





December 2008/ January 2009 Vol. 77 No. I **Inside this Issue:**

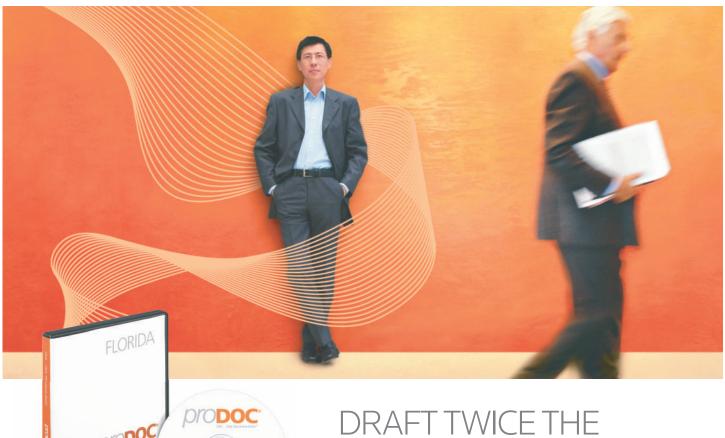
OCBA January Luncheon Robert H. Jerry, II

Dean, Levin College of Law at the University of Florida

Legal Aid Society News
Pro Bono Attorneys Help Orange County
Foster Youth Transition to Adulthood
Bethanie Barber

Appellate Practice Committee
The Wacky World of Appellate Costs
John R. Hamilton

Criminal Law Committee
Handling an Immunity Claim Under the
New Self-Defense Laws
Jon H. Gutmacher



Florida *Pro*Doc has automated forms for:

- Family
- FLSSI* Probate
- Litigation
- Estate Planning
- FLSSI* Real Estate
- FLSSI* Guardianship
- State Criminal Defense
- Federal Criminal Defense
- BusinessOrganizations
- And More!

DRAFT TWICE THE DOCUMENTS IN HALF THE TIME WITH *PRODOC*.

Paperwork is the biggest money drain in just about every law office.

40% of the average attorney's time – and 60% of the average legal assistant's time – is spent rushing to get documents done. Paperwork makes it nearly impossible to grow your practice and profits – unless you work long hours or hire more people.

Fortunately, there's an easier way: *Pro*Doc® automated forms for Florida drastically cuts the time your office spends drafting documents. With *Pro*Doc, you and your staff can draft even complex documents in minutes instead of hours.

Because *Pro*Doc forms are kept up-to-date by our staff of attorney-programmers – even as new Florida legislation takes effect – you can trust their accuracy. *Pro*Doc for Florida also includes the latest FLSSI* forms, recognized as the standard in probate courts throughout Florida.

To order or for more information, contact your West Representative, call **1-800-759-5418**, or visit **www.prodoc.com**.

CLICK ... CLICK, DOCUMENTS DONE!™





^{*} FLSSI is a nonprofit corporation created by the Real Property, Probate, and Trust Law section of the Florida Bar. These forms are created and maintained by leading experts in their field and recognized as the standard in probate courts throughout Florida.



We're Growing Our Mediation Practice...

Fisher Rushmer is pleased to announce that John Fisher, James Talley and Rick Smith are now Florida Supreme Court Certified Civil Circuit Mediators, growing the Fisher Rushmer Mediation Practice Group to seven shareholders.







JAMES TALLEY



RICK SMITH



GARY RUSHMER



KAREL AVERILL



EMERY ROSENBLUTH



JOE AMOS

- Available for mediations of state circuit matters throughout Florida.
- Available for mediations of federal civil matters throughout the Middle District.
- Spacious and comfortable conference facilities conveniently located in downtown Orlando.
- No "administration charge" for scheduling conferences or coordinating with parties.

Available in the areas of

- complex multiparty matters
- catastrophic injury cases
- wrongful death
- wage and hour disputes
- employment disputes
- personal injury
- medical malpractice
- legal malpractice
- nursing home disputes
- presuit claims
- dental malpractice
- · products liability
- business/commercial disputes
- corporate disputes
- insurance/bad faith claims
- property & construction disputes

Fisher, Rushmer, Werrenrath, Dickson, Talley & Dunlap, P.A. (407) 843-2111

Committed to Clients. Proven Results.

www.fisherlawfirm.com

Table of Contents:

ibic of Contents.	
President's Message Happy New Year!!	3
Tad Å. Yates OCBA Luncheon	5
Robert H. Jerry, II Dean, Levin College of Law at the University o	f Florida
Social Committee Good Times Good Causes Kimberly D. Webb	6
Legal Aid Society News Pro Bono Attorneys Help Orange County Foster Youth Transition to Adulthood Bethanie Barber	7
Professionalism Committee Turn the Page 2009: The Saga Continues Magistrate Howard D. Friedman	9
Appellate Practice Committee The Wacky World of Appellate Costs John R. Hamilton	10
Legal Aid Society News What We Do Change the World! Donna Graf	14
Criminal Law Committee Handling an Immunity Claim Under the New Self-Defense Laws Jon H. Gutmacher	16
Hearsay Nicholas A. Shannin	22-23
YLS on the Move Ring out the Old, Ring in the New Bridget Heffernan Labutta	24-27
Side Bar Jessica K. Hew	28
Presentation Skills for Lawyers The Proper Use of Notes During Trial Elliott Wilcox	29
Rainmaking Can Tracking Your Marketing Efforts Make You More Money? Part II Mark Powers and Shawn McNalis	30
New Members	32
Announcements	34
Classifieds	38
OCBA Calendar	40



Kristyne E. Kennedy & Thomas A. Zehnder

Associate Editors

LaShawnda K. Jackson & Kimberly D. Healy

Communications Manager

Peggy Storch

Side Bar Columnist

Jessica K. Hew

Hearsay Columnist

Nicholas A. Shannin

YLS Columnist

Bridget Heffernan Labutta



OFFICERS

Tad A. Yates, President Diego "Woody" Rodriguez, President-Elect Jessica K. Hew, Treasurer Thomas A. Zehnder, Secretary



EXECUTIVE COUNCIL

Frank M. Bedell
Wiley S. Boston
Meenakshi A. Hirani
Kristyne E. Kennedy
Paul J. Scheck
Nicholas A. Shannin
William D. Umansky
William C.Vose
Esther M. Whitehead
C. Gene Shipley, Ex-Officio
Chelsie J. Roberts, President, YLS

EXECUTIVE DIRECTOR

Brant Bittner



880 North Orange Avenue • Orlando, FL 32801 (407) 422-4551 • Fax (407) 843-3470

Legal Aid Society	407-841-8310
Citizen Dispute	407-422-4551
Family Law Mediation	407-422-4551
Lawyer Referral Service	407-422-4551
Legal Placement Service	407-422-4551
Young Lawyers Section	407-422-4551

DEADLINE INFORMATION

Advertising - 10th of the month prior to the month of publication Copy - 1st of the month prior to the month of publication

The deadline for each edition is the first day of each month. If that day falls on a weekend or holiday, the deadline is the next business day.

Publication of advertising herein does not imply any endorsement of any product, service or opinion advertised. The opinions and conclusions, including legal opinions and conclusions contained in articles appearing in *The Briefs*, are those of the authors and do not reflect any official endorsement of these views by the Orange County Bar Association or its officers and directors, unless specifically stated as such.

All contents ©2008 Orange County Bar Association. All rights reserved.

Designer: Catherine E. Hebert Cover: Morguefile.com

Visit the OCBA website at: www.orangecountybar.org

President's HAPPY NEW YEAR!! December 2008/

lanuary 2009

hope that each of you had a wonderful holiday season and that the New Year holds great things ▲ for you. I'm certain that it does for the OCBA.

One of the highlights of the OCBA social calendar is our annual Gala. The co-chairs of this year's Gala are Vivian Cocotas and Kristen Cox. Many thanks to both of them for the work they have done in planning this event, which is sure to be a blast. Please mark your calendars for Saturday, **April 18, 2009**. This year, the Gala will be held at the Gaylord Palms Resort and Convention **Center**. If you've never experienced the Gaylord Palms, I can assure you that it is a beautiful venue. Maybe you'll consider getting away for the evening

or weekend at the resort. Special room rates will be available for our members.

Several of our 2009 luncheons are now planned. On January

Tad A. Yates

29, 2009, we will be joined by Robert Jerry, Dean of the Fredric G. Levin College of Law at the University of Florida. Dean Jerry will speak on the subject of "Changes in Legal Education."

The Paul C. Perkins Bar Association will cohost our February 26, 2009, luncheon. Florida Supreme Court Chief Justice Peggy A. Quince will do us the honor of joining us on that date.

> Our annual Professionalism Luncheon will be held on March **26, 2009**. On that date, the Professionalism Committee of the OCBA will recognize the 2009 recipients of the James G. Glazebrook Memorial Bar Service Award, the William Trickel, Jr. Professionalism Award, and the Lawrence G. Mathews, Jr. Young Lawyer Professionalism Award.

> As always, thank you for your support of the OCBA. Best wishes for a great 2009!

Tad A. Yates is a partner with Kirkconnell, Lindsey, Snure and Yates, P.A. He has been a member of the OCBA since 1994.



















For Upchurch Watson White & Max, the road to resolution is well traveled.

Navigating a settlement between parties who don't agree can be a rocky road. We can help. For Upchurch Watson White and Max, the road to resolution is paved with thousands of agreeable outcomes.

Upchurch Watson White and Max specializes in settling disputes anywhere. Considered by many as the go-to mediation and arbitration firm, our team of attorneys and former judges has handled many of the most high-profile cases undertaken over the past 20 years. We are committed to the satisfactory resolution of every case, from the simplest to the most complex.

Our Supreme Court certified mediators will help you and your clients find the road to common ground.



Upchurch Watson White & Max uww-adr.com

DAYTONA BEACH

MAITLAND / ORLANDO

 $\mathbf{M}_{\mathsf{IAMI}}$

BIRMINGHAM

OCBA Luncheon JANUARY 29, 2009



Robert H. Jerry, II

Dean, Levin College of Law at the University of Florida

Robert H. Jerry, II, is Dean and Levin Mabie and Levin Professor of Law at the Fredric G. Levin College of Law at the University of Florida.

Following graduation from the University of Michigan Law School in 1977, a clerkship with Judge George E. MacKinnon of the United States Court of Appeals for the District of Columbia Circuit, and three years of practice with an Indianapolis law firm, he joined the faculty at the University of Kansas School of Law in 1981. He was promoted to Professor in 1985 and served as Dean of the KU School of Law from 1989 to 1994. In 1994, he became the first permanent holder of the Herbert Herff Chair of Excellence at the Cecil C. Humphreys School of Law at the University of Memphis. In 1998, he became the Floyd R. Gibson Missouri Endowed Professor at the University of Missouri-Columbia School of Law, a position he held until accepting the deanship at the Levin College of Law in 2003.

He is the author of numerous books (including *Understanding Insurance Law*, published by Lexis, now in its third edition), book chapters, articles, and essays in the field of insurance law, and is a frequent lecturer on insurance topics. He is a past chair of the Insurance Law Section of the Association of American Law Schools, a member of the American Law Institute, and a Fellow of the American Bar Foundation.

His service activities include chairing the Faculty Executive Committee at the University of Kansas in 1988-89, election to the Faculty Executive Committee at the University of Missouri in 2000-01, and numerous committees and boards at every university where he has been a faculty member. He has also been active in numerous community service organizations.

His honors and awards include the Distinguished Faculty Achievement Award at the Missouri Law School in 2001, the Distinguished Alumni Award from Indiana State University, his undergraduate alma mater, in 1992, and the KU Chancellor's Award for University Service at KU in 1989.

He lives in Gainesville with his wife Lisa and their three children: John, Jim and Beth.

The Ballroom at Church Street

11:45 a.m. - 1:00 p.m. 225 S. Garland Avenue Orlando, FL 32801

Please RSVP to reservations@ocbanet.org by Friday, January 23, 2009

Main Entrance: Garland Avenue between Church Street and South Street

To ensure a proper luncheon count, RSVPs and CANCELLATIONS are requested no later than Friday, January 23, 2009. The OCBA is happy to provide 11 luncheons as part of your member benefits, but no-shows incur additional charges for the Bar and walk-ups cannot be guaranteed a seat. Please keep us up-to-date on your reservation status! *Thank you.*

Social Good Times Committee Good Causes

Ten boxes of food and nearly \$300 in cash! No - that's not what Tad consumed for Thanksgiving dinner. That is the donation that was raised for the Destiny Foundation's Thanksgiving food drive by members of the Orange County Bar and our fellow voluntary bars at this year's Joint Happy **Hour** at Brick & Fire Pizza Co. And you thought the Social Committee was just about throwing parties...

Well, okay - we are about throwing parties. And some pretty good parties at that. So far this year alone, the Social Committee of the Orange County Bar has brought you its annual

Trivia Event and the Joint Happy Hour.

Both were great events. Lots of fun. But, look under the surface a little and you will see that these weren't just happy hours - these were events with a purpose. While we were all wracking our brains over Curtis Earth's tricky trivia questions at July's Trivia Event at Slingapour's, we were also networking with members of our Orange County legal community. Getting to know our fellow members of the bar just a little bit better. Encouraging camaraderie and, at the same time, hopefully helping to engender a more open, friendly, and professional practice of law in our community. And all the while, we were raising money

for charity.

Then again, at the **Joint Happy Hour** on November 6, while mingling with friends and colleagues over pizza and martinis, we raised more than ten boxes of food, plus nearly \$300, to help members of our community who are struggling through these tough economic times put food on their tables for Thanksgiving.

We hope you have enjoyed the events we have held already this year. If so, the Social Committee has been hard at work planning more events to come. We invite

you

to join us at
Ember on
January
29, 2009
from 5:30
p.m. to 7:30
p.m. for our
annual Wine
& Cheese
Event. Come

and enjoy a glass of wine with us, mingle with your friends and col-

leagues, and unwind from the post-holiday catch-up you have been doing at work this month.

Then mark your calendars and watch *The Briefs* for more information on the upcoming

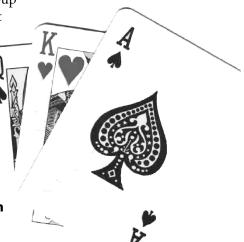
Texas Hold 'Em Poker Tournament taking place on March 19, 2009.

And, as always, feel free

to give me a call (407-393-2900) or drop me an email (KDWebb@littler.com) if you would like more information on any of these events or are interested in becoming involved in the Social Committee.



Kimberly D. Webb is an associate with Littler Mendelson, P.C. She has been a member of the OCBA since 2002.





Litigation Support Services

&
Private Wealth Services

Ira Silver, CPA, Partner isilver@mbafcpa.com

Orlando Office

200 South Orange Avenue, Suite 1445 Orlando, FL 32801 Tel: (407) 237-3600

MIAMI | FT. LAUDERDALE | BOCA RATON | ORLANDO | BALTIMORE | BOULDER | INDIA www.mbafcpa.com

Do You Have a Case That Needs to be Settled?

- Personal Injury
- Wrongful Death
- Malpractice
- Nursing Home
- General Civil
- Commercial
- Appellate
- Employment Cases

CIR. CIVIL / 5th DCA / M. DIST. FL.



www.fraxedas.com • ORLANDO



Mediator Paul Shoucair (407) 661-5757

Legal Aid Society Pro Bono Attorneys Help Orange County Foster Youth Transition to Adulthood

There's an obvious sense of urgency associated with each dependency case. When a child is abused, abandoned, or neglected, an arsenal of professionals is ushered in to provide the child access to a myriad of services, including education, counseling, and health care. These services are common to almost every child in care. Pro bono Guardian ad Litems like Ann Marie Gilden work tirelessly to ensure the children they represent receive those services and aren't lost in the system.

In the most optimal of scenarios, parents diligently work with professionals to remedy problems and, when it's safe, are reunited with their children. In other instances,



children are adopted or enter into some form of long-term care arrangement with relatives or friends. However, in too many cases the pursuit of reunification with family or loved ones is no longer a feasible option. Often this means the youth will grow up in the foster care system and will transition into

"independent living," where they work toward a self-sufficient adulthood. Ms. Gilden, whose GAL work focuses primarily on these children, is determined to see them prepared for the adulthood they will soon face.

Older youth preparing to transition out of foster care often find themselves on the brink of triumphant success or grave failure. These teens are months away from their high school graduation, full-time employment, or first apartment. However, in addition to these common challenges faced by most youth, foster children on the independent living track are also confronted with the possibility of welfare dependency, lack of access to higher education, unemployment, homelessness, mental illness, and incarceration. Finding advice or a helping hand to avoid these situations

often isn't as simple as picking up the phone as it is for most teenagers; rather, foster children in independent living have to seek out the adults in their life willing to help.

While the Florida Statutes wisely provide a system of care for children age 13 to 23 to assist them in obtaining independence upon reaching age eighteen, foster youth are simultaneously restricted and assisted by the law. For instance, transitioning teens are provided a financial stipend and state college tuition vouchers but are not guaranteed a residence after age 18. Youth are provided with Medicaid, but they still face the challenge of finding a Medicaid provider to address their needs.

The statistics are bleak. Nationwide, one in five transitioning foster youth will become homeless at some point in their life after age 18.1 Roughly 58 percent of transitioning foster youth receive a high school degree by age 19, compared to 87 percent of non-foster youth. ² On average, less than three percent of children who "age out" of the foster care system earn a college degree by age 25.3

Without the tireless effort of the community and an intricate legal system involving judges, case managers, and pro bono Guardian ad Litems, transitioning youth would have to face these extraordinary challenges on their own. Fortunately, Orange County transitioning youth have dedicated GALs such as Ann Marie Gilden committed to being a part of this support system and assisting in averting these problems. Ms. Gilden knows such dilemmas first-hand. She has served as pro bono GAL for transitioning foster youth in Orange County for more than five years and, despite facing proverbial dead ends and seemingly insurmountable challenges, she has no plans to stop. "The problems and needs become greater as the kids get older," Ms. Gilden says. "Our greatest responsibility is to work with foster youth to help them transition into society."

With that central belief as her driving force, Ms. Gilden seeks every potential community resource in the pursuit of stability for her foster youth. She consults with attorneys of various practice areas to establish guardianships for developmentally disabled youth and reaches out to foster parents in hopes of extending a youth's stay despite a lack of funding. Ms. Gilden serves as a voice for transitioning youth at all judicial hearings and maintains constant contact with case management organizations to ensure her foster children receive maximum available services. If she feels there's more work to be done, Ms. Gilden doesn't hesitate to extend her judicial appointment as GAL. "These children need more voices. It's that simple," she explains.

continued page 8

Judicial • News

> Rick Gross. immediate past chair of The Florida Bar Business Law Section, presented an award of recognition



to The Honorable Renee A. Roche for her substantial contributions to the Orange County Business Court. The award was presented on behalf of the Florida Bar Business Law Section and the Orange County Bar Association's Business Law Committee at the OCBA's October luncheon.



"Put my experience to work for you today"

- Estate, Trust & Guardianship Litigation
- Over 10 years Litigation Experience
- Certified Public Accountant

1211 Orange Ave., Suite 104 Winter Park, FL 32789

Phone: (407) 774-4949 Fax: (407) 774-4960 www.ajdestatelaw.com



Linda D. Schoonover, Esq. Board Certified Marital and Family Law





When your client wants an Appeal, but you don't.

(407) 771 - 2000

www.LDSLawFirm.com

Legal Aid Society News

continued from page 7

For transitioning foster youth, the stakes are high and opportunity is at risk. Overwhelmingly, foster youth yearn for the opportunity to begin adulthood on the same footing as their peers. They seek the opportunity to live up to their own expectations of success, become self-sufficient, and contribute to society. In Orange County, thanks to the assistance of dedicated individuals such as Ms. Gilden, success is in sight.

Submitted by **Bethanie Barber**, a Transitions Attorney at the Legal Aid Society. Ms. Barber is a new member of the OCBA.

- ¹Northwest Foster Care Alumni Study, Casey Family Programs, 1998.
- ² Courtney, M.E. & Dworsky, A. (2005). Midwest Evaluation of the Adult Functioning of Former Foster Youth: Outcomes at age 19. Chicago: Chapin Hall Center for
- ³ National Census Bureau. "Educational Attainment in the United States: 2004." Accessed April 12, 2007: http://www.census.gov.



PROFESSIONAL SERVICE **AVAILABLE**

- Court/Deposition &
- Realtime Reporters
- Convention Reporting Videoconferencing
- Legal Videography Conference Suites

COUNTIES SERVED

Orange, Osceola, Seminole, Volusia, Brevard, Lake, Polk, Hillsborough

State of the Art Court Reporting Technology

407/422-2953

407/422-2990 Fax barbaraperryandcompany.com **NCRA Certified Members**

3101 Maguire Blvd. Ste. 150 • Orlando, FL 32803

Professionalism Turn the Page... 2009: The Saga Continues

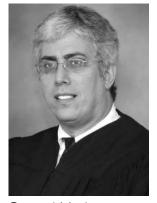
Happy New Year to all OCBA members. Let us try to fulfill all our New Year's resolutions, including a renewal to our commitment to improve the level of professionalism in our practice.

Recapping OCBA Professionalism Committee activities in 2008 – we selected **Judge Emerson R.Thompson, Jr.** to be the first recipient of the James G. Glazebrook Memorial Bar Service Award, **Elizabeth McCausland** as the recipient of the Lawrence G. Mathews, Jr. Young Lawyer Professionalism Award, and **Counsel Wooten, Jr.** as the recipient of the William Trickel, Jr. Professionalism Award. These esteemed individuals were honored at the March 2008 OCBA Officer Installation Dinner.

These individuals are the standard bearers of the level of professionalism which we all can achieve. I encourage all OCBA members to advance the purpose of professionalism by volunteering to serve our community; by being mindful that our value as a profession is in some measure weighted by public opinion; and by considering that it is probably preferable to be able to focus on your clients' cases without worrying about having to "watch your back" for fear of retribution for your conduct. Enough with the aphorisms.

Throughout 2008 we worked on, and later in the

year finalized, the OCBA Standards of Professionalism, Professional Courtesy and Courtroom Decorum in an effort to "raise the bar" for professionalism in Orange County. In 2009, we shall continue the process to establish an informal peer review system through these established local professionalism standards. I want to thank OCBA past president **Gene Shipley**, current president **Tad Yates**, president-elect **Woody Rodriguez**, the rest of the OCBA Executive Council, and all



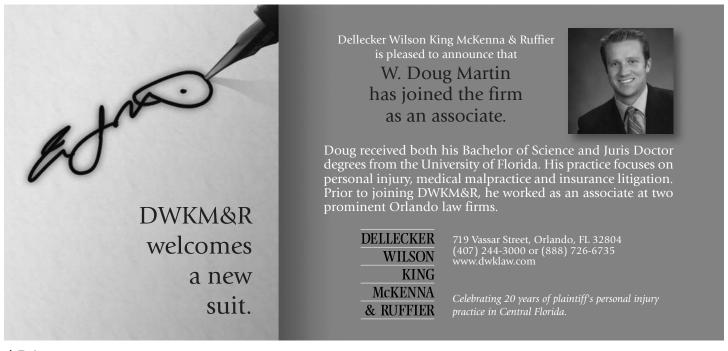
General Magistrate Howard D. Friedman

OCBA members for their continued support in this endeavor.

We hope to have selected the 2009 OCBA Professionalism Award recipients around the time this article is published. Special thanks to **Jules Cohen** for again chairing the OCBA Professionalism Award Subcommittee and as well to **Lee Bennett** and the Gray-Robinson firm for graciously hosting the subcommittee meetings in their conference room.

We will keep you posted on the 2009 Professionalism Awards and our progress in establishing informal peer review for Orange County. Until next time, everyone have a safe and prosperous month.

Submitted by Magistrate **Howard D. Friedman**, chair of the OCBA Professionalism Committee.

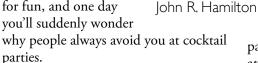


Appellate Practice Committee

The Wacky World of Appellate Costs

Is it possible for me to make the subject of appellate costs interesting? Probably not. And you should resist – and worry about yourself – if you indeed find yourself intrigued by

that topic. You may want to check the top of your head to ensure that it isn't developing a point, the same point that I – and others of my ilk – have. It's a slippery slope. If you're not careful, before too long you'll find yourself eager to discuss arcane issues of appellate jurisdiction for fun, and one day you'll suddenly wonder



But can I scare you into thinking that you need to know some of the basic rules that govern the world of appellate costs? Maybe, at least if you ever venture into the appellate realm. The rules concerning the taxation of appellate costs are tricky and highly technical - and many of them are counter intuitive. As a consequence, practitioners frequently make mistakes. Sometimes those mistakes can be fixed; sometimes they can't. When they fall into the former category, a client may suffer (and the threat of malpractice could then rear its ugly head). But even when they fall into the latter category, the mistakes can nonetheless be embarrassing.

Is there a rule? Yes, and this, as always, is where you should start when confronted with any issue concerning appellate costs. It's rule 9.400(a) of the Florida Rules of Appellate Procedure. It's short. Read it. Know it. Follow it. Note in particular that appellate costs and appellate attorneys' fees are treated differently under the rule.¹

Where does one file a motion for ap-

pellate costs? The trial court. This is the most frequent mistake that lawyers make in this area; they file their motion for appellate costs in the wrong court. As bizarre as it may seem, it is improper

to file a motion for appellate costs in the appellate court. The motion is instead filed in the trial court, after the conclusion of the appeal.²

Who is entitled to recover appellate costs? Rule 9.400(a) is clear enough in providing that "[c]osts shall be taxed in favor of the prevailing party." But, in practice, it's not always quite so easy to identify the "prevailing party." The trial court must determine which

party prevailed on the significant issues at the appellate level, and there might well be a battle on that issue.³ It isn't true that *any* level of success by an appellant renders it the "prevailing party."⁴

When is the motion for appellate costs filed? The motion must be *served* no later than 30 days after the appellate court issues its mandate.⁵ That is the mistake that lawyers make with the second-highest level of frequency – and this is one that often can't be fixed. That deadline is jurisdictional. A trial court has no authority to award appellate costs pursuant to a motion served beyond that 30-day period. Moreover, because the deadline is jurisdictional, it is not subject to enlargement or waiver.⁶

One scenario in which this phenomenon frequently arises is when proceedings in the trial court continue for weeks, months, or even years after an appeal has been concluded. For example, the appellate court may reverse a summary judgment and remand for a trial – or the appellate court may conclude that a trial was tainted by reversible error and reverse for a new trial. At the conclusion of such a case in the trial

court, the prevailing party will often move to tax costs against the other party — and it will include in that request the costs incurred in connection with the long-concluded appeal in which it was also the prevailing party. At that point, however, it's too late; the prevailing party lost its ability to recover appellate costs by its failure to serve its motion for appellate costs within 30 days after the issuance of the appellate court's mandate. By the conclusion of the case, the trial court no longer has jurisdiction to tax those costs.

Can the trial court deny a timely motion to tax appellate costs? No, at least not properly. If the prevailing party in the appeal serves a timely motion for appellate costs, the trial court has no discretion to deny the motion.⁷ To be sure, rule 9.400(a) provides that the prevailing party in the appeal is entitled to recover appellate costs "unless the court orders otherwise." But the reference to "the court" in the rule is to the appellate court, not the trial court.8 Accordingly, if a nonprevailing party at the appellate level wants to avoid liability for the opposing party's appellate costs, it needs to file a motion with the appellate court asking for that relief. (And I wish you good luck in that effort.)

Can the trial court at least postpone the taxation of appellate costs? Again, not properly. A corollary of a trial court's lack of discretion to deny a timely motion to tax appellate costs is that a trial court also lacks the authority to postpone the taxation of appellate costs until the end of the case - or, indeed, to defer the taxation of those costs to any later point at all. The party entitled to recover appellate costs is, in fact, entitled to the entry of an immediate money judgment for those costs. It need not await anything further, and it need not be the ultimate prevailing party in the case.9

If your client is held liable for appellate costs, can you force the opposing party to repay them at the end of the case if your client is ultimately the prevailing party? No, at least not at the circuit court level under current law. The First District Court of Appeal has held that a party previously held liable for appellate costs cannot obtain a disgorgement or reimbursement of those costs when seeking to tax costs after

becoming the ultimate prevailing party in the lawsuit. One decision from the Third District Court of Appeal contains dictum expressing disagreement with that view, but the First District's decision so far remains the only reported case on point on this issue — and that decision is, of course, binding precedent on all circuit courts in the state unless and until either another district court or the Supreme Court of Florida reaches a contrary holding.

Is the trial court required to award the prevailing party all of the appellate costs that it requests? Of course not. The trial court's lack of discretion to deny a timely motion to tax appellate costs does not mean that a trial court is without discretion concerning either the amounts to award or the individual cost items to tax (or not tax) against the nonprevailing party in the appeal. On the contrary, a trial court retains broad discretion on those issues.¹²

What items are taxable? Rules 9.400(a) lists certain items of taxable costs. Routine, minor items of taxable appellate costs include: filing fee for notice of appeal; record preparation fees; fees charged by the clerk to approve supersedeas bonds; and copying charges for copies of briefs and appendices actually filed with the appellate court. In a typical appeal, there are usually only two "big ticket" cost items: (1) the cost for trial and hearing transcripts; and (2) the premiums for supersedeas bonds.



Why are transcripts taxable appellate costs? With respect to transcript costs, rule 9.400(a) expressly enumerates "charges for preparation of the record" as among the appellate costs that are taxable under that rule. The prior version of that rule, rule 3.16 of the Florida Appellate Rules, was similarly worded; it provided "that reasonable costs for preparing the record may be taxed as costs in the case." The language of that prior rule was construed as "necessarily includ[ing] the cost of the reporter's transcribed notes of the trial which is specifically made a part of the record on appeal."13 Cases under the current rule are to the same effect. The cost of trial transcripts are regularly and routinely taxed as appellate costs in this state.¹⁴ Moreover, when transcripts are obtained and included in the record through the designation-to-reporter process outlined in rule 9.200(b), that rule expressly provides that the resulting cost is a taxable appellate cost.15

Are supersedeas bond premiums automatically taxable as a matter of right? Not necessarily. Although bond premiums are expressly listed in rule 9.400(a) as a taxable appellate cost, a trial court probably has the discretion to deny the taxation of a bond premium if the appellant obtained the bond without giving the appellee the opportunity to decline it. ¹⁶ Additionally, a trial court could reduce the amount taxed for a bond premium if the increased amount

of the premium was due to delays occasioned by the appellant's requests for enlargement of time

to file its briefs.¹⁷ And a trial court can deny the taxation of a bond premium altogether if it was not

a real, out-of-pocket cost that the party incurred (but was instead merely a "paper transfer" of funds).¹⁸

Are judgments for appellate costs appealable? Well, not really – at least not in the strict sense of an "appeal."

A judgment for appellate costs <u>is</u> subject to immediate appellate review, but the procedure for obtaining that review is through a motion for review filed with the appellate court within 30 days after the rendition of the judgment for appellate costs. ¹⁹ The 30-day filing deadline is jurisdictional, and it is not subject to a five-day mailing rule. ²⁰

Can the judgment for appellate costs be stayed pending appellate review? Sure, if it's in proper form. A judgment for appellate costs is like any other money judgment - and it will be subject to the same rule governing stays pending review. The governing rule is rule 9.310(b)(1) of the Florida Rules of Appellate Procedure. Under that rule, a party seeking a stay of a pure money judgment can obtain a stay pending appellate review by posting a supersedeas bond for the amount of the judgment, plus twice the statutory rate of interest. When such a bond is posted, a stay is automatic. And a trial court has no discretion to increase or decrease the amount of that bond - or to grant a stay on any other terms.²¹

If a party erroneously seeks appellate review of a judgment for appellate costs through a notice of appeal rather than a motion for review, is that party precluded from obtaining review? Maybe. An appellate court certainly can (and arguably must) treat a notice of appeal as

continued page 12

Appellate Practice Committee

continued from page 11

the equivalent of a timely-filed motion for review if an appeal is erroneously filed from an order awarding appellate costs.²² But the First District Court of Appeal has, on at least one occasion, refused to do so.²³

What standard will the appellate court apply in reviewing the judgment for appellate courts? The familiar abuse-of-discretion standard of review.²⁴ The assessment of costs, even appellate costs, is largely discretionary with the trial court, and its determination will generally not be disturbed unless no reasonable jurist could reach the decision that the trial court reached.²⁵



Can law of the case be created by the appellate court's disposition of a motion for review of a judgment for appellate costs? Yes. ²⁶ There may be long-term consequences to a motion for review beyond the mere determination of whether a judgment for appellate costs will remain intact. Be careful.

That's it, but not really. These are general rules and principles – the minimum that an attorney needs to know if he or she is confronted with the issue of appellate costs. You can safely learn these rules without fear of developing my pointy head. But I still don't recommend that you expect to be popular at cocktail parties if you try to discuss them. Trust me on that one.

John R. Hamilton is a partner with Foley & Lardner LLP. He has been a member of the OCBA since 1991.

Correction: Due to an OCBA staff communication error, the article "Law Firm Spotlight: Foley & Lardner Embraces *Pro Bono* with a Passion" published in the November 2008 issue of *The Briefs* was incorrectly attributed to John R. Hamilton. The article was provided by the Foley & Lardner firm. We apologize for the error and any inconvenience it may have caused.

⁴See, e.g., North American Van Lines, Inc. v. Ferguson Transportation, Inc., 662 So. 2d 1275, 1276 (Fla. 4th DCA 1995) (appellant deemed prevailing party entitled to appellate costs when its appeal was successful in obtaining reversal of \$13,000,000 in punitive damages but unsuccessful in seeking reversal of \$1,300,000 award of compensatory damages); Thaller v. Waterford Point Condo. Apartments, Inc., 437 So. 2d 248, 248 (Fla. 4th DCA 1983) (appellant not prevailing party on appeal because trial court affirmed on all points "with the exception of its computation of principal and interest due appellee").

⁵Note that the rule requires the motion to be "served," not "filed," within 30 days. Thus, rule 9.400(a) is one of the few rules that attaches jurisdictional significance to the date a document is served rather than the date the document is filed.

⁶See Mulato v. Mulato, 734 So. 2d 477, 478 (Fla. 4th DCA 1999).

PHILIP L. PARTRIDGE, PA

390 North Orange Avenue 23rd Floor Orlando, FL 32801 Tel (407) 956-1111

ALTERNATIVE DISPUTE RESOLUTION Mediations/Arbitrations



FLORIDA SUPREME COURT CERTIFIED CIRCUIT MEDIATOR

FIFTH DCA APPROVED & QUALIFIED APPELLATE MEDIATOR

FLORIDA SUPREME COURT APPROVED ARBITRATOR

CERTIFIED BBB AUTOLINE ARBITRATOR BBB PANEL MEDIATOR & ARBITRATOR

ROSTER MEDIATOR & ARBITRATOR FOR NATIONAL ARBITRATION AND MEDIATION (NAM)

17 YEARS CIVIL LITIGATION EXPERIENCE

UPDATED & IMPROVED MEDIATION CALENDAR AT

WWW.PHILPARTRIDGE.COM

Providing Design Professionals with Accurate Site Information



- Thirty Years Experience
- ALTA
- Boundary
- CAD Environmental
- Permitting & Topographic Surveys

Competitive Fees For Surveys Delivered In A Timely Manner

¹The subject of appellate attorneys' fees will be addressed in a future article.

²See Superior Protection, Inc v. Martinez, 930 So. 2d 859, 860 (Fla. 2d DCA 2006); Stearman v. Intergraph Corp., 585 So. 2d 466, 467-68 (Fla. 2d DCA 1991).

³See Varveris v. Carbonell, 785 So. 2d 576, 577 (Fla. 3d DCA 2001); Mulato v. Mulato, 734 So. 2d 477, (478 Fla. 4th DCA 1999).

⁷ On the other hand, a trial court could potentially deny appellate costs if it concludes that a party's success at the appellate level was not based on the merits or under other circumstances in which the party cannot truly be characterized as the prevailing party. See, e.g., Ariko v. Nicholson, 632 So. 2d 174, 174 (Fla. 5th DCA 1994) (award of appellate costs quashed because new trial had been ordered as a result of destruction of court reporter's trial notes in a fire). See Pellar v. Granger Asphalt Paving, Inc., 687 So. 2d 282, 284 (Fla. 1st DCA 1997); American Medical Int'l, Inc. v. Scheller, 484 So. 2d 593, 594 (Fla. 4th DCA 1985).

⁹See Centennial Mort., Inc. v. SG/SC, Ltd. 864 So. 2d 1258, 1260 (Fla. 1st DCA 2004); Newell v. Moore, 819 So. 2d 846, 847 (Fla. 1st DCA 2002); Florida Power & Light Co. v. Polackwich, 705 So. 2d 23, 25 (Fla. 2d DCA 1997); Di Teodoro v. Lazy Dolphin Development Co., 432 So. 2d 625, 626 (Fla. 3d DCA 1983); Swan v. Wisdom, 392 So. 2d 987, 987 (Fla. 5th DCA 1981).

10 See Centennial Mort., Inc. v. SG/SC, Ltd. 864 So. 2d 1258, 1260-61 (Fla. 1st DCA

11 See Higgs v. Klock, 873 So. 2d 591, 592 n.3 (Fla. 3d DCA 2004), review denied, 886 So. 2d 227 (Fla. 2004).

¹²See Pellar v. Granger Asphalt Paving, Inc., 687 So. 2d 282, 285 (Fla. 1st DCA 1997).

13 Wood v. City of Jacksonville, 248 So. 2d 176, 178 (Fla. 1st DCA 1971).

14 See, e.g., Wood v. Walt Disney World Co., 405 So. 2d 275, 276 (Fla. 4th DCA 1981); A.Z. v. State, 404 So. 2d 386, 387-88 (Fla. 5th DCA 1981); Akers v. Palm Beach Newspapers, Inc., 373 So. 2d 926, 927 (Fla. 4th DCA 1979); see also Philip J. Padovano, Florida Appellate Practice § 20.3 (2007-08 ed.).

¹⁵See Fla. R. App. P. 9.200(b)(1).

¹⁶See Florida Power & Light Co. v. Polackwich, 705 So. 2d 23, 26 (Fla. 2d DCA 1997). I suggest that attorneys representing appellees often do not give sufficient thought and attention to the question of whether to decline a supersedeas bond—or whether to explore the possibility of reaching an agreement with the appellant's counsel for an alternative method for securing the judgment pending appeal. Declining a bond may be especially prudent if an appellant is obviously solvent and the chances of a reversal seem particularly high. In my opinion, an appellee's counsel should not lightly or reflexively subject his or her client to the risk of liability for a supersedeas bond

¹⁷See American Med. Int'l, Inc. v. Scheller, 484 So. 2d 593, 594-95 (Fla. 4th DCA 1985).

¹⁸See Lone Star Industries, Inc. v. Liberty Mut. Ins. Co., 688 So. 2d 950, 951-52 (Fla. 3d DCA 1997) (appellee's claims department had its surety department post the supersedeas bonds), review denied, 698 So. 2d 839 (Fla. 1997).

¹⁹See Fla. R. App. P. 9.400(c). There is an exception. If the judgment taxing appellate costs contains other matters that can properly be the subject of a separate, independent appeal (and they are in fact appealed), then the award of appellate costs can be raised as an additional point in that appeal. See Specialty Restaurants Corp. v. Elliott, 924 So. 2d 834, 838 (Fla. 2d DCA 2005); Starcher v. Starcher, 430 So. 2d 991, 993 (Fla. 4th DCA 1983).

²⁰See Bell v. U.S. Acquisition Co., 734 So. 2d 403, 412-13 (Fla. 1999).

²¹These are the basic rules governing stays of pure money judgments. See generally Philip J. Padovano, Florida Appellate Practice § 12.4 (2007-08 ed.). The rules are slightly different in the Second District. See Platt v. Russek, 921 So. 2d 5, 7-8 (Fla. 2d DCA 2004). An exhaustive discussion of the law concerning stays pending appellate review is, of course, beyond the scope of this article.

²²See Pellar v. Granger Asphalt Paving, Inc., 687 So. 2d 282, 284 (Fla. 1st DCA 1997); see also Fla. R. App. P. 9.040(c) ("[i]f a party seeks an improper remedy, the cause shall be treated as if the proper remedy had been BILLYBOULVER

²³See Browning v. New Hope South, 785 So. 2d 732, 733 (Fla. 1st DCA 2001) ("We decline to approve appellant's theory that the notice of appeal should be treated as a motion for review").

²⁴ See Lone Star Industries, Inc. v. Liberty Mut. Ins. Co., 688 So. 2d 950, 952 (Fla. 3d DCA), review denied, 698 So. 2d 838 (Fla. 1997).

²⁵See General Cap. Corp. v. Tel Service Co., Inc., 239 So. 2d 134, 135-36 (Fla. 2d DCA), cert. denied, 240

So. 2d 815 (Fla. 1970); see generally Canakaris v. Canakaris, 382 So. 2d 1197, 1203 (Fla.

²⁶See Borack v. Orovitz, 963 So. 2d 802, 804 (Fla. 3d DCA 2007), review denied, 980 So. 2d 1070 (Fla. 2008).

KELAHER LAW OFFICES

- :: Rated "AV" by Martindale-Hubbell
- :: Listed in Martindale-Hubbell's "Bar Register of Preeminent Lawyers"
- :: Listed in Leading American Attorneys
- :: Board Certified Civil Trial Lawyer by the Florida Bar
- :: Past President, Academy of Florida Trial Lawyers



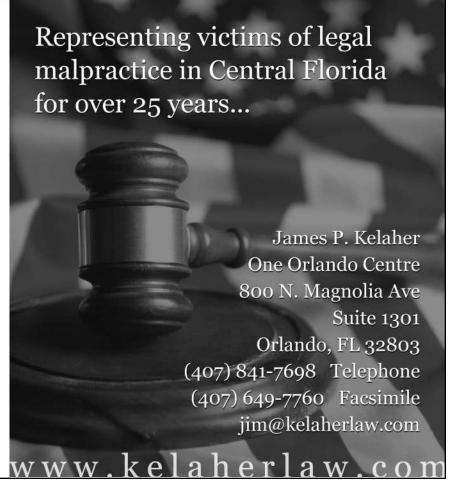


MARTINDALE-HUBBELL" BAR REGISTER OF PREEMINENT

in American Law,



LEADING AMERICAN ATTORNEYS



Legal Aid SocietyNews

● What We Do...

• Change the World!

Donna Graf

Recently unemployed with nowhere else to turn, Sandra Infante arrived with her nephew "John" (not his real name) and tears in her eyes at the Legal Aid Society of the Orange County Bar Association, Inc. looking for help. Ms. Infante's case was accepted for representation and approved for referral to a *pro bono* attorney. Not a moment too soon, as John needed to be enrolled in school and her apartment management office needed legal papers to prove John's status as an additional family member on her lease

Sandra Infante, a 53-year-old Orlando resident, lives with her 14-year-old nephew. Previously employed and earning \$35,228 per year, she tries to make ends meet from her meager household monthly income of \$835. Ms. Infante does not own a vehicle. She pays \$750 per month for her low-income housing apartment. Ms. Infante explains, "I do not want to apply for food coupons, my older daughter helps when she can, and we get by. I stretch it, you know?" She notes with confidence that "it will not be that way forever - I'm a student studying to be a medical transcriptionist so I can work from home and be self-sufficient." Disposable income is not a reality; after deducting rent, \$85 remains for utilities, food, clothing, health care, and education expenses. There is no money for life's basic necessities, let alone money for attorneys' fees or litigation costs. John's story is heartbreaking - he was 11 years old when his mother died. John's father suffers from substance abuse problems and his whereabouts are unknown. He hasn't been a part of John's life. A few days prior to his mom's death, John moved in for a short time with

his uncle in the Bronx. In March of 2007, John was relocated to Orlando. John had never even been in Florida and did not know his "Aunt Sandra" well. Ms. Infante was "next relative in line," and although she had long passed the age when one has completed caring for minor children, she took John into her home and heart.

Ms. Infante's eyes well with tears when she recalls that "when there was no one else to turn to – Jessica Parker became the family that we needed and our lives are changed every day as a result of her love and caring."

Jessica Parker is a commercial real estate lawyer with the law firm of Baker Hostetler, a national law firm with offices in Orlando. In law school, Ms. Parker knew she wanted to be a corporate attorney and chose the legal profession as her vehicle to eliminate poverty in her life. Ms. Parker wanted to turn the financial challenges of life into something positive and help similarly situated individuals.

When asked why a commercial real estate lawyer would handle a pro bono custody application, Ms. Parker responded "Because, this work is where my heart is." Diminishing her accomplishments, she proudly speaks about her role with the Girl Scouts as the President of the Board of Directors and five-year volunteer to the economically challenged Girl Scout group that Baker Hostetler supports. "More than anything I wanted to inspire children. Money is one thing, but there is nothing worse than thinking you cannot break out of your cycle of poverty." With a light in her smile, Ms. Parker adds, "I gave them hope that they, too, could make it in an economically challenged world."

The Baker Hostetler firm encourages

pro bono work by its attorneys and advocates carrying forth a program that started in the last two years. The attorneys get billable credit hours, approved by the managing partner, allowing a reasonable number of hours over the inspirational goal of 20 hours per year. Young lawyers are encouraged to take pro bono cases by the firm and not pay in lieu of service (buyouts), which raises litigation experience earned by attorneys.

Ms. Parker states, "In a perfect world, we would all be helping others and Legal Aid would, therefore, not be necessary. The Legal Aid Society of the Orange County Bar Association, Inc. does a great job of being the doorkeeper and funneling the eligible cases out to pro bono attorneys."

Ms. Parker's life goal is to live the Girl Scout Oath. She knows it verbatim. "On my honor, I will try to serve God and my country, to help people at all times and to live by the Girl Scout Law." Jessica Parker walks the walk! Ms. Parker appreciates the role of the attorney in a civilized society and knows that she has changed the lives of Ms. Infante and John. Access to justice needs to be for the indigent person equal to that of the millionaire. The Amendments to Rules Regulating the Florida Bar, 603 So.2d 501,502 (Fla. 1993) states: "Justice is not truly justice if only the rich can afford counsel and gain access to the courts." Access to justice was provided in this instance, because of Ms. Parker.

The *pro bono* case is resolved. Sandra Infante has legal temporary custody of



Jessica Parker, an attorney with Baker Hostetler, and Sandra Infante

John. Ms. Parker has kept an adult and a child from being homeless; she has ensured that John is not in the foster system.

Ms. Infante completed our interview with an inspiring statement. When asked if she could tell other attorneys how important it is to help people such as herself, Ms. Infante eloquently responded, "I would tell them we may not be so educated, or know how to express ourselves, but if you listen with your heart, you can feel our need." *Pro bono* attorney Jessica Parker listened with her heart and changed the world along the way.

For more information about how you can donate money or volunteer time to assist the Legal Aid Society, contact: Legal Aid Society of the Orange County Bar Association, Inc.,

100 East Robinson Street, Orlando, Florida 32801; (407) 841-8310.

Donna Graf, Manager of Development at the Legal Aid Society, is a member of the Florida Bar Standing Committee on Pro Bono. She has recently joined the OCBA.



OCBA Membership Directory

RCL Portrait Design will be at the OCBA from March 16 through March 27, 2009, to take your free professional portrait for publication in the OCBA Membership Directory.

The Directory is one of our most valued member benefits. In fact, many members use the Directory daily to locate colleagues, put a "face to a name," and conduct business. Publishing a current photo, along with your name, firm name, address and contact information will make the Directory more valuable than ever.

An RCL representative will contact you in the near future to schedule an appointment. However, feel free to contact RCL directly at 800-580-5562 to schedule your sitting.

All sittings are free of charge, and the photo you select for the Membership Directory will be published at no charge. RCL will also take additional shots and provide you with an opportunity to purchase a photo package for your professional or personal use.

We are pleased to bring you this free member service. RCL has produced professional portraits for more than 21 state and local bar associations and 22 medical facilities across the nation.

We look forward to seeing you at the OCBA Center in March.

(For professional photos, appropriate dress is suggested. Ladies: a bold or bright colored long sleeved outfit. Gentlemen: a dark jacket and tie.)

Criminal Law Handling an Immunity Claim Committee under the New-Self Defense Laws

In 2005 the Legislature passed SB 436 which substantially revised Chapter 776 of the Florida Statutes, and changed forever the self-defense laws of the State of Florida. Prior to that legislation, Florida followed the rule that before a person could use deadly force, they had to retreat if retreat was reasonably possible without increasing the risk of death or great bodily harm to themselves. Of course, there were exceptions - the primary one being the "castle doctrine" where a person in their own home or business did not have a duty to retreat except from a co-occupant. But, all in all, retreat was the rule of law in this State.

The problem with the retreat rule was that it often led to huge problems of practicality for the person using



self-defense. For one thing – there is no way to outrun a bullet, and if an attacker is armed, the person getting off the first shot is often the one who survives. Combine that with a dark house, or kids in the upstairs bedroom,

or the myriad of other situations that can happen when dealing with self-defense – retreating isn't normally the best option – and forcing someone to choose retreat versus facing a lengthy mandatory minimum prison sentence is not a wonderful place to be – assuming you're a victim, or are an ordinary citizen just trying to defend yourself, your wife, your kids, or your home.

The Legislature saw the problem and decided to do something about it. In SB 436 they virtually gutted the retreat rule in dealing with any forcible felony and finally allowed Floridians to "stand their ground," even to the extent of using deadly force if they were the victim, or about to be the victim, of a serious crime. While this article is not about the full panoply of what you can or cannot do in "standing your ground," it is about a completely new subsection to Chapter 776 that was added by the new law: F.S. 776.032 – the section on immunity.

Subsection (1) of the immunity statute says:

a person who uses force as permitted in s. 776.012, s. 776.013, or s. 776.031 is justified in using such force and is immune from criminal prosecution and civil action for the use of such force, unless the person against whom force was used is a law enforcement officer As used in this subsection, the term "criminal prosecution" includes

arresting, detaining in custody, and charging or prosecuting the defendant.

While there are few cases that interpret the new self defense statutes, *Peterson v. State*, 983 So. 2d 27, 29 (Fla. 1st DCA 2008), is the first and only one that has truly confronted the meaning of



Jon H. Gutmacher

the section on immunity. In *Peterson*, the First District Court of Appeal confirmed what the legislative history of the act had already made clear, that the immunity granted by *F.S.* 776.032 was a "true immunity" and not merely an affirmative defense. And more importantly, *Peterson* held that when a defendant raised an immunity issue prior to trial – the trial court could not just treat the motion as a (c)(4) motion,¹ or even a motion for summary judgment – but had to decide the issue based upon a "preponderance of evidence" standard the same as in a motion to suppress a confession.

Now, some attorneys have had a problem with *Peterson* because the appellate court mentioned the fact that the trial court had placed the burden on the defendant to show entitlement to immunity by a preponderance, and found the trial court "did what was required." If that's really what the First District meant, then the opinion makes absolutely no sense when it later states, with approval, that the trial court imposed the same burden on the parties as in a motion challenging the voluntariness of a confession. That's because the defendant's burden when challenging a confession as involuntary is simply the burden of "going forward" by establishing a prima facie claim – and then the burden of proof completely shifts to the State to establish the admissibility "by a preponderance" *Wiley v. State*, 427 So. 2d 283, 285 (Fla. 1st DCA 1983):

When a criminal defendant alleges that inculpatory statements made by him were involuntary, the burden is on the State to prove that they were voluntary. The trial court must determine that the statements were voluntary before allowing the jury to hear them. However, the trial court need only find by a preponderance of the evidence that they were voluntarily given. (citations omitted) ²

With these cases in mind, the starting place for understanding what the First District really meant in *Peterson* on the immunity issue is found in the case of *Kastigar v. United States*, 406 U.S. 441, 460 (1972). There, interpreting an immunity claim in light of the Fifth Amendment, the United States Supreme Court set the stage for all subse-

quent interpretations of how an immunity issue would be handled, and held:

Once a defendant demonstrates that he has testified, under a state grant of immunity, to matters related to the federal prosecution, the federal authorities have the burden of showing that their evidence is not tainted by establishing that they had an independent, legitimate source for the disputed evidence. This burden of proof, which we reaffirm as appropriate, is not limited to a negation of taint; rather, it imposes on the prosecution the affirmative duty to prove that the evidence it proposes to use is derived from a legitimate source wholly independent of the compelled testimony.

The *Kastigar* decision is followed in Florida, and is succinctly stated in the case of *Zile v. State*, 710 So. 2d 729, 733 (Fla. 4th DCA 1998), where the Fourth District stated:

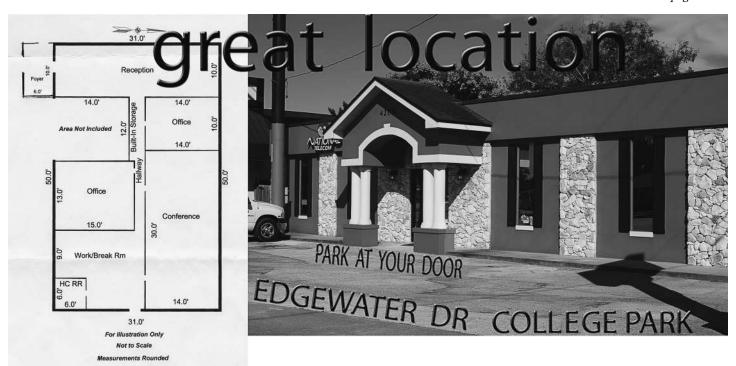
However, the Supreme Court did recognize that the government has the burden, faced with an immunity claim, of showing that its evidence is not tainted and comes from a legitimate independent source, adding: This burden of proof, which we reaffirm as appropriate, is not limited to a negation or taint; rather, it imposes on the prosecution the affirmative duty to prove that the evidence it proposes to use is derived from a legitimate source wholly independent of the compelled testimony.

While the immunity in the self defense statute is not based on the Fifth Amendment, still, the procedure followed is virtually the same. However, to understand how the procedure of immunity really works in non-Fifth Amendment cases, the best place to look are its counterparts in the "qualified immunity" of civil rights cases, and those dealing with sovereign immunity under the federal Foreign Sovereign Immunity Act of 1976 (28 U.S.C §1602). In explaining the procedure and burdens involved in a sovereign immunity issue the federal Fifth Circuit Court of Appeals made the process very clear:

And, our analysis must also be guided by the wellestablished principle that, although a party claiming FSIA immunity retains the ultimate burden of persuasion on immunity, it need only present a prima facie case that it is a foreign state; and, if it does, the burden shifts to the party opposing immunity to present evidence that one of the exceptions to immunity applies.³

Likewise, suits brought under the federal civil rights statutes (42 USC 1983, etc.) grant a defendant "qualified immunity" from suit under an almost identical procedure as

continued page 19



1500 SF IDEAL FOR ATTORNEYS

GOOD SIGN EXPOSURE

CAN EASILY CONVERT INTO SIX OFFICES PLUS RECEPTION AND BREAK AREA

CALL CECIL STONE 407 399 2279

ASKING \$20 SF PER MONTH



Election of Officers and Members of the Executive Council of the OCBA

The following positions are open for election:

•Vice President / President Elect (1-year term)•

•Treasurer (1-year term)•

•Secretary (1-year term)•

•Three (3) Executive Council Seats (3-year term)•



Election of Trustees of the Board of Trustees of the Legal Aid Society of the OCBA, Inc.

The following position is open for election:

•One (1) seat on the Board of Trustees;•
the elected Trustee will serve from
June 1, 2009 through May 31, 2012



Election of At-Large Members of the Board of Directors of The Young Lawyers Section of the OCBA

The following positions are open for election:

•Five (5) At-Large Members• of the Board of Directors (2-year term)



Anyone interested in running for any of these positions should file a written petition at the Association office, 880 N. Orange Ave., Orlando, FL 32801, signed by not less than five (5) members of the Association. Blank petitions are available at the Association office and on the website at www. orangecountybar.org.

Petitions must be received no later than 5:00 p.m. on February 5, 2009. Petitions may be mailed or couriered to the Association office at the above address.

Nominees must endorse their written acceptance on the petition and many NOT accept nominations for more than one (1) office.

No nomination for the office of Vice President shall be accepted unless the nominee has served on the Executive Council at least one (1) year.

Thereafter, the nominating petitions will be canvassed and tabulated by the President and Secretary, who shall thereupon certify the names of all members who have been properly nominated.

Voting shall be by secret ballot mailed to each member of the Association on or before March 2, 2009.

Voted ballots must be returned to the Association office no later than 5:00 p.m. on March 26, 2009.

New Committee!

The OCBA announces the formation of its newest committee, the

In-House Counsel Committee

Save the Jale.

On March 4, 2009,

311 Tiai Cii 4, 2007,

the committee will hold its first seminar:

"The Exploding Realm of Employment Legislation: What Every In House Counsel Needs to Know"

presented by Susan K. McKenna, Esq. Jackson Lewis LLP

For more information about the seminar or participating on this committee, please contact Taylor Kessel



Howard R. Marsee

Mediator • Special Master • Arbitrator

Certified Circuit Civil Mediator Since 1996 Member: Academy of Court-Appointed Masters Author: *Utilizing Special Masters in Florida* (Oct 2007 Florida Bar Journal) Qualified to Mediate State & Federal Cases Experienced Arbitrator of Complex Matters

Upchurch Watson White & Max • Maitland • 800-863-1462 uww-adr.com • Conference Facilities Available

MEDIATION

COMMERCIAL, CONSTRUCTION, MALPRACTICE & PERSONAL INJURY

JAMES A. EDWARDS

Certified Civil Mediator & Certified Civil Trial Lawyer Trial, Appellate, Pre-Suit & Federal Mediations

Downtown Conference & Media Facilities



407.872.7300 jedwards@rumberger.com

JEROME P. McCAULEY, C.P.A.

OFFERING SPECIALTY SERVICES:

Probate & Trust Litigation Support • Forensic Investigations Serving as a Trustee & Personal Representative Fiduciary Accountings • Tax Filings & IRS Representation

JEROME P. McCAULEY, C.P.A., P.A. 421 Montgomery Road, Suite 135 • Altamonte Springs, FL 32714

407-869-0052 • fltaxpert@aol.com

Visit this Website for more information: WWW.FLTAXPERT.COM



The Second Annual Grand
Dame event for women who
have been practicing for 20 years
or more was held in October
at Dubsdread. Shown are 5th
DCA Judge Jackie Griffin, newly
appointed U.S. Federal Judge Mary
Scriven and Chief Federal Judge
Ann Conway, event organizers
Marybeth McDonald and Mary
Ann Morgan, and Judge Sally Kest.

Polly McIntyre, Ava Tunstall and Stacy Smith enjoying Grand Dame festivities.

Criminal Law Committee

continued from page 17

in *Kastigar*, *supra*, and the Foreign Sovereign Immunity Act cases. In the area of civil rights, the cases correspondingly recognize the defense as one being an "immunity from suit" rather than a mere defense from liability.⁴ And, like other immunity types of cases, these cases hold that once the government actor claiming qualified immunity presents a prima facie showing that he or she falls within the protected class, the burden completely shifts to the party seeking to overcome the qualified immunity defense, to show it does not exist.⁵

Thus, what is important to understand about raising immunity under F.S.

776.032, and dealing with a closer analysis of the *Peterson* case is that the case law makes it clear that the procedure and burdens in raising this immunity defense are exactly the same as in a motion to suppress a confession. Once you understand that, it becomes easy to know how to handle it.

Jon H. Gutmacher, author of the book *Florida Firearms – Law, Use & Ownership* now in its sixth edition, is an NRA Certified Firearms Instructor, former prosecutor, and former police legal advisor. He has been a member of the OCBA since 1995.

¹Fla.R.Cr.P. 3.190(c)(4).

(5th Cir. 2000). Accord, Enahoro v. Abubakar, 408 F.3d 877, 880 & 882 (7th Cir. 2005); Int'l Ins. Co. v. Seguro, 293 F.3d 392, 397 (7th Cir. 2002); Keller v. Central Bank of Nigeria, 277 F.3d 811, 815 (6th Cir. 2002).

⁴Gentile v. Bauder, 718 So. 2d 781, 784 (Fla. 1998); Tucker v. Resha, 648 So. 2d 1187, 1189 (Fla. 1994); Walsingham v. Dockery, 671 So. 2d 166, 171 (Fla. 1st DCA 1996); Griffin Industries, Inc. V. Irvin, 496 F.3d 1189, 1200 (11th Cir. 2007).

⁵Gentile v. Bauder, supra; Brescher v. Dean, 696 So. 2d 370, 373 (Fla. 4th DCA 1997); Dahly v. Dept. Children & Family Services, 876 So. 2d 1245, 1250 (Fla. 2nd DCA 2004); Junior v. Reed, 693 So. 2d 586, 590 (Fla. 1DCA 1997); Walsingham v. Dockery, supra; Hathaway v. Bazany, 507 F.3d 312, 319 (5th Cir. 2007); Henry v. Purnell, 501 F.3d 374, 377 (4th Cir. 2007); Griffin Industries, Inc. V. Irvin, supra at 1199; Camuglia v. City of Albuquerque, 448 F.3d 1214, 1218 (10th Cir. 2006); Jarriett v. Wilson, 414 F.3d 634 (6th Cir. 2005).

² Accord, Roman v. State, 475 So. 2d 1228, 1232 (Fla. 1985); Houck v. State, 421 So. 2d 1113, 1116 (Fla. 1st DCA 1982)

³Kelly v. Syria Shell Petroleum Dev., 213 F.3d 841, 847

OCBA Online **Courses & Services**

- Florida Notary Public
- DCF-Approved Parenting Course
- State-Approved Traffic Safety Course
- Florida Motor Vehicle Record Search

Go to the OCBA website at www.orangecountybar.org and click on Legal Resources. Sign up to become a Notary Public or renew your commission. Conduct your Florida MVR searches online. Refer your clients to the parenting course or the traffic safety course. It's easy, convenient and



OCBA Continuing **Legal Education**



Don't Let Your CLE Renewal Date Slip Up On You!

Order the latest CLE material from the OCBA today. Select from more than 60 courses covering a wide range of legal topics. In addition to general credit, many programs offer ethics and certification credits. Courses are available on cassettes and CDs.

OCBA also hosts dozens of seminars sponsored by our committees and outside vendors each year. Be sure to check the OCBA website at www.orangecountybar.org for current offerings.

CLE tapes and seminars are available to OCBA members at discounted rates!

For details, contact our Seminar/Events Manager at 407-422-4551, ext. 233.

KANE & ASSOCIATES CERTIFIED PUBLIC ACCOUNTANTS

BUSINESS VALUATIONS FORENSIC ACCOUNTING

※ Divorce **※** Business Damages **※** Litigation Support * Shareholder Disputes * Expert Testimony

www.kane-cpa.com

670 W. Fairbanks Avenue, Winter Park

(407) 644-6066

OCBA and Local Voluntary Bars Joint Happy Hour, November 2008



Judicial Assistants and Magistrate Assistants Luncheon October 2008



LDDKR Businesswomen's Networking Reception October 2008



He who rejects change is the architect of decay. The only human institution which rejects progress is the cemetery.

- Harold Wilson, United Kingdom Prime Minister, 1964-70, 1974-76

the turn of any year, as Father Time passes his anachronistic gold pocket watch to the nascent YouTubewatching, iPod-listening babe of the New Year. This year, of course, the theme of Change is particularly prevalent. Coming off of a year when we lucky battleground Floridians were treated to endless commercials pitting "Change we can believe in" versus "Change is coming," we are now finally at a place where the old divisiveness is behind us – and. likely, the new divisiveness lies ahead. Who knows, though - we can always hope, n'est pas?

Of course, the now done '08 elections resulted in some changes at the local level as well. One thing that was a constant, however, was the raw political might of the OCBA! How so? Lawson Lamar, Lydia Gardner, Alan Grayson and Dean **Cannon** – they all have at least two things in common: They all won their elections and they are all members of the OCBA. Coincidence? I think not!

Also, continuing "Hearsay" boldly going into political waters where other columnists fear to tread, it is noteworthy that another OCBA'er, Sarah "Supafan" Rumpf took her usual zeal for all things Orange and Blue and converted it to Red, White & Blue, guiding our State Attorney Lamar's campaign into one that took the prize for most unique campaign flier – one with propellers. Those of you who missed the campaign ad in the sky need to take a cue from Jack Korkhiemer and "keep looking up." Nicely done, Lady Sarah.

Outside of politics but inside our OCBA world, the Change theme continues. One area where it was on full display was the first ever Legal Aid Society Breakfast of Champions. Anytime there is a "first," it automatically qualifies as change. This event, however, was genuine change - and genuine period. The LAS we are all members of (yes, be you a proud financial contributor or an active advocate - or both - as an OCBA'er you are an LAS'er too!) shed its normal law-firm-for-good skin and put on its new charity-for-good

outfit. And, based upon the 400-person breakfast hosted by Legal Aid in November, the new clothes fit, and fit well. Visit the website to see the great video created for the breakfast (www.legalaidocba.org), but missing the event itself means not seeing the testimonials of clients Joe the Principal and Clerk

Lydia's human resources dynamo, **Betty Jackson**. Both were amazing people whose stories made clear that the best work we do as attorneys is work that we will never be paid for. Kudos to **Jack** "Hawai'i Five-O" Lord, Jr., Bill "the U" Umansky, and **Glenn** "John Quincy who?" Adams, our trio of charity-first board members who, together with new LAS development director Donna Graf, organized and hosted this great event. If you missed it, a reprise is likely next year, although who knows what changes may yet be in store?

Another Change – this one at the ABA. You know, the national organization that tries to match the coolness of the OCBA, but on a much larger scale? OK, well that may never happen, but it will come closer now that **Suzanne** "Go Duke" Gilbert has been elected a Delegateat-Large to the ABA House of Delegates and appointed to the World Justice Project Commission. In the symbiotic way of such things, this is good news for Suzanne – and better news for us since we will have a voice for many years to come for whatever change we seek to come our way from Washington, at least on the bar level. While we're at the land of the + (ampersands were, apparently sooo 20th century), Kudos goes out to H+K's Bill Wilson who was elected

chair of the Central Florida United Way Fund. United we stand, with Bill leading the Way!

The venue was certainly changed regarding the ultra-successful OCBA Social Committee's Joint Happy Hour, where the Nicholas A. Shannin OCBA was joined by each of its sister voluntary bar

> organizations to make for one fun event. The new venue was the cool new Pizza + More place that has taken over the Church Street spot where Crackers used to be. (And yes, if you remember Crackers, you are entitled to all the stories you want along the lines of "I remember when we needed to do research with books! And update the research with pocket parts!")

Anyhow, research was clearly a long way from the minds of the lawyers - although maybe it shouldn't have been since **Westlaw** was a major sponsor of the event. And what a fun event it was. While the traditional potent potables were everpresent, the unique features were the non-stop gourmet pizza and the classic brick setting that really gave the event a not-your-average-happyhour feel. And the kicker – it was also a fundraiser for charity, collecting over 300 food items and \$300



for The Destiny Foundation. A great cause and a great time – way to go to each of the participating Bars. The thanks should go to Lowndes Drosdick's Jacquelynne "J-Square" **Jordan**, who chaired the event, aided by social chair **Kim Webb** 2.0 – and did one heck of a job! If you missed it, the social committee strikes again this month, this time at the always anticipated Winter Wine and Cheese social, to be held on January 29, 2009. Look to your bar emails and fliers for more info on this ever popular winter event, or email Kim Webb at kwebb@littler.com.

Separated at Birth: Is it just me, or do you also see **Wiley** "I brake for roadrunners" **Boston** whenever the



fun Sonic-loving couple start their banter about their Sonic fare? Now my question is this:

Which OCBA member most resembles the wife character on these same commercials? Send in your suggestions to me at the email address below, and maybe your friend will see her name in the big print in March!

But back to our theme to ring in the New Year: Change. Quoth Sheryl "Lance Who?" Crow, "A Change Will Do You Good." Change has come to America, to Orange County, to our Legal Aid Society and, perhaps, to us all. As we start this new year, perhaps we should heed the wisdom of The Right Honourable Harold Wilson and invite the prospect of change for ourselves as well. One thing not to change, though, is the willingness to send me information about you, your friends, or those who were your friends before you sent me the scoop, so that those tidbits can appear here in future columns. Please send them to nshannin@floridalawonline.com. So, enjoy the changes even if it isn't of the seasons, and we'll see you in February!

Nicholas A. Shannin is a Board Certified Appellate Attorney and a partner with Page, Eichenblatt, Bernbaum & Bennett. He has been a member of the OCBA since 1995.



The FBA Orlando Chapter held its annual State of the District Luncheon in October. Chief Judge Anne C. Conway (above) delivered her first State of the District address, and William Suter, Clerk



of the U.S. Supreme Court (right), was the guest speaker. Richard Dellinger (left), incoming chapter president,

shared his vision for the coming year.



YIS on the move

Ring out the Old, Ring in the New!

The past few months have seen the Young Lawyers busy with everything from golf tournaments to luncheons to jazz festivals, and the upcoming winter season is looking to be just as hectic. I have to admit that the holiday season is one of my favorite times of year, and I can

only hope that I can keep up with my overloaded calendar of celebrations and charitable activities!

It's been an invigorating election season and, back in October, YLS was pleased to welcome to its luncheon

several candidates from local races who were gracious enough to share with us their visions for the future of this community, including several candidates for the Florida House of Representatives, Orange County Property Appraiser, and Orange County Tax Collector. It is always a great honor to welcome such guests, and we look forward to all of our newly elected and re-elected officials serving successful terms.

On Friday, October 17, the YLS hosted a **Happy Hour** at Ember – which was, as always, a smashing success. This gorgeous new restaurant and bar was a great location for us to gather together and toast the end of a long week. Many thanks to Kristen Cox and Melanie **Shoemaker** for their efforts in organizing this event, which had a huge turnout, including several students from Barry University School of Law.

On Saturday, October 18, the YLS

hosted the annual Dog Day Afternoon at the large pavilion in Fleet Peeples Park near Baldwin Park. According to YLS President Chelsie Rob-

> beautiful day and a lot of fun to see everyone's kids (twolegged and four-legged)!

> erts, it was a

As you can see from everyone had

a great time. Kristen Cox and Mike Caborn were responsible for put-

ting this event together, and a big thank you goes out to those two.

the photos,

The YLS is very grateful to the law firm of Dellecker, Wilson, King, McKenna and Ruffier and Tony Sos for organizing and hosting a hospitality recep-

tion just before the College

Park JazzFest on November 8, 2008.



Bridget Heffernan Labutta

We are also grateful to Jonathan Stimler and **Taylor Kessel** for organizing this year's Gator Bus Trip to Gainesville

on November 15 to see UF play South Carolina.

The Orange County Teach In took place on Wednesday, November 19. We owe a big thank you to **Melanie** Shoemaker for ensuring our members' attendance at that event, which involved members going into local classrooms to share with students experiences about career choices, goal-setting, academic preparation, and anything else to help expand the horizons of today's children.

The upcoming holiday season is the per-

fect time to give back to your local community, and YLS is pleased to be a part of several charitable endeavors this year, including the following two events:

Seniors First is a clothing drive to benefit senior citizens, running from now until the end of year. YLS asks

> you to consider donating some of your gently used clothing to those individuals who do not have enough to wear through this winter season. All you need to do is fill a bag with donated clothes and contact

Allison Imber at aimber@addmg.com to arrange pick up or drop off. Each donation of something warm and fuzzy comes with a free warm and fuzzy feeling! Please

also contact Allison if you have any questions, or if you want to help organize the collection of multiple donations from your single office.

Holidays in January is one big party, currently

scheduled for January 15, 2009 (location to be determined – check out your upcoming YLS email blasts for more info!). We are going to have a pizza party and hand out presents for the children who



attend the Downtown and Parramore Boys & Girls Club. Gift donations for children aged 5-10 will be collected at the January luncheon – so come prepared! Please contact **Molly Young** at myoung@bellroperlaw.com with any questions.

Looking ahead to the New Year, look for information about the **2009 Evening with the Judiciary** reception, which will be held in February. Further details will be in upcoming YLS email blasts, on the OCBA web site, and in February's *The Briefs*. For more information, contact **Kim Healy** at khealy@kbdzlaw.com or **Melanie Andre** at MFA@aswmpa.com.

The Florida Bar Young Lawyers Divisions' Affiliate Outreach Conference will take place January 23-24, 2009 at the Orlando Hard Rock Hotel. This event draws young lawyers and law students from across the state together to apply for grant money, compete for YLD awards and network at one of Orlando's most popular attractions! Highlights include Friday night's dinner at the Hard Rock Live Café and Saturday's trip to Islands of Adventure after the grant and awards program. Please contact Chelsie Roberts, croberts@fordharrison.com, for more information.

In conjunction with the YLD AOC, we will be hosting our January **Happy Hour** at **Jimmy Buffett's Margaritaville** at Universal CityWalk on **January 22**, **2009 at 5:30 p.m.** We hope to see you there!

The YLS **January Luncheon** will be held on **January 15, 2009**, and the **February Luncheon** will be held on **February 19, 2009**. Join us at the Citrus Club at 11:45 a.m. Email your RSVP to ocbayls@gmail.com. The cost is \$18 if you RSVP on or before January 9 and February 13, respectively, or \$20 at the door; \$10 for sole practitioners, law students and government attorneys and judges.

If you want to find out more about our section and its committees and events, please call me at 407-841-2330 x111, or email me at blabutta@addmg.com. If you are not receiving the YLS email blasts, send an email to me or ocbayls@gmail.com to sign up.

Bridget Heffernan Labutta is an associate with Allen, Dyer, Doppelt, Milbrath & Gilchrist, P.A. She has been a member of the OCBA since 2006.

Attorneys from LDDKR, in collaboration with Ferrell Wealth Management, took part in the Habitat for Humanity of Greater Orlando Team Build in October.

Among the participants were firm attorneys Matt Brenner, Quino Martinez, Jamie Walson and Kim Hosley.





I7th Annual YLS Golf Tournament Hole Sponsors

Many Thanks!

Beusse Wolter Sanks Mora & Marie P

Beusse Wolter Sanks Mora & Marie, P.A. Brownstone Attorneys & Counselors at Law Central Florida Legal-Ease, Inc.

Dellecker King Wilson McKenna & Ruffier, LLP Digital Legal

Esquire Litigation Solutions
First-Choice Reporting Services

Latham, Shuker, Eden & Beaudine, LLP Legal Talent, LLC

MileStone Reporting, Inc.

Orange Reporting, Inc.

Page, Eichenblatt, Bernbaum & Bennett, P.A. Riesdorph Reporting Group, Inc.

Stanton & Gasdick, P.A.

Stovash, Case & Tingley, P.A.

SunTrust Bank

The Presentation Group











Jessica K. Hew

lthough it's a busy holiday season with a slumped economy, the legal community has continued striving to help the community at large through these challenging times. Kudos to the law firms who have opted to donate this year in lieu of holiday parties. Thank you to those of you who have donated to the many "adopt-

a-family" or toy donation causes. And, an even bigger thank you to those of you who are volunteering your most valuable time to perform *pro bono* services, including to the **OCBA's Legal Aid Society**. As a lawyer, you are the only ones who can perform these services. I am proud to be a member of this organization, as it has members like you!

Our fellow legal organizations are also working hard in the community. Here's a run down of the latest and greatest news.

The Central Florida Gay and Lesbian Law Association (CFGALLA) will be sponsoring the Central Florida Diversity Picnic on February 28, 2009 at Stetson University College of Law, Tampa Law Center. All minority law school students from all Florida law schools are invited to attend. The event will allow law students from diverse backgrounds an opportunity to meet and begin to establish mentoring relationships with attorneys and members of the judiciary from Central Florida. For more information, contact Tony Cabassa at lcabassa@tsg-law. com. The organization also recently participated in the "Peaceful No on 2 Protest."

The Central Florida Paralegal Association, Inc.

(CFPA) hosts monthly lunches at three locations: Winter Park/Maitland (2nd Thursday of the month), Downtown Orlando (2nd Wednesday of the month), and Altamonte Springs (final Friday of the month.) CFPA hosts monthly Membership Mixers/Happy Hours the 3rd Thursday of the month. For more information on any and all of these events, please visit the CFPA website at www.cfpainc.org.

The **Federal Bar Association** (FBA) welcomed the newest United States District Judge to the Orlando Division – Judge Mary Scriven. An investiture ceremony was held in Tampa in November. Judge Scriven was previously a magistrate with the Tampa Division of the Court,

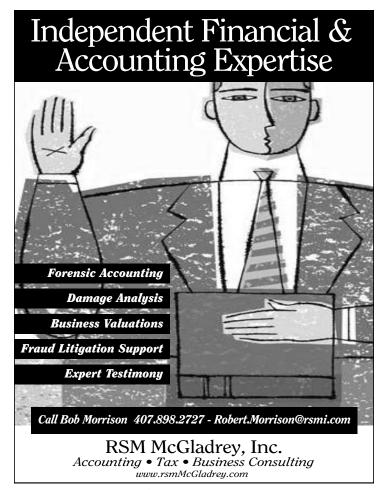
serving since 1997. We welcome Judge Scriven to our legal community!

The **Hispanic Bar Association of Central Florida** (HBA) announces that its 2009 Installation Dinner will be held on Saturday, January 17, 2009, at the Disney's Yacht & Beach Club Convention Center and will include a fabulous dinner, entertainment, and after dinner dancing. Francisco R. Angones, Esq. will be the guest speaker. Please contact cduque@duquelawfirm.com for sponsorship opportunities or to RSVP.

The **South Asian Bar Association** (SABA), in conjunction with the OCBA Legal Aid Society and the Hindu Society of Central Florida, recently presented the *Seminar on Domestic Violence Awareness & Impact of Immigration Law on South Asian Victims of Violence*. Speakers included domestic violence attorney Amy Beauchaine, immigration attorney Charles Conroy, and LAS attorney Kavita Sookrajah.

If you have any legal organizational news to share, please email Jessica K. Hew at jhew@grahambuilder.com.

Jessica K. Hew is a partner with Graham, Builder, Jones, Pratt & Marks, LLP. She has been a member of the OCBA since 1995.



Presentation Skills The Proper Use of Notes During Trial for Lawyers

How many notes do you use during trial?

It's a delicate balancing act. Too few notes, and you run the risk of forgetting to address an important element of your case. Too many notes, and you risk sounding scripted.

> Here are a couple of quick tips for improving your use of notes during trial.

When Speaking Directly to the Jury

The importance of eye contact in the courtroom can't be overstated. The visible (sometimes barely visible) reactions of your jurors can help you decide whether or not to pursue an argument, whether to follow up on a line of questioning, and whether you need to return to a line of questioning to clear up potential misunderstandings. You'll need to pick up on the small non-verbal clues that they're sending you, and you can't do that if your head is buried in your notes. Are they telling you to speed up? To slow down? Are they confused? Bored? Do they need part of the testimony repeated? If you don't look at them and read those clues, you'll never know.

Make sure that you're making eye contact with the person you want to persuade. Since you're trying to persuade the jurors, rather than your legal pad, try to minimize how much time you spend looking at your notes.

When Speaking to a Witness

Jurors take their clues from you about how they should treat witnesses. If you act like a witness is important, jurors are more likely to think the witness is important. If you act as if the witness's testimony doesn't matter, they're more likely to dismiss what he says, regardless of its actual importance.

When you look at your notes instead of making eye contact with the witness, it's not only rude, it sends a message that you don't care what he has to say and that his answers don't matter. To avoid sending the wrong message to your jury, look up from your notes and make eye contact with the witness before asking your question, and finish listening to his answer before you look down at your notes for your next question. You can even hold eye contact with the witness for an additional moment after he finishes answering to show that you're paying close attention to what he's saying and encourage the jury to pay more attention too. Just don't stare at him because it will make him feel uncomfortable and he'll look uneasy on the stand.

Minimizing Your Notes

It's okay to write out your arguments or questions word-for-word when you're preparing for trial so that you know what you want to accomplish. But don't make the mistake of bringing those scripts up to the lectern. Those notes will become a mental crutch, and your eyes will never leave the page.

Anyone can read from a script. With a well-scripted direct or cross-examination, you could pick someone off the street, send him into court with the script, and let him conduct the examination. He'd do fine, right up until the point when one of the witness's answers went off-script. Then he'd be completely lost and would have no idea what to do next.

Unlike trials on TV or in the movies, **real** trials don't stick to a script. Trial lawyers who depend on scripted examinations don't always react very well when the unexpected happens. That's why the fewer notes you bring to the lectern, the more freedom you enjoy.

When preparing the notes that you'll bring to court, instead of writing out a word-for-word script, write down only what you need. Rather than full sentences, use brief phrases or single words. Besides, when you're in the heat of trial, your eyes won't easily focus on full sentences like "Mrs. Johnson, would you please tell us how you know the defendant?" All you'll really need is a quick reminder, like "RELATIONSHIP?" or "KNOWS DEFENDANT?" to prompt the correct question.

Make it Easy on the Eyes

Finally, if you want to minimize your time spent looking at the page and maximize your eye contact with the jury, it will help if your notes are easy to read. To reduce how much time you need to look at the page, don't rely on your chicken scratch handwriting. Instead, type up your notes (preferably in 18pt or 24pt type) with a simple sans serif font. You'll be able to glance down at your notes for an instant, absorb the idea, and then immediately return to making eye contact with your jurors or your witness.

Make an extra effort to improve your use of notes during trial, and you'll immediately reap the benefits of improved eye contact and deeper connections to your audience. With a little practice and preparation, the jurors won't even notice your use of notes; they'll just focus on the strength of your case!

© 2008 Elliott Wilcox - All Rights Reserved



Elliott Wilcox is the editor of Trial Tips Newsletter. To get a free copy of his special report, "The Ten Critical Mistakes Trial Lawyers Make (and How to Avoid Them)," visit www.TrialTheater.com.

Rainmaking Can Tracking Your Marketing Efforts Make You More Money? Part II

In last month's column, we discussed the fact that if you can't measure your marketing activities, you can't manage them. It's a cliché, we know, but it's one that's worth repeating in this case. We offered the following form as a spreadsheet you could use to measure your level of marketing activity and your marketing success (we define success as gaining new, qualified clients). Below the form, we explain what all of the key indicators mean. We've narrowed it down to the eight most important ones for marketing purposes. To improve your marketing, take a look at the form below and then read through the following explanations.

Sample Tracking Form							
	Total # of Inquiry Calls this month: of Marketing Activities:Total # of New Clients this month:						
Date	Potential Client Name	Source of Referral and Name of Referral Source	Qualified Client?	Consultation Meeting Set?	Convert To Client?		
		YPADRSCL Internet Name:			Yes No		
		YPADRS CL Internet Name:			Yes No		
		YPADRS CL Internet Name:			Yes No		



Mark Powers



Shawn McNalis

1. The total number of marketing activities occurring on a monthly basis:

The math here is very simple: generally the more marketing contacts you make, the more referrals you'll get. We stand on our recommendation of three marketing contacts a week, which will amount to well over a hundred marketing contacts a year. When this number goes up, expect to see an increase in the number of new clients down the line. There is usually a lag time between the marketing event and the referrals that will come from it. Unfortunately, the reverse is true when you slow down your marketing efforts.

2. What percentage of your new clients are referred by past and present clients? This is a statistic that shows how closely related customer service is to marketing. In fact, we believe delivering a high level of customer service is marketing. If you want to know how your clients feel about the service they receive from your office, look at the spreadsheet to determine the number of

referrals they send. Compare this number with the overall number of referrals sent to figure your percentage. With a few exceptions, for most practice areas, having past and present clients refer new business means one thing: they were more than satisfied with the level of care they were given. They show their approval by telling others. An attorney in South Carolina that we've worked with recently boasts a client satisfaction rate in the high nineties (they survey their clients religiously) and not surprisingly, receive a huge number of client referrals.

If you want to fine-tune your marketing, without ever leaving the office, focusing on great client service is a great place to start.

3. What percentage of your clients come from the Yellow Pages? And how many are price-shopping? Probably your largest client development expense is any phone book advertising you do. Wouldn't it be nice to know if it was paying off? Here's how you can

tell: track the number of clients that call from the yellow pages (this works to track clients who come from any referral source) by saying, "May I ask how you heard about us?" then marking down the source on the spread sheet. If the caller is overly intent on finding out the price of your firm's services before going any further, and appears uninterested in scheduling an appointment without hearing the fees, or upon hearing the fees, note that the caller is probably unqualified, or a price-shopper. Phone book ads are notorious for bringing in a great many price-shoppers, but once in awhile, they deliver a substantial client. To figure out whether or not your phone book ad is worth what you spend, look at how much your phone book originated clients bring in compared to what you spend on the phone book ads. You will want to do this calculation once every six months and then once a year in order to have enough data to make an effective comparison. If you find the fees from

phone book clients is less than what you spend on your ads, you are spending way too much. Your fees should exceed your expenses by ten to twenty-five percent, at a minimum, in order for the ad to be considered profitable.

- 4. What percentage of the potential clients who call your office inquiring about your services are qualified or desirable clients? They are qualified if they appear to be able and willing to pay and meet all of the rest of your client selection criteria.
- 5. What percentage of your inquires and clients come from referrals in general? Out of everyone who dials your office to inquire about your services, how many come from a live person as opposed to an advertisement of some kind? It is generally accepted that clients who are referred by people who know you and heartily recommend your services are easier to work with, more loyal and less price-sensitive. To find out what percentage of your clients come from referral sources, subtract the number that come from ads of some kind from the total number of clients who hired you. The number that remains is your answer. If you were hired by one hundred clients last year and twenty-five came from advertisements, seventyfive percent of your clients come from referral sources. Typically, the higher this number, the less stressed and more profitable you are. As mentioned before, referred clients are generally more desirable. If this number is low for you, ramp up your marketing efforts and focus on face time with referral sources.
- 6. What percentage of the qualified clients who call actually make an appointment to talk to a lawyer? If eight out of the ten qualified potential clients who called this month to set an appointment don't end up booking one, something is wrong with your inquiry call script. Whether you are handling the conversation, or someone else in your firm is, you could be turning off potential clients by saying the wrong thing. Problems in this area happen more often than you'd imagine. If you are going to spend the time, money and effort to get clients to call in the first place, don't allow the system to break down at this point. Refine your scripts.

There is a delicate art to converting an inquirer in to a client and any breakdowns here are worth investigating.

- 7. What percentage of those who schedule a consultation actually become paying clients? This is the final step in the journey that a potential client takes in the course of becoming a client. If you aren't converting at least seventy-five percent of the qualified clients who come in for an initial consultation, something is off. If you don't know what you are doing wrong, have someone sit in on a consultation and evaluate your performance. Sometimes the problem lies with the way in which the attorney explains how she can help. Sometimes the attorney doesn't spend enough time listening to the client's story and the person feels unheard. Sometimes the attorney lacks the ability or doesn't devote enough time to building a sense of rapport with the client. Many elements go into a successful consultation and any number of them could be off. If this statistic is low for you, or someone in your firm, get someone to mentor you on this.
- 8. What is your average fee per file? Why is this statistic important? To insure, from a business standpoint, that you are always working with "A" and "B" level clients, doing high-quality work and being paid for that work. If you start working with a great many "C" and "D" level clients, this number will drop. If you have collections issues, this number will drop. Over time we would prefer to grow the business by increasing the average dollar per case as opposed to just increasing the volume of cases.

You won't gather this information off of the spreadsheet we have given you –

you'll have to pull this figure off of your quarterly or annual financial reports. To calculate this, take the number of new cases you opened during the period and divide them by the total fees generated. Do this for each type of case you handle for the most accurate reading. This one statistic is a great way to tell the overall health of your practice, and you should set goals to raise it on a regular basis.

Keeping track of these eight key indicators will allow you to make intelligent, informed marketing decisions. When a negative trend begins and you see, for example, client referrals falling off, or your total number of client inquiries decline, you should be poised to take remedial action. Keeping track of your numbers will show these trends early so you aren't caught short. Keeping track of these indicators will also, after you've kept track for a year, give you a record of last year's numbers enabling you to compare your current numbers. This can be invaluable in mapping out and counterbalancing your business cycles. We believe that keeping your eye on these numbers will help you maximize your marketing efforts and grow your firm intelligently. We'll say it again: you really can't manage what you don't measure.

Mark Powers, President of Atticus, Inc., and Shawn McNalis co-authored "The Making of a Rainmaker: An Ethical Approach to Marketing for Solo and Small Firm Practitioners" and are featured writers for *Lawyers*, *USA* and a number of other publications. To learn more about the work that Atticus does with attorneys or the Atticus Rainmakers™ program, please visit www.atticusonline.com or call 352-383-0490 or 888-644-0022.



Wolff, Hill, McFarlin & Herron, PA

Announces that

Jeanne A. Kraft

Is now Certified in Consumer Bankruptcy Law by the American Board of Certification

(407)648-0058 jkraft@whmh.com www.whmh.com

New Members

Regular

Leonard ARONOFF

Law Offices of Len Aronoff 8656 Ft. O'Shea Ave. Orlando FL 32822 407-277-4565

David F. BARDEN

David F. Barden Attorney at Law 517 W. Colonial Dr. Orlando FL 32804 407-580-5876

Deborah J. BERGIN

Kubicki Draper 201 S. Orange Ave., Ste. 475 Orlando FL 32801 407-245-3630

Paul A. BERNARDINI

Law Office of Paul A. Bernardini 1620 S. Clyde Morris Blvd. Daytona Beach FL 32119 386-258-3453

Sonia A. BOSINGER

Clayton & McCulloh 1065 Maitland Ctr. Commons Blvd. Maitland FL 32751 407-875-2655

John S. BOUDET

Roetzel & Andress, LPA 420 S. Orange Ave. CNL Center II, 7th Flr. Orlando FL 32801 407-896-2224

Edward M. CHEW

State Attorney's Office 435 N. Orange Ave., Ste. 300 Orlando FL 32801 407-836-7320

Mary A. COX

Rumberger, Kirk & Caldwell P.A. 300 S. Orange Ave., Ste. 1400 Orlando FL 32801 407-839-7300

Gavin T. ELLIOT

Schlegel Caplan LC 121 S. Orange Ave. N.Tower, Ste. 880 Orlando FL 32801 407-648-0280

Sherea-Ann V. FERRER

Law Offices of Sherea-Ann Ferrer 672 N. Semoran Blvd. Orlando FL 32872 407-650-8070

T. Scott FRAZIER

Terry and Frazier, P.A. 125 E. Jefferson St. Orlando FL 32801 407-843-1956

Craig S. FORRESTER

Law Offices of Craig S. Forrester 4864 S. Orange Ave. Orlando FL 32806 407-251-9966

Jerry JENKINS

State Attorney's Office 415 N. Orange Ave. Orlando FL 32801 407-836-1675

Kimberly A. LOPEZ

Akerman Senterfitt 420 S. Orange Ave., Ste. 1200 Orlando FL 32801 407-419-8526

Richard H. MANEY

Maney & Gordon 9421 Tradeport Dr. Orlando FL 32827 407-857-1300

Ryan M. MANNING

10860 Glen Cove Cir., #205 Orlando FL 32817 407-964-1516

Stacey M. McMILLIAN

Williams, Wilson & Sexton, P.A.
121 S. Orange Ave.,
Ste. 1500
Orlando FL. 32801
407-377-6820

Angela M. MILLER

Lowndes, Drosdick, Doster, et al.
215 N. Eola Dr.
Orlando FL 32801
407-418-6477

John M. PARADIS

2751 Mystic Cove Dr. Orlando FL 32812 303-762-6680

Andrea L. ROSSER

P. O. Box 4823 Winter Park FL 32793 407-657-8393

Shannon D. SCHLARF

1008 N. Solandra Dr. Orlando FL 32807

Leslie S. STEWART

Frederick, Stewart & Associates 3595 W. Lake Mary Blvd., Ste. 5-B Lake Mary FL 32746 407-324-1860

Edward A. STOREY

Thorne and Storey, P.A. 212 Pasadena Pl., Ste. A Orlando FL 32803 407-488-1222

Elizabeth A. TENER

Greenspoon, Marder, P.A. 201 E. Pine St., Ste. 500 Orlando FL 32801 407-425-6559

Christopher A. THORNE

Thorne and Storey, P.A. 212 Pasadena Pl., Ste. A Orlando FL 32803 407-488-1222

Mark L. VAN VALKEN-BURGH

The Law Office of Mark L. Van Valkenburgh, PL 1215 Louisiana Ave. Winter Park FL 32789 407-761-6399

Eric F. WERRENRATH

Shuffield, Lowman & Wilson, P.A. 1000 Legion Pl., Ste. 1700 Orlando FL 32801 407-581-9800

Clay H. WHITTAKER

Bull & Associates, P.A. 111 N. Orange Ave., Ste. 950 Orlando FL 32801 407-843-5291

Affiliates

Kathy L. ALLEN

Lockheed Martin 5600 Sand Lake Rd. M.P.-186 Orlando FL 32819

Alexis J. LEWIS

The Law Office of Terry L. Bledsoe, P.A. 300 N. Ronald Reagan Blvd., Ste. 101 Longwood FL 32750 407-937-2227

Law Students

Rodrigo M. CARUCO

Barry University School of Law 6441 E. Colonial Dr. Orlando FL 32807 321-206-5600

Meredith C. HIN-SHELWOOD

519 Adirondack Ave. Orlando FL 32807 407-617-6617

Nelson LLABONA

Law Office of Lusan C. Llabona, P.A. 1309 E. Robinson St. Orlando FL 32801 407-894-6003

Erin M. MASSEY

Barry University School of Law 6441 E. Colonial Dr. Orlando FL 32807 321-206-5628

Paralegal Student

Marianne DeJOSE 1342 Benevolent St.

Maitland FL 32751 407-416-1977

Grow Your Business

NOW IS THE TIME to ADVERTISE in

the Briefs

Contact:

mentec@ocbanet.org 407-422-4551, ext. 244

MERRY, HAPPY, ETC.

(Insert your Holiday of choice)



Been there, done that! Confidentially let's talk.

JANIS HALKER SIMPSON, J.D., M.A., M.P.S.

407-616-6207 • creativechangecounseling@hotmail.com NATIONAL CERTIFIED COUNSELOR • INDIVIDUAL OR COUPLES COUNSELING Registered Mental Health Counseling Intern #IMH5792 Registered Marriage & Family Therapist Intern #IMT927

Commercial Real Estate Advisory & Brokerage Services



Bennet Sebastian, MBA

Broker/Principal

Advisory Services*

- Valuation Negotiations
- · Lease vs. Own
- · Lease vs. Lease
- Loan Modification
- Investment Analysis
- Tax Assessment Appeal *Fee-based

Brokerage Services*

- Sub-Lease
- Tenant Rep
- · Buyer Rep
- · Seller Rep
- · Landlord Rep
- Lease Renewal
- · Sale Lease-Back

*Commission-based

bsebastian@cfcbrokers.com

For a free initial consultation call:

Computer Forensic Services

CFCB CENTRAL FLORIDA

COMMERCIAL BROKERS

Search and Seizure

Analyzing User Activity

Recovering Deleted Data

Accessing Password-Protected Files

Secure Chain of Custody

Customized Reports

Expert Witness Testimony

Forensic Imaging

Data Carving

Internet Usage Reports

IM/Chat Retrieval

Criminal, Civil, Domestic





Certified Computer Examiner

esi@esiconsultinafl.com Phone: 407-740-7163 Fax: 407-740-5805 955 South Orlando Avenue Winter Park, FL 32789 www.esiconsultingfl.com

New Associates

Douglas A. Goldin - Shuffield Lowman

Travis D. Kemp - Grower, Ketcham, Rutherford, Bronson, Eide & Telan, P.A.

Christopher M. Harne - Killgore, Pearlman, Stamp, Ornstein & Squires, P.A.

W. Doug Martin - Dellecker, Wilson, King, McKenna & Ruffier, LLP

Mindy McLester - Alvarez, Sambol, Winthrop & Madson, P.A.

New Partners

S

ш

Σ

ш

Z

<

P.Alexander Gillen - Didier Law Firm, P.A.

John M. Joyce - Dean, Ringers, Morgan & Lawton, P.A.

Brett A. Marlowe - Page, Eichenblatt, Bernbaum & Bennett, P.A.

Board Certifications

John E. Fisher - Fisher, Rushmer, Werrenrath, Dickson, Talley & Dunlap, P.A. - Circuit Court Mediator

Todd M. Hoepker - *Todd M. Hoepker, P.A.* - Circuit Court Mediator

Joanne Prescott - Shareholder Zimmer Kiser Sutcliffe - Workers' Compensation

James M.Talley - Fisher, Rushmer, Werrenrath, Dickson, Talley & Dunlap, P.A. - Circuit Court Mediator

Charlotte L.Warren

- Shareholder Carlton Fields -Construction Law

Speaking Engagements

Brian W. Bennett of Page, Eichenblatt, Bernbaum & Bennett, P.A., was a guest speaker at the 2008 ABA Forum on the Construction Industry's presentation of *The Construction Contracts Program: Understanding and Negotiating the Clauses in the New Industry Form Documents.* The forum was held at the Rosen Shingle Creek on November 6, 2008. Mr. Bennett's presentation was on the *Architect's Administration of the Construction Contract.*

Steven M. Brady, senior shareholder of the Swartz Campbell LLC Law Firm in Orlando, presented a seminar on advanced personal injury law for the National Business Institute on September 26, 2008. Mr. Brady presented the ethics section and participated in a faculty roundtable discussion on current events in Florida law.

Gregory A. Chaires, managing partner of Chaires, Brooderson & Guerrero, P.L., lectured on Board of Medicine Investigations and Medicare and Medicaid Audits at the Florida Wellcare Alliance meeting on October 5, 2008. His session emphasized government investigations, and procedure and tactics to reduce exposure to audits and investigations.

Jim Cunningham of the Law Offices of James O. Cunningham, P.A. was a presenter at the Advanced Personal Injury Seminar in Orlando, Florida on September 26, 2008. He spoke on the topics of calculating and proving damages and working with expert witnesses.

Todd Demetriades with the law firm of Winderweedle, Haines, Ward & Woodman, PA, spoke to the Commercial Builder's Council of the Home Builder's Association of Metro Orlando on October 8, 2008, on legal topics regarding commercial construction and residential development projects.



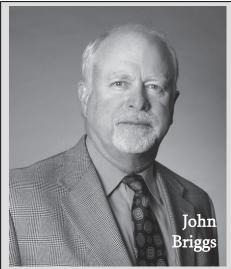


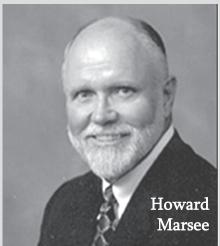


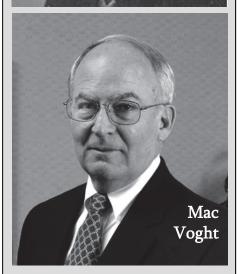
Finding the road to resolution requires zealous preparation.

Upchurch Watson White & Max









Finding the path to common ground requires relentless perseverance.

Upchurch Watson White & Max



Henry N. Didier, Jr. of the Didier Law Firm recently spoke to the Southern Trial Lawyers Association on *Current Trends in Products Liability Cases*.

Robert D. Guthrie, Orange County Attorney's Office, gave a presentation on *Ethics and Real Estate Transactions* to the annual combined meeting of the Paralegal Association of Florida, Inc. and Central Florida Paralegal Association, Inc. at Lake Buena Vista on October 18, 2008.

David W. Henry of Allen Dyer Doppelt Milbrath & Gilchrist moderated a Webinar on September 11, 2008, hosted by the AIPLA titled IP Insurance: The Big Secret Corporate Counsel Cannot Ignore.

Patrick C. Howell, Taylor & Carls, P.A., was a presenter at the Orange County Homeowners Association Workshop on Saturday, September 27, 2008, at the Orange County Convention Center, sponsored by Orange County Utilities. Mr. Howell addressed xerascaping and water challenges for homeowners associations.

Michelle Jernigan, shareholder with Upchurch Watson White & Max and co-director of the firm's Family Business services panel, presented *Conflict Resolution in the Family Business* to Stetson University's Future Leaders Association in November 17, 2008.

Bill Lowman of ShuffieldLowman participated in a panel discussion with the High Technology Incubator at UCF in September speaking on the topic *Government Contracts*. The program drew an audience of people who do (or plan to do) business with the government.

Suzanne Meehle of ShuffieldLowman spoke in October on the topic, *Legal Liability and Planning for E-Discovery* to over 200 Central Florida Structured Query Language (SQL) server software and database professionals in Central Florida.

Larry D. Smith, Managing Partner of Cabaniss, Smith, Toole & Wiggins,

PL, delivered the closing remarks to the Florida Bar Equal Opportunity in Law Section symposium at the University of Miami on October 17, 2008.

Anthony F. Sos, an associate with the law firm Dellecker, Wilson, King, McKenna & Ruffier, served as a panelist for a seminar on *Professionalism and Ethics* presented by the American Association for Justice. The seminar for students enrolled in Barry University's College of Law took place in Orlando, Fla. on October 20, 2008.

Dennis Wall of Winter Springs and Orlando spoke on *An Occurrence in Florida: The CGL Decisions of the Florida Supreme Court* on Saturday, September 13, 2008, at the 2008 Annual Meeting of the Jacksonville Association of Defense Counsel, Amelia Island, Florida.

Louise B. Zeuli, Esquire, of Louise B. Zeuli, P.A., recently presented a lecture on *Legal Implications of Parish Nursing* at the Florida Hospital Community Outreach Program, Center for Community Health Ministry, in Orlando, Florida.

Events

Jan. 29 - OCBA Annual Winter Wine & Cheese Party. 5:30 p.m. to 7:30 p.m., Ember, 42 W. Central Blvd., Orlando, FL 32801. \$5.00 members/\$10.00 non-members.



February (TBA) - Evening with the Judiciary. Look for details in upcoming email blasts and February's *The Briefs*, or contact Kim Healy (khealy@kbdzlaw.com) or Melanie Andre (MFA@aswmpa.com).



continued page 36

ANNOUNCEMENTS

continued from page 35

Seminars

Feb. 6 - Immigration Law Updates for Attorneys. 9:00 a.m.; OCBA Center. CLE pending. Speaker: Richard Maney. Contact: Marie at marieb@ocbanet.org.

Feb. 13 - Product Liability Seminar. 9:00 a.m.; OCBA Center. CLE pending. Speaker: Henry Didier. Contact: Marie at marieb@ocbanet.org.

News to Note

Needed: Mediators
certified by the
Dispute Resolution
Center of the
Florida Bar - In
response to the foreclosure
crisis and to ease docket
congestion, the OCBA is
helping to organize a discounted
fee mediation process for low-cost
mediation. We are preparing a list

of certified mediators interested in participating and willing to work at substantially discounted rates. *Pro bono* volunteers are welcome, but do not receive LAS credit. Please send bio and contact information to David Henry, at dhenry@addmg.com. Details to come.

Barry University's School of Law

has established an Earth Advocacy Clinic that will focus on providing legal counseling and

representation
to individuals,
groups and
organizations on
environmental
issues. Faculty
and staff
will work in
partnership with
non-profit and
private attorneys
and law firms. The

Law School also won the University of Puerto Rico School of Law Trial Competition in San Juan on October 25, 2008.

RELOCATING or DOWNSIZING?

We are office brokers specializing in downtown Orlando

> Law Firm References Upon Request



407-849-0102 Licensed Real Estate Broker

For your next mediation please consider:



With more than 25 years legal experience in various matters including:

- Construction disputes
- Contract disputes
- Business issues
- Landlord/tenant issues
- Labor/employment issues
- Tort/personal injury cases
- Environmental concerns
- Real Estate/Title Insurance



"It would be a privilege to work with you in attempting to settle your client's dispute, avoiding the cost and time of trial. I offer my experience, understanding of negotiation and determination to achieve resolution efficiently."

407-251-1131

Patrick C. Crowell, P.A., 4853 S. Orange Avenue, Suite B, Orlando, Florida 32806

Thomas v. Fusilier,

966 So. 2d 1001 (Fla. 5th DCA 2007) Reversed forfeiture of \$250,000 payment required by marital settlement agreement.

Florida Emergency Physicians-Kang & Associates, M.D., P.A. v. Parker, 800 So. 2d 631 (Fla. 5th DCA 2001)
Protected liability on multi-million dollar medical malpractice action.

Miller v. Jacobs & Goodman, 699 So. 2d 729 (Fla. 5th DCA 1997) Declared liquidated damages clause of attorney employment agreement yoid and unenforceable.

Wenzel v. Boyles Galvanizing Co., 920 F. 2d 779 (11th Cir. 1991) Affirmed a \$2.75 million dollar personal injury award.

Boyles v. Mid-Florida Television Corp., 467 So. 2d 282 (Fla. 1985) Reversed the dismissal of a libel action against an Orlando television station.

Mitchell v. Metropolitan at Lake Eola LLC,

947 So. 2d 1263 (Fla. 5th DCA 2007) Reduced lis pendens bond from \$600,000 to \$20,000.

Whigham v. Shands Teaching Hospital, 613 So. 2d 110 (Fla. 1st DCA 1993) Reinstated multi-million dollar medical malpractice action against blood bank.

Pettry v. Pettry,

768 So. 2d 8 (Fla. 5th DCA 2000) Reversed conversion of rehabilitative alimony to peranent alimony.

Caiazza v. Tuff Realty Corp., 805 So. 2d 29 (Fla. 5th DCA 2001) Protected ownership of two multi-million dollar Florida corporations.

Owen v. Owen 867 So. 2d 1222 (Fla. 5th DCA 2004) Reversed imputation of income with directions to reduce by 50%.

APPELLATE PARTNER

- All Florida Civil Appeals
- 30+ Years of Appellate Experience
- AV Rated Martindale-Hubbell
- Florida Bar Certified in Appellate Practice
- Bar Register of Preeminent Lawyers
- Who's Who in American Law





P.O. Box 953693 Lake Mary, Florida 32795

(407) 688-2700 Toll Free (866) 688-2700

www.appellatepartner.com

CLASSIFIEDS

To reply to BRIEFS box number, address as follows: Briefs Reply Box # ______ c/o Orange County Bar Association, P.O. Box 530085 • Orlando, FL 32853-0085

EMPLOYMENT

ALVAREZ, SAMBOL, WINTHROP & MADSON, P.A.,

A Full Service AV rated firm has immediate openings for the Orlando Office for the Commercial Litigation and General Liability Practice Groups. Successful candidates will have two to five years' experience. Please forward resume in confidence to, Firm Administrator, Alvarez, Sambol, Winthrop & Madson, P.A., P.O. Box 3511, Orlando, Florida 32802 or email to hrf@aswmpa.com.

BOUTIQUE DOWNTOWN ORLANDO business/real estate Litigation-Transactional firm seeking 7-10 year business and real estate litigation and transactional attorney. Progressive, creative and lucrative compensation package to the right candidate. Resume to 801 N. Orange Avenue, Suite 500, Orlando, FL 32801 or 407-

839-3384.

AV RATED ORLANDO Solo Practitioner for 20 Years looking to expand and diversify current practice by adding 5-10 new "Of Counsel" positions immediately. Great opportunity to be part of a law firm while maintaining independence and alleviating the administrative hassles involved in the practice of law as a solo or small firm practitioner. Prefer attorneys with legal experience and book of business. Will also consider attorneys with legal experience and ability to rapidly develop book of business or have new client referral source. Great opportunity for mentoring and a built in referral source. Interested in most areas of practice. This is not an associate position. 407-422-3017.

BANKRUPTCY ATTOR-NEY- Small but rapidly growing practice is seeking a bilingual (Spanish) attorney for its Tampa and Orlando office. Excellent opportunity and growth potential. Applicants must currently be licensed to practice law in the state of Florida and admitted to the Middle District. Please send all resumes to trankin@pantaslaw.com.

ORLANDO LITIGATION ATTORNEY w/8+ yrs exp. Trial exp. req'd. To apply visit Travelers. com & search by job # 787039. Travelers businesses are EOE & promote a drug-free work place.

BUSY ORLANDO FIRM looking to diversify seeks attorney with at least 2-3 years experience in Family, Bankruptcy and Immigration laws. Must be bilingual (Spanish). Please send resumes to lawfirmorlando@gmail.com.

SPECIALTY DEFENSE FIRM

seeks Associate Attorneys with 2-5 years litigation experience for its Maitland office. First Party/Coverage/SIU insurance defense experience preferred. Fax/Mail resume to: Office Manager (407) 647-9966, The Rock Law Group, P.A., 1760 Fennell St., Maitland, Florida 32751.

COMMERCIAL LITIGATION AND CREDITOR'S RIGHTS: AV rated well-respected law firm seeks associate with 2 to 5 years experience for Orlando office. Applicants must be a member of the Florida Bar and possess superior communication skills. Send letter of interest (not just a cover letter) and resume to alfred. frith@rissman.com.

FISHER, RUSHMER, WER-RENRATH, DICKSON, TAL-LEY & DUNLAP, P.A. - an AV rated, 25 year Central Florida law firm has immediate openings for attorneys with 2 - 5 years of civil litigation experience. Great benefits package, competitive salary and bonus incentives offered. Fax resume to 407/535-4801 or e-mail to llong@fisherlawfirm.com - Attn: Firm Administrator.

OFFICE SPACE

ORLANDO - Downtown Office Space. FIRST MONTH FREE. NO LEASE REQUIRED. Move in immediately. Law library/conference rooms; large reception area, kitchen, copier, fax and telephone (v/mail & internet included) 407-843-4310.

FULL SERVICE OFFICE SPACE; shared space in beautiful new Lawyers' offices in Baldwin Park; 1 Large, 1 small office available: both furnished, all amenities (phones, internet, copier, fax, kitchen), free parking, easy access, great location. \$850 and \$500 per mo. 407-581-3978 (Nancy).

ONE BLOCK FROM COURTHOUSE: Office and secretary's work station with beautiful views of Lake Eola. Conference room, internet access, and copier. \$700 per mo. (407) 426-8551, Ext. 25, or e-mail: Bill@SubletteLawOffices.com.

GREAT LOCATION. CLASS "A" WINTER PARK – Many lease options from 500 to 5000 sq. ft. Beautiful, distinctive M&I Bank Building – 1211 Orange Avenue. Please call Harvey Cohen at 407-478-4878.

EXECUTIVE SUITES - Full service. Convenient location. Starting at \$425/mo. 407-682-9600.

FOR RENT – One furnished office in downtown Winter Park; amenities; \$1000/month; call Mrs. Goodwin at 407-599-4433.

DOWNTOWN ORLANDO LAW FIRM - SHARE SPACE:

Large Luxury Offices with 2 to 4 paralegal stations, best views, telephone service (including LD), DS3 internet, copier, fax, 3 conference rooms, network, receptionist, kitchen, and parking, included. (407) 425-5775.

DOWNTOWN ORLANDO:

5 large offices in modern office tower, 4 with panoramic views. Close to courthouse. Kitchenette. Library and Reception area to share. 2-year lease required. 407-423-0029 x112. Ask for Javier.

DOWNTOWN OFFICE BUILDING FOR SALE: 6,503± SF on Magnolia Ave. @ Orange Ave. & I-4. Highly visible pylon and building signage. Free parking on-site (18 spaces). MCRE, LLC/Christi Davis. 407-219-3500 cdavis@morrisoncrecom Lic. RE Broker.

DOWNTOWN ORLANDO

OFFICE: Up to two offices, secretarial area, conference room, kitchenette and bathroom. Located on Robinson Street. Receptionist, utilities, monitored alarm, pest control and yard maintenance included. Call Lusan Llabona, (407) 894-6003.

ESTABLISHED LAW PRAC-

TICE has 2 small offices available in downtown Orlando with waiting room, receptionist, furniture, utilities, beautifully decorated conference room, and parking space. Rent \$500.00 p/m, referrals/overflow possible. Please contact Norma Costas at ncostas@suarezcti.com or Anthony Suarez at suarez@cfl.rr.com.

DOWNTOWN OFFICE LEASE 1000 sq ft, \$1,500.00, Colonialtown south, stand alone, plenty of parking. Call-407-895-7557.

DOWNTOWN SPACE FOR RENT CHEAP! 407-999-2239.

OFFICE SPACE TO SHARE-

Thorton Park location, reception area, kitchen, conference room, one attorney office and secretarial space available. Call ! 407-839-2000.

OFFICE SPACE FOR RENT

- 3 - 5 offices Morse Blvd., Winter Park; 407-310-5300.

MAITLAND OFFICE: Share stand alone professional building with established sole practitioner (John Finnigan). The space is approximately 1,100 square feet (half of the building) with shared use of the common areas, i.e. reception, conference room, break room, outside gazebo. Plenty of free parking, monument signage on Maitland Avenue and easy access to I-4 and both Orange and Seminole County State Courts. The space is available 2/1/09 or sooner as current attorney tenant is flexible on his move out date. The rent is \$1,500 per month plus sales tax (\$105) and the rent includes all utilities except phone and internet. Call (407) 478-3700 or email: John@ finniganlaw.com.

PROFESSIONAL OFFICE-

1300 Sq Ft Ferncreek & Curry Ford Area – For Sale or Rent Bungalow style, 3 private offices, reception space and common area w/fireplace. Full kitchen, 2 baths. 6-8 parking spaces in rear. Call 407.947.9981.

DOWNTOWN OFFICE BUILDING FOR RENT OR

SALE: Overlooking Delaney Park in Downtown Historic District, 2 story 3,600sqf office building, wood floors, 4 spacious attorney's offices, large windows with gorgeous views of the park, reception, conference, amply secretarial space, large storage, 3 bathrooms, kitchen, and parking. Lease: \$18/ sq ft with possibility of individual suite rental; Sale price: \$875,000. Contact Catherine at 407-426-2098.

FOR RENT- Professional office space just south of downtown, fully renovated and updated. Some legal support available. 2 large offices, reception area, conference room, ample storage area and 4-5 parking spaces Below market at \$1,500 monthly. Call (407) 341-2242.

COMMERICAL RENTAL -

Free standing office building with reserved parking in downtown Orlando. Two large rooms with cathedral ceilings, large storage areas and private bath. Walking distance to the Courthouse. 407-649-4949.

FOR LEASE - Parking Spaces available in downtown Orlando. \$85.00 a month / 6 month minimum. Walking distance to Courthouse. 407-649-4949.

VIRTUAL OFFICE

VIRTUAL OFFICE - Starting at \$100/mo. Call 407-682-9600.

EMPLOYMENT-SUPPORT STAFF

SMALL ORLANDO LAW FIRM concentrating in commercial litigation, commercial transactions, condominium and homeowners law seeks secretary. Good communication, computer, writing skills necessary. Relaxed environment,flexible hours. Reply by facsimile to 407-843-2855.

SMALL DOWNTOWN OR-

LANDO civil and criminal litigation firm seeks full time paralegal. Competitive salary and benefits. Prior experience in a civil litigation firm required, along with good computer skills. Must be flexible, detail oriented, with excellent verbal, written, and proof-reading skills. Fax resumes to 407-648-0071

WILL PERDICHIZZI Office Support Services Rissman, Barrett, Hurt, Donahue & McLain 201 East Pine St., 15th Orlando, FL 32802 Phone 407-839-0120 ext.3135 Fax 407-841-9726 e: william.perdichizzi@rissman.com.

AT HOME TYPING/TRAN-SCRIPTION Service - \$25.00/ hr. If interested, please call Elisa Atan at (407) 832-0959.

PROFESSIONAL SERVICES

BARRY RIGBY - DISCIPLINARY DEFENSE and Bar Admission matters. Former Florida Bar Chief Headquarters Discipline

Counsel. 407-999-2630. www. barryrigby.com.

P.A. - Exclusive & Experienced Immigration Attorney. Current Vice President and Past President, American Immigration Lawyers Assoc. (Central Florida Chapter). For direct inquiry call 408-571-

CARLOS TORRES, Attorney Discipline, UPL, and Bar Admission matters. Former TFB Ethics Prosecutor (407) 849-6111.

ORLANDO LITIGATION ATTORNEY w/8+ yrs exp. Trial exp. req'd. To apply visit Travelers. com & search by job # 787039. Travelers businesses are EOE & promote a drug-free work place.

THE LEGAL MEDICINE GROUP, LLC - "Excellence in Medical Records and Affidavits". * Plaintiff and Defense Litigation Support Services * Board Certified Reviewers and Expert Witness * Medical Malpractice and Personal Injury Specialists. 407-949-9160 www. legalmedicinegroup.com.

100% CLUB Congratulations to Members of the OCBA's 100% Club!

Allen, Norton & Blue, P.A.
Billings, Morgan, Boatwright & Hernandez, LLC
Chaires, Brooderson & Guerrero, P.L.
Cohen Battisti, Attorneys at Law
DeCiccio & Johnson
Dellecker Wilson King McKenna & Ruffier, LLP
Diaz & Moss
Didier Law Firm, P.A.

Fishback, Dominick, Bennett, Stepter, Ardman, Ahlers & Langley, LLP Fisher, Rushmer, Werrenrath, Dickson, Talley & Dunlap, P.A.

Fowler White Boggs Banker P.A.
Graham, Builder, Jones, Pratt & Marks, LLP
Grower, Ketcham, Rutherford, Bronson, Eide & Telan, P.A.

Halim & Pratt, LLC
Harris, Harris, Bauerle & Sharma
Jill S. Schwartz & Associates, P.A.
King, Blackwell, Downs & Zehnder, P.A.
Kirkconnell, Lindsey, Snure & Yates, P.A.
Law Office of David Maxwell, P.A.
Law Offices of Jeffrey Feulner, P.A.
Law Offices of Blair T. Jackson, P.A.
Law Offices of Farr and Bowen, P.L.
Law Offices of Neal T. McShane, P.A.
Law Offices of Raymond Bodiford, P.A.
Legal Aid Society of the OCBA
Lewis & Crichton, Attorneys at Law

Lynum & Sanchez, P.A. Marcus, McMahon & Myers, PL Marshall, Dennehey, Warner, Coleman & Goggin, P.A. Martinez, Manglardi, Diez-Arguelles & Tejedor, P.A. Michael R. Walsh, P.A.

Murrah, Doyle and Wigle, P.A. N. Diane Holmes, P.A. Nardella Chong, P.A.

Ossinsky & Cathcart, P.A. Page, Eichenblatt, Bernbaum & Bennett, P.A. Perla & Associates, P.A. Quintairos, Prieto, Wood & Boyer, P.A. Roetzel & Andress, LPA Schlegel Caplan, L.C. Stovash, Case & Tingley, P.A. Sublette Law Offices Tangel-Rodriguez & Associates The Brennan Law Firm The Carlyle Appellate Law Firm The Ćarr Ĺaw Firm, P.A. The Draves Law Firm, P.A. The Law Office of Frank A. Hamner, P.A. The Law Offices of Terry Bledsoe, P.A. The Marks Law Firm, P.A. The Morsch Law Group The Rosenthal Law Firm, P.A. The Skambis Law Firm The Zeini Law Firm, P.A. Vose Law Firm Wendy L. Aikin, P.A. West, Green & Associates, P.L. William G. Osborne, P.A. Wolff, Hill, McFarlin & Herron, P.A.

Is your firm part of the 100% Club? Firms with two or more attorneys and 100% membership in the OCBA can belong! If you believe your firm is eligible, e-mail a typed list of attorneys' names to Susan Laviolette, Membership Manager, at susanl@ocbanet.org.

Wooten, Honeywell, Kimbrough, Gibson, Doherty & Normand, P.A.

Yergey and Yergey, P.A.



OCBA Luncheon

Thursday, January 29, 2009

Robert H. Jerry, II

Dean

Levin College of Law at the University of Florida RSVP by Jan. 23 to:

reservations@ocbanet.org

January

7 Criminal Law Committee 12:00 p.m. • Courthouse, 23rd Flr. Judges' Conference Rm.

Elder Law Committee 12:00 p.m. • Bar Center

8 Legal Aid Executive Meeting 8:00 a.m. • 100 E. Robinson St.

Real Property Law Committee 12:00 p.m. • Bar Center

Social Security Committee 12:00 p.m. • Bar Center

OCBA Paralegal Committee 5:30 p.m. • Bar Center

YLS Executive Board Meeting 5:30 p.m. • 300 S. Orange Ave., #1300

- Workers' Compensation Committee 11:45 p.m. • Smokey Bones
- Executive Council Meeting 4:30 p.m. Bar Center
- Lestate Guardianship & Trust Committee
 12:00 p.m. Bar Center

Judicial Relations Committee 12:15 p.m. • Courthouse, 21st Floor Conference Rm.

J YLS Luncheon 11:45 a.m. • Citrus Club

Appellate Practice Committee 12:00 p.m. • Bar Center

Family Law Committee 12:00 p.m. • 425 N. Orange Ave., #2310

20 Professionalism Committee 8:00 a.m. • Bar Center

Social Committee 6:00 p.m. • TBA

- Insurance Law Committee
 12:00 p.m. Bar Center
- **27** Solo & Small Firm Committee 11:30 a.m. Bar Center
- **28** Business Law Committee 1:00 p.m. Location varies. Contact Chairperson

Labor & Employment Law Committee 12:00 p.m. • Bar Center

29 OCBA Luncheon
Robert H. Jerry, II, Dean,
Levin College of Law at the
University of Florida
11:30 a.m. • The Ballroom at Church St.

Winter Wine & Cheese Party 5:30 p.m. • Ember (downtown)

Bankruptcy Law Committee 12:00 p.m. • Bar Center

February

- 4 Criminal Law Committee 12:00 p.m. • Courthouse 23rd Flr. Judges' Conference Rm.
- 6 Immigration Law Updates for Attorneys 9:00 a.m. • Bar Center
- Executive Council Meeting 4:30 p.m. Bar Center
- Estate Guardianship & Trust Committee
 12:00 p.m. Bar Center
- **Legal Aid Executive Meeting** 8:00 a.m. 100 E. Robinson St.

Real Property Law Committee 12:00 p.m. • Bar Center

Social Security Committee 12:00 p.m. • Bar Center

OCBA Paralegal Committee 5:30 p.m. • Bar Center

YLS Executive Board Meeting 5:30 p.m. • 300 S. Orange Ave., #1300

Product Liability Seminar 9:00 a.m. • Bar Center

Workers' Compensation Committee 11:45 p.m. • Smokey Bones

7 Professionalism Committee 8:00 a.m. • Bar Center

Social Committee 6:00 p.m. • TBA

- 8 Insurance Law Committee 12:00 p.m. • Bar Center
- **9 YLS Luncheon** 11:45 • Citrus Club

Appellate Practice Committee 12:00 p.m. • Bar Center

- **20** *Family Law Committee* 12:00 p.m. 425 N. Orange Ave., #2310
- **25** Labor & Employment Law Committee 12:00 p.m. Bar Center

Business Law Committee 1:00 p.m. • Location varies. Contact Chairperson

26 OCBA Luncheon
Chief Justice Peggy A. Quince,
Florida Supreme Court
11:30 a.m. • The Ballroom at Church St.

27 Bankruptcy Law Committee 12:00 p.m. • Bar Center



..... We are here to help

Knowledge of the coverage



Kelly Kathleen Gray, Esq. 2004/2005 Hurricanes Insurance Disaster Assessment Team (IDAT) Member

Knowledge of the loss



Gregg A. Johnson, Esq.
Former Senior Assistant County
Attorney in Charge of
Construction Litigation for
Hillsborough County

Proud to support

Orange County Bar Association

Proud to serve policyholders

Gunn Law Group, P.A.

813-228-7070 866-GUNNLAW www.gunnlawgroup.com

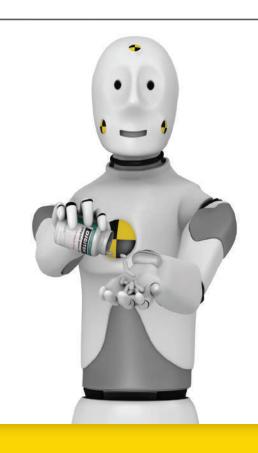
DIGITEK®

Double the Dose A multitude of tragic results.



A Class I Recall was issued because Digitek (digoxin) tablets may contain twice the approved level of active ingredient. The existence of double strength tablets poses a risk of digitalis toxicity in patients with renal failure. Digitalis toxicity can cause nausea, vomiting, dizziness, low blood pressure, cardiac instability, bradycardia, and death. Let us help evaluate your Digitek case today.

We're Committed to Your Referral Business. "Your Partner in Products."



You may have a product defect case. **ASK THE QUESTION.**

Let us help evaluate your product defect claim today.

Call 407.895.3401 or visit ProductSafetyAttorneys.com/DIGITEK



1203 North Orange Avenue • Orlando, Florida 32804

© 2008 Didier Law Firm, P.A.



PRSRT STD U.S. POSTAGE PAID ORLANDO FL PERMIT 2530