POWERING THE PLUMBING-HEATING-COOLING CONTRACTORS ASSOCIATION MEMBERS WITH TRUSTED, AFFORDABLE TECHNOLOGY

SMART CHANGE STARTS HERE.
That’s why Canon Solutions America is equipped to help you succeed. We supply PHCC members with a comprehensive, award-winning lineup of office products, large format systems, and on-site production presses—from single and multifunction printers to print servers, scanners, projectors, and wide format technology to create banners and signage—complete with the quality, reliability, and flexibility you expect. Our software solutions help enable digital transformation, data security and cost reduction by automating processes and decreasing redundant manual tasks that clog efficiency and invite errors, with an aim to help you increase your uptime, return on investment, and profitability.

With a national presence and true local sales support, members benefiting from the PHCC Approved Partner Program can access competitively negotiated hardware and service rates, along with favorable terms and conditions included within Canon’s in-house financing.

If you find yourself asking, what makes Canon Solutions America different from the rest? The answer is straightforward. Our success is measured by your satisfaction. Along with our ability to help PHCC members discover ways to increase productivity and trim costs, we carry the heritage of Canon, which is ranked No. 1 in the total copier office market, total black-and-white market, and total color market, according to Gartner. For the last 36 years, Canon has ranked among the top five U.S. patent holders and currently holds the No. 3 position.

Professional contractors and employees face daunting challenges related to time management, increasing reach through marketing initiatives, and improving workflow efficiencies. Daily expenses for copies, business cards, promotional and informative collateral, receipts, documentation, and more add up. The costs to produce and manage materials can be significant—whether you’re printing work order receipts or contracts, creating signage, or producing physical mailers.

“Best People and Best Practices” deserve the best technology. With over three hundred Texas PHCC members, reliable technology should be available to streamline processes and simplify the nature of the business.
OUR MISSION

Canon Solutions America’s primary mission is to help improve workflow efficiency and document processes in organizations of all types and sizes, while helping them reduce waste. This is accomplished through the strategic implementation of services, technology, and support options that are unique to each customer’s operational requirements. By cultivating a staff of expert representatives, technicians, analysts, engineers, and an administration that is dedicated to understanding the needs of our customers, we deliver on our mission with determination, professionalism, and the utmost integrity. As a subsidiary of Canon U.S.A., one of the most respected technology brands in the world, we uphold a commitment to the environment, the community, and the world at large.

Privacy and Protection

Canon Solutions America offers a wide range of cost-effective technologies to address privacy and confidentiality concerns. Canon products provide multilayered security features that help protect sensitive information through functions such as:

- Access Management System to control device functions based upon role profiles.
- Secure Print to control printing of confidential information.
- Secure Watermark to flag unauthorized copies.
- HDD Lock and optional HDD Data Encryption help protect information even after hard drive removal.

Experience Excellent Support

Service is a key element for entities who run efficiently. It’s what keeps the workday moving. Canon Solutions America’s dedicated service team is backed with the resources of a global company and is committed to long-term investment in technological innovation—and your satisfaction.

With exceptional service and support provided by our expert technicians, we help to maximize the performance of your equipment to ensure optimum productivity through proactive maintenance, genuine Canon parts and supplies, remote technical support, and device management tools.

We also can also jumpstart your digital transformation journey to transform cumbersome manual processes and provide extensive support with key office services, so you can focus your resources on core business tasks to help increase profitability and productivity, improve operations, and supply superior service.

Initiatives for a Greener America

Canon Solutions America views our environmental and community responsibility as an integral part of our management structure, product design, manufacturing, and corporate culture. We proactively create strategies and follow specific practices to help improve the health of our planet.

Canon has several initiatives designed to reduce the environmental impact of our operations and the products we produce, from clean manufacturing to eliminate hazardous substances from our work environments and products, to home and small office recycling programs.
Let us help your organization improve document workflows and enhance digital transformation strategies. We offer cost-cutting solutions that can help save you time and money. Your Canon Solutions America representative will be happy to assess your printing/copying environment to tailor a solution that helps meet your precise needs.

**COLOR SOLUTION LINE**

- **Canon imagePRESS C165/170**
  - Print up to 80/70 pages per minute (ppm) (BW/Color)

- **Canon imageRUNNER ADVANCE C5870i**
  - Up to 70/70 ppm (BW/Color)

- **Canon imageRUNNER ADVANCE C5860i**
  - Up to 60/60 ppm (BW/Color)

- **Canon imageRUNNER ADVANCE C5840i**
  - Up to 70/70 ppm (BW/Color)

- **Canon imageRUNNER ADVANCE C3826i**
  - Up to 26/26 ppm (BW/Color)

- **Canon imageRUNNER ADVANCE C257iF**
  - Up to 26/26 ppm (BW/Color)

**BLACK-AND-WHITE SOLUTION LINE**

- **Canon imageRUNNER ADVANCE 8705i/8795i/8786i**
  - Up to 105 ppm/95 ppm/86 ppm

- **Canon imageRUNNER ADVANCE 6780i**
  - Up to 80 ppm

- **Canon imageRUNNER ADVANCE 6870i/6860i**
  - Up to 70/60 ppm

- **Canon imageRUNNER ADVANCE 4745i**
  - Up to 45 ppm

- **Canon imageRUNNER ADVANCE 1643iF**
  - Up to 45 ppm

- **Canon imageRUNNER ADVANCE 527iF**
  - Up to 55 ppm

**BANNER PRINTING SOLUTIONS**

- **Canon imagePROGRAF GP-300**
  - 36-inch, five-color large format printer

- **Canon imagePROGRAF Pro-4100S**
  - 44-inch, eight-color poster and signage printer

- **Canon imagePROGRAF TZ-30000 MFP Z36**
  - 36-inch, five-color aqueous inkjet Scan-to-Copy/File/Share production solution
SOLUTIONS

Fleet Device Management & Cost Control
Take control and manage your printers, copiers, and multifunction devices (MFDs) with options that help encourage responsible print behavior and reduce waste, with users and departments accountable for print usage. Track and manage print, copy, and fax usage via user login or card ID.

Mobile Solutions
Converged mobile, cloud, and print technologies allow you to enhance productivity and empower users. Leverage your mobile devices for “anytime, anyplace” access to your documents and information with streamlined workflow integrated with your business processes.

Wireless Printing Solutions
Add multifunction devices to networks without costly network cabling—which is especially helpful in older buildings.

Records Archival/Retrieval
Help to capture company records in latest file format technology, and then easily and securely access images with the click of a mouse. This process helps to keep ahead of continually changing privacy legislation, provide audit trails for contractual documents, and comply with government regulations.

SERVICES

Managed Print Services
Let us manage the daily care of your printer fleet with toner-inclusive maintenance agreements and on-site technical support for break/fix issues. Typically savings range between 10–30 percent over DIY methods.*

Business Services
Let Canon Solutions America manage your Mail Room, Central Reprographics Department, Help Desk, Switchboard, and Courier service—freeing you up to focus on your core business.

Help Desk Services
Live technical assistance through toll free number and email access, Monday through Friday from 8:30 AM to 8:00 PM (EST), available free of charge with an active Canon Solutions America maintenance agreement.

Professional Services/Implementation Services
On-site technical support for upgrades and updates, customized software applications and more is available with our outstanding analysts and engineers.

RTOS
Remote technical support to manage the Canon technology integration and management.

* Many variables can impact savings. Actual savings may vary based on equipment, circumstance, and environment.*
Reimagine business processes and transform your organization by leveraging our solutions, services, and expertise to take the leap beyond paper into digitalization and process workflow automation.

Now more than ever, organizations are faced with the challenge of reimagining their business. Successful ones are implementing new approaches to better serve customers and to provide employees with secure access to information regardless of their work location. They are also rethinking real-estate investments to reduce expenses—and transforming manual work processes to maximize their employees’ productivity and enhance focus on their core business.

Every department and functional area within your organization can benefit. These opportunities aren't hard to find, just not always easy to act on. Ask yourself:

- How simple is document collaboration?
- Where can we reduce operating costs?
- Which processes consume reams of paper and require manual intervention?
- Do we have a target to release office space and if so, what are the major implications to our processes and workflows?
- Where is data access a concern? How is mail reaching our employees?

Once we analyze the responses to help you establish your goals, you can take advantage of tailored solutions for areas including:

**Mail**
Allow incoming mail to be automatically captured, identified, validated, and sent to the right systems or people. Managed by your staff or outsourced via one of Canon Solutions America’s models: onsite, off-site, or hybrid.

**HR**
Manual HR document workflows slow down your business and paper archives are an expensive and inefficient way to store and access sensitive information. Simplify onboarding and provide an immersive experience for new hires. Help improve compliance and save money by digitizing workflows, connect with next generation employees with digital processes, improve response times and compliance, and accelerate employee onboarding.

**Accounts Payable**
Cash flow is the lifeblood of your business. Processing invoices manually is inefficient and error prone. Intelligent invoice automation optimizes the AP process by expediting the delivery of information to systems, approvers, and decision-makers, helping reduce costly errors and wasted time. Automated invoice processing helps result in more control, efficiency, compliance, transparency, and improved cash flow visibility.

**Dynamic Forms Processing**
Transform static document workflows to a modern digital experience and remove paper from the equation. Applications, purchase orders, client onboarding, financial documents—virtually any form that is used to collect data can be converted to browser driven processes to help accelerate the workflow, improve data accuracy, and eliminate manual data entry. Digitize document-based processes to gain control of paper flow that accompanies the movement of manual documents to improve efficiency, compliance, storage, and access. Capture, classify, approve, auto-route, and integrate virtually any form—invoices, packing lists, bills of lading, insurance forms, HR docs, legal files, etc.
At Canon Solutions America, providing you with resources to help you secure your business is important to us and we are here to tell you that you don’t have to do it alone. We collaborate with and assist you with getting in touch with experts in cybersecurity who provide the kinds of training, guidance, and consulting services to help address your concerns and help put you at ease.

Consulting Services

Confer with expert consultants who can help you evaluate the readiness of your organization to help mitigate a data breach. This service may be used to help you prepare for a compliance audit, or help you get through some of the steps that may be needed for you to qualify for a cybersecurity insurance policy.

Vulnerability Assessment

Find out where you stand. Let our experienced cybersecurity solutions providers scan your entire infrastructure looking for gaps in your security posture.

Penetration Testing

Very similar to a vulnerability assessment, a penetration test can aid you in validating your host and network configurations and provide you with a list of vulnerabilities existing on in-scope systems. Penetration testing can be configured to go an additional step to test and exploit vulnerabilities which may exist in your systems with respect to access to your email systems, firewalls, routers, VPN tunnels, web servers, and other devices.

Education and Training

When it comes to avoiding data breaches, your employees can be your weakest link or your best defense. Whether you need to conduct an executive training or a general employee awareness and readiness workshop for everyone, confer with our expert consultants to see how they can help.

Virtual CISO (VCISO)

Not every business has the budget to hire a full time Chief Information Security Officer (CISO); however, you would be hard pressed to find anyone who would dispute the critical role they play. Now you can take advantage of having access to a virtual CISO in a number of ways: Remote phone support, or as a retained professional who can provide you with guidance when the need arises.

Incidence Response

A strong Computer Security Incident Response Plan (CSIRP) can help minimize the duration and impact of a security breach. Canon Solutions America can put you in touch with security consultants who can offer you guidance on steps you can take to help your organization prepare to respond quickly and effectively to a security incident.

Digital Forensics

With any active cyber threat, it is critical to understand the source and full extent of the network security breach in order to effectively respond and take meaningful steps toward eradicating its presence in your environment.

For more information about our esteemed cybersecurity service provider Agile Cybersecurity Solutions, visit their website at https://agilecybersecurity.solutions.
Whether it’s your back office or home office, you can rely on us to help you navigate the workday. Our solutions, which include desktop printing, document imaging, information management and workflow automation, support easy printing, scanning, and access to critical documentation regardless of where you are located.

With a sales and service footprint incorporating all our technology, along with expert knowledge and excellent support, we’re dedicated to helping you meet your cost reduction and efficiency needs.

CALL 844-502-2666 FOR MORE INFORMATION ON THE BENEFITS OF THE PHCC APPROVED PARTNER PROGRAM.