta, secured the 2,375-pound car on the trailer and made the two-day trip home.

Once safely back in Grand Rapids, Michigan, the car, on a 103.5-inch wheelbase was rolled off the trailer on 19-inch wire wheels on 4.75x19-inch tires. Guy knew that his father had already gone through the car mechanically so all he had to contend with were the cosmetic aspects of the old Ford.

Initially the Model A Fords had 200.5-cubic-inch four-cylinder engines that developed 40 horsepower. In 1932 a more power-
ful “B” engine with a high compression head and an updraft carburetor was offered that produced 50 horsepower. That more powerful engine currently resides under the hood of Guy’s car.

“I wanted a good, clean driver,” Guy says as he began to restore his car. “I started at the front and worked my way back,” he says. He painted the hood in his garage and admits the louvers in the hood were problematic.

When new a Ford like Guy’s sold for $495. A total of 425,124 cars like his were produced in 1930. Safety glass was new then but Ford installed the new glass in all their cars. “If it hadn’t had safety glass,” Guy says, “I would have replaced all the glass.”

Guy took his time and once the hood was painted he tackled all four fenders. Since his car was a DeLuxe model it was equipped with not only a pair of cowl lights but also a pair of tail/brake lights.

The bottom of the windshield can be pushed open to allow fresh air to enter the cabin. Some of that air is diverted toward the ankles of the front seat occupants.

Guy polished all the brightwork on his car including the two bumperettes on either side of the rear-mounted spare tire. A luggage rack folds down to the rear of the spare tire to support a steamer trunk.

After 2.5 years Guy tackled the fabric insert in the top of his car. He determined that a professional would be the best person to handle the task. At the same time he had the basic body painted.

With the exterior done the interior was the only part left to complete the restoration.

Inside the car Guy found a pair of Chevrolet Camaro bucket seats mounted on home-made wooden brackets that were riddled with dry rot. Guy located a restoration company contractor who was able to correct the problem and install the proper seats.

After the wood was replaced and the body repainted black, a vermillion red dual pinstripe was applied to match the powder coated wheels.

The new two-tone gray upholstery blends nicely with the black painted dashboard. A casual observer must look carefully to see that the top rail of the dashboard is not black but actually a dark red.

In an effort to keep up with modern cars Guy has installed a six-volt alternator to replace his generator.

Guy declared the restoration of his Model A Ford complete in April 2012.

“I have all kinds of fun with it,” he says. “Whenever I take it out, it makes my day.”

---

**Comprehensive Chemical Solutions**

Weatherford manufactures specialized chemicals for the used oil and wastewater markets.

- **Used oil demulsification.** We offer specially designed demulsifiers to cover various types of emulsion, such as soluble oils, crankcase oils, refinery slop, industrial oils, coal-tar dehydration, bunker fuels and tank-bottom cleaning.
- **Industrial wastewater treatment.** Our products provide a comprehensive approach to oily water treatment and include oil-in-water demulsifiers, coagulants, flocculants, sludge thickeners and flotation aids.
- **Antifreeze recycling.** Antifreeze that is kept separate from waste oils can be easily treated and recycled into a virgin-like product with the aid of our chemical process that pretreats used antifreeze before it is blended with virgin ethylene glycol or redistilled.
- **Hydrogen-sulfide (H₂S) scavengers.** Our patented, environmentally friendly technology safely and effectively removes dangerous H₂S and mercaptans in liquid and vapor phases.
- **Industrial cleaners and solvents.** Our full line of heavy-duty, nonflammable, liquid cleaners provide excellent penetration and soil-lifting properties for all hard surfaces. Our products are nonhazardous and biodegradable.
- **Metalworking fluids.** Our proprietary soluble oil-rolling lubricants and synthetic aqueous coolants used in the metalworking industry are uniquely formulated to address a host of applications.

For information on our engineered solutions, call 1.812.858.3147 or 1.888.622.2436, or e-mail bryan.gray@weatherford.com or curtis.ellis@weatherford.com.
Testing Used Oil Has Never Been Easier

**Clor-D-Tect® 1000**
U.S. EPA Method 9077
ASTM Method D-5384

A Yes/No on-site test to determine chlorine contamination in used oil at 1000 ppm total chlorine

**Clor-D-Tect® Q4000**
U.S. EPA Method 9077
ASTM Method D-5384

A quantitative on-site test to determine chlorine contamination in used oil within the range of 200 - 4000 ppm total chlorine

**HydroSCOUT®**
Quantify Water in Used Oil

**On-site or Laboratory Setting**
Range: 1500 ppm - 100%
Results in 2 minutes
Environmentally safe

DEXSIL®
One Hamden Park Drive • Hamden, CT 06517 • 203-288-3509 • www.dexsil.com
2012 NORA Conference Sponsorship Reservation Form

Four easy steps and you have secured your marketing opportunity. (Non-NORA members add $1000.)

Contact info

<table>
<thead>
<tr>
<th>Name</th>
<th>Company</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Choose your sponsorships/advertisement

**General Sponsorships**

- Bar/Drink Ticket Sponsor (only 1 available)**......$3000
- Audio Visual Sponsor (only 1 available)**.........$2750
- Thumb Drive Sponsor (only 1 available)...........$2500
- Paper & Pen Sponsor (only 1 available)............$2000
- Audio Visual Sponsor (only 3 available)...........$1000
- Thumb Drive Ad Promo ..................................$1000
- Ribbon Cutting Sponsor (only 3 remaining) .........$500
- Bag Sponsor ..............................................$475
- Grand Opening Exhibit Reception (limited) .........$400
- Spouse Brunch Sponsor ....................................$300
- Thursday Continental Breakfast .....................$250
- Friday Continental Breakfast .........................$250
- Candy Bowl Sponsor (only 5 remaining) .............$250
- Bag Insert Sponsor (only 10 available) .............$250
- Golf Hole Sponsor (only 16 remaining) ............$200

**Closing Party Sponsorships**

- Closing Party Level 1 .....................................$5000
- Closing Party Level 2 .....................................$2000
- Closing Party Level 3 .....................................$1000
- Closing Party Level 4 .....................................$500
- Closing Party Level 5 .....................................$200

**Conference Book Advertising**

- Full Page Color Ad ......... $525
- Full Page B&W Ad ......... $425
- 1/2 Page Color Ad ......... $300
- 1/2 Page B&W Ad ......... $225

Note: Sponsorships marked with a ** are only available “exclusively” if no other companies have purchased it “separately.” Call NORA to check on availability.

**Thumb Drive, Paper & Pen and Bag sponsorships need to be ordered by October 15. All other sponsorships need to be ordered by October 26th.**

Visit www.noranews.org for more information on sponsorships.

Payment options

Total Amount Due $ __________

- [ ] Check (payable to NORA)
- [ ] American Express
- [ ] Visa
- [ ] MasterCard

Name on Card | Signature
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Card Number | Exp. Date | Security Code
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Billing Address (Street, City, State, Zip) if different info on file

Submit your reservation

Credit Card Only: Fax to NORA at 703-753-2445
Check or Credit Card: Mail to 5965 Amber Ridge Road, Haymarket, VA 20169
Questions: Call 703-753-4277 or email casey@noranews.org
2012 NORA Conference
Registration Form

Four easy steps & you are registered. Complete one form for each person - copy form for additional attendees. Only one form required to include payment information.

Contact Info

<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
<th>Badge Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>Company</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Address</td>
<td>City</td>
<td>State</td>
</tr>
<tr>
<td>Phone</td>
<td>Fax</td>
<td>Email</td>
</tr>
</tbody>
</table>

Make your registration choices

Full Registration (You can assign or change names to the registration at any time) Includes all conference sessions, conference materials, exhibit reception (members only), two continental breakfasts, three breaks, Friday Night Dinner Party. Payment must be faxed or postmarked by the dates to be eligible for the discounted prices.

Lowest Price - Register Today

<p>| | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>NORA Member - First person</td>
<td>$850</td>
</tr>
<tr>
<td>NORA Member - Additional person</td>
<td>$740</td>
</tr>
<tr>
<td>Non-Member - First person</td>
<td>$2390</td>
</tr>
<tr>
<td>Non-Member - Additional person</td>
<td>$290</td>
</tr>
</tbody>
</table>

Spouse/Guest Complete Package $199
includes Wednesday food & beverage at Exhibit Reception, access to Thursday & Friday Continental Breakfasts, Thursday Spouse Brunch Includes spectacular Friday Night Dinner Party.

Golf $130
Sponsored by Dexsil
Thursday afternoon. Includes golf cart, and range balls. Reception & awards follow.

Fishing $125
Sponsored by Vertex
Saturday morning. Off-shore fishing. Shirt Size:

Payment Options

Total Amount Due $
All payments are in US Dollars, drawn on US Bank.
Check (payable to NORA) American Express Visa MasterCard

Name on Card Signature
Card Number Exp. Date Security Code

Billing Street Number & Zip (if different than above) Email to send receipt (if different than above)

Submit Your Registration

Credit Card Only: Fax to NORA at 703-753-2445
Check or Credit Card: Mail 5965 Amber Ridge Road, Haymarket, VA 20169
Questions: Call 703-753-4277 or email sparker@noranews.org

Cancellations through August 31: A $100 service charge. Between September 1 - October 5: 50% refund of the registration fee. No refunds after October 5.