



2011 by the NUMBERS

1,200+	Total attendance at 2011 programs/events	\$415,600	Member dues paid
50+	Educational and Networking Events	14	New members
90%	Member retention rate	146	Total DVG members

2011 HIGHLIGHTS

- **MEMBERS** DVG achieved an impressive 90 percent member retention rate and welcomed 14 new members:

AmeriHealth Mercy Foundation ■ Citi Endo Pharmaceuticals ■ Hess Foundation, Inc. Homeless Assistance Fund, Inc. ■ Kendal Charitable Funds John S. and James L. Knight Foundation Christopher Ludwick Foundation Montgomery McCracken Walker & Rhoads LLP North Penn United Way ■ Oxford Area Foundation Philadelphia Health Care Trust ■ QVC and an Anonymous Donor

A full list of members can be seen at: www.dvg.org/?page=memberlist

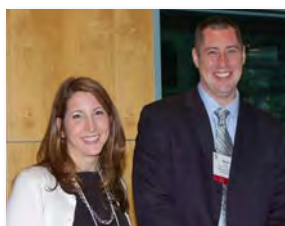
- **BOARD LEADERSHIP** Valerie Martin, John Templeton Foundation was elected to a two-year term as Treasurer; joining continuing officers: **President Ronnie Bloom, William Penn Foundation, Vice President Mailee Walker, Claneil Foundation, and Secretary Sara Moran, Seybert Foundation.** New directors joining the board were: **Jennifer T. Bohnenberger, Independence Foundation; Meredith A. Huffman, Genuardi Family Foundation; and Beatriz F. Vieira, The Philadelphia Foundation.**



DVG president **Ronnie Bloom**, William Penn Foundation

- **PROGRAMMING** Jeremy Nowak, Paul Light, Gabriel Kasper, Stacy Palmer and Dr. Donald Schwarz were a few of the local and national experts who shared ideas and insights with DVG members in 2011.

- **NEW STAFF** Ashley Feuer-Edwards and Theresa Jackson joined DVG's team to enhance educational programming and other services for members and our community.



DVG staffers **Ashley Feuer-Edwards** and **Matt Smith**

- **FINANCES** Despite ongoing economic hard times, DVG maintained a strong financial position by holding down costs and securing additional revenue. Dues grew for the first time since the downturn began three years ago. And DVG attracted new sources of income from nonmember professional firms as well as members who gave beyond dues (see page 4).

KNOWLEDGE & NETWORKING

Local experts and national thought leaders addressed a variety of timely topics that helped DVG members build philanthropic knowledge and skills:

- **ANNUAL MEMBERS' MEETING** For our 23rd annual meeting, members reached new heights on the 52nd floor of the Top of the Tower in Philadelphia. Over 100 members were treated to a spectacular view of the city while enjoying the program featuring **Larry Eichel**, The Pew Charitable Trusts' Philadelphia Research Initiative, interviewing **Stacy Palmer**, editor of the *Chronicle of Philanthropy*, followed by our second annual Member Appreciation Presentation to spotlight outstanding participation by DVG members. Joining the ranks of 20+ year members were **Connelly Foundation** and **GlaxoSmithKline**.



2011 Annual Members' Meeting [clockwise from top] **Larry Eichel** interviews **Stacy Palmer**; DVG members gathered at the Top of the Tower; **Anna Brendle** and **Dave Kraybill**, Pottstown Area Health & Wellness Foundation, **Frances Sheehan**, Brandywine Health Foundation, and **Bruce Melgary**, Lenfest Foundation [Photos by Andrea Hollander]



2011 Fall Conference: [clockwise from top left] DVG executive director **Debra Kahn**; poet **Jamarr Hall** performs "Budget Cuts"; William Penn Foundation president **Jeremy Nowak**; an attendee adds a comment to the conversation about "What's Happening Now" [Photos by Andrea Hollander]

- FALL CONFERENCE** A sold-out crowd of over 300 philanthropic and nonprofit leaders turned out on November 3rd for *HOLDING TOGETHER in HIGH-WIRE TIMES*, where we engaged in a candid discussion about how funders, nonprofits and communities are faring in these difficult days and what we can and must do to meet the challenges. Featured speakers included **William Penn Foundation President and CEO Jeremy Nowak**, distinguished author, professor; and *Washington Post* online columnist **Dr. Paul C. Light** and several local poets delivering original works expressing the personal and community impact of these high-wire times.

- GRANTMAKING BEST PRACTICES** Back for a fourth year, the popular *Fundamentals of Smart Grantmaking* series helped members sharpen their skills and access critical information with a special focus on grantmaking best practices. Members also explored key trends in philanthropy via seminars such as *Social Media in Philanthropy*; *Best Practices in Financial Education*; and *Using Policy Advocacy and Civic Engagement to Achieve Your Mission*, which DVG co-sponsored with the National Committee for Responsive Philanthropy.



[left] Workshop leader **Katherine Reilly** helps members interpret financial statements at the session, *Financial Basics: The Story Numbers Tell*; [right] Speaking at the program, *Using Policy Advocacy and Civic Engagement to Achieve Your Mission*, panelist **John Dodds**, Philadelphia Unemployment Project is joined by **Casey Cook**, Bread & Roses Community Fund, **Candace Bell**, William Penn Foundation and **Aaron Dorfman**, NCRP

- ISSUE PROGRAMS** DVG offered a wide variety of learning opportunities on timely, need-to-know topics presented by local and national experts. Sessions covered the Pennsylvania state budget, workforce issues, the Farm Bill; Marcellus Shale; and teacher evaluation in Pennsylvania, and several briefings on aspects of homelessness with officials in Chester, Montgomery and Philadelphia counties. DVG members and community colleagues also biked parts of our Regional Trail Network and learned about its multiple health, environmental and economic benefits.

- FUNDER GROUPS** DVG continued to convene funders to examine regional issues and connect for shared learning and action among peers with common interests, such as corporate givers, and grantmakers supporting Arts & Culture and Women & Girls. Two of our funder groups — **Food and Community/Economic Development** — organized excursions that gave members a first-hand look at community initiatives: *Philadelphia's Neighborhood Renaissance: A Trolley Tour*; and *A Tour of Philadelphia's Wholesale Produce Market*. In November, the PA Health Funders Collaborative (PHFC) held its fifth annual conference in Philadelphia.



[left] Food Funders tour the Philadelphia Wholesale Produce Market; [right] **Andy Johnson**, William Penn Foundation and **Patrick Starr**, Pennsylvania Environmental Council enjoy biking the Schuylkill River Trail

- WEBINARS & TELECONFERENCES** In collaboration with several national organizations, DVG offered special learning opportunities that members could access from the comfort of their own offices. Topics included: *The Suburbanization of Poverty and our Social Service System*; *Moving from Financial Education to Financial Capability*; and *Collective Impact: Creating Large-Scale Social Change*. Our continued partnership with the National Center for Family Philanthropy provided access to monthly teleconferences, recordings of which are also available to members 24/7 via DVG's website. Some of the issues addressed were: *Seeding Your Family's Philanthropic Tradition*, *Ethics in Family Philanthropy*, and *Developing a Family Mission Statement*.

SPECIAL EVENTS

- “APPETITE FOR CHANGE”** Several members of DVG’s Food Funders group came together to design and host an evening for individual donors and foundation trustees to learn about critical food-related issues and possible solutions. The event featured Phillies pitcher **Brad Lidge** and his nutritionist wife **Lindsay**, who shared their personal story about how they are making a difference, and a panel moderated by **Duane Perry**, trustee of **The Philadelphia Foundation**, showcasing local initiatives that combat hunger, foster health and fitness and support local agriculture.



“Appetite for Change” [clockwise from top] Phillies pitcher **Brad Lidge** and his wife **Lindsay**, with **Duane Perry**, The Philadelphia Foundation and **Laquanda Dobson**, Philadelphia Urban Food & Fitness Alliance, **Mailee Walker**, Claneil Foundation; **Christina Miller**, National Philanthropic Trust and **D-L Wormley**, Union Benevolent Association [Photos by Daniel Burke Photography]

- “WHAT’S NEXT FOR PHILANTHROPY”** **Gabriel Kasper**, strategist with the **Monitor Institute**, led DVG’s board and volunteer leaders in a dialogue about ways that philanthropy can “act bigger and adapt better” in order to be more effective in our networked, dynamic, and interdependent world.

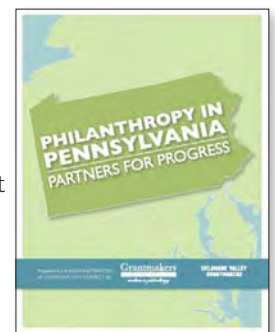


Gabriel Kasper, Monitor Institute facilitates a leadership conversation about “What’s Next for Philanthropy”

COMMUNICATIONS

As media and public interest in philanthropy continued to grow, DVG produced frequent communications that kept members up-to-date and connected, and sought opportunities to inform the larger community about regional philanthropy:

- PUBLICATIONS** In conjunction with the *Appetite for Change* event in June, DVG developed [A Donor’s Guide to Food Funding in Greater Philadelphia](#) that profiles over 80 food-related grantees of 20 regional funders. The briefing book [Philanthropy in Pennsylvania: Partners for Progress](#) was prepared in collaboration with Grantmakers of Western PA for the Administration of **Governor Tom Corbett**. It presents key facts and figures about the state’s philanthropic giving and nonprofit sector; and examples of how foundations and nonprofit organizations are working with government to achieve important gains for Pennsylvanians.



- EDUCATION FUNDERS SURVEY** DVG surveyed Education Funders to ascertain how they are supporting public education and public school students in Philadelphia. Results of the survey help members understand how and where their fellow grantmakers are providing funding, and are being used by DVG staff to inform ongoing discussions with members and other stakeholders.
- WEBSITE** After launching the new DVG.ORG in mid-2010, we continued to build the website as platform to enhance member learning and exchange, and inform the broader community about our members’ philanthropy and reach in the community. Popular features include the Event Calendar, Career Center and Opportunity Board.
- MONTHLY E-UPDATES** Our monthly email newsletter kept members informed about happenings at DVG, important regional issues, and emerging national trends in philanthropy.
- IN THE NEWS** DVG served as a go-to resource on subjects relating to regional philanthropy for major area media outlets such as the *Philadelphia Inquirer*, *Philadelphia Business Journal* and WHYY public radio.

CONNECTIONS & PARTNERSHIPS

DVG's network benefited from a variety of alliances, partnerships, and connections within the philanthropic sector... and beyond:

- NATIONAL NETWORKS** Philadelphia was "philanthropy central" in the spring, hosting the Council on Foundations' annual conference and the National Conference on Corporate Community Investment. In addition, DVG members provided ongoing leadership for a local chapter of the Grants Managers Network and DVG again co-sponsored programming with the Association of Small Foundations. Participation in the Forum of Regional Associations' network and its combined membership of over 4,000 gave DVG members access to philanthropic resources and contacts throughout the country.



Site visits during the Council on Foundations annual conference in Philadelphia included a tour of Camden, organized by **Lois Greco** (left), Wells Fargo Regional Foundation.

- COMMUNITY CONNECTIONS** DVG members and staff were seen and heard in forums across the region, raising awareness and providing information about accessing grant funds and the role and impact of philanthropy. Community organizations and events with which DVG engaged include: Economy League of Greater Philadelphia, Urban Affairs Coalition, Philadelphia Social Innovations Journal, Wharton Nonprofit Board Leadership seminar; PECO Grantee Summit, and Chester County Nonprofit Resource Expo.

OVER AND ABOVE

The full range of DVG's activities would not be possible without members providing contributions beyond their annual dues. We are grateful to these organizations who stepped up in 2011 with additional support:

- Brandywine Health Foundation
- Citi
- Claneil Foundation
- Comcast
- DVRPC
- Samuel S. Fels Fund
- First Hospital Foundation
- GlaxoSmithKline
- Glenmede Green Tree Community Health Foundation
- Lincoln Financial Foundation
- North Penn Community Health Foundation
- PECO
- Phoenixville Community Health Foundation
- PNC
- Scattergood Foundation
- Subaru
- Two Rivers Health & Wellness Foundation

Thanks to all of our members for your dedication in making 2011 another productive year for DVG. By working together, we help philanthropy and communities grow stronger.



Members networking: [clockwise from top] New member **Tonya Moody**, AmeriHealth Mercy Foundation and **Eunice King**, Independence Foundation; **Rebecca Quinn-Wolf**, PNC Foundation greets WHYY president Bill Marazzo; Valentine Foundation trustees **Barbara Silzle** and **Linda White** with **Dainette Mintz**, board chair of the Homeless Assistance Fund, Inc.

2011 BOARD OF DIRECTORS (as of April 1)

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VICE PRESIDENT Mailee Walker, Claneil Foundation, Inc.

SECRETARY Sara S. Moran, Seybert Foundation

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 Heidi McPherson, Chester County Fund for Women and Girls
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 Andrew Toy, The Merchants Fund
 Beatriz Vieira, The Philadelphia Foundation
 Tami Wise, Vanguard Group Foundation
 Diane-Louise (DL) Wormley, Union Benevolent Association

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