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## PGMS®Partners In Professionalism

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PRESIDENT’S MESSAGE

“WE ARE ENJOYING FORWARD MOTION IN SPITE OF THE ODDS THAT SEEMED TO BE AGAINST US PROFESSIONALLY AND AS AN ORGANIZATION. YOU ALL NEVER GAVE UP AND FOR ME THAT WILL ALWAYS BE OUR LEGACY AS WE MOVE FORWARD TOGETHER.”

At the end of July 2020, the PGMS® Board of Directors met online virtually for three days to develop a well-defined strategic plan for PGMS® to grow and develop its membership as relevant leaders in grounds management. The strategic planning process actually started during the summer of 2019 when the PGMS® Board of Directors met with Strategic Plan Facilitator Craig Tanner to develop a plan to meet the needs of the PGMS® membership and move forward. Last fall, a survey was sent out to the entire membership and we received quite a few responses to help us gauge how members would like to develop and grow our professional green industry organization. Through member and supplier input, specific goals were identified and last month, the Board met for 3 full days to develop strategies for those specific goals. The meetings were very engaging and productive.

We are excited to share the elements of the strategic plan during our virtual annual members meeting this fall! PGMS® has been a successful Society for more than 100 years, largely in part due to our members’ commitment to our mission and their passion for volunteerism. I ask you to join the Board of Directors and serve on a task force to continue growing PGMS®. We have identified opportunities that allow members to be involved while respecting your time commitments with family, work, and hobbies. We are looking forward to working with you and growing PGMS® as a green industry leader in landscape and grounds management.

As a sneak preview, a few elements of the plan include Redefining PGMS® Committee structures, Repositioning PGMS® to Build Awareness, Improve Offerings to Current Members, and Enhance our Marketing to Grow PGMS®. To get involved, please contact PGMS headquarters at info@pgms.org and let us know how you would like to serve and we will identify an opportunity.

It’s hard to believe that it has been a year since I became President of PGMS®. Little did we know at that time all of us would be facing tremendous challenges in 2020. Sometimes, it just seemed insurmountable. However, there is a phrase that I often remember when facing challenges – “It’s time to drop back and punt.” That’s exactly what we did this past year. We are enjoying forward motion in spite of the odds that seemed to be against us professionally and as an organization. You all never gave up and for me that will always be our legacy as we move forward together. Thank you for your support.

Gerry Dobbs, CGM
PGMS® President

PGMS® NOMINATION AND ELECTIONS REPORT

As is required in the Bylaws, once the Board has accepted and endorsed these nominees, their names will be presented to the voting members of PGMS® along with the following statement which advises them how additional nominations can be offered. Additional nominations may be made provided that they are made in writing, endorsed by at least ten (10) voting Members in good standing, with the written consent of the nominee and received by the Secretary of the Society not less than thirty (30) days in advance of the annual meeting. The Secretary shall be responsible for seeing that all those members with the privilege of voting are notified of any additional nominations in writing immediately. There shall be no nominations on the floor unless an unopposed and announced candidate should withdraw his or her name from consideration.

Recommended Nominations are:

- President - Mark Feist
- President-Elect - Joe Kovolyan, CGM, CSFM
- Vice President - Bruce De Vrou, CGM
- Treasurer - Roger Conner, CGM
- Director-At-Large - Michael Gildea, CGM
- Director-At-Large - Donna Hibbs, CGM
- North West Regional Director (2nd Term) - Mike Beaulieu, CGM
- South West Regional Director - Sandra Obenour-Dowd
- Supplier Representative - Warren Gorowitz

For any questions please contact PGMS headquarters at 443-966-3852 or info@pgms.org.

Today’s forecast: perfect conditions for growing your business.
At the end of this webinar participants will:

- Understand the vast difference between attempting to manage people and actually lead them.
- Understand the benefits of leading in all directions, down across and even “Up” in their organization.
- Be able to put into practice 7 Principles for Leading Up in any organization.

Past Webinars

Members - Remember that you can always go back and watch previous webinars in the member portal for FREE. Here are the webinars currently in the member portal.

January 2020

“The Role of the Efficient Use of Water and Energy in a Sustainable Landscape”
Warren S. Gorowitz, CLIA, EMSL and Lynda Wightman of Hunter Industries
- Understanding the plant/soil/water relationship to a healthy landscape
- How does proper water management affect the health of a landscape
- Understanding the basics of water management
- How can technology make water management easier

March 2020

“Partnering with Procurement: How to Ensure Successful Outcomes”
Cory Harms of Iowa State University
- Understand why Procurement does what it does
- How to use “Best Value” procurement strategies in bids
- How to use evaluation tools that provide the best versus the cheapest outcome
- How to articulate your needs to Procurement
- How to build relationships with Procurement
- How and when to use state and cooperative contracts
- When to use a contract versus a PO

May 2020

“Surviving and Thriving in Tough Times”
Dennis McIntee
- Discover the 3P Transformational Process™ so you make progress no matter what the circumstance
- Learn the C.O.R.E. Creative Focuser™ in order to increase your creativity in problem solving
- Utilize The Learning Matrix™ to extract the value from every situation and interaction

July 2020

“Lithium Ion Battery Basics”
Peter Arendt, Jack Gust and Chris Vogtman
- Learn the basic definitions of terminology used in the Industry.
- What are the types of Lithium Battery packs available and their uses.
- How Lithium Battery packs are constructed.
- Application examples focused on “Power vs. Energy vs. Charging.”

“Disaster Planning: What Spring Meadow Nursery Learned from a Nursery Fire and How They Used it During the Pandemic”
Jane Beggs-Joles - Proven Winners/Spring Meadow Nursery
- Get a checklist of things to do before and after a crisis.
- Gain a better understanding of how insurance works.
- How to get the most out of your policy

“All About Teak Wood”
Dana Goldstein - COO, Country Casual Teak
- To be able to identify what makes teak one of the top hard woods
- To become knowledgeable about the Teak Silviculture and the sustainability practices
- To become an educated teak shopper and be able to identify quality
- To understand how to care and maintain teak outdoor furniture

“COVID-19: A Conversation with CDC and OSHA”
Barbara Alexander, PhD, PE, CIH, Jessica Schifano JD, MPH, Christopher Brown PhD, MPH, CPH
- Discussion on the most recent CDC and OSHA guidance for COVID-19

Presenters

Steve Keating - Sr. Manager of Sales and Leadership Development, The Toro Company
Steve has been at Toro since 1996 joining Toro from the Dale Carnegie Organization where he spent 8 – 1/2 years selling, writing & presenting training in sales, customer service, public speaking, leading people, developing leadership skills and managing a business. He is currently Senior Manager of Sales and Leadership Development for The Toro Company working with Toro's Commercial, RLC, Underground, Irrigation and International Businesses. In his role as Senior Manager of Sales and Leadership Development he is responsible for the implementation of The Toro Selling System and Leadership Development within all US and International distributors. Steve has over 30 years of sales and sales management experience and he speaks dozens of times a year on topics relating to sales, customer service, management, team building, leadership and business management.

Wednesday, November 18, 2020 | 1PM EDT, 10AM PDT

“Snow and Repetitive Injuries”
Rosa Maria Abbott from Mow Beta
Stay tuned for more details!
Joe Kovolyan, CGM and Mark Feist are taking you Behind the Scenes with PGMS® members. This video series allows members to share their experiences and highlights in never before seen interviews. If you are interested in doing an interview or know of a member we should talk to e-mail us at info@pgms.org.

Chris Vetick
Deputy Director at the Architect of the Capitol - Washington, D.C.
Chris shares the history of this Institution and gives us a look at his daily duties at the AOC. He is joined by Katie Serock – Supervisor for the House Gardens & Grounds, Melissa Westbrook – Urban Forester and Laurence Winston – Asst. Supervisor of the Senate Crew.

Michael Gildea, CGM
Garden and Grounds Manager at Chevy Chase Club - Chevy Chase, MD
Michael and his horticulture interns share first-hand situations on the challenges the Chevy Chase Club faces seasonally as well as a walk through of this Historic Institution.

Peter Thibeault
Turf Manager at Noble and Greenough School - Dedham, MA
Peter has a strong reputation for painting logos on athletic fields and ice rinks that has transpired into logo painting for NASCAR!

Mike DeBoer
Grounds Manager at Aquinas College - Grand Rapids, MI
Mike discusses his experience coming back to campus after 8 weeks of no maintenance due to COVID-19 shutdowns.

Bill Butts
VP of Business Development, Outdoor Pride Landscape and Snow Management - Manchester, NH
Bill shares his initiative to motivate and encourage his team, bringing youth to the industry’s forefront and making long lasting relationships for all around success.
BECOMING A CERTIFIED GROUNDS MANAGER

The Certified Grounds Manager program, developed and offered by PGMS®, is the premiere program of its type in the Green Industry. With certification, your presentations, requests for funds and equipment, and recommendations carry more weight.

For those interested in becoming a Certified Grounds Manager (CGM®), there is a very specific prescribed procedure.

**CRITERIA**
A candidate must be employed at their facility for at least one year prior to applying and must also meet one of the three criteria below:

A Bachelor of Science in a recognized green industry field, including management and four years of experience in the field of grounds maintenance, of which two years are supervisory.

A two year degree from a recognized college or junior college, plus six years of experience in the grounds maintenance field with a minimum of three years of supervisory experience.

Eight years in the grounds maintenance field, with a minimum of four years of supervisory experience.

**The Application Test**
100 multiple choice and true/false questions based on different facets of grounds management, such as insects and disease, soils, trees and shrubs, turf grasses, and chemicals and fertilizers. The test is administered by an approved proctor and applicants must complete the exam with a minimum passing grade of 70% within thirty days of acceptance into the program. The test is based on the knowledge that an individual pursuing CGM® certification should already have and no study material is provided.

**The Professional Grounds Manager Evaluation (PGME)**
This extensive portfolio is compiled by the applicant based on his or her personal experience and the local situation. Candidates have one (1) year to complete the PGME and are provided a CGM® as a mentor and whose approval is needed before the PGME can be submitted to the Certification Committee for evaluation. The PGME is submitted to the Certification Committee on three identical flash drives.

The Professional Grounds Manager Evaluation Portfolio Consists Of The Following:
- Site Inventory
- Operations Inventory
- Turf Management
- Irrigation
- Trees, Shrubs and Ground Covers
- Pavings
- Management Skills
- Budgets and Finances
- Safety Standards and Regulatory Compliance

BECOMING A CERTIFIED GROUNDS TECHNICIAN

For those applicants who are directly involved with performing the day-to-day tasks of grounds maintenance, PGMS® offers a certification program, the Certified Grounds Technician (CGT).

The CGT test consists of 50 questions based on the overall grounds maintenance field. Once your CGT application is received, payment is submitted and your application is approved you will be sent a confirmation email along with the CGT study guide. Once the candidate is ready to take the exam, they must e-mail PGMS® and provide the name, position, and email address of their proctor. The approved proctor will oversee the exam. To pass the CGT exam, a minimum score of 80% is required. Once you become a CGT, you must keep up your accreditation by earning 35 CEU’s over a 5 year period. Click here to find out more information on how you can earn the 35 CEU’s.

The items on the list below must be compiled before the materials for the Certified Grounds Technician programs can be sent out:
- Completed Application
- Copy of High School Diploma or GED
- Verification of Employment (this can be a copy of your ID card, a letter from your HR department or a paystub)
- Two Years of Experience as a Grounds Technician
- Application Fee

Send information or inquiries to info@pgms.org.
empowering our people. We believe sustainability practices are integral to our strategic business priorities of accelerating profitable growth and long-term value creation.

“It is deeply rooted in our purpose and is the foundation of how we approach our business,” said John R. Szupial, Chairman, President and Chief Executive Officer of The Toro Company. “As part of our overall commitment to sustainability, TTC continues to respond to the growing demand for more sustainable and efficient products and solutions, and to build on our portfolio of offerings that help our customers realize significant savings while reducing their environmental impact.”

2019 Sustainability Accomplishments

2019, TTC enhanced its focus on sustainability by establishing a cross-functional sustainability leadership team to further develop and implement an enterprise-wide sustainability strategy. In so doing, TTC strives to build on its tradition of sustainability and drive progress with a transparent, market-effective, and efficient approach.

This year also marked an important milestone for The Toro Company in its sustainability efforts with the release of its 2019 Sustainability Report. The report reflects TTC’s culture of innovation and long-standing commitment to economic, environmental and social responsibility, from its products to its global operations and philanthropic support worldwide.

Further strengthens TTC’s commitment to making a positive impact financially, socially and environmentally worldwide

BLOOMINGTON, Minn. – The Toro Company (NYSE: TTC) today announced the launch of its Sustainability Endures platform, which will strengthen TTC’s strategic focus on sustainability and its long-standing commitment to making a positive impact financially, socially and environmentally worldwide.

Sustainability is core to TTC’s purpose and culture. In fiscal 2019, TTC enhanced its focus on sustainability by establishing a cross-functional sustainability leadership team to further develop and implement an enterprise-wide sustainability strategy. In so doing, TTC strives to build on its tradition of sustainability and drive progress with a transparent, market-effective, and efficient approach.

“Sustainability is not a new concept for The Toro Company,” said Richard Olzon, chairman and CEO of The Toro Company. “It is deeply rooted in our purpose and is the foundation of our strategic business priorities of accelerating profitable growth, driving productivity and operational excellence, and empowering our people. We believe sustainability practices and guiding principles rest at the core of creating long-term value and positive change in the markets we support and in the communities we serve around the world.”

Sustainability Endures introduces four strategic pillars – People, Products, Process and Planning – that help define and guide The Toro Company’s sustainability strategies and execution of those strategies. Through these pillars, The Toro Company is focusing on environmental, social and governance areas that it believes are most material to TTC and where it can make a meaningful impact, including health and safety, diversity, equity and inclusion, water conservation, product innovation and operational efficiency.

This year also marked an important milestone for The Toro Company in its sustainability efforts with the release of its 2019 Sustainability Report. The report reflects TTC’s culture of innovation and long-standing commitment to economic, environmental and social responsibility, from its products to its global operations and philanthropic support worldwide.

2019 Sustainability Report

2019 Sustainability Report focuses on TTC’s efforts during its 2019 fiscal year and before and, as such, does not cover its response to the COVID-19 pandemic or the recent social unrest and social justice activities concerning systemic racism that have impacted the lives of many around the world.

Key fiscal 2019 sustainability initiatives and accomplishments include:

• Deepening commitment to Diversity, Equity and Inclusion (DEI). In addition to designating DEI as part of the formal responsibilities within TTC’s Human Resources team, TTC is broadening the lens from workforce and workplace practices, to seeking out synergies with supplier management practices and philanthropic giving.

• Employee health and safety is a paramount value of TTC. TTC implemented a comprehensive Environmental, Health and Safety data management system to help drive engagement and increased transparency for proactive safety and health management.

• TTC implemented a comprehensive energy management system to help drive engagement and increased transparency for proactive safety and health management.

• TTC saw reductions in both its Total Recordable Injury and Lost Workday rates during fiscal 2019.

• TTC’s employee health and safety performance is tracked and reported in the report.

• Improving operational efficiency. TTC began its journey to implement a new energy management system to better access site energy consumption and resource efficiency at its production facilities. The new system provides real-time access to data with analytics to identify key performance trends and opportunities for operational efficiency, as well as energy and environmental impact reduction.

• Energy-efficient technologies. With a focus on energy efficiency and developing sustainable solutions, TTC introduced several products to further expand its alternative power offerings. Examples include a new line of 60V lithium-ion products for homeowners, the Greensmaster® eTriFlex™ hybrid riding greens mower, and the e-Dingo® 500 compact utility loader.

“While sustainability has traditionally been part of our culture, we will continue to take action to ensure we are meeting the demands of the rapidly changing world we live in. There is much we have done, and there is more we can, and will, do,” added Olson. “Sustainability Endures is both a celebration of our long-standing focus on social and environmental responsibility, and a signal of our continued commitment to expand our positive impact around the world, which is inherent in our legacy of excellence.”

The sustainability report, which was prepared with reference to the Global Reporting Initiative (GRI) and Sustainability Accounting Standards Board (SASB), can be found at: www.thetorocompany.com/sustainability.

Products were judged by the EPG Media and Specialty Information staff based on innovation, marketability and application within the market.

The Twenty for 2020 New Product Award winners, in alphabetical order, are as follows:

• Belgard Tandem Modular Block
• Bobcat R-Series loaders
• Cub Cadet PRO X Series
• Ditch Witch SK3000
• Ferris Voyager FS5250
• Hunter Industries X2
• Husqvarna Automower 535 AWD
• Hustler Turf Super 88
• John Deere Z955R EPI
• Kubota SCL1000
• Lastec WZ1000
• Mean Green Mowers EVO-74
• Michelin X Tweel SSL 2 AT and HST
• Oregon LMA120VX
• Rain Bird IQ4 Central Control Platform
• Ryan Jr. Sod Cutter – Hydro
• Stihl BGA 200
• Toro Z Master 7500-G
• Walker B271
• Worldlawn Python

The 20 winning products are profiled in the Landscape Business section of the summer edition of OPE Business, and will also be featured online at Landscape-Business.com.

* Manufacturers were allowed to submit more than one new product for consideration, as long as the product was introduced to the market between June 2, 2019, and June 1, 2020. The 20 winners were selected from among qualifying nominations.

EPG Media and Specialty Information produces Landscape-Business.com, OPE Business magazine and SportsField Management magazine, as well as a wide range of publications and digital properties for other industries.
You rely on durable perennials and shrubs to create structure in the landscapes you maintain, but these five hardy plants go a step further by offering an extra-long season of bloom and richly colored foliage that lasts well into autumn. No special maintenance knowledge is needed to grow these garden workhorses, including our Hydrangea of the Year, Invincibelle Ruby, which blooms without fail every single year. Find them all at www.provenwinners.com.

5 Hardy plants with enduring color

- **SUMMERIFIC® ‘Holy Grail’** Helenium
- **OSO EASY DOUBLE RED®** Rose
- **Spartan Sun** Helianthus
- **INVINCIBLE® Ruby** Hydrangea
- **SPILLED WINE®** Weigela

You rely on durable perennials and shrubs to create structure in the landscapes you maintain, but these five hardy plants go a step further by offering an extra-long season of bloom and richly colored foliage that lasts well into autumn. No special maintenance knowledge is needed to grow these garden workhorses, including our Hydrangea of the Year, Invincibelle Ruby, which blooms without fail every single year. Find them all at www.provenwinners.com.
Out in the field or on the course, we’ve got you covered with the quiet, comfortable 1200A Field Rake – the go-to workhorse for sports turf pros everywhere. And back at the office? Thanks to contract pricing, wide selection and experienced local dealers, count on a process that makes getting the right equipment for the best price about as smooth as it could possibly be.

JohnDeere.com/Local.

Exactly what you want, for everything you need to do.

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To run a successful sports program, a solid support system is critical. Randy Trumbower, athletic director at East Chapel Hill High School in Chapel Hill, N.C., particularly understands the importance of a dedicated support system. The school’s Field Hockey team has one of the top programs in the state, with the team winning the state championship for eight years straight from 2008 through 2015. He attributes that success to several factors, including the field conditions, which has a reputation throughout the state for its superior playability. The support system behind that field? The school’s dealer, Revels Turf and Equipment, and the school’s John Deere equipment.

As grounds managers, there can be a lot of curveballs thrown at you each day, from weather to expected machine downtime. A strong dealer relationship can be a gamechanger, providing the support grounds professionals need to ensure fields are in game-ready conditions. A cornerstone of this relationship is service and support. For East Chapel Hill High School, his service technician regularly travels to the school to perform preventative maintenance and machine checks, simplifying the process for the school. Additionally, if any unexpected issues occur, the dealer is one call away, available for repairs.

Cleveland High School, located in Clayton, N.C., also reaps the value of a successful dealer relationship. The school’s athletic director and baseball coach, Jamie Lee, instills pride in his players, teaching them to care for the fields as much as he does. The school has a service plan through their dealer, also Revels Turf and Equipment, which helps with routine maintenance and machine uptime. The relationship is built on a foundation of loyalty and dependability – the school knows that the dealer is as committed to success as they are.

Dealerships are often an untapped resource for customers, but a successful relationship doesn’t stop after a piece of equipment is purchased. Maximizing equipment performance is critical to maintaining high quality turf, and the dealer is committed to the productivity of machines. Most dealers, such as John Deere, offer service packages to help with equipment maintenance needs. Include questions about service and support in your equipment buying process, and speak openly with your dealer about your needs. Dealers are ready to go above and beyond for their customers, becoming a dependable foundation for any successful program.

Getting the most for your money. Even when you have specific needs and tight budgets, purchasing equipment for your organization doesn’t have to be a hassle. In fact, with a single, pre-negotiated contract you can be sure of qualifying for great pricing on full-featured machines that can get all kinds of jobs done. Check to see if you’re covered by a state, local or federal contract, or belong to an eligible purchasing cooperative program. A local dealer can assist with that – as well as all of the paperwork and processing, and making sure you get the best value for your dollar.

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The perfect finish right from the start.

John Deere
Classifieds

Manager for Grounds Management Operations
SSC Services for Education
Responsible for the management of all Campus grounds management activities. Responsibilities include planning, organizing and directing the day to day work programs to provide ascertained levels of excellence on the main Campus and out-laying properties. Responsibilities also include coordination of grounds management work activity with other Facilities Services department and various Client Departments.

Gardener, WG-5003
Architect of the Capitol
This position is located in the Architect of the Capitol; Capitol Grounds; Gardening Division. The selectee will perform gardener tasks in support of the overall efficiency and effectiveness of maintenance of the Capitol Grounds. This includes the lawns, landscape beds, hardscape, and all adjoining parks of the U.S. Capitol Building, House and Senate Office Buildings, Page schools and Childcare centers, Union Square, and Staff parking lots. To apply visit https://www.usajobs.gov/career/vacancies/376312790.

Deputy Landscape Superintendent
Glenstone Foundation
The Deputy Landscape Superintendent assists in managing the daily operations of all grounds activities within best organic practices and protocols including Sustainable Sites, OMRI, NOPA and others. This includes identification, diagnosis, and recommendations about tree, turf, and shrub health within the organically managed system. To apply, visit https://www.glenstone.org/about/careers/.

Groundskeeper Horticulture Worker
Pennsylvania State University
Requires the use of shop mathematics together with the use of complicated drawings, specifications, charts, tables, various types of adjustable measuring instruments and the training generally applicable in a particular or specialized occupation. Equivalent to 1 to 3 years applied trades training. Requires a Pennsylvania Certified Applicators License, Category 6 and 7. Over 9 months up to and including 12 months of effective experience. https://www.jobelephant.com/.

Grounds Manager
International Peace Garden
The Grounds Manager is to oversee the design, planning, developing and new construction of the grounds; ensuring that jobs are completed efficiently and within projected deadlines; preparing and managing an annual budget; collaborating with IPG supervisors and ensuring optimal utilization of personnel and other resources to meet the requirements of the International Peace Garden’s maintenance strategy set by the administrative office. To apply please send a cover letter and resume including three references to admin@peacegarden.com.

Motor Equipment Operator
Brandeis University
The primary purpose of this position is to maintain campus grounds, use landscaping material, heavy equipment and accessories, and remove snow and ice from campus facilities. https://www.brandeis.edu/workdayjobs.com/en-US/GiJob/Brandeis--Waltham-Campus/Motor-Equipment-Operator_R0002524-1.

Sports Turf Specialist
Rice University
The sports turf specialist will manage and be responsible for the Rice University campus playing fields including; three grass sports fields; one artificial turf sports field; six grass intramural fields; and the grounds immediately adjacent to both intercollegiate athletics and campus intramural facilities. All applicants must complete the online application and attach any required documents through the online application system. Use this link to apply: https://jobs.rice.edu/postings/24268.

INTERNSHIP OPPORTUNITIES
Horticulture Internship
Smithsonian Gardens - Washington, D.C.
Internships with Grounds Management Operations are designed for students who seek work-related experience in a public garden with a diverse workforce. Internships involve manual labor; exposure to adverse weather conditions (particularly heat and humidity); and exposure to dust and dirt. Application Deadlines: Fall Internships will tentatively begin mid-September.

Contact us today 877-BARTLETT | bartlett.com
The Professional Grounds Management Society® (PGMS®) is an individual membership society of grounds professionals advancing the grounds management profession through education and professional development.

**Key membership benefits include:** Annual conference and Green Industry Expo, bi-monthly newsletter, membership certificate, certification programs (Certified Grounds Manager and Certified Grounds Technician), free educational manuals, local branch meetings, “Who’s Who in Grounds Management” membership directory, site awards, free industry magazine subscriptions, etc.

The Society believes that there are four (4) essentials to remaining a professional in the industry:

1. Being a member of the appropriate membership organization or organizations.
2. Attending educational conferences in the field.
3. Reading industry publications.
4. Becoming certified at the level you wish to operate.

**Other Key facts About PGMS®:**

- It is the only membership organization for institutional grounds managers.
- It is the only membership organization serving the breadth of the service arm of the Green Industry which professionals can join as individuals.
- It is the oldest individual membership organization for grounds professionals.
- For membership categories and to sign up as a member please visit [https://pgms.org/join-pgms/categories/](https://pgms.org/join-pgms/categories/).

We offer Green Industry Suppliers the opportunity to meet their marketing needs by becoming a PGMS® Partner in Professionalism. For more information visit [www.pgms.org/partnersinprofessionalism/](http://www.pgms.org/partnersinprofessionalism/).