

The Law Firm Of William R. Richards P.C.
21st ANNUAL INDIANA TAX SALE SEMINAR : FRIDAY, AUGUST 2, 2019
Primo South Conference & Banquet Center – 2615 E National Ave, Indianapolis Indiana 46227

REGISTER @ www.IndianaTaxSale.com or contact Billy_Richards@att.net or call (317) 697-1360
3 ACCREDITATIONS FOR CONTINUING EDUCATION \$349.00 - same price the past 21 years !

LAWYERS (CLE) 7.2 HOURS (Lawyers & Judges) APPROVED

REAL ESTATE 7.0 HOURS (Any Real Estate Broker) APPROVED

INSURANCE 7.5 HOURS (Title Insurance or Insurance Agents) APPROVED

Scott Richards is an Attorney at the law firm William R Richards PC, in Indianapolis, Indiana. Scott is licensed to practice law in Indiana and Florida. Scott has been active in Tax Sales since 1985. Scott grew up working as a Title Abstractor for National Attorney's Title as well as working as a Loan Originator at a mortgage company. Scott's legal practice covers the entire state of Indiana. Scott's Tax Sale practice includes (a) 4.5 & 4.6 Noticing, (b) Deed Petitions, (c) Quiet Titles, (d) Mediation, (e) and numerous other Tax Lien Sale litigation matters. Scott Richards also has an expansive legal practice in collections throughout all 92 Indiana Counties. Scott has also won several national awards for collections.

William (Billy) Richards, Jr. has been a Host of this Seminar for 20 years, Billy is a licensed Real Estate Instructor and licensed associate Real Estate Broker. Billy has 34 years of Tax Sale experience (since 1985), starting as a Title Insurance Abstractor for National Attorney's Title and as a private investor. Billy's real estate experience also includes working for Irwin Mortgage Company in the Mortgage Origination & Government Insurance Departments. Billy works with numerous clients throughout all 92 Indiana Counties performing (a) Due Diligence prior to auctions, (b) Bidding At Tax Sale Auctions for clients, (c) Post Sale Duties including Inspections & 4.5 Postings, (d) Sale & Purchase of Tax Deed properties for real estate clients.

Marc L. Griffin is a private practice Attorney in Greenwood, Indiana. Mr. Griffin has been active in Indiana Tax Sales for 40+ years and has drafted legislation that reformed the State's Tax Sale process. Mr Griffin will discuss Legislative Changes in 2019.

Brian Hicks is an Attorney and Real Estate broker in Indianapolis, Indiana. Mr. Hicks has been active in Tax Sale litigation for more than 20 years and has represented appellants in numerous published Tax Sale opinions. Mr. Hicks will discuss new Tax Sale case law. Both Published and non Published legal opinions may be discussed.

Nick Linder is a Prosecuting Attorney with the United States Department of Justice. Mr Linder will focus on Securites Fraud and its relation to Tax Sales. Anti Trust violations with Tax Sale auctions will also be discussed.

JUDGES PANEL

- (1) **Amber Collins- Gebrehiwet** – Judicial Magistrate : Marion County Circuit Court
- (2) **Stephen Scheele** - Judicial Magistrate : Lake County Circuit Court
- (3) **Pete R. Foley** - Judge : Morgan County Superior Court 1

BANKRUPTCY PANEL

- (1) **Judge : James M Car** : is a Federal Judge @ United States Bankruptcy Court of the Southern District Of Indiana.
- (2) **Mike Norris** : is a bankruptcy attorney in Indianapolis, Indiana with 40+ years of Bankruptcy litigation experience.
- (3) **Katherine Starks** : is an Attorney with over 17 years of Tax Sale & Bankruptcy litigation experience.

Sam Arce – is a Licensed Real Estate Instructor with FC Tucker School Of Real Estate & a Licensed Real Estate Broker. Sam will give a Real Estate forecast and discuss effective ways to help investors get deeded Tax Sale properties sold.

Andrew Seiwert is an Attorney practicing law as General Counsel at the Indiana Finance Authority. Mr Seiwert has over 27 years of experience in Tax Sale litigation. He will discuss giving notice to the IRS & issues with Mobile/Modular homes.

Greg Ullrich is an Attorney for Health & Hospital Corporation -Marion Co. He will discuss the effect of Code Enforcement liens.

Meridian Title : Attorney - Amanda Porter & Licensed Title Insurance Agent - Brenda Flatter will present on Title Insurance issues & solutions for Tax Sales properties. Meridian's "Certification" product will also be presented and discussed.

Alex Bruggenschmidt is an Attorney who will bring extensive Tax Sale litigation experience to his presentation on the duties of Counsel as the County Attorney for several Indiana Counties.

Randy Wyllie serves as County Attorney for Lake Co. Indiana. He will discuss his duties for Lake County's annual Tax Sale.

2019 SCHEDULE

- 7:30 am Check In – Registration – Meet & Greet
www.IndianaTaxSale.com for all Seminar details and venue information
Facebook : Indiana Tax Sale : includes an Event Page with regular updates
Free Coffee – Tea – Water – & Soft Drinks provided all day
Free : Einstein Bagels & Long’s Bakery donuts provided while supply lasts
- 8:00 am The History & Evolution Of Tax Lien Sales in Indiana Scott Richards
- 8:15 am A Brief Description of the Indiana Tax Lien Sale process Billy Richards
- 8:30 am Tax Sale Case Law Update Brian Hicks
- 9:15 am Overview and Legislative Changes to the Indiana Tax Sale Statute Marc L. Griffin
- 9:45 am Judiciary Panel
(1) Marion County Circuit Court - Judicial Magistrate Amber Collins-Gebrehiwet
(2) Lake County Circuit Court - Judicial Magistrate Stephen Scheele
(3) Morgan County Superior Court 1 - Judge Pete R. Foley
- 10:30 am Break
- 10:45 am Giving Notice To The IRS & Andrew Seiwert
Giving Notice For Mobile & Modular Homes Andrew Seiwert
- 11:15 am Title Insurance & Commitments (Meridian Title) - Amanda Porter & Brenda Flatter
- 12:00 pm Lunch (on your own)
- 1:00 pm Bankruptcy Panel
(1) Federal Bankruptcy Judge Hon. James M Carr
(2) Bankruptcy & Litigation Attorney Katherine Starks
(3) Bankruptcy Attorney Mike Norris
- 1:45 pm The Chronological Process To Acquiring Tax Sale Liens Billy Richards
- 2:15 pm The Real Estate Market & Selling Tax Deed Properties (FC Tucker) - Sam Arce
- 2:45 pm Break
- 3:00 pm Securities Fraud and Anti Trust Violations (U.S. Department Of Justice) - Nick Linder
- 3:30 pm Code Enforcement Issues (Health & Hospital Corp) - Greg Ullrich
- 4:00 pm Duties Of An Attorney For A County Alex Bruggenschmidt & Randy Wyllie
- 4:30 pm Tax Lien Sale Litigation & Legal Exit Strategies Scott Richards
- 5:00 pm Adjournment

TIME OF PRESENTATIONS AND SPEAKERS ARE SUBJECT TO CHANGE

REGISTER HERE

21st ANNUAL INDIANA TAX SALE SEMINAR

FRIDAY, AUGUST 2, 2019

HOSTED BY: Law Firm William R Richards PC
(317) 859-5666 (Office Phone)
(317) 859-5660 (Office Fax)

VENUE OF SEMINAR:
Primo South Conference & Banquet Center
Indianapolis, Indiana 46227
Venue Phone #317-788-4140

Course Registration Form

- Please Print and Mail -Mail this form together with payment in the amount of \$349.00 per person to:

**Indiana Tax Sale Seminar c/o William R. Richards, P.C.
8465 Keystone Crossing, Suite 212 , Indianapolis, Indiana 46240
Phone: (317) 859-5666 Fax: (317) 859-5660**

Please Select One of the following:

_____ Please enter _____ registration(s) for the Seminar. I have enclosed a check for \$349.00 per registrant, payable to Indiana Tax Sale Seminar.

I request the course materials in the following format (circle one):

USB Paper Both (Additional \$35.00 charge for Both)

_____ I cannot attend. Please send me the course materials only. I have enclosed a check for \$249.00 to cover the costs of materials in Paper/Book-style Manual format.

_____ I cannot attend. Please send me the course materials only. I have enclosed a check for \$249.00 to cover the costs of materials in USB/Flash Drive format.

_____ I cannot attend. Please provide the materials to me in both a Paper/Book-style Manual AND a USB/Flash Drive. I have enclosed \$284.00.

Name: _____

Address: _____

City: _____ State: _____

Zip Code: _____

Phone: _____

E-Mail Address: _____