



2016 Winter Conference, Membership Meeting & Expo Tentative Agenda



Sunday, February 21, 2016	
8:00 – 12:00 p.m.	Exhibitor Set-up
9:00 – 10:00 a.m.	Volunteer Orientation
10:00 – 11:00 a.m.	PBUS Committee Meetings
11:00 – 2:00 p.m.	Council of Presidents' Meeting: Chairman Ronnie Long
2:00 – 5:00 p.m.	Registration Open
2:00 – 5:00 p.m.	Exhibit Hall Open
2:00 – 5:00 p.m.	Board of Directors' Meeting
3:00 – 5:00 p.m.	<p>Breakout: Skip-Tracing Loves Preparation <i>Presented by Alex Price</i></p> <ul style="list-style-type: none"> • Effective Skip-Tracing happens when Information, Communication and Organization meet • Learn how to profile people and where to get information for the type of skip you are working • Learn how to stay on task and on budget, no matter the balance on the loan or the limitations of your fee schedule • This session is designed for both the newcomer to the field as well as the seasoned veteran
Monday, February 22, 2016	
7:30 – 8:30 a.m.	Morning Break in Exhibit Hall
7:30 – 4:30 p.m.	Registration Open
7:30 – 4:30 p.m.	Exhibit Hall Open
8:00 – 5:30 p.m.	<p>Breakout: Internet Profiling & Intelligence Gathering <i>Presented by Michèle Stuart – JAG Investigations, Inc.</i></p> <ul style="list-style-type: none"> • An interactive all-day class that will outline platform security issues and on-line personal security risks; log-in on your own device to the free Luxor Wi-Fi to follow Michèle's tips and tricks (must be a guest at the Luxor for free WiFi) • Learn step-by-step and in-depth researching techniques utilizing on-line and open-source databases located on the web • Learn how to locate "hidden" information on a subject's web presence • Learn how to utilize the Internet as an effective research tool
10:00-10:15 Break	
10:15 Exhibitor introductions	
3:00-3:15 Break	
10:00 – 11:00 a.m.	Mid-Morning Break in Exhibit Hall

Monday, February 22, 2016 Continued	
11:30 – 1:30 p.m.	For Women Only Luncheon (ticketed event) <ul style="list-style-type: none"> • Network with new and old friends who are attending the PBUS conference while enjoying a delicious lunch
3:00 – 4:00 p.m.	Afternoon Break in Exhibit Hall
5:30 – 6:30 p.m.	Happy Hour Mixer & New Member Reception <ul style="list-style-type: none"> • Network with fellow bail agents from across the country • Welcome new members to PBUS and new conference attendees
Tuesday, February 23, 2016	
7:30 – 8:30 a.m.	Morning Break in Exhibit Hall
7:30 – 3:00 p.m.	Registration Open
7:30 – 4:30 p.m.	Exhibit Hall Open
8:00 – 9:30 a.m.	Breakout: Care Under Fire <i>Presented by Bail Guard, Inc.</i> <ul style="list-style-type: none"> • Learn to identify and mitigate a hostile environment and to identify signs and symptoms of shock and how to treat • Learn to identify and execute various techniques to control bleeding in a traumatic situation and how to use tourniquets • Learn about blood borne pathogens and much more
8:00 – 9:30 a.m.	Breakout: Working with Law Enforcement <i>Presented by Dan Escamilla – Global Fugitive Recovery</i> <ul style="list-style-type: none"> • Discussion on working with law enforcement for fugitive recovery and other aspects
8:00 – 9:30 a.m.	Breakout: Bail Underwriting Made Easy <i>Presented by Alex Price</i> <ul style="list-style-type: none"> • Discussion on how to secure collateral properly • Never write a bond that could make you lose your business
8:00 – 9:30 a.m.	Breakout: Behavioral Analysis and Body Language Assessment <i>Presented by Mike Liwicki – Retired FBI Veteran and Consultant to the Behavioral Analysis Program and National Security Unit</i> <ul style="list-style-type: none"> • Hear from one of the top retired FBI behavioral experts on topics of lying, non-verbal behaviors, body language and behavioral assessment techniques • Utilize and understand his tips for better assessing clients and indemnitors when underwriting a bond • Mike will also be the keynote speaker for the Gala Dinner
10:00 – 11:00 a.m.	Mid-Morning Break in Exhibit Hall
10:00 – 11:30 a.m.	PBUS Membership Meeting <ul style="list-style-type: none"> • Learn about and discuss Association business to include any proposed changes to the By-Laws • Nominations will be taken from the floor for the Board of Director's election • Meeting will be recessed and convened again on Wednesday

Tuesday, February 23, 2016 continued

12:00 – 1:30 p.m.	Candidate Forum Luncheon (ticketed event) <ul style="list-style-type: none">• An opportunity for PBUS members to hear from potential candidates for the 2016-2018 Board of Directors• Candidates running opposed may make a brief campaign speech; unopposed candidates will be introduced only
2:00 – 4:00 p.m.	Breakout: CPR/AED Certification (limited to first 30 attendees) <i>Presented by Bail Guard, Inc.</i> <ul style="list-style-type: none">• Students will learn how to recognize and identify when someone is in cardiac distress and how to administer Cardio Pulmonary Resuscitation (CPR)• Students will learn how to safely and effectively use the Automated Electronic Defibrillator (AED) to an individual in cardiac arrest• Students will receive a certification card upon successful completion of the class, which is good for two years• Signed “hold harmless” agreement required
2:00 – 4:00 p.m.	Breakout: Hot Topics <ul style="list-style-type: none">• One of the most popular sessions at the winter conference• Hear and learn from colleagues regarding challenges in the industry across the country and what is working well
2:00 – 4:00 p.m.	Breakout: Pretrial Services Presentation <i>Presented by Nick Wachinski, CEO of Lexington National Insurance Corporation</i> <ul style="list-style-type: none">• Discuss timely issues regarding government-funded pretrial services programs and what we can continue to do to promote the bail industry
3:00 – 4:00 p.m.	Afternoon Break in Exhibit Hall
6:00 – 7:30 p.m.	Gala Dinner Reception and Evening Photography (ticketed event) <ul style="list-style-type: none">• Enjoy an array of delicious hors d’ oeuvres while mingling with fellow conference attendees• Have your very own “prom” picture taken to remember this special night
7:30 – 10:00 p.m.	Gala Dinner and Awards Celebration (ticketed event) <ul style="list-style-type: none">• Honoring those individuals who have gone above and beyond to promote the bail industry and who have achieved educational recognition• Keynote Speaker: <i>Mike Liwicki – Retired FBI Veteran and Consultant to the Behavioral Analysis Program and National Security Unit</i>

Wednesday, February 24, 2016

7:30 – 8:30 a.m.	Morning Break in the Exhibit Hall
8:00 – 9:30 a.m.	<p>Breakout: War Stories, Tall Tales and Amazing Adventures in Bail</p> <ul style="list-style-type: none"> • This session is all about audience participation with the panelists and will be moderated by Fred Anschultz, Bail Underwriting Manager with HCC Surety Group • Share your “tales” and examples learned from the industry
8:00 – 11:00 a.m.	Exhibit Hall Open
8:30 – 10:00 a.m.	<p>MCBA Orientation / CBA Testing Center</p> <ul style="list-style-type: none"> • For members who are interested in learning more about and pursuing a Master Certified Bail Agent designation • CBA Testing Center for individuals who need to take a test for one of the six (6) Certified Bail Agent classes (note: prior payment for CBA class required)
9:00 – 10:30 a.m.	Surety Council Meeting: Chairman Pat Wood
9:45 – 11:15 a.m.	<p>Breakout: “I Didn’t Know That!” Bail Laws Throughout the United States</p> <ul style="list-style-type: none"> • Learn what makes a “good” bail state or a “bad” bail state • Participants will discuss interested bail laws in various states – some unusual, unique or flat-out crazy • Session will be moderated by Dave Hyatt, Regional Vice President with HCC Surety Group
11:30 – 12:15 p.m.	<p>Closing Luncheon (<i>followed by elections</i>) (ticketed event)</p> <ul style="list-style-type: none"> • Enjoy a delicious buffet luncheon before the membership meeting is convened and elections held for a new Board of Directors • Raffles will be held for a chance to win an iPad donated by Scott and Fred Anschultz and a \$250 gift card for completed exhibitor punch cards
12:30 – 2:30 p.m.	<p>Membership Meeting and Elections</p> <ul style="list-style-type: none"> • Full election information for candidates and voters can be found on the PBUS conference page • Cast your vote for the 2016-2018 PBUS Board of Directors
3:00 – 4:00 p.m.	Meeting of the new Board of Directors

**The 2015 PBUS Winter Conference, Membership Meeting
& Expo concludes**